

ORGANIC DAIRY MARKET NEWS

Information gathered May 19 - 30, 2025

ORGANIC DAIRY MARKET OVERVIEW

The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link:
<https://www.organictransition.org/events/>

A selection of upcoming events is included below:

- FOG's Science of IMP for Organic Farms, virtual - June 30
- MGA's Cover Crop and Small Grains Tour, Old Town, ME - July 9
- ISU's Field Day: Southern Goods, LLC, Waterloo, IA - July 9
- NGGC's Field Day at Granite Grains, Amherst, NH - July 10

ORGANIC DAIRY FLUID OVERVIEW

Federal Milk Market Order 1, in New England, reports utilization of types of organic milk by pool plants. During April 2025, organic whole milk utilization totaled 19.41 million pounds, down from 21.43 million pounds the previous year. The butterfat content, 3.28 percent, is up from 3.27 a year ago. The utilization of organic reduced fat milk, 15.44 million pounds, decreased from 17.51 million pounds a year ago. The butterfat content, 1.44 percent, decreased from 1.47 percent the previous year.

The April 2025 European organic milk average pay price increased in Austria, Germany, and Bavaria compared to March but decreased in France. The average pay price in April 2025 was up from a year ago in Austria, France, Germany, and Bavaria.

Organic Milk Pay Prices in Europe
April 2025

Country	Euros/100KG	*(USD/100KG)	% Change Mar 2025	% Change Apr 2024
Austria (1)	60.07	\$68.28	+0.07	+10.89
Austria (2)	65.71	\$74.69	+0.11	+9.74
Germany	64.29	\$73.07	+0.39	+15.17
Bavaria	64.72	\$73.56	+0.36	+15.51
France	45.19	\$51.36	-5.54	+5.43

*Results are based on the exchange rate for March 15, 2024, exchange rate of 1 Euro/1.13663 \$USD.

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows and the overall average for organic cull cows traded lower than conventional cull cows. The average price for the top 10 organic cows auctioned was \$131.57 per hundredweight, compared to an average price of \$154.26 per hundredweight for the top 10 conventional cows auctioned. The average weight for the top 10 conventional cows was 1,498.0 pounds compared to 1,081.0 pounds for the top 10 organic cows. The overall price for organic cows auctioned was \$122.57 per hundredweight with an average weight of 978.61 pounds, while the overall price for conventional cows auctioned was \$125.31 per hundredweight with an average weight of 1,207.76 pounds.

NATIONAL ORGANIC GRAIN FEEDSTUFF

Compared to last period, trade is active with good demand for organic feed corn. Organic feed corn sold 23 cents higher delivered with forward contracts delivering Q2 2025 through Q3 2026. Trade activity is light amid good demand for organic feed soybeans. Organic feed soybeans sold 1.29 higher delivered with forward contracts delivering Q2-Q4 2025. Trade activity and demand are light for organic feed hard red winter and soft red winter wheat. Organic feed wheat sold 49 cents lower delivered with forward contracts delivering Q2-Q3 2025. There were no comparable trades for any other organic grains. The next report will be published Wednesday, July 9, 2025.

Grower FOB Farm Gate Organic Grain				
Spot Transactions				
Feed Grade	Price Range	Avg.	Change	Prior Year
Yellow Corn	7.00 - 8.15	7.63	0.15	6.11
Soybeans	N/A - N/A	N/A	N/A	18.27

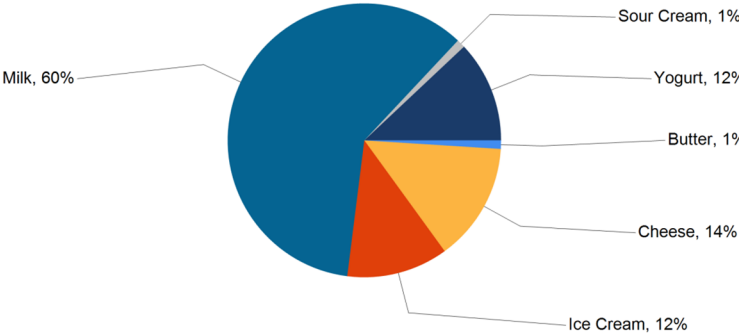
Forward Contracts		
Feed Grade	Price Range	Delivery Period
Yellow Corn	8.00 - 9.03	Jun-25 - Sep-26
Soybeans	22.00 - 23.00	Jun-25 - Dec-25
Wheat	6.15 - 8.46	Jun-25 - Sep-25

*All prices in \$/bu

ORGANIC DAIRY RETAIL OVERVIEW

The number of organic dairy ads found in the week 26 retail ad survey are up 79 percent from the previous survey. Ads for the most advertised organic dairy commodity, milk, increased 124 percent. Cheese remained the second most advertised organic dairy commodity, while appearing in 70 percent more ads. There were no ads in this week's survey for organic cottage cheese or cream cheese, though these commodities were present in the week 25 survey, but organic butter appeared in surveyed ads this week.

Percentage of Total Organic Ads by Commodity



Half gallons are the most advertised organic milk product this week and total ads are up 110 percent. The weighted average advertised price (average price) for organic half gallon milk is up 31 cents to \$6.07. Conventional half gallon milk has an average price of \$2.29, making the organic premium for this product \$3.78.

CONTINUED FROM PAGE 8

The number of ads for the most advertised organic cheese product, 6-8-ounce sliced cheese, are up 51 percent. The average price for organic 6-8-ounce sliced cheese is \$4.98, down 60 cents. This product's conventional counterpart has an average price of \$2.65. The week 26 organic premium for 6-8-ounce sliced cheese is \$2.33.

Total ads for organic ice cream increased 324 percent, the largest percentage increase for any organic commodity found in this week's retail ad survey. Ads for 48-64-ounce organic ice cream appeared in the week 26 survey, after being absent in the prior survey. The most advertised organic ice cream product is 14-16-ounce packages, which appeared in 199 percent more ads than last week and had an average price of \$7.27. The average price for conventional 48-64-ounce ice cream is \$4.26. This product has an organic premium of \$3.73.

**NATIONAL RETAIL ORGANIC DAIRY
WEIGHTED AVERAGE ADVERTISED PRICES**

COMMODITY	This Week	Last Week	Last Year
Butter - 8 oz.	n.a.	\$4.49	3.99
Butter - 1 lb.	\$7.49	n.a.	n.a.
Cheese - 6-8 oz. Block	\$4.79	\$8.09	\$5.49
Cheese - 6-8 oz. Shred	\$5.99	\$3.00	\$5.29
Cheese - 6-8 oz. Sliced	\$4.98	\$5.58	\$5.34
Cottage Cheese - 16 oz.	n.a.	\$4.99	\$4.94
Cream Cheese - 8 oz.	n.a.	\$4.65	n.a.
Ice Cream - 14-16 oz.	\$7.27	\$7.97	\$5.99
Ice Cream - 48-64 oz.	\$7.99	n.a.	\$7.99
Milk - Half Gal	\$6.07	\$5.76	\$4.93
Milk - Gallon	\$7.90	n.a.	\$7.31
Sour Cream - 16 oz.	\$3.99	\$4.23	\$3.03
Yogurt - 32 oz. Greek	\$7.99	\$6.11	\$6.41
Yogurt - 32 oz. Yogurt	\$5.20	\$4.68	\$4.26