



## **Operational Guidance for Reporting of “Will Call” Sales**

**Issue:** Reporting of “Will Call” sales to the Agricultural Marketing Service. “Will Call” sales are sales that the packer makes to customers who come to the plant and pick the product up.

**Livestock, Poultry and Grain Market News (LPGMN) Position:** “Will Call” sales do not fit any definition in the Act or Regulations. They are small sales that are picked up at the plant. They do not fit the definition of carlot sales. LPGMN has determined that because of the unique nature of “Will Call” sales, these transactions are not covered under the Act and should not be reported.

**LPGMN Guidance:** Packers that have “Will Call” sales will not be considered in violation of the regulations if these products are not reported.

Date Issued 8/05

Approved by \_\_\_\_\_

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