



Operational Guidance for Reporting of “Will Call” Sales

Issue: Reporting of “Will Call” sales to the Agricultural Marketing Service. “Will Call” sales are sales that the packers makes to customers who come to the plant and pick the product up.

Livestock and Grain Market News Position: “Will Call” sales do not fit any definition in the Act or Regulations. They are small sales that are picked up at the plant. They also do not fit the definition of carlot sales. Market News has determined that because of the unique nature of “Will Call” sales, these transactions are not covered under the Act and should not be reported.

Livestock and Grain Market News Guidance: Packers that have “Will Call” sales will not be considered in violation of the regulations if these products are not reported.