USDA

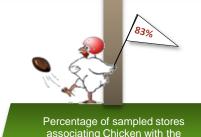
Supermarket Advertising for Super Bowl Sunday 2015

Advertised Prices for Consumer Game Day Favorites at Major Retail Supermarket Outlets Leading up to Sunday, February 01, 2015 (conventional product; prices in dollars per pound unless otherwise noted)

· · · · ·				Feature Rate						
Year-to-Year		g. Ad F								
Comparison	2015		2014	201	5	2014				
Chicken Items										
Fried/Baked:										
8-pack, Fried	7.37		7.29	13,730		9,070				
8-pack, Baked	7.74		7.53	4,040		4,070				
8-pack, Dark, frd/bkd	5.28	1	5.81	1,950		1,190				
12-pack, fried/baked	10.64		10.60	3,360	1	3,610				
24-pack, fried/baked	23.65	1	22.03	11,490	1	9,590				
50-pack, fried/baked	46.91	1	44.72	14,270		11,890				
100-pack, fried/baked	90.23	1	86.00	12,310	1	10,480				
Bulk Pack (\$/piece)	0.88	1	0.84	14,220	1	11,550				
Deli Wings:bone-in	5.49	1	5.25	17,290	1	13,070				
boneless	4.98		4.66	4,500	*	7,310				
Tenders	5.92	1	5.66	5,140		3,550				
Rotisserie < 2 Lb	6.15	1	5.95	4,420	<u> </u>	4,440				
Fresh Wings	2.45		2.28	10,570	Ť	9,740				
IQF Wings	2.42		2.32	10,700		6,140				
IQF Party Wings	2.79	1	2.20	10,020	5,580					
Chicken Platters (prid	ce per un	it)								
Bone-in Wings		_								
serves 8-10	23.92	1	25.86	23,360	1	14,620				
serves 10-15	39.13	1	38.77	14,890	1	12,010				
serves 20-25	50.31	1	53.58	6,660	4,590					
Boneless Wings										
serves 8-10	22.38	1	24.04	8,570	1	3,300				
serves 10-15	37.88	1	36.70	2,940	1	3,510				
serves 20-25	53.62		50.42	1,080	1	1,050				
Tenders										
serves 8-10	25.15	1	26.78	9,240	1	5,790				
serves 10-15	39.58	1	40.04	8,020	1	6,610				
serves 20-25	55.25	1	51.14	5,220	1	4,480				
10 20 30	40	ţ0	60 70	0 80	90					
10 20 30	40	30	100 1	7 80	30					
34.6%	4.8%		36.7%		9.5%	14.4%				
10 20 30	40	50	60 70	80	90					
I TO TO		1								



	2015	2014									
	Activity Rate ²										
All Chicken	217,990	167,240									
All Pork	51,336	42,686									
Platters	101,130	84,500									
		Feature Rate									
All Chicken	74.0%	94.2%									
All Pork	75.6%	83.5%									
Platters	62.2%										
	ı	Activity Ratio									
All Chicken	7:1	6:1									
All Pork	2:1	2:1									
Platters	3:1	3:1									
Overall	13:1	11:1									
Sample	29,600	27,800									



associating Chicken with the Big Game in their ads.

Chicken Category Comparison

■ Fried/Baked

Fresh Wings

Platters

2015

■ Frozen Wings

2014

■ Deli Chkn

Year-to-Year	A۱	/g. Ad F	Price	Feature Rate						
Comparison	2015		2014	201	2014					
Pork Items										
Pork Ribs:						_				
Spareribs	2.42	1	2.04	8,252	1	7,792				
Backribs	3.42	1	3.33	13,783	1	13,123				
Country, bone-in	2.38	1	1.85	9,982	1	5,532				
St. Louis	2.89	1	2.75	9,913	1	5,923				
Deli Ribs, per lb	5.96	1	6.01	1,195	$\bar{\Phi}$	2,046				
Deli Ribs, slab (each)	10.74		9.44	5,431	1	5,740				
Pork Platters (price p	per unit)									
Pork Ribs										
serves 8-10	26.10	•	24.66	2,570	1	2,220				
serves 10-15	51.69	1	42.51	130	1	100				
serves 20-25	63.03	1	59.65	80	1	140				
Cheese										
serves 10-15	29.52	1	30.22	15,590	Ť	9,500				
serves 15-20	44.29		43.07	16,830	1	14,870				
serves 25-30	56.67		51.46	10,780	9,350					
Vegetable										
serves 10-15	23.24		23.15	10,810		6,630				
serves 15-20	33.53	Ì	31.64	8,780	*	9,770				
serves 25-30	41.79		40.49	7,170	1	6,930				
Fruit										
serves 10-15	24.47	*	26.46	8,140	Ţ	5,280				
serves 15-20	36.41		35.82	9,020		8,410				
serves 25-30	47.94	1	48.47	5,450	1	4,860				
Deviled Eggs										
serves 10-15	15.95		15.78	2,110	1	6,170				
serves 15-20	19.85	*	29.81	5,070		1,420				
serves 25-30	33.75	4	34.86	1,380	1	1,310				
10 20 30	40	50	60 70	80	90					
36.7%	5.8	%	33.5%	7.	0%	17.0%				
10 20 30	40	50	60 70	80	90					

Special Report - Retail Feature Activity for the Super Bowl Marketing Period

Advertised Prices to Consumers at Major Retail Supermarket Outlets Leading up to Sunday, February 01, 2015

	N	ORTHE	AST U.S.	Auve			ST U.S.		ajor Retail Supermarket Outlets Leading up to S MIDWEST U.S. SOUTH CE					<u>i</u>					NORTHWEST U.S.				
U.S. Region	(CT,DE,I	MA,MD,ME,	NH,NJ,NY,PA,I	RI,VT)	(AL,FL	(AL,FL,GA,MS,NC,SC,TN,VA,WV)			(IA,IL,IN	,KY,MI,MN,N	ND,NE,OH,S	D,WI)	(AR,AZ,C	O,KS,LA,MC	D,NM,OK,1	ΓX,UT)		(CA,HI	,NV)		(A	K,ID,MT,OR	,WA,WY)
Regional Sample		5,500 9	stores			7,400 s	tores			6,200 s	tores			5,700 st	tores		3,300 stores				1,500 stores		
Feature Rate 1		65.	6%		81.5%			66.8%			76.6%				83.7%				79.1%				
Activity Rate 2		66,8	320			123,3	370			57,3	60			60,0	50		35,150				19,430		
Activity Ratio ³		12	:1			17:	1			9:1				11:	1			11:	1			13:	
	price ra	ange	stores	avg	price ra	ange	stores	avg	price r	ange	stores	avg	price ra	ange :	stores	avg	price i	range	stores	avg	price r	ange	stores avg
FRIED/BAKED CH	ICKEN:	(mixed w		unless no	oted)																		
8-pack, Fried	4.99 -	8.99	1,530	7.04	5.99 -	9.99	4,580	6.87	5.99 -	10.99	2,470	7.82	5.99 -	8.99	2,270	7.89	5.99 -	9.99	1,850	7.54	5.99 -	8.99	1,030 7.56
8-pack, Baked					6.99 -	8.99	1,370	7.38	6.99 -	8.99	870	7.96	6.99 -	8.99	840	8.19	5.80 -	8.99	490	7.57	5.80 -	8.99	470 7.75
8-pack, Dark, frd/bkd	4.99 -	6.99	110	5.05	3.95 -	6.99	220	5.35	3.95 -	7.99	110	5.82	3.95 -	7.89	480	5.25	4.99 -	7.99	570	5.18	4.99 -	6.24	460 5.32
12-pack, fried/baked	8.25 -	16.50	1,270	10.76	8.25 -	13.99	420	9.63	9.99 -	14.99	220	11.89	8.99 -	13.39	500	10.76	9.75 -	12.99	620	11.01		9.75	330 9.75
24-pack, fried/baked	16.99 -	35.99	360	21.59	19.99 -	26.99	3,100	23.54	16.99 -	26.99	2,250	23.72	19.99 -	26.99	2,940	23.90	18.23 -	26.87	1,860	25.43	19.20 -	24.95	980 20.52
50-pack, fried/baked	39.98 -	72.90	2,680	49.27	33.99 -	54.15	3,250	46.62	31.25 -	58.30	2,490	46.65	39.99 -	51.99	3,330	47.76	32.99 -	50.99	1,180	46.75	36.99 -	47.99	1,340 41.38
100-pack, fried/baked	75.00 -	120.00	2,240	91.51	75.00 -	97.99	3,120	88.26	67.99 -	111.50	2,290	89.85	79.99 -	98.99	2,840	95.56	52.99 -	99.99	960	88.23	69.99 -	95.99	860 79.65
Bulk Pack (\$/piece)	0.79 -	1.09	1,150	0.86	0.80 -	1.09	2,680	0.90	0.62 -	1.07	1,390	0.91	0.80 -	1.00	5,260	0.91	0.48 -	1.07	2,460	0.84	0.60 -	1.07	1,280 0.79
DELI-PREPARED C	CHICKEN	(per pou	nd)																				
Wings: bone-in	2.99 -	8.99	4,180	5.63	2.39 -	7.99	3,740	5.38	2.98 -	8.99	3,220	5.30	2.99 -	4.99	2,500	5.46	2.99 -	7.99	2,820	5.66	2.48 -	7.49	830 5.64
boneless	3.33 -	7.99	1,070	5.52	4.00 -	6.49	1,130	4.65	3.33 -	7.99	880	5.65	3.33 -	7.99	850	4.95	3.33 -	5.99	540	3.49	3.33 -	6.99	30 5.52
Tenders	3.99 -	7.99	1,160	6.20	3.99 -	6.99	1,320	6.06	2.99 -	8.99	940	5.44	3.99 -	7.99	660	5.89	3.99 -	6.99	810	6.06	2.48 -	7.49	250 5.27
WhI Rotisserie <2 Lb	4.99 -	7.99	1,650	5.59	3.99 -	7.49	1,000	6.44	3.99 -	8.00	630	6.25	4.99 -	7.49	480	6.56	5.99 -	9.99	490	6.75	4.99 -	6.99	170 6.63
CHICKEN PLATTER	RS/TRAYS	S (price p	per unit)																				
Bone-in Wing																							
serves 8-10	14.99 -	49.99	2,450	30.08	14.99 -	49.99	8,500	25.24	13.99 -	49.99	3,940	21.59	14.99 -	39.99	4,430	22.72	13.99 -	39.99	2,530	20.75	14.99 -	31.99	1,510 21.34
serves 10-15	26.99 -	60.00	2,280	45.64	32.99 -	65.00	7,690	36.88	22.99 -	49.99	1,710	38.94	20.00 -	49.99	•	40.71	36.99 -	54.99	970		29.99 -		450 33.27
serves 20-25	49.99 -	85.00	1,360	68.88	40.00 -	85.00	4,120	43.99	39.99 -	69.99	320	54.91	39.99 -	74.99	650	50.00	49.99 -	87.99	20	77.05	36.99 -	59.99	190 44.83
Boneless Wings																							
serves 8-10	19.99 -	34.99	630	32.27	14.99 -	34.99	1,370	20.96	12.95 -	24.99	2,460	21.04	14.99 -	39.99	2,300	23.00	13.99 -	24.99	1,230	20.50	14.99 -	39.99	580 22.16
serves 10-15	37.99 -	49.99	90	40.03	22.99 -	49.99	800	36.53	34.99 -	47.95	670	40.42	29.99 -	44.99	560	39.91	36.99 -	39.99	410	39.04	29.99 -	39.99	410 31.96
serves 20-25	54.99 -	69.99	520	55.45	37.99 -	69.99	450	50.96	47.99 -	64.95	100	55.47		59.99	10	59.99							
Tenders																							
serves 8-10	13.99 -	39.99	1,520	34.85	14.99 -	39.99	3,670	26.53	13.99 -	34.99	1,550	20.74	14.99 -	24.99	1,380	20.44	13.99 -	24.99	820	19.04	14.99 -	29.99	300 20.25
serves 10-15		59.99	770	46.26	29.99 -	46.99	5,310	38.75	29.99 -	54.99	690	40.37	27.99 -	49.99	810	39.77	29.99 -	39.99	370	36.49		34.99	70 34.99
serves 20-25	54.99 -	64.99	810	62.30	39.99 -	70.00	4,250	54.11	39.99 -	69.99	90	57.59	36.99 -	49.99	70	39.52							
CHICKEN WINGS															204					2.0-			
Fresh Wings	1.79 -	3.99	3,080	2.61	1.29 -	3.99	3,830	2.44	1.89 -	3.99	1,750	2.27	1.27 -	2.19	980	2.11	1.29 -		560	2.88	1.48 -	2.99	370 2.49
IQF Wings	1.60 -	3.20	2,050	2.18	1.66 -	2.99	1,630	2.21	1.55 -	3.20	2,530	2.25	1.66 -		2,180	2.57	1.99 -		1,500	2.82	1.99 -	4.40	810 2.90
IQF Party Wings	1.75 -	3.19	1,730	2.56	1.50 -	3.33	2,690	2.76	1.99 -	3.99	2,290	2.89	1.40 -	3.99	1,980	2.92	1.99 -	3.19	1,040	2.69	2.48 -	3.99	290 3.03

Special Report - Retail Feature Activity for the Super Bowl Marketing Period

Advertised Prices to Consumers at Major Retail Supermarket Outlets Leading up to Sunday, February 01, 2015

U.S. Region	N	ORTHE	AST U.S.	7107	enisea Prid SC		ST U.S			IDWES		outioto i			ITRAL				EST U.S	6.	NO	RTHWE	ST U.S.
U.S. Region	(CT,DE,N	MA,MD,ME,I	NH,NJ,NY,PA,I	RI,VT)	(AL,FL	,GA,MS,NC,	SC,TN,VA,W	/V)	(IA,IL,IN,	(Y,MI,MN,N	ID,NE,OH,S	D,WI)	(AR,AZ,C	O,KS,LA,M	O,NM,OK,	TX,UT)		(CA,H	I,NV)		(A	K,ID,MT,OF	,WA,WY)
	price ra	inge	stores	avg	price ra	ange	stores	avg	price ra	ange	stores	avg	price ra	ange	stores	avg	price r	range	stores	avg	price r	ange	stores avg
PORK SPARERIBS	- Fresh a	nd Pre	pared																				
Spareribs	1.98 -	2.99	1,680	2.70	1.28 -	2.99	2,410	2.20	1.59 -	2.99	660	2.59	0.99 -	2.79	1,150	2.28	1.77 -	3.79	1,620	2.39	1.88 -	3.99	730 2.65
Backribs	2.99 -	4.99	1,920	3.66	2.29 -	4.99	3,030	3.57	2.29 -	4.99	2,980	3.49	1.99 -	3.49	2,590	3.09	2.75 -	5.99	1,920	3.40	2.88 -	4.59	1,340 3.28
Country, bone-in	1.47 -	2.99	1,140	2.47	1.29 -	2.99	4,220	2.27	0.99 -	2.99	890	2.35	0.99 -	1.79	1,390	2.08	0.97 -	3.19	1,410	2.71	1.48 -	2.99	930 2.73
St. Louis	2.49 -	5.99	2,720	3.12	2.47 -	5.49	2,350	2.84	2.49 -	5.49	2,310	2.77	1.99 -	3.69	1,720	2.70	2.59 -	3.95	680	3.08	2.79 -	3.95	130 3.21
Deli Ribs, per lb	4.99 -	9.99	720	6.48	4.99 -	5.99	130	5.40	3.99 -	5.99	110	5.21	2.98 -	4.99	40	4.62	4.99 -	5.98	140	5.03	3.99 -	5.99	50 5.38
Deli Ribs, slab (each)	8.24 -	15.99	940	9.23	9.99 -	15.99	910	10.19	8.99 -	16.00	390	13.08	9.99 -	16.00	1,240	11.47	9.99 -	12.99	1,210	10.80	9.99 -	15.00	730 10.78
PORK PLATTERS/	TRAYS (pr	ice per u	ınit)																				
Pork Ribs																							
serves 8-10						24.99	460	24.99	19.98 -	39.99	670	25.65	24.99 -	39.99	660	26.25	19.98 -	39.99	560	27.82		24.99	220 24.99
serves 10-15		50.00	10	50.00					59.99 -	63.99	50	63.24	29.99 -	63.99	70	43.68							
serves 20-25		90.00	10	90.00			_			79.99	10	79.99	54.99 -	59.99	60	55.70							
OTHER POPULAR	PLATTER	S/TRA	YS ⁷ (price	per unit									l										
Cheese (sliced or cult	bed)																						
serves 10-15	19.99 -	49.99	3,690	32.82	19.99 -	49.99	6,760	29.91	13.00 -	60.00	1,720	24.57	13.00 -	34.99	1,730	28.50	13.99 -	59.99	1,060	26.18	14.99 -	69.99	630 27.92
serves 15-20	29.99 -	89.99	5,070	48.92	29.99 -	60.00	7,340	38.14	21.99 -	69.99	1,440	45.10	21.99 -	44.99	1,610	50.96	29.99 -	79.99	800	51.15	33.99 -	79.99	570 51.76
serves 20-30	39.99 -	89.99	2,500	76.37	39.99 -	89.99	5,170	47.82	32.99 -	85.00	1,660	58.11	33.00 -	89.99	980	50.43	45.99 -	#####	240	54.60	49.99 -	#####	230 59.81
Vegetable																							
serves 10-15	9.99 -	39.99	2,730	18.88	12.99 -	39.99	2,870	24.23	15.99 -	40.00	2,210	23.34	15.99 -	26.99	1,730	25.63	19.99 -	39.99	890	27.44	21.99 -	34.99	380 25.87
serves 15-20	24.99 -	59.99	2,240	32.41	21.99 -	59.99	3,740	31.52	22.99 -	59.99	1,310	36.69	22.99 -	49.99	1,010	35.20	29.99 -	55.00	260	44.04	29.99 -	54.99	220 40.21
serves 20-30	29.99 -	59.99	1,470	41.23	34.99 -	59.99	3,380	38.40	33.99 -	72.99	1,070	46.86	38.99 -	59.99	740	44.83	49.99 -	69.99	270	51.85	39.99 -	74.95	240 49.80
Fruit																							
serves 10-15	13.99 -	40.00	2,390	22.60	14.99 -	39.99	2,660	23.63	14.99 -	45.00	1,200	25.28	14.99 -	29.99	1,170	27.32	16.99 -	39.99	450	26.41	18.99 -	44.99	270 30.09
serves 15-20	24.99 -	69.99	1,960	35.37	29.99 -	59.99	3,460	35.66	26.98 -	60.00	1,450	36.92	29.99 -	49.99	1,290	35.93	29.99 -	65.00	670	39.88	29.99 -	64.95	190 48.03
serves 20-30	29.95 -	75.00	1,510	48.17	36.99 -	64.99	2,370	45.86	29.95 -	75.99	850	53.90	36.99 -	69.99	640	45.18	49.99 -	69.99	20	63.51	49.99 -	99.95	60 64.27
Deviled Eggs																							
serves 10-15	9.99 -	15.99	460	12.47	9.99 -	19.99	1,110	19.85	10.99 -	25.00	100	15.31	6.99 -	10.99	380	9.85		9.99	60	9.99			
serves 15-20	19.99 -	29.99	640	21.56	12.99 -	29.99	2,080	25.65	11.98 -	35.99	920	14.72	12.99 -	24.99	800	14.06	11.99 -	14.99	410	13.85	12.99 -	39.99	220 13.72
serves 20-30		31.99	10	31.99	33.99 -	35.00	1,090	34.00	27.99 -	46.99	160	31.62	28.97 -	35.00	110	32.16						59.99	10 59.99
							_																
REPORT NOTES																							

All report information gathered from publicly available sources including store circulars, newspaper ads, and retailer websites.

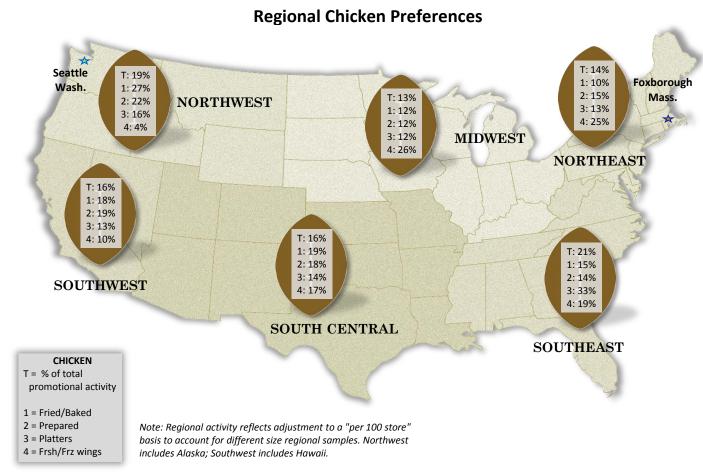
¹ **FEATURE RATE**: the percentage of sampled stores advertising any reported item during the covered period, expressed as a percentage of the total regional sample.

² **ACTIVITY RATE**: the regional sum of each sampled supermarket's store count multiplied by the number of reported items they are advertising. (e.g., a retailer with 100 outlets featuring 3 chicken items has an activity of 300). ³ **ACTIVITY RATIO**: the number of advertised items offered per store (*activity rate/regional sample*). **STORES/AVG**: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. ⁴ for reporting purposes, some odd-count promotions converted to the closest reported category (e.g., 20 piece price converted to 16 piece price). ⁵ frozen wings are IQF in bags converted to a per pound basis. ⁶ frozen party wings are pre-cooked and packed IQF in bags. DOES NOT include pre-cooked, IQF products.

⁷ Platters only include store-prepared offerings.

Regional Game Day Favorites

Sunday marks the 49th annual National Football League Championship game as well as the most significant non-holiday eating event on the calendar as fans of the game, or of the commercials, or just fans of food, gather to celebrate. True to form, consumers face a bewildering array of finger foods and snacks from which to select, many tailored to regional tastes and traditions. Of course, chicken remains one of the most popular fan favorites given the ease with which it may be prepared to fit regional tastes. Supermarket offerings of chicken items is up an amazing 24 percent this year, driven in a sharp increase in offerings of IQF chicken, followed closely by store-prepared platter offerings. Expect to pay as much as 15 percent more for that IQF chicken, though, or opt for the convenience of store platters at a 6 percent savings on average over 2014. Overall, fans in the Southeast have a preference for chicken in all forms. The Northwest, home of the NFC Champion Seahawks, love their deliprepared chicken but pork ribs are becoming a strong rival. The Northeast, home of the AFC Champion Patriots, forgo the convenience of store-prepared chicken, preferring unprepared wings. Not surprising as this region gave birth to the Buffalo wing phenomena in 1964, three years before the first championship game, and very much in line with this region's preference to prepare wings using their own recipes. IQF party wings enjoy a consistent level of popularity across the nation. Pork ribs, fresh and prepared, are a growing alternative to chicken wings and preferred in some areas of the country. Seahawk fans love them by the slab while New England followers prefer them loose by the pound. The Southwest prefers fresh spareribs and is a close second the Northwest for baby back and bone-in country style ribs. Store-prepared platters are a growing favorite as well in come in a variety of sizes and contents. The Southeast leans more towards platters than fans in other parts of the country, especially wing platters and cheese platters. Midwestern fans continue their pork preferences with fresh St. Louis style and store-prepared rib platters being regional favorities. Frozen chicken wings maintain a strong following there as well. Fans in other parts of the country split their loyalties with other regional favorites. The Gulf states are most likely to offer their game day guests catfish nuggets and strips, while shrimp platters, bulk shrimp and clams are popular across all coastal regions. Iowans love anything on a stick and boneless pork ribs prepared that way can be found in many local markets. Pizza is also a fan favorite and it is worth noting that many pizzerias also offer chicken wings to their customers. Popular dipping options include avocados for guacamole while plum tomatoes are popular in many parts of the country for homemade salsa. Consumers across the nation will be big winners again this year with little chance of anyone going home with a "deflated" stomach.



Category Popularity Ranking by Region
Game Day Favorites by Regional Preference

Ranking	NE	SE	MW	SC	SW	NW
All Chicken	14%	21%	13%	16%	16%	19%
All Fried/Baked	10%	15%	12%	19%	18%	27%
Fried 8-piece	9%	21%	14%	14%	19%	23%
Baked 8-piece		20%	15%	16%	16%	34%
Bulk Packs	11%	14%	11%	21%	17%	26%
Prepared	15%	14%	12%	18%	19%	22%
Platters	13%	33%	12%	14%	13%	16%
Fresh Wings	29%	27%	14%	9%	9%	13%
Frozen Wings	16%	14%	18%	17%	18%	17%
All Spareribs	15%	16%	11%	13%	20%	24%
Spareribs	14%	15%	5%	21%	23%	22%
Backribs	11%	13%	15%	14%	18%	28%
Country, bn-in	9%	26%	6%	11%	19%	28%
St. Louis	28%	18%	21%	17%	12%	5%
Deli ribs, \$/lb	53%	7%	7%	3%	17%	13%
Deli ribs, \$/slab	12%	9%	4%	15%	26%	34%
Other Platters	25%	31%	13%	12%	9%	11%
Pork Rib	1%	10%	18%	22%	27%	23%
Cheese	26%	33%	10%	10%	8%	12%
Veggie	24%	28%	15%	13%	9%	12%
Fruit	27%	29%	14%	14%	9%	9%
Deviled Egg	14%	39%	13%	15%	10%	10%
Note: data norma	lizad ta	account	for diffe	ront rogi	anal	

Note: data normalized to account for different regional sample sizes.