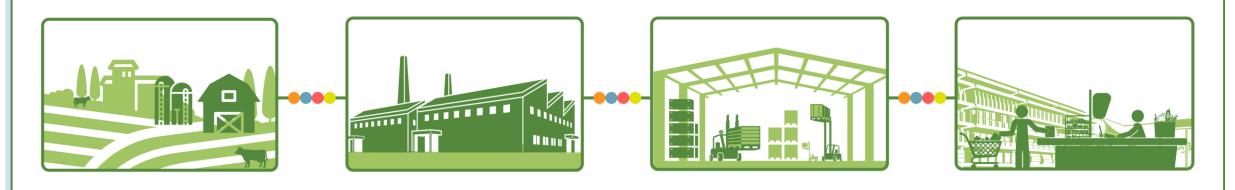


# STRENGTHENING ORGANIC ENFORCEMENT

#### **PROPOSED RULE**



#### **USDA NATIONAL ORGANIC PROGRAM**



# Presentation Overview







# What Is the Strengthening Organic Enforcement (SOE) Proposed Rule?

- An update to the USDA organic regulations (7 CFR Part 205).
- SOE revises the organic regulations to meet modern market needs and challenges.
- SOE implements several provisions of the 2018 Farm Bill and multiple recommendations by the National Organic Standards Board (NOSB).



# Who Is Affected?



USDA-accredited certifiers



Organic inspectors



Brokers, traders, exporters, and importers who are not certified USDA organic



**Farmers** 

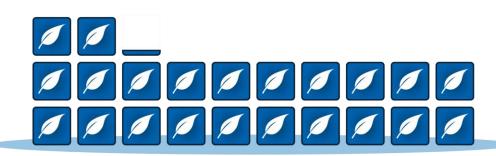


**Processers** 



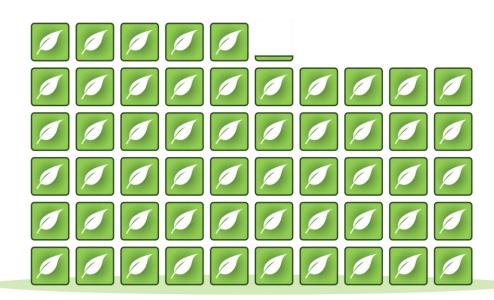
# Why Is SOE Needed Now?

#### **Total sales of all organic products in the United States**



2008: **\$22.1 Billion** 



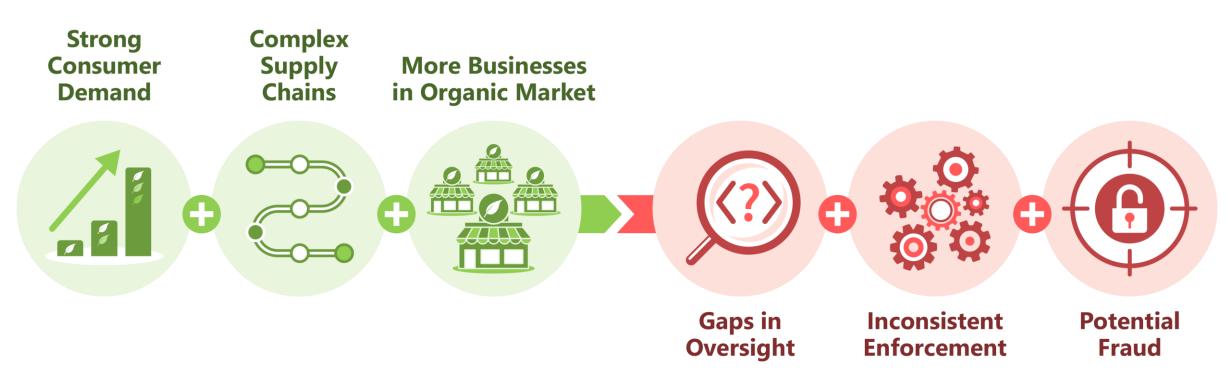


2019: \$55.1 Billion

Data source: Organic Trade Association, Organic Industry Survey, 2018 and 2019.



# Why Is SOE Needed Now?



A changing organic market demands stronger enforcement to protect and uphold standards for organic products



# How Does the Organic Community Benefit?

#### **SOE OBJECTIVES:**



Stronger tools and processes to help ensure compliance



Robust and consistent enforcement of the organic regulations



Improved farm to market traceability



#### **COMMUNITY BENEFITS:**



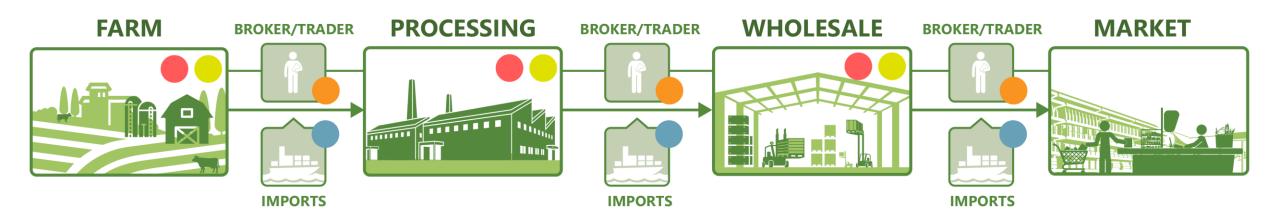
Strong consumer and farmer trust in the organic label



Level playing field for organic farms and businesses

#### **STRENGTHENING ORGANIC ENFORCEMENT PROPOSED RULE**

# What Does the Rule Do?





Reduce the types of businesses exempt from organic certification



Require electronic NOP Import Certificates for all organic products entering the United States

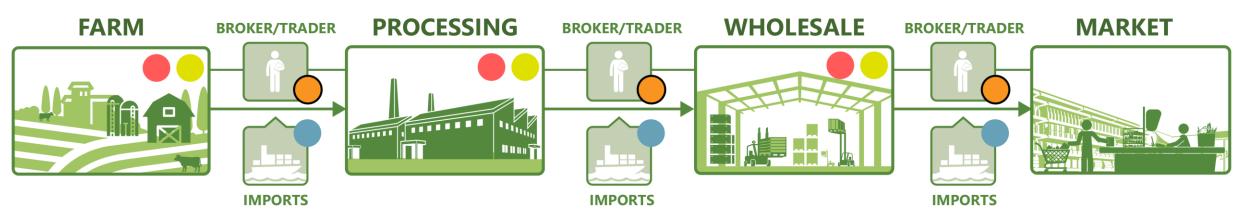


Clarify recordkeeping and fraud prevention procedures to improve supply chain traceability



Standardize requirements for on-site inspection of organic operations to strengthen oversight





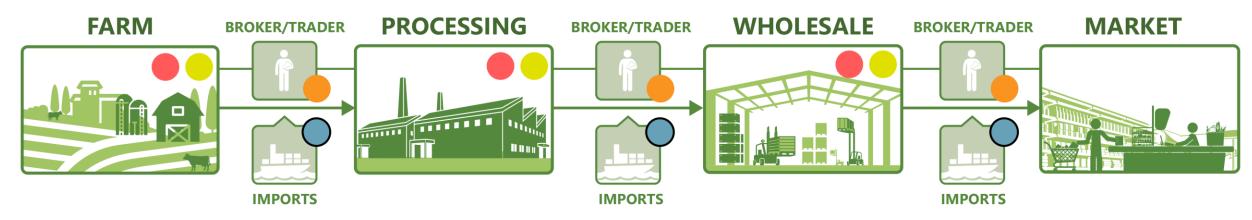


#### Reduce the types of businesses exempt from organic certification The proposed rule requires organic certification of businesses that:

- Buy or sell organic products
- Negotiate sales of organic products between buyers and sellers

Businesses that may need organic certification include brokers, traders, importers, and exporters. Some businesses in the organic supply chain, such as retailers and transporters, may not need organic certification.



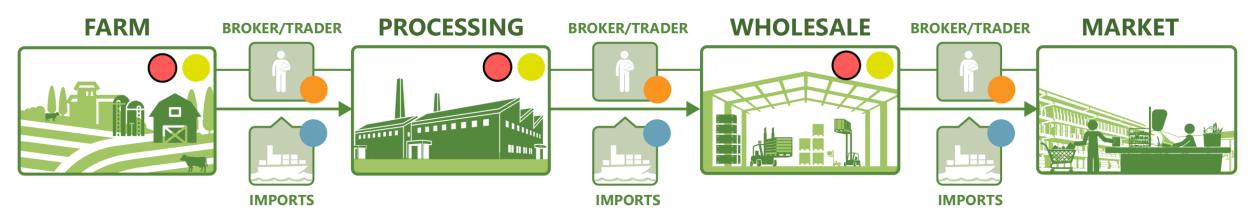




#### Require electronic NOP Import Certificates for all organic products entering the United States

- Each shipment requires an NOP Import Certificate
- Data from the NOP Import Certificate must be uploaded into the U.S. Customs and Border Protection's Automated Commercial Environment (ACE)
- Provides traceability to the port of entry and ensures an auditable record trail



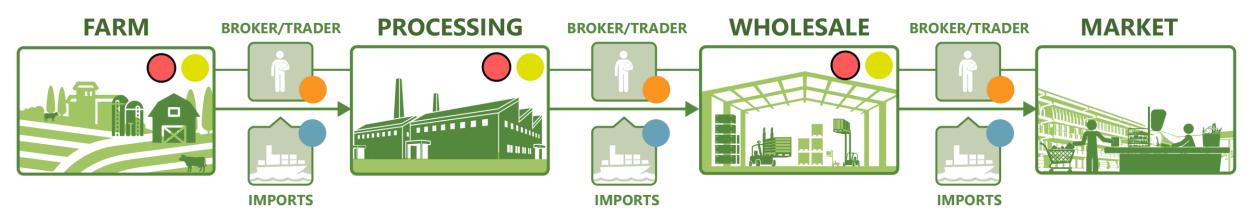




#### Clarify recordkeeping and fraud prevention procedures to improve supply chain traceability The proposed rule ensures certified organic operations:

- Maintain records that document a product's source and chain of custody across the supply chain
- Clearly identify products as organic on all records and labels
- Document the monitoring practices used to prevent fraud and verify suppliers and products



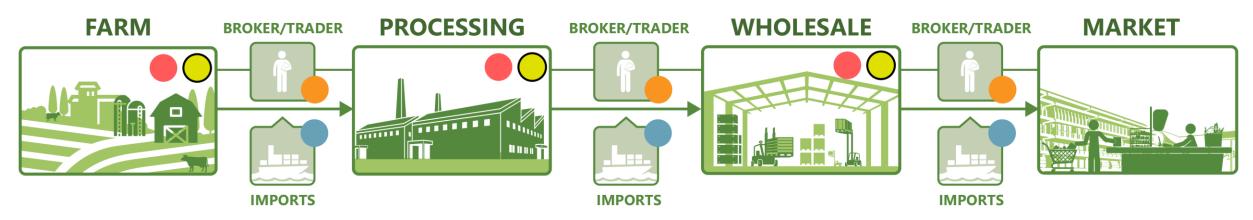




#### Clarify recordkeeping and fraud prevention procedures to improve supply chain traceability The proposed rule ensures USDA-accredited certifiers:

- Describe the procedures they use to identify operations and products at high risk of organic fraud
- Conduct supply chain audits to verify the origin and chain of custody of high-risk products
- Share compliance-related information about certified operations with other certifiers







#### Standardize requirements for on-site inspection of organic operations to strengthen oversight The proposed rule ensures USDA-accredited certifiers:

- Conduct unannounced inspections of at least 5% of the operations they certify annually
- Conduct mass-balance and trace-back audits during on-site inspections
- Use inspectors that meet minimum training, experience, and education requirements
- Implement consistent practices to inspect grower groups



# SOE INCLUDES ADDITIONAL CHANGES ADDRESSING:

- Organic equivalence determinations
- Clarified mediation procedures
- Standardized organic certificates
- Multiple offices operated by a single certifier



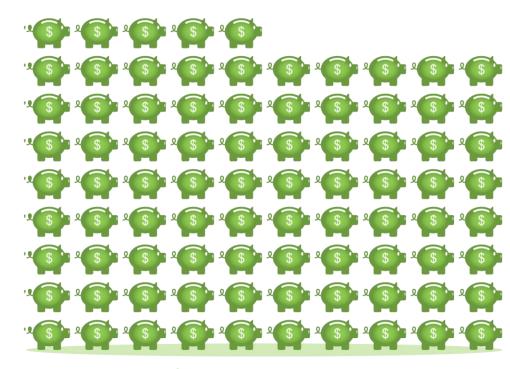
PLEASE SEE THE PROPOSED RULE FOR A FULL LIST OF TOPICS AND CHANGES



# Estimated Cost and Benefit

**COST** 

#### BENEFIT





\$7.3 Million (Annualized)



\$85 Million (Annualized)

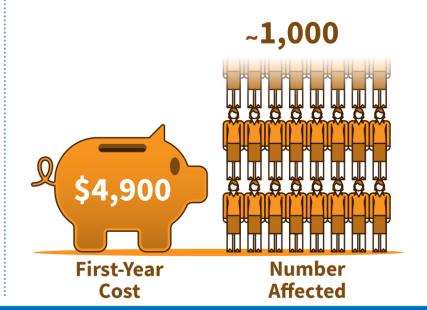


# Estimated Cost Per Business

#### **ACCREDITED CERTIFIERS**

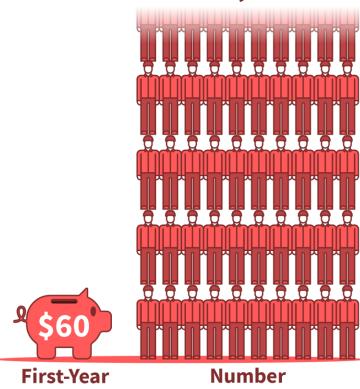
# 46 \$15,100 Number First-Year **Affected** Cost

#### **NEW HANDLERS**



#### **CERTIFIED OPERATIONS**

~25,000



**Affected** 



# From Proposed to Final Rule: Make Your Voice Heard





# How to Submit an Effective Comment

#### **Sample Comment Format**



Express your support or dissent for the rule



Describe how you or your community would be affected by the rule



Identify the specific parts of the rule on which you are commenting



Offer alternatives, explaining why they are a better option



Suggest specific language where appropriate

To whom it may concern:

**RE: Comments on Proposed Rule** 

I am submitting this comment in support of [XXX]. I have extensive experience on this topic, such as [XXX].

The proposed rule has several benefits including [XXX].

While I support the rule, I do have a few recommendations:

- 1. Section [X] of the proposed rule states that "[XXX]." However, based on personal experience and research, [XXX]. This would impact me and my community in the following way: [XXX]. Therefore, a better solution is to [XXX] because [XXX].
- 2. Section [X] of the proposed rule states "[XXX]." To improve accuracy, the sentence could be rewritten as "[XXX]."

Sincerely,



# How to Submit an Effective Comment

#### **How to Send Comments**



**Online** through the Federal eRulemaking portal at *https://www.regulations.gov/*.
Search for document number AMS-NOP-17-0065.



Deadline: 60 days from date of publication



# More Information About Organic Certification and the National Organic Program

#### Access a recording of this webinar:

https://www.zoomgov.com/rec/play/7sZ8le-qm83HIDAsASDV 59W9S5K6ys1SNI8qVbzxrgBXNVMwGnNLBBY7OimVVQiFc4YtNCGWx7VfSQ?continueMode=true

#### **USDA National Organic Program:**

http://www.ams.usda.gov/Organic

#### How to become certified organic:

https://www.ams.usda.gov/services/organic-certification/becoming-certified

#### Finding a USDA-accredited certifying agent:

https://www.ams.usda.gov/resources/organic-certifying-agents