Regional Food System Partnerships
Outcomes and Indicators

The grant program outcomes and performance measures outlined below reflect direct stakeholder feedback and provide a framework that allows grant recipients to evaluate project activities more accurately in relation to each program’s statutory purpose.

For recipients, the measures are:

- More feasible to accomplish and measure within a grant’s period of performance;
- Better aligned with grant program purpose and recipient activities; and
- More reflective of work performed during the project.

These performance measures will go into effect beginning with the FY2023 grant application cycle.

**Outcome 1: Encourage Collaborative Approaches to Strengthen the Capacity of a Regional Food System**

1.1 Number of partnerships and/or collaborations established through project activities ___. Of those, the number of:
   1.1a Formalized written agreements (i.e., MOU’s, signed contracts, etc.) ___.
   1.1b Partnerships with underserved organizations ___.
   1.1c Partnerships between producers and institutions ___.
   1.1d That reported:
      i. Higher profits ___.
      ii. More efficient use of resources ___.
      iii. Increased access to institutional consumers ___.
      iv. Other mid-tier value chain enhancements (such as improved capacity to transport products to market) ___.

1.2 Number of new/improved distribution systems developed ___. Of those, the number that:
   1.2a Stemmed from new partnerships ___.
   1.2b Stemmed from increased efficiency ___.
   1.2c Stemmed from reduced costs ___.
   1.2d Stemmed from expanded customer reach ___.
   1.2e Stemmed from increased online presence ___.

1.3 Number of stakeholders that gained technical knowledge about resources within the regional food system ___.

1.4 Number of stakeholders that gained knowledge about more efficient and effective distribution systems ___.
1.5 Number of stakeholders that adopted best practices or new technologies to improve distribution systems ____.

1.6 Number of stakeholders trained on how to develop or maintain a direct-to-consumer enterprise ____.

1.7 Amount of non-Federal financial, professional, and technical assistance resources secured because of project activities, measured in dollars ____.

**Outcome 2: Develop New Market Opportunities for Regional Producers and Processors**

2.1 Number of partnerships and/or collaborations established between producers/processors and market access points ____. Of those, the number:
   
   2.1a Formalized with written agreements (i.e., MOU’s, signed contracts, etc.) ____.
   
   2.1b With and/or between underserved organizations ____.
   
   2.1c That reported:
   
   i. Higher profits ____.
   
   ii. Increased access to institutional consumers ____.
   
   iii. Other mid-tier value chain enhancements (such as improved capacity to transport products to market) ____.

2.2 Number of producers/processors who increased production to meet increased demand ____.

2.3 Number of market access points that gained knowledge about how to procure or access local foods ____. Of those, the number that were:
   
   2.3a Farmers markets ____.
   
   2.3b Roadside stands ____.
   
   2.3c Agritourism ____.
   
   2.3d Grocery stores ____.
   
   2.3e Wholesale markets/buyers ____.
   
   2.3f Restaurants ____.
   
   2.3g Agricultural cooperatives ____.
   
   2.3h Retailers ____.
   
   2.3i Distributors ____.
   
   2.3j Food hubs ____.
   
   2.3k Shared-use kitchens ____.
   
   2.3l School food programs ____.
   
   2.3m Community-supported agriculture (CSAs) ____.
   
   2.3n Other ____.

2.4 Number of new strategies developed to improve local/regional food processing, distribution, aggregation, or storage ____.
   
   2.4a Number of stakeholders trained to use new strategies ____.
2.5 Number of market access points that reported increased or improved processing, distribution, storage, and/or aggregation of regionally produced agricultural products ___.

Outcome 3: Improve the Infrastructure of a Regional Food System Through Development of Business and/or Strategic Plans and Feasibility Studies (Planning and Design Projects Only)

3.1 Number of supply chain analyses, market assessments, feasibility, or other relevant studies developed ___.

3.2 Number of supply chain analyses, market assessments, feasibility, or other relevant studies conducted ___.

3.3 Number of projects:
   3.3a Deemed viable after conducting studies ___.
   3.3b Deemed not viable after conducting studies ___.

3.4 Number of business development plans created ___.

3.5 Number of strategic plans developed ___.

3.6 Amount of non-Federal financial, professional, and technical assistance resources secured because of the developed plan(s), measured in dollars ___.