



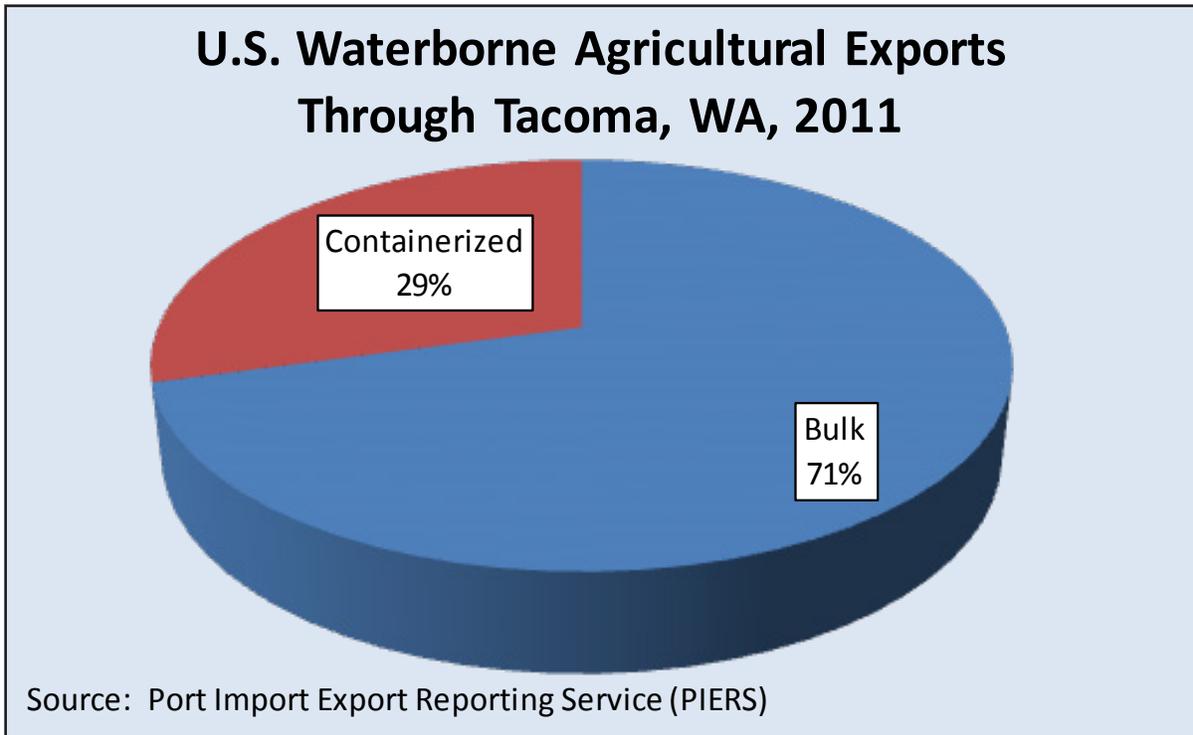
Export/Import Profile

Tacoma, WA

The Port of Tacoma is located in the Pacific Northwest region of the U.S. West Coast. In 2011, the port moved an estimated \$35 billion in international trade and an estimated \$3 billion in trade to Alaska. The port handled a total of 17.3 million tons of cargo, 1.5 million 20-ft-equivalent units of containers, and 5.9 million tons of grain in 2011. Just over 1,000 vessels called at the Port of Tacoma in 2011. The top three export commodities moved through the port were all agricultural, valued at more than \$2.8 billion. The port's top import cargo were vehicles, vehicle parts, and industry machinery with an estimated value of \$9.7 billion. Tacoma has one export grain elevator operated by Tacoma Export Marketing Company (TEMCO), with a storage capacity of 3.2 million bushels.

Exports

The Port of Tacoma moved almost 3.8 million metric tons of agricultural export cargo in 2011, approximately 71 percent of which were moved in bulk. Grain products accounted for over half of the port's agricultural exports. The top shipping lines were Blue Water Shipping Co. and Evergreen, which together moved 62 percent of the port's agricultural export cargo. The top destination markets for these products were Korea, Japan, and China.



Top 10 U.S. Waterborne Agricultural Exports Through Tacoma, WA, 2011				
Commodities	Metric Tons	Share	U.S. Share	
Grain products, cereal, flour	3,793,148	52%	12%	
Soybeans	1,418,850	19%	4%	
Animal feed	950,974	13%	9%	
Vegetables	307,223	4%	6%	
Bulk grains	289,839	4%	1%	
Meat	144,276	2%	6%	
Poultry	56,619	1%	2%	
Dairy products	49,376	1%	6%	
Hides and skins	47,514	1%	6%	
Fruit	39,602	1%	4%	
Other	198,434	3%		
Total	7,295,856	100%	5%	

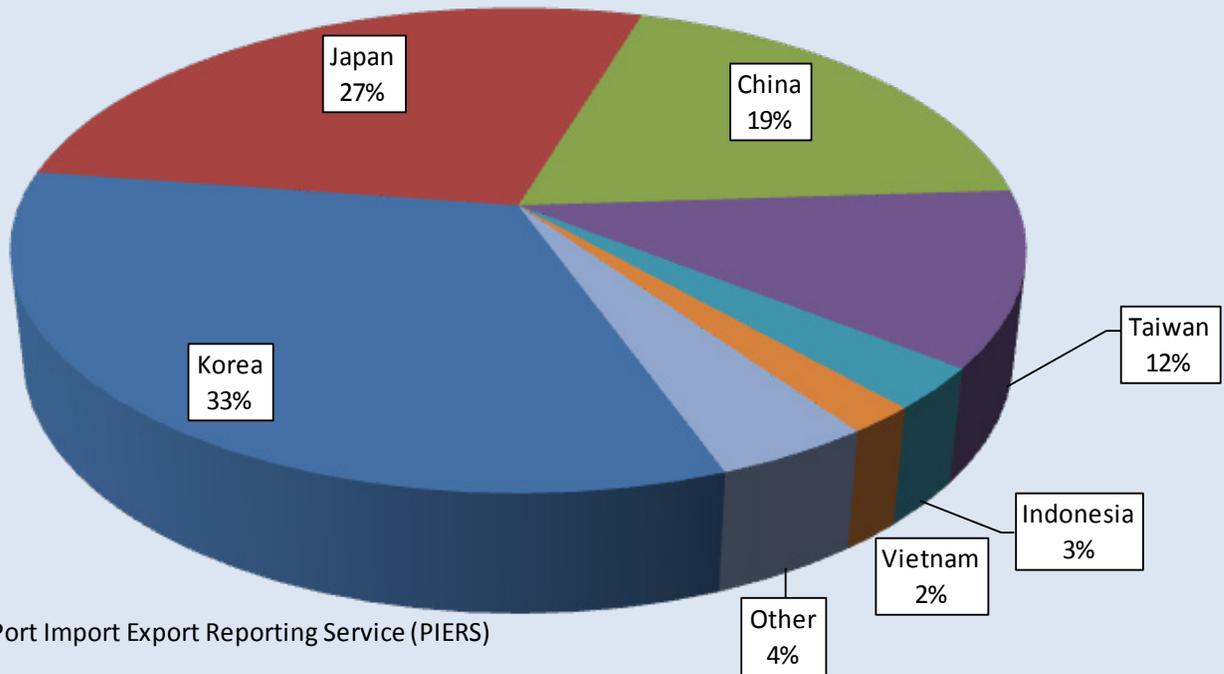
Source: Port Import Export Reporting Service (PIERS)

Top 10 Containerized U.S. Waterborne Agricultural Exports Through Tacoma, WA, 2011				
Commodities	Metric Tons	*TEU	Share	U.S. Share
Animal feed	950,806	79,341	45%	14%
Vegetables	299,649	25,872	14%	19%
Grain products, cereal, flour	165,670	10,642	8%	9%
Meat	144,210	12,946	7%	6%
Soybeans	143,457	9,094	7%	5%
Bulk grains	63,017	3,266	3%	8%
Poultry	56,619	4,559	3%	2%
Dairy products	49,376	3,493	2%	6%
Hides and skins	47,514	2,605	2%	6%
Fruit	39,602	3,596	2%	4%
Other	173,997	15,344	8%	
Total	2,133,917	170,758	100%	6%

Source: Port Import Export Reporting Service (PIERS)

*Twenty-foot equivalent unit (TEU)

Top Destination Countries for U.S. Waterborne Agricultural Exports Through Tacoma, WA, 2011



Source: Port Import Export Reporting Service (PIERS)

Top 10 Shipping Lines Moving U.S. Waterborne Agricultural Exports Through Tacoma, WA, 2011

Commodities	Metric Tons	Share
Blue Water Shipping Co	3,569,624	49%
Evergreen Line	924,190	13%
Star Shipping	497,878	7%
Hyundai Merchant Marine	394,179	5%
Bulk Cargoes	345,359	5%
K Line	300,805	4%
MOL	206,934	3%
Yang Ming Marine	198,928	3%
Southport Agencies Inc	115,150	2%
China Ocean Shipping	105,719	1%
Other	637,089	9%
Total	7,295,856	100%

Source: Port Import Export Reporting Service (PIERS)

Imports

The Port of Tacoma moved over 110,000 metric tons of agricultural import cargo in 2011, all by container. The top agricultural imports in 2011 were grocery items, frozen fish, and vegetables. Evergreen was the largest shipping line by import volume, and China was the largest origin country.

Top 10 U.S. Waterborne Agricultural Imports Through Tacoma, WA, 2011			
Commodities	Metric Tons	Share	U.S. Share
Grocery items	7,680	7%	1%
Frozen fish	7,299	7%	1%
Vegetables	7,212	7%	0%
Canned fruit	7,143	6%	2%
Beverages	6,364	6%	0%
Nuts	6,097	6%	2%
Canned vegetables	5,159	5%	3%
Canned pineapples	5,104	5%	1%
Rice, crackers, pasta	4,088	4%	1%
Animal feed	3,728	3%	1%
Other	50,534	46%	
Total	110,408	100%	0.3%

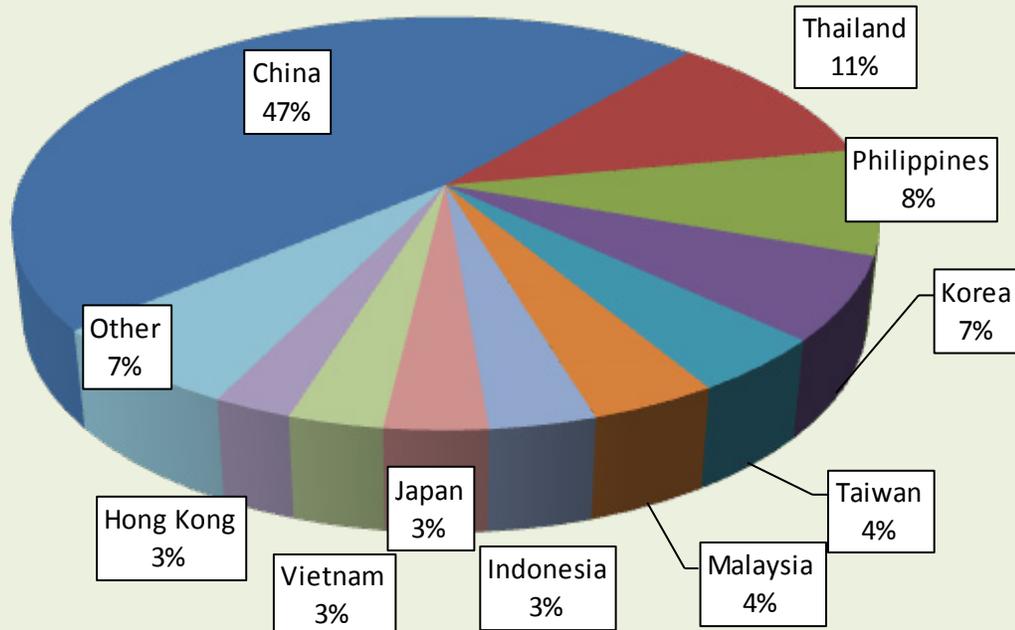
Source: Port Import Export Reporting Service (PIERS)

Top 10 Containerized U.S. Waterborne Agricultural Imports Through Tacoma, WA, 2011				
Commodities	Metric Tons	*TEU	Share	U.S. Share
Grocery items	7,680	799	7%	1%
Frozen fish	7,299	712	7%	1%
Vegetables	7,212	739	7%	1%
Canned fruit	7,143	483	6%	2%
Beverages	6,364	516	6%	0%
Nuts	6,097	409	6%	3%
Canned vegetables	5,159	300	5%	3%
Canned pineapples	5,104	323	5%	1%
Rice, crackers, pasta	4,088	267	4%	1%
Animal feed	3,674	381	3%	2%
Other	50,524	5,150	46%	
Total	110,343	10,079	100%	0.4%

Source: Port Import Export Reporting Service (PIERS)

*Twenty-foot equivalent unit (TEU)

Top 10 Origin Countries for U.S. Waterborne Agricultural Imports Through Tacoma, WA, 2011



Source: Port Import Export Reporting Service (PIERS)

Top Shipping Lines for U.S. Waterborne Agricultural Imports Through Tacoma, WA, 2011

Shipping Line	Metric Tons	Share
Evergreen Line	51,071	46%
Hyundai Merchant Marine	14,965	14%
APL	12,999	12%
MOL	9,440	9%
K Line	9,358	8%
Yang Ming Marine	6,863	6%
Other	5,711	5%
Total	110,408	100%

Source: Port Import Export Reporting Service (PIERS)