

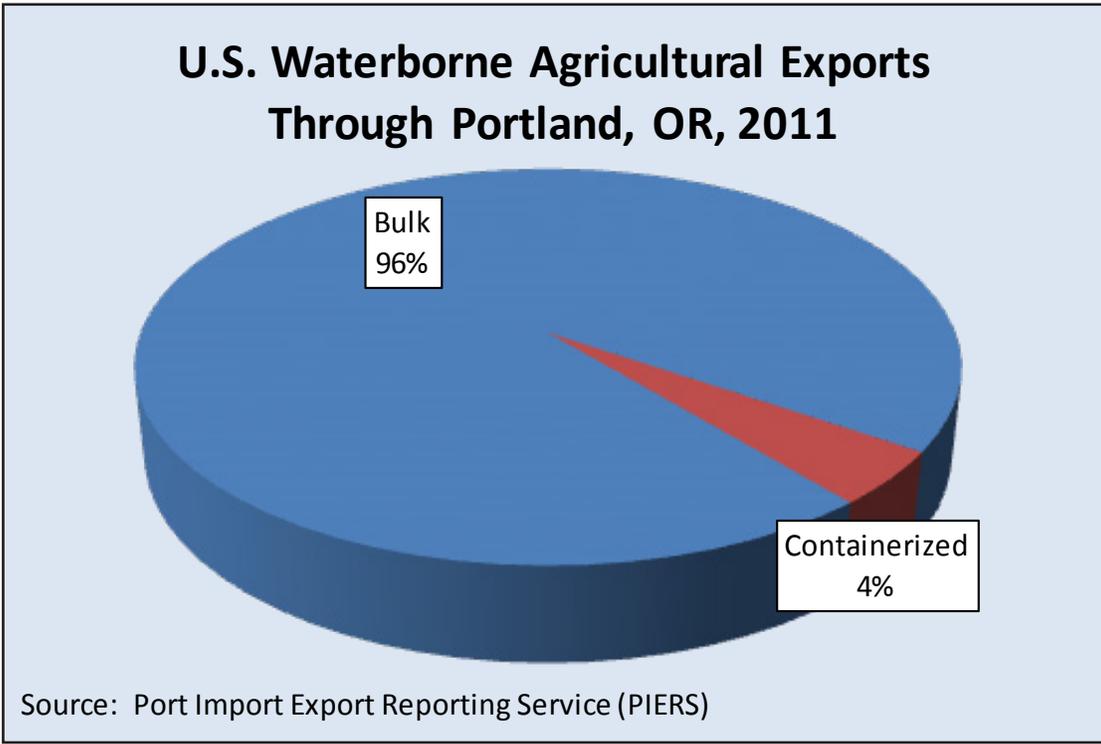
Export/Import Profile

Portland, OR

The Port of Portland is located in the Pacific Northwest region of the U.S. West Coast and is accessible via the Columbia River. The port’s marine terminals are located outside the city proper, with access to interstate highways and mainline rail lines. Like other ports in the region, Portland handles mostly bulk grain exports. It is the Nation’s number one port for wheat exports. Louis Dreyfus, Cargill, and Columbia Grain Inc. all provide elevator storage at the port. Combined, storage capacity exceeds 7.1 million bushels.

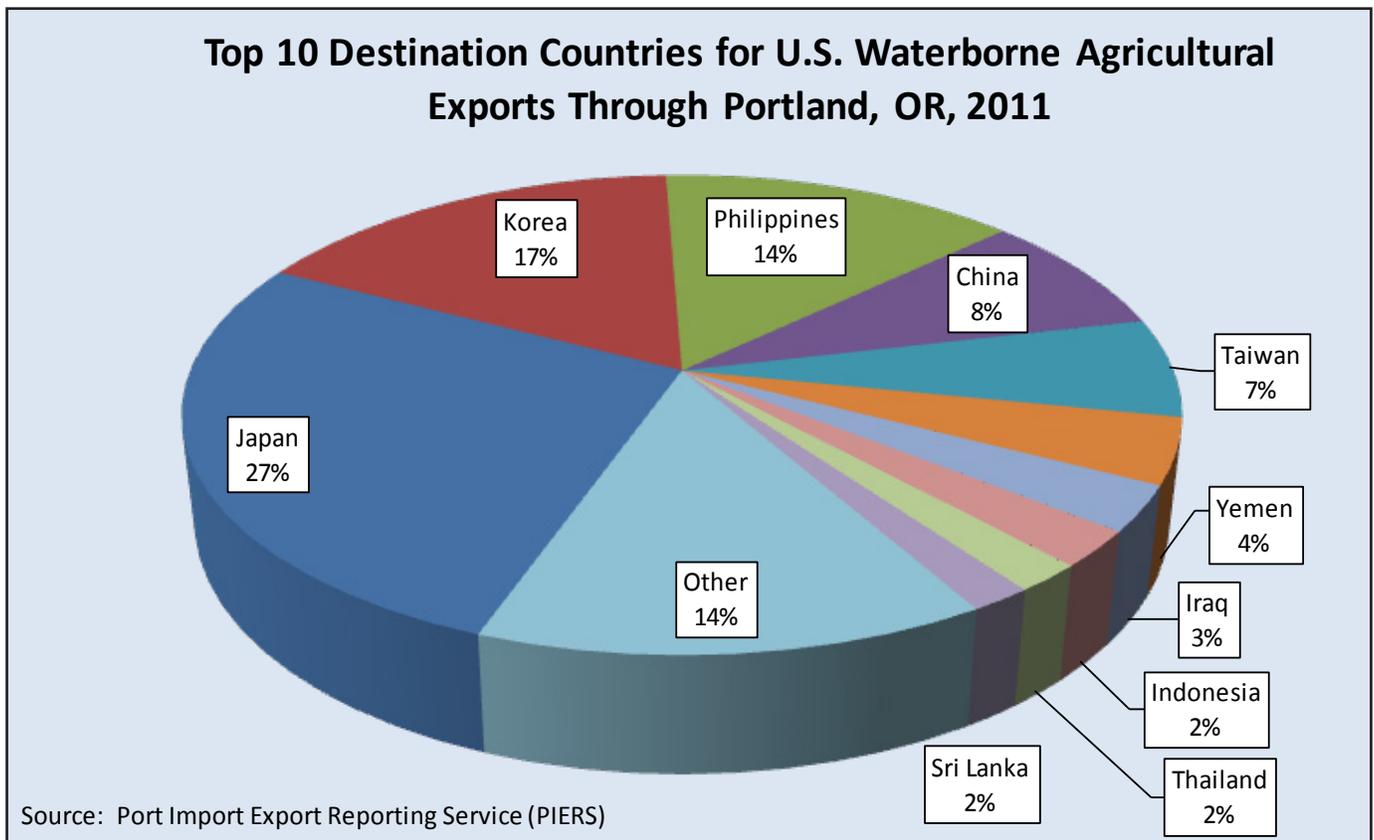
Exports

The Port of Portland moved more than 6.7 million metric tons of agricultural export cargo in 2011. Approximately 96 percent of these cargoes were moved in bulk—84 percent of exports through Portland were grains, grain products, and soybeans. In addition, 35 percent of U.S. waterborne wine exports passed through the port in 2011. Bulk Cargoes (an indication for unknown carriers) and Blue Water Shipping Co. handled 92 percent of cargo. The top destination markets for these cargoes were Japan, Korea, and the Philippines.



Top U.S. Waterborne Agricultural Exports Through Portland, OR, 2011			
Commodities	Metric Tons	Share	U.S. Share
Bulk grains	4,997,807	74%	13%
Grain products, cereal, flour	706,762	10%	2%
Wine	414,165	6%	35%
Soybeans	300,758	4%	1%
Vegetables	112,024	2%	2%
Animal feed	91,682	1%	1%
Bulbs and seeds	66,358	1%	13%
Other	51,800	1%	
Total	6,741,356	100%	5%

Source: Port Import Export Reporting Service (PIERS)

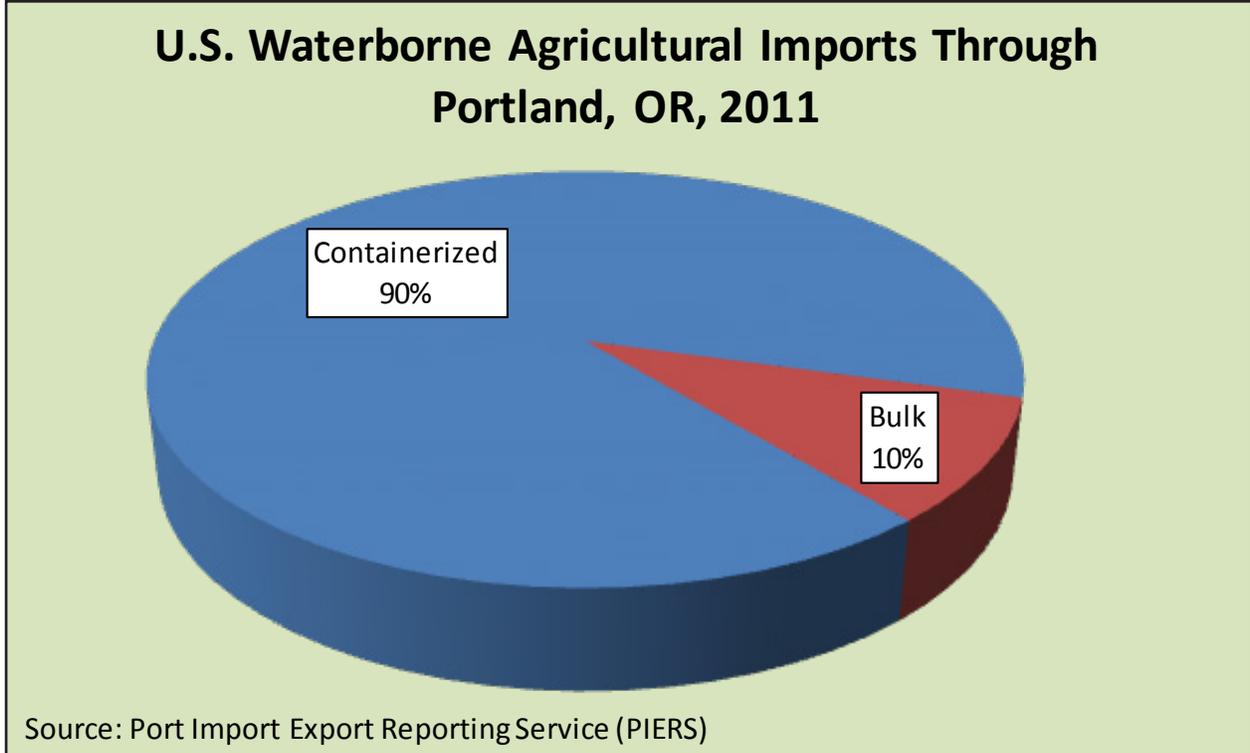


Top Shipping Lines Moving U.S. Waterborne Agricultural Exports Through Portland, OR, 2011		
Commodities	Metric Tons	Share
Bulk Cargoes	5,454,226	81%
Blue Water Shipping Co	713,967	11%
Hanjin Shipping	119,868	2%
Hapag Lloyd Line	110,947	2%
Other	342,348	5%
Total	6,741,356	100%

Source: Port Import Export Reporting Service (PIERS)

Imports

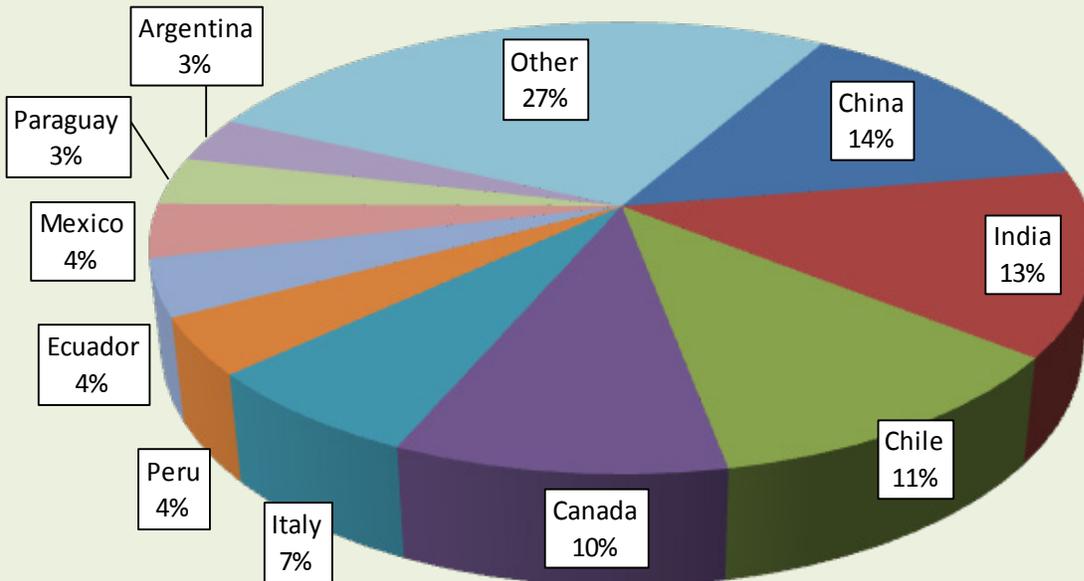
The Port of Portland moved over 85,000 metric tons of agricultural import cargo in 2011, 90 percent of which were imported in containers. Vegetable, berries, and wine were the top agricultural imports. The port's top shipping lines included Hapag Lloyd, Hanjin Shipping, and Salmon Bay Berge Inc. The top origin countries were China and India.



Top 10 U.S. Waterborne Agricultural Imports Through Portland, OR, 2011				
Commodities	Metric Tons	Share	U.S. Share	
Vegetables	13,351	16%	1%	
Berries	10,321	12%	8%	
Wine	8,368	10%	0%	
Coffee	8,289	10%	0%	
Bitters, brandy, liquor	8,178	10%	2%	
Soybeans	5,643	7%	3%	
Sugar	4,921	6%	0%	
Fruit	3,471	4%	0%	
Beverages	3,260	4%	0%	
Coconut, coconut milk	2,750	3%	3%	
Other	16,770	20%		
Total	85,320	100%	0.2%	
Source: Port Import Export Reporting Service (PIERS)				

Top 10 Containerized U.S. Waterborne Agricultural Imports Through Portland, OR, 2011				
Commodities	Metric Tons	*TEU	Share	U.S. Share
Vegetables	13,351	1,061	17%	1%
Berries	10,321	933	13%	8%
Wine	8,368	864	11%	0%
Coffee	8,289	451	11%	1%
Soybeans	5,643	273	7%	4%
Sugar	4,921	229	6%	2%
Fruit	3,471	281	4%	0%
Beverages	3,260	252	4%	0%
Coconut, coconut milk	2,750	234	4%	3%
Herbs and spices	2,328	195	3%	1%
Other	14,454	1,281	19%	
Total	77,156	6,053	100%	0.3%
Source: Port Import Export Reporting Service (PIERS)				
*Twenty-foot equivalent unit (TEU)				

Top 10 Origin Countries for U.S. Waterborne Agricultural Imports Through Portland, OR, 2011



Source: Port Import Export Reporting Service (PIERS)

Top 10 Shipping Lines for U.S. Waterborne Agricultural Imports Through Portland, OR, 2011

Shipping Line	Metric Tons	Share
Hapag Lloyd Line	44,204	52%
Hanjin Shipping	20,969	25%
Salmon Bay Berge Inc	8,165	10%
China Ocean Shipping	5,347	6%
Yang Ming Marine	4,341	5%
K Line	2,294	3%
Total	85,320	100%

Source: Port Import Export Reporting Service (PIERS)