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CONTACT INFORMATION

<u>Surajudeen Olowolayemo</u>, Coordinator/ Ocean Bulk Shipments

Jesse Gastelle, Rail/Fruit and Vegetables Analyst

April Taylor, Container Shipments/ Fruit and Vegetables Analyst



Grain Transportation and Landed Costs to Mexico in Third Quarter 2020

Low U.S. transportation and landed costs improve the competitiveness of U.S. grain exports to neighboring Mexico—one of the largest and nearest importers of U.S. grain (corn, soybeans, and wheat) (see Grain Transportation Report (GTR) November 12, 2020, tables 13, 14 and 15). U.S. grain is transported to Mexico by one of two routes—either by cross-border land movements or by seaborne movements to Mexican ports for inland distribution. This article examines changing costs of transporting U.S. grain to Mexico over land to Guadalajara and by water to Veracruz. Changes are tracked from second quarter 2020 to third quarter 2020 (quarter to quarter) and from third quarter 2019 to third quarter 2020 (year to year).

Quarter-to-quarter transportation costs. Quarter to quarter, total transportation costs of shipping grain to Mexico through the water routes rose because of higher truck and ocean freight rates.¹ (see table 1) For the land routes, transportation costs did not change. While truck rates increased somewhat, rail (public tariff) rates, which represent a large majority of the land route transportation costs, remained stable. Higher truck rates partly reflected more demand for truck services. Barge rates increased partly in response to strong barge demand for grain exports (GTR, October 29, 2020). In addition, barge rates increased because several lock and dam facilities on the Illinois River were closed to perform repairs and rehabilitation throughout the third quarter, and Mid-Mississippi barge rates, which are typically higher than Illinois barge rates, were used instead. (GTR, July 2, 2020). Although navigation was still possible in some parts of the Illinois river, merchandisers used Mid-Mississippi rates to ensure timeliness and consistency in calculating barge costs. Ocean freight rates increased because of strong bulk movements during the quarter (GTR, October 15, 2020).

Year-to-year transportation costs. From year to year, total transportation costs of shipping grain to Mexico declined for both water and land routes. Land-route transportation costs fell because of reduced truck and rail rates. Truck rates also fell for waterborne wheat. For waterborne corn and soybeans, transportation costs fell because of reduced barge and ocean freight rates.

¹Water routes typically involve truck transportation to barge to oceangoing vessel, or truck to rail to oceangoing vessel.





Quarter-to-quarter landed costs.² From quarter to quarter, landed costs increased for corn and soybeans shipped via both routes, but decreased for wheat shipped by both routes (see table 1). For waterborne corn and soybeans, landed costs rose because of higher transport costs and higher farm values. For corn and soybeans via land routes, higher farm values were the main cause of higher landed costs. For wheat (by both routes), lower farm values more than offset higher transport costs, causing landed costs to fall.

Third-quarter 2020 landed costs for waterborne grain movements ranged from \$177 per metric ton (mt) to \$379 per mt (table 1 and fig. 1). For land-based grain movements, landed costs ranged from \$225 per mt to \$414 per mt (table 1 and fig. 2). The transportation share of landed costs ranged from 13 percent to 28 percent for the water routes and from 24 percent to 44 percent for the land routes (see table). Quarter to quarter, the change in transportation's share of landed costs varied for corn and soybeans (depending on route), but increased for wheat.

Year-to-year landed costs. From year to year, landed costs decreased for corn, but rose for soybeans and wheat transported to Mexico. Corn farm values fell from year to year, but the farm values rose for both soybeans and wheat.

U.S. Exports to Mexico: According to data from USDA's Federal Grain Inspection Service, Mexico imported 3.24 million metric tons (mmt) of U.S. corn, 1.04 mmt of U.S. soybeans, and 0.72 mmt of U.S. wheat in third quarter 2020. Quarter to quarter, these imports amounted to 18 percent less corn, 15 percent more soybeans, and 3 percent more wheat. However, year to year, U.S. inspections for export to Mexico rose by 2 percent for corn, while inspections fell 20 percent for soybeans and 23 percent for wheat.

Ocean Freight Rates: Ocean freight rates for shipping bulk grains to Mexico increased during the third quarter, compared to the previous quarter, decreased from a year earlier, and increased above the 4-year average. In the third quarter, the cost of shipping a metric ton of grain, via 25,000 ton-capacity vessels from the U.S. Gulf to Veracruz, Mexico, averaged \$17.20 per mt. This was 12 percent more than the previous quarter, 6 percent less than the same period last year, and 6 percent above the prior 4-year average. The cost of shipping in a 35,000-40,000 ton-capacity vessel averaged \$14.39 per mt. This represents a 16-percent increase from the previous quarter, 7-percent decrease from the same quarter last year, and 2-percent increase from the prior 4-year average. Strong dry bulk trade pushed up the rates for shipping bulk commodities, including grain in the third quarter (GTR, October 15, 2020).

Railroad: In third quarter 2020, railroads transported 39,566 carloads of grain and oilseeds to Mexico, up 2 percent quarter to quarter and down 1 percent year to year. Tariff rail rates per grain car averaged \$7,686, unchanged quarter to quarter and year to year, but up 3 percent from the prior-3-year average. Fuel surcharges per railcar averaged \$144, down 9 percent quarter to quarter, down 41 percent year to year, and down 20 percent from the prior-3-year average. Overall, rail transportation costs (tariff rates plus fuel surcharges) were unchanged quarter to quarter, down 1 percent year to year, and up 3 percent from the prior-3-year average.

Fruit and Vegetables

In third quarter 2020, total reported shipments of fruits and vegetables from Mexico were 1.88 million tons, an 8-percent increase from year to year. The sum of the top five commodities increased by 84,000 tons, or 10 percent. At 227,000 tons—an 8-percent increase from year to year—avocadoes were the largest fruit import to the United States by volume.

² Landed costs include the cost of the good (farm value) and the cost to receive it (transportation costs).





Truck rates for shipments between 501 miles and 1,500 miles from the Arizona border crossings averaged \$2.16 per mile, down 15 percent quarter to quarter and down 14 percent year to year. Rates for shipments between 501 miles and 1,500 miles from the Texas border crossings averaged \$2.35 per mile, up 4 percent quarter to quarter and up 15 percent year to year.

Diesel fuel prices for border crossings through Texas averaged \$2.18 per gallon for the quarter. Diesel fuel prices for border crossings through Arizona averaged \$2.59 per gallon. Average truck availability through Arizona was adequate through early August, but data was unavailable for the remainder of August and September. Truck availability through Texas border crossings fluctuated from adequate to slight shortage throughout the quarter.





Table 1. Quarterly costs of transporting U.S. grain and soybeans to Mexico

		2020								
		Water ro	oute (to \	/eracruz)		L	and rout	e (to Gu	adalajara)
	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.
		USS	/metric	ton			USŞ	/metric	ton	
		Corn								
Origin			IL					IA		
Truck	10.70	9.70	12.38		10.93	4.62	3.83	3.93		4.13
Rail ¹						96.35	94.48	94.63		95.15
Barge	15.55	14.53	21.58*		15.04					
Ocean ²	13.64	12.41	14.39		13.48					
Total transportation cost	39.89	36.64	48.35		41.63	100.97	98.31	98.56		99.28
Farm price ³	138.05	126.11	128.34		130.83	146.45	124.80	126.11		132.45
Landed cost ⁴	177.94	162.75	176.69		172.46	247.42	223.11	224.67		231.73
Transport % of landed cost	22.4	22.5	27.4		24.1	40.8	44.1	43.9		42.8
					Soyb	eans				
Origin			IL					NE		
Truck	10.70	9.70	12.38		10.93	4.62	3.83	3.93		4.13
Rail ¹						98.97	97.15	97.11		97.74
Barge	15.55	14.53	21.58*		15.04					
Ocean ²	13.64	12.41	14.39		13.48					
Total transportation cost	39.89	36.64	48.35		41.63	103.59	100.98	101.04		101.87
Farm price ³	325.55	309.87	331.06		322.16	307.30	295.05	312.81		305.05
Landed cost ⁴	365.44	346.51	379.41		363.79	410.89	396.03	413.85		406.92
Transport % of landed cost	10.9	10.6	12.7		11.4	25.2	25.5	24.4		25.0
					Wh	eat				
Origin		,	KS					KS		
Truck	4.62	3.83	3.93		4.13	4.62	3.83	3.93		4.13
Rail ¹	43.31	43.31	42.07		42.90	83.27	81.10	81.17		81.85
Ocean ²	13.64	12.41	14.39		13.48					
Total transportation cost	61.57	59.55	60.39		60.50	87.89	84.93	85.10		85.97
Farm price ³	160.81	162.65	158.37		160.61	160.81	162.65	158.37		160.61
Landed cost⁴	222.38	222.20	218.76		221.11	248.70	247.58	243.47		246.58
Transport % of landed cost	27.7	26.8	27.6		27.4	35.3	34.3	35.0		34.9

¹Rail rates include U.S. and Mexico portions of the movement. Mexico rail rates are estimated based on actual quoted market rates. BNSF and Union Pacific quoted rail tariff rates are through rates for shuttle trains. Rail rates include fuel surcharges, but do not include the cost of purchasing empty rail cars in the secondary market, which could exceed the rail tariff rate plus the fuel surcharge shown in the table.

Note: Total may not add exactly because of rounding.

Source: Compiled by the USDA, Agricultural Marketing Service.

²Source for ocean rates: O'Neil Commodity Consulting, Inc.

³Source for farm rates: USDA, National Agricultural Statistics Service

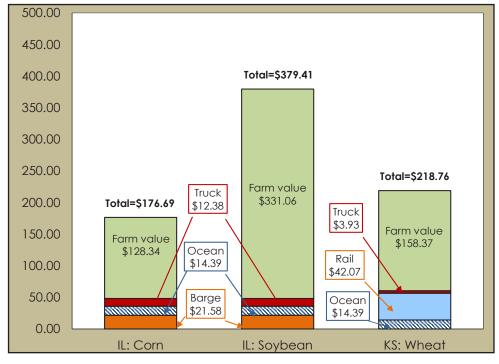
^{*}Due to the closure of several lock and dam facilities on Illinois River between July 1 and October 27, 2020, mid-Mississippi barge rate was substituted for Illinois rate as the benchmark for calculating cost index during the closures.

⁴Landed cost is total transportation cost plus the farm price.





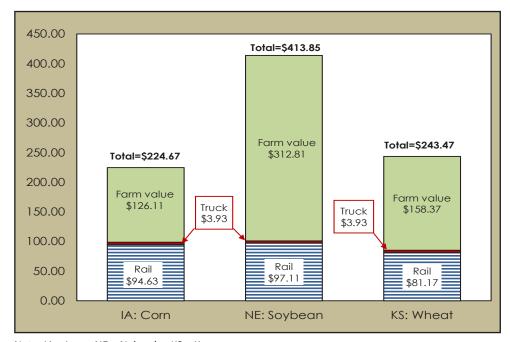
Figure 1. Water route shipment costs (\$/mt) to Veracruz, Mexico



Note: IL = Illinois; KS = Kansas

Source: USDA, Agricultural Marketing Service

Figure 2. Land route shipment costs (\$/mt) to Guadalajara, Mexico



Note: IA = Iowa; NE = Nebraska; KS = Kansas

Source: USDA, Agricultural Marketing Service





QUARTERLY BULK GRAIN AND SOYBEANS

Table 2. Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2020

				Tar	iff rate/	car¹			Fuel sui	rcharge	per car²	ir²			
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg			
	MT	Chihuahua, Cl	7,509	7,509	7,426		7,481	0	0	0		0			
Wheat	ОК	Cuautitlan, EM	6,775	6,775	6,733		6,761	137	88	46		91			
wneat	KS	Guadalajara, JA	7,534	7,534	7,492		7,520	616	404	453		491			
	TX	Salinas Victoria, NL	4,329	4,329	4,329		4,329	83	53	28		55			
	IA	Guadalajara, JA	8,902	8,902	8,902		8,902	527	345	359		411			
	SD	Celaya, GJ	8,140	8,140	8,140		8,140	0	0	0		0			
60.00	NE	Queretaro, QA	8,278	8,278	8,278		8,278	284	181	92		186			
Corn	SD	Salinas Victoria, NL	6,905	6,905	6,905		6,905	0	0	0		0			
	МО	Tlalnepantla, EM	7,643	7,643	7,643		7,643	277	176	90		181			
	SD	Torreon, CU	7,690	7,690	7,690		7,690	0	0	0		0			
	МО	Bojay (Tula), HG	8,547	8,547	8,538		8,544	493	322	338		384			
Coulbasins	NE	Guadalajara, JA	9,172	9,172	9,158		9,167	515	337	346		399			
Soybeans	IA	El Castillo, JA	9,490	9,490	9,463		9,481	0	0	0		0			
	KS	Torreon, CU	7,964	7,964	7,972		7,966	356	233	227		272			
	NE	Celaya, GJ	7,772	7,772	7,772		7,772	467	305	309		360			
Congleton	KS	Queretaro, QA	8,108	8,108	8,108		8,108	171	110	58		113			
Sorghum	NE	Salinas Victoria, NL	6,713	6,713	6,713		6,713	137	88	47		91			
	NE	Torreon, CU	7,157	7,092	7,092		7,114	331	213	200		248			

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

²Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com





Table 3. Quarterly tariff rail rates plus fuel surcharges for U.S. bulk grain shipments to Mexico, 2020

						Tariff¹ p	olus fuel	surcha	rge per:			
				US\$	/metric	ton			US	\$\$/bush	el²	
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg
	MT	Chihuahua, Cl	76.72	76.72	75.87		76.44	2.09	2.09	2.06		2.08
Wheat	ОК	Cuautitlan, EM	70.63	70.13	69.27		70.01	1.92	1.91	1.88		1.90
vvneat	KS	Guadalajara, JA	83.27	81.10	81.17		81.85	2.26	2.21	2.21		2.23
	TX	Salinas Victoria, NL	45.08	44.77	44.51		44.79	1.23	1.22	1.21		1.22
	IA	Guadalajara, JA	96.35	94.48	94.63		95.15	2.44	2.40	2.40		2.41
	SD	Celaya, GJ	83.17	83.17	83.17		83.17	2.11	2.11	2.11		2.11
Corn	NE	Queretaro, QA	87.49	86.43	85.53		86.48	2.22	2.19	2.17		2.19
Corn	SD	Salinas Victoria, NL	70.55	70.55	70.55		70.55	1.79	1.79	1.79		1.79
	МО	Tlalnepantla, EM	80.93	79.89	79.01		79.94	2.05	2.03	2.01		2.03
	SD	Torreon, CU	78.57	78.57	78.57		78.57	1.99	1.99	1.99		1.99
	МО	Bojay (Tula), HG	92.36	90.62	90.69		91.22	2.51	2.46	2.47		2.48
Southoons	NE	Guadalajara, JA	98.97	97.15	97.11		97.74	2.69	2.64	2.64		2.66
Soybeans	IA	El Castillo, JA	96.97	96.97	96.69		96.87	2.64	2.64	2.63		2.63
	KS	Torreon, CU	85.01	83.75	83.77		84.18	2.31	2.28	2.28		2.29
	NE	Celaya, GJ	84.18	82.53	82.56		83.09	2.14	2.09	2.10		2.11
Corabine	KS	Queretaro, QA	84.59	83.97	83.43		84.00	2.15	2.13	2.12		2.13
Sorghum	NE	Salinas Victoria, NL	69.99	69.49	69.06		69.51	1.78	1.76	1.75		1.76
	NE	Torreon, CU	76.51	74.64	74.51		75.22	1.94	1.89	1.89		1.91

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

²Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com





Table 4. Quarterly exports of U.S. distillers' dried grains with soluble (DDGS) to Mexico*

		1	housand metric ton	S	
Year	1st qtr	2nd qtr	3rd qtr	4th qtr	Total
2010	439	399	424	383	1,645
2011	506	430	476	369	1,781
2012	426	388	352	332	1,498
2013	284	329	290	381	1,285
2014	356	420	366	435	1,577
2015	497	276	413	463	1,649
2016	483	467	470	490	1,910
2017	604	475	551	551	2,181
2018	516	516	514	467	2,013
2019	410	574	475	491	1,950
2020	526	344	396		870

^{*}Data are for brewers' and distillers' dregs and waste, of which Distillers' Dried Grains with Soluble is a principal component. Source: USDA, Economic Research Service (ERS), Feed grains database





Table 5. Quarterly ocean freight rate for bulk grain shipments from the U.S. Gulf to Veracruz, Mexico

	US\$/metric ton									
Vessel capacity (metric ton)	1st qtr 2012	2nd qtr 2012	3rd qtr 2012	4th qtr 2012	Average					
25,000	20.28	20.79	20.68	18.73	20.12					
35-40,000	18.37	18.62	18.53	16.73	18.06					
Vessel capacity (metric ton)	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average					
25,000	20.19	19.59	20.47	20.01	20.07					
35-40,000	17.89	17.58	17.85	17.13	17.61					
Vessel capacity (metric ton)	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average					
25,000	20.08	17.48	15.75	16.32	17.41					
35-40,000	17.53	15.48	13.56	13.96	15.13					
Vessel capacity (metric ton)	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average					
25,000	13.67	14.23	14.59	13.95	14.11					
35-40,000	11.63	11.89	12.85	12.12	12.12					
Vessel capacity (metric ton)	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average					
25,000	12.34	13.47	15.00	14.85	13.92					
35-40,000	10.44	11.65	13.20	13.26	12.14					
Vessel capacity (metric ton)	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average					
25,000	16.03	14.85	15.16	16.69	15.68					
35-40,000	14.27	12.95	12.98	14.26	13.62					
Vessel capacity (metric ton)	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average					
25,000	16.11	16.20	16.68	17.94	16.73					
35-40,000	13.97	14.07	14.68	15.63	14.59					
Vessel capacity (metric ton)	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average					
25,000	16.37	16.65	18.27	17.98	17.32					
35-40,000	13.89	14.01	15.50	15.23	14.66					
Vessel capacity (metric ton)	1st qtr 2020	2nd qtr 2020	3rd qtr 2020	4th qtr 2020	Average					
25,000	16.37	15.31	17.20		16.29					
35-40,000	13.64	12.41	14.39		13.48					

Source: O'Neil Commodity Consulting





FRUIT AND VEGETABLE

Table 6. Fruit and vegetable truck rates for shipments between 501 to 1,500 miles crossing the U.S.-Mexico border

US\$/mile									
Origin/border crossing	1st qtr 2012	2nd qtr 2012	3rd qtr 2012	4th qtr 2012	Average				
Nogales, Arizona	2.00	2.57	1.84	1.92	2.08				
Pharr, Texas	1.97	2.26	1.89	2.09	2.05				
Origin/border crossing	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average				
Nogales, Arizona	2.34	2.59	1.63	2.33	2.22				
Pharr, Texas	2.15	2.33	2.02	2.01	2.13				
Origin/border crossing	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average				
Nogales, Arizona	2.46	2.69	1.74	2.31	2.30				
Pharr, Texas	2.32	2.53	2.12	2.13	2.28				
Origin/border crossing	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average				
Nogales, Arizona	2.41	2.49	2.71	2.51	2.53				
Pharr, Texas	2.26	2.23	2.50	2.27	2.32				
Origin/border crossing	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average				
Nogales, Arizona	2.31	2.43	2.53	2.65	2.48				
Pharr, Texas	2.98	2.17	2.24	2.34	2.43				
Origin/border crossing	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average				
Nogales, Arizona	2.05	2.32	2.45	2.38	2.30				
Pharr, Texas	2.16	2.21	2.00	2.36	2.18				
Origin/border crossing	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average				
Nogales, Arizona	2.92	3.21	2.75	2.47	2.84				
Pharr, Texas	2.95	3.13	2.27	2.34	2.67				
Origin/border crossing	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average				
Nogales, Arizona	2.52	2.7	2.52	2.21	2.49				
Pharr, Texas	2.45	2.28	2.04	2.23	2.25				
Origin/border crossing	1st qtr 2020	2nd qtr 2020	3rd qtr 2020	4th qtr 2020	Average				
Nogales, Arizona	2.53	2.55	2.16		2.41				
Pharr, Texas	2.49	2.25	2.35		2.36				

Source: USDA, Agricultural Marketing Service (AMS), Specialty Crops Program, Market News Division





Table 7. Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability

	3rd quarter 2020													
Legend:	1 =Surplus	2 = Sli	= Slight surplus 3 = Adequate 4 = Slight shortage 5 = Short				Shorta	ige						
	Truck availability													
Mexico borde	r crossings/month		Ju	ıly			Aug	gust			Se	pteml	oer	
Week ending		7/7	7/14	7/21	7/28	8/4	8/11	8/18	8/25	9/1	9/8	9/15	9/22	9/29
Through Nogales, AZ	Tomatoes, Squash, Cucumbers, Mangoes, Honeydew, Watermelons, Mixed Fruits, Vegetables	2	3	3	3	3	NA	NA	NA	NA	NA	NA	NA	NA
Through TX	Vegetables, Limes, Mangoes, Onions, Tomatoes, Broccoli, Mixed Fruits	3	4	3	4	3	3	3	3	4	3	3	3	4

Note: NA = not available.

Source: USDA, Agricultural Marketing Service (AMS), Specialty Crop Program, Market News Division, Fruit and Vegetable Truck Rate Report

Table 8. Top ten commodities shipped by truck to the U.S. from Mexico, 2020 (1,000 metric tons)

Commodity	3rd qtr 2020	Rank
Avocadoes	227	1
Limes	181	2
Mangoes	169	3
Tomatoes, plum	156	4
Tomatoes	154	5
Peppers, other	132	6
Cucumbers	104	7
Misc Tropcial	81	8
Peppers, bell	63	9
Watermelon	53	10





Table 9. Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

Commodity	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Total 2013
Tomatoes (all varieties)	88,753	75,505	43,373	52,154	259,785
Peppers (all varieties)	55,952	35,111	27,341	51,481	169,885
Avocados	38,933	26,387	15,049	30,766	111,135
Cucumbers	38,877	30,555	11,592	31,523	112,547
Onions (dry and green)	24,818	22,138	7,584	8,070	62,610
Subtotal	247,333	189,696	104,939	173,994	715,962
Other	206,944	271,688	126,051	168,680	773,363
Total	454,277	461,384	230,990	342,674	1,489,325
Commodity	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Total 2014
Tomatoes (all varieties)	102,223	75,885	41,364	59,367	278,839
Peppers (all varieties)	61,170	32,403	28,315	49,764	171,652
Cucumbers	25,327	8,7584	3,815	20,131	136,857
Avocados	37,704	25,948	26,937	39,197	129,786
Squash	4,7115	30,353	12,534	37,227	127,229
Subtotal	273,539	252,173	112,965	205,686	844,363
Other	218,822	231,589	126,002	166,317	742,730
Total	492,361	483,762	238,967	372,003	1,587,093
Commodity	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Total 2015
Commodity Tomatoes (all varieties)	1st qtr 2015 97,953	2nd qtr 2015 71,449	3rd qtr 2015 45,992	4th qtr 2015 65,381	Total 2015 280,775
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Tomatoes (all varieties)	97,953	71,449	45,992	65,381	280,775
Tomatoes (all varieties) Peppers (all varieties)	97,953 44,215	71,449 37,154	45,992 43,044	65,381 49,722	280,775 174,135
Tomatoes (all varieties) Peppers (all varieties) Cucumbers	97,953 44,215 59,876	71,449 37,154 33,752	45,992 43,044 30,679	65,381 49,722 47,396	280,775 174,135 171,703
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	97,953 44,215 59,876 23,537	71,449 37,154 33,752 95,273	45,992 43,044 30,679 7,213	65,381 49,722 47,396 23,195	280,775 174,135 171,703 149,218
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	97,953 44,215 59,876 23,537 49,684	71,449 37,154 33,752 95,273 33,603	45,992 43,044 30,679 7,213 15,717	65,381 49,722 47,396 23,195 37,875	280,775 174,135 171,703 149,218 136,879
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal	97,953 44,215 59,876 23,537 49,684 275,265	71,449 37,154 33,752 95,273 33,603 271,231	45,992 43,044 30,679 7,213 15,717 142,645	65,381 49,722 47,396 23,195 37,875 223,569	280,775 174,135 171,703 149,218 136,879 912,710
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other	97,953 44,215 59,876 23,537 49,684 275,265 232,251	71,449 37,154 33,752 95,273 33,603 271,231 250,443	45,992 43,044 30,679 7,213 15,717 142,645 138,828	65,381 49,722 47,396 23,195 37,875 223,569 185,012	280,775 174,135 171,703 149,218 136,879 912,710 806,534
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581	280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516 1st qtr 2016	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674 2nd qtr 2016	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473 3rd qtr 2016	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581 4th qtr 2016	280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244 Total 2016
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties)	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516 1st qtr 2016 131,455	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674 2nd qtr 2016 89,313	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473 3rd qtr 2016 51,983	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581 4th qtr 2016 66,534	280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244 Total 2016 339,285
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516 1st qtr 2016 131,455 61,450	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674 2nd qtr 2016 89,313 40,970	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473 3rd qtr 2016 51,983 33,631	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581 4th qtr 2016 66,534 65,270	280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244 Total 2016 339,285 201,321
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516 1st qtr 2016 131,455 61,450 60,241	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674 2nd qtr 2016 89,313 40,970 37,679	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473 3rd qtr 2016 51,983 33,631 34,993	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581 4th qtr 2016 66,534 65,270 40,457	280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244 Total 2016 339,285 201,321 173,370
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516 1st qtr 2016 131,455 61,450 60,241 21,726	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674 2nd qtr 2016 89,313 40,970 37,679 85,723	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473 3rd qtr 2016 51,983 33,631 34,993 7,560	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581 4th qtr 2016 66,534 65,270 40,457 33,670	280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244 Total 2016 339,285 201,321 173,370 148,679
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516 1st qtr 2016 131,455 61,450 60,241 21,726 48,999	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674 2nd qtr 2016 89,313 40,970 37,679 85,723 32,842	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473 3rd qtr 2016 51,983 33,631 34,993 7,560 14,670	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581 4th qtr 2016 66,534 65,270 40,457 33,670 39,803	280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244 Total 2016 339,285 201,321 173,370 148,679 136,314

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News





Commodity	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Total 2017
Tomatoes (all varieties)	107,852	82,194	49,088	73,166	312,300
Peppers (all varieties)	67,566	38,714	31,137	59,172	196,589
Cucumbers	49,565	36,996	32,133	47,015	165,709
Avocados	47,336	32,892	16,064	44,415	140,707
Squash	31,890	68,086	5,264	33,293	138,533
Subtotal	304,209	258,882	133,686	257,061	953,838
Other	291,177	291,747	170,323	205,516	958,763
Total	595,386	550,629	304,009	462,577	1,912,601
Commodity	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Total 2018
Tomatoes (all varieties)	105,364	79,851	49,278	62,478	296,971
Peppers (all varieties)	74,252	46,390	35,103	57,726	213,471
Cucumbers	55,189	49,914	35,246	49,781	190,130
Avocados	51,964	36,452	14,131	43,288	145,835
Squash	28,829	75,429	6,062	27,782	138,102
Subtotal	315,598	288,036	139,820	241,055	984,509
Other	296,266	281,580	156,781	205,426	940,053
Total	611,864	569,616	296,601	446,481	1,924,562
Commodity	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Total 2019
Tomatoes (all varieties)	95,760	78,123	55,836	69,366	299,085
` '	·	/		00/000	233,003
Peppers (all varieties)	65,865	45,479	38,006	56,847	206,197
Peppers (all varieties)	65,865	45,479	38,006	56,847	206,197
Peppers (all varieties) Cucumbers	65,865 57,162	45,479 25,622	38,006 42,135	56,847 58,520	206,197 183,439
Peppers (all varieties) Cucumbers Avocados	65,865 57,162 24,868	45,479 25,622 88,165	38,006 42,135 11,138	56,847 58,520 30,506	206,197 183,439 154,677
Peppers (all varieties) Cucumbers Avocados Squash	65,865 57,162 24,868 48,614	45,479 25,622 88,165 34,729	38,006 42,135 11,138 18,919	56,847 58,520 30,506 41,334	206,197 183,439 154,677 143,596
Peppers (all varieties) Cucumbers Avocados Squash Subtotal	65,865 57,162 24,868 48,614 292,269	45,479 25,622 88,165 34,729 272,118	38,006 42,135 11,138 18,919 166,034	56,847 58,520 30,506 41,334 256,573	206,197 183,439 154,677 143,596 986,994
Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other	65,865 57,162 24,868 48,614 292,269 272,760	45,479 25,622 88,165 34,729 272,118 262,948	38,006 42,135 11,138 18,919 166,034 182,481	56,847 58,520 30,506 41,334 256,573 213,013	206,197 183,439 154,677 143,596 986,994 931,202
Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total	65,865 57,162 24,868 48,614 292,269 272,760 565,029	45,479 25,622 88,165 34,729 272,118 262,948 535,066	38,006 42,135 11,138 18,919 166,034 182,481 348,515	56,847 58,520 30,506 41,334 256,573 213,013 469,586	206,197 183,439 154,677 143,596 986,994 931,202 1,918,196
Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity	65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020	45,479 25,622 88,165 34,729 272,118 262,948 535,066 2nd qtr 2020	38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020	56,847 58,520 30,506 41,334 256,573 213,013 469,586	206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020
Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties)	65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020 105,181	45,479 25,622 88,165 34,729 272,118 262,948 535,066 2nd qtr 2020 82,796	38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804	56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020	206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 254,765
Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020 105,181 72,764	45,479 25,622 88,165 34,729 272,118 262,948 535,066 2nd qtr 2020 82,796 47,080	38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804 39,078	56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020	206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 254,765 158,899
Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers	65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020 105,181 72,764 58,796	45,479 25,622 88,165 34,729 272,118 262,948 535,066 2nd qtr 2020 82,796 47,080 48,461	38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804 39,078 45,480	56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020	206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 254,765 158,899 152,702
Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020 105,181 72,764 58,796 51,075	45,479 25,622 88,165 34,729 272,118 262,948 535,066 2nd qtr 2020 82,796 47,080 48,461 71,858	38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804 39,078 45,480 12,878	56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020	206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 254,765 158,899 152,702 112,148
Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020 105,181 72,764 58,796 51,075 33,236	45,479 25,622 88,165 34,729 272,118 262,948 535,066 2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687	38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804 39,078 45,480 12,878 20,722	56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020	206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 254,765 158,899 152,702 112,148 108,125

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News





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Related Websites:

- U.S. Grain and Soybean Exports to Mexico A Modal Share Transportation Analysis (PDF)
- Grain Transportation Report
- Agricultural Refrigerated Truck Quarterly

Data Sets (all XLS files):

- Figure 1: Water route shipment costs (\$/mt) to Veracruz, Mexico
- Figure 2: Land route shipment costs (\$/mt) to Guadalajara, Mexico
- Table 1: Quarterly costs of transporting U.S. grain and soybeans to Mexico
- Table 2: Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2020
- Table 3: Quarterly tariff rail rates plus fuel surcharge for U.S. bulk grain shipments to Mexico, 2020
- Table 4: Quarterly exports of U.S. Distillers' Dried Grains with Soluble (DDGS) to Mexico
- Table 5: Quarterly ocean freight rate for bulk shipments from the U.S. Gulf to Veracruz, Mexico
- <u>Table 6: Fruit and vegetable truck rates for shipments between 501 and 1,500 miles crossing the U.S.-Mexico border</u>
- Table 7: Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability
- Table 8: Top ten commodities shipped by truck to the U.S. from Mexico, 2020 (1,000 metric tons)
- Table 9: Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

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