March 2020 Highlights

Base Class I Price: Under the Federal milk order pricing system, the base Class I price for March 2020 is $17.46 per cwt. The base Class I price decreased $0.09 per cwt when compared to the previous month of February 2020. A Class I differential for each order's principle pricing point (county) is added to the base price to determine the Class I Price.

Class II Price Information: The advanced Class IV skim milk pricing factor is $9.68. Thus, the Class II skim milk price for March 2020 is $10.38 per cwt, and the Class II nonfat solids price is $1.1533.

Product Price Averages: The two-week product price averages for March 2020 are: butter $1.8277, nonfat dry milk $1.2541, cheese $1.8032 and dry whey $0.3644.

Advanced Class Prices for March 2020

<table>
<thead>
<tr>
<th>Federal Milk Order Marketing Area3</th>
<th>Order Number</th>
<th>Mar 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Class I Price (3.5%)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(dollars per cwt)</td>
</tr>
<tr>
<td>Northeast (Boston) *</td>
<td>001</td>
<td>20.71</td>
</tr>
<tr>
<td>Appalachian (Charlotte) *</td>
<td>005</td>
<td>20.86</td>
</tr>
<tr>
<td>Florida (Tampa) *</td>
<td>006</td>
<td>22.86</td>
</tr>
<tr>
<td>Southeast (Atlanta) *</td>
<td>007</td>
<td>21.26</td>
</tr>
<tr>
<td>Upper Midwest (Chicago) *</td>
<td>030</td>
<td>19.26</td>
</tr>
<tr>
<td>Central (Kansas City) *</td>
<td>032</td>
<td>19.46</td>
</tr>
<tr>
<td>Mideast (Cleveland) *</td>
<td>033</td>
<td>19.46</td>
</tr>
<tr>
<td>California (Los Angeles) *</td>
<td>051</td>
<td>19.56</td>
</tr>
<tr>
<td>Pacific Northwest (Seattle) *</td>
<td>124</td>
<td>19.36</td>
</tr>
<tr>
<td>Southwest (Dallas) *</td>
<td>126</td>
<td>20.46</td>
</tr>
<tr>
<td>Arizona (Phoenix)</td>
<td>131</td>
<td>19.81</td>
</tr>
<tr>
<td>All-Market Average</td>
<td></td>
<td>20.28</td>
</tr>
</tbody>
</table>

1 To convert the Class I price per 100 pounds to the Class I price per gallon, divide by 11.63 - the approximate number of gallons in 100 pounds of milk. 2 The mandatory $0.20 per cwt processor assessment under the Fluid Milk Promotion Order is not included in the Class I prices shown on this table. 3 Names in parentheses are the major city in the principal pricing point of the markets. * Marketing Area footnotes on page 2.
Marketing Area Footnotes:

* Class I prices at other cities are: Northeast (Boston): New York City, minus $0.10; Philadelphia, minus $0.20; Baltimore, minus $0.25, and Washington, DC, minus $0.25; Appalachian (Charlotte): Knoxville, minus $0.20; and Louisville, minus $1.10; Florida (Tampa): Orlando, same; Miami, plus $0.60; and Jacksonville, minus $0.40; Southeast (Atlanta): New Orleans, same; Memphis, minus $0.90; Nashville, minus $0.90; and Springfield, MO, minus $1.40; Upper Midwest (Chicago): Milwaukee, minus $0.05; and Minneapolis, minus $0.10; Central (Kansas City): Des Moines, minus $0.20; Omaha, minus $0.15; Oklahoma City, plus $0.60; St. Louis, same; and Denver, plus $0.55; Mideast (Cleveland): Indianapolis, same; Cincinnati, plus $0.20; Pittsburgh, plus $0.10; and Detroit, minus $0.20; California (Los Angeles): San Francisco, minus $0.30; Sacramento, minus $0.40; Tulare, minus $0.50. Pacific Northwest (Seattle): Portland, same; and Spokane, same; Southwest (Dallas): Houston, plus $0.60; San Antonio, plus $0.45; Albuquerque, minus $0.65; and El Paso, minus $0.75.

Methodology: Advanced Class Price Report

The Mandatory Price Reporting Act of 2010 was passed on September 27, 2010. The act requires USDA to release dairy product sales information on or before Wednesday at 3:00 pm EST (unless affected by a Federal Holiday).

For milk associated with Federal Milk Marketing orders, product-price formulas are used to set minimum prices as reported in the Announcement of Advanced Prices and Pricing Factors publication each month. Weighted-average product prices used for these formulas are computed from prices and volumes reported for the most recent two-week period in the National Dairy Products Sales Report.

Class I Prices for each order are calculated by adding the appropriate class I differential (determined by each order’s physical county base location) to the monthly Base Class I Price. Each order’s base location and class I differentials are as follows: Northeast Order 001 (Boston, MA) $3.25; Appalachian Order 005 (Charlotte, NC) $3.40; Florida Order 006 (Tampa, FL) $5.40; Southeast Order 007 (Atlanta, GA) $3.80; Upper Midwest Order 030 (Chicago, IL) $1.80; Central Order 032 (Kansas City, KS) $2.00; Mideast Order 033 (Cleveland, OH) $2.00; California Order 051 (Sacramento, CA) $2.10; Pacific Northwest Order 124 (Seattle, WA) $1.90; Southwest Order 126 (Dallas, TX) $3.00; and Arizona Order 131 (Phoenix, AZ) $2.35.

The Advanced Prices and Pricing Factors are released generally at 3:00 P.M. EST/EDST no later than the 23rd of the following month. If the release date does not fall on the 23rd, the most current release preceding the 23rd will be used in the price calculation. Once monthly average prices have been computed, they are not revised. For more information on product price formulas and a schedule of release dates please visit the Dairy Mandatory Market Reporting page.

Reliability: National Dairy Products Sales Reports are subject to revision for four weeks following the initial weekly report. For enforcement purposes, the information in the National Dairy Products Sales Report is subject to verification for up to two years from the time of submission. The AMS audit staff periodically reviews a company’s sales records to ensure accurate reports during onsite verifications. The monthly Announcements of Advanced Prices and Pricing Factors are not subject to revision.
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For the most current release, visit AMS Dairy Program (Dairy Products Mandatory Reporting Program’s page) or Cornell University’s Mann Library (National Dairy Products Sales Report page). To receive e-mail notification for AMS Dairy Program publications, visit Cornell University’s Mann Library and follow the instructions.

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