# Agricultural Marketing Service

Creating Opportunities for American Farmers and Businesses

# Livestock Mandatory Reporting Beef

#### **LMR Boxed Beef Criteria**

- Packers that slaughter 125,000 head per year are required to report.
- LMR covers over 90% of boxed beef volume.
- First time sales only.
- Distributors, grinders, exporters, etc. who do not slaughter, do not submit LMR sales data.

#### **Boxed Beef LMR Definition:**

- "Those carlot-based portions of a beef carcass including fresh and frozen primals, subprimals, cuts fabricated from subprimals (excluding portion control cuts)....and fresh and frozen ground beef, beef trimmings, and boneless processing beef."
- Beef Offal/Variety meat sales are not covered.

#### **LMR Staff and Data**

Three reporters carry out the beef reporting:

- ➤ 2 reporters cover the fed cattle source product reporting.
- > 1 reporter covers cow sourced product.

Handle an average of 15,000 records per day:

➤ Generate, edit and publish 6 daily & 11 weekly beef reports. Daily reports have 1 hour turnaround.

# **Reporting Form**

Boxed Beef Daily Report— [Form LPS-126]: Files submitted at 10am and 2pm. Notable criteria:

- **Destination** domestic, overseas, or NAFTA
- Sales type negotiated, formula, or forward contract
- **Delivery period** 0-21, 22-60, 60-90, or 90+ days
- Refrigeration fresh, frozen, or aged
- Class steer/heifer, cow, bull, dairybred, etc.
- Classification Prime, Choice, Select, etc.
- Branded designation brand parameters or unbranded
- Specific item packer SKU#, or IMPS item
- Quantity sold in pounds
- FOB plant price \$cwt

## **Afternoon daily spot reports:**

- Boxed Beef Cutout and Boxed Beef Cuts (LM\_XB403)
- Boneless Processing Beef and Beef Trimmings (LM\_XB401)
- Cutter Cow Cutout and Cow Cuts (LM\_XB405)

# **Weekly Reports:**

- Spot Mkt Boxed Beef Cutout & Cuts (LM\_XB459)
- Formula Sales Boxed Beef (LM\_XB454)
- Forward Sales Boxed Beef (LM\_XB455)
- Spot Mkt Branded Boxed Beef (LM\_XB452)
- Spot Mkt Prime Boxed Beef (LM\_XB456)
- Spot Mkt Ungraded Boxed Beef (LM\_XB462)
- Spot Mkt Bnls. Beef & Trimmings (LM\_XB460)
- Formula Bnls. Beef & Trimmings (LM\_XB450)
- Spot Mkt Cutter Cow Cutout & Cuts (LM\_XB461)

# **Weekly Comprehensive Reports:**

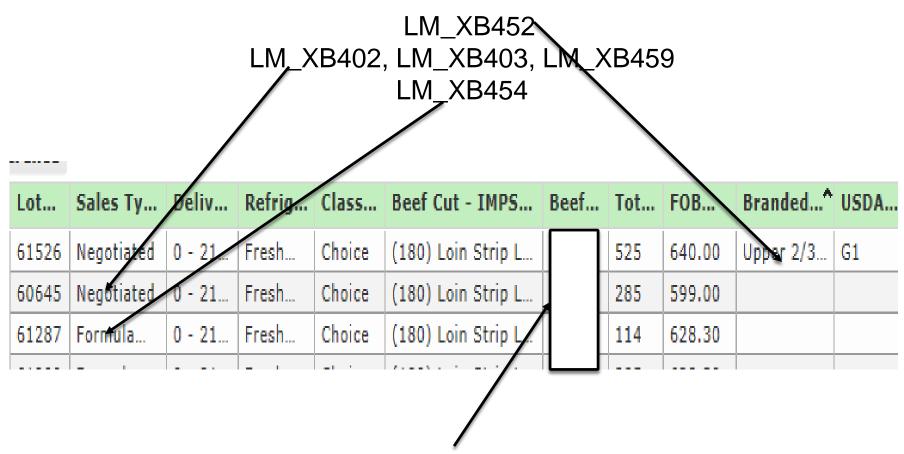
 Comprehensive Boxed Beef Cutout (LM\_XB463)

Boxed Beef Item Summary

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Packer submits company beef item code number, which our LMR system translates to an IMPS 180 boneless strip

#### **Data Review**

- Reporters review submitted files prior to deadlines.
- Reporters analyze data on a line item basis.
- Reviewable data is withheld until verified. Many factors contribute to reviewing particular data.
- We try to aggregate items needing verification in respect for packer representative's time.
- Occasionally we'll ask for sales documentation to support verbal confirmation.

### Crosscheck

 Carcass cutout value calculations generated via the LMR system are verified through in-house spreadsheet programs. These spreadsheets also help identify data overlooked earlier, and expedite 3/70/20 implementation.

 LM\_XB402, LM\_XB403, LM\_XB459, and LM\_XB463 cutout value calculations are crosschecked every time before publication.

# Confidentiality

- For all beef reports, 3/70/20 is applied to each specific individual beef item.
- Individual beef items failing 3/70/20 on a daily report may pass under weekly report criteria.
- Items failing 3/70/20 are still used in carcass cutout calculations.

## Contact information

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