



Grain Transportation Report

A weekly publication of the Transportation and Marketing Programs/Transportation Services Division
www.ams.usda.gov/GTR

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June 5, 2014

WEEKLY HIGHLIGHTS

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Owners' Optimism Has Kept Ocean Freight Rates Trending Low since January

Ocean freight rates for shipping bulk commodities including grain, especially from the U.S. Gulf, have been falling since January (see [figure 17](#)) as vessel supply continues to outpace demand. Although relatively low, the rates from the Pacific Northwest (PNW) to Japan increased slightly in March, then declined in April and has remained relatively low in May. During May, ocean freight rates for shipping bulk grain from the U.S. Gulf to Japan averaged \$47 per metric ton (mt), down 15 percent from the 4-year average. The cost of shipping from the PNW to Japan was \$21/mt, 15 percent less than the 4-year average. Despite the low rates, more vessels are scheduled for delivery based on new orders fueled by owner's increasing optimism of a market turnaround. According to the May 30 report by O'Neil Commodity Consulting, an average of 69 new vessels per week were ordered during the first 4 months of 2014, compared to 37 and 26 in 2013 and 2012, respectively. From January to April, total new orders were up by 86 percent compared to the same period in 2013, and 165 percent compared to the same period in 2012. Meanwhile, rates are still trending down; as of the week ending May 30, the ocean freight rate for shipping bulk grain from the Gulf to Japan was \$46 per mt, down 2 percent from the previous week. The cost of shipping from the PNW to Japan was \$25 per mt, down 4 percent from the previous week.

Pacific Northwest Grain Inspections Rebound

For the week ending May 29, inspections of grain (corn, wheat, and soybeans) for export in the PNW rebounded from the past week, reaching 0.552 million metric tons (mmt); a 42 percent jump from the previous week. Corn inspections in the PNW jumped 134 percent from the previous week as shipments to Korea, Japan, and Vietnam increased. Despite a drop in overall inspections, soybean inspections (.162 mmt) also rebounded because of increased shipments to Asia. Soybean exports were shipped primarily through the Mississippi Gulf, which had a 180 percent jump in soybean inspections compared to the past week. Total inspections of grain (corn, wheat, and soybeans) for [export from all major export regions](#) reached 1.63 million metric tons, down 7 percent from the past week but 4 percent above the 3-year average.

Genessee & Wyoming Completes Purchase of Dakota, Minnesota & Eastern

On May 30, Genessee & Wyoming Inc. announced that its new subsidiary, Rapid City, Pierre & Eastern Railroad (RCP&E), had completed the acquisition of the west end of the Dakota, Minnesota & Eastern rail line from Canadian Pacific. Service began on June 1 over the 670-mile line. RCP&E announced it would be creating a fleet of 50 locomotives and 3,000 railcars dedicated to serving existing customers while hoping to attract additional business to the line. Existing customers currently ship about 52,000 carloads annually, including grain and fertilizer, with connections to BNSF, Canadian Pacific, Union Pacific, and the Nebraska Northwestern.

Snapshots by Sector

Rail

U.S. railroads originated 20,409 [carloads of grain](#) during the week ending May 24, down 3 percent from last week, up 25 percent from last year, and up 1 percent from the 3-year average.

During the week ending May 29, average June non-shuttle [secondary railcar bids/offers per car](#) were \$400 above tariff, up \$325 from last week and \$393.50 higher than last year. Average shuttle secondary railcar bids/offers per car were \$168.50 above tariff, down \$56.50 from last week and \$193.50 higher than last year.

Barge

During the week ending May 31 [barge grain movements](#) totaled 853,928 tons—28.7 percent higher than the previous week and 158.5 percent higher than the same period last year.

During the week ending May 31, 549 grain barges [moved down river](#), up 30 percent from last week; 453 grain barges were [unloaded in New Orleans](#), down 25.2 percent from the previous week.

Ocean

During the week ending May 29, 35 [ocean-going grain vessels](#) were loaded in the Gulf, 46 percent more than the same period last year. Forty-eight vessels are expected to be loaded within the next 10 days, 26 percent more than the same period last year.

Fuel

During the week ending June 2, U.S. average [diesel fuel prices](#) decreased 1 cent from the previous week to \$3.92 per gallon. up 5 cents from the same week last year.

Feature Article/Calendar

Transportation and Landed Costs Mixed for Corn and Soybeans

Transportation costs for shipping corn and soybeans from Minneapolis, MN, to Japan through the Gulf and Pacific Northwest (PNW) were mixed during the first quarter 2014. The year-to-year transportation costs for shipping corn and soybeans increased notably from the Gulf and PNW (*see tables*). The increase could be seen in each of the transportation modes. First quarter truck and barge rates for shipping grain to the Gulf jumped significantly from last year as demand for grain increased. Extreme cold that produced above-average ice accumulations on the Upper Mississippi River also contributed to the increase in barge rates. Gulf ocean rates were up notably from last year; higher truck and ocean rates boosted year-to-year transportation costs for grain in the PNW. PNW quarter-to-quarter transportation costs were down slightly for shipping corn but up slightly for shipping soybeans. Excess vessel supply continued to push PNW ocean rates down quarter to quarter, but rates increased year to year (*see GTR, 5/01/14*).

Table 1: Cost of Shipping Corn and Soybeans from Minneapolis to Japan through the U.S. Gulf

| | Corn | | | | | Soybeans | | | | |
|-------------------------------------|---------------|-----------|----------------|------------|------------|---------------|-----------|----------------|------------|------------|
| | \$/metric ton | | Percent change | | | \$/metric ton | | Percent Change | | |
| | 1stQtr 13 | 4thQtr 13 | 1stQtr 14 | Yr. to Yr. | Qtr to Qtr | 1stQtr 13 | 4thQtr 13 | 1stQtr 14 | Yr. to Yr. | Qtr to Qtr |
| Truck | 10.98 | 12.42 | 13.79 | 25.59 | 11.03 | 10.98 | 12.42 | 13.79 | 25.59 | 11.03 |
| Barge ¹ | 12.26 | 22.97 | 20.69 | 68.76 | -9.93 | 12.26 | 22.97 | 20.69 | 68.76 | -9.93 |
| Rail ² | n/a | n/a | 44.85 | n/a | n/a | 36.48 | n/a | 37.52 | 2.85 | n/a |
| Ocean | 46.73 | 55.96 | 54.22 | 16.03 | -3.11 | 46.73 | 55.96 | 54.22 | 16.03 | -3.11 |
| Total Transportation Cost | n/a | n/a | 133.55 | n/a | n/a | 106.45 | 91.35 | 126.22 | 18.57 | 38.17 |
| Farm Value ³ | 270.46 | 183.32 | 169.54 | -37.31 | -7.52 | 526.66 | 460.52 | 475.22 | -9.77 | 3.19 |
| Total Landed Cost | n/a | n/a | 303.09 | n/a | n/a | 633.11 | 551.87 | 601.44 | -12.83 | 8.98 |
| Transportation % Landed Cost | n/a | n/a | 44.06 | | | 16.81 | 16.55 | 20.99 | | |

Table 2: Cost of Shipping Corn and Soybeans from Minneapolis to Japan through the U.S. PNW

| | Corn | | | | | Soybeans | | | | |
|-------------------------------------|---------------|-----------|----------------|------------|------------|---------------|-----------|----------------|------------|------------|
| | \$/metric ton | | Percent change | | | \$/metric ton | | Percent Change | | |
| | 1stQtr 13 | 4thQtr 13 | 1stQtr 14 | Yr. to Yr. | Qtr to Qtr | 1stQtr 13 | 4thQtr 13 | 1stQtr 14 | Yr. to Yr. | Qtr to Qtr |
| Truck | 10.98 | 12.42 | 13.79 | 25.59 | 11.03 | 10.98 | 12.42 | 13.79 | 25.59 | 11.03 |
| Rail ² | 54.57 | 56.27 | 56.03 | 2.68 | -0.43 | 59.73 | 59.30 | 61.29 | 2.61 | 3.36 |
| Ocean | 24.84 | 30.58 | 28.30 | 13.93 | -7.46 | 24.84 | 30.58 | 28.30 | 13.93 | -7.46 |
| Total Transportation Cost | 90.39 | 99.27 | 98.12 | 8.55 | -1.16 | 95.55 | 102.30 | 103.38 | 8.19 | 1.06 |
| Farm Value ³ | 270.46 | 183.32 | 169.54 | -37.31 | -7.52 | 526.66 | 460.52 | 475.22 | -9.77 | 3.19 |
| Total Landed Cost | 360.85 | 282.59 | 267.66 | -25.83 | -5.28 | 622.21 | 562.82 | 578.60 | -7.01 | 2.80 |
| Transportation % Landed Cost | 25.05 | 35.13 | 36.66 | | | 15.36 | 18.18 | 17.87 | | |

Source: USDA/AMSTMP
n/a = not available

¹ Barge rates are from St. Louis to the Gulf

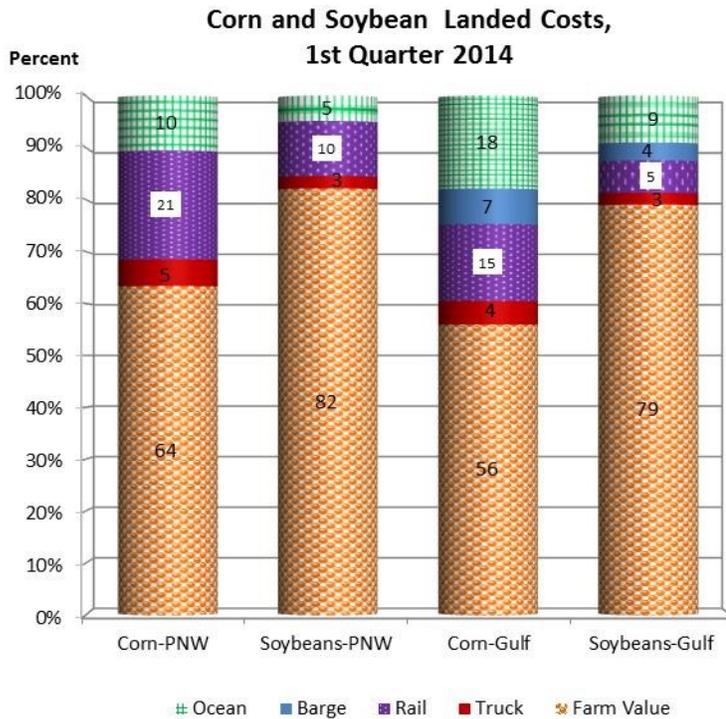
² Rail rates from MN to St. Louis in Gulf. All rail tariffs include fuel surcharges and revisions for heavy axle rail cars and shuttle trains

³ Source: USDA/NASS, Agricultural Prices

U.S. Gulf Costs: Total first quarter transportation costs for shipping grain from Minneapolis through the Gulf to Japan increased 19 percent for soybeans, pushed up by the 69-percent jump in barge rates from St. Louis to the Gulf and a 26-percent increase in year-to-year trucking rates (*see table 1*). Rail rates for shipping soybeans from Minneapolis to St. Louis increased 3 percent from last year as demand for grain increased. Gulf ocean rates increased 16 percent from last year on an increased demand for bulk commodities.

Lower farm values (\$475/mt) contributed to a 10-percent drop in the total landed cost of shipping soybeans from the U.S. Gulf to Japan during the first quarter of 2014, compared to the first quarter of last year. Transportation costs for shipping soybeans accounted for 21 percent of the total landed costs in the Gulf, greater than last year (*table 1*). Farm values for corn during the first quarter were 56 to 64 percent of the landed cost, and soybeans were 79 to 82 percent of the landed cost—significantly higher (*see figure*). As

demand for grain increased, first quarter total Gulf corn exports increased 181 percent, accounting for 74 percent of total corn exports. Gulf soybean exports increased 60 percent, accounting for 60 percent of total soybean exports as demand from Asia increased (*GTR, dated April 24, 2014*).



Source: USDA/AMS/TMP

Pacific Northwest Costs: Total transportation costs from Minneapolis via the PNW to Japan decreased 1 percent for corn but increased 1 percent for soybeans quarter to quarter (see table 2). Lower ocean rates and farm values pushed transport costs down from the previous quarter for corn, while higher trucking and rail rates caused soybean transportation costs to increase. Year-to-year transportation costs for shipping grain from the PNW increased 9 percent for corn and 8 percent for soybeans. Compared to the fourth quarter 2013, PNW rail rates remained steady for corn but increased 3 percent for soybeans. Year-to-year rail rates for shipping grain to the PNW increased 3 percent for corn and soybeans, primarily because of higher fuel surcharges.

The decrease in corn farm value (\$170/mt) and ocean rates caused first-quarter PNW total landed costs to drop 5 percent for corn from quarter to quarter. A 37 percent decrease in year-to-year farm values for corn caused a 26 percent drop in the year-to-year landed cost (see table 2). The increase in soybean farm value (\$474/mt), however, helped push quarter-to-quarter PNW total landed costs for shipping soybeans up 3 percent. The year-to-year total landed costs for shipping soybeans decreased 7 percent because of a 10-percent drop in year-to-year soybean farm value (see table 2). Transportation costs for corn shipped through the PNW accounted for about 37 percent of the total landed costs during the first quarter, greater than the previous quarter and last year. First quarter transportation costs for soybeans shipped through the PNW accounted for 18 percent of the total landed costs, about equal to the previous quarter but greater than last year.

Total first quarter PNW corn exports increased 29 percent from last year, accounting for 14 percent of total corn exports. PNW soybean exports made up 27 percent of total soybean exports, increasing 23 percent from last year as shipments to Asia increased (*GTR, dated April 24, 2014*).

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Grain Transportation Indicators

Table 1

Grain Transport Cost Indicators¹

| Week ending | Truck | Rail | | Barge | Ocean | |
|-------------|-------|------------|---------|-------|-------|---------|
| | | Unit Train | Shuttle | | Gulf | Pacific |
| 06/04/14 | 263 | 264 | 222 | 196 | 206 | 177 |
| 05/28/14 | 263 | 244 | 225 | 200 | 210 | 184 |

¹Indicator: Base year 2000 = 100; Weekly updates include truck = diesel (\$/gallon); rail = near-month secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); and ocean = routes to Japan (\$/metric ton)

Source: Transportation & Marketing Programs/AMS/USDA

* No quote for Illinois River as ice accumulation severely limited barge operations.

Table 2

Market Update: U.S. Origins to Export Position Price Spreads (\$/bushel)

| Commodity | Origin--Destination | 5/30/2014 | 5/23/2014 |
|-----------|---------------------|-----------|-----------|
| Corn | IL--Gulf | -0.78 | -0.80 |
| Corn | NE--Gulf | -0.86 | -0.90 |
| Soybean | IA--Gulf | -0.99 | -1.05 |
| HRW | KS--Gulf | -1.59 | -1.66 |
| HRS | ND--Portland | -2.39 | -2.31 |

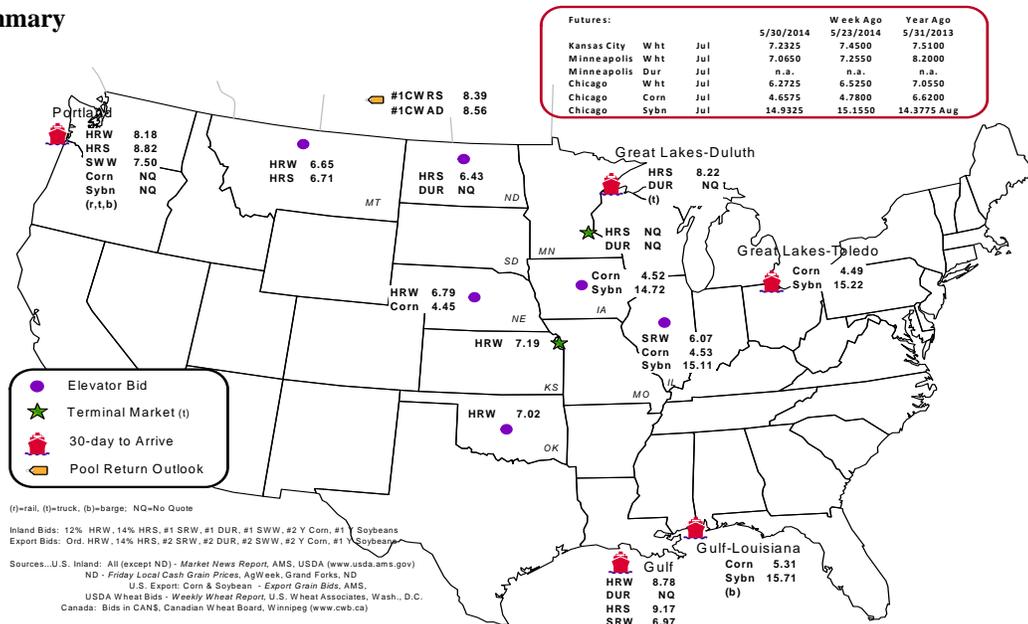
Note: nq = no quote

Source: Transportation & Marketing Programs/AMS/USDA

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1

Grain bid Summary



Rail Transportation

Table 3

Rail Deliveries to Port (carloads)¹

| Week ending | Mississippi | | Pacific | Atlantic & | Total | Week ending | Cross-Border Mexico ³ |
|---|-------------|------------|-----------|------------|---------|------------------|----------------------------------|
| | Gulf | Texas Gulf | Northwest | East Gulf | | | |
| 5/28/2014 ^p | 133 | 1,851 | 3,700 | 322 | 6,006 | 5/24/2014 | 1,798 |
| 5/21/2014 ^r | 111 | 3,194 | 3,356 | 229 | 6,890 | 5/17/2014 | 2,041 |
| 2014 YTD ^r | 20,154 | 39,438 | 108,488 | 15,240 | 183,320 | 2014 YTD | 41,043 |
| 2013 YTD ^r | 8,784 | 25,188 | 66,271 | 9,065 | 109,308 | 2013 YTD | 25,642 |
| 2014 YTD as % of 2013 YTD | 229 | 157 | 164 | 168 | 168 | % change YTD | 160 |
| Last 4 weeks as % of 2013 ² | 146 | 151 | 423 | 201 | 242 | Last 4wks % 2013 | 194 |
| Last 4 weeks as % of 4-year avg. ² | 117 | 174 | 126 | 92 | 137 | Last 4wks % 4 yr | 117 |
| Total 2013 | 31,646 | 71,388 | 168,826 | 25,176 | 297,036 | Total 2013 | 70,298 |
| Total 2012 | 22,604 | 40,780 | 199,419 | 24,659 | 287,462 | Total 2012 | 92,008 |

¹ Data is incomplete as it is voluntarily provided

² Compared with same 4-weeks in 2013 and prior 4-year average.

³ Cross-border weekly data is approximately 15 percent below the Association of American Railroads reported weekly carloads received by Mexican railroads to reflect switching between KCSM and FerroMex.

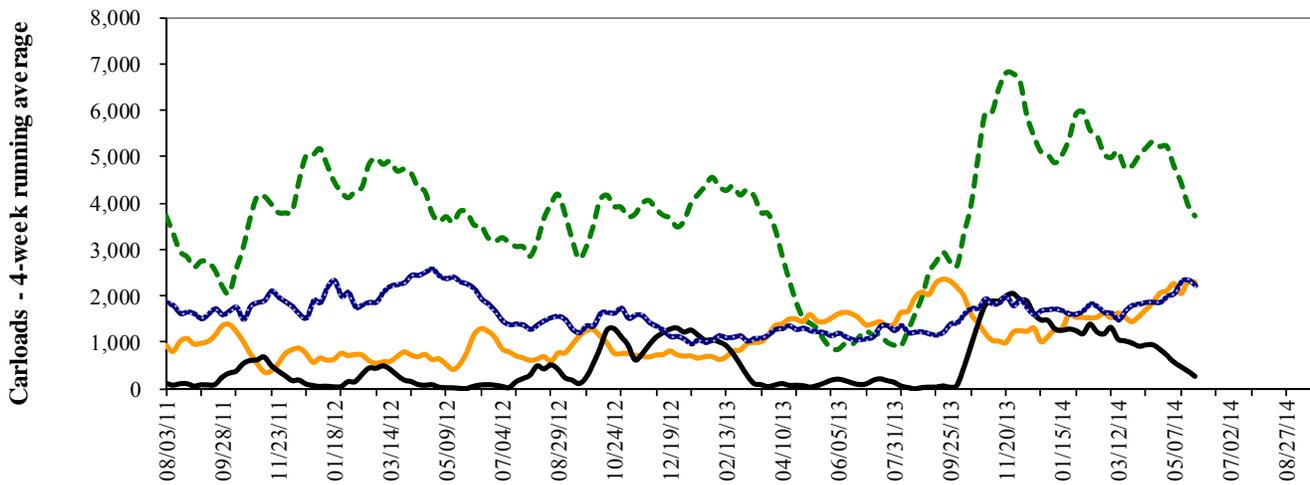
YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available

Source: Transportation & Marketing Programs/AMS/USDA

Railroads originate approximately 29 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2

Rail Deliveries to Port



--- Pacific Northwest: 4 wks. ending 5/28--up 323% from same period last year; up 26% from 4-year average
--- Texas Gulf: 4 wks. ending 5/28--up 51% from same period last year; up 74% from 4-year average
--- Miss. River: 4 wks. ending 5/28--up 46% from same period last year; up 17% from 4-year average
--- Cross-border: 4 wks. ending 5/24--up 94% from same period last year; up 17% from 4-year average

Source: Transportation & Marketing Programs/AMS/USDA

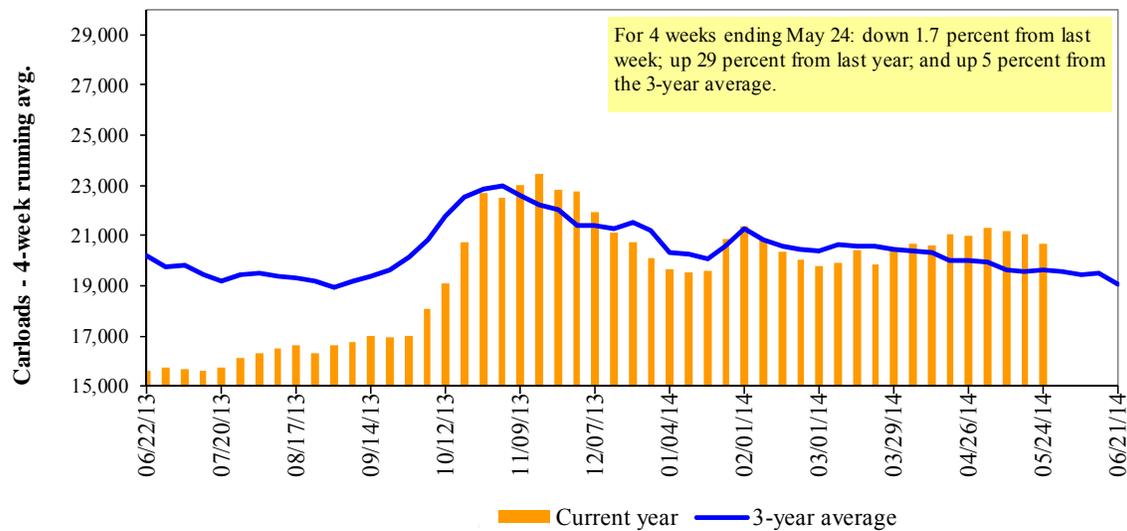
Table 4

Class I Rail Carrier Grain Car Bulletin (grain carloads originated)

| Week ending | East | | West | | | U.S. total | Canada | |
|---|--------|---------|---------|--------|---------|------------|---------|---------|
| | CSXT | NS | BNSF | KCS | UP | | CN | CP |
| 05/24/14 | 1,797 | 2,654 | 8,953 | 710 | 6,295 | 20,409 | 4,361 | 6,242 |
| This week last year | 1,088 | 2,849 | 7,929 | 313 | 4,212 | 16,391 | 2,688 | 4,850 |
| 2014 YTD | 40,170 | 63,188 | 186,859 | 19,412 | 121,999 | 431,628 | 90,400 | 109,031 |
| 2013 YTD | 31,426 | 53,011 | 183,381 | 10,013 | 81,526 | 359,357 | 71,284 | 111,401 |
| 2014 YTD as % of 2013 YTD | 128 | 119 | 102 | 194 | 150 | 120 | 127 | 98 |
| Last 4 weeks as % of 2013 | 122 | 107 | 125 | 153 | 151 | 129 | 142 | 125 |
| Last 4 weeks as % of 3-yr avg. ¹ | 102 | 99 | 101 | 119 | 116 | 105 | 126 | 131 |
| Total 2013 | 86,466 | 137,915 | 454,262 | 34,412 | 222,258 | 935,313 | 190,125 | 272,753 |

¹As a percent of the same period in 2009 and the prior 3-year average. YTD = year-to-date.

Source: Association of American Railroads (www.aar.org)

Figure 3**Total Weekly U.S. Class I Railroad Grain Car Loadings**

Source: Association of American Railroads

Table 5

Railcar Auction Offerings¹ (\$/car)²

| Week ending | Delivery period | | | | | | | |
|-----------------------------------|-----------------|---------|----------|---------|----------|---------|--------------|---------|
| | Jun-14 | Jun-13 | Jul-14 | Jul-13 | Aug-14 | Aug-13 | Sep-14 | Sep-13 |
| BNSF ³ | | | | | | | | |
| COT grain units | no offer | no bids | no offer | no bids | no offer | no bids | 777 | no bids |
| COT grain single-car ⁵ | no offer | 0 . . 5 | no offer | no bids | no offer | no bids | 503 . . 1451 | 0 . . 5 |
| UP ⁴ | | | | | | | | |
| GCAS/Region 1 | no offer | no bids | no offer | no bids | no offer | no bids | n/a | n/a |
| GCAS/Region 2 | no offer | no bids | no offer | no bids | no offer | no bids | n/a | n/a |

¹Auction offerings are for single-car and unit train shipments only.

²Average premium/discount to tariff, last auction

³BNSF - COT = Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

⁴UP - GCAS = Grain Car Allocation System

Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

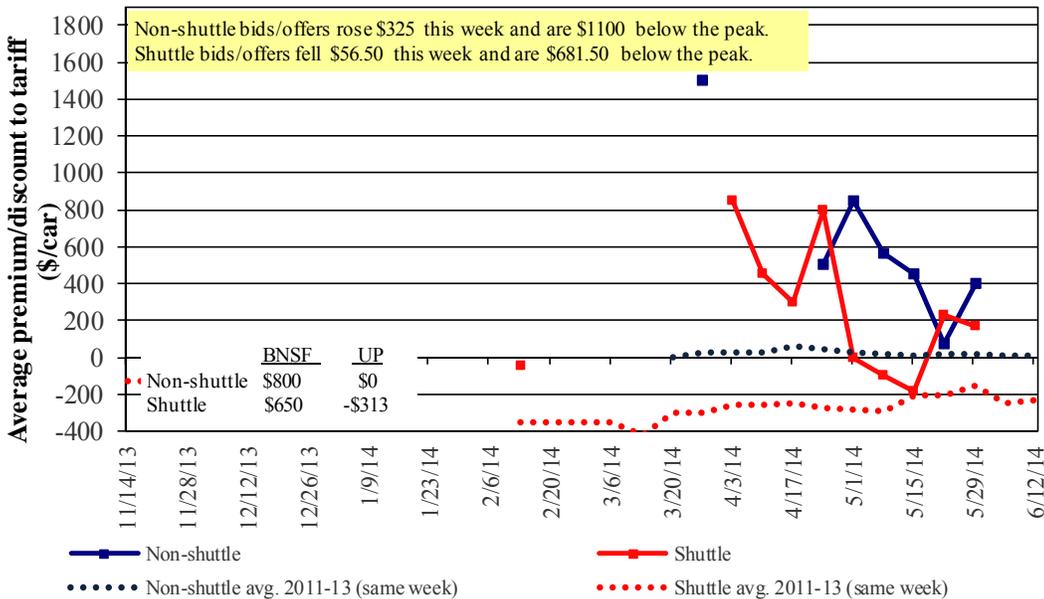
⁵Range is shown because average is not available. Not available = n/a.

Source: Transportation & Marketing Programs/AMS/USDA.

The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/supply.

Figure 4

Bids/Offers for Railcars to be Delivered in June 2014, Secondary Market

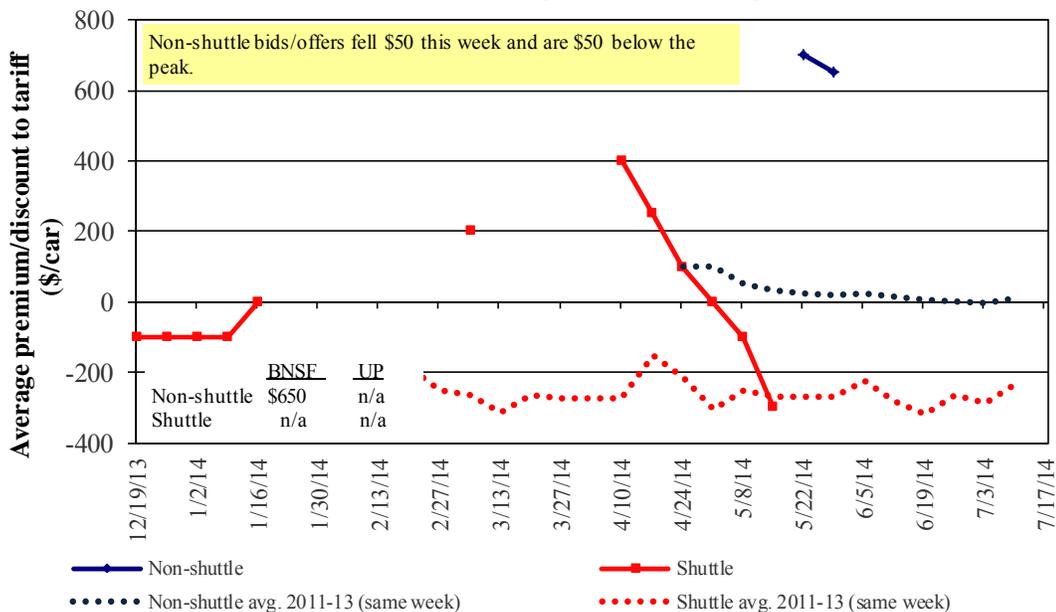


Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: Transportation & Marketing Programs/AMS/USDA

Figure 5

Bids/Offers for Railcars to be Delivered in July 2014, Secondary Market

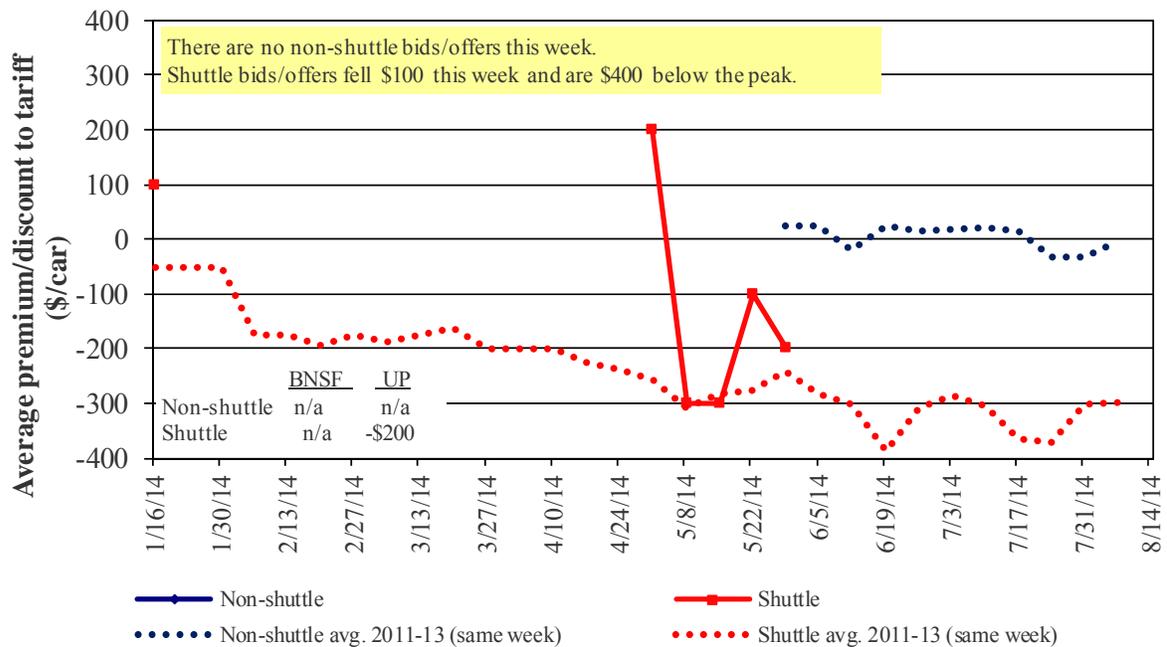


Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: Transportation & Marketing Programs/AMS/USDA

Figure 6

Bids/Offers for Railcars to be Delivered in August 2014, Secondary Market



Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: Transportation & Marketing Programs/AMS/USDA

Table 6

Weekly Secondary Railcar Market (\$/car)¹

| Week ending | Delivery period | | | | | |
|----------------------------|-----------------|--------|--------|--------|--------|--------|
| | Jun-14 | Jul-14 | Aug-14 | Sep-14 | Oct-14 | Nov-14 |
| 5/29/2014 | | | | | | |
| Non-shuttle | | | | | | |
| BNSF-GF | 800 | 650 | n/a | n/a | n/a | n/a |
| Change from last week | n/a | (50) | n/a | n/a | n/a | n/a |
| Change from same week 2013 | 787 | 625 | n/a | n/a | n/a | n/a |
| UP-Pool | - | n/a | n/a | n/a | n/a | n/a |
| Change from last week | (75) | n/a | n/a | n/a | n/a | n/a |
| Change from same week 2013 | - | n/a | n/a | n/a | n/a | n/a |
| Shuttle² | | | | | | |
| BNSF-GF | 650 | n/a | n/a | n/a | n/a | n/a |
| Change from last week | - | n/a | n/a | n/a | n/a | n/a |
| Change from same week 2013 | 600 | n/a | n/a | n/a | n/a | n/a |
| UP-Pool | (313) | n/a | (200) | 200 | n/a | 550 |
| Change from last week | (113) | n/a | (100) | - | n/a | (50) |
| Change from same week 2013 | (213) | n/a | (75) | 325 | n/a | n/a |

¹ Average premium/discount to tariff, \$/car-last week

² Shuttle bids are a new data series; prior to this we provided only non-shuttle rates.

Note: Bids listed are market INDICATORS only & are NOT guaranteed prices,

n/a = not available; GF = guaranteed freight; Pool = guaranteed pool

Sources: Transportation and Marketing Programs/AMS/USDA

Data from James B. Joiner Co., Tradewest Brokerage Co.

Table 7

Tariff Rail Rates for Unit and Shuttle Train Shipments¹

| Effective date: | | | | Fuel | Tariff plus surcharge per: | | Percent |
|----------------------|----------------------|-----------------------|-----------------|-------------------|----------------------------|---------------------------------|-------------------------|
| 6/1/2014 | Origin region* | Destination region* | Tariff rate/car | surcharge per car | metric ton | bushe ^l ² | change Y/Y ³ |
| Unit train | | | | | | | |
| Wheat | Wichita, KS | St. Louis, MO | \$3,387 | \$192 | \$35.54 | \$0.97 | 6 |
| | Grand Forks, ND | Duluth-Superior, MN | \$3,596 | \$110 | \$36.80 | \$1.00 | 2 |
| | Wichita, KS | Los Angeles, CA | \$6,244 | \$566 | \$67.63 | \$1.84 | 0 |
| | Wichita, KS | New Orleans, LA | \$4,026 | \$338 | \$43.34 | \$1.18 | 5 |
| | Sioux Falls, SD | Galveston-Houston, TX | \$5,824 | \$465 | \$62.45 | \$1.70 | 0 |
| | Northwest KS | Galveston-Houston, TX | \$4,293 | \$371 | \$46.31 | \$1.26 | 5 |
| | Amarillo, TX | Los Angeles, CA | \$4,492 | \$516 | \$49.73 | \$1.35 | 5 |
| Corn | Champaign-Urbana, IL | New Orleans, LA | \$3,192 | \$382 | \$35.49 | \$0.90 | 3 |
| | Toledo, OH | Raleigh, NC | \$4,686 | \$433 | \$50.83 | \$1.29 | 4 |
| | Des Moines, IA | Davenport, IA | \$2,078 | \$81 | \$21.44 | \$0.54 | 4 |
| | Indianapolis, IN | Atlanta, GA | \$4,061 | \$325 | \$43.56 | \$1.11 | 3 |
| | Indianapolis, IN | Knoxville, TN | \$3,469 | \$209 | \$36.52 | \$0.93 | 3 |
| | Des Moines, IA | Little Rock, AR | \$3,218 | \$238 | \$34.32 | \$0.87 | 2 |
| | Des Moines, IA | Los Angeles, CA | \$5,215 | \$693 | \$58.67 | \$1.49 | 3 |
| Soybeans | Minneapolis, MN | New Orleans, LA | \$3,414 | \$417 | \$38.04 | \$1.04 | 3 |
| | Toledo, OH | Huntsville, AL | \$3,687 | \$308 | \$39.67 | \$1.08 | 3 |
| | Indianapolis, IN | Raleigh, NC | \$4,756 | \$436 | \$51.56 | \$1.40 | 4 |
| | Indianapolis, IN | Huntsville, AL | \$3,379 | \$209 | \$35.63 | \$0.97 | 3 |
| | Champaign-Urbana, IL | New Orleans, LA | \$3,748 | \$382 | \$41.02 | \$1.12 | 4 |
| Shuttle Train | | | | | | | |
| Wheat | Great Falls, MT | Portland, OR | \$3,678 | \$326 | \$39.76 | \$1.08 | 3 |
| | Wichita, KS | Galveston-Houston, TX | \$3,798 | \$253 | \$40.23 | \$1.09 | 0 |
| | Chicago, IL | Albany, NY | \$3,950 | \$406 | \$43.26 | \$1.18 | 4 |
| | Grand Forks, ND | Portland, OR | \$5,159 | \$562 | \$56.82 | \$1.55 | 2 |
| | Grand Forks, ND | Galveston-Houston, TX | \$6,084 | \$586 | \$66.23 | \$1.80 | 0 |
| Corn | Northwest KS | Portland, OR | \$5,043 | \$608 | \$56.11 | \$1.53 | 0 |
| | Minneapolis, MN | Portland, OR | \$5,000 | \$685 | \$56.45 | \$1.43 | 4 |
| | Sioux Falls, SD | Tacoma, WA | \$4,960 | \$627 | \$55.48 | \$1.41 | 4 |
| | Champaign-Urbana, IL | New Orleans, LA | \$3,011 | \$382 | \$33.70 | \$0.86 | 3 |
| | Lincoln, NE | Galveston-Houston, TX | \$3,510 | \$366 | \$38.49 | \$0.98 | 6 |
| | Des Moines, IA | Amarillo, TX | \$3,590 | \$299 | \$38.62 | \$0.98 | 2 |
| | Minneapolis, MN | Tacoma, WA | \$5,000 | \$679 | \$56.40 | \$1.43 | 4 |
| Soybeans | Council Bluffs, IA | Stockton, CA | \$4,400 | \$703 | \$50.67 | \$1.29 | 4 |
| | Sioux Falls, SD | Tacoma, WA | \$5,520 | \$627 | \$61.04 | \$1.66 | 4 |
| | Minneapolis, MN | Portland, OR | \$5,530 | \$685 | \$61.72 | \$1.68 | 4 |
| | Fargo, ND | Tacoma, WA | \$5,430 | \$558 | \$59.46 | \$1.62 | 4 |
| | Council Bluffs, IA | New Orleans, LA | \$4,175 | \$441 | \$45.84 | \$1.25 | 5 |
| | Toledo, OH | Huntsville, AL | \$2,862 | \$308 | \$31.47 | \$0.86 | 4 |
| | Grand Island, NE | Portland, OR | \$5,110 | \$622 | \$56.92 | \$1.55 | 3 |

¹A unit train refers to shipments of at least 25 cars. Shuttle train rates are available for qualified shipments of

75-120 cars that meet railroad efficiency requirements.

²Approximate load per car = 111 short tons (100.7 metric tons): corn 56 lbs./bu., wheat & soybeans 60 lbs./bu.

³Percentage change year over year calculated using tariff rate plus fuel surcharge

Sources: www.bnsf.com, www.cpr.ca, www.csx.com, www.uprr.com

*Regional economic areas defined by the Bureau of Economic Analysis (BEA)

Table 8

Tariff Rail Rates for U.S. Bulk Grain Shipments to Mexico

| Commodity | Origin state | Destination region | Tariff rate/car ¹ | Fuel | | Percent change Y/Y ⁴ | |
|-----------|--------------|----------------------|------------------------------|-------------------------------|--|---------------------------------|-----|
| | | | | surchage per car ² | Tariff plus surcharge per: metric ton ³ bushel ³ | | |
| Wheat | MT | Chihuahua, CI | \$6,360 | \$595 | \$71.06 | \$1.93 | 2 |
| | OK | Cuautitlan, EM | \$6,265 | \$723 | \$71.39 | \$1.94 | -6 |
| | KS | Guadalajara, JA | \$6,849 | \$698 | \$77.11 | \$2.10 | -16 |
| | TX | Salinas Victoria, NL | \$3,798 | \$272 | \$41.59 | \$1.13 | 30 |
| Corn | IA | Guadalajara, JA | \$7,974 | \$821 | \$89.86 | \$2.28 | 3 |
| | SD | Celaya, GJ | \$7,656 | \$778 | \$86.18 | \$2.19 | 4 |
| | NE | Queretaro, QA | \$7,353 | \$729 | \$82.59 | \$2.10 | 3 |
| | SD | Salinas Victoria, NL | \$5,880 | \$592 | \$66.12 | \$1.68 | 3 |
| | MO | Tlalnepantla, EM | \$6,792 | \$709 | \$76.63 | \$1.94 | 3 |
| | SD | Torreón, CU | \$6,722 | \$652 | \$75.34 | \$1.91 | 3 |
| Soybeans | MO | Bojay (Tula), HG | \$7,868 | \$693 | \$87.46 | \$2.38 | 4 |
| | NE | Guadalajara, JA | \$8,447 | \$792 | \$94.40 | \$2.57 | 4 |
| | IA | El Castillo, JA | \$8,855 | \$774 | \$98.38 | \$2.67 | 3 |
| | KS | Torreón, CU | \$6,864 | \$491 | \$75.15 | \$2.04 | 3 |
| Sorghum | TX | Guadalajara, JA | \$6,953 | \$507 | \$76.22 | \$1.93 | 7 |
| | NE | Celaya, GJ | \$7,212 | \$707 | \$80.91 | \$2.05 | 3 |
| | KS | Queretaro, QA | \$6,650 | \$444 | \$72.48 | \$1.84 | -2 |
| | NE | Salinas Victoria, NL | \$5,368 | \$520 | \$60.15 | \$1.53 | -1 |
| | NE | Torreón, CU | \$6,243 | \$580 | \$69.72 | \$1.77 | 2 |

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75–110 cars that meet railroad efficiency requirements.

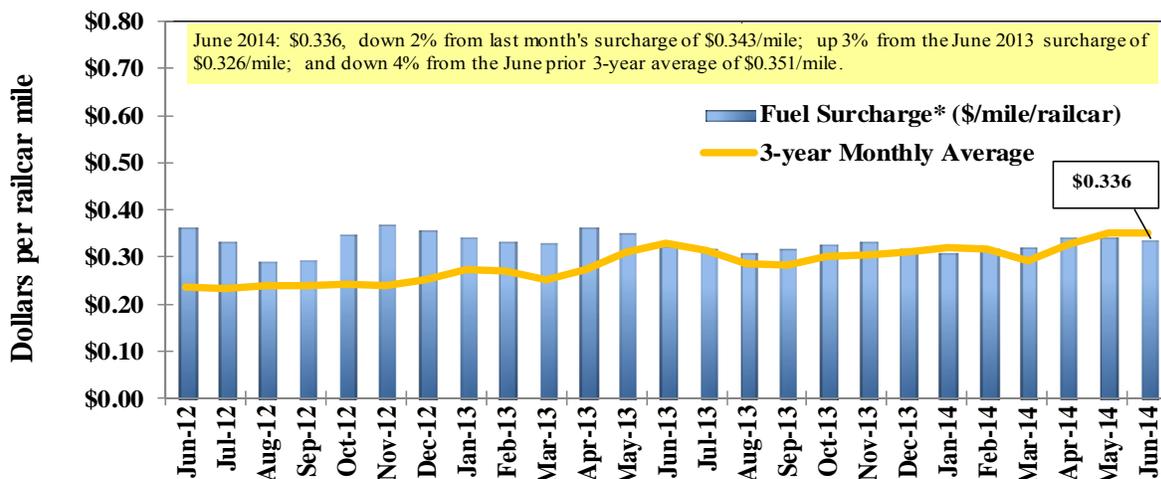
²Fuel surcharge adjusted to reflect the change in Ferrocarril Mexicano, S.A. de C.V. railroad fuel surcharge policy as of 10/01/2009

³Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

⁴Percentage change year over year calculated using tariff rate plus fuel surcharge

Sources: www.bnsf.com, www.uprr.com, www.kcsouthern.com

Figure 7

Railroad Fuel Surcharges, North American Weighted Average¹

¹ Weighted by each Class I railroad's proportion of grain traffic for the prior year.

* Mileage-based fuel surcharges for March and April 2007 are estimated. Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

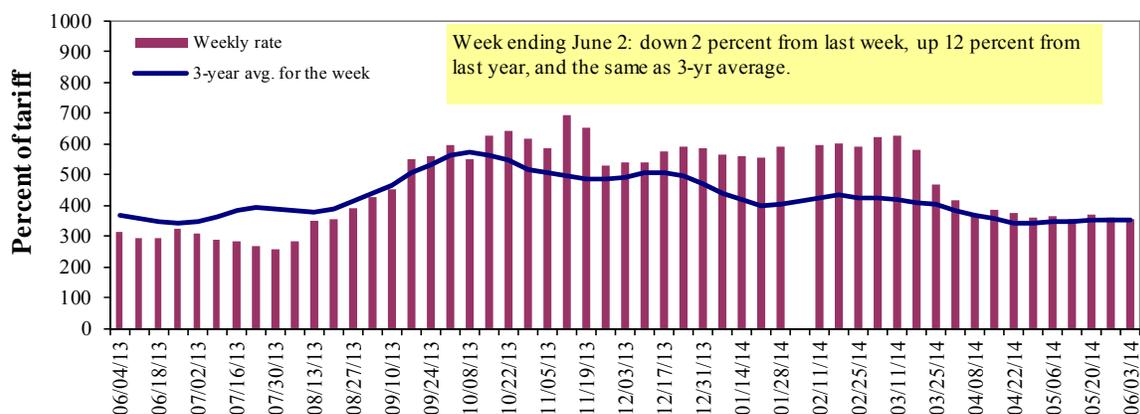
** BNSF strike price (diesel price when fuel surcharges begin) changed from \$1.25/gal. to \$2.50/gal. starting March 1, 2011. As a result, the weighted average fuel surcharge for March 2011 was \$0.227/mile instead of \$0.331/mile.

Sources: www.bnsf.com, www.cn.ca, www.cpr.ca, www.csx.com, www.kcsi.com, www.nscorp.com, www.uprr.com

Barge Transportation

Figure 8

Illinois River Barge Freight Rate^{1,2}



¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average of the 3-year average.

Source: Transportation & Marketing Programs/AMS/USDA

Table 9

Weekly Barge Freight Rates: Southbound Only

| | | Twin Cities | Mid-Mississippi | Lower Illinois River | St. Louis | Cincinnati | Lower Ohio | Cairo-Memphis |
|--|--------------------------|-------------|-----------------|----------------------|-----------|------------|------------|---------------|
| Rate¹ | 6/3/2014 | 420 | 355 | 353 | 240 | 232 | 232 | 200 |
| | 5/27/2014 | 447 | 360 | 360 | 238 | 232 | 232 | 200 |
| \$/ton | 6/3/2014 | 26.00 | 18.89 | 16.38 | 9.58 | 10.88 | 9.37 | 6.28 |
| | 5/27/2014 | 27.67 | 19.15 | 16.70 | 9.50 | 10.88 | 9.37 | 6.28 |
| Current week % change from the same week: | | | | | | | | |
| | Last year | 6 | 12 | 12 | 8 | 20 | 20 | 10 |
| | 3-year avg. ² | -3 | -2 | 0 | -9 | -22 | -22 | -13 |
| Rate¹ | July | 427 | 355 | 360 | 250 | 255 | 255 | 230 |
| | September | 562 | 525 | 522 | 467 | 515 | 515 | 437 |

¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average; ton = 2,000 pounds

Source: Transportation & Marketing Programs/AMS/USDA

Calculating barge rate per ton:

(Index * 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes included in tables on this page. The 1976 benchmark rates per ton are provided in map (see figure 9).

Figure 9

Benchmark tariff rates

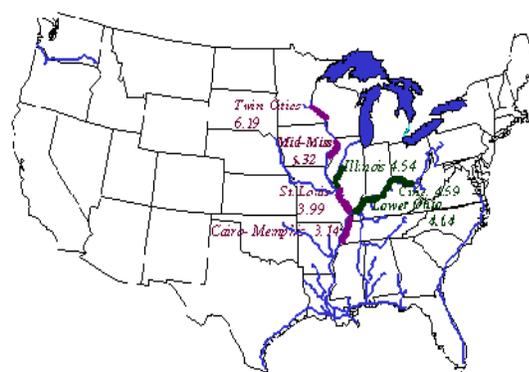
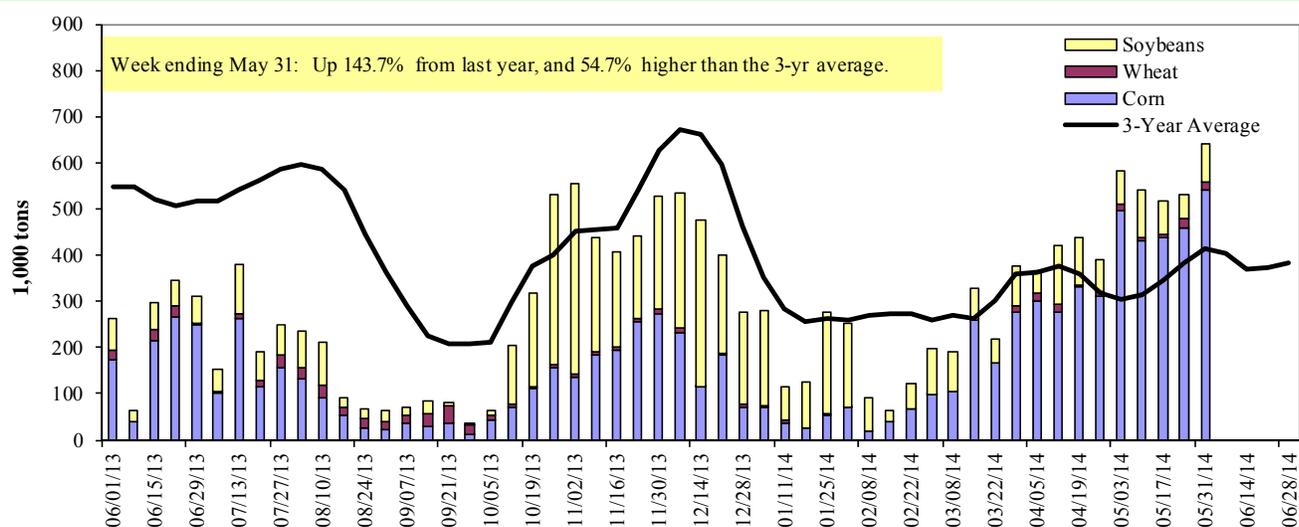


Figure 10

Barge Movements on the Mississippi River¹ (Locks 27 - Granite City, IL)

¹ The 3-year average is a 4-week moving average.

Source: U.S. Army Corps of Engineers

Table 10

Barge Grain Movements (1,000 tons)

| Week ending 5/31/2014 | Corn | Wheat | Soybeans | Other | Total |
|--|-------|-------|----------|-------|--------|
| Mississippi River | | | | | |
| Rock Island, IL (L15) | 135 | 9 | 42 | 0 | 187 |
| Winfield, MO (L25) | 189 | 13 | 36 | 0 | 238 |
| Alton, IL (L26) | 516 | 16 | 76 | 11 | 618 |
| Granite City, IL (L27) | 541 | 16 | 84 | 11 | 651 |
| Illinois River (L8) | 145 | 2 | 5 | 0 | 152 |
| Ohio River (L52) | 138 | 10 | 21 | 0 | 169 |
| Arkansas River (L1) | 0 | 25 | 0 | 8 | 34 |
| Weekly total - 2014 | 679 | 51 | 105 | 19 | 854 |
| Weekly total - 2013 | 209 | 34 | 86 | 2 | 330 |
| 2014 YTD ¹ | 9,033 | 827 | 4,356 | 96 | 14,312 |
| 2013 YTD | 3,229 | 1,640 | 3,602 | 112 | 8,583 |
| 2014 as % of 2013 YTD | 280 | 50 | 121 | 86 | 167 |
| Last 4 weeks as % of 2013 ² | 258 | 89 | 114 | 329 | 202 |
| Total 2013 | 9,504 | 4,111 | 10,065 | 255 | 23,935 |

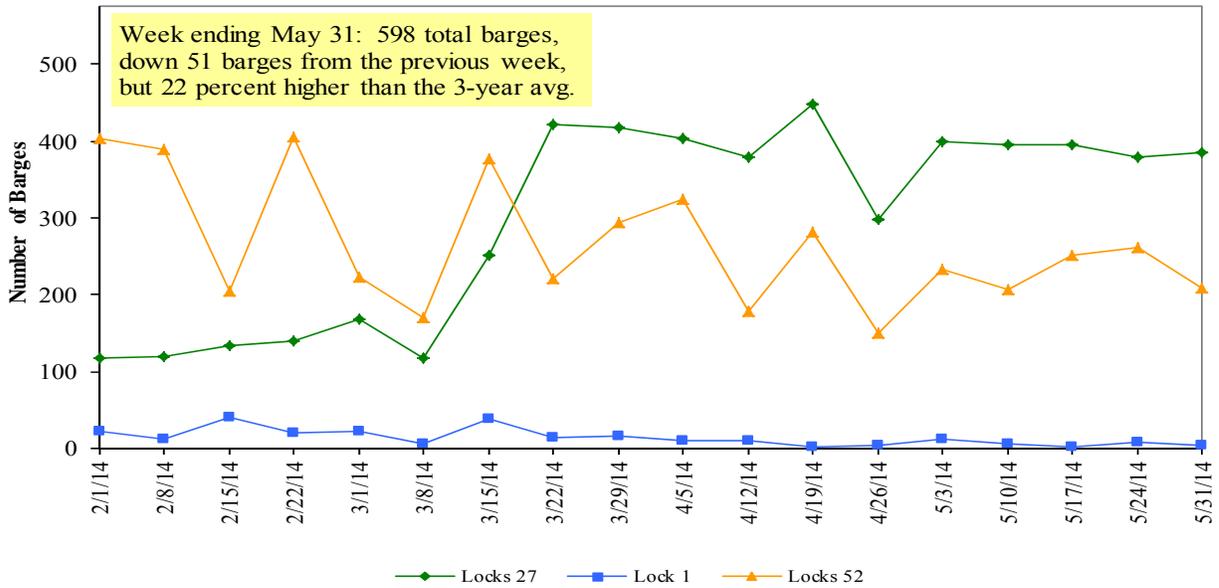
¹ Weekly total, YTD (year-to-date) and calendar year total includes Miss/27, Ohio/52, and Ark/1; "Other" refers to oats, barley, sorghum, and rye.

² As a percent of same period in 2013.

Note: Total may not add exactly, due to rounding

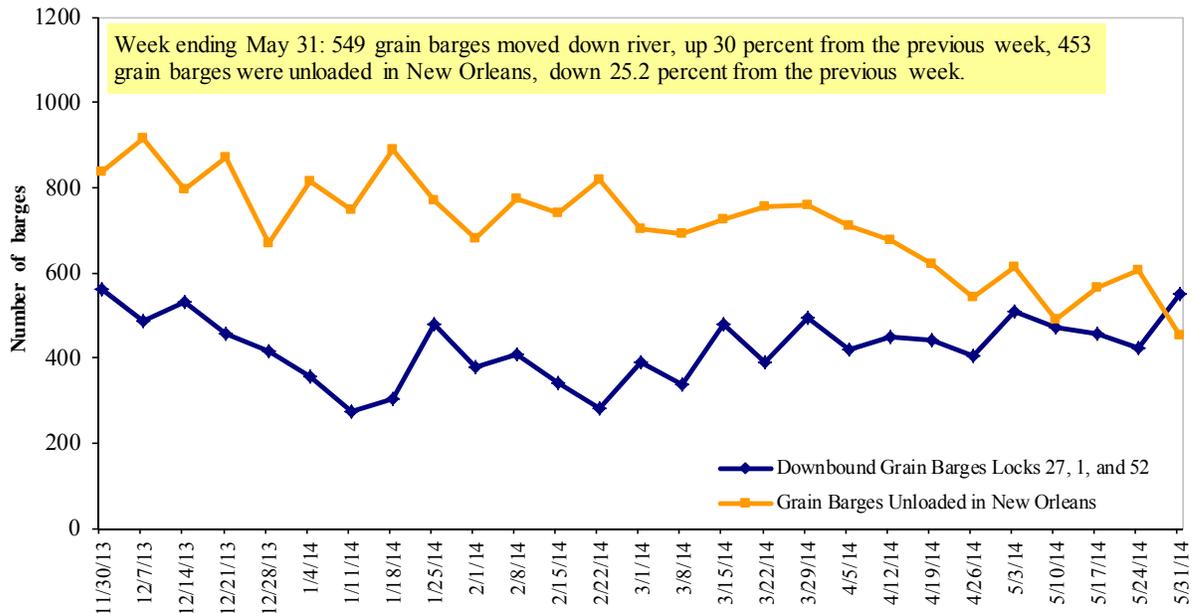
Source: U.S. Army Corps of Engineers

Figure 11
Upbound Empty Barges Transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Locks and Dam 52



Source: U.S. Army Corps of Engineers

Figure 12
Grain Barges for Export in New Orleans Region



Source: U.S. Army Corps of Engineers and GIPSA

Truck Transportation

The **weekly diesel price** provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

Table 11

Retail on-Highway Diesel Prices¹, Week Ending 6/2/2013 (US \$/gallon)

| Region | Location | Price | Change from | |
|--------|----------------------------|-------|-------------|----------|
| | | | Week ago | Year ago |
| I | East Coast | 4.013 | -0.009 | 0.158 |
| | New England | 4.124 | -0.006 | 0.140 |
| | Central Atlantic | 4.116 | -0.011 | 0.196 |
| | Lower Atlantic | 3.910 | -0.006 | 0.127 |
| II | Midwest ² | 3.874 | -0.010 | -0.026 |
| III | Gulf Coast ³ | 3.783 | 0.000 | 0.013 |
| IV | Rocky Mountain | 3.936 | -0.010 | 0.070 |
| V | West Coast | 4.021 | -0.006 | 0.053 |
| | West Coast less California | 3.923 | -0.006 | 0.024 |
| | California | 4.103 | -0.006 | 0.078 |
| Total | U.S. | 3.918 | -0.007 | 0.049 |

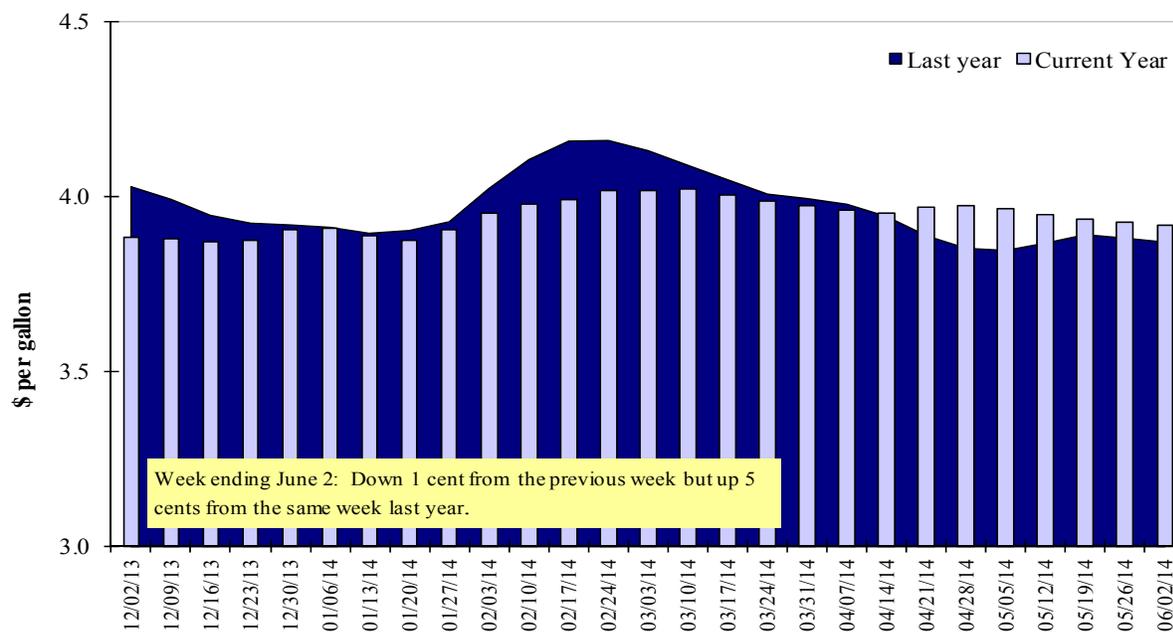
¹Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

²Same as North Central ³Same as South Central

Source: Energy Information Administration/U.S. Department of Energy (www.eia.doe.gov)

Figure 13

Weekly Diesel Fuel Prices, U.S. Average



Source: Retail On-Highway Diesel Prices, Energy Information Administration, Dept. of Energy

Grain Exports

Table 12

U.S. Export Balances and Cumulative Exports (1,000 metric tons)

| Week ending | Wheat | | | | | | Corn | Soybeans | Total |
|--|--------|-------|-------|-------|-----|-----------|--------|----------|---------|
| | HRW | SRW | HRS | SWW | DUR | All wheat | | | |
| Export Balances¹ | | | | | | | | | |
| 5/22/2014 | 672 | 342 | 861 | 327 | 65 | 2,267 | 12,987 | 2,217 | 17,471 |
| This week year ago | 762 | 424 | 234 | 123 | 23 | 1,567 | 3,639 | 1,821 | 7,027 |
| Cumulative exports-marketing year² | | | | | | | | | |
| 2013/14 YTD | 11,300 | 7,227 | 6,238 | 4,240 | 466 | 29,471 | 32,654 | 42,716 | 104,841 |
| 2012/13 YTD | 9,726 | 4,945 | 5,763 | 4,565 | 567 | 25,565 | 13,637 | 34,752 | 73,954 |
| YTD 2013/14 as % of 2012/13 | 116 | 146 | 108 | 93 | 82 | 115 | 239 | 123 | 142 |
| Last 4 wks as % of same period 2012/13 | 128 | 103 | 449 | 391 | 387 | 193 | 383 | 128 | 274 |
| 2012/13 Total | 10,019 | 5,039 | 5,825 | 4,619 | 591 | 26,093 | 17,980 | 36,220 | 80,293 |
| 2011/12 Total | 9,904 | 4,319 | 6,312 | 5,601 | 491 | 26,627 | 37,900 | 36,727 | 101,254 |

¹ Current unshipped export sales to date

² Shipped export sales to date; new marketing year in effect for corn and soybeans

Note: YTD = year-to-date. Marketing Year: wheat = 6/01-5/31, corn & soybeans = 9/01-8/31

Source: Foreign Agricultural Service/USDA (www.fas.usda.gov)

Table 13

Top 5 Importers¹ of U.S. Corn

| Week ending 05/22/2014 | Total Commitments ² | | | % change current MY from last MY | Exports ³ 2012/13 |
|---|--------------------------------|-----------------------|--------------------|--|---------------------------------|
| | 2014/15 Next MY | 2013/14 Current MY | 2012/13 Last MY | | |
| | | - 1,000 mt - | | | - 1,000 mt - |
| Japan | 1,154 | 9,975 | 6,129 | 63 | 7,000 |
| Mexico | 1,336 | 10,058 | 4,147 | 143 | 4,370 |
| China | 3 | 3,141 | 2,474 | 27 | 2,450 |
| Venezuela | 0 | 871 | 757 | 15 | 1,158 |
| Taiwan | 0 | 1,709 | 458 | 273 | 512 |
| Top 5 Importers | 2,492 | 25,754 | 13,963 | 84 | 15,490 |
| Total US corn export sales | 2,964 | 45,641 | 17,276 | 164 | 18,690 |
| % of Projected | 7% | 95% | 92% | | |
| Change from prior week | 91 | 621 | 86 | | |
| Top 5 importers' share of U.S. corn export sales | 84% | 56% | 81% | | 83% |
| USDA forecast, May 2014 | 43,180 | 48,260 | 18,690 | 158 | |
| Corn Use for Ethanol USDA forecast, May 2014 | 128,270 | 128,270 | 118,059 | 9 | |

(n) indicates negative number.

¹ Based on FAS Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year (MY) = Sep 1 - Aug 31.

² Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report, or Export Sales Query--
<http://www.fas.usda.gov/esrquery/>

³ FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm (Carry-over plus Accumulated Exports)

Table 14

Top 5 Importers¹ of U.S. Soybeans

| Week Ending 05/22/2014 | Total Commitments ² | | | % change current MY from last MY | Exports ³ 2012/13 |
|--|--------------------------------|-----------------------|--------------------|--|---------------------------------|
| | 2014/15 Next MY | 2013/14 Current MY | 2012/13 Last MY | | |
| | - 1,000 mt - | | | | - 1,000 mt - |
| China | 5,488 | 27,598 | 21,597 | 28 | 21,522 |
| Mexico | 216 | 3,121 | 2,472 | 26 | 2,565 |
| Japan | 207 | 1,796 | 1,724 | 4 | 1,751 |
| Indonesia | 177 | 2,202 | 1,458 | 51 | 1,682 |
| Taiwan | 19 | 1,151 | 1,077 | 7 | 1,120 |
| Top 5 importers | 6,106 | 35,867 | 28,329 | 27 | 28,641 |
| Total US soybean export sales | 9,388 | 44,932 | 36,574 | 23 | 35,910 |
| % of Projected | 21% | 103% | 102% | | |
| Change from prior week | 821 | 60 | (108) | | |
| Top 5 importers' share of U.S. soybean export sales | 65% | 80% | 77% | | |
| USDA forecast, May 2014 | 44,230 | 43,550 | 35,910 | 21 | |

(n) indicates negative number.

¹Based on FAS Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year (MY) = Sep 1 - Aug 31.²Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report, or Export Sales Query--
http://www.fas.usda.gov/esrquery/³FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm. (Carryover plus Accumulated Exports)

Table 15

Top 10 Importers¹ of All U.S. Wheat

| Week Ending 05/22/2014 | Total Commitments ² | | | % change current MY from last MY | Exports ³ 2012/13 |
|---|--------------------------------|-----------------------|--------------------|--|---------------------------------|
| | 2014/15 Next MY | 2013/14 Current MY | 2012/13 Last MY | | |
| | - 1,000 mt - | | | | - 1,000 mt - |
| Japan | 164 | 3,079 | 3,648 | (16) | 3,544 |
| Nigeria | 171 | 2,680 | 3,166 | (15) | 3,002 |
| Mexico | 514 | 3,096 | 2,826 | 10 | 2,761 |
| Philippines | 325 | 2,161 | 1,945 | 11 | 1,965 |
| Egypt | 0 | 1,678 | 321 | 422 | 1,678 |
| Korea | 319 | 1,330 | 1,410 | (6) | 1,385 |
| Taiwan | 113 | 1,027 | 1,038 | (1) | 1,038 |
| China | 18 | 4,273 | 799 | 435 | 743 |
| Brazil | 266 | 4,288 | 572 | 649 | 527 |
| Colombia | 74 | 763 | 674 | 13 | 600 |
| Top 10 importers | 1,963 | 24,375 | 16,400 | 49 | 17,243 |
| Total US wheat export sales | 4,067 | 31,737 | 27,131 | 17 | 27,420 |
| % of Projected | 16% | 98% | 99% | | |
| Change from prior week | 532 | (52) | 36 | | |
| Top 10 importers' share of U.S. wheat export sales | 48% | 77% | 60% | | 63% |
| USDA forecast, May 2014 | 25,860 | 32,250 | 27,420 | 18 | |

(n) indicates negative number.

¹Based on FAS Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year = Jun 1 - May 31.²Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report, or Export Sales Query--
http://www.fas.usda.gov/esrquery/³FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm.

Table 16

Grain Inspections for Export by U.S. Port Region (1,000 metric tons)

| Port regions | Week ending 05/29/14 | Previous Week ¹ | Current Week as % of Previous | 2014 YTD ¹ | 2013 YTD ¹ | 2014 YTD as % of 2013 YTD | Last 4-weeks as % of | | Total ¹ 2013 |
|--|-------------------------|-------------------------------|----------------------------------|-----------------------|-----------------------|------------------------------|----------------------|------------|----------------------------|
| | | | | | | | 2013 | 3-yr. avg. | |
| Pacific Northwest | | | | | | | | | |
| Wheat | 246 | 259 | 95 | 5,637 | 4,981 | 113 | 198 | 107 | 11,585 |
| Corn | 306 | 131 | 234 | 3,669 | 1,255 | 292 | 1,623 | 188 | 2,973 |
| Soybeans | 0 | 0 | n/a | 4,476 | 3,762 | 119 | 11 | 3 | 9,090 |
| Total | 552 | 389 | 142 | 13,782 | 9,999 | 138 | 294 | 114 | 23,647 |
| Mississippi Gulf | | | | | | | | | |
| Wheat | 86 | 52 | 165 | 1,879 | 3,678 | 51 | 49 | 43 | 9,711 |
| Corn | 504 | 807 | 62 | 14,460 | 4,686 | 309 | 333 | 196 | 14,828 |
| Soybeans | 119 | 42 | 280 | 9,901 | 6,877 | 144 | 241 | 95 | 21,462 |
| Total | 709 | 902 | 79 | 26,240 | 15,241 | 172 | 231 | 144 | 46,002 |
| Texas Gulf | | | | | | | | | |
| Wheat | 97 | 130 | 74 | 3,035 | 3,267 | 93 | 80 | 82 | 9,039 |
| Corn | 0 | 64 | 0 | 279 | 101 | 276 | 219 | 114 | 255 |
| Soybeans | 0 | 0 | n/a | 258 | 122 | 211 | n/a | 352 | 908 |
| Total | 97 | 194 | 50 | 3,572 | 3,490 | 102 | 85 | 84 | 10,203 |
| Interior | | | | | | | | | |
| Wheat | 11 | 33 | 34 | 549 | 385 | 143 | 153 | 159 | 1,244 |
| Corn | 100 | 96 | 104 | 2,301 | 1,140 | 202 | 179 | 93 | 3,943 |
| Soybeans | 41 | 50 | 82 | 1,829 | 1,586 | 115 | 378 | 77 | 3,212 |
| Total | 153 | 179 | 85 | 4,679 | 3,110 | 150 | 145 | 94 | 8,399 |
| Great Lakes | | | | | | | | | |
| Wheat | 44 | 32 | 141 | 150 | 398 | 38 | 56 | 77 | 884 |
| Corn | 0 | 19 | 0 | 42 | 0 | n/a | n/a | 1,479 | 0 |
| Soybeans | 0 | 0 | n/a | 30 | 5 | 586 | n/a | 21 | 699 |
| Total | 44 | 51 | 87 | 222 | 403 | 55 | 80 | 94 | 1,583 |
| Atlantic | | | | | | | | | |
| Wheat | 28 | 31 | 92 | 135 | 361 | 38 | 88 | 57 | 645 |
| Corn | 43 | 5 | 951 | 313 | 2 | n/a | n/a | 270 | 242 |
| Soybeans | 2 | 1 | 130 | 980 | 683 | 143 | 79 | 71 | 1,652 |
| Total | 74 | 37 | 200 | 1,428 | 1,046 | 137 | 153 | 93 | 2,540 |
| U.S. total from ports² | | | | | | | | | |
| Wheat | 513 | 536 | 96 | 11,386 | 13,069 | 87 | 179 | 141 | 33,108 |
| Corn | 954 | 1,122 | 85 | 21,064 | 7,184 | 293 | 378 | 178 | 22,241 |
| Soybeans | 162 | 94 | 172 | 17,473 | 13,035 | 134 | 16 | 17 | 37,024 |
| Total | 1,629 | 1,752 | 93 | 49,923 | 33,289 | 150 | 109 | 91 | 92,373 |

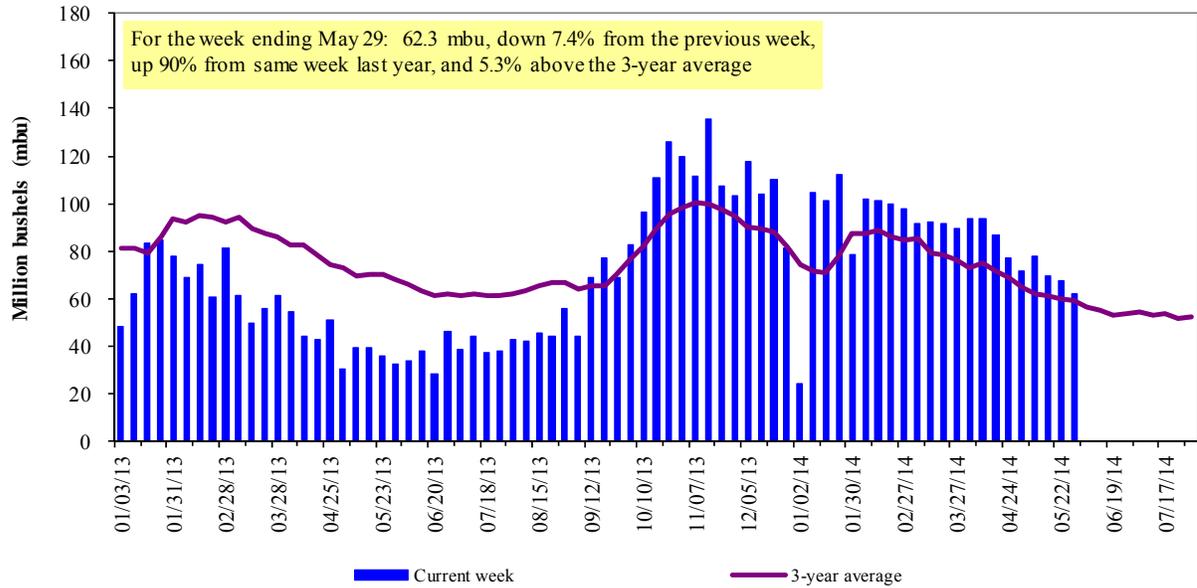
¹ Data includes revisions from prior weeks; some regional totals may not add exactly due to rounding.

Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov); YTD= year-to-date; n/a = not applicable

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 35 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 61 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2013.

Figure 14

U.S. grain inspected for export (wheat, corn, and soybeans)

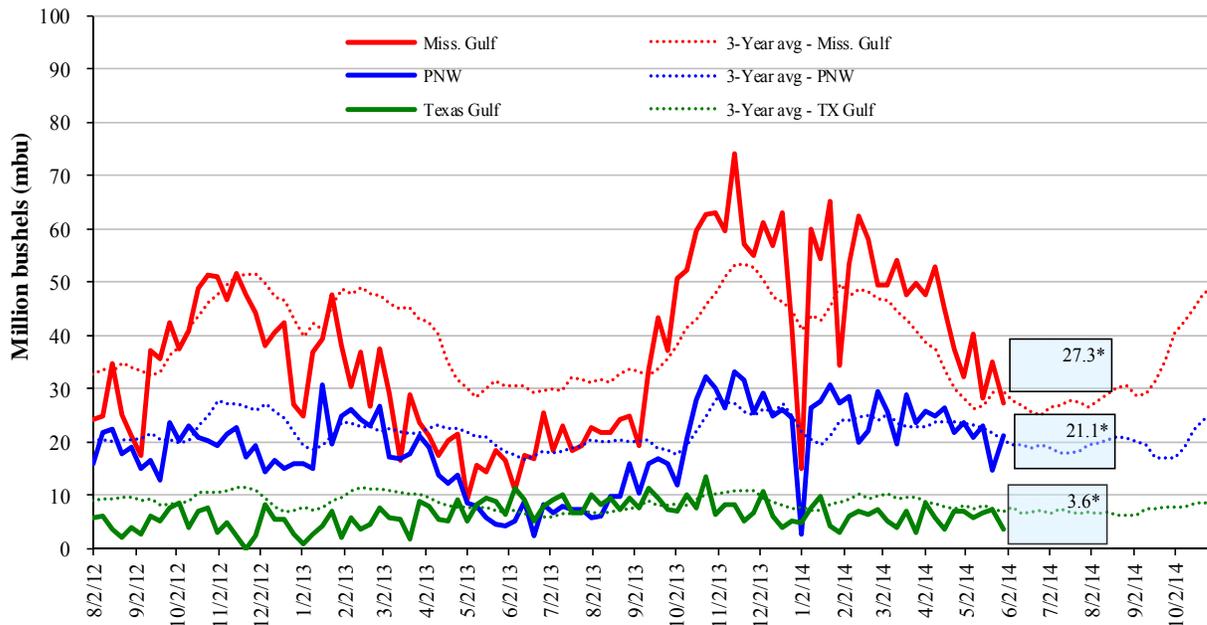


Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)

Note: 3-year average consists of 4-week running average

Figure 15

U.S. Grain Inspections: U.S. Gulf and PNW¹ (wheat, corn, and soybeans)



Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov); *mbu, this week.

| May 29: % change from: | MSGulf | TX Gulf | U.S. Gulf | PNW |
|-------------------------------|---------------|----------------|------------------|------------|
| Last week | down 22 | down 51 | down 27 | up 44 |
| Last year (same week) | up 65 | down 46 | up 34 | up 402 |
| 3-yr avg (4-wk mov. avg.) | up 15 | down 53 | down 2 | up 45 |

Ocean Transportation

Table 17

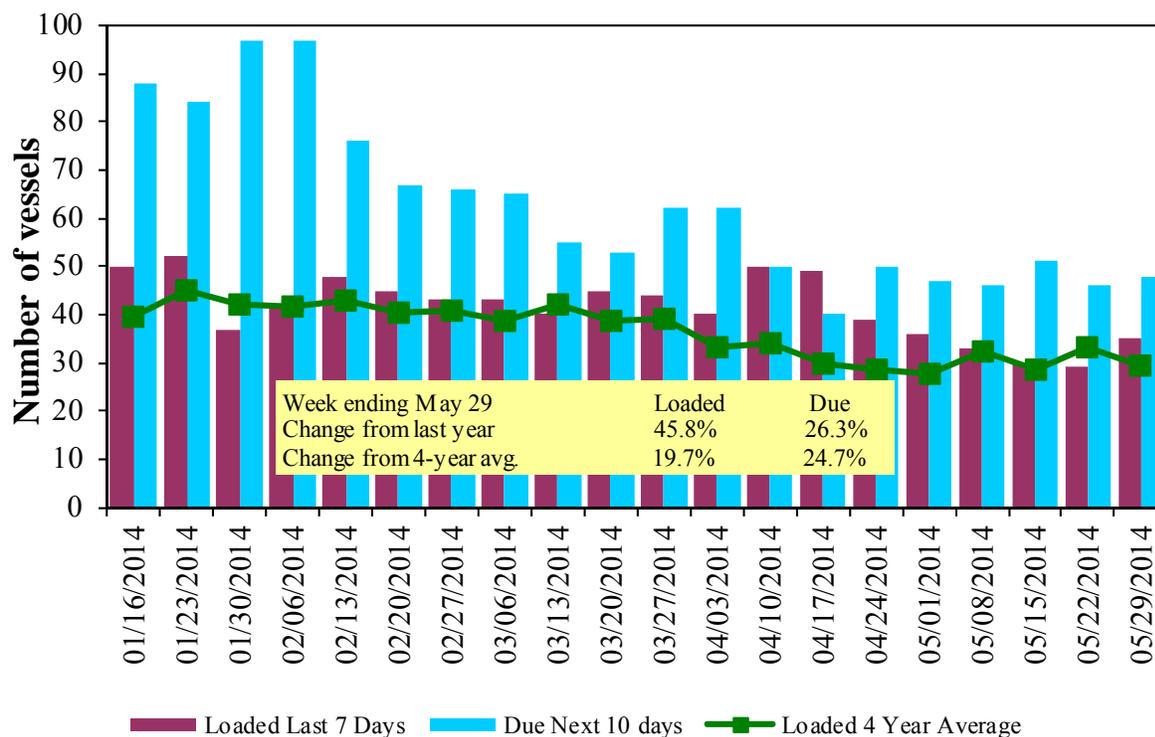
Weekly Port Region Grain Ocean Vessel Activity (number of vessels)

| Date | Gulf | | | Pacific Northwest | Vancouver B.C. |
|------------|----------|---------------|------------------|-------------------|----------------|
| | In port | Loaded 7-days | Due next 10-days | In port | In port |
| 5/29/2014 | 34 | 35 | 48 | 12 | n/a |
| 5/22/2014 | 39 | 29 | 46 | 6 | n/a |
| 2013 range | (16..60) | (20..56) | (31..81) | (0..24) | n/a |
| 2013 avg. | 32 | 33 | 51 | 12 | n/a |

Source: Transportation & Marketing Programs/AMS/USDA

Figure 16

U.S. Gulf¹ Vessel Loading Activity

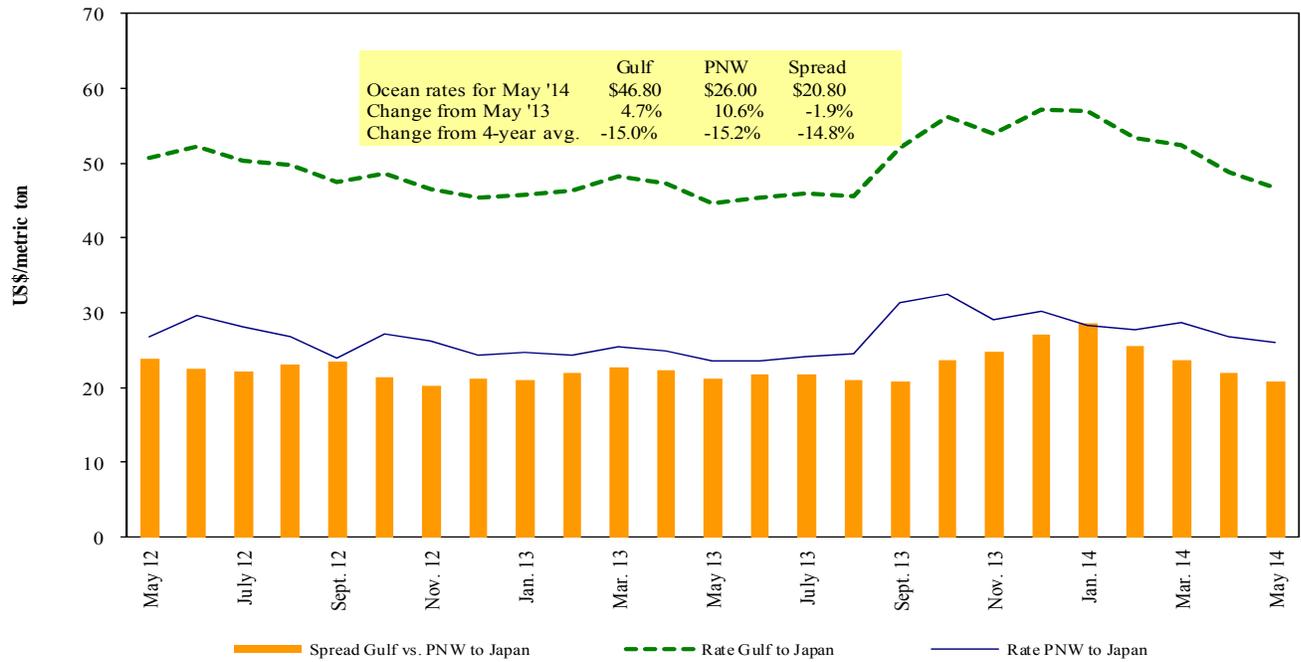


Source: Transportation & Marketing Programs/AMS/USDA

¹U.S. Gulf includes Mississippi, Texas, and East Gulf.

Figure 17

Grain Vessel Rates, U.S. to Japan



Data Source: O'Neil Commodity Consulting

Table 18

Ocean Freight Rates For Selected Shipments, Week Ending 5/31/2014

| Export region | Import region | Grain types | Loading date | Volume loads (metric tons) | Freight rate (US\$/metric ton) |
|---------------|-----------------------|-------------|---------------|----------------------------|--------------------------------|
| U.S. Gulf | Tanzania ¹ | Wheat | Mar 24/Apr 4 | 16,100 | 133.31 |
| PNW | Bangladesh | Wheat | Apr 22/May 1 | 13,900 | 79.44 |
| Brazil | China | Heavy Grain | Aug 1/5 | 60,000 | 40.00 |
| Brazil | China | Heavy Grain | Jul 15/Aug 15 | 60,000 | 40.00 |
| Brazil | China | Grain | Jun 15/30 | 60,000 | 37.00 |
| Brazil | China | Grain | Jun 19/28 | 60,000 | 36.50 |
| Brazil | China | Heavy Grain | Jun 15/25 | 60,000 | 36.50 |
| Brazil | China | Grain | Jun 10/20 | 60,000 | 36.75 |
| Brazil | China | Heavy Grain | Jun 10/15 | 60,000 | 38.00 |
| France | Algeria | Wheat | May 9/12 | 23,750 | 23.50 |
| France | Algeria | Wheat | Apr 5/10 | 23,000 | 26.00 |
| Hamburg | Iran | Wheat | May 16/28 | 60,000 | 38.00 |
| River Plate | China | Heavy Grain | Aug 1/31 | 60,000 | 44.50 |
| River Plate | China | Grain | Jun 3/12 | 60,000 | 44.00 |
| River Plate | Italy | SoybeanMeal | May 15/25 | 28,000 | 29.50 |
| Ukraine | Tunisia | Wheat | May 15/18 | 25,000 | 19.00 |
| Ukraine | Saudi Arabia | Heavy Grain | Apr 15/25 | 60,000 | 21.85 |

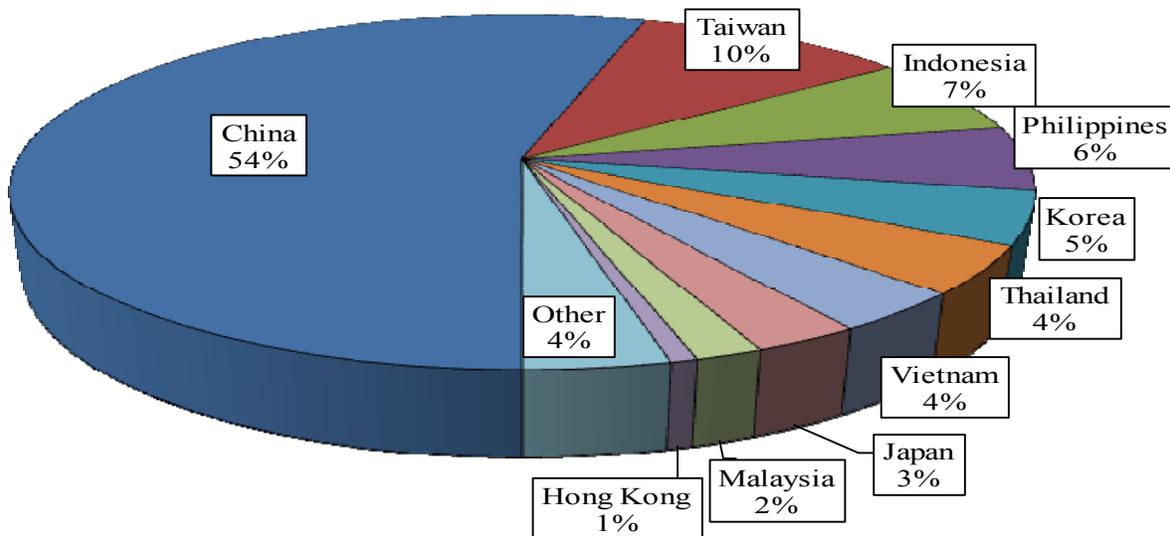
Rates shown are for metric ton (2,204.62 lbs. = 1 metric ton), F.O.B., except where otherwise indicates; op = option

¹ 50 percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

Source: Maritime Research Inc. (www.maritime-research.com)

In 2012, containers were used to transport 8 percent of total U.S. waterborne grain exports, up 1 percentage point from 2011. Approximately 66 percent of U.S. waterborne grain exports in 2012 went to Asia, of which 11 percent were moved in containers. Asia is the top destination for U.S. containerized grain exports—96 percent in 2012.

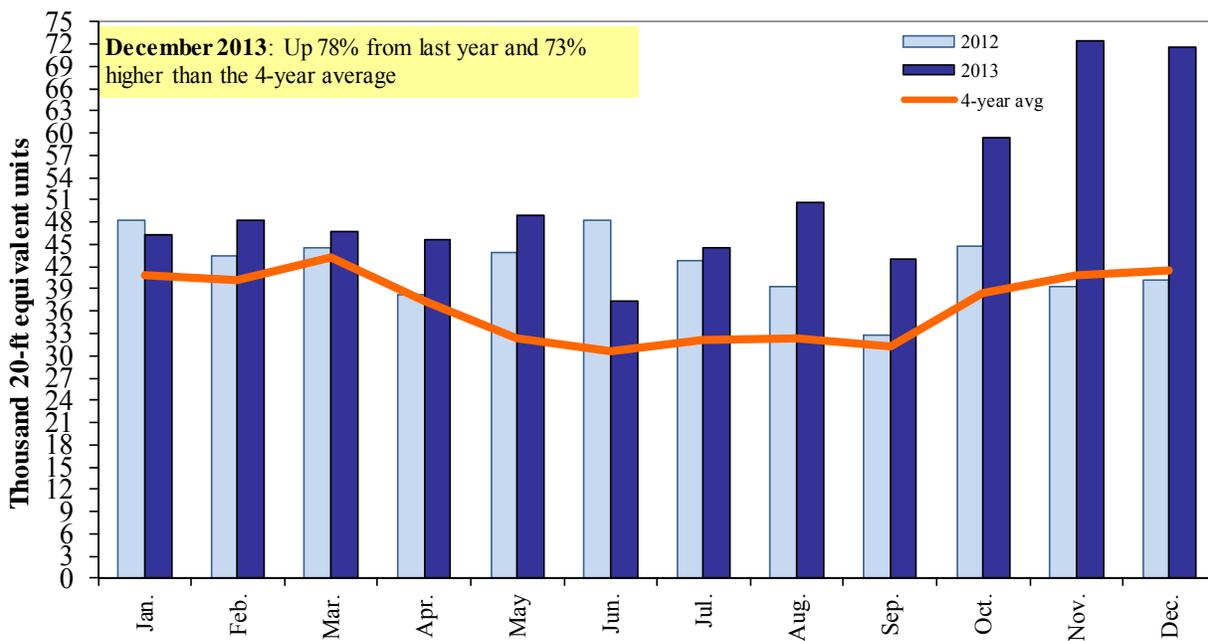
Figure 18
Top 10 Destination Markets for U.S. Containerized Grain Exports, December 2013



Source: USDA/Agricultural Marketing Service/Transportation Services Division analysis of Port Import Export Reporting Service (PIERS) data

Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 230310, 110220, 110290, 120100, 230210, 230990, 230330, and 120810.

Figure 19
Monthly Shipments of Containerized Grain to Asia



Source: USDA/Agricultural Marketing Service/Transportation Services Division analysis of Port Import Export Reporting Service (PIERS) data

Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 230310, 110220, 110290, 120100, 230210, 230990, 230330, and 120810.

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Preferred citation: U.S. Dept. of Agriculture, Agricultural Marketing Service. *Grain Transportation Report*.
June 5, 2014. Web: <http://dx.doi.org/10.9752/TS056.06-05-2014>

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