

United States Department of Agriculture



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A weekly publication of the Agricultural Marketing Service www.ams.usda.gov/GTR

WEEKLY HIGHLIGHTS

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November 10, 2022 <u>Barge Rates Fall Steeply</u>

For the week of November 8, the St. Louis spot rate fell 49 percent from last week to \$40.74 per ton (*GTR* table 9). This is the lowest rate since the week of September 20 (when the rate was \$38.10 per ton) and 62 percent lower than the all-time record high of \$105.85 per ton the week of October 11. The rate is still 145 percent higher than the same week last year and 128 percent higher than the 3-year average. The St. Louis 1-month rate fell 12 percent from last week to \$36.58, its lowest since September 13. The St. Louis 3-month rate held steady from last week at \$30.09 per ton. Although closures and dredging operations still disrupt the Mississippi River System (MRS) daily, recent rainfall has helped stabilize portions of the system. The improved conditions have allowed empty barges to move a little more freely. Forecast models indicate rain that will help the MRS water levels rise near Cairo, IL, and Memphis, TN, in the next few weeks, which will further stabilize the MRS.

Three Midwestern States Waive HOS Regulations for Transporting Fuel

The Governors of Nebraska, Iowa, and South Dakota temporarily waived hours-of service (HOS) regulations for truck drivers hauling fuel. Amid widespread fuel shortages, the actions are intended to facilitate harvest-season transportation and prepare for cold weather. Effective through "the conclusion of the emergency" (but no later than November 25), <u>South Dakota's emergency HOS waiver</u> covers fuel, ethanol, and propane deliveries. <u>Iowa's HOS waiver</u>, effective through November 27, covers drivers transporting diesel, biodiesel, jet fuel, ethanol, gasoline, and aviation gas. Iowa's order also allows vehicles transporting these fuels to be oversize and overweight (not exceeding 90,000 pounds gross weight) on all State highways (except the interstate system) without a permit. <u>Nebraska's HOS waiver</u>, effective through November 30, covers truck drivers delivering diesel, biodiesel, gasoline, gasoline blends, ethanol, fuel oil, and propane. All orders prohibit motor carriers from allowing a tired or ill driver to operate a motor vehicle. The orders also require drivers who tell carriers they need a rest to receive at least 10 hours off before returning to service.

Rail Union Extends Status Quo Period To Delay Potential Strike

On November 9, the Brotherhood of Maintenance of Way Employees Division (BMWED) <u>extended its negotiations</u> with the railroads to delay a potential strike until December 4. After rejecting the latest tentative agreement on October 10, BMWED entered a status quo period that delayed a potential strike until November 19. BMWED's extension to December 4 aligns its status quo period with that of the Brotherhood of Railroad Signalmen (BRS), which has also rejected the tentative agreement. On November 17, the two largest unions— the Brotherhood of Locomotive Engineers and Trainmen (BLET) and the Freight Rail Division of the International Association of Sheet Metal, Air, Rail and Transportation Workers (SMART-TD)—are expected to announce vote counts on the tentative agreement. If either of those two unions rejects the tentative agreement, BMWED said it will further extend its status quo period to December 9 to align with them. For now, the status quo extension should delay the consequences of a potential strike for a few more weeks. A national rail strike would severely impact grain shippers, especially amid the corn and soybeans harvests and ongoing rail service problems.

Export Sales

For the week ending October 27, **unshipped balances** of wheat, corn, and soybeans for marketing year 2022/23 totaled 36.09 million metric tons (mmt), down 29 percent from the same time last year and down 4 percent from last week. Net **corn export sales** for marketing year 2022/23 were 0.372 mmt, up 41 percent from last week. Net **soybean export sales** were 0.830 mmt, down 54 percent from last week. Net weekly **wheat export sales** were 0.348 mmt, down 35 percent from last week.

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Average November shuttle secondary railcar bids/offers (per car) were \$1,006 above tariff for the week ending November 3. This was \$777 less than last week and \$631 more than this week last year.

U.S. Class I railroads originated 25,653 grain carloads during the week ending October 29. This was a 7-percent increase from the

Barge

Rail

For the week ending November 5, **barged grain movements** totaled 639,133 tons. This was 18 percent more than the previous week and 4 percent more than the same period last year.

For the week ending November 5, 440 grain barges **moved down river**—101 more barges than last week. There were 617 grain barges **unloaded** in the New Orleans region, 3 percent more than last week.

November 17, 2022 Ocean

For the week ending November 3, 24 occangoing grain vessels were loaded in the Gulf—31 percent fewer than the same period last year. Within the next 10 days (starting November 4), 42 vessels were expected to be loaded—39 percent fewer than the same period last year.

As of November 3, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$58.00. This was 6 percent less than the previous week. The rate from the Pacific Northwest to Japan was \$34.00 per mt, 4 percent less than the previous week.

Fuel

For the week ending November 7, the U.S. average **diesel fuel price** increased 1.6 cents from the previous week to \$5.333 per gallon, 160.3 cents above the same week last year.

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previous week, 4 percent more than last year, and 6 percent more than the 3-year average.

Bulk Ocean Freight Rates Fell in Third Quarter 2022

Ocean freight rates for shipping grain (wheat, corn, and soybeans) were down from second quarter 2022 to third quarter 2022 (quarter to quarter) and down from third quarter 2021 to third quarter 2022 (year to year)—but up from the 4-year average.

Looking at the quarter-to-quarter and year-to-year rate declines, many factors in the United States and abroad combined to lower ocean freight rates for shipping bulk commodities, including grain. In the United States, year to date (YTD) (as of October 20), grain inspected for export was down from last year, lowering demand for vessels. In China, multiple factors contributed to lower third-quarter ocean freight rates, including lackluster economic activity and declining bulk trade, decreased coal and iron ore imports, low steel production, and waning construction. These industry downturns were the combined result of an embattled property sector, deadly heatwaves, and efforts to contain the spread of COVID-19. In Europe, heatwaves and the economic uncertainty generated by the Russia-Ukraine war likewise contributed to pushing down ocean freight rates.

This article explores the many recent and potential future influences worldwide on ocean freight rates for shipping bulk commodities, including grain. Also, third-quarter changes in ocean freight rates are broken down for the benchmark routes shipping U.S. bulk grain to Japan.

Rates to Japan From the U.S. Gulf and Pacific Northwest

Ocean freight rates for shipping bulk grain from the U.S. Gulf to Japan averaged \$64.90 per metric ton (mt) in third quarter 2022—down 19 percent quarter to quarter, down 21 percent year to year, and up 18 percent from the 4-year average (see table below and figure, p. 3). From the Pacific Northwest (PNW) to Japan, rates averaged \$37.93 per mt—down 16 percent quarter to quarter, down 15 percent year to year, and up 26 percent from the 4-year average. From the U.S. Gulf to Europe, rates were \$32.08 per mt—down 4 percent quarter to quarter, up 14 percent year to year, and up 44 percent from the 4-year average.

Ocean freight rates for	grain route	es during	third qua	arter 2022			
Route	Jul.	Aug.	Sep.	3 rd quarter	С	hange from	
Route	5 ui.	Aug.	Sep.	2022	2 nd qtr. '22	3 rd qtr. '21	4-yr. avg.
		\$/mt		\$/mt		Percent	
U.S. Gulf to Japan	70.88	64.13	59.70	64.90	-19	-21	18
PNW to Japan	41.31	37.38	35.10	37.93	-16	-15	26
Spread	29.57	26.75	24.60	26.97	-22	-27	9
U.S. Gulf to Europe	35.00	32.63	28.60	32.08	-4	14	44
Note: qtr. = quarter; avg. =	= average;	mt = metr	ric ton; yr.	= year; PNW	V = Pacific Nor	rthwest.	
Source: O'Neil Commodity	y Consulting	g.					

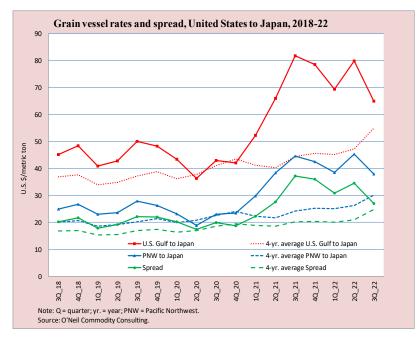
Third-Quarter Influences on Rates, by Month

July. Against the backdrop of falling global trade and shrinking demand for goods, ocean freight rates continued to fall from their peak for the year, recorded in May. Although China imported more iron ore and coal in July than in June, the country imported less of both commodities from January to July than during the same period last year. <u>China's iron ore imports</u> were down 3.4 percent, while <u>coal imports</u> were down 18 percent for the first 7 months of this year, compared to the same 2021 period. Meanwhile, in Guinea, the rainy season <u>lowered production and exports</u> of bauxite, which reduced demand for Capesizes and Panamaxes on Guinea-China and Guinea-Europe routes (Drewry).

August. In August, rates continued to fall because of low trade activity in grain and minor bulk products. Although Ukraine resumed exporting grain, recovery progressed slowly because of restrictions and uncertainty, as well as a shortage of workers in the region (Drewry). Moreover, rising grain exports from Canada and Russia did not completely offset the low grain exports from Ukraine and the United States. Further pushing down ocean freight rates, declining bunker fuel prices of the world's 20 largest ports of very low sulfur fuel oil (International Maritime Organization grade 0.5 percent) averaged \$821.20 per mt in

August. This was down 16 percent from July and down 24 percent from the peak in June (shipandbunker.com). In a development that adversely impacted trade of some minor bulk products, Chinese factories halted aluminum and lithium production. Government-mandated power rationing drove the production stoppages, as household demand for power rose 25 percent year to year (Drewry, Taipei Times).

September. Ocean freight rates declined further in September as low grain trade and slow demand in China persisted. Also, driving the continued rate decline, the prolonged Russia-Ukraine war caused global economic uncertainty, and new COVID-19 cases in China diminished economic activity. Weather events, too, reinforced ocean freight rates' downward trend. From typhoons in Asia to scorching heatwaves and drought in China and across Europe, natural disasters challenged agricultural and energy production sectors globally



throughout the summer and into September. <u>Typhoon Hinnamnor</u>, 2022's strongest Asian storm so far, disrupted shipping activities in Japan, China, Korea, and Taiwan with its flooding of coastal regions. According to Drewry, thousands of acres of crops were destroyed by the longest and worst heatwave China has had outside its desert region since 1961.

In China, more downward pressure on ocean freight rates came from the latest round of restrictions, including lockdowns, for COVID-19, that had been ongoing since March. Affecting different cities at different times, restrictions were still in place through September—at least in some cities. China's Purchasing Managers' Index, weak in both August and September, reflected the country's contraction in manufacturing activity and slowing demand for steel and iron ore. Also, bunker fuel prices continued to fall, with the very low sulfur fuel oil averaging \$743.82 in September—down 9 percent from August and down 32 percent from the peak in June (shipandbunker.com).

Current Market Analysis and Outlook

As of November 3, the rate for shipping 1 mt of grain from the U.S. Gulf to Japan was \$58.00—6 percent less than the previous week and 31 percent less than the same period a year earlier. The rate from PNW to Japan was \$34.00 per mt—4 percent less than the previous week and 25 percent less than the same period in 2021.

Although ocean freight rates have fallen in recent weeks, it is uncertain whether the trend will continue. China's demand to restock iron ore and resumed grain activity in the Black Sea region are likely to put upward pressure on rates (Drewry). The People's Bank of China's directive to boost the dwindling property sector by extending at least \$85 billion in loans could raise the demand for bulk items, such as steel and other minor bulk materials.

Furthermore, market pressures currently driving the EU to increase its coal imports may ultimately push up ocean freight rates. As the EU continues to face rising energy demand and scarce energy resources (especially ahead of winter), its rising demand for coal imports is raising demand for bulk vessels. One major factor prompting EU countries to switch from gas to coal use is the elevation of gas prices by the Russia-Ukraine war. Also, the G7 countries have decided to cap the price of Russian oil, further increasing EU demand for coal.

On the other hand, several factors may exert downward pressure on demand for bulk vessels. Continued economic sanctions against Russia for its war in Ukraine close off a major economic market: the lack of access to Russian buyers pushes down demand for many of the world's goods. Around the globe, high inflation and energy costs have diminished consumers' purchasing power, reducing demand for some bulk items. Sanctions and high inflation may continue to put downward pressure on ocean freight rates, as demand for bulk vessels drops. *Surajudeen.Olowolayemo@usda.gov*

Table 1 Grain transport cost indicators¹

	Truck		Rail		O	cean
For the week ending		Non-Shuttle	Shuttle		Gulf	Pacific
11/09/22	358	335	305	676	259	241
11/02/22	357	332	349	1069	277	252

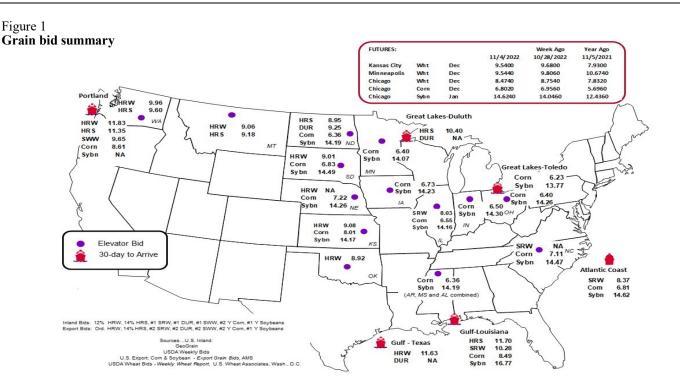
¹Indicator: Base year 2000 = 100. Weekly updates include truck = diesel (\$/gallon); rail = near-month secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); ocean = routes to Japan (\$/metric ton); n/a = not available.

Source: USDA, Agricultural Marketing Service.

Table 2 Market Upda	te: U.S. origins to export pos	ition price spreads (\$/bu	shel)
Commodity	Origin-destination	11/4/2022	10/28/2022
Corn	IL–Gulf	-1.94	-2.23
Corn	NE–Gulf	-1.27	-1.61
Soybean	IA–Gulf	-2.54	-2.69
HRW	KS–Gulf	-2.55	-2.65
HRS	ND–Portland	-2.40	-2.48

Note: nq = no quote; n/a = not available; HRW = hard red winter wheat; HRS = hard red spring wheat. Source: USDA, Agricultural Marketing Service.

The grain bid summary illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.



Rail Transportation

Table 3

Rail deliveries to port (carloads)¹

	Mississippi		Pacific	Atlantic &			Cross-border
For the week ending	Gulf	Texas Gulf	Northwest	East Gulf	Total	Week ending	Mexico ³
11/2/2022 ^p	1,959	574	7,731	1,155	11,419	10/29/2022	2,094
10/26/2022 ^r	2,760	448	8,658	952	12,818	10/22/2022	2,429
2022 YTD ^r	52,611	33,451	221,977	20,129	328,168	2022 YTD	116,011
2021 YTD ^r	42,781	56,581	247,927	15,508	362,797	2021 YTD	122,360
2022 YTD as % of 2021 YTD	123	59	90	130	90	% of 2021 YTD	95
Last 4 weeks as % of 2021 ²	181	33	91	101	94	Last 4wks. % 2021	80
Last 4 weeks as % of 4-year avg. ²	213	41	121	130	122	Last 4wks. % 4 yr.	83
Total 2021	53,554	68,335	305,865	21,913	449,667	Total 2021	145,883
Total 2020	45,177	63,348	296,060	24,202	428,787	Total 2020	126,407

¹Data is incomplete as it is voluntarily provided.

² Compared with same 4-weeks in 2021 and prior 4-year average.

³ Cross-border weekly data is approximately 15 percent below the Association of American Railroads' reported weekly carloads received by Mexican railroads

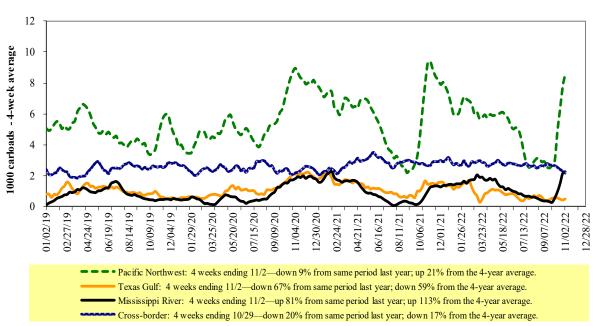
to reflect switching between Kansas City Southern de Mexico (KCSM) and Grupo Mexico.

YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available; wks. = weeks; avg. = average.

Source: USDA, Agricultural Marketing Service.

Railroads originate approximately 24 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.





Source: USDA, Agricultural Marketing Service.

Table 4 Class I rail carrier grain car bulletin (grain carloads originated)

For the week ending:	Ea	ast		West		U.S. total	Ca	nada
10/29/2022	CSXT	NS	BNSF	KCS	UP	U.S. total	CN	СР
This week	1,675	3,082	12,817	1,409	6,670	25,653	5,855	6,443
This week last year	2,309	2,215	12,368	1,389	6,471	24,752	4,737	4,864
2022 YTD	74,336	103,280	471,122	54,193	247,528	950,459	161,758	164,015
2021 YTD	76,191	101,351	498,262	52,313	264,204	992,321	176,313	204,132
2022 YTD as % of 2021 YTD	98	102	95	104	94	96	92	80
Last 4 weeks as % of 2021*	96	124	99	96	92	99	135	129
Last 4 weeks as % of 3-yr. avg.**	96	114	103	111	99	103	123	120
Total 2021	93,935	120,660	609,890	64,818	318,002	1,207,305	209,993	242,533

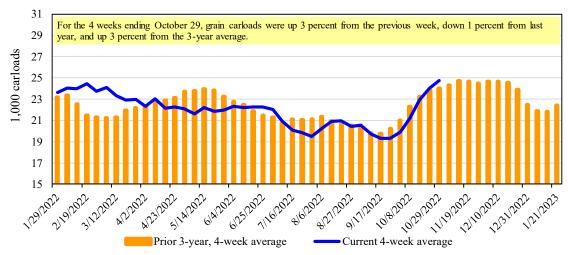
*The past 4 weeks of this year as a percent of the same 4 weeks last year.

**The past 4 weeks as a percent of the same period from the prior 3-year average. YTD = year-to-date; avg. = average; yr. = year.

Note: NS = Norfolk Southern; KCS = Kansas City Southern; UP = Union Pacific; CN = Canadian National; CP = Canadian Pacific.

Source: Association of American Railroads.

Figure 3 Total weekly U.S. Class I railroad grain carloads



Source: Association of American Railroads.

Table 5

Railcar auction offerings $(\frac{1}{\sqrt{car}})^2$

Fo	or the week ending:				<u>Deliver</u>	y period			
	11/3/2022	Nov-22	Nov-21	Dec-22	Dec-21	Jan-23	Jan-22	Feb-23	Feb-22
BNSF ³	COT grain units	no bids	0	no bids	0	148	0	53	0
	COT grain single-car	1	106	267	69	474	1	384	1
UP ⁴	GCAS/Region 1	no offer	no offer	no offer	no offer	no offer	no offer	n/a	n/a
	GCAS/Region 2	no offer	no offer	no offer	no offer	no offer	no offer	n/a	n/a

¹Auction offerings are for single-car and unit train shipments only.

²Average premium/discount to tariff, last auction. n/a = not available.

³BNSF - COT = BNSF Railway Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

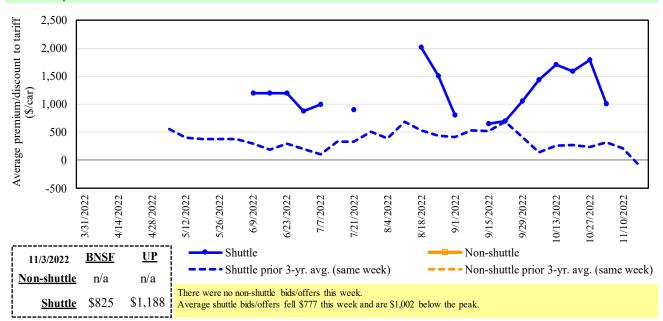
⁴UP - GCAS = Union Pacific Railroad Grain Car Allocation System.

Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

Source: USDA, Agricultural Marketing Service.

The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/ supply.



Secondary market bids/offers for railcars to be delivered in November 2022

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad Source: USDA, Agricultural Marketing Service.

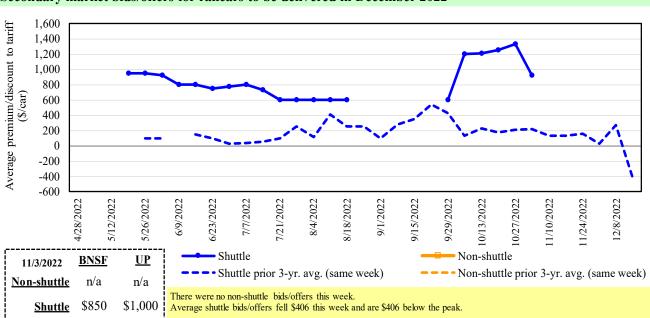


Figure 5 Secondary market bids/offers for railcars to be delivered in December 2022

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service.

Figure 4

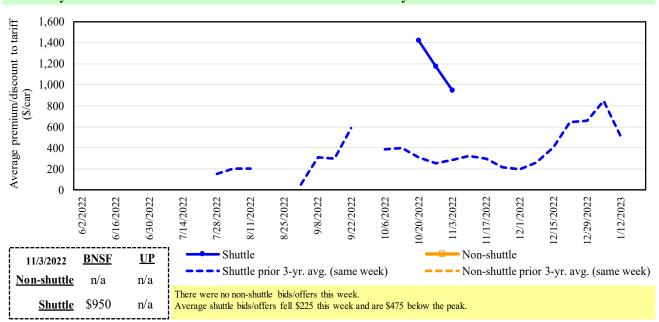


Figure 6 Secondary market bids/offers for railcars to be delivered in January 2023

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service.

Table 6

Weekly secondary railcar market (\$/car)¹

	For the week ending:			De	livery period		
	11/3/2022	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23
	BNSF-GF	n/a	n/a	n/a	n/a	n/a	n/a
le	Change from last week	n/a	n/a	n/a	n/a	n/a	n/a
hutt	Change from same week 2021	n/a	n/a	n/a	n/a	n/a	n/a
Non-shuttle	UP-Pool	n/a	n/a	n/a	n/a	n/a	n/a
Z	Change from last week	n/a	n/a	n/a	n/a	n/a	n/a
	Change from same week 2021	n/a	n/a	n/a	n/a	n/a	n/a
	BNSF-GF	825	850	950	n/a	n/a	n/a
	Change from last week	(717)	(338)	(225)	n/a	n/a	n/a
Shuttle	Change from same week 2021	350	544	650	n/a	n/a	n/a
Shu	UP-Pool	1,188	1,000	n/a	1,500	1,000	n/a
	Change from last week	(837)	(475)	n/a	0	0	n/a
	Change from same week 2021	913	788	n/a	n/a	n/a	n/a

¹Average premium/discount to tariff, \$/car-last week.

Note: Bids listed are market indicators only and are not guaranteed prices. n/a = not available; GF = guaranteed freight; Pool = guaranteed pool;

BNSF = BNSF Railway; UP = Union Pacific Railroad.

Data from James B. Joiner Co., Tradewest Brokerage Co.

Source: USDA, Agricultural Marketing Service.

The **tariff rail rate** is the base price of freight rail service. Together with **fuel surcharges** and any **auction and secondary rail** values, the tariff rail rate constitutes the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. However, during times of high rail demand or short supply, high auction and secondary rail values can exceed the cost of the tariff rate plus fuel surcharge.

Table 7

Tariff rail rates for unit and shuttle train shipments¹

			Tariff	Fuel surcharge	Tariff plus surcl	arge per:	Percent change
November 2022	Origin region ³	Destination region ³	rate/car	per car	metric ton	bushel ²	Y/Y^4
<u>Unit train</u>							
Wheat	Wichita, KS	St. Louis, MO	\$3,695	\$293	\$39.61	\$1.08	4
	Grand Forks, ND	Duluth-Superior, MN	\$3,858	\$131	\$39.61	\$1.08	9
	Wichita, KS	Los Angeles, CA	\$7,490	\$673	\$81.06	\$2.21	12
	Wichita, KS	New Orleans, LA	\$4,600	\$516	\$50.81	\$1.38	8
	Sioux Falls, SD	Galveston-Houston, TX	\$7,226	\$553	\$77.25	\$2.10	11
	Colby, KS	Galveston-Houston, TX	\$4,850	\$566	\$53.78	\$1.46	7
	Amarillo, TX	Los Angeles, CA	\$5,121	\$787	\$58.67	\$1.60	8
Corn	Champaign-Urbana, IL	New Orleans, LA	\$4,000	\$583	\$45.52	\$1.16	8
	Toledo, OH	Raleigh, NC	\$8,551	\$645	\$91.32	\$2.32	13
	Des Moines, IA	Davenport, IA	\$2,655	\$124	\$27.59	\$0.70	9
	Indianapolis, IN	Atlanta, GA	\$6,593	\$485	\$70.28	\$1.79	14
	Indianapolis, IN	Knoxville, TN	\$5,564	\$314	\$58.37	\$1.48	12
	Des Moines, IA	Little Rock, AR	\$4,250	\$363	\$45.81	\$1.16	11
	Des Moines, IA	Los Angeles, CA	\$6,130	\$1,057	\$71.37	\$1.81	13
Soybeans	Minneapolis, MN	New Orleans, LA	\$5,431	\$908	\$62.95	\$1.71	60
	Toledo, OH	Huntsville, AL	\$7,037	\$460	\$74.45	\$2.03	12
	Indianapolis, IN	Raleigh, NC	\$7,843	\$654	\$84.38	\$2.30	14
	Indianapolis, IN	Huntsville, AL	\$5,689	\$311	\$59.58	\$1.62	12
	Champaign-Urbana, IL	New Orleans, LA	\$4,865	\$583	\$54.11	\$1.47	9
Shuttle train							
Wheat	Great Falls, MT	Portland, OR	\$4,393	\$387	\$47.47	\$1.29	14
	Wichita, KS	Galveston-Houston, TX	\$4,311	\$301	\$45.80	\$1.25	5
	Chicago, IL	Albany, NY	\$7,090	\$609	\$76.45	\$2.08	15
	Grand Forks, ND	Portland, OR	\$6,051	\$669	\$66.73	\$1.82	15
	Grand Forks, ND	Galveston-Houston, TX	\$5,399	\$697	\$60.53	\$1.65	7
	Colby, KS	Portland, OR	\$5,923	\$927	\$68.03	\$1.85	7
Corn	Minneapolis, MN	Portland, OR	\$5,660	\$814	\$64.29	\$1.63	20
	Sioux Falls, SD	Tacoma, WA	\$5,620	\$746	\$63.22	\$1.61	19
	Champaign-Urbana, IL	New Orleans, LA	\$4,170	\$583	\$47.20	\$1.20	14
	Lincoln, NE	Galveston-Houston, TX	\$4,360	\$435	\$47.61	\$1.21	18
	Des Moines, IA	Amarillo, TX	\$4,670	\$456	\$50.91	\$1.29	11
	Minneapolis, MN	Tacoma, WA	\$5,660	\$808	\$64.23	\$1.63	20
	Council Bluffs, IA	Stockton, CA	\$5,580	\$836	\$63.71	\$1.62	21
Soybeans	Sioux Falls, SD	Tacoma, WA	\$6,350	\$746	\$70.46	\$1.92	17
	Minneapolis, MN	Portland, OR	\$6,400	\$814	\$71.64	\$1.95	18
	Fargo, ND	Tacoma, WA	\$6,250	\$663	\$68.65	\$1.87	16
	Council Bluffs, IA	New Orleans, LA	\$5,095	\$673	\$57.28	\$1.56	9
	Toledo, OH	Huntsville, AL	\$5,277	\$460	\$56.97	\$1.55	16
	Grand Island, NE	Portland, OR	\$5,730	\$949	\$66.33	\$1.81	15

¹A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of

75-120 cars that meet railroad efficiency requirements.

²Approximate load per car = 111 short tons (100.7 metric tons): corn 56 pounds per bushel (lbs/bu), wheat and soybeans 60 lbs/bu.

³Regional economic areas are defined by the Bureau of Economic Analysis (BEA).

⁴Percentage change year over year (Y/Y) calculated using tariff rate plus fuel surcharge.

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

Date	e: Decembe	r 2021			Tari	ff rate plus	Percent
	Origin		Tariff rate Fu	el surcharge	fuel sur	charge per:	change ⁴
Commodity	state	Destination region	per car ¹	per car ²	metric ton ³	bushel ³	Y/Y
Wheat	MT	Chihuahua, CI	\$7,699	\$0	\$78.67	\$2.14	4
	OK	Cuautitlan, EM	\$6,900	\$230	\$72.85	\$1.98	6
	KS	Guadalajara, JA	\$7,619	\$719	\$85.19	\$2.32	7
	ТΧ	Salinas Victoria, NL	\$4,420	\$138	\$46.57	\$1.27	4
Corn	IA	Guadalajara, JA	\$9,102	\$663	\$99.77	\$2.53	6
	SD	Celaya, GJ	\$8,300	\$0	\$84.81	\$2.15	2
	NE	Queretaro, QA	\$8,322	\$462	\$89.75	\$2.28	5
	SD	Salinas Victoria, NL	\$6,905	\$0	\$70.55	\$1.79	0
	MO	Tlalnepantla, EM	\$7,687	\$450	\$83.14	\$2.11	5
	SD	Torreon, CU	\$7,825	\$0	\$79.95	\$2.03	2
Soybeans	МО	Bojay (Tula), HG	\$8,647	\$614	\$94.63	\$2.57	5
	NE	Guadalajara, JA	\$9,207	\$646	\$100.67	\$2.74	5
	IA	El Castillo, JA	\$9,510	\$0	\$97.17	\$2.64	1
	KS	Torreon, CU	\$8,109	\$466	\$87.61	\$2.38	5
Sorghum	NE	Celaya, GJ	\$7,932	\$597	\$87.15	\$2.21	6
	KS	Queretaro, QA	\$8,108	\$287	\$85.77	\$2.18	3
	NE	Salinas Victoria, NL	\$6,713	\$231	\$70.94	\$1.80	3
	NE	Torreon, CU	\$7,225	\$438	\$78.29	\$1.99	6

Table 8 Tariff rail rates for U.S. bulk grain shipments to Mexico

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified

shipments of 75-110 cars that meet railroad efficiency requirements.

²Fuel surcharge adjusted to reflect the change in Ferrocarril Mexicano, S.A. de C.V railroad fuel surcharge policy as of 10/01/2009.

³Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu.

⁴Percentage change calculated using tariff rate plus fuel surchage; Y/Y = year over year.

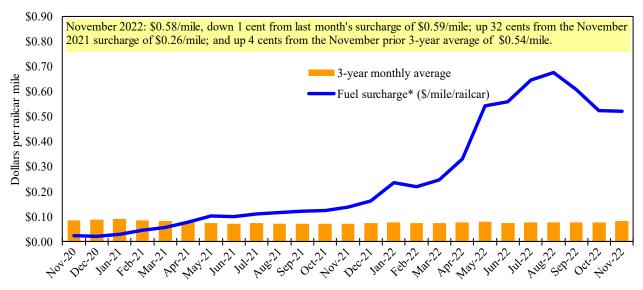
⁵ As of January 1, both BNSF and Union Pacific changed their billing and reporting of rates to Mexico.

As we incorporate the change, Table 8 updates will be delayed.

Sources: BNSF Railway, Union Pacific Railroad, Kansas City Southern.

Figure 7

Railroad fuel surcharges, North American weighted average¹



¹Weighted by each Class I railroad's proportion of grain traffic for the prior year.

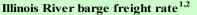
* Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

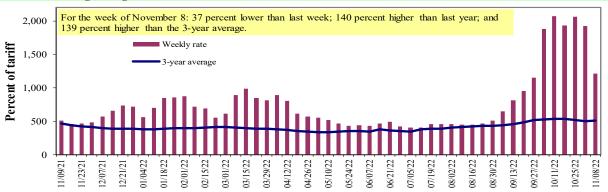
**CSX strike price changed from \$2.00/gal. to \$3.75/gal. starting January 1, 2015.

Sources: BNSF Railway, Canadian National Railway, CSX Transportation, Canadian Pacific Railway, Union Pacific Railroad, Kansas City Southern Railway, Norfolk Southern Corporation.

Barge Transportation

Figure 8





¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average of the 3-year average. *Source: USDA, Agricultural Marketing Service.

Table 9Weekly barge freight rates:Southbound only

		Twin Cities	Mid- Mississippi	Lower Illinois River	St. Louis	Cincinnati	Lower Ohio	Cairo- Memphis
Rate ¹	11/8/2022	945	1067	1217	1021	1108	1108	958
	11/1/2022	1363	1844	1925	2008	2338	2338	1738
\$/ton	11/8/2022	58.50	56.76	56.47	40.74	51.97	44.76	30.08
	11/1/2022	84.37	98.10	89.32	80.12	109.65	94.46	54.57
Current	week % change	from the sam	e week:					
	Last year	112	113	140	145	123	123	146
	3-year avg. ²	80	103	139	128	127	127	122
Rate ¹	December	-	-	1067	917	946	946	850
	February	-	-	938	754	754	754	683

¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average; ton = 2,000 pounds; "-" data not available. Source: USDA, Agricultural Marketing Service.

Figure 9 Benchmark tariff rates

Calculating barge rate per ton:

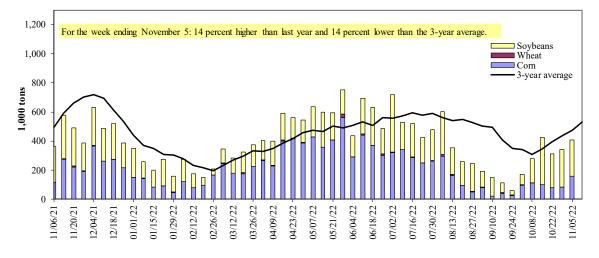
(Rate * 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes are included in tables on this page. The 1976 benchmark rates per ton are provided in map.

Map Credit: USDA, Agricultural Marketing Service







¹ The 3-year average is a 4-week moving average.

Note: The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks. Source: U.S. Army Corps of Engineers.

Table 10

Barge grain movements (1,000 tons)

For the week ending 11/05/2022	Corn	Wheat	Soybeans	Other	Total
Mississippi River					
Rock Island, IL (L15)	36	0	142	0	178
Winfield, MO (L25)	114	0	205	18	336
Alton, IL (L26)	165	0	271	18	454
Granite City, IL (L27)	159	0	250	18	427
Illinois River (La Grange)	41	0	38	0	79
Ohio River (Olmsted)	37	0	146	0	183
Arkansas River (L1)	1	0	28	0	29
Weekly total - 2022	197	0	424	18	639
Weekly total - 2021	238	10	365	0	612
2022 YTD ¹	14,340	1,499	11,081	227	27,148
2021 YTD ¹	20,728	1,502	8,132	245	30,607
2022 as % of 2021 YTD	69	100	136	93	89
Last 4 weeks as $\%$ of 2021^2	55	9	104	183	83
Total 2021	23,516	1,634	11,325	297	36,772

¹ Weekly total, YTD (year-to-date), and calendar year total include MI/27, OH/Olmsted, and AR/1; Other refers to oats, barley, sorghum, and rye. Total may not add exactly due to rounding.

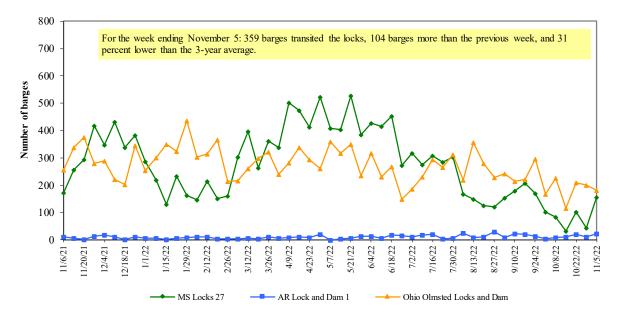
² As a percent of same period in 2021.

Note: L (as in "L15") refers to a lock, locks, or locks and dam facility. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database

database and has noted the latest data may be revised in coming weeks.

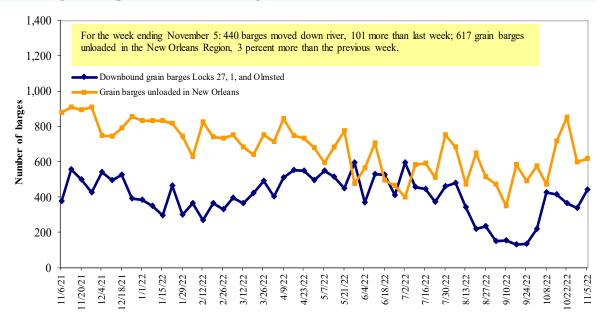
Source: U.S. Army Corps of Engineers.

Figure 11 Upbound empty barges transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Olmsted Locks and Dam



Note: The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks. Source: U.S. Army Corps of Engineers.

Figure 12 Grain barges for export in New Orleans region



Note: Olmsted = Olmsted Locks and Dam. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers and USDA, Agricultural Marketing Service.

Truck Transportation

The weekly diesel price provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

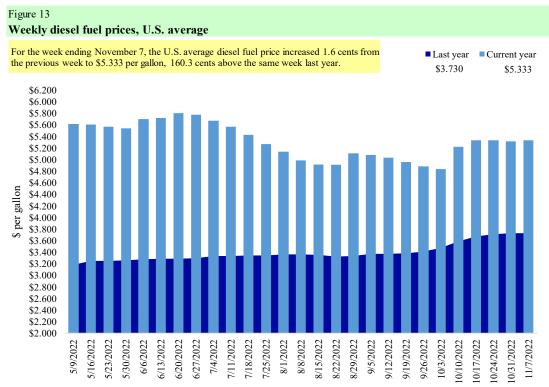
			Chang	e from
Region	Location	Price	Week ago	Year ago
Ι	East Coast	5.473	0.073	1.761
	New England	5.965	0.113	2.309
	Central Atlantic	5.977	0.100	2.119
	Lower Atlantic	5.242	0.059	1.618
II	Midwest	5.351	0.024	1.718
III	Gulf Coast	4.937	-0.028	1.455
IV	Rocky Mountain	5.338	0.036	1.505
V	West Coast	5.764	-0.046	1.393
	West Coast less California	5.393	-0.031	1.419
	California	6.191	-0.063	1.490
Total	United States	5.333	0.016	1.603

¹Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

Note: On June 13, the Energy Information Administration implemented a new methodology to estimate

weekly on-highway diesel fuel prices.

Source: U.S. Department of Energy, Energy Information Administration.



Note: On June 13, the Energy Information Administration implemented a new methodology to estimate weekly on-highway diesel fuel prices.

Source: U.S. Department of Energy, Energy Information Administration, Retail On-Highway Diesel Prices.

Grain Exports

Table 12

U.S. export balances and cumulative exports (1,000 metric tons)

			Whe	eat			Corn	Soybeans	Total
For the week ending	HRW	SRW	HRS	SWW	DUR	All wheat			
Export balances ¹									
10/27/2022	778	508	1,085	924	62	3,356	10,322	22,407	36,085
This week year ago	1,887	600	1,025	729	72	4,314	25,115	21,423	50,851
Cumulative exports-marketing year ²									
2022/23 YTD	2,575	1,657	2,532	1,973	78	8,815	4,146	9,891	22,852
2021/22 YTD	3,273	1,308	2,428	1,608	77	8,694	5,894	10,581	25,168
YTD 2022/23 as % of 2021/22	79	127	104	123	101	101	70	93	91
Last 4 wks. as % of same period 2021/22	39	82	95	100	95	70	42	114	75
Total 2021/22	7,172	2,786	5,254	3,261	196	18,669	59,764	57,189	135,622
Total 2020/21	8,422	1,790	7,500	6,438	656	24,807	66,958	60,571	152,335

¹ Current unshipped (outstanding) export sales to date.

² Shipped export sales to date.

Note: marketing year: wheat = 6/01-5/31, corn and soybeans = 9/01-8/31. YTD = year-to-date; wks. = weeks; HRW= hard red winter; SRW = soft red winter; HRS= hard red spring; SWW= soft white wheat; DUR= durum.

Source: USDA, Foreign Agricultural Service.

Table 13

Top 5 importers¹ of U.S. corn

For the week ending 10/27/2022	Total com	mitments ²	% change	Exports ³
	2022/23	2021/22	current MY	3-yr. avg.
	current MY	last MY	from last MY	2019-21
		1,000 mt -		
Mexico	5897.1	8,612	(32)	15,227
China	3488	11,925	(71)	12,616
Japan	1404	2,491	(44)	10,273
Columbia	299	1,380	(78)	4,398
Korea	14	72	(81)	2,563
Top 5 importers	11,102	24,481	(55)	45,077
Total U.S. corn export sales	14,467	31,009	(53)	56,665
% of projected exports	26%	49%		
Change from prior week ²	372	1,224		
Top 5 importers' share of U.S. corn				
export sales	77%	79%		80%
USDA forecast November 2022	54,707	62,875	(13)	
Corn use for ethanol USDA forecast,				
November 2022	133,985	135,281	(1)	

¹Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2021/22; marketing year (MY) = Sep 1 - Aug 31.

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. Total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales.

³FAS marketing year ranking reports (carryover plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

Table 14

Top 5 importers¹ of U.S. sovbeans

For the week ending 10/27/2022	Total commitme	nts ²	% change	Exports ³
	2022/23	2021/22	current MY	3-yr. avg.
	current MY	last MY	from last MY	2019-21
				- 1,000 mt -
China	18,490	17,252	7	27,283
Mexico	2,214	2,218	(0)	4,929
Egypt	718	984	(27)	3,553
Japan	845	780	8	2,266
Indonesia	325	380	(15)	2,116
Top 5 importers	22,591	21,615	5	40,147
Total U.S. soybean export sales	32,298	32,004	1	54,231
% of projected exports	58%	54%		
change from prior week ²	830	1,864		
Top 5 importers' share of U.S.				
soybean export sales	70%	68%		74%
USDA forecast, November 2022	55,722	58,801	(5)	

¹Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2021/22; marketing year (MY) = Sep 1 - Aug 31.

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales and/or accumulated sales.

³FAS marketing year ranking reports (carryover plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

Table 15

Top 10 importers¹ of all U.S. wheat

For the week ending 10/27/2022	Total Comm	itments ²	% change	Exports ³	
	2022/23	2021/22	current MY	3-yr. avg.	
	current MY	last MY	from last MY	2019-21	
		1,000 mt -		- 1,000 mt -	
Mexico	2,130	2,355	(10)	3,566	
Philippines	1,584	1,887	(16)	2,985	
Japan	1,250	1,303	(4)	2,453	
China	616	848	(27)	1,537	
Nigeria	605	1,410	(57)	1,528	
Korea	818	818	(0)	1,459	
Taiwan	457	549	(17)	1,106	
Indonesia	299	59	405	711	
Thailand	392	371	6	703	
Colombia	405	386	5	621	
Top 10 importers	8,557	9,986	(14)	16,669	
Total U.S. wheat export sales	12,172	13,007	(6)	22,763	
% of projected exports	58%	60%			
change from prior week ²	348	400			
Top 10 importers' share of U.S.					
wheat export sales	70%	77%		73%	
USDA forecast, November 2022	21,117	21,798	(3)		

¹ Based on USDA, Foreign Agricultural Service(FAS) marketing year ranking reports for 2020/21; Marketing year (MY) = Jun 1 - May 31.

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from the previous week's outstanding and/or accumulated sales. ³ FAS marketing year final reports (carryover plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number.

Source: USDA, Foreign Agricultural Service.

Table 16 Grain inspections for export by U.S. port region (1,000 metric tons)

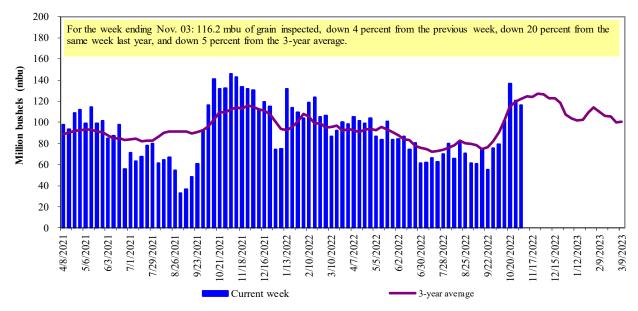
	For the week ending	Previous	Current week			2022 YTD as	Last 4-w	eeks as % of:	
Port regions	11/03/22	week*	as % of previous	2022 YTD*	2021 YTD*	% of 2021 YTD	Last year	Prior 3-yr. avg.	2021 total*
Pacific Northwest									
Wheat	140	55	253	8,792	12,234	72	150	44	13,243
Corn	0	0	n/a	8,952	12,369	72	43	0	13,420
Soybeans	918	1,063	86	9,765	9,506	103	101	140	14,540
Total	1,058	1,119	95	27,509	34,109	81	101	119	41,203
Mississippi Gulf	1,000		~~	- ,	•		100		
Wheat	29	0	n/a	3,950	2,918	135	51	79	3,202
Corn	41	280	15	27,952	34,849	80	46	55	38,498
Soybeans	1,353	1,161	117	22,030	18,030	122	94	99	27,159
Total	1,423	1,441	99	53,932	55,796	97	78	86	68,858
Texas Gulf	,	,		,	,				,
Wheat	0	57	0	2,998	3,430	87	198	59	3,888
Corn	0	8	0	573	506	113	269	54	627
Soybeans	54	108	50	274	1,301	21	46	68	1,611
Total	54	174	31	3,845	5,237	73	62	64	6,126
Interior									
Wheat	20	31	66	2,461	2,587	95	79	77	2,973
Corn	182	150	122	7,494	8,388	89	72	88	10,157
Soybeans	146	204	72	5,803	5,266	110	93	104	6,525
Total	348	384	91	15,758	16,240	97	82	95	19,656
Great Lakes									
Wheat	1	1	n/a	285	395	72	33	28	536
Corn	0	0	n/a	148	94	158	n/a	0	145
Soybeans	72	53	135	491	300	164	109	141	592
Total	73	54	136	924	789	117	94	107	1,273
Atlantic									
Wheat	0	0	n/a	168	125	135	n/a	33	128
Corn	5	0	n/a	281	81	349	62	137	85
Soybeans	184	78	235	2,027	1,490	136	124	156	2,184
Total	188	78	241	2,476	1,695	146	121	155	2,397
U.S. total from ports	*								
Wheat	191	144	132	18,654	21,689	86	96	53	23,969
Corn	227	438	52	45,400	56,285	81	53	62	62,932
Soybeans	2,727	2,667	102	40,389	35,894	113	95	114	52,612
Total	3,145	3,249	97	104,443	113,868	92	87	98	139,512

*Data includes revisions from prior weeks; some regional totals may not add exactly due to rounding.

Source: USDA, Federal Grain Inspection Service; YTD= year-to-date; n/a = not applicable or no change.

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 55 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2019.

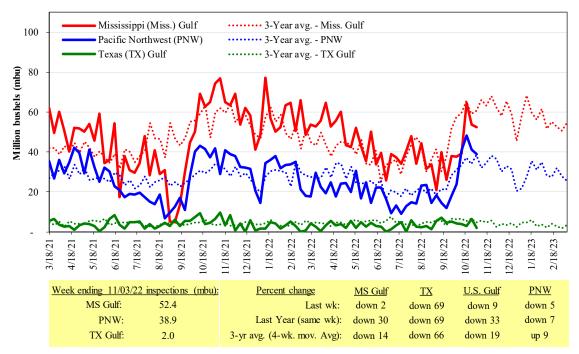




Note: 3-year average consists of 4-week running average.

Source: USDA, Federal Grain Inspection Service.





Source: USDA, Federal Grain Inspection Service.

Table 17

Weekly port region grain ocean vessel activity (number of vessels)

				Pacific
		Gulf		Northwest
		Loaded	Due next	
Date	In port	7-days	10-days	In port
11/3/2022	33	24	42	17
10/27/2022	46	25	34	16
2021 range	(1057)	(548)	(1569)	(427)
2021 average	34	32	49	15

Note: The data is voluntarily collected and may not be complete.

Source: USDA, Agricultural Marketing Service.



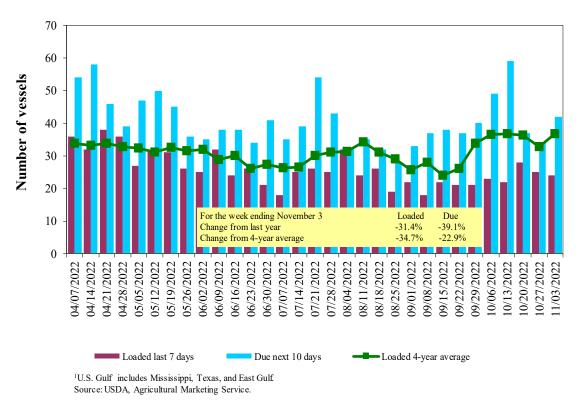
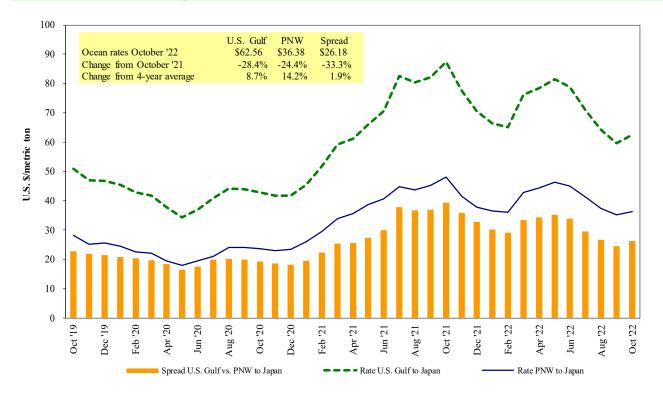


Figure 17

Grain vessel rates, U.S. to Japan



Note: PNW = Pacific Northwest.

Source: O'Neil Commodity Consulting.

Table 18

Ocean freight rates for selected shipments, week ending 11/05/2022

Export	Import	Grain	Loading	Volume loads	Freight rate
region	region	types	date	(metric tons)	(US\$/metric ton)
U.S. Gulf	Japan	Heavy grain	Nov 1/10, 2022	50,000	79.25
U.S. Gulf	Japan	Heavy grain	Jul 20/30, 2022	50,000	81.50
U.S. Gulf	Japan	Heavy grain	Jun 1/10, 2022	50,000	89.65
U.S. Gulf	Japan	Heavy grain	May 1/20, 2022	50,000	78.90
U.S. Gulf	S. China	Corn	Aug 1/10, 2022	68,000	71.00
U.S. Gulf	Djibouti	Sorghum	Oct 5/15, 2022	13,920	94.08*
U.S. Gulf	Djibouti	Wheat	Nov 5/15, 2022	22,500	102.88*
U.S. Gulf	Honduras	Soybean Meal	Feb 18/28, 2022	7,820	57.15*
U.S. Gulf	S. Korea	Heavy grain	Jun 1/Jul, 2022	55,000	82.75
U.S. Gulf	Sudan	Sorghum	Mar 1/10, 2022	35,790	149.97*
PNW	Yemen	Wheat	Jul 10/20, 2022	27,000	169.50*
Brazil	N. China	Heavy grain	Mar 18/27, 2022	64,000	56.85
Argentina	Taiwan	Corn	May 1/Jun, 2022	65,000	85.00

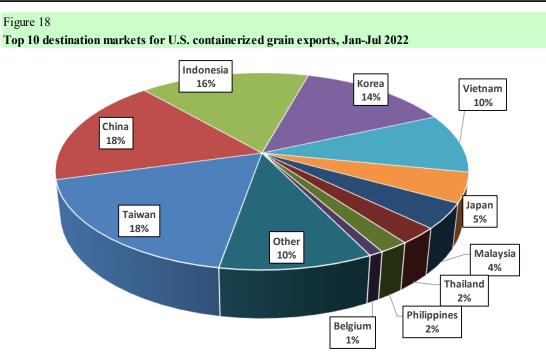
*50 percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

Note: Rates shown are per metric ton (2,204.62 lbs. = 1 metric ton), free on board (F.O.B), except where otherwise indicated;

Source: Maritime Research, Inc.

op = option.

In 2020, containers were used to transport 10 percent of total U.S. waterborne grain exports. Approximately 66 percent of U.S. waterborne grain exports in 2020 went to Asia, of which 14 percent were moved in containers. Approximately 95 percent of U.S. waterborne containerized grain exports were destined for Asia.



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: '1001', '100190', '1002', '10020', '10030', '1004', '10040', '1005', '100590', '1007', '100700', '110100', '1102', '110220', '110290', '1201', '120100', '120190', '120810', '230210', '230310', '230330', '2304', and '230990'.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

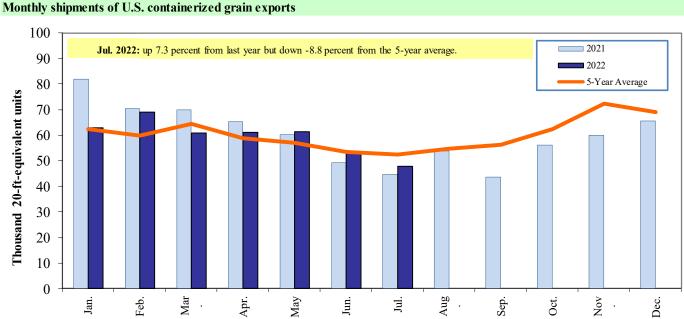


Figure 19 Monthly shipments of U.S. containerized grain exports

Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: '1001', '100190', '1002', '10020', '1003', '100300', '1004', '100400', '1005', '100590', '1007', '100700', '110100', '1102', '110220', '12010', '120100', '120190', '120810', '230210', '230310', '230310', '230330', '2304', and '230990'.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

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