

# **USDA** Agricultural Marketing Service

U.S. DEPARTMENT OF AGRICULTURE









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# Grain Transportation Report

September 21, 2023

A weekly publication of the Agricultural Marketing Service www.ams.usda.gov/GTR

## Weekly Highlights

Low Water on the Mississippi Continues To Worsen. According to American Commercial Barge Line, as of September 18, between Cairo, IL, and the U.S. Gulf, loading drafts for barges are down 24 percent from normal, and tow sizes are down 17-38 percent from normal. These changes have resulted in transit delays of 2 to 3 days.

Loading drafts on the Illinois River and Mid-Mississippi River (including, at St. Louis, MO) have been reduced by 15 percent, and tow size has been reduced between St. Louis, MO, and Cairo, IL. After dipping to \$8.06 per ton for the week of June 6, the spot rate at St. Louis rose 376 percent, to \$38.34, this week, slightly higher than the rate of \$38.10 this time last year. (GTR table 9).

The U.S. Army Corps of Engineers continues **to dredge various portions of the MRS**, and the forecasted precipitation should help stabilize current water levels. However, further restrictions are possible if water levels continue to fall.

**Diesel Prices Increase for the 9th Consecutive Week.** For the week ending
September 18, the U.S. average <u>diesel fuel</u> **price** rose 9.3 cents from the previous week
to \$4.633 per gallon, 33.1 cents below the same
week last year. This is the highest price since
\$4.754 per gallon on December 12, 2022. The
average price for diesel has increased 82.7 cents
per gallon over the past 9 weeks.

According to the U.S. Energy Information Administration's (EIA) **September Short-Term Energy Outlook**, retail on-highway diesel prices per gallon are expected to average \$4.31 in 2023 and \$4.07 in 2024. These prices are up 14 cents and 13 cents, respectively, from EIA's August forecast.

According to EIA, the diesel price forecast rose because of higher than expected August diesel crack spreads (i.e., the price of a gallon of diesel minus the price of a gallon of crude oil). The forecast also rose in response to expected drops in distillate inventories (due to rising seasonal demand and refinery maintenance) in the fall.

#### Hapag-Lloyd Tests Steel-Floor Containers as a Way To Combat Pests.

According to the Journal of Commerce, the container shipping company Hapag-Lloyd began tests last month on a steel-floor container prototype in an effort to deter insect pests and comply with World Shipping Council's container cleaning guidelines. The technology was previously used in specialty containers, and Hapag-Lloyd now intends to expand its use to dry containers.

Although cheaper than steel floors, wooden floors are also riskier, because cracks in the wood give insects space to burrow and because moisture and glue (for wood repair) can attract insects. Easier to clean and repair than wood, steel lowers the likelihood of pest infestations.

Besides deterring pests, steel floors also allow shippers to fit more into containers—payloads could increase by over 50 percent. Iowa Suspends Overweight Limits for Transporting of Grain, Fertilizer, and Manure. Effective until October 11, Iowa has issued a harvest-time proclamation suspending weight limits for vehicles transporting soybeans, corn, hay, straw, silage, stover, fertilizer (dry, liquid and gas) and manure (dry and liquid). The harvest proclamation allows vehicles to be overweight without a permit (not exceeding 90,000 pounds gross weight) when they transport the covered commodities.

According to the <u>Iowa Corn Growers</u>
<u>Association (ICGA)</u>, "With the extended weight [limits], a 500-acre Iowa corn farmer would require 12 fewer truckloads and a 1,000-acre Iowa corn farmer would require 25 fewer truckloads, which is both a time saver and a fuel saver."



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## Snapshots by Sector

#### **Export Sales**

For the week ending September 7, **unshipped balances** of wheat, corn, and soybeans for marketing year (MY) 2023/24 totaled 30.39 million metric tons (mmt), down 26 percent from the same time last year.

Net <u>corn export sales</u> for the new MY 2023/24 were 0.753 mmt. Net <u>soybean export sales</u> were 0.704 mmt. Net weekly <u>wheat export sales</u> for MY 2023/24 were 0.438 mmt.

#### Rail

U.S. Class I railroads originated 14,626 **grain carloads** during the week ending September 9. This was a 2-percent decrease from the previous week, 14 percent fewer than last year, and 17 percent fewer than the 3-year average.

Average September shuttle secondary railcar bids/offers (per car) were \$550 above tariff for the week ending September 14. This was \$558 more than last week. There were no shuttle bids/offers this week last year. Average non-shuttle secondary railcar bids/offers per car were \$700 above tariff. This was \$563 more than last week. There were no non-shuttle bids/offers this week last year.

#### Barge

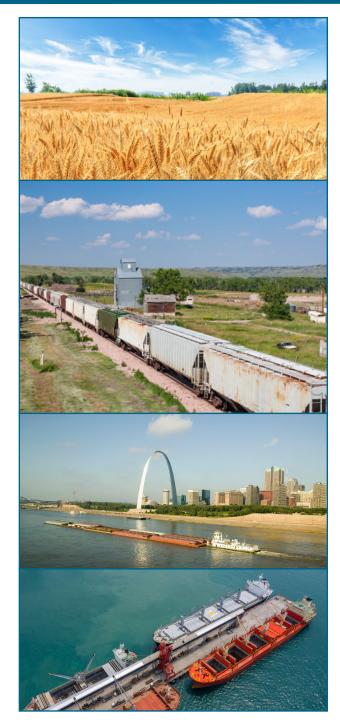
For the week ending September 16, <u>barged</u> grain movements totaled 129,900 tons. This was 25 percent less than the previous week and 38 percent less than the same period last year.

For the week ending September 16, 81 grain barges <u>moved down river</u>—25 fewer than last week. There were 516 grain barges <u>unloaded</u> in the New Orleans region, 2 percent fewer than last week.

#### Ocean

For the week ending September 14, 25 oceangoing grain vessels were loaded in the Gulf—14 percent more than the same period last year. Within the next 10 days (starting September 15), 38 vessels were expected to be loaded—unchanged from the same period last year.

As of September 14, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$54.00. This was unchanged from the previous week. The rate from the Pacific Northwest to Japan was \$29.00 per mt, unchanged from the previous week.



## Soybean Landed Costs Fell in Second Quarter 2023

The world's two leading producers of soybeans, the United States and Brazil, have long competed for the same major overseas markets—namely, China and Europe. Given China and Europe's positions as top soybean importers, low transportation and landed costs of soybeans to these destinations are essential to the competitiveness of both the United States and Brazil. This article compares quarterly and yearly changes in the costs of moving soybeans from the United States and Brazil to Shanghai, China (table 1), and to Hamburg, Germany (table 2).

#### Quarter-to-quarter transportation costs.

From first quarter 2023 to second quarter 2023 (quarter to quarter), costs for exporting U.S. soybeans through the U.S. Gulf to China (table 1) and Germany (table 2) decreased, as rates typically do when the Upper Mississippi River re-opens in the spring. After being closed for most of the first quarter, the upper segment of the Mississippi River re-opened in mid-March for navigation to New Orleans. However, the locks above St. Louis again closed from mid-April to mid-May, because of flooding.

Costs to ship soybeans through the Pacific Northwest (PNW) to China also fell (table 1). Truck rates also fell. Brazil's costs for exporting soybeans—to China and Germany—rose in response to higher truck and ocean freight rates.

Year-to-year transportation costs. From second quarter 2022 to second quarter 2023 (year to year), transportation costs decreased in the United States and Brazil. In the United States, lower barge and ocean freight rates pushed down total transportation costs. In Brazil, transportation costs fell in response to lower ocean rates and—for shipments from Mato Grosso—slightly lower truck rates. Even for shipments from South Goiás, where truck rates rose slightly, the higher truck rates were far outweighed by lower ocean rates, which pulled down total transportation costs.

**Quarter-to-quarter landed costs.** Quarter to quarter, landed costs decreased in both the United States and Brazil. For shipments through the U.S. Gulf and PNW, landed-cost decreases reflected both falling transportation costs and falling farm values. In Brazil, landed costs fell because of lower farm values that more than offset the increase in transportation costs. In second quarter 2023, transportation comprised 14-18 percent of U.S. landed costs for shipments to China (table 1) and 11-12 percent for shipments to Germany (table 2). In comparison, transportation comprised 20-26 percent Brazil's total landed costs for shipments to China (table 1) and 19-26 percent for shipments to Germany (table 2).

**Year-to-year landed costs.** Year to year, landed costs fell in both countries. For exports from both countries, the decrease reflected

lower transportation costs and lower soybean farm values. Most of the difference in landed costs reflect shifts in farm values. Year to year, U.S. farm values (averaged across locations) fell 11 percent, but farm values in Brazil fell nearly one-third (32 percent). In second quarter 2023, Brazilian farm values were, on average, 25 percent lower than U.S. farm values (versus only 3 percent lower in second quarter 2022). Year to year, U.S. transportation costs (averaged across locations) fell 27 percent, but transportation costs in Brazil fell 20 percent.

U.S. exports to China. According to USDA's Federal Grain Inspection Service, China imported 1.02 million metric tons (mmt) of U.S. soybeans in second quarter 2023, versus 9.99 mmt in the previous quarter and 2.02 mmt in second quarter 2022. According to the September 2023 World Agriculture Supply and Demand Estimates (WASDE), total U.S. soybean exports in marketing year (MY) 2023/24 are projected to be 48.72 mmt, down 10 percent from MY 2022/23. Brazil's soybean exports are projected at 97 mmt, up 2 percent from MY 2022/23. For more on soybean transportation, see Brazil Soybean Transportation.

surajudeen.olowlayemo@usda.gov

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Table 1. Quarterly costs of transporting soybeans from United States and Brazil to Shanghai, China

|                                |                            | 2022           | 2023          | 2023             | Percent    | change       | 2022           | 2023          | 2023             | Percent        | : change     |
|--------------------------------|----------------------------|----------------|---------------|------------------|------------|--------------|----------------|---------------|------------------|----------------|--------------|
| Route                          | Cost                       | 2nd qtr.       | 1st qtr.      | 2nd qtr.         | Yr. to yr. | Qtr. to qtr. | 2nd qtr.       | 1st qtr.      | 2nd qtr.         | Yr. to yr.     | Qtr. to qtr. |
|                                |                            |                | I             | Minneapolis, MN  | J          |              |                |               | Davenport, IA    |                |              |
|                                |                            |                |               | \$/mt            |            |              |                |               | \$/mt            |                |              |
|                                | Truck                      | 23.40          | 14.75         | 14.19            | -39.36     | -3.80        | 23.40          | 14.75         | 14.19            | -39.36         | -3.80        |
| ν <u></u>                      | Rail                       | -              | 42.67         | -                | -          | -            | -              | 37.93         | -                | -              | -            |
| United States<br>via U.S. Gulf | Barge                      | 44.56          | 19.88         | 29.54            | -33.71     | 48.59        | 34.72          | 19.88         | 21.93            | -36.84         | 10.31        |
| St. 6                          | Ocean                      | 78.81          | 50.46         | 50.70            | -35.67     | 0.48         | 78.81          | 50.46         | 50.70            | -35.67         | 0.48         |
| e ë                            | Total transportation       | 146.77         | 127.76        | 94.43            | -35.66     | -26.09       | 136.93         | 123.02        | 86.82            | -36.60         | -29.43       |
| yia Via                        | Farm value                 | 589.12         | 541.36        | 519.31           | -11.85     | -4.07        | 581.78         | 545.03        | 532.78           | -8.42          | -2.25        |
| ے د                            | Landed cost                | 735.89         | 669.12        | 613.74           | -16.60     | -8.28        | 718.71         | 668.05        | 619.60           | -13.79         | -7.25        |
|                                | Transport % of landed cost | 19.94          | 19.09         | 15.39            | -4.56      | -3.71        | 19.05          | 18.41         | 14.01            | -5.04          | -4.40        |
|                                |                            | 2022 2nd qtr.  | 2023 1st qtr. | 2023 2nd qtr.    | Percent    | change       | 2022 2nd qtr.  | 2023 1st qtr. | 2023 2nd gtr.    | Percent change |              |
| Route                          | Cost                       | 2022 2110 qti. | 2023 13t qti. | 2023 2110 qti.   | Yr. to yr. | Qtr. to qtr. | 2022 211u qti. | 2023 13t qti. | 2023 2114 qti.   | Yr. to yr.     | Qtr. to qtr. |
| Route                          | Cost                       |                |               | Fargo, ND        |            |              |                |               | Sioux Falls, SD  |                |              |
|                                |                            |                |               | \$/mt            |            |              |                |               | \$/mt            |                |              |
|                                | Truck                      | 23.40          | 14.75         | 14.19            | -39.36     | -3.80        | 23.40          | 14.75         | 14.19            | -39.36         | -3.80        |
| es                             | Rail                       | 59.09          | 68.15         | 65.91            | 11.54      | -3.29        | 60.08          | 69.90         | 67.38            | 12.15          | -3.61        |
| itat<br>N                      | Ocean                      | 44.65          | 28.09         | 27.85            | -37.63     | -0.85        | 44.65          | 28.09         | 27.85            | -37.63         | -0.85        |
| iited Stat                     | Total transportation       | 127.14         | 110.99        | 107.95           | -15.09     | -2.74        | 128.13         | 112.74        | 109.42           | -14.60         | -2.94        |
| United States                  | Farm value                 | 574.43         | 518.09        | 499.71           | -13.01     | -3.55        | 580.55         | 540.13        | 522.99           | -9.91          | -3.17        |
| בֿ                             | Landed cost                | 701.57         | 629.08        | 607.66           | -13.39     | -3.40        | 708.68         | 652.87        | 632.41           | -10.76         | -3.13        |
|                                | Transport % of landed cost | 18.12          | 17.64         | 17.76            | -0.36      | 0.12         | 18.08          | 17.27         | 17.30            | -0.78          | 0.03         |
|                                |                            | 2022 20 4 040  | 2022 4-4      | 2022 20 4 040    | Percent    | change       | 2022 24 4 44   | 2022 4-1      | 2022 204 040     | Percent        | change       |
|                                | 0.11                       | 2022 Zna qtr.  | 2023 1st qtr. | 2023 2nd qtr.    | Yr. to yr. | Qtr. to qtr. | 2022 Zna qtr.  | 2023 1st qtr. | 2023 2nd qtr.    | Yr. to yr.     | Qtr. to qtr. |
| Route                          | Cost                       |                | N             | Iorth MT - Santo | S          |              |                | Sou           | uth GO - Paranag | ua (ua         | '            |
|                                |                            |                |               | \$/mt            |            |              |                |               | \$/mt            |                |              |
|                                | Truck                      | 102.44         | 96.25         | 100.36           | -2.03      | 4.27         | 59.39          | 57.77         | 59.45            | 0.10           | 2.91         |
|                                | Ocean                      | 65.75          | 33.50         | 35.20            | -46.46     | 5.07         | 67.75          | 35.00         | 36.70            | -45.83         | 4.86         |
| Zi Zi                          | Total transportation       | 168.19         | 129.75        | 135.56           | -19.40     | 4.48         | 127.14         | 92.77         | 96.15            | -24.37         | 3.64         |
| Brazil                         | Farm Value                 | 566.29         | 472.04        | 384.93           | -32.03     | -18.45       | 565.92         | 479.17        | 390.39           | -31.02         | -18.53       |
| _                              | Landed Cost                | 734.48         | 601.79        | 520.49           | -29.13     | -13.51       | 693.06         | 571.94        | 486.54           | -29.80         | -14.93       |
|                                | Transport % of landed cost | 22.90          | 21.56         | 26.04            | 3.15       | 4.48         | 18.34          | 16.22         | 19.76            | 1.42           | 3.54         |

Note: Rail rates include fuel surcharges, but do not include the cost of purchasing empty rail cars in the secondary rail markets. That cost could exceed the rail tariff rate plus fuel surcharge shown in the table. Second quarter rates were revised from what were previously published. Source for the U.S. Ocean freight rates: O'Neil Commodity Consulting. Source for the U.S. farm values: USDA, National Agricultural Statistics Service. Landed cost are transportation cost plus farm value. For transportation as a percentage of landed costs, the year-to-year and quarter-to-quarter columns record percentage-point differences. Brazil's producing regions: MT= Mato Grosso, GO = Goiás. Brazil's export ports: Santos and Paranagua. Source for Brazil's ocean freight rates: University of São Paulo, Brazil, and USDA, Agricultural Marketing Service. Source for Brazil's farm values: Companhia Nacional de Abastecimento. qtr. = quarter; yr. = year; mt = metric ton; "-" indicates data not required or applicable. Totals may not add up exactly because of rounding.

Source: USDA, Agricultural Marketing Service.

Table 2. Quarterly costs of transporting soybeans from United States and Brazil to Hamburg, Germany

|                                |                            | 2022 2 1 1    | 20224         | 2000 0 1 1       | Percent        | change       | 2222                 | 20224         | 2002 2 1 1    | Percent    | change       |
|--------------------------------|----------------------------|---------------|---------------|------------------|----------------|--------------|----------------------|---------------|---------------|------------|--------------|
| Route                          | Cost                       | 2022 2nd qtr. | 2023 1st qtr. | 2023 2nd qtr.    | Yr. to yr.     | Qtr. to qtr. | 2022 2nd qtr.        | 2023 1st qtr. | 2023 2nd qtr. | Yr. to yr. | Qtr. to qtr. |
|                                |                            |               | N             | /linneapolis, MN |                |              |                      |               | Davenport, IA |            |              |
|                                |                            |               |               | \$/mt            |                |              |                      |               | \$/mt         |            |              |
|                                | Truck                      | 23.40         | 14.75         | 14.19            | -39.36         | -3.80        | 23.40                | 14.75         | 14.19         | -39.36     | -3.80        |
| ν                              | Rail                       | -             | 42.67         | -                | -              | -            | -                    | 37.93         | -             | -          | -            |
| in it                          | Barge                      | 44.56         | 19.88         | 29.54            | -33.71         | 48.59        | 34.72                | 19.88         | 21.93         | -36.84     | 10.31        |
| S. G.                          | Ocean                      | 33.35         | 26.09         | 27.98            | -16.10         | 7.24         | 33.35                | 26.09         | 27.98         | -16.10     | 7.24         |
| ed<br>O.S.                     | Total transportation       | 101.31        | 103.39        | 71.71            | -29.22         | -30.64       | 91.47                | 98.65         | 64.10         | -29.92     | -35.02       |
| United States<br>via U.S. Gulf | Farm value                 | 589.12        | 541.36        | 519.31           | -11.85         | -4.07        | 581.78               | 545.03        | 532.78        | -8.42      | -2.25        |
| ) ·                            | Landed cost                | 690.43        | 644.75        | 591.02           | -14.40         | -8.33        | 673.25               | 643.68        | 596.88        | -11.34     | -7.27        |
|                                | Transport % of landed cost | 14.67         | 16.04         | 12.13            | -2.54          | -3.90        | 13.59                | 15.33         | 10.74         | -2.85      | -4.59        |
|                                |                            |               |               |                  | Percent change |              |                      |               |               | Percent    | change       |
| Route                          | Cost                       | 2022 2nd qtr. | 2023 1st qtr. | 2023 2nd qtr.    | Yr. to yr.     | Qtr. to qtr. | 2022 2nd qtr.        | 2023 1st qtr. | 2023 2nd qtr. | Yr. to yr. | Qtr. to qtr. |
|                                |                            |               | N             | orth MT - Santo  | s              |              | South GO - Paranagua |               |               |            |              |
|                                |                            |               |               | \$/mt            |                |              |                      |               | \$/mt         |            |              |
|                                | Truck                      | 102.44        | 96.25         | 100.36           | -2.03          | 4.27         | 59.39                | 57.77         | 59.45         | 0.10       | 2.91         |
|                                | Ocean                      | 55.85         | 31.65         | 33.20            | -40.56         | 4.90         | 54.60                | 31.00         | 32.50         | -40.48     | 4.84         |
| Brazil                         | Total transportation       | 158.29        | 127.90        | 133.56           | -15.62         | 4.43         | 113.99               | 88.77         | 91.95         | -19.34     | 3.58         |
| Bra                            | Farm Value                 | 566.29        | 472.04        | 384.93           | -32.03         | -18.45       | 565.92               | 479.17        | 390.39        | -31.02     | -18.53       |
|                                | Landed Cost                | 724.58        | 599.94        | 518.49           | -28.44         | -13.58       | 679.91               | 567.94        | 482.34        | -29.06     | -15.07       |
|                                | Transport % of landed cost | 21.85         | 21.32         | 25.76            | 3.91           | 4.44         | 16.77                | 15.63         | 19.06         | 2.30       | 3.43         |

Note: Rail rates include fuel surcharges, but do not include the cost of purchasing empty rail cars in the secondary rail markets. That cost could exceed the rail tariff rate plus fuel surcharge shown in the table. Second quarter rates were revised from what were previously published. Source for the U.S. Ocean freight rates: O'Neil Commodity Consulting. Source for the U.S. farm values: USDA, National Agricultural Statistics Service. Landed costs are transportation cost plus farm value. For transportation as a percentage of landed costs, the year-to-year and quarter-to-quarter columns record percentage-point differences. Brazil's producing regions: MT= Mato Grosso, GO = Goiás. Brazil's export ports: Santos and Paranagua. Source for Brazil's ocean freight rates: University of São Paulo, Brazil, and USDA, Agricultural Marketing Service. Source for Brazil's farm values: Companhia Nacional de Abastecimento. qtr. = quarter; yr. = year; mt = metric ton; "-" indicates data not required or applicable. Totals may not add up exactly because of rounding.

Source: USDA, Agricultural Marketing Service.

## Grain Transportation Indicators

Grains are transported to the domestic and international markets via one or a combination of the following modes: truck, rail, barge and ocean-going vessel. Monitoring the cost of transportation for each mode is vital to the marketing decision making process.

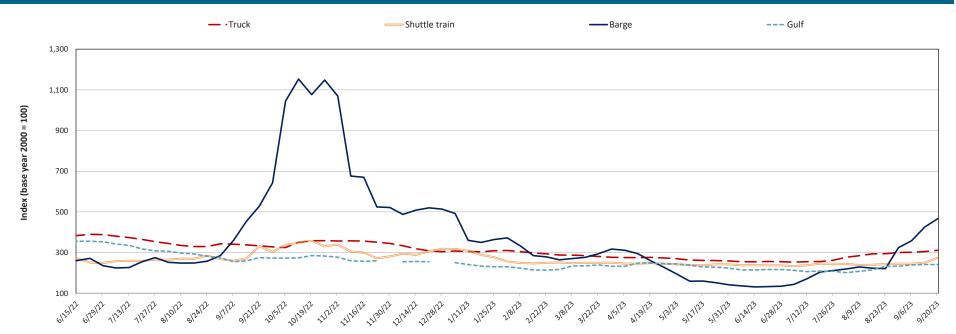
**Table 1. Grain transport cost indicators** 

| For the week | Truck Barge |     |       |      | Oc      | ean |
|--------------|-------------|-----|-------|------|---------|-----|
| ending:      |             |     | Barge | Gulf | Pacific |     |
| 09/20/23     | 311         | 357 | 274   | 466  | 242     | 206 |
| 09/13/23     | 305         | 326 | 250   | 425  | 242     | 206 |
| 09/21/22     | 333         | 343 | 331   | 529  | 275     | 303 |

Note: Indicator: Base year 2000 = 100. Weekly updates include truck = diesel (\$/gallon); rail = nearmonth secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); ocean = routes to Japan (\$/metric ton); n/a = not available due to holiday.

Source: USDA, Agricultural Marketing Service.

Figure 1. Grain transportation cost indicators as of week ending 09/20/23



Source: USDA, Agricultural Marketing Service.

## Grain Transportation Indicators

#### Figure 2. Grain bid summary

The grain bid summary illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

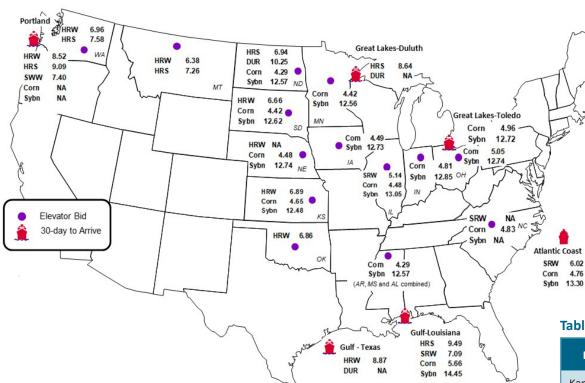


Table 2a. Market update: U.S. origins to export position price spreads (\$/bushel)

| Commodity | Origin–<br>destination | 9/15/2023 | 9/8/2023 |
|-----------|------------------------|-----------|----------|
| Corn      | IL–Gulf                | -1.18     | -1.09    |
| Corn      | NE-Gulf                | -1.18     | -1.10    |
| Soybean   | IA-Gulf                | -1.72     | -1.49    |
| HRW       | KS–Gulf                | -1.98     | -1.98    |
| HRS       | ND-Portland            | -2.15     | -2.11    |

Note: nq = no quote; n/a = not available; HRW = hard red winter wheat; HRS = hard red spring wheat.

Source: USDA, Agricultural Marketing Service.

Table 2b. Futures

| Location    | Grain   | Month | 9/15/2023 | Week ago<br>9/8/2023 | Year ago<br>9/16/2022 |
|-------------|---------|-------|-----------|----------------------|-----------------------|
| Kansas City | Wheat   | Dec   | 7.346     | 7.252                | 9.134                 |
| Minneapolis | Wheat   | Dec   | 7.830     | 7.660                | 9.216                 |
| Chicago     | Wheat   | Dec   | 5.944     | 5.924                | 8.370                 |
| Chicago     | Corn    | Dec   | 4.760     | 4.856                | 6.722                 |
| Chicago     | Soybean | Nov   | 13.364    | 13.686               | 14.450                |

Sources: U.S. Inland: GeoGrain, USDA Weekly Bids, U.S. Export: Corn & Soybean - Export Grain Bids, AMS, USDA Wheat Bids - Weekly Wheat Report, U.S. Wheat Associates, Washington, DC.

Inland bids: 12% HRW, 14% HRS, #1 SRW, #1 DUR, #1 SWW, #2 Y Corn, #1 Y Soybeans

Export bids: Ord HRW, 14% HRS, #2 SRW, #2 DUR, #2 SWW, #2 Y Corn, #1 Soybeans

Note: Data from tables 2a and 2b derived from map information.

Sources: U.S. Inland: GeoGrain, USDA Weekly Bids, U.S. Export: Corn & Soybean - Export Grain Bids,

AMS, USDA Wheat Bids - Weekly Wheat Report, U.S. Wheat Associates, Washington, DC.

## Rail Transportation

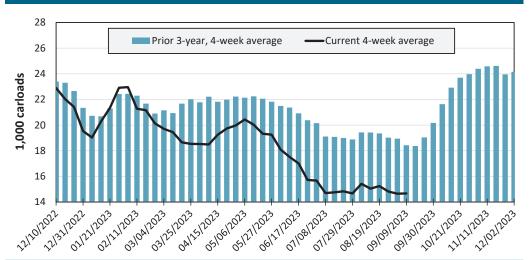
Table 3. Class I rail carrier grain car bulletin (grain carloads originated)

| For the week ending:            | Е      | ast        | W       | est        |           | Central U.S./Canada |         |
|---------------------------------|--------|------------|---------|------------|-----------|---------------------|---------|
| 9/09/2023                       | CSXT   | NS BNSF UP |         | U.S. total | СРКС      | CN                  |         |
| This week                       | 1,131  | 1,424      | 7,549   | 4,522      | 14,626    | 5,339               | 3,950   |
| This week last year             | 951    | 1,858      | 9,412   | 4,832      | 17,053    | 11,328              | 3,589   |
| 2023 YTD                        | 62,002 | 92,071     | 309,280 | 185,146    | 648,499   | 303,713             | 152,534 |
| 2022 YTD                        | 63,378 | 87,243     | 389,879 | 206,149    | 746,649   | 320,356             | 120,768 |
| 2023 YTD as % of 2022 YTD       | 98     | 106        | 79      | 90         | 87        | 95                  | 126     |
| Last 4 weeks as % of 2022       | 77     | 81         | 80      | 78         | 80        | 109                 | 115     |
| Last 4 weeks as % of 3-yr. avg. | 80     | 84         | 79      | 78         | 80        | 103                 | 93      |
| Total 2022                      | 93,428 | 130,714    | 570,232 | 296,945    | 1,091,319 | 538,276             | 213,846 |

Note: The last 4-week percentages compare the last 4 weeks of this year to the closest 4 weeks last year, and to the average across the prior 3 years. The U.S. total column excludes CPKC. NS = Norfolk Southern; UP = Union Pacific; CN = Canadian National; CPKC = Canadian Pacific Kansas City; YTD = year-to-date; avg. = average; yr. = year.

Source: Association of American Railroads.

Figure 3. Total weekly U.S. Class I railroad grain carloads



For the 4 weeks ending September 9, grain carloads were unchanged from the previous week, down 20 percent from last year, and down 20 percent from the 3-year average.

Source: Association of American Railroads.

Table 4. Railcar auction offerings (dollars per car)

| For th | For the week ending: |             | Delivery period |             |        |             |            |             |        |  |  |
|--------|----------------------|-------------|-----------------|-------------|--------|-------------|------------|-------------|--------|--|--|
|        | 9/14/2023            | Sep-23      | Sep-22          | Oct-23      | Oct-22 | Nov-23      | Nov-22     | Dec-23      | Dec-22 |  |  |
| DNCE   | COT grain units      | no<br>offer | n/a             | no<br>offer | 0      | no<br>offer | no<br>bids | no<br>offer | 0      |  |  |
| BNSF   | COT grain single-car | 0           | n/a             | 405         | 201    | 401         | 84         | 367         | 1      |  |  |
| UP     | GCAS/vouchers        | n/a         | n/a             | 21          | n/a    | 10          | n/a        | 10          | n/a    |  |  |

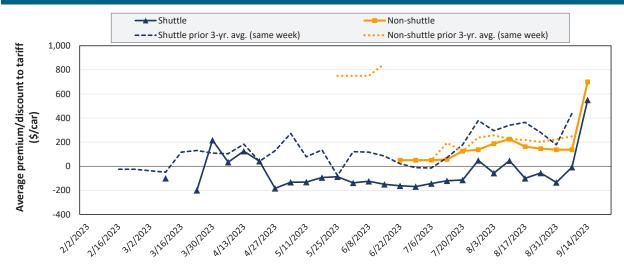
Note: Auction offerings are for single-car and unit train shipments only. Bids and offers represent a premium/discount to tariff rates. n/a = not available. BNSF = BNSF Railway; COT = Certificate of Transportation; UP = Union Pacific Railroad; and GCAS = Grain Car Allocation System. Minimum bids for UP GCAS/vouchers are \$10.

Source: USDA, Agricultural Marketing Service.

## Rail Transportation

Primary auction market rates reflect offers and bids made between railroads and shippers for guaranteed car service. The secondary rail market information reflects trade values for service agreements traded between shippers that were originally purchased from the railroad carrier. The auction and secondary rail values are indicators of rail service quality and demand/supply. Bids and offers listed in the primary and secondary auctions are market indicators only and are not guaranteed prices.

Figure 4: Secondary market bids/offers for railcars to be delivered in September 2023



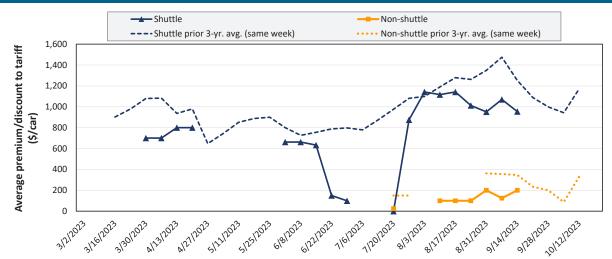
Average non-shuttle bids/offers rose \$563 this week, and are at the peak.

Average shuttle bids/offers rose \$558 this week and are at the peak.

| 9/14/2023   | BNSF    | UP    |
|-------------|---------|-------|
| Non-Shuttle | \$1,000 | \$400 |
| Shuttle     | \$833   | \$267 |

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service analysis of data from Tradewest Brokerage Company and the Malsam Company.

Figure 5: Secondary market bids/offers for railcars to be delivered in October 2023



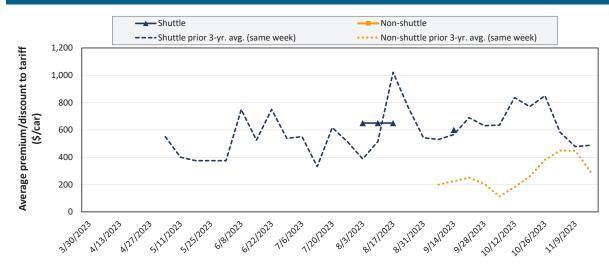
Average non-shuttle bids/offers rose \$75 this week, and are at the peak.

Average shuttle bids/offers fell \$116 this week and are \$188 below the peak.

| 9/14/2023   | BNSF    | UP    |
|-------------|---------|-------|
| Non-Shuttle | n/a     | \$200 |
| Shuttle     | \$1,025 | \$883 |

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service analysis of data from Tradewest Brokerage Company and the Malsam Company.

Figure 6: Secondary market bids/offers for railcars to be delivered in November 2023



There were no non-shuttle bids/offers this week.

There were no shuttle bids/offers last week. Average shuttle bids/offers this week are \$50 below the peak.

| 9/14/2023   | BNSF  | UP  |
|-------------|-------|-----|
| Non-Shuttle | n/a   | n/a |
| Shuttle     | \$600 | n/a |

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service analysis of data from Tradewest Brokerage Company and the Malsam Company.

Table 5. Weekly secondary railcar market (dollars per car)

|             | For the week ending:       |       |        | Del    | ivery period |        |        |
|-------------|----------------------------|-------|--------|--------|--------------|--------|--------|
|             | 9/14/2023                  |       | Oct-23 | Nov-23 | Dec-23       | Jan-24 | Feb-24 |
|             | BNSF-GF                    | 1,000 | n/a    | n/a    | n/a          | n/a    | n/a    |
|             | Change from last week      | 875   | n/a    | n/a    | n/a          | n/a    | n/a    |
| Non-shuttle | Change from same week 2022 | n/a   | n/a    | n/a    | n/a          | n/a    | n/a    |
| Non-snuttle | UP-Pool                    | 400   | 200    | n/a    | n/a          | n/a    | n/a    |
|             | Change from last week      | 250   | 75     | n/a    | n/a          | n/a    | n/a    |
|             | Change from same week 2022 | n/a   | 0      | n/a    | n/a          | n/a    | n/a    |
|             | BNSF-GF                    | 833   | 1,025  | 600    | n/a          | n/a    | n/a    |
|             | Change from last week      | 483   | -153   | n/a    | n/a          | n/a    | n/a    |
|             | Change from same week 2022 | n/a   | -375   | -50    | n/a          | n/a    | n/a    |
|             | UP-Pool                    | 267   | 883    | n/a    | n/a          | n/a    | n/a    |
| Shuttle     | Change from last week      | 634   | -80    | n/a    | n/a          | n/a    | n/a    |
|             | Change from same week 2022 | n/a   | -867   | n/a    | n/a          | n/a    | n/a    |
|             | CP-GF                      | n/a   | 500    | n/a    | n/a          | n/a    | n/a    |
|             | Change from last week      | n/a   | 0      | n/a    | n/a          | n/a    | n/a    |
|             | Change from same week 2022 | n/a   | -700   | n/a    | n/a          | n/a    | n/a    |

Note: Bids and offers represent a premium/discount to tariff rates; n/a = not available; GF = guaranteed freight; Pool = guaranteed pool; BNSF = BNSF Railway; UP = Union Pacific Railroad; CP = Canadian Pacific Railway.

Source: USDA, Agricultural Marketing Service analysis of data from Tradewest Brokerage Company and the Malsam Company.

## Rail Transportation

The tariff rail rate is the base price of freight rail service. Together with fuel surcharges and any auction and secondary rail values, the tariff rail rate constitutes the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. However, during times of high rail demand or short supply, high auction and secondary rail values can exceed the cost of the tariff rate plus fuel surcharge.

Table 6. Tariff rail rates for unit train shipments

| September<br>2023            | Origin region        | Destination region    | Tariff<br>rate/car | Fuel surcharge<br>per car | Tariff plus<br>surcharge per<br>metric ton | Tariff plus<br>surcharge per<br>bushel | Percent<br>Change<br>Y/Y |
|------------------------------|----------------------|-----------------------|--------------------|---------------------------|--|--|--------------------------|
|                              | Wichita, KS          | St. Louis, MO         | \$4,095            | \$182                     | \$42.47                                    | \$1.16                                 | 1                        |
|                              | Grand Forks, ND      | Duluth-Superior, MN   | \$4,008            | \$48                      | \$40.27                                    | \$1.10                                 | 1                        |
|                              | Wichita, KS          | Los Angeles, CA       | \$7,340            | \$245                     | \$75.32                                    | \$2.05                                 | -9                       |
| Wheat                        | Wichita, KS          | New Orleans, LA       | \$4,825            | \$320                     | \$51.10                                    | \$1.39                                 | -1                       |
|                              | Sioux Falls, SD      | Galveston-Houston, TX | \$7,111            | \$201                     | \$72.61                                    | \$1.98                                 | -8                       |
|                              | Colby, KS            | Galveston-Houston, TX | \$5,075            | \$351                     | \$53.88                                    | \$1.47                                 | -2                       |
| Amarillo, TX Los Angeles, CA |                      | Los Angeles, CA       | \$5,121            | \$489                     | \$55.71                                    | \$1.52                                 | -7                       |
|                              | Champaign-Urbana, IL | New Orleans, LA       | \$4,000            | \$362                     | \$43.32                                    | \$1.10                                 | -7                       |
|                              | Toledo, OH           | Raleigh, NC           | \$8,551            | \$413                     | \$89.01                                    | \$2.26                                 | 1                        |
|                              | Des Moines, IA       | Davenport, IA         | \$2,655            | \$77                      | \$27.13                                    | \$0.69                                 | 3                        |
| Corn                         | Indianapolis, IN     | Atlanta, GA           | \$6,593            | \$310                     | \$68.55                                    | \$1.74                                 | 2                        |
|                              | Indianapolis, IN     | Knoxville, TN         | \$5,564            | \$201                     | \$57.25                                    | \$1.45                                 | 3                        |
|                              | Des Moines, IA       | Little Rock, AR       | \$4,250            | \$225                     | \$44.44                                    | \$1.13                                 | 1                        |
|                              | Des Moines, IA       | Los Angeles, CA       | \$6,130            | \$656                     | \$67.39                                    | \$1.71                                 | -5                       |
|                              | Minneapolis, MN      | New Orleans, LA       | \$3,156            | \$538                     | \$36.68                                    | \$1.00                                 | -33                      |
|                              | Toledo, OH           | Huntsville, AL        | \$7,037            | \$294                     | \$72.80                                    | \$1.98                                 | 1                        |
| Soybeans                     | Indianapolis, IN     | Raleigh, NC           | \$7,843            | \$419                     | \$82.04                                    | \$2.23                                 | 1                        |
|                              | Indianapolis, IN     | Huntsville, AL        | \$5,689            | \$199                     | \$58.47                                    | \$1.59                                 | 3                        |
|                              | Champaign-Urbana, IL | New Orleans, LA       | \$5,040            | \$362                     | \$53.65                                    | \$1.46                                 | -3                       |

Note: A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of 75-120 cars that meet railroad efficiency requirements. The table assumes 111 short tons (100.7 metric tons) per car, 56 pounds per bushel of corn, and 60 pounds per bushel of wheat and soybeans. Percentage change year to year (Y/Y) is calculated using the tariff rate plus fuel surcharge

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

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**Table 7. Tariff rail rates for shuttle train shipments** 

| September<br>2023     | Origin region        | Destination region    | Tariff<br>rate/car | Fuel surcharge<br>per car | Tariff plus<br>surcharge per<br>metric ton | Tariff plus<br>surcharge per<br>bushel | Percent<br>Change<br>Y/Y |
|-----------------------|----------------------|-----------------------|--------------------|---------------------------|--|--|--------------------------|
|                       | Great Falls, MT      | Portland, OR          | \$4,543            | \$141                     | \$46.51                                    | \$1.27                                 | -4                       |
|                       | Wichita, KS          | Galveston-Houston, TX | \$4,611            | \$110                     | \$46.88                                    | \$1.28                                 | -5                       |
| VA/In a a t           | Chicago, IL          | Albany, NY            | \$7,090            | \$390                     | \$74.28                                    | \$2.02                                 | 1                        |
| Wheat Grand Forks, ND | Grand Forks, ND      | Portland, OR          | \$6,201            | \$243                     | \$63.99                                    | \$1.74                                 | -7                       |
|                       | Grand Forks, ND      | Galveston-Houston, TX | \$5,549            | \$253                     | \$57.62                                    | \$1.57                                 | -8                       |
|                       | Colby, KS            | Portland, OR          | \$5,923            | \$576                     | \$64.53                                    | \$1.76                                 | -7                       |
|                       | Minneapolis, MN      | Portland, OR          | \$5,660            | \$296                     | \$59.15                                    | \$1.50                                 | -7                       |
|                       | Sioux Falls, SD      | Tacoma, WA            | \$5,620            | \$271                     | \$58.50                                    | \$1.49                                 | -6                       |
| Ch                    | Champaign-Urbana, IL | New Orleans, LA       | \$4,170            | \$362                     | \$45.01                                    | \$1.14                                 | -2                       |
| Corn                  | Lincoln, NE          | Galveston-Houston, TX | \$4,360            | \$158                     | \$44.87                                    | \$1.14                                 | -2                       |
|                       | Des Moines, IA       | Amarillo, TX          | \$4,670            | \$283                     | \$49.19                                    | \$1.25                                 | -0                       |
|                       | Minneapolis, MN      | Tacoma, WA            | \$5,660            | \$294                     | \$59.12                                    | \$1.50                                 | -7                       |
|                       | Council Bluffs, IA   | Stockton, CA          | \$5,580            | \$304                     | \$58.43                                    | \$1.48                                 | -8                       |
|                       | Sioux Falls, SD      | Tacoma, WA            | \$6,535            | \$271                     | \$67.59                                    | \$1.84                                 | -7                       |
|                       | Minneapolis, MN      | Portland, OR          | \$6,585            | \$296                     | \$68.33                                    | \$1.86                                 | -7                       |
|                       | Fargo, ND            | Tacoma, WA            | \$6,435            | \$241                     | \$66.30                                    | \$1.80                                 | -6                       |
| Soybeans              | Council Bluffs, IA   | New Orleans, LA       | \$5,270            | \$418                     | \$56.48                                    | \$1.54                                 | -3                       |
|                       | Toledo, OH           | Huntsville, AL        | \$5,277            | \$294                     | \$55.33                                    | \$1.51                                 | 1                        |
|                       | Grand Island, NE     | Portland, OR          | \$5,905            | \$589                     | \$64.49                                    | \$1.76                                 | -5                       |

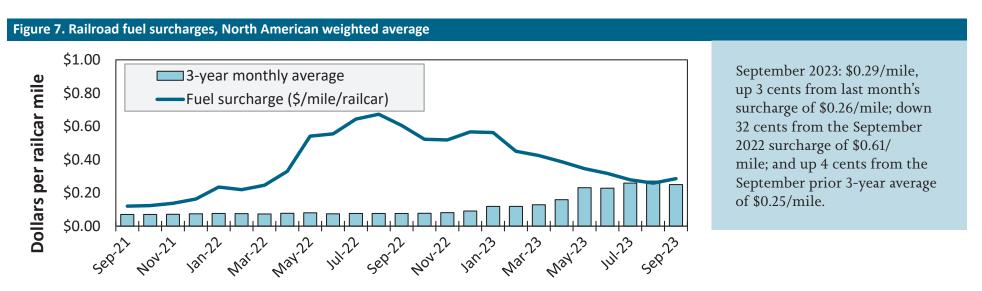
Note: A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of 75-120 cars that meet railroad efficiency requirements. The table assumes 111 short tons (100.7 metric tons) per car, 56 pounds per bushel of corn, and 60 pounds per bushel of wheat and soybeans. Percentage change year to year (Y/Y) is calculated using the tariff rate plus fuel surcharge.

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

Table 8. Tariff rail rates for U.S. bulk grain shipments to Mexico

| December 2021 | Origin state | Destination region   | Tariff rate<br>per car | Fuel surcharge per car | Tariff ra<br>fuel surch |        | Percent change<br>Y/Y |
|---------------|--------------|----------------------|------------------------|------------------------|-------------------------|--------|-----------------------|
|               |              |                      |                        |                        | metric ton              | bushel |                       |
|               | MT           | Chihuahua, CI        | \$7,699                | \$0                    | \$78.67                 | \$2.14 | 4                     |
| VAII          | OK           | Cuautitlan, EM       | \$6,900                | \$230                  | \$72.85                 | \$1.98 | 6                     |
| Wheat         | KS           | Guadalajara, JA      | \$7,619                | \$719                  | \$85.19                 | \$2.32 | 7                     |
|               | TX           | Salinas Victoria, NL | \$4,420                | \$138                  | \$46.57                 | \$1.27 | 4                     |
|               | IA           | Guadalajara, JA      | \$9,102                | \$663                  | \$99.77                 | \$2.53 | 6                     |
|               | SD           | Celaya, GJ           | \$8,300                | \$0                    | \$84.81                 | \$2.15 | 2                     |
| Comp          | NE           | Queretaro, QA        | \$8,322                | \$462                  | \$89.75                 | \$2.28 | 5                     |
| Corn          | SD           | Salinas Victoria, NL | \$6,905                | \$0                    | \$70.55                 | \$1.79 | 0                     |
|               | MO           | Tlalnepantla, EM     | \$7,687                | \$450                  | \$83.14                 | \$2.11 | 5                     |
|               | SD           | Torreon, CU          | \$7,825                | \$0                    | \$79.95                 | \$2.03 | 2                     |
|               | MO           | Bojay (Tula), HG     | \$8,647                | \$614                  | \$94.63                 | \$2.57 | 5                     |
| Caulagana     | NE           | Guadalajara, JA      | \$9,207                | \$646                  | \$100.67                | \$2.74 | 5                     |
| Soybeans      | IA           | El Castillo, JA      | \$9,510                | \$0                    | \$97.17                 | \$2.64 | 1                     |
|               | KS           | Torreon, CU          | \$8,109                | \$466                  | \$87.61                 | \$2.38 | 5                     |
|               | NE           | Celaya, GJ           | \$7,932                | \$597                  | \$87.15                 | \$2.21 | 6                     |
| Canalanna     | KS           | Queretaro, QA        | \$8,108                | \$287                  | \$85.77                 | \$2.18 | 3                     |
| Sorghum       | NE           | Salinas Victoria, NL | \$6,713                | \$231                  | \$70.94                 | \$1.80 | 3                     |
|               | NE           | Torreon, CU          | \$7,225                | \$438                  | \$78.29                 | \$1.99 | 6                     |

Note: Rates are based on published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The table assumes 97.87 metric tons per car, 56 pounds per bushel for corn and sorghum, and 60 pounds per bushel for wheat and soybeans. Percentage change year over year (Y/Y) is calculated using the tariff rate plus fuel surcharge. As of January 1, both BNSF and Union Pacific changed their billing and reporting of rates to Mexico. As we incorporate the change, table 8 updates will be delayed. Source: BNSF Railway, Union Pacific Railroad, Kansas City Southern.

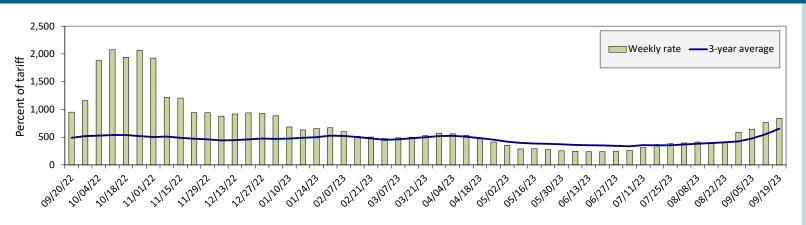


Note: Weighted by each Class I railroad's proportion of grain traffic for the prior year.

Source: BNSF Railway, Canadian National Railway, CSX Transportation, Canadian Pacific Railway, Union Pacific Railroad, Kansas City Southern Railway, Norfolk Southern Corporation.

## Barge Transportation

Figure 8. Illinois River barge freight rate



For the week ending September 19: 10 percent higher than the previous week; and 12 percent lower than last year; and 28 percent higher than the 3-year average.

Note: Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); 3-year avg. = 4-week moving average of the 3-year average. Source: USDA, Agricultural Marketing Service.

Table 9. Weekly barge freight rates: southbound only

|                                 | , and a second a second and a s |                |                     |                         |           |            |               |                   |
|---------------------------------|--|----------------|---------------------|-------------------------|-----------|------------|---------------|-------------------|
| Measure                         | Date   | Twin<br>Cities | Mid-<br>Mississippi | Lower Illinois<br>River | St. Louis | Cincinnati | Lower<br>Ohio | Cairo-<br>Memphis |
| Data                            | 9/19/2023  | 825            | 853                 | 839                     | 961       | 969        | 969           | 1033              |
| Rate                            | 9/12/2023  | 818            | 744                 | 765                     | 721       | 744        | 744           | 819               |
| ¢ /+=                           | 9/19/2023  | 51.07          | 45.38               | 38.93                   | 38.34     | 45.45      | 39.15         | 32.44             |
| \$/ton                          | 9/12/2023  | 50.63          | 39.58               | 35.50                   | 28.77     | 34.89      | 30.06         | 25.72             |
| Measure                         | Time Period  | Twin<br>Cities | Mid-<br>Mississippi | Lower Illinois<br>River | St. Louis | Cincinnati | Lower<br>Ohio | Cairo-<br>Memphis |
| Current<br>week %               | Last year  | -15            | -11                 | -12                     | 1         | -1         | -1            | 12                |
| change from<br>the same<br>week | 3-year avg.  | 36             | 47                  | -                       | 92        | 74         | 74            | 97                |
| Data                            | October  | 907            | 917                 | 904                     | 939       | 936        | 936           | 972               |
| Rate                            | December   | -              | -                   | 538                     | 468       | 531        | 531           | 433               |

Note: Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); 3-year avg. = 4-week moving average of the 3-year avg.; ton = 2,000 pounds; "-" = data not available.

Source: USDA, Agricultural Marketing Service.

Twin Cities 6.19

Mid-Mississippi 5.32

Illinois 4.64 Cincinnati 4.69

St. Louis 3.99

Cairo-Memphis 3.14 Lower Ohio 4.04

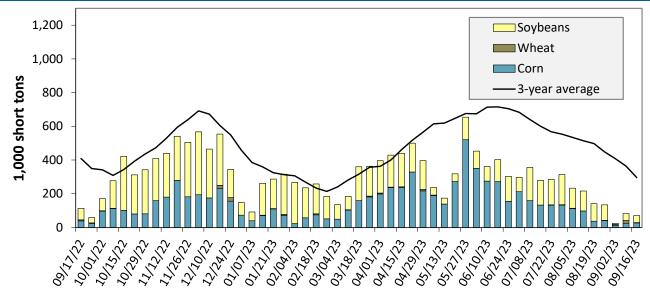
#### Calculating barge rate per ton:

(Rate\* 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes are included in tables on this page. The 1976 benchmark rates per ton are provided in map.

Source: USDA, Agricultural Marketing Service.

Figure 10. Barge movements on the Mississippi River (Locks 27-Granite City, IL)



For the week ending September 16: 38 percent lower than last year and 76 percent lower than the 3-year average.

Note: The 3-year average is a 4-week moving average. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers.

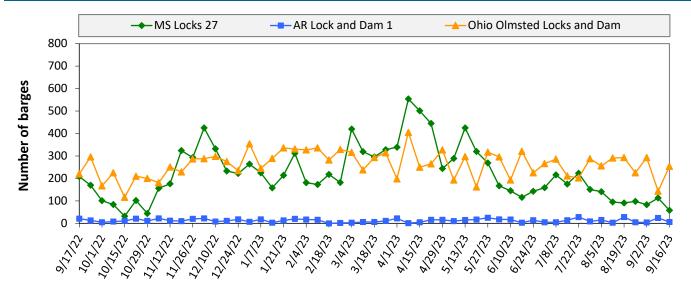
Table 10. Barged grain movements (1,000 tons)

| For the week ending 09/16/2023             | Corn   | Wheat | Soybeans | Other | Total  |
|--|--------|-------|----------|-------|--------|
| Mississippi River (Rock Island, IL (L15))  | 14     | 0     | 17       | 0     | 32     |
| Mississippi River (Winfield, MO (L25))     | 24     | 2     | 13       | 0     | 38     |
| Mississippi River (Alton, IL (L26))        | 27     | 2     | 27       | 0     | 55     |
| Mississippi River (Granite City, IL (L27)) | 27     | 2     | 41       | 0     | 69     |
| Illinois River (La Grange)                 | 2      | 0     | 8        | 0     | 9      |
| Ohio River (Olmsted)                       | 16     | 8     | 16       | 2     | 41     |
| Arkansas River (L1)                        | 1      | 1     | 17       | 0     | 20     |
| Weekly total - 2023                        | 44     | 11    | 74       | 2     | 130    |
| Weekly total - 2022                        | 82     | 30    | 94       | 3     | 210    |
| 2023 YTD                                   | 8,868  | 1,099 | 7,320    | 202   | 17,488 |
| 2022 YTD                                   | 13,191 | 1,461 | 8,777    | 188   | 23,618 |
| 2023 as % of 2022 YTD                      | 67     | 75    | 83       | 107   | 74     |
| Last 4 weeks as % of 2022                  | 53     | 113   | 52       | 26    | 60     |
| Total 2022                                 | 16,437 | 1,594 | 14,464   | 232   | 32,727 |

Note: "Other" refers to oats, barely, sorghum, and rye. Total may not add up due to rounding. YTD = year to date. Weekly total, YTD, and calendar year total include Mississippi River lock 27, Ohio River Olmsted lock, and Arkansas Lock 1. "L" (as in "L15") refers to a lock, locks, or lock and dam facility. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

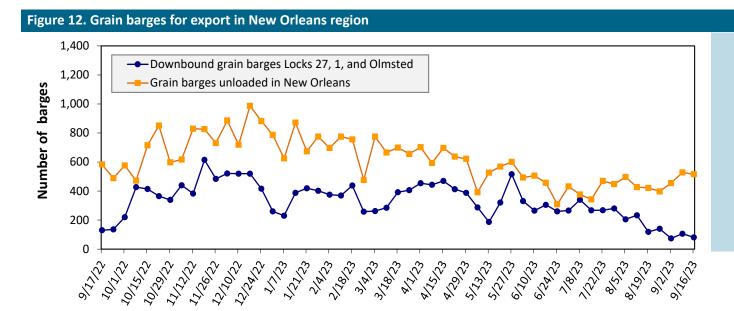
## Barge Transportation

Figure 11. Upbound empty barges transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Olmsted Locks and Dam



For the week ending September 16: 318 barges transited the locks, 38 barges more than the previous week, and 26 percent lower than the 3-year average.

Note: The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks. Source: U.S. Army Corps of Engineers.



For the week ending September 16: 81 barges moved down river, 25 fewer than the previous week; 516 grain barges unloaded in the New Orleans Region, 2 percent fewer than the previous week.

Note: Olmsted = Olmsted Locks and Dam. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers and USDA, Agricultural Marketing Service.

The weekly diesel price provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain

movements.

Table 11. Retail on-highway diesel prices, week ending 9/18/2023 (U.S. \$/gallon)

| Decien | Laurtian                   | Price | Change from |          |  |  |  |
|--------|----------------------------|-------|-------------|----------|--|--|--|
| Region | Location                   | Price | Week ago    | Year ago |  |  |  |
|        | East Coast                 | 4.537 | 0.058       | -0.352   |  |  |  |
|        | New England                | 4.587 | 0.109       | -0.424   |  |  |  |
| '      | Central Atlantic           |       | 0.097       | -0.345   |  |  |  |
|        | Lower Atlantic             | 4.456 | 0.039       | -0.344   |  |  |  |
| II     | Midwest                    | 4.492 | 0.065       | -0.503   |  |  |  |
| III    | Gulf Coast                 | 4.352 | 0.140       | -0.338   |  |  |  |
| IV     | Rocky Mountain             | 4.864 | 0.054       | -0.068   |  |  |  |
|        | West Coast                 | 5.695 | 0.160       | 0.083    |  |  |  |
| V      | West Coast less California | 5.260 | 0.107       | 0.116    |  |  |  |
|        | California                 | 6.192 | 0.222       | 0.043    |  |  |  |
| Total  | United States              | 4.633 | 0.093       | -0.331   |  |  |  |

Note: Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel. On June 13, 2022, the Energy Information Administration implemented a new methodology to estimate weekly on-highway diesel fuel prices.

Source: U.S. Department of Energy, Energy Information Administration.

Figure 13. Weekly diesel fuel prices, U.S. average



For the week ending September 18, the U.S. average diesel fuel price increased 9.3 cents from the previous week to \$4.633 per gallon, 33.1 cents below the same week last year.

Note: On June 13, 2022, the Energy Information Administration implemented a new methodology to estimate weekly on-highway diesel fuel prices. Source: U.S. Department of Energy, Energy Information Administration.

Table 12. U.S. export balances and cumulative exports (1,000 metric tons)

|  |   |                             | Wł                          | neat                        |                        |       |           |        |          |         |
|--|---|-----------------------------|-----------------------------|-----------------------------|------------------------|-------|-----------|--------|----------|---------|
| Grain Exports                                |   | Hard red<br>winter<br>(HRW) | Soft red<br>winter<br>(SRW) | Hard red<br>spring<br>(HRS) | Soft white wheat (SWW) | Durum | All wheat | Corn   | Soybeans | Total   |
|  | For the week ending 9/07/2023           | 591                         | 708                         | 1,419                       | 787                    | 216   | 3,722     | 10,434 | 16,237   | 30,392  |
| Current unshipped (outstanding) export sales | This week year ago                      | 1,234                       | 697                         | 1,157                       | 1,211                  | 94    | 4,394     | 11,838 | 24,859   | 41,090  |
| export sales                                 | Last 4 wks. as % of same period 2022/23 | 51                          | 103                         | 125                         | 60                     | 161   | 84        | 52     | 36       | 46      |
|  | 2023/24 YTD                             | 900                         | 1,209                       | 1,554                       | 903                    | 24    | 4,591     | 726    | 408      | 5,726   |
|  | 2022/23 YTD                             | 1,746                       | 1,201                       | 1,765                       | 1,082                  | 34    | 5,829     | 464    | 423      | 6,715   |
| Current shipped (cumulative) exports sales   | YTD 2023/24 as % of 2022/23             | 52                          | 101                         | 88                          | 83                     | 71    | 79        | 157    | 97       | 85      |
|  | Total 2022/23                           | 4,872                       | 2,695                       | 5,382                       | 4,414                  | 395   | 17,759    | 39,469 | 52,208   | 109,435 |
|  | Total 2021/22                           | 7,172                       | 2,786                       | 5,254                       | 3,261                  | 196   | 18,669    | 59,764 | 57,189   | 135,622 |

Note: The marketing year for wheat is Jun. 1 to May 31 and, for corn and soybeans, Sep. 1 to Aug. 31. YTD = year-to-date; wks. = weeks. Source: USDA, Foreign Agricultural Service.

Table 13. Top 5 importers of U.S. corn

| For the constant in a 0 (07/2022                 | Total commitm  | ents (1,000 mt) | % change current MY | Exports 3-year average |
|--|----------------|-----------------|---------------------|------------------------|
| For the week ending 9/07/2023                    | YTD MY 2023/24 | YTD MY 2022/23  | from last MY        | 2020-22 (1,000 mt)     |
| Mexico   | 5,979          | 4,914           | 22                  | 15,227                 |
| China  | 564            | 3,361           | -83                 | 12,616                 |
| Japan  | 1,178          | 909             | 30                  | 10,273                 |
| Columbia   | 525            | 193             | 172                 | 4,398                  |
| Korea  | 7              | 7               | 3                   | 2,563                  |
| Top 5 importers                                  | 8,253          | 9,383           | -12                 | 45,077                 |
| Total U.S. corn export sales                     | 11,160         | 12,301          | -9                  | 56,665                 |
| % of YTD current month's export projection       | 26%            | 20%             |                     |                        |
| Change from prior week                           | 753            | 583             |                     |                        |
| Top 5 importers' share of U.S. corn export sales | 74%            | 76%             |                     | 80%                    |
| USDA forecast September 2023                     | 42,366         | 62,901          | -33                 |                        |
| Corn use for ethanol USDA forecast, August 2023  | 131,953        | 135,128         | -2                  |                        |

Note: The top 5 importers are based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for marketing year (MY) 2022/23 (Sep. 1 – Aug. 31). "Total commitments" = cumulative exports (shipped) + outstanding sales (unshipped), from FAS weekly export sales report, or export sales query. Total commitments' change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales. In rightmost column, "Exports" = carryover plus accumulated exports (as defined in FAS marketing year ranking reports). mt = metric ton; yr. = year; avg. = average; YTD = year to date.

Source: USDA, Foreign Agricultural Service.

Table 14. Top 5 importers of U.S. soybeans

| Fourth a week and time 0 (07/2022                   | Total commitm  | ents (1,000 mt) | % change current MY | Exports 3-year average |  |
|---|----------------|-----------------|---------------------|------------------------|--|
| For the week ending 9/07/2023                       | YTD MY 2023/24 | YTD MY 2022/23  | from last MY        | 2020-22 (1,000 mt)     |  |
| China   | 6,668          | 13,173          | -49                 | 32,321                 |  |
| Mexico  | 1,660          | 1,564           | 6                   | 4,912                  |  |
| Egypt   | 64             | 400             | -84                 | 2,670                  |  |
| Japan   | 469            | 531             | -12                 | 2,259                  |  |
| Indonesia   | 276            | 165             | 67                  | 1,973                  |  |
| Top 5 importers                                     | 9,137          | 15,833          | -42                 | 44,133                 |  |
| Total U.S. soybean export sales                     | 16,645         | 25,281          | -34                 | 56,656                 |  |
| % of YTD current month's export projection          | 31%            | 43%             |                     |                        |  |
| Change from prior week                              | 704            | 843             |                     |                        |  |
| Top 5 importers' share of U.S. soybean export sales | 55%            | 63%             |                     | 78%                    |  |
| USDA forecast, September 2023                       | 54,223         | 58,638          | -8                  |                        |  |

Note: The top 5 importers are based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for marketing year (MY) 2022/23 (Sep. 1 – Aug. 31). "Total commitments" = cumulative exports (shipped) + outstanding sales (unshipped), from FAS weekly export sales report, or export sales query. Total commitments' change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales. In rightmost column, "Exports" = carryover plus accumulated export (as defined in FAS marketing year ranking reports). mt = metric ton; yr. = year; avg. = average; YTD = year to date.

Source: USDA, Foreign Agricultural Service.

Table 15. Top 10 importers of all U.S. wheat

| For the week and in a 0 /07 / 2022                 | Total commitm  | ents (1,000 mt)               | % change current MY | Exports 3-year average |  |
|--|----------------|-------------------------------|---------------------|------------------------|--|
| For the week ending 9/07/2023                      | YTD MY 2023/24 | YTD MY 2023/24 YTD MY 2022/23 |                     | 2020-22 (1,000 mt)     |  |
| Mexico   | 1,551          | 1,873                         | -17                 | 3,397                  |  |
| Philippines  | 1,154          | 1,363                         | -15                 | 2,615                  |  |
| Japan  | 935            | 1,003                         | -7                  | 2,281                  |  |
| China  | 273            | 475                           | -42                 | 1,740                  |  |
| Korea  | 561            | 607                           | -8                  | 1,426                  |  |
| Nigeria  | 132            | 487                           | -73                 | 1,276                  |  |
| Taiwan   | 561            | 325                           | 72                  | 944                    |  |
| Thailand   | 216            | 243                           | -11                 | 643                    |  |
| Columbia   | 155            | 323                           | -52                 | 537                    |  |
| Indonesia  | 226            | 95                            | 139                 | 469                    |  |
| Top 10 importers                                   | 5,765          | 6,793                         | -15                 | 15,327                 |  |
| Total U.S. wheat export sales                      | 8,313          | 10,223                        | -19                 | 20,411                 |  |
| % of YTD current month's export projection         | 44%            | 49%                           |                     |                        |  |
| Change from prior week                             | 438            | 217                           |                     |                        |  |
| Top 10 importers' share of U.S. wheat export sales | 69%            | 66%                           |                     | 75%                    |  |
| USDA forecast, September 2023                      | 19,074         | 20,681                        | -8                  |                        |  |

Note: The top 5 importers are based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for marketing year (MY) 2022/23 (Sep. 1 – Aug. 31). "Total commitments" = cumulative exports (shipped) + outstanding sales (unshipped), from FAS weekly export sales report, or export sales query. Total commitments' change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales. In rightmost column, "Exports" = carryover plus accumulated export (as defined in FAS marketing year ranking reports). mt = metric ton; yr. = year; avg. = average; YTD = year to date.

Source: USDA, Foreign Agricultural Service.

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Table 16. Grain inspections for export by U.S. port region (1,000 metric tons)

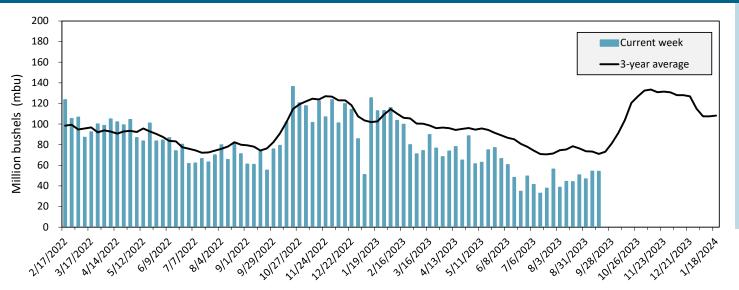
| Daniel manifestra | Carran allian | For the week ending | Previous | Current week     | 2022 VTD* | 2022 VTD* | 2023 YTD as   | Last 4-w  | eeks as % of:    | 2022 4 4 4 1 * |
|-------------------|---------------|---------------------|----------|------------------|-----------|-----------|---------------|-----------|------------------|----------------|
| Port regions      | Commodity     | 09/14/2023          | week*    | as % of previous | 2023 YTD* | 2022 YTD* | % of 2022 YTD | Last year | Prior 3-yr. avg. | 2022 total*    |
|                   | Wheat         | 201                 | 249      | 81               | 7,319     | 7,279     | 101           | 67        | 68               | 9,836          |
| Pacific           | Corn          | 0                   | 0        | n/a              | 3,924     | 8,953     | 44            | 0         | 0                | 9,615          |
| Northwest         | Soybeans      | 0                   | 0        | n/a              | 3,533     | 5,212     | 68            | 0         | 0                | 14,178         |
|                   | Total         | 201                 | 249      | 81               | 14,776    | 21,444    | 69            | 47        | 42               | 33,629         |
|                   | Wheat         | 68                  | 72       | 94               | 2,718     | 3,573     | 76            | 35        | 58               | 4,053          |
| Mississippi       | Corn          | 436                 | 425      | 102              | 17,488    | 25,877    | 68            | 123       | 136              | 30,781         |
| Gulf              | Soybeans      | 335                 | 321      | 104              | 15,906    | 16,223    | 98            | 86        | 65               | 31,283         |
|                   | Total         | 838                 | 819      | 102              | 36,111    | 45,674    | 79            | 90        | 89               | 66,116         |
|                   | Wheat         | 0                   | 30       | 0                | 1,367     | 2,487     | 55            | 11        | 13               | 3,421          |
| Texas Gulf        | Corn          | 0                   | 6        | 0                | 232       | 557       | 42            | 83        | 56               | 648            |
| lexas Guif        | Soybeans      | 0                   | 0        | n/a              | 52        | 2         | n/a           | n/a       | 1                | 685            |
|                   | Total         | 0                   | 36       | 0                | 1,652     | 3,045     | 54            | 17        | 14               | 4,754          |
|                   | Wheat         | 90                  | 75       | 120              | 1,869     | 2,253     | 83            | 81        | 101              | 2,912          |
| Interior          | Corn          | 195                 | 183      | 107              | 6,528     | 6,407     | 102           | 116       | 114              | 8,961          |
| interior          | Soybeans      | 70                  | 71       | 98               | 4,023     | 4,792     | 84            | 123       | 99               | 7,109          |
|                   | Total         | 355                 | 329      | 108              | 12,420    | 13,452    | 92            | 107       | 107              | 18,982         |
|                   | Wheat         | 21                  | 0        | n/a              | 223       | 242       | 92            | 69        | 57               | 395            |
| Great Lakes       | Corn          | 0                   | 0        | n/a              | 23        | 141       | 16            | 0         | 0                | 158            |
| Great Lakes       | Soybeans      | 8                   | 0        | n/a              | 65        | 239       | 27            | n/a       | 74               | 760            |
|                   | Total         | 28                  | 0        | n/a              | 310       | 622       | 50            | 95        | 52               | 1,312          |
|                   | Wheat         | 8                   | 2        | 342              | 94        | 131       | 72            | 153       | 109              | 169            |
| Atlantic          | Corn          | 0                   | 0        | n/a              | 81        | 247       | 33            | 0         | 0                | 309            |
| Atlantic          | Soybeans      | 1                   | 1        | n/a              | 1,253     | 1,602     | 78            | 55        | 42               | 2,867          |
|                   | Total         | 8                   | 3        | 286              | 1,428     | 1,980     | 72            | 52        | 50               | 3,345          |
|                   | Wheat         | 386                 | 427      | 90               | 13,591    | 15,964    | 85            | 54        | 62               | 20,786         |
| U.S. total from   | Corn          | 631                 | 614      | 103              | 28,275    | 42,182    | 67            | 104       | 104              | 50,471         |
| ports*            | Soybeans      | 414                 | 393      | 105              | 24,832    | 28,071    | 88            | 80        | 56               | 56,882         |
|                   | Total         | 1,431               | 1,435    | 100              | 66,698    | 86,217    | 77            | 77        | 72               | 128,139        |

Note: Data include revisions from prior weeks; some regional totals may not add exactly because of rounding. YTD = year-to-date; n/a = not applicable or no change. Source: USDA, Federal Grain Inspection Service.

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The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 55 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2019.

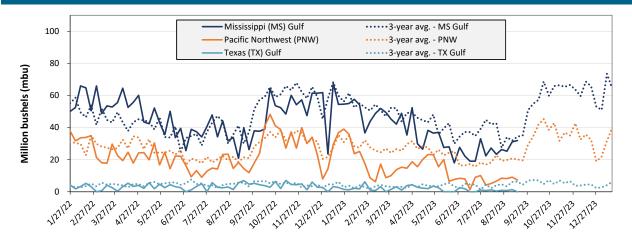
Figure 14. U.S. grain inspected for export (wheat, corn, and soybeans)



For the week ending September 14: 54.2 mbu of grain inspected, unchanged from the previous week, down 27 percent from the same week last year, and down 24 percent from the 3-year average.

Note: 3-year average consists of 4-week running average. Source: USDA, Federal Grain Inspection Service.

Figure 15. U.S. grain inspections for U.S. Gulf and PNW (wheat, corn, and soybeans)



| Week ending 09/14/23 inspections (mbu): |
|---|
| MS Gulf: 31.9                           |
| PNW: 7.4                                |
| TX Gulf: 0                              |

| Percent change from     | MS<br>Gulf | TX<br>Gulf | U.S.<br>Gulf | PNW  |
|-------------------------|------------|------------|--------------|------|
| Last week               | up         | down       | down         | down |
|                         | 2          | 100        | 2            | 19   |
| Last year (same week)   | down       | down       | down         | down |
|                         | 20         | 100        | 32           | 49   |
| 3-year average          | no         | down       | down         | down |
| (4-week moving average) | change     | 100        | 14           | 63   |

Source: USDA, Federal Grain Inspection Service.

## Ocean Transportation

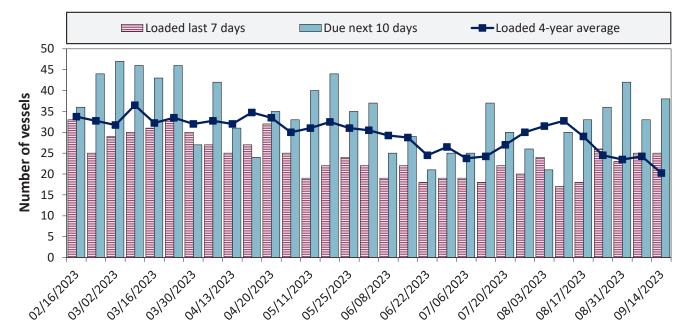
Table 17. Weekly port region grain ocean vessel activity (number of vessels)

| Date -       |         | Pacific Northwest |                  |         |
|--------------|---------|-------------------|------------------|---------|
| Date         | In port | Loaded 7-days     | Due next 10-days | In port |
| 9/14/2023    | 18      | 25                | 38               | 9       |
| 9/7/2023     | 22      | 25                | 33               | 7       |
| 2022 range   | (1461)  | (1839)            | (2862)           | (523)   |
| 2022 average | 30      | 28                | 44               | 13      |

Note: The data are voluntarily submitted and may not be complete.

Source: USDA, Agricultural Marketing Service.

Figure 16. U.S . Gulf vessel loading activity



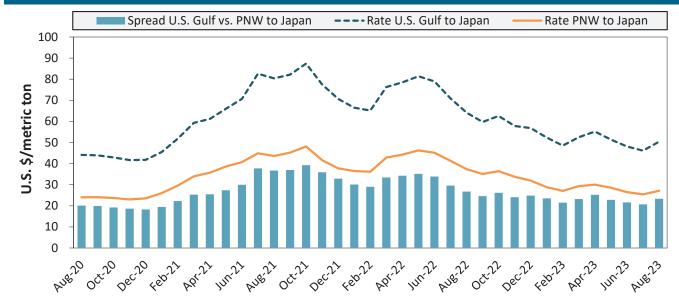
| Week ending 09/14/23,<br>number of vessels | Loaded | Due  |
|--|--------|------|
| Change from last year                      | 14%    | 0%   |
| Change from 4-year average                 | 24%    | -12% |

Note: U.S. Gulf includes Mississippi, Texas, and east Gulf

Source: USDA, Agricultural Marketing Service.

## Ocean Transportation

Figure 17. U.S. Grain vessel rates, U.S. to Japan



| Ocean rates                   | U.S. Gulf | PNW     | Spread  |
|-------------------------------|-----------|---------|---------|
| August 2023                   | \$50.40   | \$27.10 | \$23.30 |
| Change from<br>August 2022    | -21.4%    | -27.5%  | -12.9%  |
| Change from<br>4-year average | -15.6%    | -18.5%  | -12.1%  |

Note: PNW = Pacific Northwest Source: O'Neil Commodity Consulting.

Table 18. Ocean freight rates for selected shipments, week ending 09/16/2023

| Export region | Import region      | Grain types  | Loading date        | Volume loads (metric tons) | Freight rate (US\$/metric ton) |
|---------------|--------------------|--------------|---------------------|----------------------------|--------------------------------|
| U.S. Gulf     | Japan              | Heavy grain  | May 2, 2023         | 50,000                     | 56.70                          |
| U.S. Gulf     | Japan              | Heavy grain  | May 1, 2023         | 50,000                     | 54.80                          |
| U.S. Gulf     | China              | Heavy grain  | Oct 1/Nov 1, 2023   | 66,000                     | 54.50                          |
| U.S. Gulf     | China              | Heavy grain  | Oct 1/10, 2023      | 68,000                     | 55.00                          |
| U.S. Gulf     | Jamaica            | Wheat        | Jun 20/30, 2023     | 4,400                      | 63.00 op 66.00                 |
| U.S. Gulf     | Mexico             | Soybean Meal | Oct 1/10, 2023      | 17,250                     | 87.13                          |
| U.S. Gulf     | Dominican Republic | Soybean Meal | Oct 1/10, 2023      | 17,250                     | 87.13                          |
| U.S. Gulf     | S. Korea           | Heavy grain  | Oct 1/20, 2023      | 57,000                     | 58.30                          |
| PNW           | Indonesia          | Soybean Meal | Jul 21/31, 2023     | 35,000                     | 106.00                         |
| PNW           | N. China           | Heavy grain  | May 1/4, 2023       | 66,000                     | 29.00                          |
| Brazil        | S. Korea           | Heavy grain  | Jun 15/Jul 15, 2023 | 68,000                     | 45.15                          |
| Brazil        | S. Korea           | Soybean Meal | Jun 1, 2023         | 60,000                     | 53.75                          |
| Brazil        | China              | Heavy grain  | Jul 1/31, 2023      | 63,000                     | 41.50                          |
| River Plate   | China              | Soybeans     | Oct 15/30, 2023     | 65,000                     | 46.75                          |

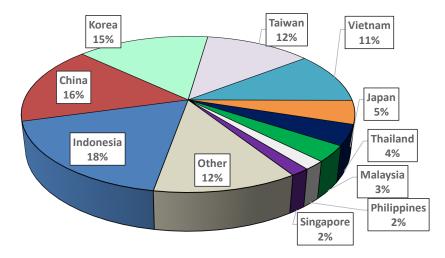
Note: 50 percent of food aid from the United States is required to be shipped on U.S.-flag vessels. Rates shown are per metric ton (1 metric ton = 2,204.62 pounds), free on board (F.O.B), except where otherwise indicated. op = option

Source: Maritime Research, Inc.

## Ocean Transportation

In 2020, containers were used to transport 10 percent of total U.S. waterborne grain exports. Approximately 66 percent of U.S. waterborne grain exports in 2020 went to Asia, of which 14 percent were moved in containers. Approximately 95 percent of U.S. waterborne containerized grain exports were destined for Asia.

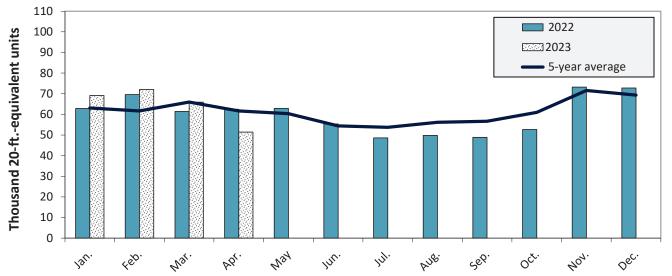
#### Figure 18. Top 10 destination markets for U.S. containerized grain exports, Jan-Apr 2023



Note: The following harmonized rariff codes are used to calculate containerized grains movements: 1001, 100190, 1002, 100200, 1003, 100300, 1004, 100400, 1005, 100590, 1007, 100700, 110100, 1102, 110220, 110290, 1201, 120100, 120190, 120810, 230210, 230310, 230330, 2304, and 230990.

Source: Source: USDA, Agricultural Marketing Service analysis of PIERS data, S&P Global.





April 2023: Containerized grain shipments were down 17.6 percent from last year and down 16.6 percent from the 5-year average.

Note: ft. = foot. The following harmonized tariff codes are used to calculate containerized grains movements: 1001, 100190, 1002, 100200, 1003, 100300, 1004, 100400, 1005, 100590, 1007, 100700, 110100, 1102, 110220, 110290, 1201, 120100, 120190, 120810, 230210, 230310, 230330, 2304, and 230990. Source: Source: USDA, Agricultural Marketing Service analysis of PIERS data, S&P Global.

## Contacts and Links

| Title                           | Name   | Email                               | Phone          |
|---------------------------------|--|-------------------------------------|----------------|
|                                 | Surajudeen (Deen) Olowolayemo                                | surajudeen.olowolayemo@ams.usda.gov | (202) 720-0119 |
| Coordinators                    | Maria Williams   | maria.williams@usda.gov             | (202) 690-4430 |
|                                 | Bernadette Winston   | bernadette.winston@usda.gov         | (202) 690-0487 |
| Grain Transportation Indicators | Surajudeen (Deen) Olowolayemo                                | surajudeen.olowolayemo@ams.usda.gov | (202) 720-0119 |
|                                 | Jesse Gastelle   | jesse.gastelle@ams.usda.gov         | (202) 690-1144 |
| Doil Transportation             | Peter Caffarelli   | petera.caffarelli@ams.usda.gov      | (202) 690-3244 |
| Rail Transportation             | Rich Henderson   | richard.henderson2@usda.gov         | (919) 855-7801 |
|                                 | Austin Hunt  | austin.hunt@usda.gov                | (540) 681-2596 |
| Dougo Tropographation           | Rich Henderson   | richard.henderson2@usda.gov         | (919) 855-7801 |
| Barge Transportation            | Alexis Heyman  | alexis.heyman@usda.gov              | (847) 699-2414 |
|                                 | Kranti Mulik   | kranti.mulik@usda.gov               | (202) 756-2577 |
| Truck Transportation            | April Taylor   | april.taylor@ams.usda.gov           | (202) 720-7880 |
|                                 | Alexis Heyman  | alexis.heyman@usda.gov              | (847) 699-2414 |
|                                 | Alexis Heyman  | alexis.heyman@usda.gov              | (847) 699-2414 |
| Grain Exports                   | Kranti Mulik   | kranti.mulik@usda.gov               | (202) 756-2577 |
|                                 | Bernadette Winston   | bernadette.winston@usda.gov         | (202) 690-0487 |
| Ocean Transportation            | Surajudeen (Deen) Olowolayemo<br>(Freight rates and vessels) | surajudeen.olowolayemo@ams.usda.gov | (202) 720-0119 |
|                                 | April Taylor<br>(Container movements)                        | april.taylor@ams.usda.gov           | (202) 720-7880 |
| Editor                          | Maria Williams   | maria.williams@usda.gov             | (202) 690-4430 |

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Additional Transportation Research and Analysis resources include the <u>Grain Truck and Ocean Rate Advisory (GTOR)</u>, the <u>Mexico Transport Cost Indicator Report</u>, and the <u>Brazil Soybean Transportation Report</u>.

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