



# Grain Transportation Report

A weekly publication of the Agricultural Marketing Service  
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July 7, 2022

## WEEKLY HIGHLIGHTS

### Old River Lock Closure Delayed Until August 30

On August 30, the U.S. Army Corps of Engineers (USACE) will close the [Old River Lock](#), Lettsworth, LA, on the Mississippi River. Originally scheduled for August 15, the closure for necessary repairs will last an estimated 75 days (until November 12), down from the original 90 days. The agricultural industry had raised concerns that the timing of the closure, coinciding with harvest season, would negatively impact grain exports. Because trucking and other alternative logistics exceed the costs of river transportation, closing the lock for the entire harvest season would have been costly to farmers. The lock closure will directly impact two grain elevators, preventing them from shipping grain down the Mississippi River for the duration of the closure. To sync with the closure of the Old River Lock, USACE will also shift until August 30 its planned closure of the Lindy C. Boggs Lock, on the Red River, Marksville, LA. The Lindy C. Boggs Lock will close for a month, reopen for 2 weeks to clear the traffic backlog, and then close again for another month.

### Several Midwest States Implement Fuel Tax Changes

Effective July 1, Indiana and Missouri raised fuel tax rates, while Illinois suspended all of its scheduled fuel-tax increases for 6 months, until January 1, 2023. In Indiana, the diesel rate rose 2 cents to [55 cents per gallon](#). Per a 2017 law, Indiana fuel tax rates are slated to increase through 2024 based on an indexed formula. Also, effective July 1, the [Missouri diesel tax rate](#) rose 2.5 cents per gallon, for a total tax of 22 cents per gallon. As required by a 2021 law, the Missouri tax is slated to gradually rise by 12.5 cents per gallon, for a total tax of 29.5 cents per gallon by July 2025. Earlier this year, Illinois suspended further increases to its fuel taxes, effectively freezing the diesel tax rate at [46.7-cents](#) per gallon. Across the country, diesel prices have set record highs this year. In the Midwest, for the week ending June 13, diesel prices reached \$5.631 per gallon, 239.8 cents above the same time last year.

### Port of Houston Awards Contracts To Dredge Houston Ship Channel

On June 17, the [Port of Houston awarded](#) two contracts, worth \$429.4 million, to dredge a 17.3-mile section of the Houston ship channel. The two firms performing the work are Weeks Marine (with a \$329.6 million contract) and Curtin Maritime Corp (with a \$99.8 million contract). The firms will widen one portion of the channel by 700 feet and another portion by 455 feet. The channel dredging is part of the Port of Houston's [previously announced \\$1.1 billion expansion](#), to be completed by 2025. The expansion should allow the ship channel to accommodate 1,400 vessels per year and is expected to generate more than \$134 billion annually. The Houston Ship Channel is currently the busiest waterway in the Nation. Its facilities have an economic impact of almost \$802 billion and support more than 2.1 million jobs.

## Snapshots by Sector

### Export Sales

For the week ending June 23, [unshipped balances](#) of wheat, corn, and soybeans totaled 21.95 million metric tons (mmt), up 5 percent from the same time last year and down 7 percent from the previous week. Net [corn export sales](#) were 0.089 mmt, down 87 percent from the previous week. Net [soybean export sales](#) were -0.120 mmt, down significantly from the previous week. Net weekly [wheat export sales](#) for marketing year 2022/23 were 0.497 mmt, up 4 percent from last week.

### Rail

U.S. Class I railroads originated 21,732 [grain carloads](#) during the week ending June 25. This was a 1-percent decrease from the previous week, 1 percent fewer than last year, and 2 percent more than the 3-year average.

Average July shuttle [secondary railcar](#) bids/offers (per car) were \$58 below tariff for the week ending June 30. This was \$51 more than last week and \$250 more than this week last year.

### Barge

For the week ending July 2, [barged grain movements](#) totaled 932,872 tons. This was 50.7 percent higher than the previous week and 20.9 percent higher than the same period last year.

For the week ending July 2, 595 grain barges [moved down river](#)—185 more barges than the previous week. There were 397 grain barges [unloaded](#) in the New Orleans region, 14 percent fewer than last week.

### Ocean

For the week ending June 30, 21 [oceangoing grain vessels](#) were loaded in the Gulf—19 percent fewer than the same period last year. Within the next 10 days (starting July 1), 41 vessels were expected to be loaded—18 percent fewer than the same period last year.

As of June 30, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$76.50. This was 3 percent less than the previous week. The rate from the Pacific Northwest to Japan was \$44.00 per mt, 2 percent less than the previous week.

### Fuel

According to the U.S. Energy Information Administration's [website](#), the agency will publish on-highway diesel fuel prices on Thursday, July 7, at 4:00 p.m.

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# Feature Article/Calendar

## Rail Service Shows Signs of Improvement, but Has Far To Go

Throughout 2022, agricultural shippers have dealt with significantly deteriorated rail service. To better understand the persistent service issues, the Surface Transportation Board (STB) held a 2-day hearing in April, with testimony from shipper groups describing costly ongoing problems. To begin to correct these issues, STB required the railroads to submit detailed service recovery plans (SRP) and start submitting new weekly service metrics in May. STB expected the SRPs to detail the specific actions that each carrier planned to take to improve service and the specific metrics by which it would evaluate its progress. STB required the Class I railroads to submit revised SRPs on June 23, because the original submissions “were perfunctory and lacked the level of detail that was mandated by the Board’s order.”<sup>1</sup> This article takes a look at the railroads’ revised SRPs and some of STB’s existing service data. Also examined is a newly collected metric to assess the current state of rail operations and the progress toward recovery.

### Service Metrics Remain Poor but Show Some Signs of Improvement

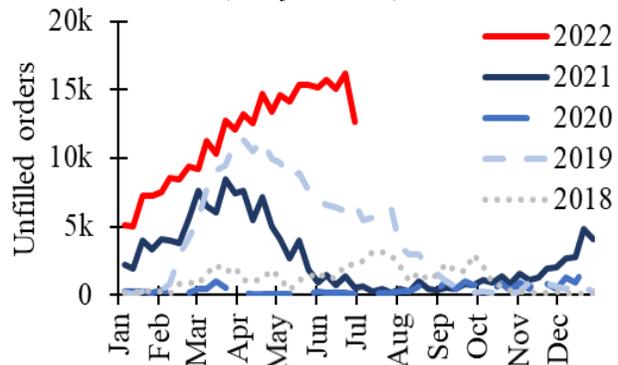
STB has collected service metrics data from the Class I railroads for several years. One of those performance metrics—the number of unfilled orders for empty grain cars in manifest service—highlights the extent of service problems for grain. As figure 1 shows, unfilled grain car orders in 2022 have well exceeded their levels of prior years. Starting in April, the weekly number of unfilled orders hit record levels. Until late June, the number continued to climb, repeatedly setting new records. However, after peaking for the week ending June 22, the number of unfilled orders improved in the next week, dropping by 3,500 cars, or 22 percent.

Bids for premium grain car service in the secondary auction markets provide another metric showing the service issues shippers face. Shippers can obtain cars from the railroads either on a first-come, first-served basis or by bidding for cars in the auction markets. Especially when rail service is poor, shippers turn to the auction markets to secure more certain car service. Figure 2 provides data on seasonal and historical secondary market bids for shuttle service. Near-month bids for grain car service have been high for most of this year. However, in recent weeks, those bids have fallen somewhat, possibly reflecting improved service.

Along with requesting SRPs, STB also required the railroads to begin submitting new weekly service metrics. Among these are dwell times at additional terminal locations, weekly crew rates, some first-mile/last-mile metrics, and a trip-plan-compliance (TPC) metric. The TPC metric measures the weekly share of unit trains or cars that were placed within 24 hours of the original arrival estimate given by the railroad. The railroads also provided historical TPC data and projected TPC levels 6 months out—especially useful to gauge railroad recovery progress.<sup>2</sup> Figure 3 (p. 3) shows the historical TPC data and projected TPC levels for each of the four major U.S. Class I railroads.

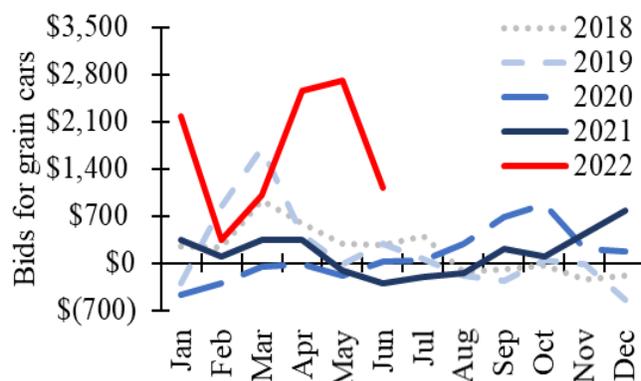
Figure 3 further illustrates the overall problems railroads have faced in the past few years. For all of the railroads, TPC has trended down since the start of the pandemic. TPC dropped significantly toward the end of last year, especially for BNSF Railway (BNSF) and Norfolk Southern Railway. This year, BNSF is the only railroad to have somewhat improved its TPC.<sup>3</sup> Both BNSF and Union Pacific Railroad must make considerable headway to meet their projected December service levels. According to CSX Transportation’s projections, by December, the company’s service will be at or above 90

Figure 1: Unfilled grain car orders (manifest service)



Source: USDA, Agricultural Marketing Service analysis of the Surface Transportation Board’s rail service metrics.

Figure 2: Secondary auction market bids for grain cars (near-month bids)



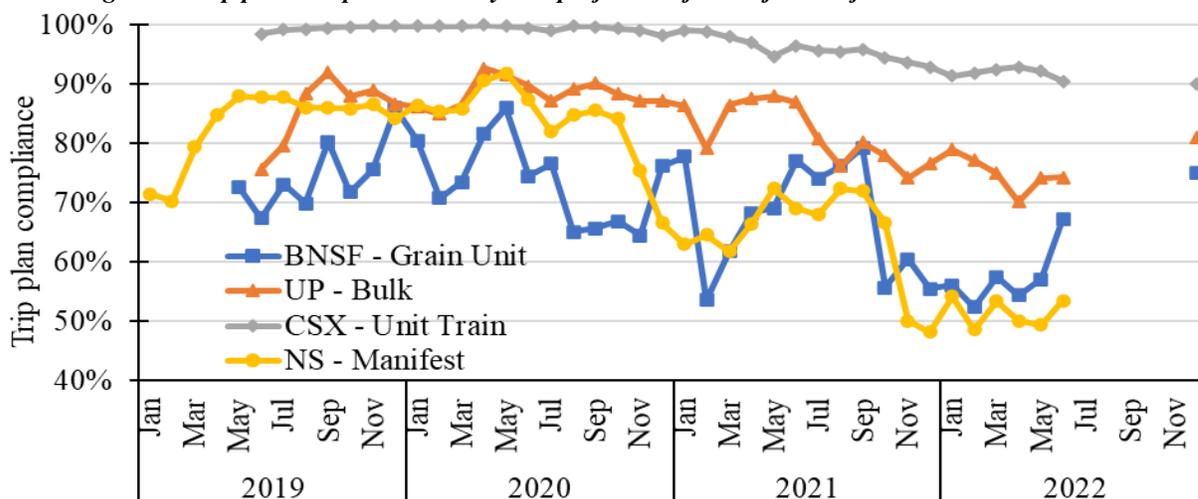
Source: USDA, Agricultural Marketing Service.

<sup>1</sup> All seven Class I railroads were required to submit new weekly service metrics, but only BNSF Railway, Union Pacific Railroad, Norfolk Southern Railway, and CSX Transportation were required to submit service recovery plans. The remainder of the article includes only data from these four Class I railroads.

<sup>2</sup> The weekly TPC metric should include a grain unit data point. However, not all railroads have been submitting that metric. Even the ones that have submitted it may not have submitted historical or projected grain unit data.

<sup>3</sup> BNSF’s and Norfolk Southern’s (NS) series both include data through June 24, because their historical and projected data align with the new weekly data they are also reporting to STB. Although, NS did not provide a manifest TPC projection. CSX’s and UP’s series include data only through June 10 and 17, respectively, because the historical and weekly data do not align cleanly. However, their latest weekly data do not show clear signs of progress.

**Figure 3: Trip plan compliance history and projections for the four major U.S. Class I railroads**



Note: BNSF = BNSF Railway; UP = Union Pacific Railroad; CSX = CSX Transportation; NS = Norfolk Southern Railway.  
Source: USDA, Agricultural Marketing Service analysis of the Surface Transportation Board’s rail service metrics.

percent where it currently stands. The projection suggests the company does not expect service to worsen through the rest of the year, but prospects for improvements remain unclear.

### Analysis and Outlook

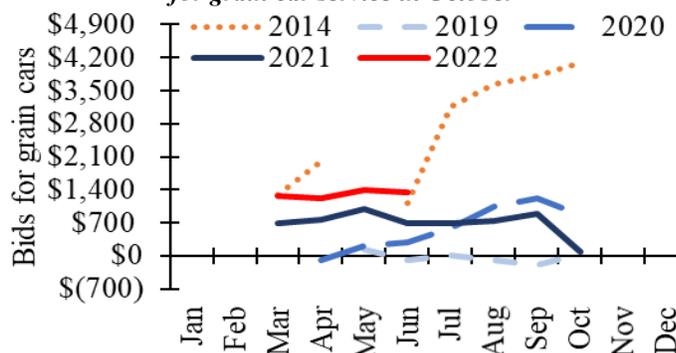
The modest progress shown by grain service metrics reflects some improvements specific to particular railroads and others specific to particular regions. The service improvements also reflect seasonal declines in demand for rail service from grain shippers. BNSF accounted for the majority of the recent drop in unfilled orders, which accords with the progress seen in BNSF’s TPC. In its SRP, BNSF described varying service recovery across its network: some improvement has occurred along its Northern Corridor (spanning the Upper Midwest to the Pacific Northwest), but poor performance lingers on its Southern Transcon route (spanning from Chicago to California).<sup>4</sup> Unfilled grain car orders in North Dakota have indeed fallen more than BNSF’s system total, suggesting some progress in the State. Still, the latest North Dakota numbers remain elevated compared to prior years.

All the railroads named a labor shortage as the primary cause of the ongoing disruptions. All the SRPs described a hiring plan, but worker attrition and long training times for new hires will likely prolong the service issues. In their SRPs, multiple railroads described vacation buy-back plans to incentivize their employees to work through peak vacation time in the summer, but cautioned the week of July 4 would likely result in service delays.

Looking beyond the near term, the increased demand from the grain harvest could pose a problem for railroads. Grain shippers’ typically low demand for rail service in summer may be a factor behind the decline in unfilled orders and auction market bids. Despite declining recent near-month auction market bids (fig. 2), bids for service in October have stayed high amid the expected high demand of harvest (fig. 4). Well above recent years, bids made in June 2022 for October service were on par with those made in the same period during the [service crisis in 2014](#). Thus, although the service metrics reflect some recent improvements, recent bids suggest shippers are still concerned about the railroads’ ability to handle the upcoming harvest.

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**Figure 4: Secondary auction market bids for grain car service in October**



Source: USDA, Agricultural Marketing Service.

<sup>4</sup> In its SRP, BNSF detailed specific initiatives for improving service along its Southern Transcon route, such as targeting hiring and allocating 75 more locomotives to the region. In February, BNSF announced 2022 capital plans on the route (e.g., adding several segments of new double-track in eastern Kansas and starting a multi-year effort to add a new segment of triple-track in California), which could improve performance over a longer term.

# Grain Transportation Indicators

Table 1

## Grain transport cost indicators<sup>1</sup>

| For the week ending | Truck | Rail        |         | Barge | Ocean |         |
|---------------------|-------|-------------|---------|-------|-------|---------|
|                     |       | Non-Shuttle | Shuttle |       | Gulf  | Pacific |
| 07/06/22            | n/a   | 324         | 234     | 224   | 342   | 312     |
| 06/29/22            | n/a   | 322         | 232     | 236   | 353   | 319     |

<sup>1</sup>Indicator: Base year 2000 = 100. Weekly updates include truck = diesel (\$/gallon); rail = near-month secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); ocean = routes to Japan (\$/metric ton); n/a = not available.

Source: USDA, Agricultural Marketing Service.

Table 2

## Market Update: U.S. origins to export position price spreads (\$/bushel)

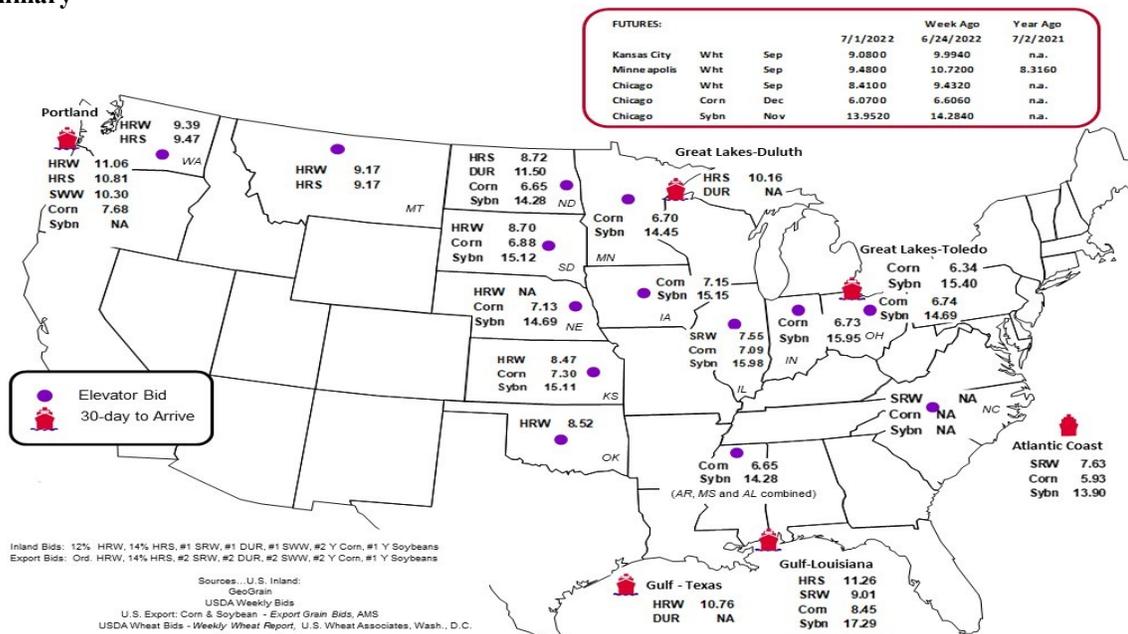
| Commodity | Origin-destination | 7/1/2022 | 6/24/2022 |
|-----------|--------------------|----------|-----------|
| Corn      | IL-Gulf            | -1.36    | -0.97     |
| Corn      | NE-Gulf            | -1.32    | -0.90     |
| Soybean   | IA-Gulf            | -2.14    | -1.94     |
| HRW       | KS-Gulf            | -2.29    | -2.35     |
| HRS       | ND-Portland        | -2.09    | -1.88     |

Note: nq = no quote; n/a = not available; HRW = hard red winter wheat; HRS = hard red spring wheat.

Source: USDA, Agricultural Marketing Service.

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1  
Grain bid summary



# Rail Transportation

Table 3

## Rail deliveries to port (carloads)<sup>1</sup>

| For the week ending                           | Mississippi |            | Pacific   | Atlantic & | Total   | Week ending        | Cross-border Mexico <sup>3</sup> |
|---|-------------|------------|-----------|------------|---------|--------------------|----------------------------------|
|   | Gulf        | Texas Gulf | Northwest | East Gulf  |         |                    |                                  |
| 6/30/2022 <sup>p</sup>                        | 816         | 326        | 4,482     | 378        | 6,002   | 6/25/2022          | 2,890                            |
| 6/22/2022 <sup>r</sup>                        | 739         | 256        | 5,241     | 288        | 6,524   | 6/18/2022          | 2,508                            |
| 2022 YTD <sup>r</sup>                         | 36,342      | 23,656     | 148,132   | 14,070     | 222,200 | 2022 YTD           | 70,265                           |
| 2021 YTD <sup>r</sup>                         | 34,617      | 38,098     | 161,064   | 9,887      | 243,666 | 2021 YTD           | 69,613                           |
| 2022 YTD as % of 2021 YTD                     | 105         | 62         | 92        | 142        | 91      | % change YTD       | 101                              |
| Last 4 weeks as % of 2021 <sup>2</sup>        | 138         | 48         | 99        | -          | 100     | Last 4wks. % 2021  | 83                               |
| Last 4 weeks as % of 4-year avg. <sup>2</sup> | 124         | 56         | 94        | 184        | 95      | Last 4wks. % 4 yr. | 99                               |
| Total 2021                                    | 54,982      | 69,213     | 311,407   | 22,567     | 458,169 | Total 2021         | 147,859                          |
| Total 2020                                    | 45,294      | 64,116     | 299,882   | 24,458     | 433,750 | Total 2020         | 128,714                          |

<sup>1</sup>Data is incomplete as it is voluntarily provided.

<sup>2</sup>Compared with same 4-weeks in 2021 and prior 4-year average.

<sup>3</sup>Cross-border weekly data is approximately 15 percent below the Association of American Railroads' reported weekly carloads received by Mexican railroads to reflect switching between Kansas City Southern de Mexico (KCSM) and Grupo Mexico.

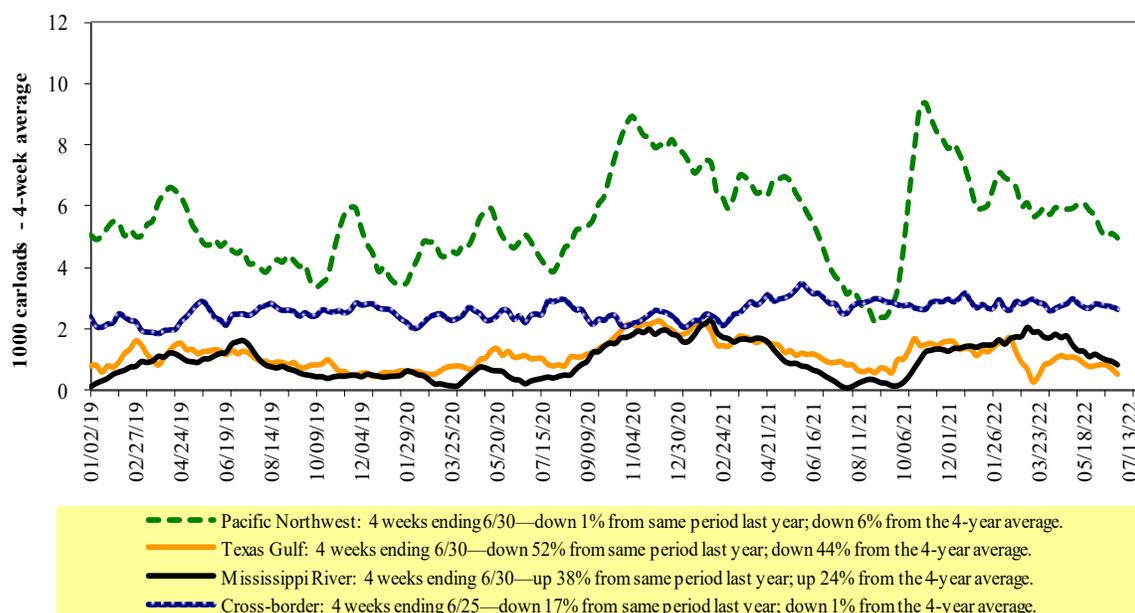
YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available; wks. = weeks; avg. = average.

Source: USDA, Agricultural Marketing Service.

Railroads originate approximately 24 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2

## Rail deliveries to port



Source: USDA, Agricultural Marketing Service.

Table 4

**Class I rail carrier grain car bulletin (grain carloads originated)**

| For the week ending:<br>6/25/2022 | East   |         | West    |        |         | U.S. total | Canada  |         |
|-----------------------------------|--------|---------|---------|--------|---------|------------|---------|---------|
|                                   | CSXT   | NS      | BNSF    | KCS    | UP      |            | CN      | CP      |
| This week                         | 1,584  | 2,667   | 10,216  | 1,261  | 6,004   | 21,732     | 3,340   | 2,972   |
| This week last year               | 1,646  | 2,444   | 10,554  | 1,538  | 5,810   | 21,992     | 3,603   | 5,248   |
| 2022 YTD                          | 45,846 | 59,814  | 287,280 | 31,234 | 144,565 | 568,739    | 86,322  | 89,081  |
| 2021 YTD                          | 48,693 | 64,998  | 318,068 | 28,075 | 162,273 | 622,107    | 115,479 | 133,868 |
| 2022 YTD as % of 2021 YTD         | 94     | 92      | 90      | 111    | 89      | 91         | 75      | 67      |
| Last 4 weeks as % of 2021*        | 106    | 100     | 105     | 97     | 98      | 102        | 88      | 58      |
| Last 4 weeks as % of 3-yr. avg.** | 111    | 96      | 102     | 113    | 107     | 104        | 79      | 59      |
| Total 2021                        | 93,935 | 120,909 | 609,890 | 64,818 | 318,002 | 1,207,554  | 210,113 | 242,533 |

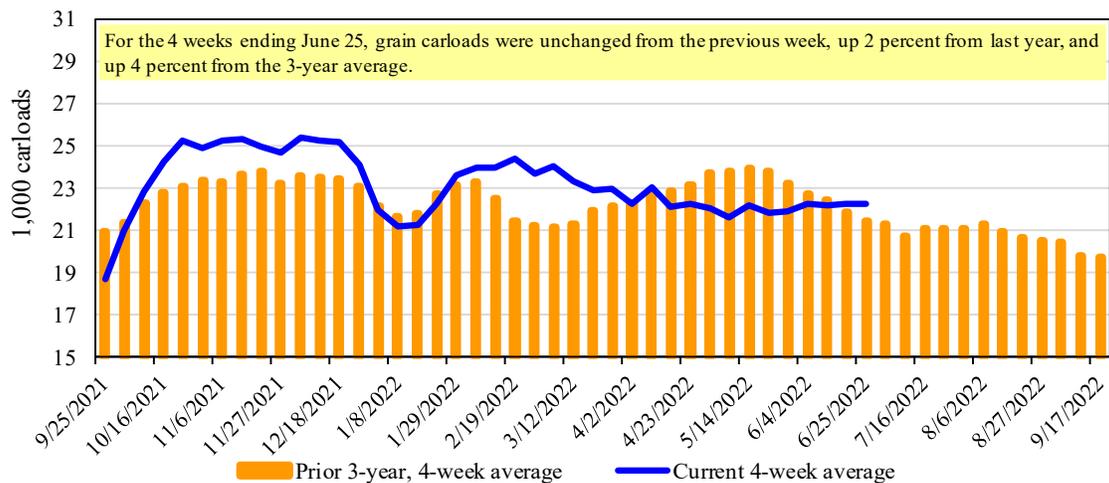
\*The past 4 weeks of this year as a percent of the same 4 weeks last year.

\*\*The past 4 weeks as a percent of the same period from the prior 3-year average. YTD = year-to-date; avg. = average; yr. = year.

Note: NS = Norfolk Southern; KCS = Kansas City Southern; UP = Union Pacific; CN = Canadian National; CP = Canadian Pacific.

Source: Association of American Railroads.

Figure 3

**Total weekly U.S. Class I railroad grain carloads**

Source: Association of American Railroads.

Table 5

**Railcar auction offerings<sup>1</sup> (\$/car)<sup>2</sup>**

| For the week ending:<br>6/30/2022 |                      | Delivery period |          |          |          |          |          |          |         |
|-----------------------------------|----------------------|-----------------|----------|----------|----------|----------|----------|----------|---------|
|                                   |                      | Jul-22          | Jul-21   | Aug-22   | Aug-21   | Sep-22   | Sep-21   | Oct-22   | Oct-21  |
| BNSF <sup>3</sup>                 | COT grain units      | 0               | 183      | 0        | 0        | no offer | no bids  | no offer | no bids |
|                                   | COT grain single-car | 0               | 11       | 0        | 0        | no offer | 0        | no offer | 0       |
| UP <sup>4</sup>                   | GCAS/Region 1        | no offer        | no offer | no offer | no offer | no offer | no offer | n/a      | n/a     |
|                                   | GCAS/Region 2        | no offer        | no offer | no offer | no offer | no offer | no offer | n/a      | n/a     |

<sup>1</sup>Auction offerings are for single-car and unit train shipments only.

<sup>2</sup>Average premium/discount to tariff, last auction. n/a = not available.

<sup>3</sup>BNSF - COT = BNSF Railway Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

<sup>4</sup>UP - GCAS = Union Pacific Railroad Grain Car Allocation System.

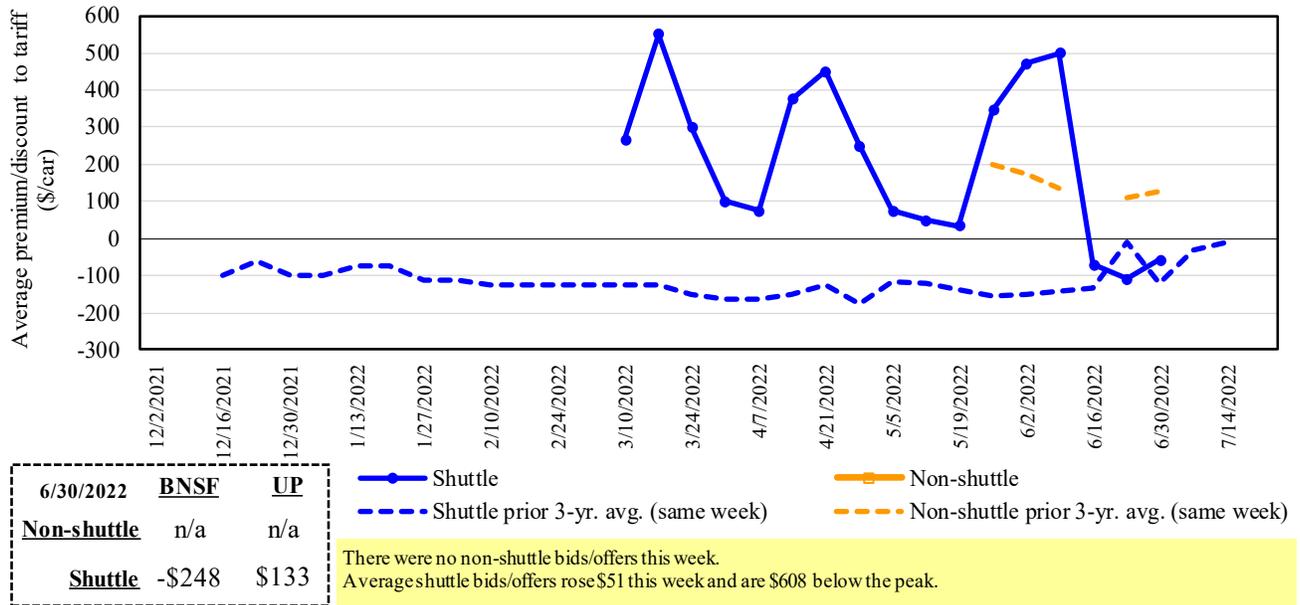
Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

Source: USDA, Agricultural Marketing Service.

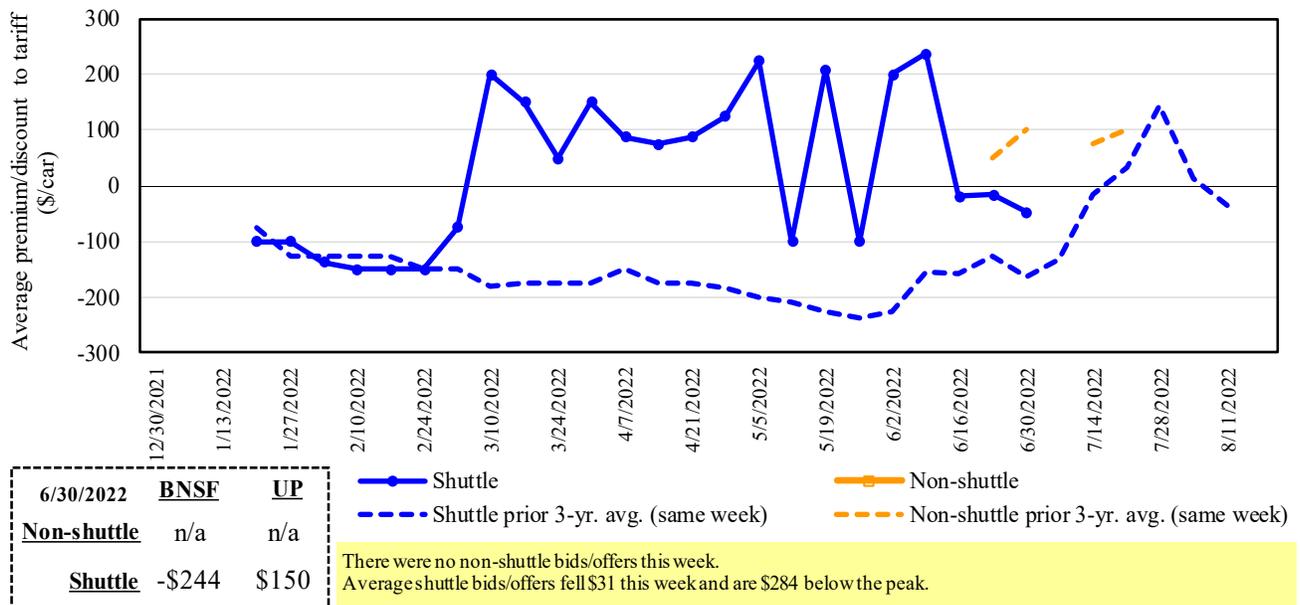
The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/supply.

**Figure 4**  
**Secondary market bids/offers for railcars to be delivered in July 2022**



Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad.  
 Source: USDA, Agricultural Marketing Service.

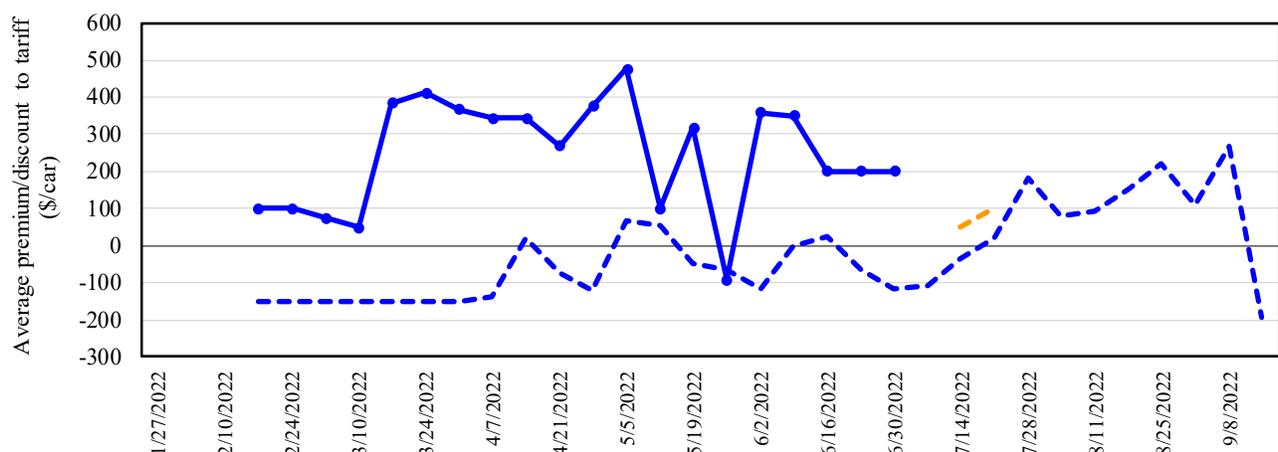
**Figure 5**  
**Secondary market bids/offers for railcars to be delivered in August 2022**



Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad.  
 Source: USDA, Agricultural Marketing Service.

Figure 6

Secondary market bids/offers for railcars to be delivered in September 2022



|                    |             |           |   |  |
|--------------------|-------------|-----------|---|--|
| 6/30/2022          | <b>BNSF</b> | <b>UP</b> | Shuttle   | Non-shuttle                              |
| <b>Non-shuttle</b> | n/a         | n/a       | Shuttle prior 3-yr. avg. (same week)  | Non-shuttle prior 3-yr. avg. (same week) |
| <b>Shuttle</b>     | -\$100      | \$500     | There were no non-shuttle bids/offers this week.<br>Average shuttle bids/offers are unchanged this week and are \$275 below the peak. |  |

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad.  
Source: USDA, Agricultural Marketing Service.

Table 6

Weekly secondary railcar market (\$/car)<sup>1</sup>

| For the week ending:<br>6/30/2022 |                            | Delivery period |        |        |        |        |        |
|-----------------------------------|----------------------------|-----------------|--------|--------|--------|--------|--------|
|                                   |                            | Jul-22          | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 |
| Non-shuttle                       | <b>BNSF-GF</b>             | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | Change from last week      | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | Change from same week 2021 | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | <b>UP-Pool</b>             | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | Change from same week 2021 | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
| Shuttle                           | <b>BNSF-GF</b>             | (248)           | (244)  | (100)  | 1,225  | 1,000  | 775    |
|                                   | Change from last week      | 69              | (13)   | 0      | 1,325  | (200)  | 25     |
|                                   | Change from same week 2021 | 17              | 119    | 167    | 483    | n/a    | n/a    |
|                                   | <b>UP-Pool</b>             | 133             | 150    | 500    | 1,200  | 750    | n/a    |
|                                   | Change from same week 2021 | 483             | 400    | 700    | 533    | n/a    | n/a    |

<sup>1</sup>Average premium/discount to tariff, \$/car-last week.

Note: Bids listed are market indicators only and are not guaranteed prices. n/a = not available; GF = guaranteed freight; Pool = guaranteed pool;

BNSF = BNSF Railway; UP = Union Pacific Railroad.

Data from James B. Joiner Co., Tradewest Brokerage Co.

Source: USDA, Agricultural Marketing Service.

The **tariff rail rate** is the base price of freight rail service. Together with **fuel surcharges** and any **auction and secondary rail** values, the tariff rail rate constitutes the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. However, during times of high rail demand or short supply, high auction and secondary rail values can exceed the cost of the tariff rate plus fuel surcharge.

Table 7

**Tariff rail rates for unit and shuttle train shipments<sup>1</sup>**

| July 2022            | Origin region <sup>3</sup> | Destination region <sup>3</sup> | Tariff rate/car | Fuel surcharge per car | Tariff plus surcharge per: |                     | Percent change Y/Y <sup>4</sup> |
|----------------------|----------------------------|---------------------------------|-----------------|------------------------|----------------------------|---------------------|---------------------------------|
|                      |                            |                                 |                 |                        | metric ton                 | bushel <sup>2</sup> |                                 |
| <b>Unit train</b>    |                            |                                 |                 |                        |                            |                     |                                 |
| Wheat                | Wichita, KS                | St. Louis, MO                   | \$3,695         | \$354                  | \$40.21                    | \$1.09              | 6                               |
|                      | Grand Forks, ND            | Duluth-Superior, MN             | \$3,658         | \$0                    | \$36.33                    | \$0.99              | -13                             |
|                      | Wichita, KS                | Los Angeles, CA                 | \$7,490         | \$0                    | \$74.38                    | \$2.02              | 5                               |
|                      | Wichita, KS                | New Orleans, LA                 | \$4,600         | \$623                  | \$51.87                    | \$1.41              | 10                              |
|                      | Sioux Falls, SD            | Galveston-Houston, TX           | \$7,226         | \$0                    | \$71.76                    | \$1.95              | 5                               |
|                      | Colby, KS                  | Galveston-Houston, TX           | \$4,850         | \$683                  | \$54.94                    | \$1.50              | 10                              |
|                      | Amarillo, TX               | Los Angeles, CA                 | \$5,121         | \$950                  | \$60.29                    | \$1.64              | 12                              |
| Corn                 | Champaign-Urbana, IL       | New Orleans, LA                 | \$4,000         | \$704                  | \$46.71                    | \$1.19              | 14                              |
|                      | Toledo, OH                 | Raleigh, NC                     | \$8,130         | \$774                  | \$88.42                    | \$2.25              | 14                              |
|                      | Des Moines, IA             | Davenport, IA                   | \$2,505         | \$149                  | \$26.36                    | \$0.67              | 6                               |
|                      | Indianapolis, IN           | Atlanta, GA                     | \$6,227         | \$581                  | \$67.61                    | \$1.72              | 14                              |
|                      | Indianapolis, IN           | Knoxville, TN                   | \$5,247         | \$376                  | \$55.84                    | \$1.42              | 12                              |
|                      | Des Moines, IA             | Little Rock, AR                 | \$4,000         | \$438                  | \$44.07                    | \$1.12              | 10                              |
|                      | Des Moines, IA             | Los Angeles, CA                 | \$5,880         | \$1,276                | \$71.06                    | \$1.81              | 15                              |
| Soybeans             | Minneapolis, MN            | New Orleans, LA                 | \$4,431         | \$1,102                | \$54.95                    | \$1.50              | 43                              |
|                      | Toledo, OH                 | Huntsville, AL                  | \$6,714         | \$552                  | \$72.15                    | \$1.96              | 10                              |
|                      | Indianapolis, IN           | Raleigh, NC                     | \$7,422         | \$785                  | \$81.50                    | \$2.22              | 15                              |
|                      | Indianapolis, IN           | Huntsville, AL                  | \$5,367         | \$373                  | \$57.00                    | \$1.55              | 9                               |
|                      | Champaign-Urbana, IL       | New Orleans, LA                 | \$4,665         | \$704                  | \$53.32                    | \$1.45              | 10                              |
| <b>Shuttle train</b> |                            |                                 |                 |                        |                            |                     |                                 |
| Wheat                | Great Falls, MT            | Portland, OR                    | \$4,193         | \$0                    | \$41.64                    | \$1.13              | 4                               |
|                      | Wichita, KS                | Galveston-Houston, TX           | \$4,611         | \$0                    | \$45.79                    | \$1.25              | 9                               |
|                      | Chicago, IL                | Albany, NY                      | \$6,670         | \$731                  | \$73.49                    | \$2.00              | 16                              |
|                      | Grand Forks, ND            | Portland, OR                    | \$5,851         | \$0                    | \$58.10                    | \$1.58              | 3                               |
|                      | Grand Forks, ND            | Galveston-Houston, TX           | \$5,199         | \$0                    | \$51.63                    | \$1.41              | -13                             |
|                      | Colby, KS                  | Portland, OR                    | \$5,923         | \$1,119                | \$69.93                    | \$1.90              | 10                              |
| Corn                 | Minneapolis, MN            | Portland, OR                    | \$5,380         | \$0                    | \$53.43                    | \$1.36              | 4                               |
|                      | Sioux Falls, SD            | Tacoma, WA                      | \$5,340         | \$0                    | \$53.03                    | \$1.35              | 4                               |
|                      | Champaign-Urbana, IL       | New Orleans, LA                 | \$3,920         | \$704                  | \$45.92                    | \$1.17              | 14                              |
|                      | Lincoln, NE                | Galveston-Houston, TX           | \$4,080         | \$0                    | \$40.52                    | \$1.03              | 5                               |
|                      | Des Moines, IA             | Amarillo, TX                    | \$4,420         | \$551                  | \$49.36                    | \$1.25              | 10                              |
|                      | Minneapolis, MN            | Tacoma, WA                      | \$5,380         | \$0                    | \$53.43                    | \$1.36              | 4                               |
|                      | Council Bluffs, IA         | Stockton, CA                    | \$5,300         | \$0                    | \$52.63                    | \$1.34              | 4                               |
| Soybeans             | Sioux Falls, SD            | Tacoma, WA                      | \$6,050         | \$0                    | \$60.08                    | \$1.64              | 3                               |
|                      | Minneapolis, MN            | Portland, OR                    | \$6,100         | \$0                    | \$60.58                    | \$1.65              | 3                               |
|                      | Fargo, ND                  | Tacoma, WA                      | \$5,950         | \$0                    | \$59.09                    | \$1.61              | 3                               |
|                      | Council Bluffs, IA         | New Orleans, LA                 | \$4,895         | \$812                  | \$56.67                    | \$1.54              | 11                              |
|                      | Toledo, OH                 | Huntsville, AL                  | \$4,954         | \$552                  | \$54.67                    | \$1.49              | 11                              |
|                      | Grand Island, NE           | Portland, OR                    | \$5,280         | \$1,146                | \$63.81                    | \$1.74              | 14                              |

<sup>1</sup>A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of

75-120 cars that meet railroad efficiency requirements.

<sup>2</sup>Approximate load per car = 111 short tons (100.7 metric tons): corn 56 pounds per bushel (lbs/bu), wheat and soybeans 60 lbs/bu.

<sup>3</sup>Regional economic areas are defined by the Bureau of Economic Analysis (BEA).

<sup>4</sup>Percentage change year over year (Y/Y) calculated using tariff rate plus fuel surcharge.

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

Table 8

**Tariff rail rates for U.S. bulk grain shipments to Mexico**

| Commodity | Origin state | Destination region   | Tariff rate per car <sup>1</sup> | Fuel surcharge per car <sup>2</sup> | Tariff rate plus fuel surcharge per: |                     | Percent change <sup>4</sup><br>Y/Y |
|-----------|--------------|----------------------|----------------------------------|-------------------------------------|--------------------------------------|---------------------|------------------------------------|
|           |              |                      |                                  |                                     | metric ton <sup>3</sup>              |                     |                                    |
|           |              |                      |                                  |                                     | metric ton <sup>3</sup>              | bushel <sup>3</sup> |                                    |
| Wheat     | MT           | Chihuahua, CI        | \$7,699                          | \$0                                 | \$78.67                              | \$2.14              | 4                                  |
|           | OK           | Cuautitlan, EM       | \$6,900                          | \$230                               | \$72.85                              | \$1.98              | 6                                  |
|           | KS           | Guadalajara, JA      | \$7,619                          | \$719                               | \$85.19                              | \$2.32              | 7                                  |
|           | TX           | Salinas Victoria, NL | \$4,420                          | \$138                               | \$46.57                              | \$1.27              | 4                                  |
| Corn      | IA           | Guadalajara, JA      | \$9,102                          | \$663                               | \$99.77                              | \$2.53              | 6                                  |
|           | SD           | Celaya, GJ           | \$8,300                          | \$0                                 | \$84.81                              | \$2.15              | 2                                  |
|           | NE           | Queretaro, QA        | \$8,322                          | \$462                               | \$89.75                              | \$2.28              | 5                                  |
|           | SD           | Salinas Victoria, NL | \$6,905                          | \$0                                 | \$70.55                              | \$1.79              | 0                                  |
|           | MO           | Tlahnepantla, EM     | \$7,687                          | \$450                               | \$83.14                              | \$2.11              | 5                                  |
|           | SD           | Torreon, CU          | \$7,825                          | \$0                                 | \$79.95                              | \$2.03              | 2                                  |
| Soybeans  | MO           | Bojay (Tula), HG     | \$8,647                          | \$614                               | \$94.63                              | \$2.57              | 5                                  |
|           | NE           | Guadalajara, JA      | \$9,207                          | \$646                               | \$100.67                             | \$2.74              | 5                                  |
|           | IA           | El Castillo, JA      | \$9,510                          | \$0                                 | \$97.17                              | \$2.64              | 1                                  |
|           | KS           | Torreon, CU          | \$8,109                          | \$466                               | \$87.61                              | \$2.38              | 5                                  |
| Sorghum   | NE           | Celaya, GJ           | \$7,932                          | \$597                               | \$87.15                              | \$2.21              | 6                                  |
|           | KS           | Queretaro, QA        | \$8,108                          | \$287                               | \$85.77                              | \$2.18              | 3                                  |
|           | NE           | Salinas Victoria, NL | \$6,713                          | \$231                               | \$70.94                              | \$1.80              | 3                                  |
|           | NE           | Torreon, CU          | \$7,225                          | \$438                               | \$78.29                              | \$1.99              | 6                                  |

<sup>1</sup>Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements.

<sup>2</sup>Fuel surcharge adjusted to reflect the change in Ferrocarril Mexicano, S.A. de C.V railroad fuel surcharge policy as of 10/01/2009.

<sup>3</sup>Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu.

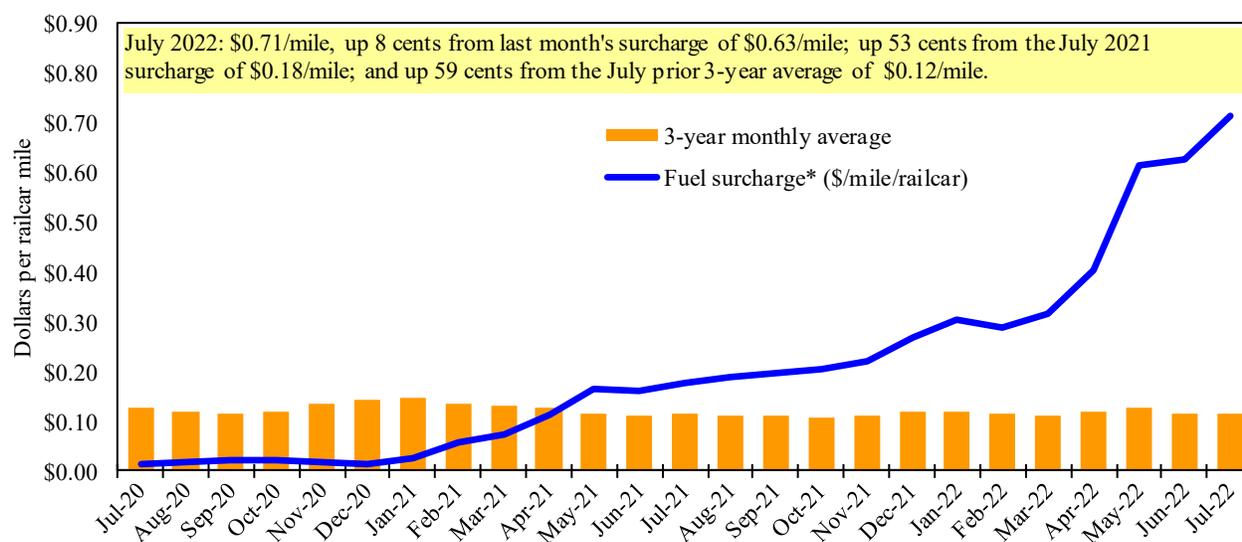
<sup>4</sup>Percentage change calculated using tariff rate plus fuel surcharge; Y/Y = year over year.

<sup>5</sup>As of January 1, both BNSF and Union Pacific changed their billing and reporting of rates to Mexico.

As we incorporate the change, Table 8 updates will be delayed.

Sources: BNSF Railway, Union Pacific Railroad, Kansas City Southern.

Figure 7

**Railroad fuel surcharges, North American weighted average<sup>1</sup>**

<sup>1</sup> Weighted by each Class I railroad's proportion of grain traffic for the prior year.

\* Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

\*\* CSX strike price changed from \$2.00/gal. to \$3.75/gal. starting January 1, 2015.

Sources: BNSF Railway, Canadian National Railway, CSX Transportation, Canadian Pacific Railway, Union Pacific Railroad, Kansas City Southern Railway, Norfolk Southern Corporation.

# Barge Transportation

Figure 8

## Illinois River barge freight rate<sup>1,2</sup>



<sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average of the 3-year average.

\*Source: USDA, Agricultural Marketing Service.

Table 9

## Weekly barge freight rates: Southbound only

|  |                          | Twin Cities | Mid-Mississippi | Lower Illinois River | St. Louis | Cincinnati | Lower Ohio | Cairo-Memphis |
|--|--------------------------|-------------|-----------------|----------------------|-----------|------------|------------|---------------|
| <b>Rate<sup>1</sup></b>                          | 7/5/2022                 | 530         | 437             | 404                  | 324       | 441        | 441        | 335           |
|  | 6/28/2022                | 577         | 484             | 424                  | 354       | 481        | 481        | 364           |
| <b>\$/ton</b>                                    | 7/5/2022                 | 32.81       | 23.25           | 18.75                | 12.93     | 20.68      | 17.82      | 10.52         |
|  | 6/28/2022                | 35.72       | 25.75           | 19.67                | 14.12     | 22.56      | 19.43      | 11.43         |
| <b>Current week % change from the same week:</b> |                          |             |                 |                      |           |            |            |               |
|  | Last year                | 48          | 59              | 47                   | 63        | 106        | 106        | 80            |
|  | 3-year avg. <sup>2</sup> | 29          | 24              | 17                   | 40        | 94         | 94         | 54            |
| <b>Rate<sup>1</sup></b>                          | August                   | 650         | 606             | 594                  | 536       | 603        | 603        | 553           |
|  | October                  | 884         | 859             | 853                  | 811       | 869        | 869        | 797           |

<sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average; ton = 2,000 pounds; "-" data not available.

Source: USDA, Agricultural Marketing Service.

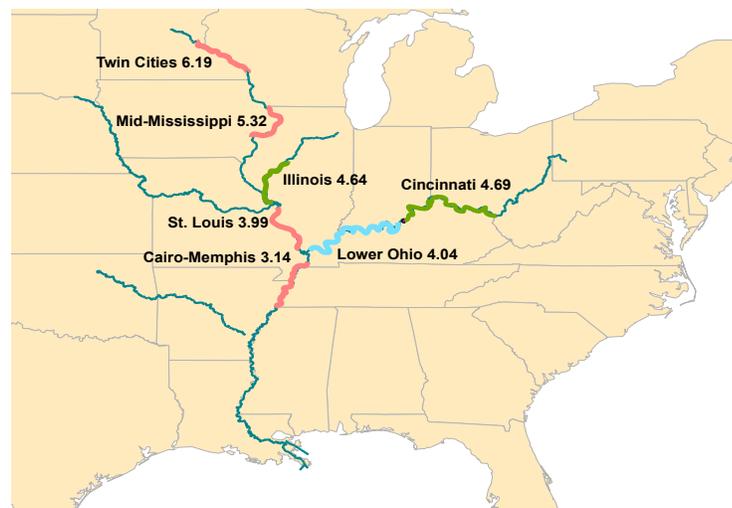
Figure 9

## Benchmark tariff rates

### Calculating barge rate per ton:

$(\text{Rate} * 1976 \text{ tariff benchmark rate per ton}) / 100$

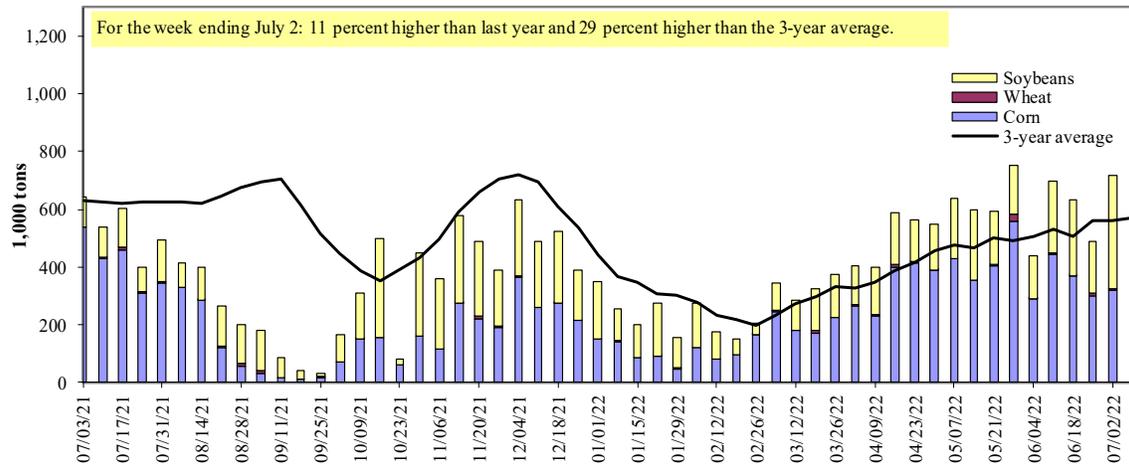
Select applicable index from market quotes are included in tables on this page. The 1976 benchmark rates per ton are provided in map.



Map Credit: USDA, Agricultural Marketing Service

Figure 10

**Barge movements on the Mississippi River<sup>1</sup> (Locks 27 - Granite City, IL)**



<sup>1</sup> The 3-year average is a 4-week moving average.

Source: U.S. Army Corps of Engineers.

Note: The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Table 10

**Barge grain movements (1,000 tons)**

| For the week ending 07/02/2022         | Corn   | Wheat | Soybeans | Other | Total  |
|--|--------|-------|----------|-------|--------|
| <b>Mississippi River</b>               |        |       |          |       |        |
| Rock Island, IL (L15)                  | 210    | 0     | 162      | 0     | 372    |
| Winfield, MO (L25)                     | 279    | 2     | 274      | 3     | 558    |
| Alton, IL (L26)                        | 311    | 2     | 359      | 3     | 674    |
| Granite City, IL (L27)                 | 319    | 5     | 393      | 3     | 720    |
| <b>Illinois River (La Grange)</b>      | 81     | 0     | 71       | 0     | 152    |
| <b>Ohio River (Olmsted)</b>            | 85     | 14    | 38       | 0     | 137    |
| <b>Arkansas River (L1)</b>             | 0      | 48    | 28       | 0     | 76     |
| Weekly total - 2022                    | 404    | 67    | 459      | 3     | 933    |
| Weekly total - 2021                    | 596    | 51    | 124      | 0     | 771    |
| 2022 YTD <sup>1</sup>                  | 10,719 | 879   | 6,444    | 145   | 18,188 |
| 2021 YTD <sup>1</sup>                  | 16,055 | 709   | 4,513    | 191   | 21,468 |
| 2022 as % of 2021 YTD                  | 67     | 124   | 143      | 76    | 85     |
| Last 4 weeks as % of 2021 <sup>2</sup> | 71     | 114   | 240      | 91    | 100    |
| Total 2021                             | 23,516 | 1,634 | 11,325   | 297   | 36,772 |

<sup>1</sup> Weekly total, YTD (year-to-date), and calendar year total include MI/27, OH/Olmsted, and AR/1; Other refers to oats, barley, sorghum, and rye.

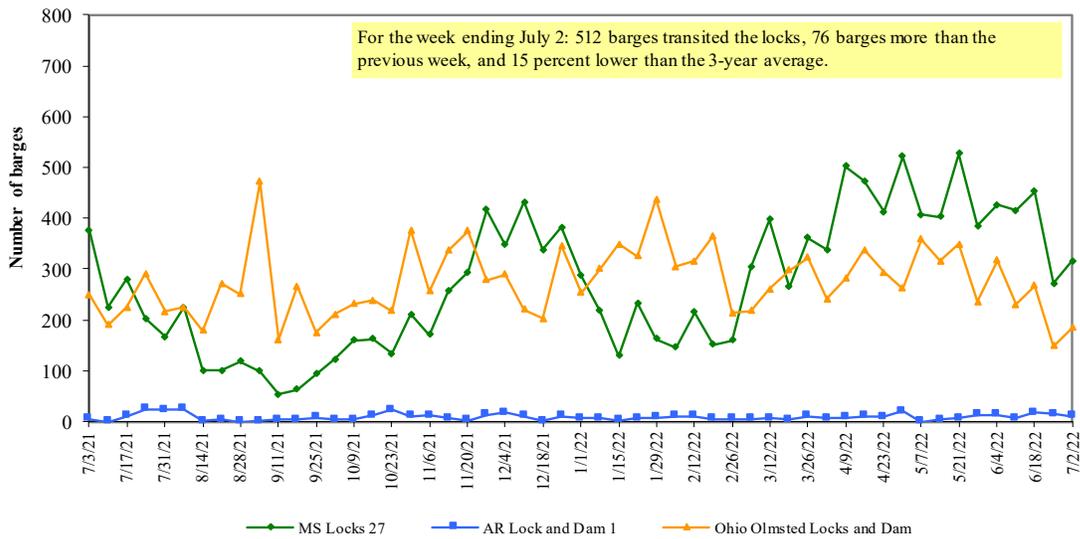
Total may not add exactly due to rounding.

<sup>2</sup> As a percent of same period in 2021.

Note: L (as in "L15") refers to a lock, locks, or locks and dam facility. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers.

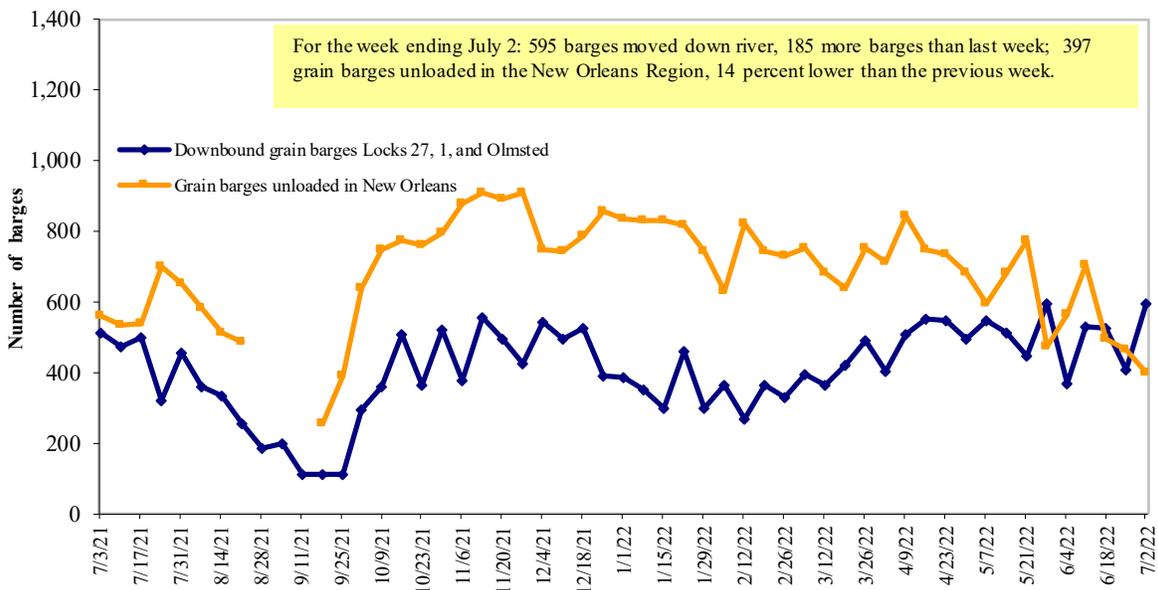
**Figure 11**  
**Upbound empty barges transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Olmsted Locks and Dam**



Source: U.S. Army Corps of Engineers.

Note: The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

**Figure 12**  
**Grain barges for export in New Orleans region**



Note: Olmsted = Olmsted Locks and Dam.

Source: U.S. Army Corps of Engineers and USDA, Agricultural Marketing Service.

Note: The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

# Truck Transportation

The weekly diesel price provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

Table 11

**Retail on-highway diesel prices, week ending 7/4/2022 (U.S. \$/gallon)**

| Region | Location                   | Price | Change from |          |
|--------|----------------------------|-------|-------------|----------|
|        |                            |       | Week ago    | Year ago |
| I      | East Coast                 | NA    | #N/A        | #N/A     |
|        | New England                | NA    | #N/A        | #N/A     |
|        | Central Atlantic           | NA    | #N/A        | #N/A     |
|        | Lower Atlantic             | NA    | #N/A        | #N/A     |
| II     | Midwest                    | NA    | #N/A        | #N/A     |
| III    | Gulf Coast                 | NA    | #N/A        | #N/A     |
| IV     | Rocky Mountain             | NA    | #N/A        | #N/A     |
| V      | West Coast                 | NA    | #N/A        | #N/A     |
|        | West Coast less California | NA    | #N/A        | #N/A     |
|        | California                 | NA    | #N/A        | #N/A     |
| Total  | United States              | NA    | #N/A        | #N/A     |

<sup>1</sup>Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

Source: U.S. Department of Energy, Energy Information Administration.

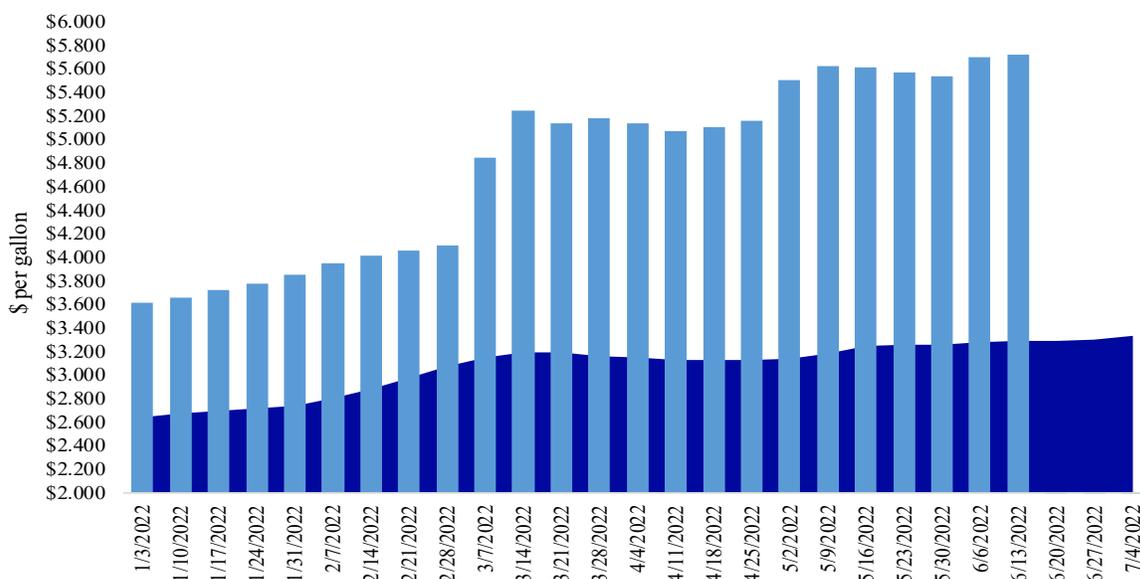
Note: On June 13, the Energy Information Administration implemented a new methodology to estimate weekly on-highway diesel fuel prices, so the week-to-week and year-to-year changes may not be comparable.

Figure 13

**Weekly diesel fuel prices, U.S. average**

The Energy Information Administration did not release diesel fuel data for the week ending July 4 due to system issues.

■ Last year \$3.331 ■ Current year NA



Source: U.S. Department of Energy, Energy Information Administration, Retail On-Highway Diesel Prices.

Note: On June 13, the Energy Information Administration implemented a new methodology to estimate weekly on-highway diesel fuel prices, so the week-to-week and year-to-year changes may not be comparable.

NA= Not Available

# Grain Exports

Table 12

## U.S. export balances and cumulative exports (1,000 metric tons)

| For the week ending                                  | Wheat |       |       |       |     | All wheat | Corn   | Soybeans | Total   |
|--|-------|-------|-------|-------|-----|-----------|--------|----------|---------|
|  | HRW   | SRW   | HRS   | SWW   | DUR |           |        |          |         |
| <b>Export balances<sup>1</sup></b>                   |       |       |       |       |     |           |        |          |         |
| 6/23/2022  | 1,343 | 996   | 1,268 | 899   | 104 | 4,610     | 8,953  | 8,389    | 21,953  |
| This week year ago                                   | 1,549 | 1,040 | 1,563 | 1,078 | 8   | 5,238     | 12,148 | 3,568    | 20,954  |
| <b>Cumulative exports-marketing year<sup>2</sup></b> |       |       |       |       |     |           |        |          |         |
| 2021/22 YTD  | 340   | 151   | 403   | 248   | 18  | 1,160     | 51,471 | 51,729   | 104,360 |
| 2020/21 YTD  | 519   | 32    | 353   | 231   | 26  | 1,162     | 57,400 | 58,273   | 116,834 |
| YTD 2021/22 as % of 2020/21                          | 65    | 0     | 114   | 107   | 0   | 100       | 90     | 89       | 89      |
| Last 4 wks. as % of same period 2020/21*             | 79    | 90    | 83    | 79    | 915 | 84        | 85     | 258      | 114     |
| Total 2020/21  | 8,331 | 1,744 | 7,337 | 6,281 | 654 | 24,347    | 66,702 | 60,287   | 151,336 |
| Total 2019/20  | 9,526 | 2,318 | 6,960 | 4,751 | 922 | 24,477    | 42,622 | 43,994   | 111,094 |

<sup>1</sup> Current unshipped (outstanding) export sales to date.

<sup>2</sup> Shipped export sales to date.

Note: marketing year: wheat = 6/01-5/31, corn and soybeans = 9/01-8/31. YTD = year-to-date; wks. = weeks; HRW= hard red winter; SRW = soft red winter; HRS= hard red spring; SWW= soft white wheat; DUR= durum.

Source: USDA, Foreign Agricultural Service.

Table 13

## Top 5 importers<sup>1</sup> of U.S. corn

| For the week ending 06/23/2022                              | Total commitments <sup>2</sup> |                       |                    | % change<br>current MY<br>from last MY | Exports <sup>3</sup><br>3-yr. avg.<br>2019-21 |
|---|--------------------------------|-----------------------|--------------------|--|---|
|   | 2022/23<br>next MY             | 2021/22<br>current MY | 2020/21<br>last MY |  |   |
|   | 1,000 mt -                     |                       |                    |  |   |
| Mexico  | 2075.4                         | 16,468                | 14,880             | 11                                     | 14,817  |
| Japan   | 597.3                          | 9,700                 | 10,584             | (8)                                    | 11,082  |
| China   | 2720                           | 14,659                | 23,332             | (37)                                   | 7,920   |
| Columbia  | 100                            | 4,345                 | 3,846              | 13                                     | 4,491   |
| Korea   | 0                              | 1,473                 | 3,526              | 0                                      | 3,302   |
| <b>Top 5 importers</b>                                      | <b>5,493</b>                   | <b>46,643</b>         | <b>56,169</b>      | <b>(17)</b>                            | <b>41,613</b>                                 |
| <b>Total U.S. corn export sales</b>                         | <b>6,377</b>                   | <b>60,424</b>         | <b>69,547</b>      | <b>(13)</b>                            | <b>53,145</b>                                 |
| % of projected exports                                      | 10%                            | 97%                   | 99%                |  |   |
| Change from prior week <sup>2</sup>                         | <b>119</b>                     | <b>89</b>             | <b>15</b>          |  |   |
| <b>Top 5 importers' share of U.S. corn<br/>export sales</b> | 86%                            | 77%                   | 81%                |  | 78%   |
| <b>USDA forecast June 2022</b>                              | <b>61,069</b>                  | <b>62,341</b>         | <b>70,051</b>      | <b>(11)</b>                            |   |
| <b>Corn use for ethanol USDA forecast,<br/>June 2022</b>    | <b>136,525</b>                 | <b>136,525</b>        | <b>127,838</b>     | <b>7</b>                               |   |

<sup>1</sup>Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2020/21; marketing year (MY) = Sep 1 - Aug 31.

<sup>2</sup>Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. Total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales.

<sup>3</sup>FAS marketing year ranking reports (carry over plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

Table 14

**Top 5 importers<sup>1</sup> of U.S. soybeans**

| For the week ending 6/23/2022                                  | Total commitments <sup>2</sup> |                       |                    | % change<br>current MY<br>from last MY | Exports <sup>3</sup><br>3-yr. avg.<br>2018-20 |
|--|--------------------------------|-----------------------|--------------------|--|---|
|  | 2022/23<br>next MY             | 2021/22<br>current MY | 2020/21<br>last MY |  |   |
|  |                                |                       |                    |  | - 1,000 mt -                                  |
| China  | 7,765                          | 30,550                | 35,809             | (15)                                   | 21,666  |
| Mexico   | 700                            | 5,325                 | 4,747              | 12                                     | 4,754   |
| Egypt  | 228                            | 4,093                 | 2,777              | 47                                     | 3,093   |
| Indonesia  | 7                              | 1,651                 | 2,256              | (27)                                   | 2,325   |
| Japan  | 130                            | 2,418                 | 2,276              | 6                                      | 2,275   |
| <b>Top 5 importers</b>   | <b>8,830</b>                   | <b>44,036</b>         | <b>47,864</b>      | <b>(8)</b>                             | <b>34,113</b>                                 |
| <b>Total U.S. soybean export sales</b>                         | <b>13,498</b>                  | <b>60,119</b>         | <b>61,841</b>      | <b>(3)</b>                             | <b>50,758</b>                                 |
| % of projected exports   | 23%                            | 102%                  | 100%               |  |   |
| change from prior week <sup>2</sup>                            | 128                            | (120)                 | 93                 |  |   |
| <b>Top 5 importers' share of U.S.<br/>soybean export sales</b> | 65%                            | 73%                   | 77%                |  | 67%   |
| <b>USDA forecast, June 2022</b>                                | <b>59,946</b>                  | <b>59,128</b>         | <b>61,608</b>      | <b>(4)</b>                             |   |

<sup>1</sup>Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2020/21; marketing year (MY) = Sep 1 - Aug 31.

<sup>2</sup>Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales and/or accumulated sales.

<sup>3</sup>FAS marketing year ranking reports (carryover plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

Table 15

**Top 10 importers<sup>1</sup> of all U.S. wheat**

| For the week ending 6/23/2022                                 | Total Commitments <sup>2</sup> |                    | % change<br>current MY<br>from last MY | Exports <sup>3</sup><br>3-yr. avg.<br>2018-20 |
|---|--------------------------------|--------------------|--|---|
|   | 2022/23<br>current MY          | 2021/22<br>last MY |  |   |
|   |                                |                    |  | - 1,000 mt -                                  |
| Mexico  | 1,080                          | 1,032              | 5                                      | 3,388   |
| Philippines   | 901                            | 881                | 2                                      | 3,121   |
| Japan   | 575                            | 753                | (24)                                   | 2,567   |
| Korea   | 373                            | 366                | 2                                      | 1,501   |
| Nigeria   | 308                            | 537                | (43)                                   | 1,490   |
| China   | 0                              | 270                | (100)                                  | 1,268   |
| Taiwan  | 127                            | 184                | (31)                                   | 1,187   |
| Indonesia   | 11                             | 62                 | (82)                                   | 1,131   |
| Thailand  | 125                            | 121                | 4                                      | 768   |
| Italy   | 102                            | 39                 | 163                                    | 681   |
| <b>Top 10 importers</b>                                       | <b>3,601</b>                   | <b>4,243</b>       | <b>(15)</b>                            | <b>17,102</b>                                 |
| <b>Total U.S. wheat export sales</b>                          | <b>5,770</b>                   | <b>6,400</b>       | <b>(10)</b>                            | <b>24,617</b>                                 |
| % of projected exports  | 27%                            | 29%                |  |   |
| change from prior week <sup>2</sup>                           | 497                            | 226                |  |   |
| <b>Top 10 importers' share of U.S.<br/>wheat export sales</b> | 62%                            | 66%                |  | 69%   |
| <b>USDA forecast, June 2022</b>                               | <b>21,117</b>                  | <b>21,935</b>      | <b>(4)</b>                             |   |

<sup>1</sup>Based on USDA, Foreign Agricultural Service( FAS) marketing year ranking reports for 2020/21; Marketing year (MY) = Jun 1 - May 31.

<sup>2</sup>Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from the previous week's outstanding and/or accumulated sales.

<sup>3</sup>FAS marketing year final reports (carryover plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number.

Source: USDA, Foreign Agricultural Service.

Table 16

## Grain inspections for export by U.S. port region (1,000 metric tons)

| Port regions                  | For the week ending<br>06/30/22 | Previous<br>week* | Current week<br>as % of previous | 2022 YTD*     | 2021 YTD*     | 2022 YTD as<br>% of 2021 YTD | Last 4-weeks as % of: |                  | 2021 total*    |
|-------------------------------|---------------------------------|-------------------|----------------------------------|---------------|---------------|------------------------------|-----------------------|------------------|----------------|
|                               |                                 |                   |                                  |               |               |                              | Last year             | Prior 3-yr. avg. |                |
| <b>Pacific Northwest</b>      |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 0                               | 133               | 0                                | 4,479         | 8,164         | 55                           | 56                    | 45               | 13,243         |
| Corn                          | 1                               | 437               | 0                                | 7,642         | 11,079        | 69                           | 63                    | 88               | 13,420         |
| Soybeans                      | 0                               | 0                 | n/a                              | 4,422         | 3,758         | 118                          | n/a                   | 31               | 14,540         |
| <b>Total</b>                  | <b>1</b>                        | <b>570</b>        | <b>0</b>                         | <b>16,543</b> | <b>23,001</b> | <b>72</b>                    | <b>64</b>             | <b>64</b>        | <b>41,203</b>  |
| <b>Mississippi Gulf</b>       |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 45                              | 97                | 46                               | 2,067         | 1,313         | 157                          | 151                   | 129              | 3,202          |
| Corn                          | 432                             | 573               | 75                               | 21,135        | 25,947        | 81                           | 73                    | 105              | 38,498         |
| Soybeans                      | 191                             | 365               | 52                               | 11,740        | 10,347        | 113                          | 367                   | 124              | 27,159         |
| <b>Total</b>                  | <b>668</b>                      | <b>1,036</b>      | <b>64</b>                        | <b>34,942</b> | <b>37,607</b> | <b>93</b>                    | <b>104</b>            | <b>112</b>       | <b>68,858</b>  |
| <b>Texas Gulf</b>             |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 0                               | 67                | 0                                | 1,662         | 2,030         | 82                           | 46                    | 45               | 3,888          |
| Corn                          | 0                               | 0                 | n/a                              | 378           | 271           | 140                          | 99                    | 80               | 627            |
| Soybeans                      | 0                               | 0                 | n/a                              | 2             | 656           | 0                            | n/a                   | n/a              | 1,611          |
| <b>Total</b>                  | <b>0</b>                        | <b>67</b>         | <b>0</b>                         | <b>2,042</b>  | <b>2,957</b>  | <b>69</b>                    | <b>49</b>             | <b>47</b>        | <b>6,126</b>   |
| <b>Interior</b>               |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 73                              | 74                | 100                              | 1,453         | 1,443         | 101                          | 121                   | 140              | 2,973          |
| Corn                          | 225                             | 194               | 116                              | 4,813         | 4,988         | 96                           | 103                   | 110              | 10,157         |
| Soybeans                      | 107                             | 96                | 112                              | 3,632         | 3,325         | 109                          | 123                   | 94               | 6,525          |
| <b>Total</b>                  | <b>405</b>                      | <b>363</b>        | <b>111</b>                       | <b>9,897</b>  | <b>9,756</b>  | <b>101</b>                   | <b>111</b>            | <b>109</b>       | <b>19,656</b>  |
| <b>Great Lakes</b>            |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 0                               | 0                 | n/a                              | 111           | 229           | 49                           | 2                     | 1                | 536            |
| Corn                          | 0                               | 0                 | n/a                              | 100           | 39            | 257                          | 238                   | 713              | 145            |
| Soybeans                      | 13                              | 13                | 101                              | 221           | 26            | 861                          | 200                   | 47               | 592            |
| <b>Total</b>                  | <b>13</b>                       | <b>13</b>         | <b>101</b>                       | <b>432</b>    | <b>293</b>    | <b>147</b>                   | <b>71</b>             | <b>33</b>        | <b>1,273</b>   |
| <b>Atlantic</b>               |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 0                               | 0                 | n/a                              | 37            | 76            | 49                           | 5                     | 14               | 128            |
| Corn                          | 8                               | 21                | 37                               | 177           | 14            | n/a                          | n/a                   | n/a              | 85             |
| Soybeans                      | 63                              | 27                | 230                              | 1,521         | 1,054         | 144                          | 668                   | 430              | 2,184          |
| <b>Total</b>                  | <b>70</b>                       | <b>48</b>         | <b>146</b>                       | <b>1,735</b>  | <b>1,144</b>  | <b>152</b>                   | <b>796</b>            | <b>532</b>       | <b>2,397</b>   |
| <b>U.S. total from ports*</b> |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 118                             | 371               | 32                               | 9,809         | 13,255        | 74                           | 71                    | 62               | 23,969         |
| Corn                          | 665                             | 1,225             | 54                               | 34,245        | 42,337        | 81                           | 76                    | 103              | 62,932         |
| Soybeans                      | 374                             | 501               | 75                               | 21,537        | 19,166        | 112                          | 268                   | 107              | 52,612         |
| <b>Total</b>                  | <b>1,156</b>                    | <b>2,097</b>      | <b>55</b>                        | <b>65,592</b> | <b>74,758</b> | <b>88</b>                    | <b>92</b>             | <b>93</b>        | <b>139,512</b> |

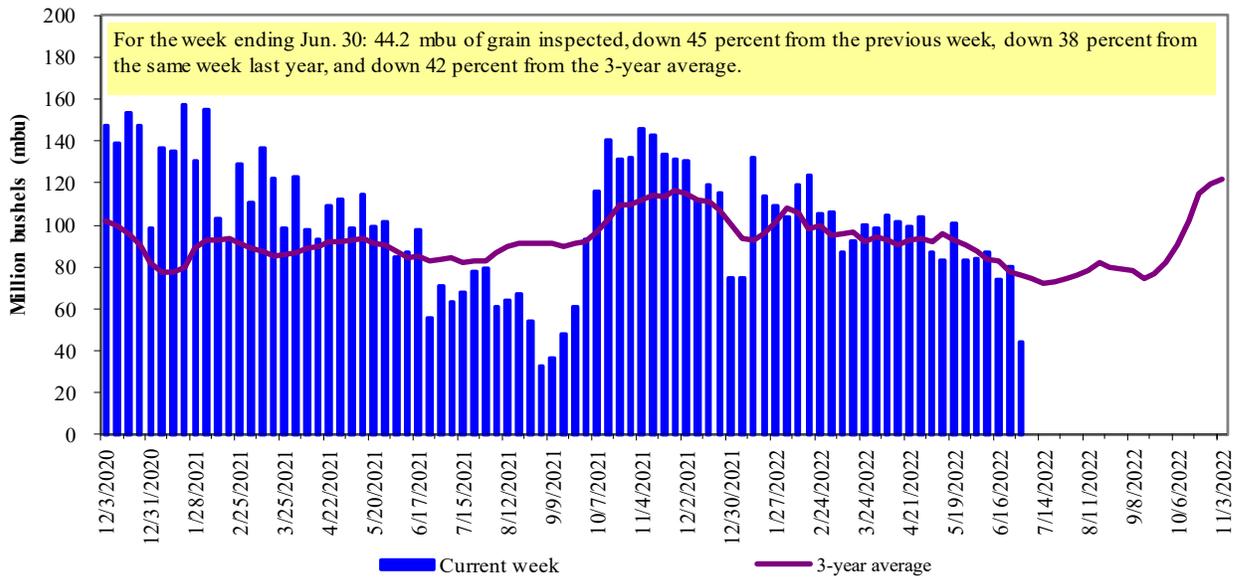
\*Data includes revisions from prior weeks; some regional totals may not add exactly due to rounding.

Source: USDA, Federal Grain Inspection Service; YTD= year-to-date; n/a = not applicable or no change.

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 55 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2019.

Figure 14

**U.S. grain inspected for export (wheat, corn, and soybeans)**

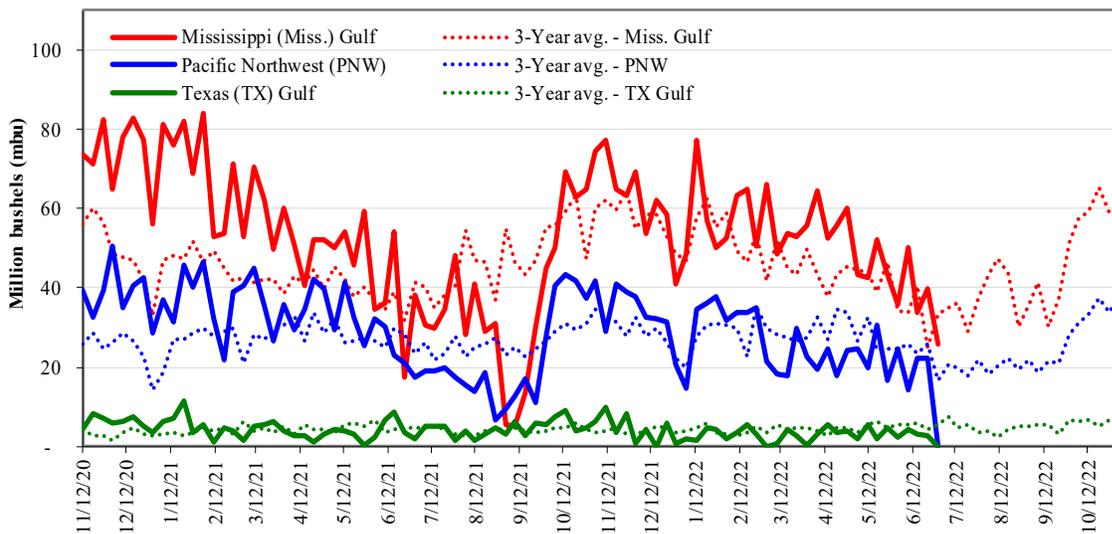


Note: 3-year average consists of 4-week running average.

Source: USDA, Federal Grain Inspection Service.

Figure 15

**U.S. Grain inspections: U.S. Gulf and PNW<sup>1</sup> (wheat, corn, and soybeans)**



| Week ending 06/30/22 inspections (mbu): |      | Percent change from:                |          |           |          |
|---|------|-------------------------------------|----------|-----------|----------|
|   |      | MS Gulf                             | TX Gulf  | U.S. Gulf | PNW      |
| MS Gulf:                                | 25.7 | Last wk: down 35                    | down 100 | down 39   | down 100 |
| PNW:                                    | 0.0  | Last Year (same wk): down 32        | down 100 | down 36   | down 100 |
| TX Gulf:                                | 0.0  | 3-yr avg. (4-wk. mov. Avg): down 23 | down 100 | down 33   | down 100 |

Source: USDA, Federal Grain Inspection Service.

# Ocean Transportation

Table 17

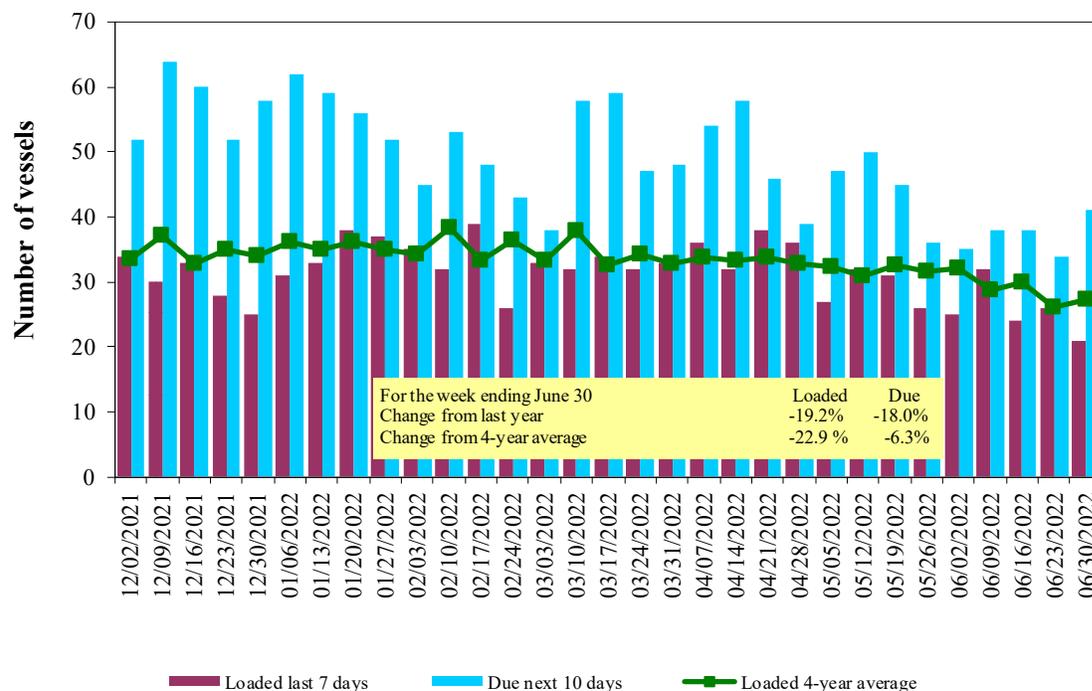
**Weekly port region grain ocean vessel activity (number of vessels)**

| Date         | Gulf      |          |           | Pacific Northwest |
|--------------|-----------|----------|-----------|-------------------|
|              | In port   | Loaded   | Due next  | In port           |
|              |           | 7-days   | 10-days   |                   |
| 6/30/2022    | 15        | 21       | 41        | 5                 |
| 6/23/2022    | 16        | 26       | 34        | 6                 |
| 2021 range   | (10...57) | (5...48) | (15...69) | (4...27)          |
| 2021 average | 34        | 32       | 49        | 15                |

Source: USDA, Agricultural Marketing Service.

Figure 16

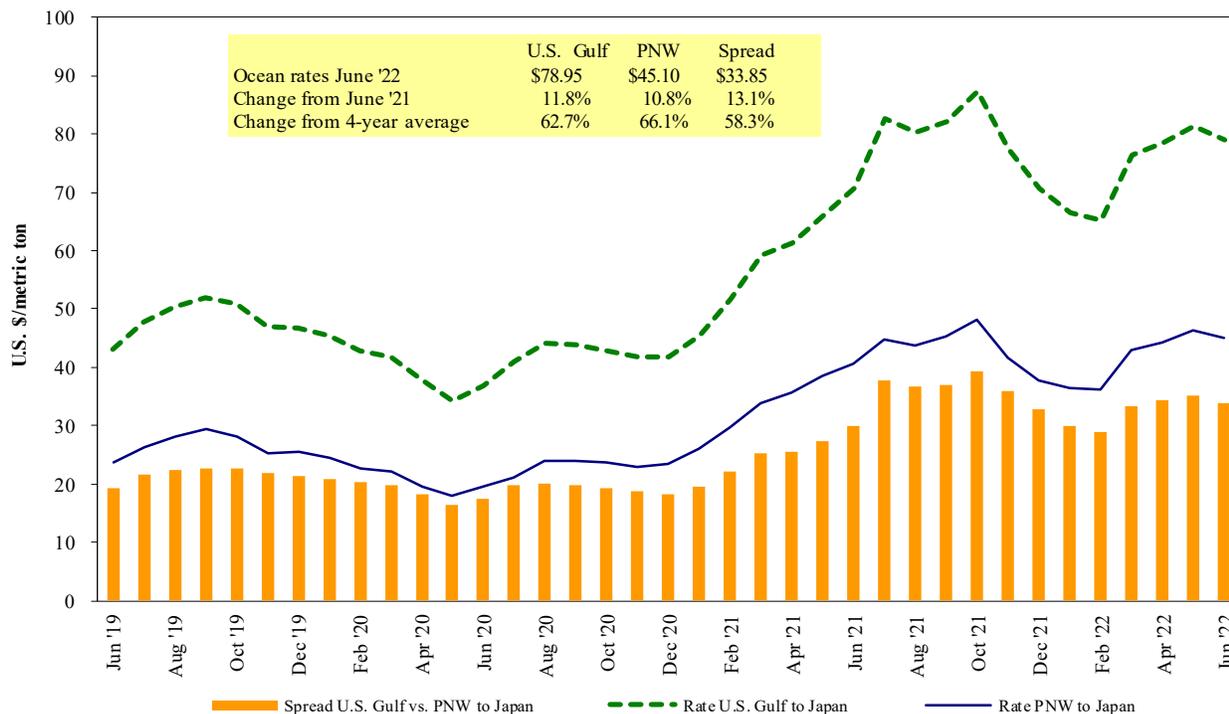
**U.S. Gulf<sup>1</sup> vessel loading activity**



<sup>1</sup>U.S. Gulf includes Mississippi, Texas, and East Gulf  
Source: USDA, Agricultural Marketing Service.

Figure 17

Grain vessel rates, U.S. to Japan



Note: PNW = Pacific Northwest  
 Source: O'Neil Commodity Consulting

Table 18

Ocean freight rates for selected shipments, week ending 07/02/2022

| Export region | Import region | Grain types  | Loading date    | Volume loads (metric tons) | Freight rate (US\$/metric ton) |
|---------------|---------------|--------------|-----------------|----------------------------|--------------------------------|
| U.S. Gulf     | Japan         | Heavy grain  | Jul 20/30, 2022 | 50,000                     | 81.50                          |
| U.S. Gulf     | Japan         | Heavy grain  | Jun 1/10, 2022  | 50,000                     | 89.65                          |
| U.S. Gulf     | Japan         | Heavy grain  | May 1/20, 2022  | 50,000                     | 78.90                          |
| U.S. Gulf     | S. China      | Corn         | Aug 1/10, 2022  | 68,000                     | 71.00                          |
| U.S. Gulf     | Djibouti      | Wheat        | Jun 5/15, 2022  | 37,150                     | 190.81*                        |
| U.S. Gulf     | Honduras      | Soybean Meal | Feb 18/28, 2022 | 7,820                      | 57.15*                         |
| U.S. Gulf     | S. Korea      | Heavy grain  | Jun 1/Jul, 2022 | 55,000                     | 82.75                          |
| U.S. Gulf     | Sudan         | Sorghum      | Mar 1/10, 2022  | 35,790                     | 149.97*                        |
| U.S. Gulf     | Sudan         | Sorghum      | Feb 1/10, 2022  | 35,780                     | 77.60*                         |
| PNW           | Yemen         | Wheat        | Jul 10/20, 2022 | 27,000                     | 169.50*                        |
| Brazil        | N. China      | Heavy grain  | Mar 18/27, 2022 | 64,000                     | 56.85                          |
| Argentina     | Taiwan        | Corn         | May 1/Jun, 2022 | 65,000                     | 85.00                          |

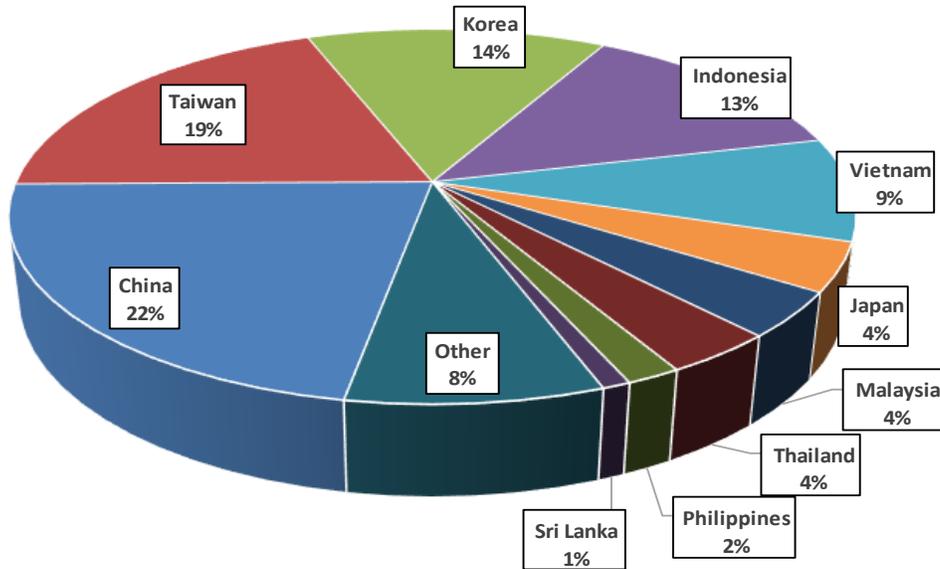
\*50 percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

Note: Rates shown are per metric ton (2,204.62 lbs. = 1 metric ton), free on board (F.O.B), except where otherwise indicated; op = option.

Source: Maritime Research, Inc.

In 2020, containers were used to transport 10 percent of total U.S. waterborne grain exports. Approximately 66 percent of U.S. waterborne grain exports in 2020 went to Asia, of which 14 percent were moved in containers. Approximately 95 percent of U.S. waterborne containerized grain exports were destined for Asia.

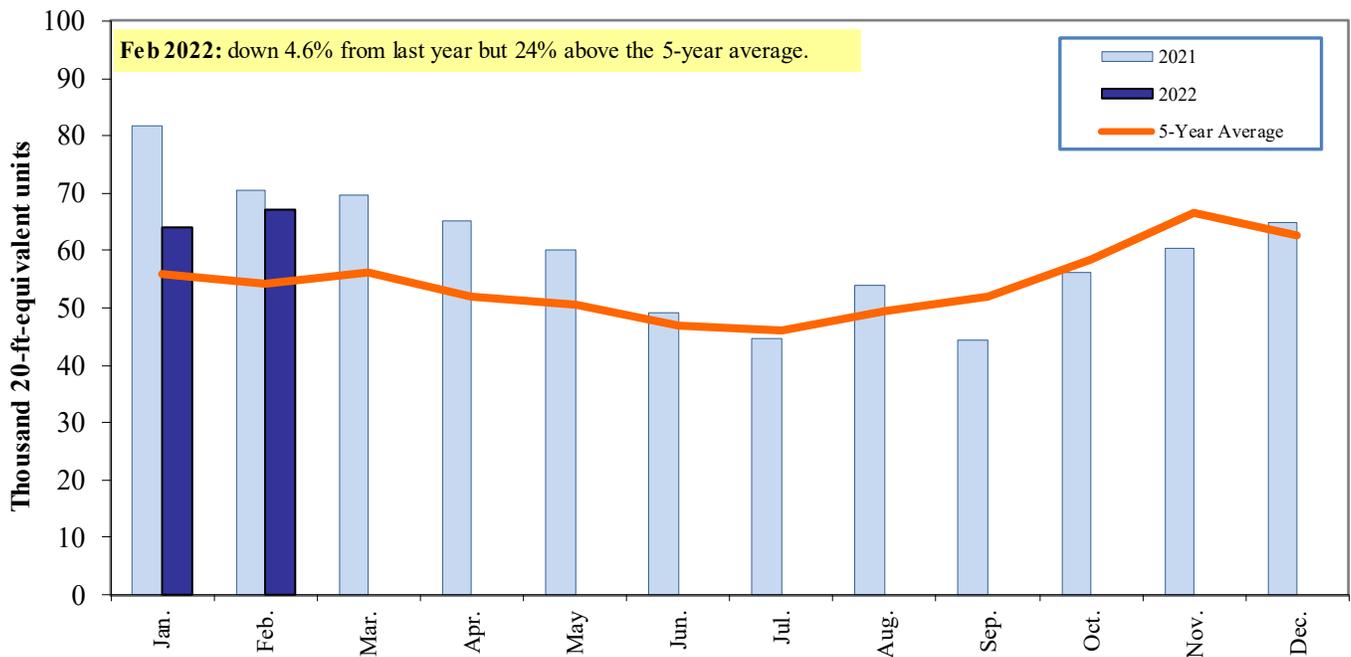
**Figure 18**  
**Top 10 destination markets for U.S. containerized grain exports, Jan-Feb 2022**



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 1001, 100190, 1002, 1003 100300, 1004, 100400, 1005, 100590, 1007, 100700, 1102, 110100, 230310, 110220, 110290, 1201, 120100, 230210, 230990, 230330, 120810, and 120190.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

**Figure 19**  
**Monthly shipments of U.S. containerized grain exports**



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 110220, 110290, 1201, 120100, 120190, 120810, 230210, 230310, 230330, and 230990.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

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