

USDA Agricultural Marketing Service

U.S. DEPARTMENT OF AGRICULTURE







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Grain Transportation Report

May 23, 2024

A weekly publication of the Agricultural Marketing Service www.ams.usda.gov/GTR

Weekly Highlights

Unified Command Moves Dali Back to Port. On May 20, the <u>Key Bridge Response</u>
<u>Unified Command</u> (Unified Command) moved the containership Dali 2.5 miles from the bridge wreckage to a local marine terminal. The move came nearly 8 weeks after the Dali first crashed into the Francis Scott Key Bridge (<u>Grain</u>
<u>Transportation Report (GTR), March</u> 28, 2023).

With Dali's removal, Unified Command estimates that the main channel will soon be 400 feet wide and 50 feet deep—"allowing all pre-collapse deep-draft commercial vessels to enter and exit the Port of Baltimore." Work will now continue to remove remaining bridge wreckage, which will allow the full restoration of the 700-foot channel. This work is expected to be completed by the end of May.

After BNSF Reduces Shuttle Trains Primary Auction Bids Reach \$1 Million. On May 22, BNSF Railway (BNSF) held the first of three auctions—for 110-car grain shuttle trains—that the railroad has scheduled ahead of the new marketing year. (The other two auctions will be on May 29 and June 5.)

In its May 22 auction, BNSF sold 37 shuttles for \$29.3 million. The winning bids ranged from \$502,375 to \$1 million. (9 shuttles beginning in September 2024 went for \$1 million.) These winning bids are the highest in at least 3 years—though they are still lower than **record bids in 2014**. Assuming an average of 2.5 turns per month, a \$1 million yearlong shuttle contract represents about \$300 per car. For additional background information on grain shuttle markets, see "**Dynamic Changes in Rail Shipping Mechanisms for Grain**."

In the three BNSF auctions, a total of 89 shuttle trains will be auctioned for yearlong bookings. BNSF will run a total of 140 grain shuttles during the upcoming fall harvest season, down from an average of about 155 grain shuttle trains for the past three harvest seasons. Last summer, U.S. Class I railroads originated record-low grain carloads—leading to many cancelled shuttles (GTR, July 20, 2023).

FMCSA Extends Emergency Declaration for Francis Scott Key Bridge. The Federal Motor Carrier Safety
Administration (FMCSA) has <u>extended</u> its
emergency declaration for the collapse of the
Francis Scott Key Bridge in Baltimore, MD—
through June 8 or the end of the emergency,
whichever is earlier. FMCSA said it will
continually review the status of the emergency
and may take action to modify the extension, if
necessary.

For drivers that directly support the emergency relief efforts, the 11-hour maximum driving time for commercial drivers is extended by 2 additional hours. The declaration also relieves drivers from the electronic logging device requirements for records of duty status. As part of the extended declaration, direct assistance now includes transport of commodities that were rerouted because of disruptions to vessel traffic into the Port.

Direct assistance also includes transport of gasoline, ethanol, propane, natural gas, and heating oil from Maryland's Curtis Bay terminal (within the Baltimore Marine Terminal area) to Baltimore City and the following Maryland counties: Anne Arundel, Baltimore, Carroll, Cecil, Frederick, Harford, Howard, Queen Anne's, and Washington.

USACE Delivers FY 2024 Work Plan to Congress. The United States Army Corps of Engineers (USACE) recently submitted its work plan for <u>fiscal year (FY) 2024 Civil</u> **Works appropriations** for Congress to approve. Enacted on March 9, 2024, the Consolidated Appropriations Act, allocates \$8.681 billion <u>for the Army Civil Works Program.</u>

USACE's proposed FY 2024 work plan budgets \$456 million to construction projects on the Mississippi River System (MRS). Included in the plan is \$75 million in funding toward the future construction of a new 1,200-foot lock on the Illinois River, at LaGrange, IL, as well as construction of mooring cells at the same location to assist with inland navigation. In 2023, 5.9 million tons of grain moved south through LaGrange Lock.

The USACE work plan also includes \$103.2 million to complete construction of the McClellan-Kerr Arkansas River Navigation System Three Rivers Project. This project aims to preserve the navigation system from significant erosion that has occurred between the Arkansas and White Rivers. In 2023, 1.2 million tons of grain moved through Lock and Dam 1 on the Arkansas River.

For additional transportation news related to grain and other agricultural products, see the **Transportation Updates and Regulatory News** page on AgTransport. A <u>dataset of all news</u> entries since January 2023 is also available on AgTransport.

Snapshots by Sector

Export Sales

For the week ending May 9, unshipped balances of wheat, corn, and soybeans for marketing year (MY) 2023/24 totaled 17.85 million metric tons (mmt), down 4 percent from last week and up 15 percent from the same time last year.

Net <u>corn export sales</u> for MY 2023/24 were 0.74 mmt, down 17 percent from last week. Net <u>soybean export sales</u> were 0.27 mmt, down 38 percent from last week. Net weekly <u>wheat export sales</u> were 0.078, up 91 percent from last week.

Rail

U.S. Class I railroads originated 19,969 grain carloads during the week ending May 11. This was a 20-percent decrease from the previous week, 12 percent fewer than last year, and 21 percent fewer than the 3-year average.

Average May shuttle secondary railcar bids/offers (per car) were \$163 above tariff for the week ending May 16. This was \$113 more than last week. There were no shuttle bids/offers this week last year. Average non-shuttle secondary railcar bids/offers per car were \$400 above tariff. This was unchanged from last week. There were no non-shuttle bids/offers this week last year.

Barge

For the week ending May 18, <u>barged grain</u> <u>movements</u> totaled 709,660 tons. This was 45 percent more than the previous week and 40 percent more than the same period last year.

For the week ending May 18, 458 grain barges **moved down river**—132 more than last week. There were 276 grain barges **unloaded** in the New Orleans region, 54 percent fewer than last week.

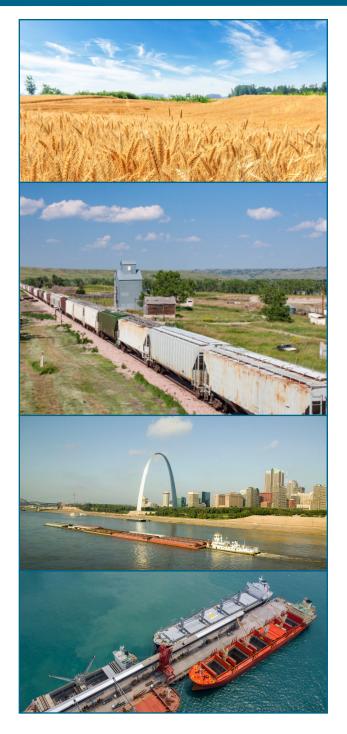
Ocean

For the week ending May 16, 19 oceangoing grain vessels were loaded in the Gulf—14 percent fewer than the same period last year. Within the next 10 days (starting May 17), 36 vessels were expected to be loaded—18 percent fewer than the same period last year.

As of May 16, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$62.00, 2 percent less than the previous week. The rate from the Pacific Northwest to Japan was \$33.00 per mt, 3 percent less than the previous week.

Fuel

For the week ending May 20, the U.S. average <u>diesel price</u> decreased 5.9 cents from the previous week to \$3.789 per gallon, 9.4 cents below the same week last year.



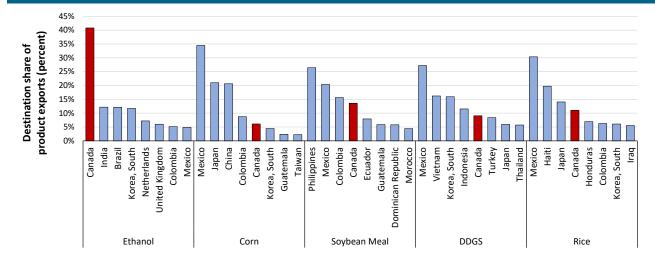
Potential Rail Strike May Impact U.S.-Canadian Grain Transportation

On May 1, the Teamsters Canada Rail Conference—a union of almost 10,000 Canadian rail workers at the Canadian Class I railroads, Canadian National Railway (CN) and CPKC—announced its members voted to authorize strikes at both companies. Although a legally required "cooling-off" period ends on May 21, a Canadian labor board is reviewing whether any essential rail service must continue, which could postpone a potential work stoppage for weeks.

If an outage occurs, it would halt rail movements in Canada and could significantly impact U.S. agricultural trade, producers, and consumers. Although CN and CPKC could continue their U.S. operations (those workers are covered under different contracts), the United States would be affected because of the two nations' large cross-border trade volumes, as well as the interconnectedness of their rail networks.¹

This article describes U.S.-Canadian agricultural trade, with particular focus on agricultural products moved by rail. The piece wraps up with a look at how the strike could affect agricultural shipments.

Figure 1. Canada as a top destination for some grain and grain product exports, 2023



Source: USDA's Agricultural Marketing Service analysis of USDA's Foreign Agricultural Service, Global Agricultural Trade System data.

Role of Rail in Grain and Agricultural Trade with Canada

U.S.-Canadian agricultural trade is substantial. According to **USDA's Foreign Agricultural Service**, \$28.2 billion of U.S. agricultural products were exported to Canada in 2023, making Canada the third-largest destination for agricultural exports (behind China and Mexico). In the same year, the United States imported \$40.1 billion of Canadian agricultural products, making Canada the second-largest origin of U.S. agricultural imports (behind Mexico). By value, most U.S.-Canadian agricultural trade travels by truck, but the cereal grain trade relies much more heavily on rail.

by Rail. In 2023, for cereal grains (e.g., corn, wheat, oats, and other small grains), Canada was the fifth-largest U.S. destination, receiving \$1.1 billion in U.S. exports, and the top U.S. origin, shipping \$1.7 billion of these commodities to the United States. In 2023, Canada was also the top destination for ethanol exports; the fourth-largest destination for soybean meal and rice exports; and the fifth-largest destination for

exports of corn and distillers' dried grains with

solubles (DDGS) (fig. 1).

U.S.-Canadian Cereal and Ethanol Trade

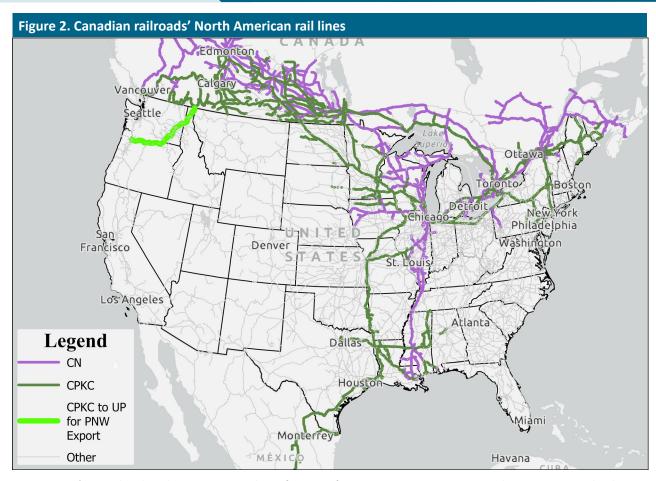
¹ Canada's rail transportation comprises CN and CPKC, along with about 40 short line railroads. Of the system's 26,800 miles of track, CN owns 50 percent of the track miles and CP, 30 percent. All four U.S. Class I railroads interchange with CN and CPKC at various border crossings, and BNSF Railway and CSXT Transportation have track in Canada.

According to the Bureau of Transportation Statistics' Transborder data, rail and truck are the primary modes used for U.S.-Canadian cereal trade. Some imports from Canada also cross the Great Lakes by vessel. Overall, rail and truck split the cereal exports to Canada, by value, at nearly 50 percent each.

By value, 60 percent of U.S. cereal exports to Canada in 2023 crossed the border from North Dakota. The primary North Dakota crossings for cereal were at Portal, ND (85 percent rail and 15 percent truck, by value), and at Pembina, ND (45 percent rail and 55 percent truck, by value). Both border crossings are served by CPKC. Other top border crossings for cereal exports in 2023 were from Detroit, MI (12 percent rail and 89 percent truck, by value) and Port Huron, MI (50 percent rail and 50 percent truck, by value). The Port Huron border crossing was a key CN crossing.

Of cereal imports from Canada in 2023, rail moved 48 percent; truck (32 percent); and vessel (20 percent). Pembina and Portal, ND, were the top cereal-import ports, and rail moved just under 80 percent of shipments, by value, through those ports.

According to the <u>U.S. Department of Energy's</u> <u>Energy Information Administration data</u>, the United States also exported 15.2 million barrels of ethanol to Canada in 2023. Almost three-quarters of the total ethanol exports (11 million barrels) traveled by rail.



Source: USDA's Agricultural Marketing Service analysis of Bureau of Transportation Statistics, National Transportation Atlas data. Map Layer Credits: Esri, TomTom, Garmin, FAO, NOAA, USGS, EPA, USFWS.

U.S. Grain Exports (via Canada) to PNW.

Besides moving U.S. grain to Canada, Canadian rail also helps move grain from the Northern Plains to the U.S. Pacific Northwest: CPKC ships grain from North Dakota, Minnesota, and South Dakota to export terminals in the U.S. Pacific Northwest (PNW) via Union

Pacific Railroad (UP)—passing through Canada along the way (fig. 2). These shipments require switching crews at the U.S.-Canada border. A notable example of grain using this route occurred on November 15, 2023, when a grain cooperative in Oregon unloaded an 8,500-foot CPKC train—the longest grain train ever

loaded and unloaded in the United States (see second highlight, December 7, 2023 Grain Transportation Report). The train originated in Honeyford, ND, traveled north and then west through Canada (on CPKC's network) and on to an interchange point with UP near Eastport, ID. From there, UP moved the train to its destination in Boardman, OR.

Fertilizer Imports. Besides being a key U.S. trade partner for grain, Canada is also a major source of fertilizer (potassium and nitrogen) for U.S. farmers.

With minimal domestic potash (i.e., potassium) deposits, the United States must rely on imports for its potash needs. In 2023, from all sources, the United States imported 13 million tons of potash. About 85 percent of these imports are from Canada, nearly all of which cross overland by rail. Of the imports from Canada, the Pembina, ND, customs district processes 41 percent; Duluth, MN, customs district, 39 percent; and Great Falls, MT, customs district, 18 percent.

Canada is also one of the largest sources for nitrogen-based chemical fertilizer imports. On a nitrogen-equivalent basis, just over 25 percent of all U.S. nitrogen imports came from Canada in 2023. (The U.S. has a large nitrogen fertilizer industry and relies less on imports for nitrogen than it does for potash.) In 2023, the United States imported from Canada 3.1 million tons of nitrogen-based fertilizers, including 1.2 million tons of anhydrous ammonia, 0.51 million tons of urea, and 0.43 million tons of urea ammonium nitrate (UAN).

Looking Ahead

The potential strike of Teamsters Canada Rail Conference (TCRC) could risk disrupting the flow of U.S.-Canada cross-border trade. Three contracts covering TCRC locomotive engineers, conductors, and yard workers at Canadian National Railway (CN) and CPKC expired on December 31, 2023. Under Canadian labor law, the agreements extend until both sides agree to new contracts. Following a 60-day conciliation period, beginning May 1, the parties entered a mandatory 21-day "cooling off" period, which includes federal mediation.

The main disagreement centers on what constitutes adequate <u>fatigue management and</u> <u>worker rest provisions</u>.

Most recently, at the request of Canada's Labor Minister, the Canada Industrial Relations Board (CIRB)—an independent tribunal with oversight of certain labor matters—is examining what, if any, rail service must continue under any circumstances. Per Canada's Labor Code, CIRB may order certain rail service "to prevent an immediate and serious danger to the safety or health of the public." A work stoppage requires at least

72-hours' notice and cannot occur until CIRB weighs in. <u>CIRB sought comments</u> on the matter by May 21.² (Replies are due by May 31.) <u>CPKC does not expect</u> CIRB to reach a decision until mid-July.

A lot of uncertainty surrounds the potential strike that could follow the CIRB intervention. At a recent **investor event**, CN executives said that a CIRB order mandating the movement of certain commodities during a work stoppage would create "operational chaos," because the network is not designed to isolate single commodities for shipment. Adding yet more uncertainty to how events could play out, negotiations between the parties **have continued** in recent days. Despite the apparent, current stalemate, the delay of any potential strike (created by the CIRB process) has provided more time in which the dispute could be resolved.

Given Canada's status as a major U.S. trade partner that relies on rail, a Canadian rail strike could have significant impacts on U.S. agricultural trade, producers, and consumers—especially for select grains and grain products.

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² CIRB asked for information on CPKC's movement of propane and CN's movement of fuel, propane, food, and water treatment materials; if CPKC's and CN's customers have any alternatives for delivery of those products; and what level of service must continue to ensure an appropriate supply.

Grain Transportation Indicators

Grains are transported to the domestic and international markets via one or a combination of the following modes: truck, rail, barge and ocean-going vessel. Monitoring the cost of transportation for each mode is vital to the marketing decision making process.

Table 1. Grain transport cost indicators

| For the week | | Rail | | | Oc | ean |
|--------------|---------------------------|-------|------|---------|-----|-----|
| ending: | Truck Non-shuttle Shuttle | Barge | Gulf | Pacific | | |
| 05/22/24 | 254 | 339 | 256 | 178 | 277 | 234 |
| 05/15/24 | 258 | 339 | 251 | 186 | 284 | 241 |
| 05/24/23 | 261 | 316 | 240 | 152 | 228 | 200 |

Note: Indicator: Base year 2000 = 100. Weekly updates include truck = diesel (\$/gallon); rail = nearmonth secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); ocean = routes to Japan (\$/metric ton); n/a = not available.

Source: USDA, Agricultural Marketing Service.

Figure 1. Grain transportation cost indicators as of week ending 05/22/24



Source: USDA, Agricultural Marketing Service.

Grain Transportation Indicators

Figure 2. Grain bid summary

The grain bid summary illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

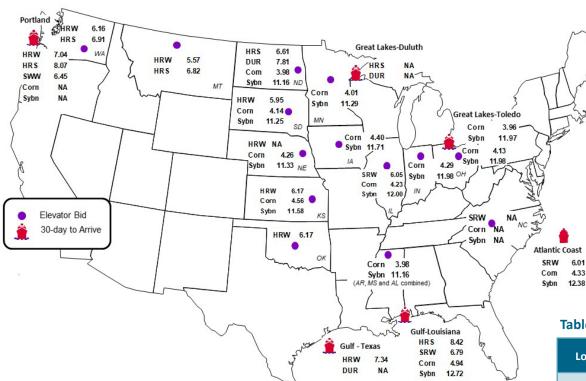


Table 2a. Market update: U.S. origins to export position price spreads (\$/bushel)

| Commodity | Origin– destination | 5/17/2024 | 5/10/2024 |
|-----------|------------------------|-----------|-----------|
| Corn | IL–Gulf | -0.71 | -0.66 |
| Corn | NE-Gulf | -0.68 | -0.64 |
| Soybean | IA-Gulf | -1.01 | -0.94 |
| HRW | KS–Gulf | -1.17 | -1.06 |
| HRS | ND-Portland | -1.46 | -1.35 |

Note: nq = no quote; n/a = not available; HRW = hard red winter wheat; HRS = hard red spring wheat.

Source: USDA, Agricultural Marketing Service.

Table 2b. Futures

| Location | Grain | Month | 5/17/2024 | Week ago 5/10/2024 | Year ago 5/19/2023 |
|-------------|---------|-------|-----------|-----------------------|-----------------------|
| Kansas City | Wheat | July | 6.860 | 6.914 | 8.124 |
| Minneapolis | Wheat | July | 7.114 | 7.200 | 7.976 |
| Chicago | Wheat | July | 6.770 | 6.810 | 5.986 |
| Chicago | Corn | July | 4.580 | 4.730 | 5.572 |
| Chicago | Soybean | July | 12.404 | 12.224 | 13.160 |

Sources: U.S. Inland: GeoGrain, USDA Weekly Bids, U.S. Export: Corn & Soybean - Export Grain Bids, AMS, USDA Wheat Bids - Weekly Wheat Report, U.S. Wheat Associates, Washington, DC.

Inland bids: 12% HRW, 14% HRS, #1 SRW, #1 DUR, #1 SWW, #2 Y Corn, #1 Y Soybeans Export bids: Ord HRW, 14% HRS, #2 SRW, #2 DUR, #2 SWW, #2 Y Corn, #1 Soybeans

Note: HRW = Hard red winter wheat, HRS = Hard red spring wheat, SRW = Soft red winter wheat, DUR = Durum, SWW = Soft white winter wheat, Y = Yellow, Ord = Ordinary. Data from tables 2a and 2b derived from map information.

Sources: U.S. Inland: GeoGrain, USDA Weekly Bids, U.S. Export: Corn & Soybean - Export Grain Bids, AMS, USDA Wheat Bids - Weekly Wheat Report, U.S. Wheat Associates, Washington, DC.

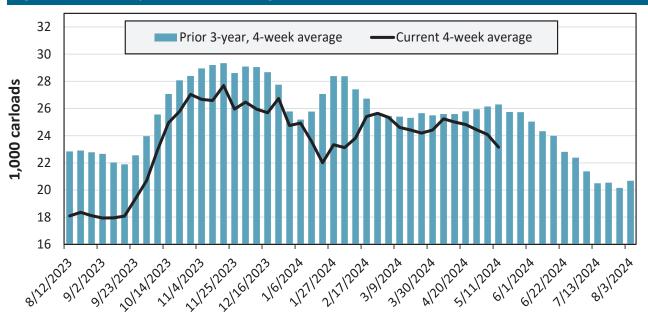
Table 3. Class I rail carrier grain car bulletin (grain carloads originated)

| For the week ending: | East | | West | | Central U.S. | | | |
|---------------------------------|--------|---------|---------|---------|--------------|--------|------------|--|
| 5/11/2024 | СЅХТ | NS | BNSF | UP | СРКС | CN | U.S. total | |
| This week | 1,151 | 2,507 | 8,856 | 4,712 | 2,081 | 662 | 19,969 | |
| This week last year | 1,475 | 2,912 | 9,165 | 5,266 | 2,466 | 1,342 | 22,626 | |
| 2024 YTD | 31,620 | 50,645 | 204,270 | 100,448 | 54,484 | 18,645 | 460,112 | |
| 2023 YTD | 37,959 | 50,841 | 186,089 | 109,851 | 46,737 | 28,831 | 460,308 | |
| 2024 YTD as % of 2023 YTD | 83 | 100 | 110 | 91 | 117 | 65 | 100 | |
| Last 4 weeks as % of 2023 | 94 | 94 | 113 | 84 | 88 | 61 | 96 | |
| Last 4 weeks as % of 3-yr. avg. | 92 | 100 | 92 | 82 | 87 | 53 | 88 | |
| Total 2023 | 92,754 | 130,762 | 499,462 | 278,079 | 131,352 | 66,535 | 1,198,944 | |

Note: The last 4-week percentages compare the last 4 weeks of this year to the closest 4 weeks of last year, and to the average across the prior 3 years. NS = Norfolk Southern; UP = Union Pacific; CN = Canadian National; CPKC = Canadian Pacific Kansas City; YTD = year-to-date; avg. = average; yr. = year. CPKC and CN report carloads for their U.S.-operations only, so the U.S. total reflects originated carloads for all six Class I railroads.

Source: Surface Transportation Board.

Figure 3. Total weekly U.S. Class I railroad grain carloads



For the 4 weeks ending May 11, grain carloads were down 4 percent from the previous week, down 4 percent from last year, and down 12 percent from the 3-year average.

Source: Surface Transportation Board.

Table 4a. Rail service metrics—grain unit train origin dwell times and train speeds

| For the week ending: | | Ea | ist | W | est | | Central U.S. | | U.S. Average |
|----------------------------|-----------------------------------|------|------|------|------|------|--------------|------|--------------|
| | 5/11/2024 | CSX | NS | BNSF | UP | CN | СР | KCS | U.S. Average |
| Grain unit train | This week | 21.5 | 36.8 | 14.2 | 18.0 | 5.4 | 15.1 | 42.4 | 21.9 |
| origin dwell times | Average over last 4 weeks | 26.3 | 32.3 | 14.6 | 16.6 | 4.9 | 12.4 | 22.3 | 18.5 |
| (hours) | Average of same 4 weeks last year | 39.0 | 60.1 | 13.6 | 15.8 | 12.8 | 26.6 | 11.7 | 25.6 |
| Grain unit train | This week | 22.1 | 18.3 | 24.9 | 23.1 | 24.2 | 18.3 | 26.4 | 22.5 |
| speeds (miles per hour) | Average over last 4 weeks | 22.9 | 19.1 | 24.9 | 23.2 | 25.7 | 21.5 | 26.4 | 23.4 |
| | Average of same 4 weeks last year | 22.7 | 14.6 | 25.4 | 22.8 | 24.5 | 21.0 | 25.8 | 22.4 |

Note: NS = Norfolk Southern; UP = Union Pacific; CN = Canadian National; CP = Canadian Pacific; KCS = Kansas City Southern. Although CP and KCS have merged to form CPKC, the service metrics are reported for two legacy networks that correspond to the old nomenclature (CP and KCS).

These service metrics are published weekly on the <u>Surface Transportation Board's website</u> and on <u>AgTransport</u>. For more information on each service metric, see <u>49 CFR § 1250.2</u>. Source: Surface Transportation Board.

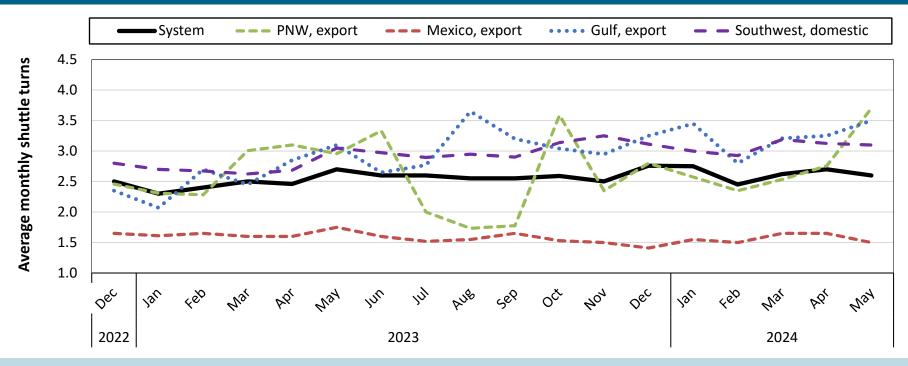
Table 4b. Rail service metrics—unfilled grain car orders and delays

| F | For the week ending: | Ea | st | We | est | | Central U.S. | | II.C. Total |
|-------------------------------|-----------------------------------|----|-----|-------|-----|----|--------------|-----|-------------|
| | 5/11/2024 | | NS | BNSF | UP | CN | СР | KCS | U.S. Total |
| Empty grain cars | This week | 15 | 11 | 479 | 83 | 3 | 40 | 15 | 646 |
| not moved in over 48 hours | Average over last 4 weeks | 14 | 8 | 482 | 95 | 5 | 40 | 19 | 661 |
| (number) | Average of same 4 weeks last year | 13 | 26 | 643 | 84 | 12 | 63 | 32 | 873 |
| Loaded grain cars | This week | 15 | 214 | 924 | 143 | 2 | 47 | 24 | 1,370 |
| not moved in over 48 hours | Average over last 4 weeks | 15 | 204 | 688 | 94 | 2 | 27 | 21 | 1,052 |
| (number) | Average of same 4 weeks last year | 17 | 454 | 583 | 129 | 11 | 96 | 15 | 1,304 |
| Grain unit trains | This week | 0 | 3 | 21 | 5 | 0 | 5 | 6 | 41 |
| held | Average over last 4 weeks | 0 | 2 | 17 | 5 | 0 | 3 | 6 | 33 |
| (number) | Average of same 4 weeks last year | 1 | 5 | 8 | 9 | 0 | 2 | 4 | 29 |
| Unfilled grain car | This week | 0 | 0 | 666 | 297 | 0 | 0 | 0 | 963 |
| orders | Average over last 4 weeks | 0 | 7 | 1,559 | 392 | 0 | 17 | 0 | 1,975 |
| (number) | Average of same 4 weeks last year | 3 | 12 | 1,248 | 611 | 0 | 165 | 72 | 2,111 |

Note: NS = Norfolk Southern; UP = Union Pacific; CN = Canadian National; CP = Canadian Pacific; KCS = Kansas City Southern. Although CP and KCS have merged to form CPKC, the service metrics are reported for two legacy networks that correspond to the old nomenclature (CP and KCS).

These service metrics are published weekly on the <u>Surface Transportation Board's website</u> and on <u>AgTransport</u>. For more information on each service metric, see <u>49 CFR § 1250.2</u>. Source: Surface Transportation Board.

Figure 4. Average monthly turns for grain shuttle trains, by region



Average monthly system-wide grain shuttle turns reported in the first week of May 2024 were 2.6. By destination region, average monthly grain shuttle turns were 3.7 to PNW, 1.5 to Mexico, 3.5 to the Gulf, and 3.1 to the Southwest.

Note: Data is submitted in the first weekly report of each month, covering the previous month. A "shuttle turn" refers to the number of trips completed per month by a single train.

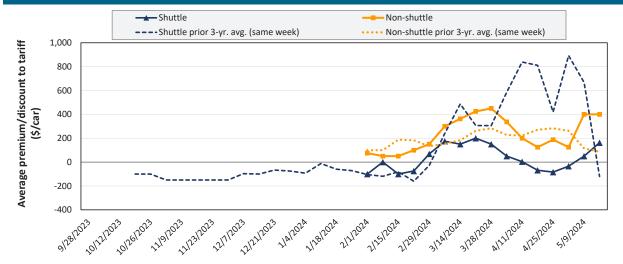
Numbers reflect averages of the three railroads with a shuttle train program: BNSF Railway, Union Pacific Railroad; and CPKC. CPKC only reports values for the Pacific Northwest (PNW). Regions are not standardized and vary across railroads. "Southwest" refers to domestic destinations and includes: "West Texas, Arkansas/Texas, California/Arizona, and California."

Source: Surface Transportation Board.

Rail Transportation

Railroads periodically auction guaranteed grain car service for an individual trip or a period of time (e.g., one year). This ordering system is referred to as the "primary market." Once grain shippers acquire guaranteed freight on the primary market, they can trade that freight with other shippers through a broker. These transactions are referred to as the "secondary market." Secondary rail values are indicators of rail service quality and demand/supply. The values published herein are market indicators only and do not represent guaranteed prices.

Figure 5. Secondary market bids/offers for railcars to be delivered in May 2024



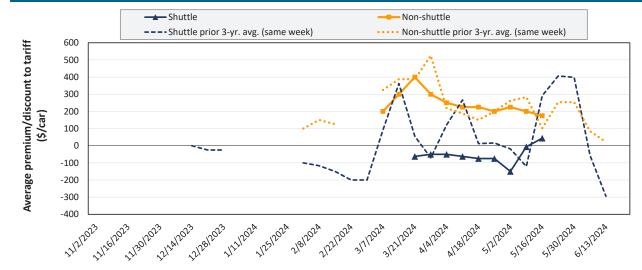
Average non-shuttle bids/offers are unchanged this week, and are \$50 below the peak.

Average shuttle bids/offers rose \$113 this week and are \$38 below the peak.

| 5/16/2024 | BNSF | UP |
|-------------|-------|-------|
| Non-Shuttle | \$400 | n/a |
| Shuttle | \$375 | -\$50 |

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service analysis of data from Tradewest Brokerage Company and the Malsam Company.





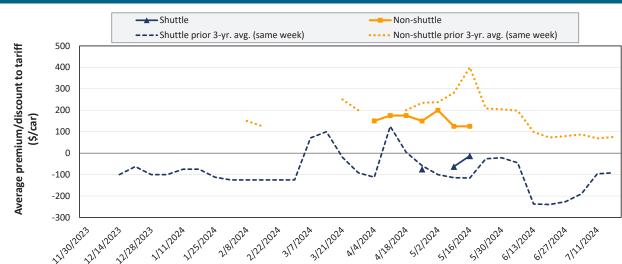
Average non-shuttle bids/offers fell \$25 this week, and are \$225 below the peak.

Average shuttle bids/offers rose \$50 this week and are at the peak.

| 5/16/2024 | BNSF | UP |
|-------------|-------|--------|
| Non-Shuttle | \$300 | \$50 |
| Shuttle | \$213 | -\$125 |

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service analysis of data from Tradewest Brokerage Company and the Malsam Company.

Figure 7. Secondary market bids/offers for railcars to be delivered in July 2024



Average non-shuttle bids/offers are unchanged this week, and are \$75 below the peak.

Average shuttle bids/offers rose \$50 this week and are at the peak.

| 5/16/2024 | BNSF | UP |
|-------------|-------|-------|
| Non-Shuttle | \$200 | \$50 |
| Shuttle | \$25 | -\$50 |

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service analysis of data from Tradewest Brokerage Company and the Malsam Company.

Table 5. Weekly secondary railcar market (dollars per car)

| For the week ending: | | | Delivery period | | | | | | |
|----------------------|----------------------------|--------|-----------------|--------|--------|--------|--------|--|--|
| | 5/16/2024 | May-24 | Jun-24 | Jul-24 | Aug-24 | Sep-24 | Oct-24 | | |
| | BNSF | 400 | 300 | 200 | n/a | n/a | n/a | | |
| | Change from last week | 0 | 0 | 0 | n/a | n/a | n/a | | |
| Non-shuttle | Change from same week 2023 | n/a | 250 | 150 | n/a | n/a | n/a | | |
| Non-shuttle | UP | n/a | 50 | 50 | n/a | n/a | n/a | | |
| | Change from last week | n/a | -50 | 0 | n/a | n/a | n/a | | |
| | Change from same week 2023 | n/a | 138 | 0 | n/a | n/a | n/a | | |
| | BNSF | 375 | 213 | 25 | -100 | n/a | n/a | | |
| | Change from last week | 150 | 88 | 50 | 63 | n/a | n/a | | |
| | Change from same week 2023 | n/a | 475 | 225 | 150 | n/a | n/a | | |
| | UP | -50 | -125 | -50 | -50 | n/a | n/a | | |
| Shuttle | Change from last week | 75 | 13 | 50 | 50 | n/a | n/a | | |
| | Change from same week 2023 | n/a | 75 | 150 | 150 | n/a | n/a | | |
| | СРКС | -50 | 0 | -50 | n/a | n/a | n/a | | |
| | Change from last week | 100 | 50 | n/a | n/a | n/a | n/a | | |
| | Change from same week 2023 | n/a | 100 | n/a | n/a | n/a | n/a | | |

Note: Bids and offers represent a premium/discount to tariff rates; n/a = not available; BNSF = BNSF Railway; UP = Union Pacific Railroad; CPKC = Canadian Pacific Kansas City. Source: USDA, Agricultural Marketing Service analysis of data from Tradewest Brokerage Company and the Malsam Company.

Rail Transportation

The tariff rail rate is the base price of freight rail service. Together with fuel surcharges and any auction and secondary rail values, the tariff rail rate constitutes the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. However, during times of high rail demand or short supply, high auction and secondary rail values can exceed the cost of the tariff rate plus fuel surcharge.

Table 6. Tariff rail rates for unit train shipments

| May 2024 | Origin region | Destination region | Tariff rate/car | Fuel surcharge per car | Tariff plus surcharge per metric ton | Tariff plus surcharge per bushel | Percent Change Y/Y |
|----------|----------------------|-----------------------|--------------------|---------------------------|--|--|--------------------------|
| | Wichita, KS | St. Louis, MO | \$4,095 | \$197 | \$42.63 | \$1.16 | 5 |
| | Grand Forks, ND | Duluth-Superior, MN | \$3,508 | \$60 | \$35.43 | \$0.96 | -9 |
| | Wichita, KS | Los Angeles, CA | \$6,840 | \$306 | \$70.96 | \$1.93 | -9 |
| Wheat | Wichita, KS | New Orleans, LA | \$4,825 | \$347 | \$51.36 | \$1.40 | 4 |
| | Sioux Falls, SD | Galveston-Houston, TX | \$6,611 | \$251 | \$68.14 | \$1.85 | -9 |
| | Colby, KS | Galveston-Houston, TX | \$5,075 | \$380 | \$54.17 | \$1.47 | 4 |
| | Amarillo, TX | Los Angeles, CA | \$5,121 | \$529 | \$56.11 | \$1.53 | -1 |
| | Champaign-Urbana, IL | New Orleans, LA | \$4,000 | \$392 | \$43.62 | \$1.11 | -1 |
| | Toledo, OH | Raleigh, NC | \$8,877 | \$0 | \$88.15 | \$2.24 | 4 |
| | Des Moines, IA | Davenport, IA | \$2,830 | \$83 | \$28.93 | \$0.73 | 6 |
| Corn | Indianapolis, IN | Atlanta, GA | \$6,866 | \$0 | \$68.18 | \$1.73 | 4 |
| | Indianapolis, IN | Knoxville, TN | \$5,790 | \$0 | \$57.50 | \$1.46 | 4 |
| | Des Moines, IA | Little Rock, AR | \$4,425 | \$244 | \$46.37 | \$1.18 | 3 |
| | Des Moines, IA | Los Angeles, CA | \$6,305 | \$711 | \$69.67 | \$1.77 | 1 |
| | Minneapolis, MN | New Orleans, LA | \$3,156 | \$572 | \$37.02 | \$1.01 | -24 |
| | Toledo, OH | Huntsville, AL | \$7,269 | \$0 | \$72.18 | \$1.96 | 3 |
| Soybeans | Indianapolis, IN | Raleigh, NC | \$8,169 | \$0 | \$81.12 | \$2.21 | 4 |
| | Indianapolis, IN | Huntsville, AL | \$5,921 | \$0 | \$58.80 | \$1.60 | 4 |
| | Champaign-Urbana, IL | New Orleans, LA | \$5,040 | \$392 | \$53.95 | \$1.47 | 3 |

Note: A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of 75-120 cars that meet railroad efficiency requirements. The table assumes 111 short tons (100.7 metric tons) per car, 56 pounds per bushel of corn, and 60 pounds per bushel of wheat and soybeans. Percentage change year to year (Y/Y) is calculated using the tariff rate plus fuel surcharge

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

Table 7. Tariff rail rates for shuttle train shipments

| May 2024 | Origin region | Destination region | Tariff rate/car | Fuel surcharge per car | Tariff plus surcharge per metric ton | Tariff plus surcharge per bushel | Percent Change Y/Y |
|-----------|----------------------|-----------------------|--------------------|---------------------------|--|--|--------------------------|
| | Great Falls, MT | Portland, OR | \$4,043 | \$176 | \$41.90 | \$1.14 | -9 |
| Wheat | Wichita, KS | Galveston-Houston, TX | \$4,111 | \$137 | \$42.18 | \$1.15 | -5 |
| | Chicago, IL | Albany, NY | \$7,413 | \$0 | \$73.61 | \$2.00 | 5 |
| | Grand Forks, ND | Portland, OR | \$5,701 | \$304 | \$59.63 | \$1.62 | -7 |
| | Grand Forks, ND | Galveston-Houston, TX | \$5,146 | \$312 | \$54.20 | \$1.48 | -6 |
| | Colby, KS | Portland, OR | \$5,923 | \$624 | \$65.01 | \$1.77 | -1 |
| | Minneapolis, MN | Portland, OR | \$5,660 | \$370 | \$59.88 | \$1.52 | -2 |
| | Sioux Falls, SD | Tacoma, WA | \$5,620 | \$339 | \$59.18 | \$1.50 | -1 |
| | Champaign-Urbana, IL | New Orleans, LA | \$4,345 | \$392 | \$47.04 | \$1.20 | 3 |
| Corn | Lincoln, NE | Galveston-Houston, TX | \$4,560 | \$198 | \$47.25 | \$1.20 | 3 |
| | Des Moines, IA | Amarillo, TX | \$4,845 | \$307 | \$51.16 | \$1.30 | 3 |
| | Minneapolis, MN | Tacoma, WA | \$5,660 | \$367 | \$59.85 | \$1.52 | -2 |
| | Council Bluffs, IA | Stockton, CA | \$5,780 | \$380 | \$61.17 | \$1.55 | 2 |
| | Sioux Falls, SD | Tacoma, WA | \$6,335 | \$339 | \$66.28 | \$1.80 | -1 |
| | Minneapolis, MN | Portland, OR | \$6,385 | \$370 | \$67.08 | \$1.83 | -2 |
| Caulagana | Fargo, ND | Tacoma, WA | \$6,235 | \$301 | \$64.91 | \$1.77 | -1 |
| Soybeans | Council Bluffs, IA | New Orleans, LA | \$5,270 | \$452 | \$56.83 | \$1.55 | 2 |
| | Toledo, OH | Huntsville, AL | \$5,509 | \$0 | \$54.71 | \$1.49 | 4 |
| | Grand Island, NE | Portland, OR | \$5,905 | \$638 | \$64.98 | \$1.77 | 2 |

Note: A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of 75-120 cars that meet railroad efficiency requirements. The table assumes 111 short tons (100.7 metric tons) per car, 56 pounds per bushel of corn, and 60 pounds per bushel of wheat and soybeans. Percentage change year to year (Y/Y) is calculated using the tariff rate plus fuel surcharge.

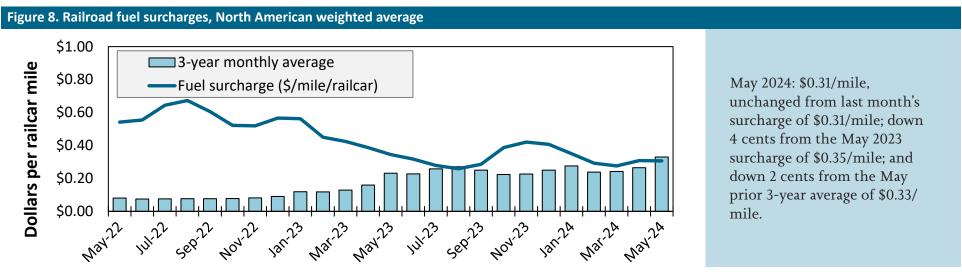
Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

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Table 8. Tariff rail rates for U.S. bulk grain shipments to Mexico

| December 2021 | Origin state | Destination region | Tariff rate per car | Fuel surcharge per car | Tariff ra fuel surch | Percent change Y/Y | |
|---------------|--------------|----------------------|------------------------|------------------------|-------------------------|-----------------------|-----|
| | | | per car | | metric ton | bushel | 1/1 |
| | MT | Chihuahua, CI | \$7,699 | \$0 | \$78.67 | \$2.14 | 4 |
| sad . | OK | Cuautitlan, EM | \$6,900 | \$230 | \$72.85 | \$1.98 | 6 |
| Wheat | KS | Guadalajara, JA | \$7,619 | \$719 | \$85.19 | \$2.32 | 7 |
| | TX | Salinas Victoria, NL | \$4,420 | \$138 | \$46.57 | \$1.27 | 4 |
| | IA | Guadalajara, JA | \$9,102 | \$663 | \$99.77 | \$2.53 | 6 |
| Carrie | SD | Celaya, GJ | \$8,300 | \$0 | \$84.81 | \$2.15 | 2 |
| | NE | Queretaro, QA | \$8,322 | \$462 | \$89.75 | \$2.28 | 5 |
| Corn | SD | Salinas Victoria, NL | \$6,905 | \$0 | \$70.55 | \$1.79 | 0 |
| | MO | Tlalnepantla, EM | \$7,687 | \$450 | \$83.14 | \$2.11 | 5 |
| | SD | Torreon, CU | \$7,825 | \$0 | \$79.95 | \$2.03 | 2 |
| | MO | Bojay (Tula), HG | \$8,647 | \$614 | \$94.63 | \$2.57 | 5 |
| Couhoons | NE | Guadalajara, JA | \$9,207 | \$646 | \$100.67 | \$2.74 | 5 |
| Soybeans | IA | El Castillo, JA | \$9,510 | \$0 | \$97.17 | \$2.64 | 1 |
| | KS | Torreon, CU | \$8,109 | \$466 | \$87.61 | \$2.38 | 5 |
| | NE | Celaya, GJ | \$7,932 | \$597 | \$87.15 | \$2.21 | 6 |
| Corabina | KS | Queretaro, QA | \$8,108 | \$287 | \$85.77 | \$2.18 | 3 |
| Sorghum | NE | Salinas Victoria, NL | \$6,713 | \$231 | \$70.94 | \$1.80 | 3 |
| | NE | Torreon, CU | \$7,225 | \$438 | \$78.29 | \$1.99 | 6 |

Note: Rates are based on published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The table assumes 97.87 metric tons per car, 56 pounds per bushel for corn and sorghum, and 60 pounds per bushel for wheat and soybeans. Percentage change year over year (Y/Y) is calculated using the tariff rate plus fuel surcharge. As of January 1, both BNSF and Union Pacific changed their billing and reporting of rates to Mexico. As we incorporate the change, table 8 updates will be delayed. Source: BNSF Railway, Union Pacific Railroad, Kansas City Southern.

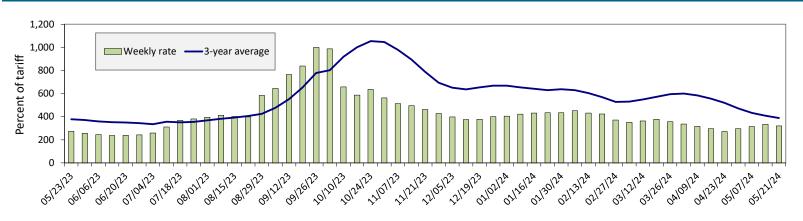


Note: Weighted by each Class I railroad's proportion of grain traffic for the prior year.

Source: BNSF Railway, Canadian National Railway, CSX Transportation, Canadian Pacific Railway, Union Pacific Railroad, Kansas City Southern Railway, Norfolk Southern Corporation.

Barge Transportation

Figure 9. Illinois River barge freight rate



For the week ending May 21: 4 percent lower than the previous week; 17 percent higher than last year; and 18 percent lower than the 3-year average.

Note: Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); 3-year avg. = 4-week moving average of the 3-year average. Source: USDA, Agricultural Marketing Service.

Table 9. Weekly barge freight rates: southbound only

| Measure | Date | Twin Cities | Mid- Mississippi | Lower Illinois River | St. Louis | Cincinnati | Lower Ohio | Cairo- Memphis |
|---------------------------------|-------------|----------------|---------------------|-------------------------|-----------|------------|---------------|-------------------|
| Data | 5/21/2024 | 366 | 339 | 320 | 231 | 261 | 261 | 205 |
| Rate | 5/14/2024 | 360 | 344 | 334 | 247 | 263 | 263 | 209 |
| \$/ton | 5/21/2024 | 22.66 | 18.03 | 14.85 | 9.22 | 12.24 | 10.54 | 6.44 |
| \$/1011 | 5/14/2024 | 22.28 | 18.30 | 15.50 | 9.86 | 12.33 | 10.63 | 6.56 |
| Measure | Time Period | Twin Cities | Mid- Mississippi | Lower Illinois River | St. Louis | Cincinnati | Lower Ohio | Cairo- Memphis |
| Current week % | Last year | -10 | 6 | 17 | 9 | 15 | 15 | -3 |
| change from the same week | 3-year avg. | -27 | -22 | -18 | -19 | -22 | -22 | -24 |
| Rate | June | 360 | 331 | 320 | 229 | 253 | 253 | 206 |
| nate | August | 396 | 358 | 351 | 320 | 327 | 327 | 286 |

Note: Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); 3-year avg. = 4-week moving average of the 3-year avg.; ton = 2,000 pounds; n/a = data not available.

Source: USDA, Agricultural Marketing Service.

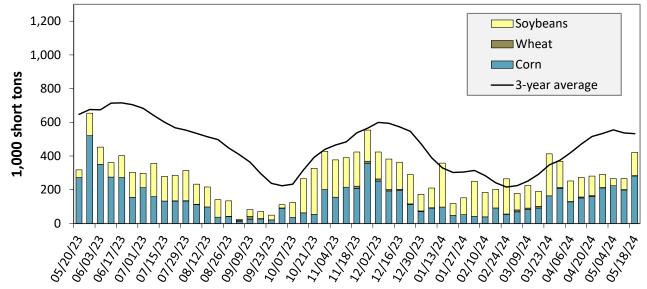


Calculating barge rate per ton:

(Rate* 1976 tariff benchmark rate per ton)/100 Select applicable index from market quotes are included in tables on this page. The 1976 benchmark rates per ton are provided in map.

Source: USDA, Agricultural Marketing Service.

Figure 11. Barge movements on the Mississippi River (Locks 27-Granite City, IL)



For the week ending May 18: 32 percent higher than last year and 21 percent lower than the 3-year average.

Note: The 3-year average is a 4-week moving average. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers.

Table 10. Barged grain movements (1,000 tons)

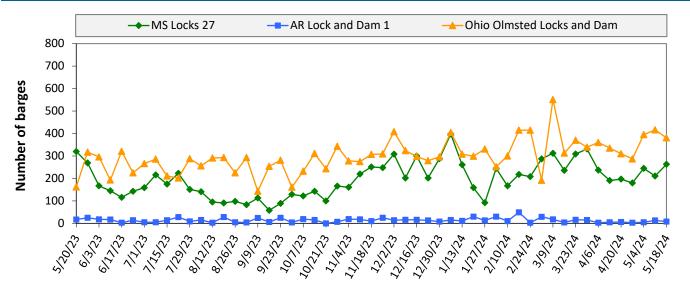
| For the week ending 05/18/2024 | Corn | Wheat | Soybeans | Other | Total |
|--|--------|-------|----------|-------|--------|
| Mississippi River (Rock Island, IL (L15)) | 69 | 2 | 49 | 0 | 119 |
| Mississippi River (Winfield, MO (L25)) | 146 | 2 | 69 | 0 | 216 |
| Mississippi River (Alton, IL (L26)) | 244 | 2 | 126 | 0 | 372 |
| Mississippi River (Granite City, IL (L27)) | 282 | 2 | 137 | 0 | 420 |
| Illinois River (La Grange) | 106 | 2 | 45 | 0 | 152 |
| Ohio River (Olmsted) | 202 | 5 | 72 | 10 | 289 |
| Arkansas River (L1) | 0 | 0 | 0 | 0 | 0 |
| Weekly total - 2024 | 484 | 7 | 209 | 10 | 710 |
| Weekly total - 2023 | 417 | 13 | 76 | 0 | 506 |
| 2024 YTD | 5,282 | 636 | 4,555 | 89 | 10,562 |
| 2023 YTD | 5,540 | 518 | 4,960 | 152 | 11,169 |
| 2024 as % of 2023 YTD | 95 | 123 | 92 | 58 | 95 |
| Last 4 weeks as % of 2023 | 119 | 68 | 99 | 147 | 111 |
| Total 2023 | 12,857 | 1,346 | 11,824 | 267 | 26,294 |

Note: "Other" refers to oats, barely, sorghum, and rye. Total may not add up due to rounding. YTD = year to date. Weekly total, YTD, and calendar year total include Mississippi River lock 27, Ohio River Olmsted lock, and Arkansas Lock 1. "L" (as in "L15") refers to a lock, locks, or lock and dam facility. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers.

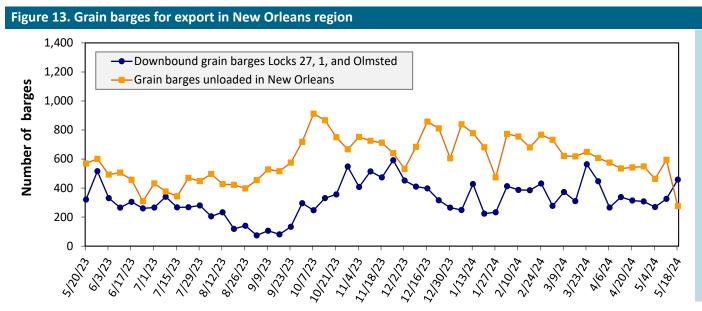
Barge Transportation

Figure 12. Upbound empty barges transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Olmsted Locks and Dam



For the week ending May 18: 652 barges transited the locks, 12 barges more than the previous week, and 7 percent lower than the 3-year average.

Note: The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks. Source: U.S. Army Corps of Engineers.



For the week ending May 18: 458 barges moved down river, 132 more than the previous week; 276 grain barges unloaded in the New Orleans Region, 54 percent fewer than the previous week.

Note: Olmsted = Olmsted Locks and Dam. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers and USDA, Agricultural Marketing Service.

The weekly diesel price provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

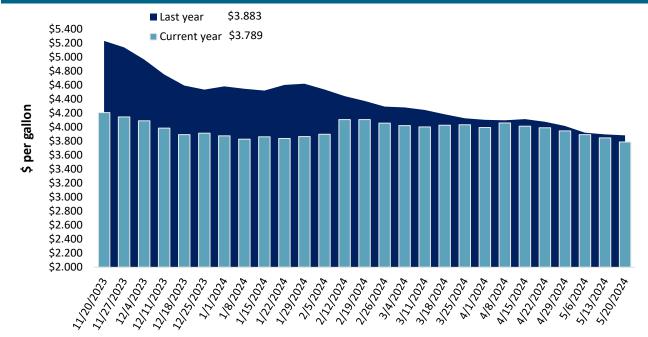
Table 11. Retail on-highway diesel prices, week ending 5/20/2024 (U.S. \$/gallon)

| Davion | Laurtien | Drico | Change from | | | |
|----------|----------------------------|-------|-------------|----------|--|--|
| Region | Location | Price | Week ago | Year ago | | |
| | East Coast | 3.895 | -0.021 | -0.017 | | |
| | New England | 4.174 | -0.059 | 0.008 | | |
| ' | Central Atlantic | 4.114 | -0.041 | -0.084 | | |
| | Lower Atlantic | 3.785 | -0.009 | 0.005 | | |
| II | Midwest | 3.685 | -0.083 | -0.125 | | |
| III | Gulf Coast | 3.490 | -0.069 | -0.089 | | |
| IV | Rocky Mountain | 3.746 | -0.045 | -0.342 | | |
| | West Coast | 4.495 | -0.056 | -0.091 | | |
| V | West Coast less California | 4.012 | -0.041 | -0.366 | | |
| | California | 5.049 | -0.074 | 0.224 | | |
| Total | United States | 3.789 | -0.059 | -0.094 | | |

Note: Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel. On June 13, 2022, the Energy Information Administration implemented a new methodology to estimate weekly on-highway diesel fuel prices.

Source: U.S. Department of Energy, Energy Information Administration.

Figure 14. Weekly diesel fuel prices, U.S. average



For the week ending May 20, the U.S. average diesel fuel price decreased 5.9 cents from the previous week to \$3.789 per gallon, 9.4 cents below the same week last year.

Note: On June 13, 2022, the Energy Information Administration implemented a new methodology to estimate weekly on-highway diesel fuel prices. Source: U.S. Department of Energy, Energy Information Administration.

Table 12. U.S. export balances and cumulative exports (1,000 metric tons)

| | | | Wheat | | | | | | | |
|--|---|-----------------------------|-----------------------------|-----------------------------|------------------------|-------|-----------|--------|----------|---------|
| Grain Exports | | Hard red winter (HRW) | Soft red winter (SRW) | Hard red spring (HRS) | Soft white wheat (SWW) | Durum | All wheat | Corn | Soybeans | Total |
| | For the week ending 5/9/2024 | 346 | 220 | 472 | 330 | 27 | 1,395 | 12,970 | 3,480 | 17,845 |
| Current unshipped (outstanding) export sales | This week year ago | 387 | 316 | 680 | 508 | 92 | 1,983 | 10,451 | 3,113 | 15,547 |
| export saies | Last 4 wks. as % of same period 2022/23 | 123 | 139 | 90 | 80 | 28 | 99 | 129 | 113 | 122 |
| | 2023/24 YTD | 3,280 | 4,114 | 5,961 | 3,663 | 504 | 17,521 | 35,396 | 39,123 | 92,040 |
| | 2022/23 YTD | 4,723 | 2,585 | 5,074 | 4,163 | 360 | 16,904 | 27,603 | 47,612 | 92,119 |
| Current shipped (cumulative) exports sales | YTD 2023/24 as % of 2022/23 | 69 | 159 | 117 | 88 | 140 | 104 | 128 | 82 | 100 |
| exports suits | Total 2022/23 | 4,872 | 2,695 | 5,382 | 4,414 | 395 | 17,759 | 39,469 | 52,208 | 109,435 |
| | Total 2021/22 | 7,172 | 2,786 | 5,254 | 3,261 | 196 | 18,669 | 59,764 | 57,189 | 135,622 |

Note: The marketing year for wheat is Jun. 1 to May 31 and, for corn and soybeans, Sep. 1 to Aug. 31. YTD = year-to-date; wks. = weeks. Source: USDA, Foreign Agricultural Service.

Table 13. Top 5 importers of U.S. corn

| For the week ending 5/9/2024 | Total | commitments (1,000 | 0 mt) | % change current MY | Exports 3-year average |
|--|----------------|--------------------|----------------|---------------------|------------------------|
| For the week ending 5/5/2024 | YTD MY 2024/25 | YTD MY 2023/24 | YTD MY 2022/23 | from last MY | 2020-22 (1,000 mt) |
| Mexico | 1,671 | 19,766 | 13,935 | 42 | 15,445 |
| China | 0 | 2,264 | 7,765 | -71 | 14,427 |
| Japan | 488 | 8,780 | 5,655 | 55 | 9,283 |
| Colombia | 0 | 5,109 | 1,991 | 157 | 3,592 |
| Korea | 0 | 2,133 | 782 | 173 | 1,938 |
| Top 5 importers | 2,158 | 38,052 | 30,129 | 26 | 44,685 |
| Total U.S. corn export sales | 2,306 | 48,366 | 38,055 | 27 | 55,397 |
| % of YTD current month's export projection | 4% | 88% | 90% | - | - |
| Change from prior week | 128 | 742 | -339 | - | - |
| Top 5 importers' share of U.S. corn export sales | 94% | 79% | 79% | - | 81% |
| USDA forecast May 2024 | 55,980 | 54,707 | 42,265 | 29 | - |
| Corn use for ethanol USDA forecast, May 2024 | 138,430 | 138,430 | 131,471 | 5 | - |

Note: The top 5 importers are based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for marketing year (MY) 2022/23 (Sep. 1 – Aug. 31). "Total commitments" = cumulative exports (shipped) + outstanding sales (unshipped), from FAS weekly export sales report, or export sales query. Total commitments' change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales. In rightmost column, "Exports" = carryover plus accumulated exports (as defined in FAS marketing year ranking reports). mt = metric ton; yr. = year; avg. = average; YTD = year to date; "-" = not applicable.

Source: USDA, Foreign Agricultural Service.

Table 14. Top 5 importers of U.S. soybeans

| For the week and in F /0 /2024 | Total | commitments (1,00 | 0 mt) | % change current MY from | Exports 3-year average 2020- |
|---|----------------|-------------------|----------------|--------------------------|------------------------------|
| For the week ending 5/9/2024 | YTD MY 2024/25 | YTD MY 2023/24 | YTD MY 2022/23 | last MY | 22 (1,000 mt) |
| China | 0 | 23,839 | 31,054 | -23 | 32,321 |
| Mexico | 142 | 4,585 | 4,374 | 5 | 4,912 |
| Egypt | 0 | 1,025 | 1,109 | -8 | 2,670 |
| Japan | 68 | 1,892 | 2,073 | -9 | 2,259 |
| Indonesia | 3 | 1,783 | 1,378 | 29 | 1,973 |
| Top 5 importers | 213 | 33,124 | 39,988 | -17 | 44,133 |
| Total U.S. soybean export sales | 890 | 42,602 | 50,725 | -16 | 56,656 |
| % of YTD current month's export projection | 2% | 92% | 93% | - | - |
| Change from prior week | 25 | 266 | 17 | - | - |
| Top 5 importers' share of U.S. soybean export sales | 24% | 78% | 79% | - | 78% |
| USDA forecast, May 2024 | 49,728 | 46,322 | 54,278 | -15 | - |

Note: The top 5 importers are based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for marketing year (MY) 2022/23 (Sep. 1 – Aug. 31). "Total commitments" = cumulative exports (shipped) + outstanding sales (unshipped), from FAS weekly export sales report, or export sales query. Total commitments' change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales. In rightmost column, "Exports" = carryover plus accumulated export (as defined in FAS marketing year ranking reports). mt = metric ton; yr. = year; avg. = average; YTD = year to date; "-" = not applicable.

Source: USDA, Foreign Agricultural Service.

Table 15. Top 10 importers of all U.S. wheat

| For the week and in 5 (00 (2024) | Tot | tal commitments (1, | .000 mt) | % change current MY from | Exports 3-year average |
|--|----------------|---------------------|----------------|--------------------------|------------------------|
| For the week ending 5/09/2024 | YTD MY 2024/25 | YTD MY 2023/24 | YTD MY 2022/23 | last MY | 2019-21 (1,000 mt) |
| Mexico | 492 | 3,038 | 3,298 | -8 | 3,566 |
| Philippines | 499 | 2,854 | 2,237 | 28 | 2,985 |
| Japan | 296 | 1,959 | 2,248 | -13 | 2,453 |
| China | 0 | 2,118 | 1,099 | 93 | 1,537 |
| Nigeria | 25 | 276 | 792 | -65 | 1,528 |
| Korea | 390 | 1,384 | 1,335 | 4 | 1,459 |
| Taiwan | 107 | 1,104 | 854 | 29 | 1,106 |
| Indonesia | 0 | 491 | 345 | 42 | 711 |
| Thailand | 163 | 460 | 637 | -28 | 703 |
| Colombia | 65 | 328 | 535 | -39 | 621 |
| Top 10 importers | 2036 | 14,010 | 13,379 | 5 | 16,669 |
| Total U.S. wheat export sales | 3,264 | 18,916 | 18,887 | 0 | 22,763 |
| % of YTD current month's export projection | 15% | 97% | 91% | - | - |
| Change from prior week | 304 | 78 | -42 | - | - |
| Top 10 importers' share of U.S. wheat export sales | 62% | 74% | 71% | - | 73% |
| USDA forecast, May 2024 | 21,117 | 19,595 | 20,681 | -5 | - |

Note: The top 5 importers are based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for marketing year (MY) 2022/23 (Sep. 1 – Aug. 31). "Total commitments" = cumulative exports (shipped) + outstanding sales (unshipped), from FAS weekly export sales report, or export sales query. Total commitments' change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales. In rightmost column, "Exports" = carryover plus accumulated export (as defined in FAS marketing year ranking reports). mt = metric ton; yr. = year; avg. = average; YTD = year to date; "-" = not applicable.

Source: USDA, Foreign Agricultural Service.

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Table 16. Grain inspections for export by U.S. port region (1,000 metric tons)

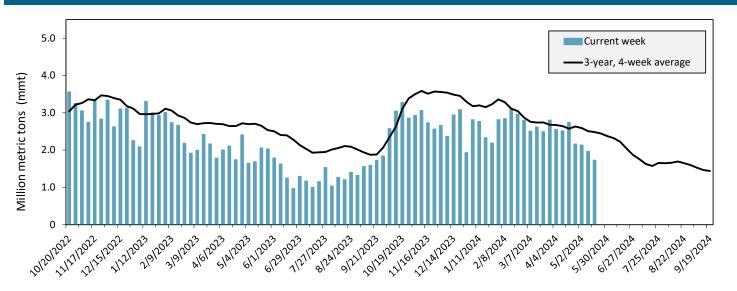
| Bank mariana | Carray and the | For the week ending | Previous | Current week | 2024 VTD* | 2022 VTD* | 2024 YTD as | Last 4-weeks as % of: | | 2022 total* |
|--------------|----------------|---------------------|----------|------------------|-----------|-----------|---------------|-----------------------|------------------|-------------|
| Port regions | Commodity | 05/16/2024 | week* | as % of previous | 2024 YTD* | 2023 YTD* | % of 2023 YTD | Last year | Prior 3-yr. avg. | 2023 total* |
| | Corn | 385 | 354 | 109 | 7,346 | 2,731 | 269 | 131 | 95 | 5,267 |
| Pacific | Soybeans | 0 | 0 | n/a | 2,502 | 3,345 | 75 | 57 | 36 | 10,286 |
| Northwest | Wheat | 148 | 144 | 103 | 3,966 | 3,912 | 101 | 142 | 91 | 9,814 |
| | All Grain | 601 | 567 | 106 | 14,708 | 10,184 | 144 | 142 | 90 | 25,913 |
| | Corn | 525 | 486 | 108 | 9,883 | 10,620 | 93 | 78 | 61 | 23,630 |
| Mississippi | Soybeans | 85 | 318 | 27 | 10,302 | 11,709 | 88 | 101 | 84 | 26,878 |
| Gulf | Wheat | 12 | 194 | 6 | 2,297 | 1,063 | 216 | 200 | 154 | 3,335 |
| | All Grain | 623 | 999 | 62 | 22,538 | 23,392 | 96 | 89 | 71 | 53,843 |
| | Corn | 8 | 9 | 97 | 206 | 90 | 228 | 174 | 66 | 397 |
| Texas Gulf | Soybeans | 0 | 0 | n/a | 0 | 49 | 0 | n/a | n/a | 267 |
| iexas Guii | Wheat | 0 | 0 | n/a | 566 | 1,033 | 55 | 20 | 19 | 1,593 |
| | All Grain | 66 | 80 | 82 | 2,468 | 2,159 | 114 | 58 | 50 | 5,971 |
| | Corn | 285 | 156 | 182 | 5,148 | 3,658 | 141 | 136 | 127 | 10,474 |
| Interior | Soybeans | 86 | 114 | 76 | 2,936 | 2,507 | 117 | 132 | 100 | 6,508 |
| interior | Wheat | 45 | 44 | 102 | 1,047 | 952 | 110 | 116 | 112 | 2,281 |
| | All Grain | 416 | 317 | 132 | 9,243 | 7,166 | 129 | 132 | 117 | 19,467 |
| | Corn | 0 | 0 | n/a | 0 | 23 | 0 | n/a | n/a | 57 |
| Great Lakes | Soybeans | 10 | 0 | n/a | 18 | 29 | 62 | n/a | 43 | 192 |
| Great Lakes | Wheat | 0 | 0 | n/a | 111 | 106 | 105 | 166 | 87 | 581 |
| | All Grain | 10 | 0 | n/a | 129 | 158 | 82 | 128 | 57 | 831 |
| | Corn | 7 | 0 | n/a | 163 | 59 | 277 | 181 | 180 | 166 |
| Atlantic | Soybeans | 3 | 1 | 240 | 425 | 1,095 | 39 | 19 | 9 | 2,058 |
| Atlantic | Wheat | 0 | 0 | n/a | 10 | 43 | 24 | n/a | n/a | 101 |
| | All Grain | 10 | 1 | 800 | 599 | 1,197 | 50 | 44 | 22 | 2,325 |
| | Corn | 1,211 | 1,005 | 121 | 22,747 | 17,190 | 132 | 101 | 79 | 40,004 |
| All Regions | Soybeans | 184 | 433 | 43 | 16,238 | 18,839 | 86 | 105 | 78 | 46,459 |
| All Regions | Wheat | 206 | 383 | 54 | 7,998 | 7,110 | 112 | 120 | 90 | 17,738 |
| | All Grain | 1,725 | 1,964 | 88 | 49,738 | 44,370 | 112 | 106 | 80 | 108,664 |

^{*}Note: Data includes revisions from prior weeks; "All grain" includes corn, soybeans, wheat, sorghum, oats, barley, rye, sunflower, flaxseed, and mixed grains; "All regions" includes listed regions and other minor regions not listed; YTD= year-to-date; n/a = not available or no change.

Source: USDA, Federal Grain Inspection Service.

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 55 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2019.

Figure 15. U.S. grain inspected for export (wheat, corn, and soybeans)

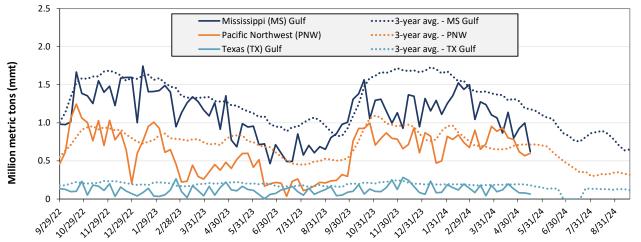


For the week ending May. 16: 1.7 mmt of grain inspected, down 12 percent from the previous week, down 16 percent from the same week last year, and down 31 percent from the 3-year, 4-week average.

Notes: 3-year average consists of 4-week running average.

Source: USDA, Federal Grain Inspection Service.





| Week ending 05/16/24 inspections (mmt): |
|---|
| MS Gulf: 0.62 |
| PNW: 0.6 |
| TX Gulf: 0.07 |

| Percent change from: | MS Gulf | TX Gulf | U.S. Gulf | PNW |
|--|------------|------------|--------------|------|
| Last week | down | down | down | up |
| | 38 | 18 | 36 | 6 |
| Last year (same 7 days) | down | down | down | up |
| | 35 | 61 | 39 | 2 |
| 3-year average (4-week moving average) | down | down | down | down |
| | 47 | 64 | 49 | 16 |

Ocean Transportation

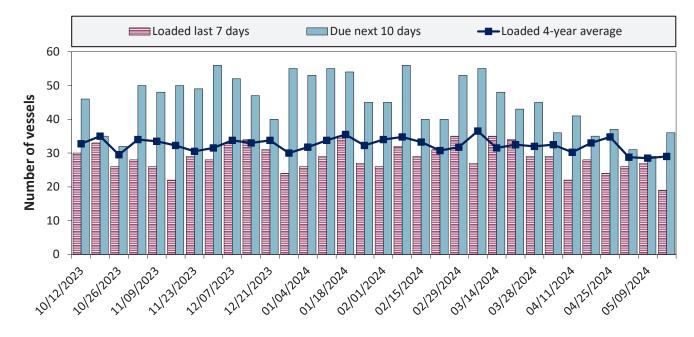
Table 17. Weekly port region grain ocean vessel activity (number of vessels)

| Date | Gulf | | | Pacific Northwest |
|--------------|---------|---------------|------------------|-------------------|
| | In port | Loaded 7-days | Due next 10-days | In port |
| 5/16/2024 | 15 | 19 | 36 | 10 |
| 5/9/2024 | 14 | 27 | 29 | 7 |
| 2023 range | (838) | (1734) | (2156) | (124) |
| 2023 average | 22 | 26 | 39 | 10 |

Note: The data are voluntarily submitted and may not be complete.

Source: USDA, Agricultural Marketing Service.

Figure 17. U.S . Gulf vessel loading activity



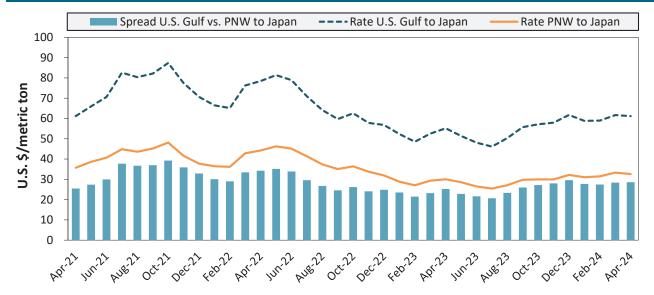
| Week ending 5/16/24, number of vessels | Loaded | Due |
|---|--------|------|
| Change from last year | -14% | -18% |
| Change from 4-year average | -35% | -13% |

Note: U.S. Gulf includes Mississippi, Texas, and the East Gulf region.

Source: USDA, Agricultural Marketing Service.

Ocean Transportation

Figure 18. U.S. Grain vessel rates, U.S. to Japan



| Ocean rates | U.S. Gulf | PNW | Spread |
|----------------------------|-----------|------|--------|
| April 2024 | \$61 | \$33 | \$29 |
| Change from April 2023 | 11% | 9% | 13% |
| Change from 4-year average | 5% | 1% | 11% |

Note: PNW = Pacific Northwest Source: O'Neil Commodity Consulting.

Table 18. Ocean freight rates for selected shipments, week ending 05/18/2024

| Export region | Import region | Grain types | Entry date | Loading date | Volume loads (metric tons) | Freight rate (US\$/metric ton) |
|---------------|---------------|--------------|--------------|---------------------|-------------------------------|-----------------------------------|
| U.S. Gulf | Japan | Heavy grain | Mar 28, 2024 | Apr 20/30, 2024 | 50,000 | 71.00 |
| U.S. Gulf | Japan | Heavy grain | Mar 9, 2024 | Apr 25/May 4, 2024 | 54,000 | 67.00 |
| U.S. Gulf | Japan | Heavy grain | Mar 20, 2024 | Apr 1/5, 2024 | 50,000 | 69.50 |
| U.S. Gulf | China | Corn | Feb 28, 2024 | Mar 1/10, 2024 | 66,000 | 61.50 |
| U.S. Gulf | China | Heavy grain | Sep 12, 2023 | Oct 1/ Nov 1, 2023 | 66,000 | 54.50 |
| U.S. Gulf | Jamaica | Wheat | Nov 2, 2023 | Dec 1/10, 2023 | 9,460 | 63.50 |
| U.S. Gulf | Colombia | Wheat | May 7, 2024 | May 20/30, 2024 | 3,000 | 28.30 |
| Brazil | China | Heavy grain | May 13, 2024 | May 23/29, 2024 | 60,000 | 48.75 |
| Brazil | China | Corn | May 10, 2024 | Jun 15/Jul 15, 2024 | 65,000 | 49.00 |
| Brazil | N. China | Heavy grain | May 9, 2024 | May 15/18, 2024 | 63,000 | 51.50 |
| Brazil | N. China | Heavy grain | May 3, 2024 | May 20/30, 2024 | 65,000 | 46.00 |
| Brazil | China | Heavy grain | Apr 19, 2024 | May 4/11, 2024 | 60,000 | 53.25 |
| Brazil | N. China | Heavy grain | Apr 18, 2024 | May 5/15, 2024 | 63,000 | 48.50 |
| Brazil | China | Heavy grain | Mar 28, 2024 | Apr 11/21, 2024 | 66,000 | 49.00 |
| Brazil | China | Heavy grain | Mar 19, 2024 | May 1/30, 2024 | 63,000 | 48.40 |
| Brazil | Philippines | Soybean Meal | Feb 23, 2024 | Apr 15/25, 2024 | 40,000 | 61.00 |
| France | Morocco | Wheat | Feb 6, 2024 | Feb 10/14, 2024 | 30,000 | 16.10 |
| France | Mauritania | Wheat | Feb 6, 2024 | Feb 10/14, 2024 | 30,000 | 23.50 |

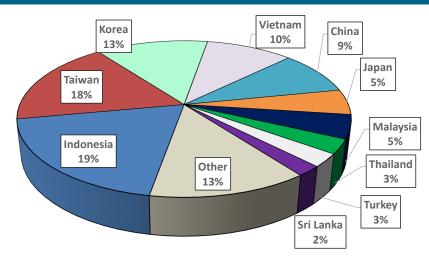
Note: 50 percent of food aid from the United States is required to be shipped on U.S.-flag vessels. Rates shown are per metric ton (1 metric ton = 2,204.62 pounds), free on board (F.O.B), except where otherwise indicated. op = option

Source: Maritime Research, Inc.

Ocean Transportation

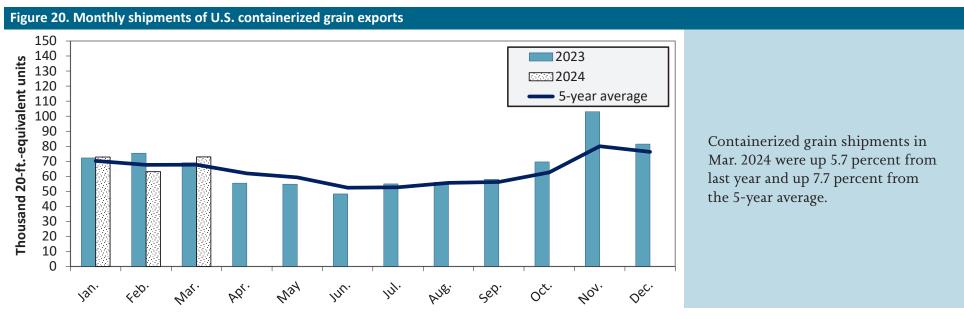
In 2020, containers were used to transport 10 percent of total U.S. waterborne grain exports. Approximately 66 percent of U.S. waterborne grain exports in 2020 went to Asia, of which 14 percent were moved in containers. Approximately 95 percent of U.S. waterborne containerized grain exports were destined for Asia.

Figure 19. Top 10 destination markets for U.S. containerized grain exports, Jan-Mar 2024



Note: The following harmonized rariff codes are used to calculate containerized grains movements: 1001, 100190, 1002, 100200, 1003, 100300, 1004, 100400, 1005, 100590, 1007, 100700, 110100, 1102, 110220, 110290, 1201, 120100, 120190, 120810, 230210, 230310, 230330, 2304, and 230990.

Source: Source: USDA, Agricultural Marketing Service analysis of PIERS data, S&P Global.



Note: ft. = foot. The following harmonized tariff codes are used to calculate containerized grains movements: 1001, 100190, 1002, 100200, 1003, 100300, 1004, 100400, 1005, 100590, 1007, 100700, 110100, 1102, 110220, 110290, 1201, 120100, 120190, 120810, 230210, 230310, 230330, 2304, and 230990. Source: Source: USDA, Agricultural Marketing Service analysis of PIERS data, S&P Global.

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Preferred citation: U.S. Department of Agriculture, Agricultural Marketing Service. Grain Transportation Report. May 23, 2024. Web: http://dx.doi.org/10.9752/TS056.05-23-2024

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