



## **ADDES** Federal Grain Inspection Service Field Management Division



#### 2025 Current Market Summary

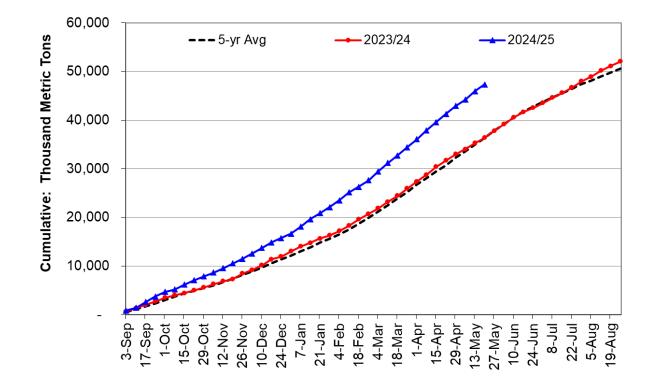
- Total U.S. grain exports increase year-over-year.
- **Corn demand surges.**
- China's purchases of U.S. soybeans and sorghum are off from last year.
- Global weather disruptions in key wheat growing regions has allowed U.S. to gain some market share.





## **Corn Exports**

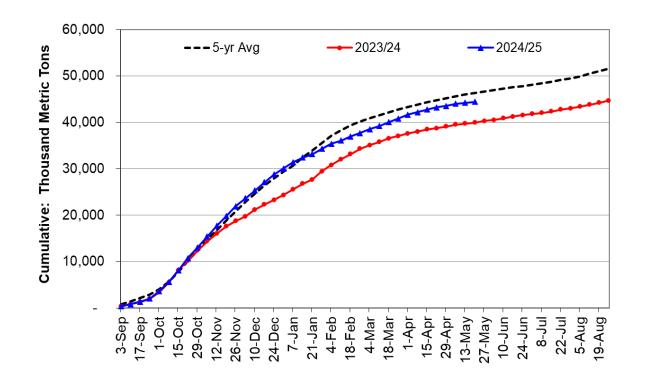
- Corn exports are up 30% compared to this time last year, and up 30% compared to the 5-year average.
- Top Importers: Mexico, Japan, and Colombia.
- Mexico set an all-time record in 2023/24 and is currently on pace to break that record this year.





#### **Soybean Exports**

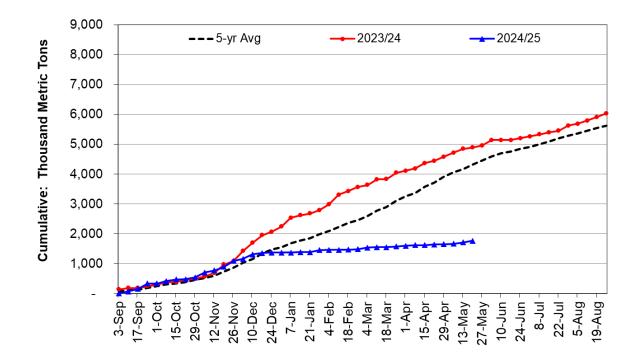
- Soybean export inspections are up  $\bullet$ 11% compared to this time last year but down 4% compared to the 5-year average.
- **Top Importers: China, Mexico, and**  $\bullet$ Germany.
- U.S. soybeans exports to China are ulletdown 5% year-over-year.





## **Sorghum Exports**

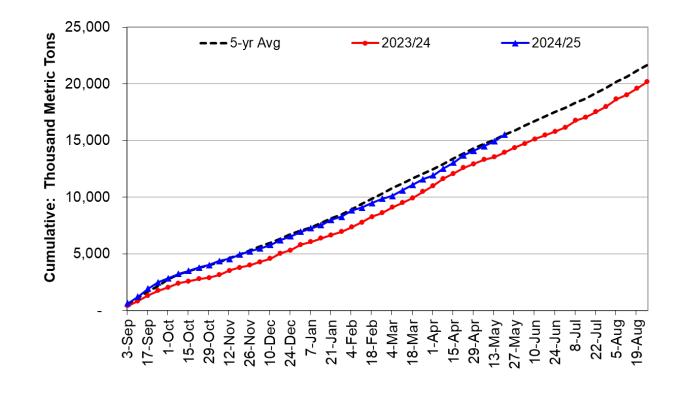
- Sorghum are currently down • compared to this time last year and down compared to the 5-year average.
- **Top Importers: China, Mexico, and** Ethiopia.
- Sorghum exports to China are • down 816% year-over-year.





## **Wheat Exports**

- Wheat exports are currently lacksquareup compared to last year and even compared to the 5-year average.
- Top Importers: Mexico, **Philippines, and South** Korea.
- **Global weather disruptions.**





**USDA** Agricultural Marketing Service U.S. DEPARTMENT OF AGRICULTURE

## **Toledo Field Office**

- **North Dakota Grain Inspection**
- **Eastern Iowa Grain Inspection**
- **Kankakee Grain Inspection & Champaign-Danville Grain** Inspection





**USDA** Agricultural Marketing Service **U.S. DEPARTMENT OF AGRICULTURE** 

# **League City Field Office**

- **Previously unassigned** • territory awarded to Grain **Inspection Services of Texas-**LLC (GIST)
- **Opened designations** awarded to Mid-South Grain **Inspection Service and Plainview Inspection and** Weighing Service.





# **Field Management Division**

- 3% of grading staff participated in DRP.
- Hiring needed in Portland and New Orleans Field Offices.
- Utilize intermittent employees.

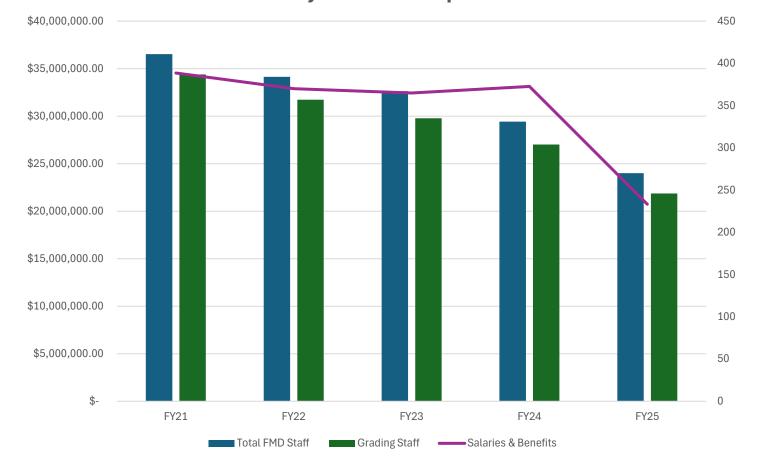


#### **FMD Staffing Levels**



# **Field Management Division**

- Year over year reduction in staffing while salaries and benefits expense remains almost constant.
- FY24-FY25 is the shift of permissive services to Official Agencies and specialization in export vessels.
- Staffing has been reduced through attrition and DRP.



Salary & Benefits Expense