

**From:** [Angela Britt](#)  
**To:** [AMS - SCP FVIAC](#)  
**Subject:** [External Email]Produce Farmer in Kansas  
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To Whom it may concern: I have a concern I would like the FVIAC to look into and address.

I am a farmer in Manhattan, KS. Our family owned business has been in operation since 1948 and specializes in growing fruits and vegetables. We run a roadside stand, participate in local farmers markets, sell wholesale to local grocery stores and businesses and dabble in various agritourism activities. I would like to see an insurance system in place that actually takes care of producers such as ourselves when we have losses, The current way our local FSA office is running the NAP program makes it impossible for us to be paid on our losses because they will not accept our records. We have tried a variety of ways such as keeping picking records, requesting FSA field appraisals and getting signed statements from a sample of our customers. Our efforts have been shot down at every effort because we do not have sales records like row crop farmers do. Producers of corn and soybeans can get appraisals, an alfalfa producer only has to submit a statement saying how many cuttings were produced. It's been recommended to us that the FSA will accept our records if we get signed receipts from every sale at farmers markets. That's just not feasible in a fast paced environment. We have been denied appraisals and overall been shut down from receiving anything for our losses from a program that is actively seeking out and advertising its services to direct to consumer producers. Those same producers that it will NOT pay out for losses because they are unable to satisfy the FSA office in Kansas. I know many producers in the state who have this problem. I'd like a program that works and doesn't discriminate against smaller farms that sell direct to the consumer. As a woman farmer whose farm has been with the FSA NAP program for a long time, I am disappointed at the inability to be a useful part of the USDA.

Thank you for your time.  
Angela Britt

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