THE UNITED STATES DEPARTMENT OF AGRICULTURE

AGRICULTURAL MARKETING SERVICE

In re:

Milk in the Northeast and Other Marketing Areas

AO Docket No. 23-J-0067

AMS-DA-23-0031

Pursuant to Section 900.27(a) of the Title 7 of the Code of Federal Regulations, National Milk Producers Federation submits the following corrections to testimony in the above-captioned matter.

Page	Line	Incorrect	Correct
DATE	2023-08-23	(Week 1, Day 1)	
152	5	replace	replaced
152	6	of BFP	, or BFP
164	23	food	fluid
165	23	fluid	food
168	23	of class	or class
170	7,11,19,22	therefore	therefor
173	28	scheduled concessions	schedule of concessions
174	26	2016 (sic)	1916
216	8	They have change-	They have changed
221	13	on the Farm Bill	in the Farm Bill
DATE	2023-08-24	(Week 1, Day 2)	
312	7	His standard	The standard
404	2	dist	distributing
409	14	for	for (strike '')
409	15	on pounds of milk	pounds of milk
409	28	from from	from (strike 'from')
410	11	11.75	\$11.75
410	16	10.92	\$10.92
410	17	10.92	\$10.92

411	9	10.92	\$10.92
411	12	11.75	\$11.75
411	17	remain	remain (strike '')
411	18	remains the same on both	remains the same in
412	3	13.52	\$13.52
412	4	14.13	\$14.13
412	26	The higher level components	The higher level of components
414	22	nearest hundredth	nearest one hundredth
416	15	calculated weight calculate weighted	calculate the weighted (strike 'calculated weight')
416	20	implemented	implement
418	21	in change	in a change
423	14	plan would	plan were implemented it would
423	15	in	of
423	16	in the orders	in orders
DATE	2023-08-3	30 (Week 2, Day 6)	
1310	20	or	are
1316	22	fairy	dairy
1322	13	treading	trading
1325	5	cross	gross
1332	16	RFA	RMA
1491	3	procedures and processors	producers and processors
1492	7	adequate value	adequate volume
1497	9	55, 45	55-45
1507	10	says	say
DATE	2023-08-	31 (Week 2, Day 7)	
1600	12	Agriculture Statistic Service	Agricultural Statistics Service
1625	8	retail foodservice	retail and foodservice
1625	18-19	barrels are much lower than	blocks are much lower than
		blocks,	barrels,
DATE	2023-09-0	01 (Week 2, Day 8)	
1789	14	milk	melt
1823	10	25%	\$0.25
1840	26	blocks	barrels
1070	20	DIOCKS	Darreis

1843	4	dairy farmers	Dairy Farmers
DATE	2023-09-	06 (Week 3, Day 10)	
2409	22	we do ship blocks	we do ship barrels
2434	20	\$2643 per pound	\$0.2643 per pound
2434	23	an increase of \$0.137	an increase of \$0.037
2443	24	result by1.211	result by 1.211
2485	9	casing	casein
2508	20	the one	1.0
2508	22	Subtract one	Subtract 1.0
2508	22	you get 0.72	you get 0.072
2509	1	if you take 7.51	if you take 1.51
2509	2	it into 21	it by 21
2509	5	and take one off	and take 1 off
			0220 10220 1 022
DATE	2023-09-	08 (Week 3, Day 12)	1
2860	13	following Make Allowance increases,	following Make Allowance increases: 1) an increase of \$0.0385 per pound in the butter make allowance and 2) an increase of \$0.0422 per pound in the nonfat dry milk make allowance,
2913	13	butter powder	butter-powder
2913	16	fresh fluid into	fresh fluid milk to
2915	9-10	County. We have witnessed a significant increase in milk product milk supply since 2000.	County, have witnessed a significant increase in milk supply since 2000.
2915	21	at these sources at these	at these
2915	23	proposals	proposal
2916	27	We last year, we exceeded	Last year, we exceeded
2917	3	Milk prices was has an	Milk prices have an
2917	12	have we are now	are now
2917	18	cover uniquely cover	uniquely cover
2918	2-3	it's it's unusual in the map. It's one it is one it's all the same.	it's unusual in the map. It's all the same.
2918	14-17	use them in order to force milk to their nonmilk plant. So it	use them. This was done to force milk to their Lowville plant. So

		to disincentivize milk from bypassing milk to allow them for cheese for the Philadelphia cheese plant.	in the end, the large zone disincentivized milk from moving east and bypassing the Philadelphia cream cheese plant.
2918	18	So we have things have	So things have
2918	19	It's just it's kind of like	It's kind of like
2918	22-23	St. Lawrence County, Jefferson County, we are wonderful places to make milk. Our our	St. Lawrence County and Jefferson County are wonderful places to make milk. Our
2918	25	We still have great supply chain	We still have great supply chains
2918	26	milk's	milk is
2919	10	I would say that I guess I'll double down	I'll double down
2919	14	and and the milk volume	and the milk volume
2919	18-20	It has to travel as far as our plant in Massachusetts, our balancing plant in Massachusetts, which is gosh, I don't know	It has to travel as far as our balancing plant in Massachusetts, which is gosh, I don't know
2920	3-6	And last year my premiums were very expensive, but since I booked out since I traditionally, unlike the previous testimony, I go I book out 12 months. And so thankfully I consistently book out 12 months or more.	And last year my premiums were expensive. But unlike the previous testimony, I consistently book out 12 months or more.
2920	16-17	to get many the majority	to get the majority
2921	7	another member from our of our cooperative	another member of our cooperative
2921	8-11	But, in general, this has reduced the lack the inability to update the Make Allowance has significantly reduced our milk checks on our farms. We have to we are the co-op.	But, in general, the inability to update the Make Allowance has significantly reduced our milk checks on our farms. We are the co-op.
2921	17-19	We are continually investing to to reduce our make costs. We're trying. But it's it's been like the previous speaker,	We are continually investing to reduce our make costs. We're trying. But like the previous speaker said,
2921	26	Agri-Mark proposal	NMPF proposal
2922	5	Okay. So there is one ninety I hope	Okay. I hope

12	2922	8	I am kind of found uniquely in	I am uniquely in
2922 19	2922	12	It was it was	It was
2923 1 was not we did not did not	2922	15	we have to we have to cover	we have
3-5 Agri-Mark many of the farmers in Northern New York are now Agri-Mark members, so that's another staff	2922	19	back in back out	back out
farmers in Northern New York are now Agri-Mark members, so that's another 2941 11 stamp staff 2945 14 ten of millions tens of millions 2947 17 Prices have Prices have been 2949 13 and market adjusts and market adjustments DATE 2023-09-11 (Week 4, Day 13) 2978 1 And As owners As owners 2981 18 For example, if with just a Make Allowance 1981 20 farmers as well, as we have had there's an opportunity 2982 11 Really important part to have really to try to become 2982 20 And yes. Yes. 2982 24there's there's not a there's not a 2983 2 approach is is kind approach is kind 2984 21 We contribute I don't could you 2985 1 contributed you know, contributed, time table that that how that process 2987 5-6 Well, I understand I don't have I understand that we're going to you know, with the changes that 2987 9-10 I think that some of this data has we have got some experience 10	2923	1	was not we did not	did not
2945 14 ten of millions 2947 17 Prices have 2949 13 and market adjusts and market adjustments DATE 2023-09-11 (Week 4, Day 13) 2978 1 And As owners As owners 2981 18 For example, if with just a Make Allowance 2981 20 farmers as well, as we have had there's an opportunity and process to try to become 2982 11 Really important part to have - really to try to become 2982 20 And yes. Yes. 2982 24there's there's not a there's not a 2983 2 approach is is kind approach is kind 2984 21 We contribute I don't could you 2985 1 contributed you know, contributed, 2986 24-25 time table that that how that process 2987 5-6 Well, I understand I don't have I understand that we're going to you know, with the changes that 2987 8 We have to do the there's a process 2987 9-10 I think that some of this data has we have got some experience 2988	2923	3-5	farmers in Northern New York are now Agri-Mark members,	New York are now Agri-Mark
Prices have been	2941	11	stamp	staff
DATE 2023-09-11 (Week 4, Day 13) 2978 1 And As owners A Make Allowance A Make Allowance 2981 20 farmers as well, as we have had there's an opportunity 2982 21 Really important part to have really to try to become 2982 24 there's there's not a as we - as we look at the go-forward that's 2983 2 approach is is kind approach is kind 2984 21 We contribute I don't could you 2985 1 contributed you know, 2986 24-25 time table that that how that process 2987 8 We have to do the there's a process 2987 9-10 I think that some of this data has we have got some experience 10 Make Allowance As owners	2945	14	ten of millions	tens of millions
DATE 2023-09-11 (Week 4, Day 13) 2978	2947	17	Prices have	Prices have been
2978 1	2949	13	and market adjusts	and market adjustments
2978 1				
2981 18				
Make Allowance 2981 20 farmers as well, as we have had there's an opportunity 2982 11 Really important part to have really to try to become 2982 20 And yes. 2982 24there's there's not a 2982 26as we as we look at the go-forward that's 2983 2 approach is is kind approach is kind 2984 21 We contribute I don't could you 2985 1 contributed you know, contributed, 2986 24-25 time table that that how that process 2987 5-6 Well, I understand I don't have I understand that we're going to you know, with the changes that 2987 9-10 I think that some of this data has we have got some experience Make Allowance farmers as well. There's an opportunity farmers as well. There's an opportunity Really important part of the process to try to become Really important part of the process to try to become Really important part of the process to try to become Really important part of the process to try to become Really important part of the process to try to become Really important part of the process to try to become Really important part of the process to try to become Really important part of the process to try to become Really important part of the process to try to become Cally important part of the process to try to become Cally important part of the process to try to become Cally important part of the process to try to become Cally important part of the process to try to become Cally important part of the process to try to become Cally important part of the process to try to become Cally important part of the process to try to become Really important part of the process to try to become Cally important part of the process to try to become Cally important part of the process to try to become Cally important part of the process to try to become Cally important part of the process to try to become Cally important part of the process to try to become Cally important part of the process to try to become				
there's an opportunity opportunity 2982	2981	18	1	A Make Allowance
really to try to become process to try to become 2982 20 And yes. Yes. 2982 24there's there's not a there's not a 2982 26as we – as we look at the goforward – that's that's 2983 2 approach is is kind approach is kind 2984 21 We contribute I don't could you 2985 1 contributed you know, contributed, 2986 24-25 time table that that how that process 2987 5-6 Well, I understand I don't have I understand that we're going to you know, with the changes that 2987 8 We have to do the there's a process 2987 9-10 I think that some of this data has we have got some experience Process to try to become process to try to become Yes. Yes. Yes. Yes. Yes. 1 there's not a Could you Could you Contributed, I ime table of that process. I understand that the changes that There's a process We have some experience	2981	20		
2982 24there's there's not a there's not a 2982 26as we - as we look at the go- forward - that's 2983 2 approach is is kind approach is kind 2984 21 We contribute I don't could you 2985 1 contributed you know, contributed, 2986 24-25 time table that that how that process 2987 5-6 Well, I understand I don't have I understand that we're going to you know, with the changes that 2987 8 We have to do the there's a process 2987 9-10 I think that some of this data has we have got some experience Yes. Yes. Yes. Yes. Yes. Yes. Yes. Yes. Yes. 1 there's not a there's not a there's not a cas we look at the future, that's Could you Could you I tunderstand is kind Could you I understand that process. I understand that the changes that There's a process We have some experience	2982	11		
2982 26as we – as we look at the go- forward – that's 2983 2 approach is is kind approach is kind 2984 21 We contribute I don't could you 2985 1 contributed you know, contributed, 2986 24-25 time table that that how that process 2987 5-6 Well, I understand I don't have I understand that we're going to you know, with the changes that 2987 8 We have to do the there's a process 2987 9-10 I think that some of this data has we have got some experience as we look at the future, that's Could you Could you I understand that process. I understand that the changes that Fine table of that process. I understand that the changes that Ve have some experience	2982	20	·	
forward – that's that's 2983 2 approach is is kind approach is kind 2984 21 We contribute I don't Could you 2985 1 contributed you know, contributed, 2986 24-25 time table that that how that process 2987 5-6 Well, I understand I don't have I understand that we're going to you know, with the changes that 2987 8 We have to do the there's a process 2987 9-10 I think that some of this data has we have got some experience We have to do the or there's a we have got some experience	2982	24	there's there's not a	there's not a
2984 21 We contribute I don't Could you 2985 1 contributed you know, contributed, 2986 24-25 time table that that how that process 2987 5-6 Well, I understand I don't have I understand that we're going to you know, with the changes that 2987 8 We have to do the there's a process 2987 9-10 I think that some of this data has we have got some experience We contributed Could you Could	2982	26		1
could you 2985 1 contributed you know, contributed, 2986 24-25 time table that that how that process 2987 5-6 Well, I understand I don't have I understand that we're going to you know, with the changes that 2987 8 We have to do the there's a process 2987 9-10 I think that some of this data has we have got some experience Contributed, Contributed, Contributed, I understand that process. I understand that the changes that Find the changes that We have some experience	2983	2	approach is is kind	approach is kind
2986 24-25 time table that that how that process. 2987 5-6 Well, I understand I don't have I understand that we're going to you know, with the changes that 2987 8 We have to do the there's a process 2987 9-10 I think that some of this data has we have got some experience Wime table of that process. I understand that the changes that There's a process We have some experience	2984	21		Could you
process 2987 5-6 Well, I understand I don't have I understand that we're going to you know, with the changes that 2987 8 We have to do the there's a process 2987 9-10 I think that some of this data has we have got some experience Well, I understand that the changes that I understand that the changes that We have some experience	2985	1	contributed you know,	contributed,
I understand that we're going to you know, with the changes that 2987 8 We have to do the there's a process process 2987 9-10 I think that some of this data has we have got some experience experience	2986	24-25		time table of that process.
process 9-10 I think that some of this data has we have got some experience experience	2987	5-6	I understand that we're going to you know, with the changes that	I understand that the changes that
has we have got some experience	2987	8		There's a process
	2987	9-10	has we have got some	We have some experience
	2988	20	-	Yes,

2990	16-17	that are involved, but also just the some disorderly	that are creating some disorderly
2993	11	It's bene it would	It would be beneficial
2993	12	our cooperative our cooperative	our cooperative
2993	20	It's it's one of the it's one of the changes	It's one of the changes
2993	23-24	for our farms to if it was even just the Make	for our farms even if it was just the Make
2994	1-3	So so the Make so the problem is I see it as the fact that, you know, across the country, we're getting it's kind of pitting	So the problem with the Make as I see it is that across the country it's kind of pitting
2994	5	We so a step	So a step
3003	19	I have been I have used	I have used
3003	26	use have used	have used
3115	22	trends	trend
3126	10-11	program where we the intent of that is to	program where the intent is to
3127	20	Congress to make that progress in terms of timing. But I	Congress. But I
3131	21-23	Allowances, when we you know, so for Agri-Mark in particular, we know where there where we have deficiencies.	Allowances, for Agri-Mark in particular, we know where we have deficiencies.
3132	18	So I this is a tricky one, a tricky line	So this is a tricky line
3132	21-22	that are causing that where there are discrepancies	where there are discrepancies
3133	6	But so I think	So I think
3137	23	that that we that are outside	that, that are outside
3192	2	Maine	May
3198	4	1.001	.001
3198	9	\$0.54	\$.054
DATE	2023-09-	 12 (Week 4, Day 14)	
3246	13	Brother	butter
3249	23	FarmFirst	Family Dairies
3250	13	FarmFirst	Family Dairies
3250	25	FarmFirst	Family Dairies
3251	5	FarmFirst	Family Dairies

3251	17	much in that, tightened	much in over supply but its tightened
3253	6	while the 2018	while 2018
3254	23	452	\$452
3254	24	234	\$234
3254	25	1.187	\$1.187
3254	25	83	\$83
3254	25	84	\$84
3254	26	610	\$610
3254	26	million. And	Million. I got
3254	27	numbers that I got from	numbers from
3256	19	uh-huh	yes
3256	28	The like I said, the vast	Like I said
3257	3	system, we need	system, they need
3257	4	like I said, so we do those services for them. These are	so, we provide those services for them. These members are
3257	5	people that are	selling their milk to proprietary dairy
3257	8	components, volumes,	components and volumes of milk,
3257	9	those kinds of things.	that's one service.
3257	10	there that we provide for them. And then obviously	that we provide for them. And then obviously we provide
3257	13	with their they are	with that. They are
3257	15	third party group that evaluates their	third-party group that evaluates their milk
3257	16	test verification services.	tests.
3257	20	processors	producers
3258	8	our we're	we're used to demand being slower during
3258	9	period, but not necessarily a joke, but the	period, but many
3259	3	any, you know, changes	any changes
3259	4	might have. You know, their demand	might have. Their demand
3259	15	Right. Yeah	Right.
3259	17	Yeah. The price	Yes. The price
3259	18	the yeah, the price is, you know, set, you know,	the price is set at
3262	19	we could we could put in place.	we could put it in place.
3262	25	concerned about one, how you would treat the members. One	concerned about how we would treat the members. One

3262	26	they did not want to cut back production because we'd need	they did not want to cut back production because how it
3262	27	something different, smaller herd versus a larger herd.	would affect a smaller herd versus a larger herd.
3262	28	So, we looked at it, you know, for, you know, limiting the	So, we looked at it to limit the
3265	3	disarray, and markets went completely there was a lot	disarray, and there was a lot
3265	12	different times there would always you know within	different times with
3265	13	supply and demand for milk, you know, there's going to be	supply and demand for milk there's going to be
3265	15	so but I can't	but I can't
3265	20	Well, it all it all flows. I mean, it is, like	[delete line]
3265	21	I said just here recently we have had, you know	Recently we have had
3265	23	domestically and internationally, and so we have had more than	domestically and internationally, and so we have had more than a
3265	24	But here in recent times it	But here in recent weeks
3266	5	Yeah, we we what we try to get is on that	Yes. We try to
3266	6	is get some kind of payment just for our service for doing	get some kind of payment for our service for doing
3266	7	the work for helping this milk buyer out, that we're doing	the work and helping this milk buyer out. We're doing
3266	12	It just yeah, just a fee, and it keeps our	Yes, just a fee, and it keeps our
3266	13	people	buyers
3266	19	Yeah, we'll we talk yeah, we'll talk back	Yes, we talk back
3266	20	seller on that as to, you	seller on that too.
3266	21	know, what they are going to agree upon for that. But	But
3266	23	going to be making the cheese, you know, and and	going to be making the cheese, and
3266	24	the customer you know the, the customer that they have	the customer.
3266	25-27		[delete line]
3267	3	Oh,	Yes
3267	16	That's in this whole discussion has been very	This whole discussion has been very
3267	17	interesting and for	Interesting for

3267	20	negative on the	negative on
3267	21	producer pay, you know or if we raise it, I could just	producer pay if we increase it, or I could just
3267	23	But if I do that, we're still taking you know	But if I do that,
3267	25	going to take care of their marginal costs, you know for	going to take care of their costs for
3268	1	that's going to you know as I said in my testimony, at	as I said in my testimony, at
3268	11	or	our
3268	26	Well in Wisconsin we still have I'll use	I'll use
3268	28	all my formative years. My father my family's been	all my formative years. My family's been
3269	2	and what you see if you look around communities,	and what you see if you look around is
3269	5	where	when
3269	7	that that happens because the livestock industry, dairy	that the livestock industry and dairy
3269	10	testimony, that so that the dollars get spent very much	testimony the dollars get spent
3269	22	Wisconsin is a about a 45 and a half billion dollar	Wisconsin is about a \$45.5 billion dollar
3269	23	industry for the state of Wisconsin, and that and I	industry for the state of Wisconsin. I
3269	25	Wisconsin motion would have all those things. But the	Wisconsin would have all that information. But the
3269	26	both in on-farm	both on-farm
3270	6	together with respect to on the fluid market side of	together with respect to the fluid market side of
3270	7	get the premiums	get premiums
3270	15	dissolve their we're in that process right now.	dissolve. We're in that process right now.
3271	14	Well, it all depends upon in the	Well, it all depends on
3271	15	Order, all depends where where all the numbers are at	where prices are at
3271	18	depool your milk. So, it's it depend upon you know,	depool your milk. So,
3271	20	where	the
3271	21	and and the formula	and the price formula
3271	26	By their milk buyer, yeah. So that them.	By their milk buyer, yes.
3272	3		[delete 'you know']

3272	5	things have they done an expansion. So,	things, if they have done an expansion. So,
3272	6	expansion. 50,	[delete 'Just']
3272	7	you know might guess, I don't know, referring back to	might guess, I don't know, referring back to
3272	8		[delete 'you know']
3272	9	or price got high, Class III price was, you know, in the	got high, Class III price was at
3272	10	23, 24	\$23, \$24
3272	11	saying, Jeff, how come I my buyer only gave me 19 bucks	saying, how come my buyer only gave me \$19
3272	13	and so, I had to do my explanation on what	and so, I had to explain what
3272	14	depooling means and those kind of activities. And I	depooling means. And I
3272	15	said that's you know, that's their decision as to	Tell them that is your plant's decision as to
3272	16	whether they want to give you the 23 or the 19 but they	whether they want to pay you \$23 or \$19 per hundredweight but if they
3272	17	are not part of the federal order, so they can pay what	are not pooling on the federal order, they can pay what
3272	27	We we do not intervene as far as, you know, on	We do not intervene on
3272	28	what they are paying you know what a processor is	what a processor is paying. What a processor is
3273	1	paying the farmer, because like I said that is their	paying the farmer is
3273	2	that's their business. Like I said I don't get involved	their business. Like I said I don't get involved
3273	6	you know	involved
3273	8		[delete 'you']
3273	9	know, tank calibrations and those kinds of things. So, it	tank calibrations. It
3273	10	could be on the farmer side or or the processor side	could be on the farmer side of not getting paid for all the milk being delivered or on the processor side where they are paying for more milk than they are receiving.
3273	11-12		[delete lines]
3274	5	That that to correct that, that would be	I would be

3274	6	that would be more accurate to say Family Dairies, my	more accurate to say Family Dairies, my
3275	8	those sources and sources	those sources.
3275	13		[delete line]
3275	14	It in when you are let me try to explain a week	Let me try to explain a week
3275	16	Does the scheduling on a Thursday. So, we start	He does the scheduling on a Thursday. So, we start
3275	18	need, you know, and you would have a general idea of what	need, and he has a general idea of what
3275	20	as much, you know, demand is down we have going to shut	as much. Demand is down. We are going to shut
3275	26	know how much milk you are going to have to make	have to make
3275	27	phone calls. So that's when you gets around and you start	phone calls. So that's when he starts
3276	2	forth from lots of different people, you know, who needs	forth from lots of different people, who need
3276	26	No, they are separate entities. The	No. They are separate entities.
3277	1	year, depending on demand, and let's say you know, demand	year, when demand
3277	3	milk that we have to sell, then you know, then we get	milk that we have to sell.
3277	4	Get on and sell those sell those loads of milk. And	those loads of milk. And
3277	5	obviously, perishability, we don't not having a	Obviously because of perishability and not having a
3277	7		[delete 'a']
3277	8	sell some other time, so we have to sell that. So	sell some other time, so we have to sell that milk. So
3277	9		[delete ' those']
3277	10	the stretch	a distressed
3277	21	pooling, do all the different things and work with that.	pooling.
3277	22	The members your earlier question on the 26	With respect to your earlier question on the majority
3277	23	the less than 2600 that we do test verification	of the 26000 members that we do test verification
3278	2	Well, the you know, in our review with the	Well in our review within
3278	3		[delete 'you know']
3278	5		[delete 'you know']
3278	6		[delete line]

3278	8	agreed that the numbers, you know, where we're at right	agreed that the numbers where they are right
3278	9	now, you know that costs have increased. And it was on	now have increased.
3278	10	thought, you know, looking at it and our I think	I think
3278	12		[delete 'you know']
3278	13		[delete 'you know']
3278	14	you know this is	is
3279	24	I no I couldn't tell you how many exceed. I	No. I can't tell you how many exceed. I
3279	25	would have to I would have to dig into my numbers	I would have to dig into my numbers.
3279	26	because like I said, I on the test verification side	because like I said on the test verification side
3279	27	it	Ι
3279	28	test our revenue that we get from them, so I can do the	our service revenue that we get from them, so I can do the
3280	2	there's their's	there's
3280	3	herds are going to be above that so	herd's that are going to be above that.
3280	27	expect and I'm glad we because we encourage, but	expect because we encouraged it
3281	8	family dairy	Family Dairies
3281	16	Annually, and, you know, we'll have depending	Annually, and, depending
3281	18	Certain types of year have you know for several months,	have contracts that run for several months.
3281	19		[delete line]
3281	23	I wouldn't say I wouldn't say steady, but you	I wouldn't say steady, but
3281	24		[delete 'know']
3281	25	this	premiums
3282	3	is that if you go back, you know several years when	if you go back several years when
3282	4		[delete 'you know']
3282	5		[delete 'you know']
3282	6		[delete 'you know']
3282	8		[delete 'wouldn't']
3282	19		[delete 'you know']
3282	20		[delete 'you know']
3282	21		[delete 'you know']

3282	23	and we're not – you know I'm not taking care of them	and we are, I'm not taking care of them
3282	24	not turning out of them	[delete 'you know'] [delete 'or whatever,']
3282	25		[delete 'That's']
3282	26	that can be disorderly as well, too, so	that can be disorderly as well.
3283	16	,	[delete ' if you']
3283	17		[delete "would"]
3283	25		[delete 'it's'] [delete 'you know']
3284	1		[delete "—why']
3284	2	idea of let's go after it with a modest increase with it.	proposal of a modest increase.
3284	3		[delete line]
3284	4		[delete line]
3284	5	not in part of the national hearing, but legislative to give	While not part of the national hearing, National Milk is working on legislation to give
3284	6	these	surveys
3285	3	reason. But necessarily, you know but the Make Allowance	reason. But the Make Allowance
3285	8	I can't I can't answer that. Like as I said	I can't answer that. Like I said
3285	19		[delete 'I have the']
3286	8	I would have you would have to take that to	You would have to take that question to
3286	9	Someone an economist or something and tell me what is	an economist and have them tell me what is
3286	10		[delete 'with that']
3287	9	I don't there's a lot	There's a lot
3287	10	harmlessly	harmless
3287	11		[delete 'any on']
3287	12		[delete 'you know on the Make Allowance']
3287	13		[delete 'and, you know, whether']
3287	15	into those decisions.	into making those decisions.
3287	15		[delete 'you know'] [delete 'you']
3287	16	know, the proprietary plant if you are you know	As a proprietary plant, if you are

3287	17	you're not pooled or whatever, you can pay you know, as	not pooled you can pay as
3287	18		[delete 'you pay, you know']
3287	19		[delete 'you know']
3287	21		[delete 'you know']
3287	22		[delete 'you talked to, whoever']
3287	26		[delete 'you know']
3287	27		[delete 'you know']
3288	6	looked at USDA, you know, there	looked at USDA statistics, there
3288	18	Uh-huh.	Yes.
DATE	2023-09	0-19 (Week 5, Day 19)	
4672	28	is expected to continue	is expected to continue"
4673	1	the Class I price mover	"the Class I price mover
4674	4	NMPF (sic) to this request	NMPF acquiesced to this request
4676	18	941.1 million through July	\$941.1 million through July
4676	19	998.3 million through August	\$998.3 million through August
4677	17	an estimated \$58 million	an estimated \$88 million
4693	16	941 million to 998 million	\$941 million to \$998 million
4695	1	milk ingredient product	milk ingredient products
4699	24	Class I and Class II and	[delete]
4702	15	affect the price of Class I	affects the price of Class I
4718	12	were made of	were made above
DATE	2022 00	A A A (W 1	
DATE		0-20 (Week 5, Day 20)	
4768	15	economic policy market research	economic policy and market research
4782	28	wad a very positive thing	was a very positive thing
4804	17	when the II, III, and IV differed	when the III and IV differed
DATE	2023-09	0-25 (Week 6, Day 21)	
5001	24	forum	form
5009	8	pounds	dollars
5013	25	than	when
5144	12	producing	producer
5146	13	hundredweight in	hundredweight and in
5152	23	with	without

DATE	2023 00) 20 (Wook 6, Doy 25)	1
		0-29 (Week 6, Day 25)	1 1 . \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
6217	4-5	produced at Middlebury at our Middlebury, Vermont facility	produced at our Middlebury, Vermont facility
6222	25	We have we have tried DRP	We have tried DRP
6222	27	It that would be a business- dependent decision	It is a business-dependent decision
6225	3	Ms. Bath	staff
6226	26	and the Class I	in the Class I
6228	3	900 million	\$900 million
DATE	2023-10)-03 (Week 7, Day 27)	
6764	19	cost	costs
6764	27	Class I pricing, fluid	Class I pricing. Fluid
6765	21	want	wanted
DATE	2023-10	0-04 (Week 7, Day 28)	
6829	15	Our proposed solution to update	Our proposed solution is to
002)		our proposed solution to aparate	update
6829	23	currently listed 7 CFR	currently listed in 7 CFR
6878	13	dairy products in fluid	dairy products than fluid
DATE	2023-10)-05 (Week 7, Day 29)	
7251	22	pulled	Pooled
7261	17	poddling	peddling
7264	4	over-order	order (strike 'over-')
7267	25	III	II
7289	14	in-specific	specific (strike 'in-')
DATE	2023-10	0-06 (Week 7, Day 30)	
7386	11	Prairie	Purity
DATE	2023-10	0-09 (Week 8, Day 31)	
7740	16	5%	50%
DATE	2023-10	0-10 (Week 8, Day 32)	I

7806	12-15	When I was at Cornell	Yes. When I was at Cornell
7800	12-13	University, I wrote a	University, I wrote, authored or
		authored or co-authored a	co-authored a number of articles,
		number of articles, so which	some of which have been
		have been referenced in this	referenced in this hearing,
		hearing. I'm the United States	including the United States Dairy
7006	22.25	Dairy Sector assimilator.	Sector Simulator.
7806	23-25	That was a large part of my dissertation work, and as has	That was a large part of my dissertation work, and has been
		been spoken to many, many	spoken to many, many times
		times here, that is a very	here. The model development is
		much an iterative process.	very much an iterative process.
7856	28	and these days founding	and these days finding somebody
		somebody	
7857	18	Said, this is the	As I said, this is the
7857	20-21	because the model cannot	because the model cannot
		account for anything, it does	account for everything
7861	1	not account for everything that from one location to the	from one location to the next
7001	1	next	from one location to the next
7867	21	we were initial ly trying	we were initially trying
7883	24	the southernmost occasions	the southernmost locations
7931	24	I know if it is	I know it is
7935	12	a create a greater	to create a greater
7936	11	maybe we can double trip	maybe they can double trip
7945	20-21	unless we prefer to local supply	because we prefer to local supply
7952	24	significant ly	significantly
DATE	2023-10-1	 	
7988	18	eight months of 2023	nine months of 2023
7988	18	1.6% higher	1.9% higher
7989	26-27	additional milk tankers,	additional milk tankers
		horizontal storage	(horizontal storage)
7991	7	rates for the	rates for (strike 'the')
7988	10-11	\$7.30 per hundredweight in	\$7.90 per hundredweight in
		Miami and \$7.90 per	Miami and \$7.30 per
		hundredweight in the Interstate	hundredweight in the Interstate 4
7000	13	4 corridor	corridor from Atlanta
7999	13	from to Atlanta	HOIII Attaina
	1	1	
DATE	2023-11-2	28 (Week 9, Day 35)	1

DATE	2023-11	1-29 (Week 9, Day 36)	I
8617	14	DFA Agri-Mark	DFA and Agri-Mark
8692	24	client	climate
8698	17	time from	[delete]
8723	7	DFA	UDA
DATE	2023-12	2-04 (Week 10, Day 39)	
9357	23	Meier	Meijer
9360	16	bottle	model
9363	19	trans	transitions
9384	24	13 to \$.15	\$13 to \$.15
9384	27	from you the plants	the plants (strike 'from you')
9389	23	substan	substantially
9545	9	coups	COOs
DATE	2023-12	2-05 (Week 10, Day 40)	
9622	6	12	\$0.12
9678	9	dairy	pool
9686	10	3	33
9696	25	track	attract
9754	9	in	and
9757	9	smaller	larger
9758	26	Hemet	Hammond
DATE	2024-01	1-29 (Week 12, Day 48)	
11436	25	greatly	slightly
11438	9	95.5%	99.5%
11448	9	of	and
11450	1	track	attract
11453	20	55	0.55
11155	1	Secretary to	Secretary were to
11455			



March 21, 2024

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VIA EMAIL AND COURIER

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Re: In re: Milk in the Northeast and Other Marketing Areas

AO Docket No. 23-J-0067; AMS-DA-23-0031

Dear USDA Hearing Clerk:

Pursuant to 7 C.F.R. § 900.27(a), please find attached and filed with you hearing transcript corrections for National Milk Producers Federation in the above referenced matter.

Very truly yours,

Nicole C. Hancock

Enclosures

cc: Bradley Prowant, Stoel Rives LLP (via email only)

Peter Vitaliano, National Milk Producers Federation (via email only)

Jim Sleper, Sleper Consulting, LLC (via email only)

CERTIFICATE OF SERVICE

Milk in the Northeast and Other Marketing Areas

Docket No.: 23-J-0067

Having personal knowledge of the foregoing, I declare under penalty of perjury that the information herein is true and correct, and this is to certify that a copy of the TRANSCRIPT CORRECTIONS OF NATIONAL MILK PRODUCERS FEDERATION WITH LETTER has been furnished and was served by electronic mail upon the following parties on March 22, 2024 by the following:

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Milk in the Northeast and Other Marketing Areas

Docket No.: 23-J-0067

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Respectfully Submitted,

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