



Operational Guidance for Reporting of Employee Sales

Issue: Packers reporting of employee sales

Livestock and Grain Market News (LGMN) Position: Cattle, swine, and sheep packers at times sell products to their employees. These employee sales may be part of their regular product mix as orders are received; however, these items are typically sold at a discount to employees and tend to be small in volume. LGMN does not report these employee sales as they are infrequent and are not representative of the daily market.

LGMN Guidance: Employee sales are not required to be reported. If a packer reports an employee sale the packer will not be considered in violation of the regulations.