AMS Dairy Export Program

Dairy Export Certification Systems Webinar
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Agenda Topics

- Long term plans and goals
- Export Overview
- System Focus
- Country Specifics Highlights
- Best Practices
- Applying for Replacement Certificates
- Problem Resolution
- Q&A
- Wrap Up
Long Term Plans and Goals

- Merge all processing systems into ATLAS
- Respond to trading partner needs and requirements
- Process and speed improvement for certificates
- Improve customer satisfaction
## Export Overview

<table>
<thead>
<tr>
<th>Agency</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>AMS</td>
<td>The Agricultural Marketing Service (AMS) is the export certificate issuing agency for most countries.</td>
</tr>
<tr>
<td>APHIS</td>
<td>The Animal Plant Health Inspection Service (APHIS) is the recognized competent authority for animal health.</td>
</tr>
<tr>
<td>FDA</td>
<td>The Food and Drug Administration (FDA) is the recognized competent authority for public (human) health.</td>
</tr>
<tr>
<td>FAS</td>
<td>AMS works very closely with APHIS, FDA, and USDA’s Foreign Agriculture Service (FAS) to provide a systems approach for a comprehensive and complete regulatory control program</td>
</tr>
</tbody>
</table>
Export Overview

FAS
Foreign Agriculture Service (FAS)

AMS
The Agricultural Marketing Service (AMS)

APHIS
Animal Plant Health Inspection Service

International Partners

FDA
Food and Drug Administration
Import Requirements Determined by Trading Partners

Export Certificates
- AMS
- APHIS

APHIS Issued Certificates
- Albania
- Australia
- Georgia
- Japan
- Mexico
- New Zealand
- South Africa
- Suriname
- Ukraine

Additional Requirements
- Facilities listing/registration
- Product registration
- Questionnaires
- Testing/COA
Facilities Must Be in Good Regulatory Standing

Regulations
E.g., Pasteurized Milk Ordinance

Inspection
On-site inspection performed by State and Federal inspectors

Oversight
Federal oversight by FDA, AMS & APHIS

Non-compliance
Suspension or removal of eligibility for non-compliance
Dairy Facilities Eligible For Export Certification

- USDA Dairy Plants Surveyed and Approved for USDA Grading Service
- Interstate Milk Shippers List (IMS)
Country Specific Lists for Dairy

**FDA to Foreign Government**
- China
- Chile
- European Union
- United Kingdom

**Stakeholder to Foreign Government**
- Brazil
- Costa Rica
- South Korea

CFSANExportCertification@fda.hhs.gov
Current Export Certificate Program Software

General Sanitary Program
• Algeria, Argentina, China, Composite, Cuba, Morocco, Peru, Taiwan, Tunisia, Uruguay
• Over 100 other countries.

eDOCS
• China, Chile, Colombia, Turkey

Agriculture Trade Licensing & Attestation Solution
• Brazil, European Union, Great Britain, and South Korea
General Sanitary Tips

- Plant numbers
- Use correct country form
- Multiple request can use same courier label
- Provide expiration and shelf life
- Limit of 3 facility numbers
- Add “contains dairy” in the description
eDOCS Tips for China Certificates

Product Description Box
- Use only lower-case letters
- Use a maximum of 4 dairy plant number lines with lower-case letters

Keyboard returns (KR)
- Each KR effectively reduces usable space by 20 to 30 characters from the number counter. Solution is to enter as one long string.

Consignee name
- Longer names tend to be cut off during printing – use only 30 characters
New Export Certificate Program Software
Agriculture Trade Licensing & Attestation Solution
What Must I Do First to Apply for Services?

- Obtain Level 2 E-Auth Account
- Request ATLAS User Account

* For billing account help, please contact the Dairy Grading Program: Email: DairyNFO@usda.gov
Only Use ATLAS For:
- Brazil
- European Union
- Great Britain
- South Korea
EU/Great Britain/Turkey Export Certification Program
Exporters and their product suppliers must participate in the AMS Dairy Program Dairy Grading Branch EU Export Verification Program.
EU/GB/Turkey Certificate of Conformance

New language for CoC
EU Certificate Types

- Chapter 34 EU Raw Milk Products
  - Transit
- Chapter 35 EU Dairy Products Health
  - Transit
- Chapter 38 EU Colostrum-Based Products
  - Transit
EU Composite Certificates

- Chapter 50 EU Composite Products
- Chapter 52 EU Composite Products
EU Composite Products

- See our website for guidance
- Must contain both plant-origin and animal-origin ingredients

https://www.ams.usda.gov/services/imports-exports/dairy-exports/eu-dairy-exports
Great Britain Certificate Types

- 66X- Dairy products from non-EU countries
- 69X- Transit or storage of milk, colostrum, dairy products or colostrum-based
- 65X- Dairy products derived from raw milk products from non-EU countries
- 88X- Composite products intended for human consumption from non-EU countries
- 89X- Transit or storage of composite products intended for human consumption from non-EU countries
- 68X- Colostrum and Colostrum-Based Products
South Korea

- Name of Consignee + Address in Destination Field
- Full product description
- Must be issued before departure if containing egg
Brazil

Box 15 lower section

Product Description – English and Portuguese

Lot numbers and date/period of production
### Adding a Comment/Note To Your Application In ATLAS

<table>
<thead>
<tr>
<th>Certificate Application ID</th>
<th>Certificate Type</th>
<th>Created Date</th>
<th>Application Status</th>
<th>USDA Reviewer</th>
<th>Contact Name</th>
<th>Customer Reference</th>
</tr>
</thead>
<tbody>
<tr>
<td>AP-0000016653</td>
<td>EU Raw Milk Products Milk (Chapter 34)</td>
<td>12/7/2022 4:23 PM</td>
<td>In Review</td>
<td>Joseph Gajmor</td>
<td>PRODTEST_Farmacooler</td>
<td>cust ref numb 01234</td>
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<tr>
<td>AP-0000016694</td>
<td>EU Composite (Dairy) (Chapter 50)</td>
<td>12/14/2022 9:28 AM</td>
<td>Submitted</td>
<td></td>
<td>PRODTEST_Farmacooler</td>
<td>cust ref numb 01234</td>
</tr>
</tbody>
</table>
Adding a Comment/Note To Your Application In ATLAS
Adding a Comment/Note To Your Application In ATLAS
Tips and Best Practices

**TAKE EXTREME CARE WHEN SUBMITTING:**

- Date of Departure – EU/GB, Vietnam, Korea (egg) certificate must be dated on or before departure
- Request Certificates as far before departure as possible

**Know before you go!**

**Check and double check everything!**

- Facility Numbers
- Weights
- Managing your plant registration
- Package labeling match facility numbers on certificate – EU/GB have “registration marks”
- Lot numbers
- Container/Seal Numbers
- Making addresses on labels and certificates match with registration information
- Check Country Labeling Requirements (FAS Reports)
USDA Foreign Agricultural Service
Links U.S. agriculture to the world.

Resources
Food and Agricultural Import Regulations and Standards (FAIRS) Reports

International Offices Directory
Detained Shipments and Problem Resolution
Detained Shipments and Problem Resolution

Issues Should Be Addressed Government To Government

Contact dairyexportsquestions@usda.gov

Limit Your Contact And Correspondence With Foreign Officials

Attach email correspondences (especially from Port Officials) your firm has received on behalf of the detained consignment. E-Mail: dairyexportsquestions@usda.gov

- Detained Port and Country:
- Dairy Plant Number(s) Associated with Detained Consignment:
- Dairy Export Certificate Number(s) – Please Attach Signed/Stamped PDF Copies of the certificates
- Estimated Value of Shipment (reference each cert as separate value in $US)
- Vessel Date of Departure (reference each cert with DOD):
- Vessel Expected Date of Arrival (reference each cert with DOA):
- Importer Contact Information
  - Firm/Business
  - Contact Name
  - Contact Email
  - Contact Phone
- Detailed Explanation for Detained Consignment (separate explanation for each certificate if applicable)
- Product Background: Has any of the products associated with this shipment been previously exported or refused in any other foreign country? If so, please
Applying for Replacement/Amended Certificates

- Applications must be resubmitted for review and approval after desired changes are made.

- Departure dates cannot be amended for an earlier date (EU & Great Britain Certificates).

- A certificate will need to be amended if lost during courier delivery to prevent duplication.
Questions and Answers
DairyExportsQuestions@usda.gov