Exhibit $\qquad$ - Dec 4, 2001 Federal Order 124 hearing.

Pounds of milk pooled on the Pacific Northwest Milk Order \#124 from out-of-area by state by month and impact on blend

July 2000 through Sep 2001

|  | Diverted pounds -- - Pounds - - |  |  | PNO PPD | Dollar value of impact (1) | Est. reduction in PNO blend |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | Idaho | Utah | Total |  |  |  |
| Jul-00 | 10,991,297 |  | 10,991,297 | \$1.53 | \$135,192.95 | \$0.022 |
| Aug-00 | 22,272,525 |  | 22,272,525 | \$1.81 | \$336,315.13 | \$0.057 |
| Sep-00 | 23,349,157 | 10,778,730 | 34,127,887 | \$1.35 | \$390,679.00 | \$0.069 |
| Oct-00 | 22,837,300 | 11,631,585 | 34,468,885 | \$1.77 | \$541,587.36 | \$0.095 |
| Nov-00 | 23,651,340 | 9,529,180 | 33,180,520 | \$3.23 | \$1,000,776.78 | \$0.185 |
| Dec-00 | 24,080,772 | 9,606,074 | 33,686,846 | \$2.90 | \$904,676.22 | \$0.163 |
| Jan-01 | 23,405,794 | 13,289,026 | 36,694,820 | \$2.35 | \$792,110.89 | \$0.140 |
| Feb-01 | 20,150,971 | 12,675,969 | 32,826,940 | \$2.08 | \$622,347.44 | \$0.121 |
| Mar-01 | 19,170,199 | 11,802,096 | 30,972,295 | \$1.92 | \$537,157.47 | \$0.093 |
| Apr-01 | 20,944,074 | 11,562,981 | 32,507,055 | \$1.99 | \$584,058.17 | \$0.103 |
| May-01 | 22,086,408 | 10,152,966 | 32,239,374 | \$1.29 | \$349,628.70 | \$0.058 |
| Jun-01 | 22,115,645 | 13,843,912 | 35,959,557 | \$0.76 | \$206,945.70 | \$0.035 |
| Jul-01 | 22,928,471 | 13,773,796 | 36,702,267 | \$0.34 | \$56,002.29 | \$0.009 |
| Aug-01 | 23,032,749 | 13,571,202 | 36,603,951 | \$0.44 | \$91,959.14 | \$0.016 |
| Sep-01 | 22,061,556 | 10,600,793 | 32,662,349 | \$0.44 | \$77,529.67 | \$0.014 |
| tal | 323,078,258 | 152,818,310 | 475,896,568 |  | \$6,626,966.91 | \$0.077 |

(1) The milk from Idaho was paid the PNO PPD less 30 cents. The milk from Utah received the full PNO PPD. Calculation of blend impact computed on basis of Class III disposition of diverted pounds.

