Dear Cheddar Cheese Producer:

USDA is collecting weekly information on cheddar cheese sales and prices to be published in the Dairy Products Prices Release every Friday. Your cooperation in filling out this form and returning it is requested. Response to this survey is voluntary, however, the information that you provide is important in estimating Regional and U.S. cheddar cheese prices. Individual reports will be considered confidential and will not be used in a way as to disclose company proprietary information. Please “fax” the report promptly.

Sincerely,

** See additional instructions on reverse side **

If you have any questions, please call 202-720-4751 or 202-720-9168.

<table>
<thead>
<tr>
<th>PLANT LOCATION</th>
<th>POUNDS of CHEDDAR</th>
<th>TOTAL DOLLARS</th>
<th>OR DOLLARS / LB.</th>
<th>MOISTURE CONTENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>500 lb. Barrels</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>lb. $</td>
<td>$ _ _ _ _ _ _ _</td>
<td>_ _ _ _ _ _ _ _ _ _ %</td>
<td></td>
</tr>
<tr>
<td></td>
<td>lb. $</td>
<td>$ _ _ _ _ _ _ _</td>
<td>_ _ _ _ _ _ _ _ _ _ %</td>
<td></td>
</tr>
<tr>
<td>40 lb. Blocks</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>lb. $</td>
<td>$ _ _ _ _ _ _ _</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>lb. $</td>
<td>$ _ _ _ _ _ _ _</td>
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</tbody>
</table>

Reported by ___________________ Phone _____ __________________ Date ___________

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INSTRUCTIONS FOR COMPLETING CHEDDAR CHEESE PRICE SURVEY

Report total pounds sold and total dollars received (or price per pound) for all bulk transactions during the week. Please report cheese sales according to the following terms and definitions.

1. **Sale:** When a transaction is completed, i.e. cheese is "shipped out" and title transfer occurs.

2. **Variety:** Cheddar cheese

3. **Style:**
   - 40# blocks
   - 500# barrels

4. **Moisture content:**
   - 40# blocks - Exclude cheese that will be aged.
   - Barrels - Report moisture content of cheese sold, not to exceed 37.7%. NASS will adjust price to a benchmark of 39.0% based on standard moisture adjustment formulas.

5. **Age:**
   - Not less than 4 days or more than 30 days on date of sale.

6. **Grade:**
   - Barrels - Wisconsin State Brand, USDA Extra Grade or better.
   - 40 # blocks - Wisconsin State Brand, USDA Grade A or better.

7. **Color:**
   - Barrels - White
   - 40# blocks - colored between 6-8 on the National Cheese Institute color chart.

8. **Packaging:**
   - 40# blocks - Price should reflect cheese wrapped in a sealed, airtight package in corrugated or solid fiberboard containers with a reinforcing inner liner or sleeve. Exclude all other packaging costs from the reported price.
   - Barrels - Exclude all packaging costs from the reported price.

9. **Price:** Price should be reported as price per pound or total dollars received. Price is f.o.b. processing plant/storage center.
Dear Nonfat Dry Milk Producer:

USDA is collecting weekly information on nonfat dry milk sales and prices to be published in the Dairy Products Prices Release every Friday. Your cooperation in filling out this form and returning it is requested. Response to this survey is voluntary, however, the information that you provide is important in estimating U.S. nonfat dry milk prices. Individual reports will be considered confidential and will not be used in a way as to disclose company proprietary information. Please "fax" the report promptly.

Sincerely,

[Signature]

Please make corrections to name, address and Zip Code, if necessary.

INSTRUCTIONS:

Sale: When a transaction is completed, i.e. nonfat dry milk is "shipped out" and title transfer occurs.


Include: Nonfat dry milk manufactured using low or medium heat process. Total volume sold and total dollars received or price per pound. CME Sales: initial manufacturer sales only. CCC purchases under the Dairy Price Support and related programs.

Exclude: Transportation and clearing charges from price. Sales of nonfat dry milk more than 180 days old. Nonfat dry milk manufactured using high heat process. Sales of instant nonfat dry milk. Sales of dry buttermilk products. Intra-company sales. Resales of purchased nonfat dry milk. Forward pricing sales: sales in which the selling price was set (and not adjusted) 30 or more days before the transaction was completed. This exclusion does not include sales through the Dairy Export Incentive Program (DEIP).

If you have any questions, please call 202-720-4751 or 202-720-9168.

<table>
<thead>
<tr>
<th>PLANT LOCATION</th>
<th>POUNDS OF NONFAT DRY MILK</th>
<th>TOTAL DOLLARS OR DOLLARS / LB.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>lb. $</td>
<td>$</td>
</tr>
<tr>
<td></td>
<td>lb. $</td>
<td>$</td>
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</tbody>
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Dear Butter Producer:

USDA is collecting weekly information on butter sales and prices to be published in the Dairy Products Prices Release every Friday. Your cooperation in filling out this form and returning it is requested. Response to this survey is voluntary, however, the information that you provide is important in estimating U.S. butter prices. Individual reports will be considered confidential and will not be used in a way as to disclose company proprietary information. Please "fax" the report promptly.

Sincerely,

INSTRUCTIONS:

Sale: When a transaction is completed, i.e. butter is "shipped out" and title transfer occurs.

Report sales of butter that meets USDA Grade AA standards, 80% butterfat, salted, fresh or storage. Price is f.o.b. processing plant/storage center.

Report prices and quantities for all 25 kilogram and 68 pound box sales.

Report sales quantities in total pounds.

Include:

- Total volume sold and total dollars received or price per pound.
- CME Sales: initial manufacturer sales only.
- CCC purchases under the Dairy Price Support and related programs.

Exclude:

- Transportation and clearing charges from price.
- Unsalted and Grade A butter.
- Intra-company sales.
- Resales of purchased butter.
- Forward pricing sales: sales in which the selling price was set (and not adjusted) 30 or more days before the transaction was completed. This exclusion does not include sales through the Dairy Export Incentive Program (DEIP).

If you have any questions, please call 202-720-4751 or 202-720-9168.

<table>
<thead>
<tr>
<th>PLANT LOCATION</th>
<th>POUNDS of BUTTER</th>
<th>TOTAL DOLLARS</th>
<th>OR</th>
<th>DOLLARS / LB.</th>
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<tbody>
<tr>
<td></td>
<td>lb. $</td>
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Dear Dry Whey Producer:

USDA is collecting weekly information on dry whey sales and prices to be published in the Dairy Products Prices Release every Friday. Your cooperation in filling out this form and returning it is requested. Response to this survey is voluntary, however, the information that you provide is important in estimating U.S. dry whey prices. Individual reports will be considered confidential and will not be used in a way as to disclose company proprietary information. Please 'fax' the report promptly.

Sincerely,

Please make corrections to name, address and Zip Code, if necessary.

INSTRUCTIONS:

Sale: When a transaction is completed, i.e. dry whey is "shipped out" and title transfer occurs.

Report sales of USDA Extra Grade edible nonhygroscopic dry whey.
Price is f.o.b. processing plant/storage center.
Report prices and quantities for all 25 kilogram bag, 50 pound bag, tote and tanker sales.
Report sales quantities in total pounds.

Include: Total volume sold and total dollars received or price per pound.

Exclude: Transportation charges from price.
Sales of Grade A dry whey.
Sales of dry whey more than 180 days old.
Intra-company sales.
Resales of purchased dry whey.
Forward pricing sales: sales in which the selling price was set (and not adjusted) 30 or more days before the transaction was completed.

If you have any questions, please call 202-720-4751 or 202-720-9168.

DRY WHEY SALES for the WEEK ENDING SATURDAY

<table>
<thead>
<tr>
<th>PLANT LOCATION</th>
<th>POUNDS of DRY WHEY</th>
<th>TOTAL DOLLARS</th>
<th>OR</th>
<th>DOLLARS / LB.</th>
</tr>
</thead>
<tbody>
<tr>
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<td>lb. ($)</td>
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<td></td>
<td>lb. ($)</td>
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