Offshore Solicitations

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Overview

USDA CPP actively solicits bids for commodities to be delivered to OCONUS U.S. Territories

Some vendors may be hesitant to bid on such orders

CPP is actively seeking to increase interest in these orders by simplifying options
Overview

Vendors may choose to bid for delivery to either:
1. Final Destination (OCONUS)
2. Load Port (CONUS Transshipment Point)
Overview – Geography – Atlantic

CONUS Transshipment Port / Load Port
• Jacksonville, FL
• Port Everglades, FL

OCONUS U.S. Territories/ Final Destination
• Puerto Rico
• U.S. Virgin Islands
Overview – Geography – Pacific

CONUS Transshipment Port / Load Port
• Los Angeles, CA

OCONUS U.S. Territories/ Final Destination
• Hawaii
• Guam
Offshore Solicitations – Bid Procedure

Input relevant bid and vendor information
Select Submit
Offshore Solicitations – Bid Procedure

Ensure correct Solicitation is called up
Select Maintain Vendor Response
Offshore Solicitations – Bid Procedure

Select Create
Select Export in order to export the Solicitation Line Items to an excel file
Offshore Solicitations – Bid Procedure

Select All and format the entire spreadsheet
Offshore Solicitations – Bid Procedure

<table>
<thead>
<tr>
<th>UoM</th>
<th>Substituted</th>
<th>Offshore</th>
<th>Load Port</th>
<th>Load Port</th>
<th>Price</th>
<th>Currency</th>
<th>Per Unit</th>
</tr>
</thead>
<tbody>
<tr>
<td>LB</td>
<td>Yes</td>
<td>O-LA</td>
<td></td>
<td></td>
<td>20</td>
<td>0 USDN</td>
<td>1</td>
</tr>
<tr>
<td>LB</td>
<td>Yes</td>
<td>O-LA</td>
<td></td>
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</table>

Offshore orders are indicated with a ‘Yes’ in the ‘Offshore’ column and corresponding entry in the ‘Load Port’ category which indicates the CONUS load port.
Offshore Solicitations – Bid Procedure

Column T ‘Load Port Price’
Used to enter a price to ship to the CONUS Transshipment Port

Column U ‘Price’
Used to enter a price to ship to the OCONUS Final Destination

It is possible to enter prices/bids for both
Offshore Solicitations – Bid Procedure

To bid to the CONUS Transshipment Port:

ONLY enter bid price in column T ‘Load Port Price’
Offshore Solicitations – Bid Procedure

To bid to the CONUS Transshipment Port:

- ONLY enter bid price in column T ‘Load Port Price’

This feature will allow you to easily enter bids for offshore deliveries that will deliver to a CONUS port

Then save the file and close the spreadsheet
Offshore Solicitations – Bid Procedure

Select Import
Offshore Solicitations – Bid Procedure

Select Choose File and then navigate to the spreadsheet

Then select Upload
Offshore Solicitations – Bid Procedure

Select Check

If a bid was entered to ship to an OCONUS Final Destination, then a warning message will appear
Offshore Solicitations – Bid Procedure

To confirm the bid to the OCONUS Final Destination, check the box.

Alternatively, re-export and edit the spreadsheet to ensure bid prices are entered into the correct column.
Offshore Solicitations – Bid Procedure

Enter bid information
Offshore Solicitations – Bid Procedure

Answer bid Questions
You can verify that prices are entered by checking on the LI in the Conditions tab.

Bids to ship to CONUS Transshipment ports will display under the Amount Column.
Offshore Solicitations – Bid Procedure

Once satisfied, select Submit
Summary

Bidders can easily submit bids on orders to offshore destinations without the hassle of arranging ocean transportation by opting to ship to a CONUS transshipment port.

All interested parties are encouraged to submit bids.
Questions?