



Mailbox Milk Price Report

United States Department of Agriculture

Agricultural Marketing Service

Dairy Programs

Market Information Branch

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December 2017 Highlights

In December 2017, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$17.02 per cwt, down \$0.78 from the November 2017 average and down \$1.65 per cwt from the December 2016 average. The component tests of producer milk in December 2017 were: butterfat, 3.97%; protein, 3.23%; and other solids, 5.74%. When compared to the previous month, the December Mailbox prices decreased in all of the 19 Federal milk order reporting areas. The Minnesota reporting area reported the largest decrease of \$1.43 per cwt from the previous month while the Florida reporting area reported a decrease of \$0.19 per cwt from the previous month. Averaged over all Federal milk order reporting areas, the December 2017 Mailbox price decreased an average of \$0.72 per cwt. Mailbox prices in December 2017 ranged from \$19.27 in the Florida reporting area to \$15.22 in the Michigan reporting area.

Mailbox Milk Prices, December 2017

Reporting Area ¹	Mailbox Milk Price ²		
	Dec 2016	Nov 2017	Dec 2017
	<i>(dollars per hundredweight)</i>		
New England States ³	19.70	18.63	18.25
New York	18.28	17.50	16.99
Eastern Pennsylvania ⁴	18.46	17.35	16.83
Appalachian States ⁵	19.08	18.37	17.90
Southeast States ⁶	18.92	18.29	17.82
Southern Missouri ⁷	19.30	19.36	18.50
Florida	20.15	19.46	19.27
Western Pennsylvania ⁸	18.60	17.86	17.25
Ohio	18.76	17.84	17.26
Indiana	18.57	16.85	16.30
Michigan	16.85	15.82	15.22
Wisconsin	19.55	18.85	17.67
Minnesota	19.49	18.57	17.14
Iowa	19.30	18.38	17.46
Illinois	19.48	18.59	17.80
Corn Belt States ⁹	18.26	17.24	16.24
Western Texas ¹⁰	18.36	17.66	16.78
New Mexico	17.06	16.13	15.27
Northwest States ¹¹	18.72	18.09	17.22
All Federal Order Areas ¹²	18.67	17.80	17.02
California ¹³	17.26	16.57	15.34

* See footnotes on Page 3.

**Mailbox Milk Prices ¹⁴ for Selected Reporting Areas
in Federal Milk Orders and California, by Month, Jan – Jun 2017**

Reporting Area ¹	Jan	Feb	Mar	Apr	May	Jun
	<i>(dollars per hundredweight)</i>					
New England States ³	20.13	19.62	18.84	17.66	17.63	18.37
New York	18.69	18.11	17.74	16.44	16.38	17.13
Eastern Pennsylvania ⁴	18.81	18.22	17.58	16.30	16.22	17.05
Appalachian States ⁵	19.71	18.45	18.35	16.72	16.62	17.32
Southeast States ⁶	19.47	17.96	17.27	15.67	15.39	16.10
Southern Missouri ⁷	19.67	18.12	17.39	15.06	14.73	14.93
Florida	20.52	18.96	18.87	17.45	16.88	17.71
Western Pennsylvania ⁸	18.91	18.26	18.24	16.55	16.42	17.29
Ohio	19.00	18.35	18.35	16.58	16.43	17.19
Indiana	18.68	17.90	17.74	16.22	15.81	16.67
Michigan	17.12	16.42	16.42	14.29	14.25	15.05
Wisconsin	19.21	18.85	17.89	17.00	17.13	17.75
Minnesota	18.88	18.37	17.27	16.63	16.81	17.25
Iowa	19.05	18.49	17.25	16.79	16.92	17.51
Illinois	19.47	18.77	18.01	16.85	16.88	17.44
Corn Belt States ⁹	18.13	17.35	16.11	15.10	15.12	15.93
Western Texas ¹⁰	18.13	17.37	15.92	15.28	15.44	16.36
New Mexico	16.80	15.99	14.59	13.69	13.89	14.77
Northwest States ¹¹	19.01	18.38	17.29	16.41	16.40	17.38
All Federal Order Areas ¹²	18.72	18.06	17.31	16.16	16.15	16.91
California ¹³	17.15 *	16.75	15.21	14.96	15.66	16.22

* See footnotes on Page 3

**Mailbox Milk Prices ¹⁴ for Selected Reporting Areas
in Federal Milk Orders and California, by Month, Jul – Dec 2017**

Reporting Area ¹	Jul	Aug	Sep	Oct	Nov	Dec	Avg ¹⁴
	<i>(dollars per hundredweight)</i>						
New England States ³	18.54	18.96	18.80	18.51	18.63	18.25	18.65
New York	17.57	17.97	17.70	17.41	17.50	16.99	17.46
Eastern Pennsylvania ⁴	17.40	17.95	17.77	17.28	17.35	16.83	17.39
Appalachian States ⁵	18.42	18.63	18.66	18.16	18.37	17.90	18.09
Southeast States ⁶	18.23	18.36	18.68	18.23	18.29	17.82	17.55
Southern Missouri ⁷	18.21	17.63	18.89	18.79	19.36	18.50	17.43
Florida	19.48	20.19	19.87	19.48	19.46	19.27	18.96
Western Pennsylvania ⁸	17.39	18.54	17.88	17.69	17.86	17.25	17.71
Ohio	17.35	17.98	17.77	17.52	17.84	17.26	17.61
Indiana	17.01	17.64	16.99	16.58	16.85	16.30	17.02
Michigan	15.33	16.06	15.77	15.52	15.82	15.22	15.59
Wisconsin	16.93	18.03	18.05	18.28	18.85	17.67	17.95
Minnesota	16.67	17.79	17.65	18.34	18.57	17.14	17.56
Iowa	16.99	17.84	17.53	18.36	18.38	17.46	17.69
Illinois	17.26	18.11	18.16	18.21	18.59	17.80	17.94
Corn Belt States ⁹	15.99	16.76	16.46	16.69	17.24	16.24	16.43
Western Texas ¹⁰	16.42	17.41	17.25	17.51	17.66	16.78	16.77
New Mexico	14.86	15.81	15.63	15.83	16.13	15.27	15.24
Northwest States ¹¹	17.19	17.95	17.88	18.11	18.09	17.22	17.59
All Federal Order Areas ¹²	16.91	17.71	17.55	17.56	17.80	17.02	17.31
California ¹³	16.09	17.13	16.33	17.11	16.57	15.34	16.19

Footnotes:

* Revised

¹ Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. ² Net pay prices received by dairy farmers for milk. Prices reflect all payments received for milk sold and all costs associated with marketing the milk. Prices are weighted averages of the prices reported for all orders receiving milk from the reporting area and are reported at the average butterfat tests. Prices include, for the most part, the assessment under the Cooperatives Working Together (CWT) program. ³ Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont. ⁴ Includes all counties to the east of those listed in ⁸. ⁵ Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. ⁶ Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. ⁷ Includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these. ⁸ The counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these. ⁹ Includes Kansas, Nebraska, and the Missouri counties to the north of those listed in ⁷. ¹⁰ Includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby. ¹¹ Includes Oregon and Washington. ¹² Weighted average of prices for all reporting areas. ¹³ Calculated by California Department of Food and Agriculture. ¹⁴ Figures are annual averages - the weighted average of the monthly figures.

Methodology: Mailbox Milk Price Report

Definitions: The Mailbox Price is defined as the net price received by producers for milk, including all payments received for milk sold, and deducting costs associated with marketing the milk.

Data: Included in all payments for milk sold are: over-order premiums; quality, component, breed, and volume premiums; payouts from state-run over-order pricing pools; payments from super pool organizations or marketing agencies in common; payouts from programs offering seasonal production bonuses; and, monthly distributions of cooperative earnings. Annual distributions of cooperative profits/earnings or equity repayments are not included.

Included in costs associated with marketing milk are: hauling charges; cooperative dues, assessments, equity deductions/capital retains, and re-blends; the Federal milk order deduction for marketing services; Federally-mandated assessments such as the National Promotion Program and budget deficit reduction; and advertising/promotion assessments above the national program level. Other deductions, such as loan, insurance or feed mill assignments are not included.

For all markets, the mailbox price is reported at the handlers' average butterfat test (i.e., no adjustment to 3.5 percent).

Reliability: The AMS audit staff periodically perform on-site audits on each reporting agency's payroll records to ensure accurate reporting of mailbox price information. For enforcement purposes, the information used in this report is subject to audit for up to three years after the month reported.

Report Aggregation: The Market Administrators collect the information and calculate prices relative to their reporting areas, then submit to MIB. MIB then combines the data and publishes a weighted average. The California Department of Food and Agriculture (CDFA) calculates their mailbox price using Market Administrator methodology and submits monthly to MIB to include in the Mailbox publication, as per usual practice.

Information Contacts

Listed below are the specialists in the Agricultural Marketing Service, Dairy Programs, Market Information Branch to contact for additional information. E-mail inquiries may be sent to dpp@ams.usda.gov.

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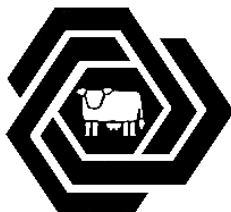
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