

# ***Northeast Order (FO 1)***

## **Change in Value of the Pool by Removing Class I Organic Milk \***

January 2013 through June 2016

	<u>Dollars</u>	<u>Cents per Cwt.</u>
January-13	(1,675,678.00)	(4.3)
February-13	(1,742,999.47)	(4.3)
March-13	(1,886,369.95)	(3.5)
April-13	(1,618,152.20)	(3.4)
May-13	(1,132,756.81)	(2.3)
June-13	(1,726,127.47)	(3.9)
July-13	(2,109,244.78)	(4.3)
August-13	(1,965,500.37)	(4.0)
September-13	(1,803,914.24)	(3.3)
October-13	(2,385,510.48)	(5.1)
November-13	(1,966,825.94)	(4.0)
December-13	(2,292,269.63)	(4.0)
January-14	(1,423,799.54)	(2.9)
February-14	(1,179,508.31)	(3.8)
March-14	(1,319,105.11)	(2.6)
April-14	(1,601,596.97)	(5.0)
May-14	(2,462,438.63)	(5.6)
June-14	(2,308,733.80)	(4.3)
July-14	(2,376,120.23)	(4.4)
August-14	(2,334,140.61)	(4.5)
September-14	(1,291,741.90)	(3.0)
October-14	(1,307,974.28)	(5.1)
November-14	(1,287,849.64)	(5.7)
December-14	(3,554,869.68)	(9.6)
January-15	(2,085,255.76)	(6.7)
February-15	(1,663,213.87)	(6.0)
March-15	(1,559,609.02)	(5.3)
April-15	(1,332,828.37)	(4.7)
May-15	(1,447,499.46)	(5.3)
June-15	(1,440,395.30)	(6.2)
July-15	(1,695,731.58)	(6.4)
August-15	(1,691,113.82)	(6.5)
September-15	(2,186,080.66)	(6.5)
October-15	(1,804,271.39)	(3.8)
November-15	(2,215,872.56)	(4.1)
December-15	(2,438,043.09)	(5.0)
January-16	(2,022,810.81)	(5.3)
February-16	(1,434,348.43)	(3.6)
March-16	(1,388,819.32)	(3.8)
April-16	(1,606,092.36)	(4.5)
May-16	(2,145,157.74)	(4.8)
June-16	(1,591,189.33)	(3.2)
<b>Total</b>	<b>\$ (76,501,560.91)</b>	

\* Estimated change in value, in dollars and per cwt., caused by removing organic Class I packaged fluid milk sales, as identified by pooling handlers.

## ***Appalachian Order (FO 5)***

### **Change in Value of the Pool by Removing Class I Organic Milk \***

January 2013 through June 2016

	<u>Dollars</u>	<u>Cents per Cwt.</u>
January-13	(43,628.97)	(0.9)
February-13	(30,513.75)	(0.7)
March-13	(37,532.07)	(0.7)
April-13	(26,571.57)	(0.5)
May-13	(21,928.65)	(0.4)
June-13	(34,923.02)	(0.7)
July-13	(28,961.33)	(0.6)
August-13	(28,007.39)	(0.6)
September-13	(26,763.98)	(0.6)
October-13	(18,668.26)	(0.4)
November-13	(29,066.51)	(0.6)
December-13	(24,109.52)	(0.5)
January-14	(24,313.54)	(0.5)
February-14	(11,948.02)	(0.3)
March-14	(40,060.00)	(0.8)
April-14	(31,893.84)	(0.6)
May-14	(59,797.71)	(1.2)
June-14	(36,029.12)	(0.8)
July-14	(23,276.75)	(0.5)
August-14	(29,300.05)	(0.6)
September-14	(10,683.70)	(0.2)
October-14	(54,401.52)	(1.2)
November-14	(89,714.59)	(2.0)
December-14	(100,588.46)	(2.1)
January-15	(81,954.63)	(1.7)
February-15	(51,208.77)	(1.2)
March-15	(54,674.56)	(1.1)
April-15	(50,886.07)	(1.0)
May-15	(61,470.38)	(1.2)
June-15	(51,598.40)	(1.1)
July-15	(56,325.30)	(1.3)
August-15	(58,780.97)	(1.3)
September-15	(33,704.72)	(0.8)
October-15	(24,596.92)	(0.5)
November-15	(20,258.90)	(0.4)
December-15	(50,835.79)	(1.0)
January-16	(74,333.95)	(1.5)
February-16	(28,889.90)	(0.6)
March-16	(43,311.25)	(0.9)
April-16	(46,490.33)	(1.0)
May-16	(47,249.99)	(1.0)
June-16	(24,853.19)	(0.5)
<b>Total</b>	<b>(1,724,106.36)</b>	

\* Estimated change in value, in dollars and per cwt., caused by removing organic Class I packaged fluid milk sales, as identified by pooling handlers.

This is a calculation requested by the industry. It is not an estimate of Impact of the proposed amendment submitted by the Organic Trade Association on September 29, 2015.

## **Florida Order (FO 6)**

### **Change in Value of the Pool by Removing Class I Organic Milk \***

January 2013 through June 2016

	<u>Dollars</u>	<u>Cents per Cwt.</u>
January-13	(65,678.14)	(2.7)
February-13	(36,418.66)	(1.6)
March-13	(47,132.74)	(1.9)
April-13	(44,922.97)	(1.9)
May-13	(45,435.01)	(1.9)
June-13	(54,638.33)	(2.6)
July-13	(48,942.10)	(2.3)
August-13	(42,045.33)	(1.9)
September-13	(47,118.25)	(2.2)
October-13	(30,825.65)	(1.3)
November-13	(38,881.74)	(1.7)
December-13	(42,317.35)	(1.8)
January-14	(49,880.99)	(2.0)
February-14	(26,539.59)	(1.2)
March-14	(67,827.65)	(2.8)
April-14	(50,707.93)	(2.2)
May-14	(49,122.20)	(2.3)
June-14	(66,997.16)	(3.3)
July-14	(44,559.85)	(2.2)
August-14	(46,066.15)	(2.1)
September-14	(6,639.42)	(0.3)
October-14	(78,320.23)	(3.4)
November-14	(123,276.85)	(5.6)
December-14	(103,065.26)	(4.5)
January-15	(87,370.86)	(3.6)
February-15	(50,611.85)	(2.3)
March-15	(73,229.95)	(3.1)
April-15	(62,805.90)	(2.8)
May-15	(60,913.22)	(2.8)
June-15	(71,038.68)	(3.5)
July-15	(69,111.10)	(3.4)
August-15	(89,467.71)	(4.0)
September-15	(42,111.51)	(2.0)
October-15	(34,489.27)	(1.5)
November-15	(37,623.13)	(1.7)
December-15	(81,068.98)	(3.5)
January-16	(134,689.62)	(5.6)
February-16	(64,805.07)	(2.9)
March-16	(88,075.92)	(3.8)
April-16	(74,634.82)	(3.4)
May-16	(88,147.69)	(4.0)
June-16	(55,877.16)	(2.8)
<b>Total</b>	<b>(\$2,523,431.99)</b>	

\* Estimated change in value, in dollars and per cwt., caused by removing organic Class I packaged fluid milk sales, as identified by pooling handlers.

This is a calculation requested by the industry. It is not an estimate of Impact of the proposed amendment submitted by the Organic Trade Association on September 29, 2015.

## ***Southeast Order (FO 7)***

### **Change in Value of the Pool by Removing Class I Organic Milk \***

January 2013 through June 2016

	<u>Dollars</u>	<u>Cents per Cwt.</u>
January-13	(95,938.68)	(1.7)
February-13	(65,375.18)	(1.3)
March-13	(82,973.31)	(1.5)
April-13	(60,750.09)	(1.1)
May-13	(50,778.29)	(1.0)
June-13	(86,229.90)	(1.7)
July-13	(93,091.82)	(2.0)
August-13	(73,220.19)	(1.5)
September-13	(71,393.74)	(1.5)
October-13	(52,089.73)	(1.1)
November-13	(47,315.62)	(1.1)
December-13	(53,659.04)	(1.1)
January-14	(41,710.45)	(0.9)
February-14	(21,789.66)	(0.5)
March-14	(83,735.62)	(1.7)
April-14	(72,643.07)	(1.5)
May-14	(151,138.54)	(3.1)
June-14	(83,569.37)	(2.0)
July-14	(46,712.16)	(1.2)
August-14	(41,940.22)	(1.0)
September-14	(659.38)	(0.0)
October-14	(87,057.72)	(2.2)
November-14	(171,984.85)	(4.1)
December-14	(150,457.33)	(3.5)
January-15	(128,513.91)	(2.8)
February-15	(83,312.94)	(2.1)
March-15	(96,428.05)	(2.1)
April-15	(85,342.13)	(1.9)
May-15	(103,307.15)	(2.3)
June-15	(94,573.27)	(2.3)
July-15	(84,890.36)	(2.1)
August-15	(90,749.14)	(2.2)
September-15	(43,246.73)	(1.1)
October-15	(33,454.68)	(0.8)
November-15	(31,958.25)	(0.8)
December-15	(96,278.67)	(2.2)
January-16	(161,061.84)	(3.5)
February-16	(69,029.14)	(1.7)
March-16	(132,272.67)	(2.7)
April-16	(139,061.54)	(2.9)
May-16	(143,787.17)	(3.1)
June-16	(88,895.65)	(2.0)
<b>Total</b>	<b>(\$3,492,377.24)</b>	

\* Estimated change in value, in dollars and per cwt., caused by removing organic Class I packaged fluid milk sales, as identified by pooling handlers.

This is a calculation requested by the industry. It is not an estimate of Impact of the proposed amendment submitted by the Organic Trade Association on September 29, 2015.

## ***Upper Midwest Order (FO 30)***

### **Change in Value of the Pool by Removing Class I Organic Milk \***

January 2013 through June 2016

	<u>Dollars</u>	<u>Cents per Cwt.</u>
January-13	(274,324.46)	(0.9)
February-13	(742347.13)	(2.8)
March-13	(230828.48)	(0.8)
April-13	(176950.72)	(0.6)
May-13	(48724.96)	(0.2)
June-13	(254407.69)	(0.9)
July-13	(492,442.47)	(1.7)
August-13	(363,315.76)	(1.3)
September-13	(336,015.96)	(1.2)
October-13	(356,449.58)	(1.3)
November-13	(302,498.93)	(1.1)
December-13	(433,961.05)	(1.5)
January-14	(199,219.79)	(0.7)
February-14	4,778.39	0.0
March-14	(211,620.39)	(0.8)
April-14	(108,412.35)	(0.4)
May-14	(607,426.62)	(2.0)
June-14	(510,702.08)	(1.8)
July-14	(563,501.01)	(1.9)
August-14	(571,824.35)	(2.0)
September-14	(224,392.77)	(0.8)
October-14	(212,563.58)	(0.9)
November-14	(252,268.11)	(1.1)
December-14	(1,061,434.47)	(3.7)
January-15	(527,099.36)	(1.7)
February-15	(386,512.45)	(1.3)
March-15	(269,910.87)	(1.0)
April-15	(248,945.76)	(1.1)
May-15	(181,614.17)	(0.8)
June-15	(246,280.97)	(1.2)
July-15	(\$357,680.40)	(1.9)
August-15	(\$327,777.94)	(1.6)
September-15	(\$511,954.55)	(2.1)
October-15	(\$347,062.54)	(1.3)
November-15	(\$482,157.02)	(1.7)
December-15	(\$645,671.63)	(2.1)
January-16	(\$462,076.76)	(1.4)
February-16	(\$275,342.16)	(0.9)
March-16	(\$217,924.18)	(0.7)
April-16	(\$261,759.61)	(0.8)
May-16	(\$440,062.08)	(1.4)
June-16	(\$273,937.82)	(0.9)
<b>Total</b>	<b>\$ (14,994,624.59)</b>	

\* Estimated change in value, in dollars and per cwt., of the Upper Midwest Order pool caused by removing organic Class I packaged fluid milk sales, as identified by pooling handlers.

This is a calculation requested by the industry. It is not an estimate of Impact of the proposed amendment submitted by the Organic Trade Association on September 29, 2015.

## **Central Order (FO 32)**

### **Change in Value of the Pool by Removing Class I Organic Milk \***

January 2013 through June 2016

	<u>Dollars</u>	<u>Cents per Cwt.</u>
January-13	(708,745.60)	(4.6)
February-13	(812,462.13)	(4.4)
March-13	(896,896.68)	(4.2)
April-13	(602,446.57)	(2.9)
May-13	(314,504.74)	(2.2)
June-13	(906,569.50)	(4.8)
July-13	(1,198,960.83)	(6.1)
August-13	(1,019,274.70)	(5.1)
September-13	(1,015,502.45)	(5.1)
October-13	(941,486.08)	(4.1)
November-13	(816,009.49)	(3.9)
December-13	(950,128.24)	(4.3)
January-14	(486,517.17)	(2.4)
February-14	25,400.92	(0.3)
March-14	(561,503.51)	(3.1)
April-14	(302,658.07)	(2.9)
May-14	(1,587,060.25)	(8.1)
June-14	(1,555,915.38)	(8.4)
July-14	(1,637,762.90)	(8.3)
August-14	(1,685,571.49)	(8.4)
September-14	(772,144.16)	(5.5)
October-14	(592,275.67)	(7.2)
November-14	(599,613.42)	(8.0)
December-14	(2,947,179.39)	(16.2)
January-15	(1,438,607.41)	(9.2)
February-15	(1,211,879.21)	(8.6)
March-15	(835,145.11)	(7.1)
April-15	(724,555.90)	(7.7)
May-15	(775,292.45)	(8.1)
June-15	(718,830.31)	(9.0)
July-15	(1,077,378.67)	(11.4)
August-15	(1,023,707.57)	(9.5)
September-15	(1,623,212.79)	(10.3)
October-15	(1,154,180.04)	(6.2)
November-15	(1,563,823.72)	(7.9)
December-15	(1,859,336.17)	(9.2)
January-16	(1,362,634.46)	(7.8)
February-16	(829,844.97)	(4.9)
March-16	(696,037.89)	(4.9)
April-16	(994,002.13)	(6.3)
May-16	(1,470,306.78)	(7.4)
June-16	(1,119,645.48)	(5.8)
<b>Total</b>	<b>\$ (43,364,208.56)</b>	

\* Estimated change in value, in dollars and per cwt., caused by removing organic Class I packaged fluid milk sales, as identified by pooling handlers.

This is a calculation requested by the industry. It is not an estimate of Impact of the proposed amendment submitted by the Organic Trade Association on September 29, 2015.

## ***Mideast Order (FO 33)***

### **Change in Value of the Pool by Removing Class I Organic Milk \***

January 2013 through June 2016

	<u>Dollars</u>	<u>Cents per Cwt.</u>
January-13	(90,019.89)	(0.6)
February-13	(71,889.83)	(0.5)
March-13	(64,205.74)	(0.4)
April-13	(51,052.24)	(0.4)
May-13	(28,923.91)	(0.2)
June-13	(65,556.62)	(0.5)
July-13	(79,539.09)	(0.6)
August-13	(60,268.90)	(0.4)
September-13	(48,635.14)	(0.4)
October-13	(63,651.12)	(0.5)
November-13	(32,786.85)	(0.3)
December-13	(49,700.95)	(0.4)
January-14	(29,485.83)	(0.2)
February-14	(5,964.75)	0.0
March-14	(30,077.52)	(0.2)
April-14	(23,386.39)	(0.2)
May-14	(74,628.08)	(0.5)
June-14	(70,999.86)	(0.5)
July-14	(42,697.12)	(0.3)
August-14	(86,147.48)	(0.6)
September-14	(34,823.05)	(0.2)
October-14	(70,717.59)	(0.5)
November-14	(118,126.32)	(0.8)
December-14	(184,636.12)	(1.1)
January-15	(73,297.85)	(0.4)
February-15	(62,902.67)	(0.4)
March-15	(56,207.08)	(0.4)
April-15	(46,215.99)	(0.3)
May-15	(61,298.03)	(0.4)
June-15	(56,140.23)	(0.4)
July-15	(81,909.66)	(0.6)
August-15	(66,199.68)	(0.5)
September-15	(74,691.32)	(0.5)
October-15	(46,354.54)	(0.3)
November-15	(44,017.20)	(0.3)
December-15	(73,429.34)	(0.5)
January-16	(72,797.74)	(0.4)
February-16	(38,474.13)	(0.2)
March-16	(35,269.41)	(0.2)
April-16	(65,136.76)	(0.4)
May-16	(83,115.61)	(0.5)
June-16	(38,739.04)	(0.2)
<b>Total</b>	<b>\$ (2,554,116.68)</b>	

\* Estimated change in value, in dollars and per cwt., caused by removing organic Class I packaged fluid milk sales, as identified by pooling handlers.

This is a calculation requested by the industry. It is not an estimate of Impact of the proposed amendment submitted by the Organic Trade Association on September 29, 2015.

## ***Pacific Northwest Order (FO 124 - See notes)***

### **Change in Value of the Pool by Removing Class I Organic Milk \***

January 2013 through June 2016

**NOTE: Revised from previous estimates.**

	<u>Dollars</u>	<u>Cents per Cwt.</u>
January-13	(145,822.33)	(1.6)
February-13	(194,138.32)	(1.8)
March-13	(201,182.82)	(1.5)
April-13	(137,093.15)	(0.9)
May-13	(1,151.26)	0.4
June-13	(157,200.49)	(1.1)
July-13	(213,337.63)	(1.4)
August-13	(201,114.81)	(1.3)
September-13	(164,535.79)	(1.0)
October-13	(143,847.70)	(0.7)
November-13	(118,554.09)	(0.6)
December-13	(157,948.26)	(0.6)
January-14	(82,839.04)	(0.1)
February-14	75,162.39	1.4
March-14	(81,389.67)	(0.6)
April-14	13,838.30	(0.2)
May-14	(258,631.66)	(2.4)
June-14	(245,089.05)	(1.7)
July-14	(222,399.71)	(1.5)
August-14	(234,055.61)	(1.8)
September-14	(36,659.63)	(0.8)
October-14	(23,550.28)	(2.3)
November-14	(43,458.62)	(4.1)
December-14	(486,489.19)	(5.5)
January-15	(261,030.81)	(5.2)
February-15	(254,071.53)	(5.9)
March-15	(116,648.30)	(3.5)
April-15	(73,931.58)	(3.6)
May-15	(97,853.02)	(2.6)
June-15	(65,495.99)	(3.9)
July-15	(106,345.88)	(4.1)
August-15	(102,953.14)	(4.7)
September-15	(188,203.67)	(3.2)
October-15	(145,381.82)	(1.1)
November-15	(216,784.72)	(1.7)
December-15	(228,584.16)	(2.0)
January-16	(265,733.84)	(3.0)
February-16	(148,221.99)	(1.7)
March-16	(88,783.31)	(1.6)
April-16	(115,907.39)	(2.0)
May-16	(194,349.62)	(1.8)
June-16	(124,670.91)	(1.1)
<b>Total</b>	<b>\$ (6,256,440.11)</b>	

\* Estimated change in value, in dollars and per cwt., caused by removing organic Class I packaged fluid milk sales, as identified by pooling handlers.

This is a calculation requested by the industry. It is not an estimate of Impact of the proposed amendment submitted by the Organic Trade Association on September 29, 2015.

#### **Additional Notes:**

- Routes include packaged organic milk transferred TO pool distributing plants from unregulated or partially regulated plants and sold on routes.
- Routes exclude packaged organic milk transferred FROM pool distributing plants to unregulated or partially regulated plants and sold on routes.
- Routes exclude packaged organic milk sold in area on routes directly from plants that are not fully regulated.
- Analysis excludes organic milk received at pool plants but not pooled per 1124.12(b)(5), "dairy farmers for other markets".
- Organic components (protein and other solids) subtracted reflect the character of organic producer skim milk, not the market average. In the Pacific Northwest, on average, organic milk tests higher than the market average.



## **Southwest Order (FO 126)**

### **Change in Value of the Pool by Removing Class I Organic Milk \***

January 2013 through June 2016

	<u>Dollars</u>	<u>Cents per Cwt.</u>
January-13	(424,137.57)	(1.9)
February-13	(414,763.10)	(2.0)
March-13	(481,628.10)	(1.9)
April-13	(436,570.84)	(1.9)
May-13	(260,245.84)	(0.9)
June-13	(395,031.76)	(1.9)
July-13	(575,927.49)	(2.9)
August-13	(554,710.85)	(2.9)
September-13	(547,343.05)	(2.9)
October-13	(471,843.97)	(1.9)
November-13	(431,713.40)	(1.9)
December-13	(585,244.20)	(2.9)
January-14	(417,095.99)	(1.9)
February-14	(161,241.34)	(0.9)
March-14	(572,592.38)	(2.9)
April-14	(369,207.18)	(2.9)
May-14	(784,857.51)	(3.9)
June-14	(732,467.71)	(3.9)
July-14	(891,175.92)	(4.9)
August-14	(806,892.25)	(3.9)
September-14	(421,720.55)	(1.9)
October-14	(328,150.79)	(2.9)
November-14	(380,552.02)	(4.9)
December-14	(1,116,646.00)	(5.9)
January-15	(732,726.36)	(3.9)
February-15	(529,683.32)	(2.9)
March-15	(465,233.89)	(3.9)
April-15	(427,351.80)	(4.9)
May-15	(489,113.50)	(5.9)
June-15	(346,513.01)	(4.9)
July-15	(518,311.48)	(4.9)
August-15	(521,666.75)	(2.9)
September-15	(783,400.20)	(3.9)
October-15	(639,898.81)	(2.9)
November-15	(641,610.39)	(2.9)
December-15	(827,236.40)	(3.9)
January-16	(663,410.65)	(2.9)
February-16	(462,258.47)	(1.9)
March-16	(445,779.45)	(1.9)
April-16	(584,544.16)	(2.9)
May-16	(835,702.63)	(3.9)
June-16	(709,338.44)	(3.9)
<b>Total</b>	<b>\$ (23,185,539.52)</b>	

\* Estimated change in value, in dollars and per cwt., caused by removing organic Class I packaged fluid milk sales, as identified by pooling handlers.

This is a calculation requested by the industry. It is not an estimate of Impact of the proposed amendment submitted by the Organic Trade Association on September 29, 2015.

## **Arizona Order: RESTRICTED**

### **Change in Value of the Pool by Removing Class I Organic Milk \***

January 2013 through June 2016

	<u>Dollars</u>	<u>Cents per Cwt.</u>
January-13		
February-13		
March-13		
April-13		
May-13		
June-13		
July-13		
August-13		
September-13		
October-13		
November-13		
December-13		
January-14		
February-14		
March-14		
April-14		
May-14		
June-14		
July-14		
August-14		
September-14		
October-14		
November-14		
December-14		
January-15		
February-15		
March-15		
April-15		
May-15		
June-15		
July-15		
August-15		
September-15		
October-15		
November-15		
December-15		
January-16		
February-16		
March-16		
April-16		
May-16		
June-16		

#### **Total**

\* Estimated change in value, in dollars and per cwt., caused by removing organic Class I packaged fluid milk sales, as identified by pooling handlers.

This is a calculation requested by the industry. It is not an estimate of Impact of the proposed amendment submitted by the Organic Trade Association on September 29, 2015.

#### **Additional Notes:**

- Routes include packaged organic milk transferred TO pool distributing plants from unregulated or partially regulated plants and sold on routes.
- Routes exclude packaged organic milk transferred FROM pool distributing plants to unregulated or partially regulated plants and sold on routes.
- Routes exclude packaged organic milk sold in area on routes directly from plants that are not fully regulated.
- There are more organic routes from pool distributing plants than organic milk production associated with pool distributing plants