USDA Foods:
Food and Nutrition Service Updates
USDA Foods: FY18 Budgets

Anticipated FY18 Food Purchases

<table>
<thead>
<tr>
<th>Program</th>
<th>USDA Foods $</th>
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</thead>
<tbody>
<tr>
<td>CNP</td>
<td>$1,700,000,000</td>
</tr>
<tr>
<td>TEFAP</td>
<td>$288,750,000</td>
</tr>
<tr>
<td>CSFP</td>
<td>$185,543,000</td>
</tr>
<tr>
<td>FDPIR</td>
<td>$104,976,000</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$2,279,269,000</td>
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</tbody>
</table>

Child Nutrition Programs 74%

FDPIR 5%

CSFP 8%

TEFAP 13%
USDA Foods FY16 NSLP Purchases

**FY16- Total Dollars**
- Fruits/Veg: 39%
- Grains: 1%
- Nuts/Seeds: 1%
- Beef/Pork: 19%
- Poultry: 20%
- Fish: 1%
- Dairy: 18%

**FY16- Total Pounds**
- Fruits/Veg*: 53%
- Poultry: 18%
- Beef/Pork: 10%
- Eggs: 1%
- Fish: 1%
- Dairy: 11%
- Nuts/Seeds: 1%
- Grains: 3%

*Value estimated for DoD Fresh
USDA DoD Fresh Continues to Increase
USDA Foods: New Products

Child Nutrition Programs SY17-18

- Butternut Squash, Diced, IQF, 6/5 lb
- Potatoes, Diced, Frozen, 6/5 lb
- Strawberries, Sliced, IQF, 6/5 lb
- Blueberries, Wild, Frozen, 8/3 lb
- Whole Grain-Rich Pollock Fish Sticks
- Eggs, Liquid Whole, 12/2 lb
- Peach High-Protein Yogurt, 24/4 oz
USDA Foods: New Products

Household Products FY17

• Fruit and Nut Mix, Dried (TEFAP)
• Black Beans, Canned (TEFAP)
• Pinto Beans, Canned (TEFAP)
• Sweet Potatoes, Canned (TEFAP)
• Diced Carrots, Frozen (TEFAP)
• Green Peas, Frozen (TEFAP)
• Farina (TEFAP)
• Macaroni and Cheese (TEFAP)
USDA Foods: Reformulated Products

Child Nutrition Programs SY17-18

- Shredded mozzarella cheese (improve consistency)
- Canned tuna (added Kosher requirement)
- Sunflower seed butter (added Kosher requirement)
- High Protein Yogurt (added sugar limit)
- Ham Products (decreased sodium limit)
- Peanut butter, individual portion (improved packaging requirements)
USDA Foods: Reformulated Products

Household Programs FY17

- Rolled Oats (clarify type)
- Tortillas (clarify packaging)
- Split Breast Chicken (decrease size)
- Farina (change in package size)
- Beef Stew (decreased sodium limit)
Potatoes, Diced, No Salt Added, Frozen (IQF)

- WBSCM ID: 110861
- 6/5 lb pkg
- 1,320 cases/truck
- Estimated price/case: $36.00
- Product is IQF and cut into ¼ inch dice pieces
- Red/Orange vegetable subgroup
- Ordering schedule:
  - October 2017 – September 2018 delivery:
  - Order by March 30, 2017
  - May open catalog again at a later date (TBD)

Squash, Butternut, No Salt Added, Frozen (IQF)

New Foods!
USDA Foods Taste Testing
Feedback on Tasting Events

• 100% of participants rated the tasting opportunities good, very good, or excellent

• Participants provided tangible product feedback rating flavor, texture, and appearance

I wish this was available for more people.

Sometimes we are hesitant to order without seeing the product.

Everything was excellent!

It’s nice to taste the new foods.

Kids will love it!

We were nervous to order, but this is fantastic!
USDA Foods Feedback

• Less than 25% of all complaints ever make it to the vendor level
• There is value in complaint data
• Improved response time to resolve complaints
USDA Foods Feedback

Contact Information

United States Department of Agriculture
Food and Nutrition Service
Supplemental Nutrition & Safety Program

USDA FOODS FEEDBACK
Program Integrity & Monitoring Branch
Food Distribution Division

To file a complaint, please visit:
USDAFoodsComplaints@fns.usda.gov
Hotline: 800-446-6991
Local: 703-305-2889
Monday - Friday, 6:00 a.m. - 5:00 p.m. Eastern Time
Labels for Household Products Should Be Store Quality
What’s Wrong with this Picture?
What’s Wrong with this Picture?

Unsweetened Apple Sauce

This unit not labeled for individual sale.
I need the [fat, sodium, calories, saturated fat] for this product to analyze the menu. I know the product will not come in until September, but need information in advance to finalize the menus and ensure we are in compliance.

Can you tell me if this product will be Kosher? If so, what Kosher certification does the product contain?
Nutrition/Allergen/Ingredient Questions

Can you guarantee that this product is free of [peanuts, soy, gluten, tree nuts, eggs, wheat]?

Can you guarantee that the label will not contain an advisory label for [peanuts, soy, gluten, tree nuts, eggs, wheat]?

Can you tell me if this product contains [high fructose corn syrup, gelatin, corn oil, MSG, sulfites, partially hydrogenated oils, azodicarbonamide, caramel color]?
Questions?