

CIAB FORM 7
----------------

**Handler Application for**  
**New Market or New Product Diversion Credits**  
**Cherry Industry Administrative Board**  
 P.O. Box 388, DeWitt, MI 48820-0388  
 Tel: 517/669-1070 Fax: 517/669-1260

An application to the New Market / New Product Committee must provide sufficient information from which the committee can make its decision regarding the “new” aspect of the project. As a general rule, the more specific and detailed the information you provide, the better and more promptly will the committee be able to act. If you do not provide adequate information, the application will be returned for additional information. This serves only to delay the entire process. Therefore, please provide the requested information from the onset.

**Product Sample:** It is highly recommended that you provide four (4) samples of the product and relevant promotional materials for the activity that is the object of your application request. This is true whether the application is for a product or for a market. The samples, one for each member of the committee and for the Executive Director, will provide better information to the committee about the project.

**Information required:** The information to be included in the application is, in effect, the equivalent of a marketing plan for the project. You should detail the plan by which your organization intends to develop the project from inception to completion. It should set forth the marketing mix you have developed for the project. You can provide information in the space provided or in a memorandum with your office’s letterhead attached to this form.

Handler: \_\_\_\_\_ Handler ID# \_\_\_\_\_  
 State: \_\_\_\_\_  
 Project Name: \_\_\_\_\_  
 Crop Year: \_\_\_\_\_  
 Project Type:    New Market \_\_\_\_    New Product \_\_\_\_    Market Expansion \_\_\_\_    Experimental \_\_\_\_    Other \_\_\_\_

According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB control number. The valid OMB control number to this information collection is 0581-0177. The time required to complete this information collection is estimated to average 20 minutes per response, including the time for reviewing the collection of information.





