



Mailbox Milk Price Report

United States Department of Agriculture

Agricultural Marketing Service

Dairy Programs

Market Information Branch

MMPR-1220

March 25, 2021

December 2020 Highlights

In December 2020, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$17.34 per cwt, down \$1.81 from the November 2020 average and down \$2.57 per cwt from the December 2019 average. The component tests of producer milk in December 2020 were: butterfat, 4.09%; protein, 3.29%; and other solids, 5.76%.

Mailbox Milk Prices, December 2020

Reporting Area ¹	Mailbox Milk Price ²		
	Dec 2019	Nov 2020	Dec 2020
	<i>(dollars per hundredweight)</i>		
New England States *	20.60	19.68	18.43
New York	19.58	18.76	17.49
Eastern Pennsylvania *	19.78	18.79	17.49
Appalachian States *	20.36	19.17	20.20
Southeast States *	20.58	19.32	20.71
Southern Missouri *	20.48	20.52	19.42
Florida	21.20	19.63	21.50
Western Pennsylvania *	20.13	18.49	17.86
Ohio	20.20	18.33	18.60
Indiana	19.77	18.76	18.82
Michigan	18.56	17.45	16.91
Wisconsin	21.14	22.13	17.88
Minnesota	21.66	23.15	18.23
Iowa	20.45	21.20	17.93
Illinois	20.74	18.73	18.49
Corn Belt States *	18.96	18.57	16.24
Western Texas *	20.03	19.42	16.55
New Mexico	18.49	18.47	15.32
Northwest States *	20.56	19.68	16.75
California	19.51	18.83	16.63
All Federal Order Areas *	*19.91	19.15	17.34

* See footnotes on Page 3.

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**Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders, by
Month, January – June 2020**

Reporting Area ¹	Jan	Feb	Mar	Apr	May	Jun
	<i>(dollars per hundredweight)</i>					
New England States *	19.72	19.03	18.38	15.01	13.60	15.64
New York	18.85	18.15	17.58	14.08	12.66	14.71
Eastern Pennsylvania *	18.96	18.14	17.60	14.10	12.89	14.92
Appalachian States *	20.04	18.58	18.72	16.05	14.57	14.86
Southeast States *	20.44	18.97	18.35	15.55	14.66	14.66
Southern Missouri *	19.78	18.14	17.72	13.85	12.82	14.66
Florida	22.11	20.25	20.17	17.63	17.25	15.94
Western Pennsylvania *	19.25	18.40	17.91	14.14	13.11	15.29
Ohio	19.19	18.62	18.01	14.26	13.61	15.18
Indiana	19.03	18.00	17.75	14.48	13.57	14.83
Michigan	17.50	16.77	15.78	12.16	11.20	13.70
Wisconsin	19.00	*19.15	*17.82	14.05	13.43	19.61
Minnesota	19.53	19.29	17.90	14.40	14.77	20.23
Iowa	19.00	18.38	17.36	13.44	13.90	18.37
Illinois	19.44	18.73	17.92	14.62	13.27	15.36
Corn Belt States *	17.31	17.09	16.03	12.21	12.00	16.15
Western Texas *	18.96	18.15	16.63	12.39	12.57	18.84
New Mexico	17.05	16.14	14.46	11.03	10.68	16.39
Northwest States *	19.18	18.53	17.82	14.11	12.71	17.16
California	18.96	18.06	17.02	13.61	12.64	16.32
All Federal Order Areas *	*18.87	*18.20	*17.25	13.71	12.90	16.31

* Revised. See footnotes on Page 3.

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Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders, by Month, July - December 2020

Reporting Area ¹	Jul	Aug	Sep	Oct	Nov	Dec	Avg ³
	<i>(dollars per hundredweight)</i>						
New England States *	18.68	17.96	17.53	18.36	19.68	18.43	17.67
New York	17.75	17.20	16.72	17.55	18.76	17.49	16.82
Eastern Pennsylvania *	17.36	17.23	16.71	17.58	18.79	17.49	16.80
Appalachian States *	18.65	19.49	19.01	17.49	19.17	20.20	18.05
Southeast States *	18.49	19.85	19.36	17.56	19.32	20.71	18.13
Southern Missouri *	18.18	18.18	17.91	19.01	20.52	19.42	16.91
Florida	19.26	20.76	20.09	18.26	19.63	21.50	19.42
Western Pennsylvania *	17.39	17.24	17.00	17.32	18.49	17.86	16.93
Ohio	17.36	17.67	17.37	16.79	18.33	18.60	17.09
Indiana	17.70	17.36	17.21	16.99	18.76	18.82	17.09
Michigan	16.11	16.05	15.85	15.81	17.45	16.91	15.42
Wisconsin	21.70	19.06	17.56	20.79	22.13	17.88	17.69
Minnesota	22.78	19.39	18.47	22.09	23.15	18.23	18.30
Iowa	20.79	18.18	17.47	20.55	21.20	17.93	17.89
Illinois	17.80	17.88	17.38	17.55	18.73	18.49	17.19
Corn Belt States *	18.46	16.92	16.30	18.03	18.57	16.24	16.25
Western Texas *	20.15	17.55	16.71	18.80	19.42	16.55	17.20
New Mexico	18.61	16.26	14.74	17.42	18.47	15.32	15.54
Northwest States *	18.69	17.40	16.26	18.74	19.68	16.75	17.24
California	18.77	16.72	15.94	17.68	18.83	16.63	16.75
All Federal Order Areas *	18.64	17.37	16.62	17.98	19.15	17.34	16.96

¹ Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. ² Net pay prices received by dairy farmers for milk (see the Methodology section). ³ Weighted average of the monthly figures. * New England States include Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont; Eastern Pennsylvania includes all counties to the east of those listed in Western Pennsylvania; Appalachian States include Kentucky, North Carolina, South Carolina, Tennessee, and Virginia; Southeast States include Alabama, Arkansas, Georgia, Louisiana, and Mississippi; Southern Missouri includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these; Western Pennsylvania includes the counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these; Corn Belt States include Kansas, Nebraska, and the Missouri counties to the north of those listed in Southern Missouri; Western Texas includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby; Northwest States include Oregon and Washington; All Federal Order Areas is the weighted average of prices for all reporting areas.

Methodology: Mailbox Milk Price Report

Definition: The Mailbox Price is defined as the net price received by producers for milk, including all payments received for milk sold, and deducting costs associated with marketing the milk.

Data: Included in all payments for milk sold are: over-order premiums; quality, component, breed, and volume premiums; payouts from state-run over-order pricing pools; payments from super pool organizations or marketing agencies in common; payouts from programs offering seasonal production bonuses; and, monthly distributions of cooperative earnings. Annual distributions of cooperative profits/earnings or equity repayments are not included.

Included in costs associated with marketing milk are: hauling charges; cooperative dues, assessments, equity deductions/capital retains, and re-blends; the Federal milk order deduction for marketing services; Federally-mandated assessments such as the National Promotion Program and budget deficit reduction; and advertising/promotion assessments above the national program level. Other deductions, such as loan, insurance or feed mill assignments are not included.

For all markets, the mailbox price is reported at the handlers' average butterfat test (i.e., no adjustment to 3.5 percent).

Reliability: The AMS audit staff periodically perform on-site audits on each reporting agency's payroll records to ensure accurate reporting of mailbox price information. For enforcement purposes, the information used in this report is subject to audit for up to three years after the month reported.

Report Aggregation: The Market Administrators collect the information and calculate prices relative to their reporting areas, then submit to MIB. MIB then combines the data and publishes a weighted average.

Information Contacts

Listed below are the specialists in the Agricultural Marketing Service, Dairy Program, Market Information Branch to contact for additional information. E-mail inquiries may be sent to dpp@usda.gov.

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For the most current release, visit AMS Dairy Program ([Dairy Products Mandatory Reporting Program's page](#)) or Cornell University's Library ([National Dairy Products Sales Report page](#)).

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