Highlights. During 2019, 156.5 billion pounds of milk were received from Federally pooled producers. This volume of milk is 10.5 percent higher than the 2018 pooled volume. Regulated handlers pooled 43.9 billion pounds of producer milk as Class I products, up 7.2 percent when compared to the previous year. Class I utilization decreased in 9 Federal Milk Order Marketing areas and increased in 1 Federal Milk Order Marketing area (not including California). The all-market average Class utilization percentages were: Class I = 28%, Class II = 11%, Class III = 41%, and Class IV = 19%. The weighted average statistical uniform price was $17.35 per cwt, $1.84 higher than 2018's $15.51.

Market Summary and Utilization Report, 2019

<table>
<thead>
<tr>
<th>Federal Milk Order Marketing Area ¹</th>
<th>Order Number</th>
<th>Receipts of Producer Milk</th>
<th>Utilization of Producer Milk in Class I</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Total (million lbs)</td>
<td>Change from Prev. Year ³ (percent)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Northeast (Boston)</td>
<td>001</td>
<td>26,751.7</td>
<td>-1.3</td>
</tr>
<tr>
<td>Appalachian (Charlotte)</td>
<td>005</td>
<td>5,326.6</td>
<td>-7.1</td>
</tr>
<tr>
<td>Florida (Tampa)</td>
<td>006</td>
<td>2,509.8</td>
<td>-2.2</td>
</tr>
<tr>
<td>Southeast (Atlanta)</td>
<td>007</td>
<td>4,902.6</td>
<td>-5.9</td>
</tr>
<tr>
<td>Upper Midwest (Chicago)</td>
<td>030</td>
<td>32,310.2</td>
<td>-3.0</td>
</tr>
<tr>
<td>Central (Kansas City)</td>
<td>032</td>
<td>15,259.5</td>
<td>-8.1</td>
</tr>
<tr>
<td>Mideast (Cleveland)</td>
<td>033</td>
<td>18,941.7</td>
<td>-3.4</td>
</tr>
<tr>
<td>California (Los Angeles)</td>
<td>051</td>
<td>24,271.9</td>
<td>NA</td>
</tr>
<tr>
<td>Pacific Northwest (Seattle)</td>
<td>124</td>
<td>8,496.4</td>
<td>-0.7</td>
</tr>
<tr>
<td>Southwest (Dallas)</td>
<td>126</td>
<td>12,899.8</td>
<td>-6.0</td>
</tr>
<tr>
<td>Arizona (Phoenix)</td>
<td>131</td>
<td>4,840.1</td>
<td>-5.7</td>
</tr>
<tr>
<td><strong>All Market Total or Average ² ³</strong></td>
<td></td>
<td><strong>156,510.3</strong></td>
<td><strong>10.5</strong></td>
</tr>
</tbody>
</table>

¹Each name in parentheses is the major city in the principal pricing point of the market. ²Totals may not add due to rounding. Averages are the weighted average percent change. ³The California Federal Order became effective on November 1, 2018. The All Market Total or Average Change from the Previous Year includes the California Order. Excluding the California Order, the All Market Total or Average Change from the Previous Year is -3.9 and -3.6 respectively.
### Market Summary and Utilization Report, 2019

<table>
<thead>
<tr>
<th>Federal Milk Order Marketing Area ¹</th>
<th>Order Number</th>
<th>Utilization of Producer Milk in All Classes ²</th>
<th>Uniform Price ³ ($ per cwt)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Class I</td>
<td>Class II</td>
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<td>Northeast (Boston)</td>
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<td>31</td>
<td>24</td>
</tr>
<tr>
<td>Appalachian (Charlotte)</td>
<td>005</td>
<td>70</td>
<td>15</td>
</tr>
<tr>
<td>Florida (Tampa)</td>
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<td>83</td>
<td>13</td>
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<td>Southeast (Atlanta)</td>
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<td>70</td>
<td>16</td>
</tr>
<tr>
<td>Upper Midwest (Chicago)</td>
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<td>4</td>
</tr>
<tr>
<td>Central (Kansas City)</td>
<td>032</td>
<td>30</td>
<td>10</td>
</tr>
<tr>
<td>Mideast (Cleveland)</td>
<td>033</td>
<td>35</td>
<td>18</td>
</tr>
<tr>
<td>California (Los Angeles)</td>
<td>051</td>
<td>22</td>
<td>6</td>
</tr>
<tr>
<td>Pacific Northwest (Seattle)</td>
<td>124</td>
<td>20</td>
<td>6</td>
</tr>
<tr>
<td>Southwest (Dallas)</td>
<td>126</td>
<td>32</td>
<td>9</td>
</tr>
<tr>
<td>Arizona (Phoenix)</td>
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<td>26</td>
<td>8</td>
</tr>
<tr>
<td>All Market Total or Average ³</td>
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<td>11</td>
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</table>

¹ Each name in parentheses is the major city in the principal pricing point of the market. ² Totals may not add to 100 percent due to rounding. Averages are weighted averages. ³ Statistical uniform prices for component pricing orders (Class III price plus producer price differential). For other orders, uniform skim milk price times 0.965 plus uniform butterfat price times 3.5.
## Receipts of Producer Milk, by Month, Jan – Jun 2019

<table>
<thead>
<tr>
<th>Federal Milk Order Marketing Area</th>
<th>Order Number</th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
<th>(millions of pounds)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast (Boston)</td>
<td>001</td>
<td>2,286.5</td>
<td>2,086.4</td>
<td>2,318.8</td>
<td>2,271.3</td>
<td>2,353.7</td>
<td>2,246.2</td>
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<tr>
<td>Appalachian (Charlotte)</td>
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<td>488.0</td>
<td>406.7</td>
<td>479.5</td>
<td>470.1</td>
<td>457.0</td>
<td>418.0</td>
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<tr>
<td>Florida (Tampa)</td>
<td>006</td>
<td>231.9</td>
<td>206.7</td>
<td>225.7</td>
<td>214.0</td>
<td>206.1</td>
<td>189.3</td>
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</tr>
<tr>
<td>Southeast (Atlanta)</td>
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<td>439.5</td>
<td>390.8</td>
<td>448.1</td>
<td>444.5</td>
<td>437.2</td>
<td>441.6</td>
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<tr>
<td>Upper Midwest (Chicago)</td>
<td>030</td>
<td>3,059.2</td>
<td>2,772.5</td>
<td>3,243.3</td>
<td>3,010.9</td>
<td>3,247.3</td>
<td>3,248.0</td>
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<tr>
<td>Central (Kansas City)</td>
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<td>1,425.0</td>
<td>1,229.1</td>
<td>1,504.2</td>
<td>1,512.0</td>
<td>1,497.9</td>
<td>1,541.9</td>
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</tr>
<tr>
<td>Mideast (Cleveland)</td>
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<td>1,541.1</td>
<td>1,477.1</td>
<td>1,664.5</td>
<td>1,652.5</td>
<td>1,823.0</td>
<td>1,691.6</td>
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<tr>
<td>California (Los Angeles)</td>
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<td>2,019.1</td>
<td>1,830.1</td>
<td>2,258.0</td>
<td>2,180.1</td>
<td>2,584.2</td>
<td>2,373.0</td>
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<tr>
<td>Pacific Northwest (Seattle)</td>
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<td>769.9</td>
<td>604.4</td>
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<td>754.3</td>
<td>787.0</td>
<td>761.5</td>
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<tr>
<td>Southwest (Dallas)</td>
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<td>1,181.6</td>
<td>1,095.7</td>
<td>1,281.9</td>
<td>1,285.3</td>
<td>1,268.3</td>
<td>1,119.9</td>
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<tr>
<td>Arizona (Phoenix)</td>
<td>131</td>
<td>445.9</td>
<td>413.7</td>
<td>462.8</td>
<td>440.4</td>
<td>434.1</td>
<td>414.0</td>
<td></td>
</tr>
</tbody>
</table>

**All Markets Combined**<sup>²</sup>  
13,887.9  12,513.2  14,641.1  14,235.5  15,095.9  14,444.9

---

## Receipts of Producer Milk, by Month, Jul – Dec 2019

<table>
<thead>
<tr>
<th>Federal Milk Order Marketing Area</th>
<th>Order Number</th>
<th>Jul</th>
<th>Aug</th>
<th>Sep</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
<th>2019 YTD&lt;sup&gt;²&lt;/sup&gt;</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast (Boston)</td>
<td>001</td>
<td>2,239.9</td>
<td>2,236.9</td>
<td>2,163.7</td>
<td>2,222.8</td>
<td>2,075.4</td>
<td>2,250.2</td>
<td>26,751.7</td>
</tr>
<tr>
<td>Appalachian (Charlotte)</td>
<td>005</td>
<td>411.4</td>
<td>465.6</td>
<td>442.6</td>
<td>442.7</td>
<td>385.6</td>
<td>459.4</td>
<td>5,326.6</td>
</tr>
<tr>
<td>Florida (Tampa)</td>
<td>006</td>
<td>198.8</td>
<td>215.0</td>
<td>204.3</td>
<td>217.8</td>
<td>180.2</td>
<td>219.9</td>
<td>2,509.8</td>
</tr>
<tr>
<td>Southeast (Atlanta)</td>
<td>007</td>
<td>401.7</td>
<td>405.2</td>
<td>381.5</td>
<td>384.2</td>
<td>336.6</td>
<td>391.8</td>
<td>4,902.6</td>
</tr>
<tr>
<td>Upper Midwest (Chicago)</td>
<td>030</td>
<td>2,896.8</td>
<td>3,172.8</td>
<td>2,283.9</td>
<td>1,960.3</td>
<td>1,617.1</td>
<td>1,798.1</td>
<td>32,310.2</td>
</tr>
<tr>
<td>Central (Kansas City)</td>
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<td>1,335.1</td>
<td>1,328.4</td>
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<td>949.8</td>
<td>851.8</td>
<td>1,046.2</td>
<td>15,259.5</td>
</tr>
<tr>
<td>Mideast (Cleveland)</td>
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<td>1,700.2</td>
<td>1,656.5</td>
<td>1,425.1</td>
<td>1,457.7</td>
<td>1,323.2</td>
<td>1,529.2</td>
<td>18,941.7</td>
</tr>
<tr>
<td>California (Los Angeles)</td>
<td>051</td>
<td>2,004.7</td>
<td>1,872.4</td>
<td>1,768.2</td>
<td>1,845.6</td>
<td>1,656.5</td>
<td>1,879.9</td>
<td>24,271.9</td>
</tr>
<tr>
<td>Pacific Northwest (Seattle)</td>
<td>124</td>
<td>795.4</td>
<td>784.4</td>
<td>623.0</td>
<td>634.4</td>
<td>601.8</td>
<td>626.1</td>
<td>8,496.4</td>
</tr>
<tr>
<td>Southwest (Dallas)</td>
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<td>1,143.5</td>
<td>1,287.2</td>
<td>783.5</td>
<td>824.0</td>
<td>757.5</td>
<td>871.3</td>
<td>12,899.8</td>
</tr>
<tr>
<td>Arizona (Phoenix)</td>
<td>131</td>
<td>390.8</td>
<td>384.3</td>
<td>335.3</td>
<td>365.0</td>
<td>368.6</td>
<td>385.4</td>
<td>4,840.1</td>
</tr>
</tbody>
</table>

**All Markets Combined**<sup>²</sup>  
13,518.3  13,808.6  11,449.1  11,304.3  10,154.1  11,457.5  156,510.3

<sup>¹</sup> Each name in parentheses is the major city in the principal pricing point of the market.  
<sup>²</sup> Totals may not add due to rounding.
## Utilization of Producer Milk in Class I, by Month, Jan – Jun 2019

<table>
<thead>
<tr>
<th>Federal Milk Order Marketing Area ¹</th>
<th>Order Number</th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast (Boston)</td>
<td>001</td>
<td>749.1</td>
<td>655.9</td>
<td>709.1</td>
<td>701.0</td>
<td>703.5</td>
<td>628.2</td>
</tr>
<tr>
<td>Appalachian (Charlotte)</td>
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<td>370.1</td>
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<td>310.2</td>
<td>310.9</td>
<td>306.8</td>
<td>263.2</td>
</tr>
<tr>
<td>Florida (Tampa)</td>
<td>006</td>
<td>199.3</td>
<td>174.3</td>
<td>184.9</td>
<td>182.7</td>
<td>176.7</td>
<td>155.3</td>
</tr>
<tr>
<td>Southeast (Atlanta)</td>
<td>007</td>
<td>333.7</td>
<td>274.9</td>
<td>289.9</td>
<td>298.5</td>
<td>287.8</td>
<td>252.4</td>
</tr>
<tr>
<td>Upper Midwest</td>
<td>030</td>
<td>243.1</td>
<td>217.6</td>
<td>228.1</td>
<td>230.7</td>
<td>236.3</td>
<td>197.6</td>
</tr>
<tr>
<td>Central (Kansas City)</td>
<td>032</td>
<td>441.6</td>
<td>377.1</td>
<td>397.5</td>
<td>394.7</td>
<td>382.2</td>
<td>333.1</td>
</tr>
<tr>
<td>Mideast (Cleveland)</td>
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<td>560.7</td>
<td>557.4</td>
<td>555.9</td>
<td>497.5</td>
</tr>
<tr>
<td>California (Los Angeles)</td>
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<td>483.5</td>
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<td>447.5</td>
<td>451.0</td>
<td>470.3</td>
<td>385.9</td>
</tr>
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<td>145.9</td>
<td>146.9</td>
<td>149.1</td>
<td>126.8</td>
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<tr>
<td>Southwest (Dallas)</td>
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<td>332.0</td>
<td>351.7</td>
<td>359.3</td>
<td>355.8</td>
<td>298.8</td>
</tr>
<tr>
<td>Arizona (Phoenix)</td>
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<td>97.6</td>
<td>104.3</td>
<td>106.0</td>
<td>103.6</td>
<td>91.4</td>
</tr>
<tr>
<td>All Markets Combined ²</td>
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<td>4,054.8</td>
<td>3,509.2</td>
<td>3,729.6</td>
<td>3,739.1</td>
<td>3,728.1</td>
<td>3,230.3</td>
</tr>
</tbody>
</table>

¹ Each name in parentheses is the major city in the principal pricing point of the market. ² Totals may not add due to rounding.

## Utilization of Producer Milk in Class I, by Month, Jul – Dec 2019

<table>
<thead>
<tr>
<th>Federal Milk Order Marketing Area ¹</th>
<th>Order Number</th>
<th>Jul</th>
<th>Aug</th>
<th>Sep</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
<th>2019 YTD ²</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast (Boston)</td>
<td>001</td>
<td>662.6</td>
<td>678.9</td>
<td>688.2</td>
<td>730.4</td>
<td>660.9</td>
<td>715.4</td>
<td>8,283.1</td>
</tr>
<tr>
<td>Appalachian (Charlotte)</td>
<td>005</td>
<td>290.9</td>
<td>339.3</td>
<td>321.2</td>
<td>333.5</td>
<td>285.0</td>
<td>321.9</td>
<td>3,746.2</td>
</tr>
<tr>
<td>Florida (Tampa)</td>
<td>006</td>
<td>164.1</td>
<td>184.4</td>
<td>163.4</td>
<td>180.8</td>
<td>148.2</td>
<td>176.8</td>
<td>2,091.0</td>
</tr>
<tr>
<td>Southeast (Atlanta)</td>
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<td>278.5</td>
<td>299.3</td>
<td>260.0</td>
<td>285.0</td>
<td>3,438.4</td>
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<td>239.8</td>
<td>235.0</td>
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<td>391.4</td>
<td>372.9</td>
<td>407.4</td>
<td>361.1</td>
<td>393.6</td>
<td>4,604.9</td>
</tr>
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<td>551.7</td>
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<td>590.3</td>
<td>528.1</td>
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<td>482.5</td>
<td>385.6</td>
<td>457.0</td>
<td>5,321.3</td>
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<tr>
<td>Pacific Northwest</td>
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<td>140.2</td>
<td>142.2</td>
<td>154.0</td>
<td>143.0</td>
<td>143.6</td>
<td>1,728.5</td>
</tr>
<tr>
<td>Southwest (Dallas)</td>
<td>126</td>
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<td>358.9</td>
<td>347.1</td>
<td>371.8</td>
<td>312.8</td>
<td>352.7</td>
<td>4,146.7</td>
</tr>
<tr>
<td>Arizona (Phoenix)</td>
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<td>100.2</td>
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<td>101.9</td>
<td>107.2</td>
<td>104.9</td>
<td>107.1</td>
<td>1,241.1</td>
</tr>
<tr>
<td>All Markets Combined ²</td>
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<td>3,715.8</td>
<td>3,616.1</td>
<td>3,897.0</td>
<td>3,424.5</td>
<td>3,755.5</td>
<td>43,881.7</td>
</tr>
</tbody>
</table>

¹ Each name in parentheses is the major city in the principal pricing point of the market. ² Totals may not add due to rounding.
### Percentage of Producer Milk Used in Class I, by Month, Jan – Jun 2019

<table>
<thead>
<tr>
<th>Federal Milk Order Marketing Area ¹</th>
<th>Order Number</th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast (Boston)</td>
<td>001</td>
<td>33</td>
<td>31</td>
<td>31</td>
<td>31</td>
<td>30</td>
<td>28</td>
</tr>
<tr>
<td>Appalachian (Charlotte)</td>
<td>005</td>
<td>76</td>
<td>72</td>
<td>65</td>
<td>66</td>
<td>67</td>
<td>63</td>
</tr>
<tr>
<td>Florida (Tampa)</td>
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¹ Each name in parentheses is the major city in the principal pricing point of the market.

### Percentage of Producer Milk Used in Class I, by Month, Jul – Dec 2019

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<tr>
<th>Federal Milk Order Marketing Area ¹</th>
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<th>Aug</th>
<th>Sep</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
<th>YTD 2019</th>
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¹ Each name in parentheses is the major city in the principal pricing point of the market.
### Uniform Milk Prices for Federal Milk Orders, by Month, Jan – Jun 2019

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<th>Federal Milk Order Marketing Area</th>
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### Uniform Milk Prices for Federal Milk Orders, by Month, Jul – Dec 2019

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<th>Order Number</th>
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<th>Aug</th>
<th>Sep</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
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</tr>
</tbody>
</table>

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1 Each name in parentheses is the major city in the principal pricing point of the market.
Methodology: Annual Marketing and Utilization Summary Report

Data Source: The annual Marketing and Utilization Summary Report is created using information on the handling of milk obtained from Federal milk marketing order personnel.

Federal Milk Marketing Order Areas are defined in the Code of Federal Regulations. Regulated handlers, also defined by statute, are required to submit to the Market Administrator the amounts of producer milk, in pounds, that were received in the previous month.

Receipts of Producer Milk, also defined by statute, is the amount of milk received by producers who meet the requirements of qualification as defined by the statute. This milk is also known as eligible milk for market wide pooling. Each order has its own criteria for pool qualification and for regulated handlers. Regulated handlers, under certain circumstances and price relationships, may elect not to include certain quantities of producer milk that is eligible to be pooled on Federal Orders. The annual report is a sum of the monthly receipts of producer milk.

The change from the previous year is the change, in percentage, of the amount of producer milk received from each Federal Milk Marketing Order for the given year compared to the previous year.

The All Market Average (or Total) line displays the total of all the producer milk pooled for the given year and the average change, in percentage, of the all market total producer milk receipts.

Utilization of Producer Milk in Class I is the amount of producer milk pooled that was utilized as Class I, i.e. milk pooled that was utilized to produce Class I Fluid Milk products.

The change from the previous year is the change, in percentage, of the amount of producer milk utilized to produce Class I Fluid Milk products for each Federal Milk Marketing Order for the given year compared to the previous year.

The All Market Average (or Total) line displays the total of all the producer milk used to produce Class I Fluid Milk products for all orders for the given year and the change, in percentage, of the all market total amount of milk pounds used to produce Class I Fluid Milk products compared to the previous year.

Utilization of Producer Milk in All Classes is the respective amounts, shown in percentage of the total, used to produce milk products in each of the four classes of milk (Class I, Class II, Class III, and Class IV) for each of the federal milk marketing areas for the year. These percentages may not add to 100 percent due to rounding.

The All Market Average (or Total) line displays the percentages of milk used to produce milk products in each of the four classes of milk for all Federal Milk Marketing Orders combined. Again, these numbers may not always add to 100 due to rounding.

Uniform Price which is sometimes also termed the Blend Price, is the weighted average price at each of the Federal Order base location cities listed. The Uniform Price reflects the weighted average price that qualifying pooled producers receive from regulated handlers. Qualifying producers are enabled to receive this price as a result of pooling handler funds through the producer settlement fund administered by each of the Federal Milk Marketing Order Administrators. This price is determined, and reported, by each of the respective Milk Market Administrators each month. The annual uniform price is the weighted average of all of the months’ data for the year.
Reliability: The AMS audit staff periodically perform on-site audits on the administration of the producer settlement funds, the amounts of producer milk pooled, and the utilization of producer milk by the four classes to ensure accurate reporting and uniform milk price information.

Definitions:

Receipts of Producer Milk is the amount of Grade A milk produced by farmers and received at pool plants by qualified handlers (7 CFR Section 1000.9). This milk is included in the market wide pool for price computation. Each order has its own criteria for producers (7 CFR Section 1XXX.12) and producer milk (7 CFR Section 1XXX.13).

Utilization of Producer Milk in Class I is the amount of producer milk pooled and disposed of as Class I fluid milk products; packaged fluid milk products in inventory at the end of the month; and Class I shrinkage.

Utilization of Producer Milk in All Classes is the percentage of the amount of producer milk pooled and disposed of in each of the four classes of milk (Class I, Class II, Class III, and Class IV). The classes of milk are defined in the Code of Federal Regulations (Section 1000.40). These percentages may not add to 100 percent due to rounding.

Uniform Price, also known as the Statistical Uniform Price or Blend Price, represents the price per hundredweight (cwt) for milk at 3.5 perfect butterfat, 3.1 percent protein, and 5.9 percent other solids. In orders with component pricing, it is calculated by combining the Class III price and the producer price differential (PPD) per cwt (7 CFR Section 1XXX.61). The monthly PPD is the remaining market value of producer milk after subtracting the value of components and making adjustments for the location of the plant of first receipt and adjustments to the producer settlement fund. In orders with skim and butterfat pricing, the uniform price represents the price per cwt for milk at 3.5 percent butterfat and 96.5 percent skim after accounting for the value of milk utilized in each class of milk, adjustments for the location of the plant of first receipt, and adjustments to the producer settlement fund.
Information Contacts

Listed below are the specialists in the Agricultural Marketing Service, Dairy Program, Market Information Branch to contact for additional information. E-mail inquiries may be sent to dpp@ams.usda.gov.

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(202) 720-4405

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Dairy Products Marketing Specialist, Coordinator
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(202) 690-1932

For the most current release, visit AMS Dairy Program (Dairy Products Mandatory Reporting Program’s page) or Cornell University’s Mann Library (National Dairy Products Sales Report page).

To receive e-mail notification for AMS Dairy Program publications, visit Cornell University’s Mann Library and follow the instructions.

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