Day Two
Commodity Procurement
Fruits and Vegetables
WELCOME

DAY TWO — FRUIT AND VEGETABLE

2015 ANNUAL INDUSTRY MEETING
Table Discussions

Selling to the USDA

- Two things that are working well?
- What could be a short-term fix?
- What could be a long-term fix?
Working Well
Short-Term Fix
Long-Term Fix
Table Discussions
8:15-9:00
USDA Foods: Food and Nutrition Service

Customer needs
National School Lunch Act 1946
Preamble

“The school lunch program is established as a matter of *national security*, and to safeguard the health and well being of the *nations children*, and to expand the market with nutritious *(domestic)* agricultural commodities.”
"In the long view, no nation is any healthier than its children, or more prosperous than its farmers.”

President Truman signing the National School Lunch Act of 1946
USDA Foods Estimated FY16 Funding

Program USDA Foods $
CNP $1,600,752,000
TEFAP $319,750,000
CSFP $175,932,000
FDPIR $103,664,000
TOTAL $2,200,098,000

Anticipated FY16 Food Purchases

Child Nutrition Programs 73%
TEFAP 14%
CSFP 8%
FDPIR 5%
USDA Foods: Operations Updates

• SY 16 Entitlement Rate = 0.3125

• $1.6 BILLION - 12 % of NSLP $$

• SY 16 Spending @ 92 %
USDA Foods FY14 School Purchases

FY14- Total Dollars

- Fruits/Veg: 31%
- Grains: 1%
- Nuts/Seeds: 1%
- Beef/Pork: 22%
- Poultry: 22%
- Fish: 1%
- Eggs: 1%
- Cheese/Dairy: 21%

FY14- Total Pounds

- Fruits/Veg*: 57%
- Grains: 4%
- Nuts/Seeds: 1%
- Beef/Pork: 8%
- Poultry: 19%
- Fish: <1%
- Eggs: 1%
- Cheese/Dairy: 10%

*Value estimated for DoD Fresh
USDA Foods: DoD Purchases SY08-16

DoD Fresh Fruit and Vegetable Program Purchases

* Estimated
Obvious Customer Needs

- Quality Products
- Nutritious (LS, LS, LF, WG)
- Attractive Labels
- Product Information
- On time delivery
- Prompt customer service
Quality USDA Foods

• 600 + complaints

• 54% are FV – only 300...?

• Complaints are open an average of 54 days?
USDA Foods

FY 15 Complaints

1st Quarter: NSLP 157, Household 36
2nd Quarter: NSLP 153, Household 59
3rd Quarter: NSLP 45, Household 22
4th Quarter: NSLP 53, Household 58
Nutritious USDA Foods

• Low sugar – 0 added sugar?

• Low sodium...

• Low fat...

• Whole grain - NA
USDA Foods Labels

- Successful initiative: canned fruits and vegetables
- Exploring expansion to other products
- Focus on Customer Perception and Providing Needed Information (NOT Date of Pack)
- Fruit Cup labels need work
USDA Foods Information

Availability of Nutrition/Allergen/Ingredient Information for Schools

- Need: Vendor-specific nutrition/allergen/ingredient information for USDA Foods products for schools

- Solution: Web-based solution using the Child Nutrition Database; collect USDA Foods vendor information and make available to States/schools
New Product Needs special populations

- Explore purchase of traditional foods for FDPIR

- Explore purchase of kosher and halal foods
  - Household Programs – Retail Kosher/halal
  - Child Nutrition – Board Rabbi Certified

PAID FOR BY Board of Jewish Education
$5,000,000 million dollars to BJE
USDA Foods PROMPT DELIVERY

DELIVERED WITHIN THE DELIVERY PERIOD ON SALES ORDER (SO)

• DELIVERED WHEN THE CUSTOMER Expects
• ON TIME
• NOT LATE
• BEFORE THE REQUESTED DATE (if mutually agreed)
• DELIVERED BEFORE THE END DATE on SO
USDA Foods:

# 1 Customer need

- To count on USDA purchasing the product as requested
- To count USDA vendors delivering as purchased
USDA Foods:

# 1 Customer need

- States and recipient agencies see the sales order request date and status
- Schools menu and food banks schedule distributions
- Plans are made!
- Communicate BEFORE it is LATE
USDA Foods Communication

- Quarterly Calls with State Distributing Agencies
- Monthly Ordering Updates
- Conference Call with Processors
- New USDA Foods E-Letter
  http://www.fns.usda.gov/fdd
- Webinars – What do you and your staff need?
  www.youtube.com/user/USDAfoodandnutrition
USDA Foods:

# 1 Customer need

- States and recipient agencies need more flexible quantities
- Less than truck load quantities
- Or more splits
- Or Mixed loads
Business Management Improvement

- Critical to the future of our programs

- USDA Foods must be efficient and cost effective – NSLP Cost Dynamics Study

- Let’s get enthusiastic about it!!!
"In the long view, no nation is any healthier than its children, or more prosperous than its farmers."

President Truman signing the National School Lunch Act of 1946
Questions?
Update

Casey Wong-Buehler
F&V Team Lead
Staffing

David Munford – IDIQ Vegetables; CO Duties

Christina Sample – IDIQ Fruit; CO Duties

Kim Polk – Fresh Fruit & Vegetables

Adrienne Collins – Canned Fruit (non-IDIQ), Frozen Fruit (non-IDIQ)

LaShawne Brown – Juice; Dehydrated Potatoes; Canned Vegetables (non-IDIQ)
Staffing

Renee Collier – Dry Beans; Canned Dry Beans

Camillia Freeland-Taylor – Frozen Vegetables (non-IDIQ), Dried Fruit, Unprocessed Fruit & Vegetable Pilot

Cedrick Hopkins – Procurement Technician

Suzette Offer – Procurement Technician

Colleen Nicholson – Procurement Technician
Contact List

Updated and posted to website

If in doubt, copy me
Quick Overview of the Invoicing Process

- Vendor submits invoice to USDA.

- Invoice Receipt Processor manually reviews invoice and supporting documents.

- The supporting documents that **must** be included are a Certificate of Loading/Inspection Certificate.

- The supporting documents that are **optional** are a Proof of Delivery.
Changes to the Invoicing Process:

- Changes were made to the invoicing process based on vendor’s feedback from the 2014 industry conference.

- These changes included:
  - Layout of WBSCM has changed
    - Helps us to become more efficient when processing invoices.
    - Helps vendors to create an ASN.
Changes to Invoices Process..

- Proof of Delivery is now optional.
  - If no POD is present, then The USDA will rely solely on the GR.
  - Or reject if there **is no GR**.
  - Or reject if the GR/invoice **does not match**.
Vendor Suggestions..

- If no POD is present, vendors run the risk of incurring late fees, if the GR date is entered wrong by the recipient.

- SF-30/Waiver Request- please wait to process until documentation is in WBSCM before invoicing.

- Please combine supporting documents into one attachment. As this, helps USDA invoice faster.
Questions..
Fresh Programs: GAP/GHP
Requirements

Casey Wong-Buehler
Team Lead – F&V Contracting
FSMA

Food Safety Modernization Act

Final Rule is published

More Emphasis on GAP

http://www.fda.gov/Food/GuidanceRegulation/FSMA/
Commercial

What do commercial customers require?

Audit certificates?

Promises?

Do they verify shipments?
USDA GAP/GHP

GAP – Good Agricultural Practices (growing)

GHP – Good Handling Practices (post-farm)

All Certs reference both GAP and GHP

GAP and GHP have different “scopes”
GAP Scopes

Farm Review

Field Harvest & Field Packing Activities

Post-Harvest Operations

Could also include “House Packing Facilities” if this occurs on the farm
GHP Scopes

Post Harvest Operations
House Packing Facility
Storage and Transportation
Wholesale Distribution
Preventative Food Defense
Food Defense

Separate Audit Scope (Part 7)

Must be requested by applicant

Required by Master Solicitation:

…Contractor(s) and subcontractor(s) shall have an approved food defense plan in place that provides for the security of a plant’s production processes and includes the storage and transportation of pre-production raw materials and other ingredients and post-production finished product.
Produce GAPs Harmonized Audit

2 Audit Standards

Field and Harvest

Post-Harvest

Covers:

Field Production

Harvesting

Transportation (field to packing house)

Global Market addendum (optional)
Misleading/Confusing Language

Vendors or subcontractors who are supplying fresh fruit are required to undergo the USDA AMS SCI Division Fresh Products Branch Good Handling Practices (GHP) certifications process, and must score at least 80% on EACH of the following element: House Packing; Storage and Transportation; and Traceback.

In addition to the GHP, vendor or subcontractors/suppliers are also required to undergo the Good Agricultural Practices (GAP) certification process. This requirement must be met prior to bid opening. Brokers are exempt from this requirement.
What it is supposed to mean

Brokers are only exempt from GHP, not from the requirement to provide certified suppliers.

The Vendor needs a GHP audit for the House Packing and Storage/Transportation Scopes.

The Vendor’s suppliers have to have GAP audits for the farm and harvest scopes.

The Vendor can have additional subcontractors for House Packing and Storage/Transportation.
What we need

Assurances from the Farm to the Recipient

Need certificates that cover the whole supply chain: farm to checkloading/inspection

Food Defense is a must for each supplier/subcontractor (Master Solicitation)

Need to know what each company’s role is
Timing / Purchase Schedule

David Munford
Contract Specialist
Commodity Procurement Staff
Outline

Publishing the Purchase Schedule

Timing of Buys for Various Products

- Quarterly
- Semi-Annually
- Annually

Overlapping Pack Years

Feedback
Publishing the Purchase Schedule

Published yearly

• Early to Mid April

• Posted to the AMS Commodity Purchasing website

Feedback is welcome and encouraged!
Quarterly Purchases

Products that are typically available all year round.
Quarterly Schedule

<table>
<thead>
<tr>
<th>Solicit and Award:</th>
<th>For Deliveries made:</th>
</tr>
</thead>
<tbody>
<tr>
<td>April/May</td>
<td>July through September</td>
</tr>
<tr>
<td>July/August</td>
<td>October through November</td>
</tr>
<tr>
<td>October/November</td>
<td>January through March</td>
</tr>
<tr>
<td>January/February</td>
<td>April through June</td>
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</table>
Quarterly Products

Dry Edible Beans, Peas, and Lentils

Canned Dried Beans

Dried Fruit/Fruit Mix/Fruit & Nut Mix

Dehydrated Potato Flakes

Bottled Juice

Frozen Apple Slices
### Quarterly Products cont’d

<table>
<thead>
<tr>
<th>Some Canned Fruit</th>
<th>Some Canned Vegetables</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cranberry Sauce</td>
<td>Pumpkin</td>
</tr>
<tr>
<td>RTP Cherries</td>
<td>Soups</td>
</tr>
<tr>
<td>Plums</td>
<td>Spinach</td>
</tr>
<tr>
<td>Applesauce</td>
<td>Tomato</td>
</tr>
<tr>
<td>Apple Slices</td>
<td>Hominy</td>
</tr>
</tbody>
</table>
Bi-Annual Purchases

These are purchased twice per year, usually late crops that we split over 2 fiscal years, or because the industry requested it this way (ie. broccoli).
Bi-Annual Purchases

Frozen Potatoes

- Sweet Potatoes Mashed
- Sweet Potatoes Random Cut
- Potato Wedges (and fat free wedges)
- Potato Oven Fries
- Potato Rounds

1\textsuperscript{st} Solicitation – August; Delivery October through December

2\textsuperscript{nd} Solicitation – November; Delivery January through June
Bi-Annual Purchases cont’d

Frozen Potatoes – Bulk

Process into frozen, process into dehy, sweet potatoes for further processing

1st Solicitation-August; Deliver Oct-Mar

2nd Solicitation-November; Deliver Jan-Jun

Fresh Potatoes (direct delivery)

Round white, Russet

1st Solicitation – September; Deliver Nov-Jan

2nd Solicitation-December; Deliver Feb-Jun
Bi-Annual Purchases cont’d

Frozen Broccoli

1\textsuperscript{st} Solicitation – October; Deliver Jan-Jun

2\textsuperscript{nd} Solicitation-February; Deliver Jul-Dec
Annual Purchases

Products purchased only once per year, usually driven by pack season.
Annual Purchases cont’d

Kosher Products

Canned

Peas, tomato sauce, carrots, green beans, tomato paste, applesauce, peaches clingstone, pears

Frozen

Peaches freestone, peas, green beans, carrots

Solicit=June; Award=June

Deliver August through the following June
Annual Purchases cont’d

Orange Juice Concentrate

Solicit=August; Award=September

Delivery November through the following May
Annual Purchases cont’d

Fruit for Schools

Dried cranberries

Canned cranberry sauce and cherries (RTP)

Frozen blueberries (wild cultivated), cherries (RTP and IQF)

Solicit=June; Award=July

Deliver September through the following March/April
Annual Purchases cont’d

Fresh Fruits

Fresh apples for further processing

Solicit=July; Award=August

Deliver October through April

Fresh sliced apples and baby carrots

Solicit and Award=July

Deliver October through July
Annual Purchases cont’d

Fresh Fruits cont’d

Fresh apples (direct delivery)

Solicit and Award=July

Deliver October through July

Fresh pears (Bartlett, Bosc, D’Anjou) and fresh oranges

Solicit=August; Award=September

Deliver November through July
Annual Purchases Cont’d

Frozen Diced Mushrooms

Solicit and Award=August

Deliver November through March (will buy more often if demand increases)

Frozen Chopped Spinach

Solicit=October; Award=November

Deliver January through September
Annual Purchases

IDIQ Fruit:

- Canned and Frozen
  - Apricots
  - Peaches
  - Strawberries
- Canned Mixed Fruit

Solicit = March; Award = April

Delivery September/October through August
Annual Purchases cont’d

IDIQ Vegetables

Canned and Frozen
- Green beans
- Peas
- Carrots
- Corn

Canned Veg Mix

Diced Tomatoes

Potatoes (White, Sliced)

Solicit = late March or early April; Award=May

Deliver October through September the following year
Two IDIQ Solicitations

Per Industry Request, we now do 2 IDIQ solicitations for Fruit and 2 for Vegetables

Last year, Veg Round 1 was an IFB

This year, Round 1 Fruits and Veg will be IFB.
Overlapping Pack Years

Annual Purchases –

Goal is to have product available for delivery for the entire year

Avoid situations where next year’s harvest affects the previous year’s contracted quantities

Suggestions are welcome
Questions?
SCI Division Panel Discussion

1. Questions and comments on commodity specifications and inspection procedures to SCI Division, Inspection Operations

Attn:  albert.hoover@ams.usda.gov
michael.harutinian@ams.usda.gov
michael.blazejak@ams.usda.gov
nate.tickner@ams.usda.gov

Phone 202.720.0295  Fax 202.720.0393
SCI Division Panel Discussion

2. Sodium Requirement Notice to trade

Notice to The Trade
May 30, 2013

Questions and Answers sheet on the Notice to the trade, Sodium Testing.
SCI Division Panel Discussion

3. Inspection of canned fruit must be performed not more than _X_ X_ prior to shipment.

- 2012 specification: 90 days
- 2014 specifications: 12 months
- Change to: 6 months - canned fruit
SCI Division Panel Discussion

4. Bruising on potatoes for processing into dehydrated potatoes.

Commodity Specification: No lot should be less than 40% bruise-free.
SCI Division Panel Discussion

Thank You!
Break Time

11:00-11:30

USDA Staff will be available for consultation
Vendor Eligibility Requirements and Participation under the Pilot

AMS Commodity Procurement
Together We’re Making a Difference - American Agriculture for the American People
http://www.ams.usda.gov/selling-food
Introduction

- The Agricultural Act of 2014 (Farm Bill)
  - Provide flexibility for using USDA Foods entitlement dollars for the procurement of unprocessed fruits and vegetables (includes fresh cut, dried, and frozen)
  - Use of existing supply chains
  - Allow geographic preference (aka “local”)
Pilot Process

VENDOR ELIGIBILITY REQUIREMENTS: VENDOR SUBMITS APPLICATION AND IS PLACED ON THE AMS ELIGIBLE VENDOR LIST FOR THE PILOT

CONTRACTING: STATES/SCHOOLS FOLLOW USDA/FNS PROCUREMENT PROCEDURES

TRANSACTION: STATES/SCHOOLS COORDINATE WITH VENDOR FOR DELIVERY, PER THEIR CONTRACT

INVOICE/PAYMENT: ONCE DELIVERY IS MADE, VENDOR SUBMITS INVOICE DIRECTLY TO USDA, AMS FOR PAYMENT

REPORTING: AMS PROVIDES INVOICE PAID REPORT TO STATES AND FNS; STATES PROVIDE SFA REPORTS TO USDA. → RECONCILIATION
Application Forms

- A – Company information, contacts, products
- B – Self Certification:
  - PACA License, FDA registration, Food Safety Plan, Product Liability Insurance
- C – Domestic Origin
  - Segregation Plan
- D – Suppliers/Subcontractors
  - Company Information, Products Supplied, Certificates
<table>
<thead>
<tr>
<th>Application Form (Attachment A)</th>
<th>X</th>
<th>X</th>
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<td>Self-Certification Form (Attachment B)</td>
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<td>Domestic Origin Certification Form (Attachment C)</td>
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<tr>
<td>List of Suppliers and Subcontractors (Attachment D) Include for each, as appropriate: - Food Safety Audit Certification - Product(s) supplied</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
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<td>X</td>
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<tr>
<td>Product Segregation Plan, If also handling non-domestic product</td>
<td>X</td>
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<td>X</td>
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<tr>
<td>Food Safety Audit Certification (USDA or Global Food Safety Initiative (GFSI Recognized GAP, GMP, and HACCP Audit Certifications))</td>
<td>Good Agricultural Practices (GAP) or USDA Harmonized GAP</td>
<td>Good Manufacturing Practices (GMP) or USDA Good Handling Practices (GHP), Plant Survey or Plant Systems Audit must include Food Defense</td>
<td>Signed statement certifying that vendor meets GHP/GMP, and has been audited (audit can be other than USDA or GFSI recognized) Must have Food Defense Audit benchmarked by GFSI or USDA</td>
<td>Good Manufacturing Practices (GMP) or USDA Qualified Through Verification (QTV) must include Food Defense</td>
<td>Good Manufacturing Practices (GMP) or USDA Qualified Through Verification (QTV) must include Food Defense</td>
<td>X</td>
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<tr>
<td>Hazard Analysis Critical Control Point (HACCP) Plan for Fresh-cut Products must include: End Product Testing for Total Aerobic Plate Count, E.coli, Listeria, and Salmonella</td>
<td></td>
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<tr>
<td>WBSCM Vendor Registration Form</td>
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<td>X</td>
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</table>
Verification Audits

USDA-AMS may conduct a facility audit during the initial eligibility period for the Project.
Vendor Applications

The application forms and supporting documentation shall be submitted...

Electronically to:
FVPilotProject@ams.usda.gov.

Fax to:
202-720-5871

Fed-Ex to:
USDA, AMS Commodity Procurement Staff
1400 Independence Avenue, SW, S-0239;
Washington, D.C. 20250-0239
Contracting

- No federal procurements under the pilot:
  - State- or local-level procurement (contracting) takes place.
  - Key goal: leverage pre-existing commercial distribution channels and school relationships with growers/produce wholesalers/distributors.

- Pilot supports the use of locally-grown foods in NSLP:
  - State- or lower-level procurement may include “geographic preference”
  - (however, is not required by the Farm Bill)
Invoicing and Payment

MUST register in the System for Award Management (www.SAM.gov), which requires a DUNS number.

The WBSCM Vendor Registration Form must be submitted to FVPilotProject@ams.usda.gov or Dianna.Price@ams.usda.gov.
## Invoicing and Payment

- **Send Vendor/SDA Reporting Template to AMS**

### Vendor/SDA Reporting Template: Pilot Project for Procurement of Unprocessed Fruits and Vegetables

<table>
<thead>
<tr>
<th>Vendor Name</th>
<th>Recipient SFA</th>
<th>Delivered To: (Distributor Name), if applicable</th>
<th>City</th>
<th>State</th>
<th>Product Description and Count (if applicable)</th>
<th>Product State of Origin</th>
<th>Quantity</th>
<th>Unit of Measure (cases, pounds, etc.)</th>
<th>Net Weight per Unit</th>
<th>Cost per Unit</th>
<th>Total Cost</th>
<th>Delivery Date</th>
<th>Reference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Green Grown Farms</td>
<td>Los Angeles County Public School</td>
<td>Casey’s Food Service</td>
<td>City Y</td>
<td>CA</td>
<td>Lettuce Green Boston, 24 Count</td>
<td>CA</td>
<td>15</td>
<td>cases</td>
<td>10 lbs</td>
<td>$13.12</td>
<td>$196.80</td>
<td>4/15/2015</td>
<td>Invoice # 5178, dated 4/17/15</td>
</tr>
</tbody>
</table>
Selling Food to USDA

Overview
How the Process Works
Becoming an Approved Vendor
Purchase Programs: Solicitations & Awards
Pilot Project: Unprocessed Fruits & Vegetables
Product Specifications & Requirements
Web-Based Supply Chain Management (WBSCM) System
Small Business Opportunities
Contact Commodity Procurement

Related Websites
Food & Nutrition Service (FNS)
Food Safety Inspection Service (FSIS)
Farm to School Resources
Know Your Farmer, Know Your Food
Office of Small & Disadvantaged Business Utilization (OSDBU)
Federal Business Opportunities (FBO)

Selling Food to USDA

The Agricultural Marketing Service (AMS) purchases a variety of 100% domestically produced and processed commodity food products. These purchases support American agriculture by providing an outlet for surplus products and encouraging consumption of domestically-produced foods. The wholesome, high-quality products purchased by USDA—collectively called USDA Foods—are delivered to schools, food banks and households in communities across the country, and are a vital component of our nation’s food safety net.

Successful USDA Foods purchasing is a coordinated effort. AMS develops products and purchase program technical requirements, manages the Web-Based Supply Chain Management System (WBSCM), and conducts the procurements (solicitations, awards, and contract management) in accordance with federal regulations and USDA policy. The Food and Nutrition Service (FNS) manages the food and nutrition assistance programs, including the National School Lunch Program and The Emergency Food Assistance Program.

Stay up to date on USDA food purchases

News & Announcements
- New AMS Website Launched
- Purchase Announcement for USDA Bison Purchase Program
- Purchase Announcement for USDA Oven Roasted Chicken Purchase Program
Pilot Project for Unprocessed Fruits and Vegetables Website

Be sure to scroll down for more information!
For More Information…

<table>
<thead>
<tr>
<th>Commodity Procurement Contacts</th>
<th>Specialty Crop Inspection Contacts</th>
</tr>
</thead>
<tbody>
<tr>
<td>Casey Wong-Buehler, FV Team Lead</td>
<td>Al Hoover, Chief, Federal Inspection</td>
</tr>
<tr>
<td><a href="mailto:Casey.Wong-Buehler@ams.usda.gov">Casey.Wong-Buehler@ams.usda.gov</a> (202) 720-7106</td>
<td><a href="mailto:Albert.Hoover@ams.usda.gov">Albert.Hoover@ams.usda.gov</a> (202) 720-0295</td>
</tr>
<tr>
<td>Andrea Lang, Operations Branch</td>
<td>Mike Harutinian, Federal Inspection Branch</td>
</tr>
<tr>
<td><a href="mailto:Andrea.Lang@ams.usda.gov">Andrea.Lang@ams.usda.gov</a> (202) 260-8481</td>
<td><a href="mailto:Michael.Harutinain@ams.usda.gov">Michael.Harutinain@ams.usda.gov</a> (202) 205-9869</td>
</tr>
<tr>
<td>Camillia Freeland-Taylor, FV Team</td>
<td>Sonya Wilson, Federal Inspection Branch</td>
</tr>
<tr>
<td><a href="mailto:Camillia.Freeland-Taylor@ams.usda.gov">Camillia.Freeland-Taylor@ams.usda.gov</a> (202) 270-3052</td>
<td><a href="mailto:Sonya.Wilson@ams.usda.gov">Sonya.Wilson@ams.usda.gov</a> (202) 720-2004</td>
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</tbody>
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Agricultural Marketing Service
Creating Opportunities for American Farmers and Businesses

Pilot Project for the Procurement of Unprocessed Fruits and vegetables
October 28, 2015
Pilot Project Unprocessed F&V

• Application documents/follow-up: to FvPilotProject@ams.usda.gov

• Applications reviewed by:
  Michael Harutinian,
  Albert Hoover, and
  Sonya Wilson
Pilot Project Unprocessed F&V

- If adding new commodity and/or supplier include **NEW** Attachments A and D

- Questions on GFSI-recognized audits, see GFSI website or ask SCI Division or

**Search:** [GFSI Recognized Schemes](#)
Pilot Project Unprocessed F&V

• Please use Current forms on website

• All Food Safety/Food Defense certificates must be kept up-to-date

• Attachment A - Please include standard product name
Pilot Project Unprocessed F&V

• Fresh-cut - HACCP to include micro tests:
  • Total Aerobic Plate Count (TPC), E. coli, Listeria, and Salmonella.
  • Antioxidant solution – TPC, E. coli, and Listeria

• Verification audits will be conducted by SCI Division Audit Branch
Pilot Project Unprocessed F&V

Thank You!