



**2015 ANNUAL INDUSTRY MEETING
FOR USDA FOODS CONTRACTORS AND SUPPLIERS
Doubletree Hotel by Hilton – Crystal City
Arlington, Virginia**

**AGENDA
DAY TWO —DAIRY, GRAIN, AND OILSEED PRODUCTS
Wednesday, October 28, 2015**

8:00 AM - 12 NOON

Opening

- Introduction
- Overview of AMS
- Mission/Goals
- Consolidation process to date
- Upcoming process and procedure consolidation

USDA Foods: Responding to Evolving Customer Needs

- Commercial Best Practices
- USDA Contracting
- Timing of Buys/Purchase Schedule
- Invoicing

Changes and Future Planning

- New USDA Foods
- Specification changes
- How to get new products considered
- Challenges in your industry

Wrap up/Final Meet & Greet *USDA staff will be available for consultation.*

