



WEEKLY HIGHLIGHTS

March 18, 2010

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The next
release is
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High Water Affecting River Operations

Moderate flooding of the Upper Mississippi River is expected in Iowa, Missouri and Illinois during the next couple of weeks. With additional flows from high water conditions on the Missouri and Ohio Rivers, there appears to be a significant chance of minor to moderate flooding along portions of the lower Mississippi River in the weeks ahead. Presently, the Mississippi River has traffic restrictions in the St. Louis area that require south bound tows to transit during daylight hours only. The high water levels create stronger currents which require towboats to meet the Coast Guard horsepower requirements to navigate the rougher river conditions.

Congressional Hearing Addresses Container Vessel Capacity

The House Transportation and Infrastructure Committee, Coast Guard and Maritime Transportation Subcommittee, held a hearing on March 17 for testimony from the shipping industry about vessel capacity for containerized imports and exports. Two agricultural exporters presented testimony in addition to the Federal Maritime Commission and one ocean carrier representative. According to the agricultural shipper testimonies, vessel capacity has been extremely limited resulting in lost marketing opportunities and higher profits for the agricultural export community. See more details at: <http://transportation.house.gov/hearings/hearingDetail.aspx?newsid=1127>

Diesel Fuel Prices Rise for Fourth Consecutive Week

During the week ending March 15, U.S. average **diesel fuel prices** increased 2 cent per gallon to \$2.92—0.69 percent higher than the previous week, and 45 percent higher than the same week last year. Over the past 4 weeks, prices have risen by more than 17 cents per gallon. These increases are at least partially a result of U.S. distillate supplies, the raw fuel used to make diesel fuel, which according to the Energy Information Administration, has fallen 5 percent in the past seven weeks. A recent Bloomberg article reports that some refineries continue to work under slower demand conditions putting pressure on supplies and prices. Spot prices for crude oil have inched over \$80 per barrel and members of OPEC have agreed that prices should remain at that level.

Grain Inspections Reach Low for Year

For the week ending March 11, **total inspections of grain** (corn, wheat, and soybeans) from major U.S. export regions reached 1.72 million metric tons (mmt), down 23 percent from the previous week but 5 percent above last year. Total inspections of grain are at a low for the year. Wheat, corn, and soybean inspections were down compared to the previous week. Grain inspections dropped despite a 10 and 47 percent increase in Pacific Northwest and U.S. Gulf **rail deliveries to port** for the week.

Snapshots by Sector

Rail

U.S. Railroads originated 23,852 carloads of grain during the week ending March 6, up 4 percent from last week, up 16 percent from the same week last year, and 6 percent higher than the 3-year average.

During the week ending March 13, average March secondary railcar bids/offers were \$150 above tariff for non-shuttle, \$125 higher than last week. Shuttle rates were \$257 above tariff, \$14 higher than last week.

Ocean

During the week ending March 11, 39 **ocean-going grain vessels** were loaded in the Gulf, down 5 percent from last year. Fifty-one vessels are expected to be loaded in the U.S. Gulf within the next 10 days, down 7 percent from last year.

During the week ending February 26, the cost of shipping grain from the Gulf to Japan averaged \$70 per mt, up 3 percent from the previous week. The rate from the Pacific Northwest to Japan was \$43 per mt, unchanged from the previous week.

Barge

During the week ending March 13, **barge grain movements** totaled 877,150 tons, 16 percent higher than the previous week, and 19 percent higher than the same period last year.

Feature Article/Calendar

Transportation Costs Continue to Increase for Corn and Soybeans

U.S. Gulf Costs: Total fourth quarter transportation costs for shipping corn and soybeans from Minneapolis, MN, through the U.S. Gulf to Japan increased 26 percent from the third quarter 2009. The increase was due mainly to a 57 percent increase in barge rates (table 1). Rates for other transportation modes also increased notably from quarter-to-quarter. Quarterly transportation costs for each commodity have been increasing since the second quarter 2009. Year-to-year transportation costs for shipping from the Gulf increased over 42 percent due mainly to the large increase in ocean freight rates. Ocean rates, which accounted for about 60 percent of the total transportation cost for shipping from Minnesota through the Gulf, continued to increase as economic conditions improved (*GTR 1/21/10*). Truck rates increased 10 percent from the previous quarter due in part to higher diesel prices. Year-to-year truck rates increased 18 percent due mainly to increased demand for trucking services during the delayed harvest season (tables 1, 2).

Table 1: Cost of Shipping Corn and Soybeans from Minneapolis to Japan through the U.S. Gulf

	Corn					Soybeans				
	\$/metric ton		Percent change			\$/metric ton		Percent Change		
	4thQtr 08	3rdQtr 09	4thQtr 09	Yr. to Yr.	Qtr to Qtr	4thQtr 08	3rdQtr 09	4thQtr 09	Yr. to Yr.	Qtr to Qtr
Truck	9.66	10.38	11.38	17.81	9.63	9.66	10.38	11.38	17.81	9.63
Barge	38.46	21.33	33.50	-12.90	57.06	38.46	21.33	33.50	-12.90	57.06
Ocean	30.45	57.28	66.95	119.87	16.88	30.45	57.28	66.95	119.87	16.88
Total Transportation Cost	78.57	88.99	111.83	42.33	25.67	78.57	88.99	111.83	42.33	25.67
Farm Value¹	168.63	131.49	140.15	-16.89	6.59	358.86	376.50	346.86	-3.34	-7.87
Total Landed Cost	247.20	220.48	251.98	1.93	14.29	437.43	465.49	458.69	4.86	-1.46
Transportation % Landed Cost	31.78	40.36	44.38			17.96	19.12	24.38		

Table 2: Cost of Shipping Corn and Soybeans from Minneapolis to Japan through the U.S. PNW

	Corn					Soybeans				
	\$/metric ton		Percent change			\$/metric ton		Percent Change		
	4thQtr 08	3rdQtr 09	4thQtr 09	Yr. to Yr.	Qtr to Qtr	4thQtr 08	3rdQtr 09	4thQtr 09	Yr. to Yr.	Qtr to Qtr
Truck	9.66	10.38	11.38	17.81	9.63	9.66	10.38	11.38	17.81	9.63
Rail¹	50.89	45.50	46.51	-8.61	2.22	61.14	48.81	50.57	-17.29	3.61
Ocean	18.10	30.03	38.60	113.26	28.54	18.10	30.03	38.60	113.26	28.54
Total Transportation Cost	78.65	85.91	96.49	22.68	12.32	88.90	89.22	100.55	13.10	12.70
Farm Value²	168.63	131.49	140.15	-16.89	6.59	358.86	376.50	346.86	-3.34	-7.87
Total Landed Cost	247.28	217.40	236.64	-4.30	8.85	447.76	465.72	447.41	-0.08	-3.93
Transportation % Landed Cost	31.81	39.52	40.78			19.85	19.16	22.47		

Source: USDA/AMSTMP

¹ Rail tariffs include fuel surcharges

² Source: USDA/NASS, Agricultural Prices

From quarter-to-quarter, total landed cost for shipping corn and soybeans from the Gulf reached \$252 and \$459 per metric ton (mt), up over 14 percent for corn; but down 1.5 percent for soybeans due to lower farm values (see table 1). From year-to-year, landed costs increased 2 percent for corn and 5 percent for soybeans as trucking and ocean rates rose. Transportation costs for shipping corn from the Gulf to Japan accounted for over 44 percent of the total landed cost during the fourth quarter. This is above the previous quarter and the past year. Soybean transportation costs accounted for 24 percent of the total landed cost for shipping from the Gulf. The share is also above the past quarter and last year.

Pacific Northwest Costs: Compared to the third quarter, fourth quarter total transportation costs from Minneapolis, MN, through the Pacific Northwest (PNW) to Japan increased 12 percent for corn and 13 percent for soybeans. As the case in the Gulf, the 29 percent increase in PNW ocean freight rates continued to be a major factor in higher transportation costs from quarter-to-quarter (table 2). From year-to-year, total transportation costs increased 23 percent for corn and 13 percent for soybeans, due primarily to the increase in ocean rates which increased 113 percent. Rail rates for shipping corn and soybeans to the PNW increased 2 and 4 percent respectively quarter-to-quarter. Lower fuel surcharges, however, for shipping corn and soybeans by rail to the region drove rail rates 9 and 17 percent below the previous year.

The total landed cost for shipping corn and soybeans from the PNW reached \$237 and \$447 per mt, up 9 percent for corn, but down 4 percent for soybeans due to lower farm values. From year-to-year, landed cost

dropped 4 and 0.8 percent (see table 2). Transportation costs for corn shipped from the PNW accounted for about 41 percent of the total landed cost during the fourth quarter. This is above the third quarter and the previous year. Fourth quarter transportation costs for soybeans shipped from the PNW represented over 22 percent of the total landed cost. The share is also above the previous quarter and the past year.

Johnny.Hill@ams.usda.gov

Grain Transportation Indicators

Table 1

Grain Transport Cost Indicators¹

Week ending	Truck	Rail ²	Barge	Ocean	
				Gulf	Pacific
03/17/10	196	103	157	313	305
03/10/10	195	105	174	304	305

¹Indicator: Base year 2000 = 100; Weekly updates include truck = diesel (\$/gallon); rail = nearby secondary rail market (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); and ocean = routes to Japan (\$/metric ton)

²The rail indicator is not an index. It is the difference between the nearby secondary rail market bid for this week and the average bid for year 2000 (+) 100.

Source: Transportation & Marketing Programs/AMS/USDA

Table 2

Market Update: U.S. Origins to Export Position Price Spreads (\$/bushel)

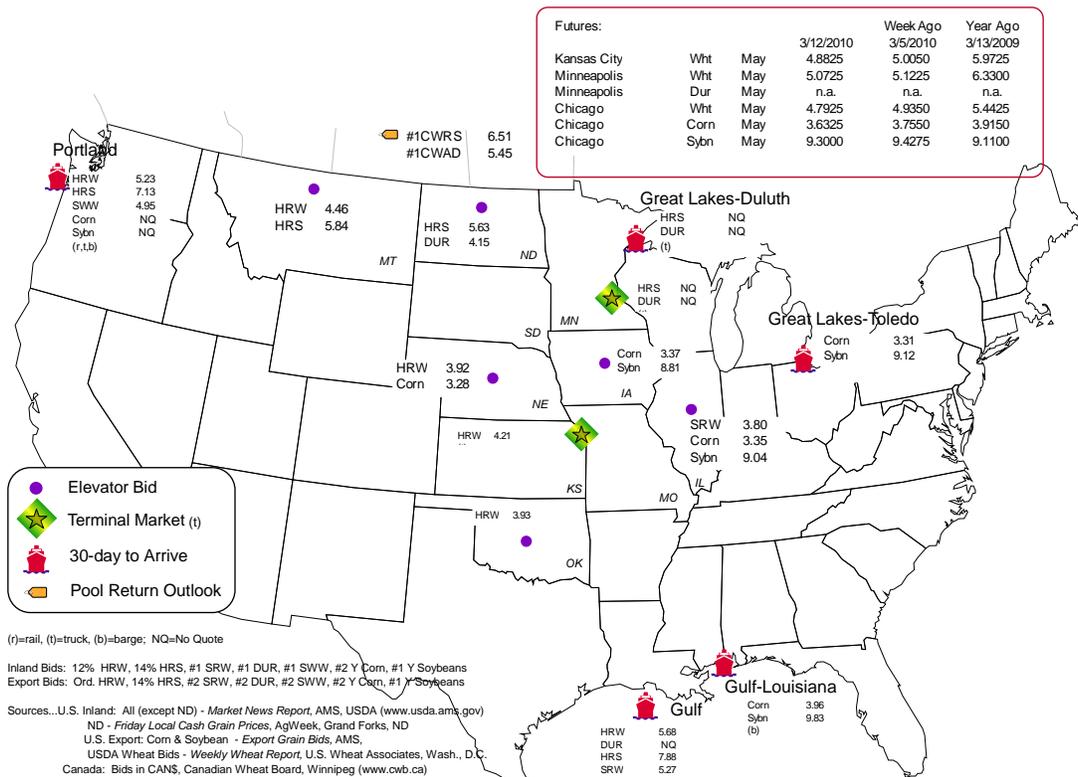
Commodity	Origin--Destination	3/12/2010	3/5/2010
Corn	IL--Gulf	-0.61	-0.67
Corn	NE--Gulf	-0.68	-0.74
Soybean	IA--Gulf	-1.02	-1.04
HRW	KS--Gulf	-1.47	-1.42
HRS	ND--Portland	-1.50	-1.57

Note: nq = no quote

Source: Transportation & Marketing Programs/AMS/USDA

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal

Figure 1
Grain bid Summary



Rail Transportation

Table 3

Rail Deliveries to Port (carloads)¹

Week ending	Mississippi		Cross-Border	Pacific	Atlantic &	Total
	Gulf	Texas Gulf	Mexico	Northwest	East Gulf	
3/10/2010 ^p	555	1,786	1,147	4,125	930	8,543
3/03/2010 ^r	504	1,090	1,150	3,721	1,336	7,801
2010 YTD	5,082	15,679	8,537	34,162	11,556	75,016
2009 YTD	10,397	10,312	8,745	34,079	6,590	70,123
2010 YTD as % of 2009 YTD	49	152	98	100	175	107
Last 4 weeks as % of 2009 ²	37	139	111	105	154	105
Last 4 weeks as % of 4-year avg. ²	26	77	131	82	152	81
Total 2009	33,423	57,646	36,738	175,965	30,328	334,100
Total 2008	68,768	107,542	37,491	255,852	33,028	502,681

¹ Data is incomplete as it is voluntarily provided

² Compared with same 4-weeks in 2008 and prior 4-year average.

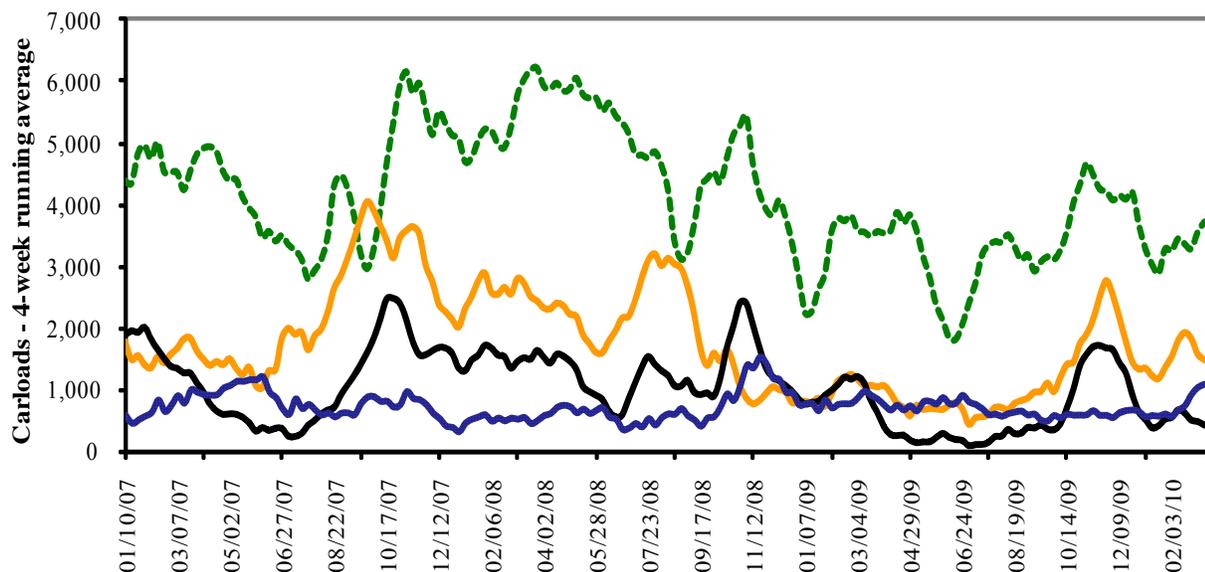
YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available

Source: Transportation & Marketing Programs/AMSUSDA

Railroads originate approximately 35 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2

Rail Deliveries to Port



- - - Pacific Northwest: 4 Wks. ending 3/10 – up 5% from same period last year, down 18% from 4-year average
— Texas Gulf: 4 wks. ending 3/10 – up 39% from same period last year, down 23% from 4-year average
— Miss. River: 4 wks. ending 3/10 – down 63% from same period last year, down 74% from 4-year average
— Cross-border Mexico: 4 wks. ending 3/10 – up 11% from same period last year, up 31% from 4-year average

Source: Transportation & Marketing Programs/AMSUSDA

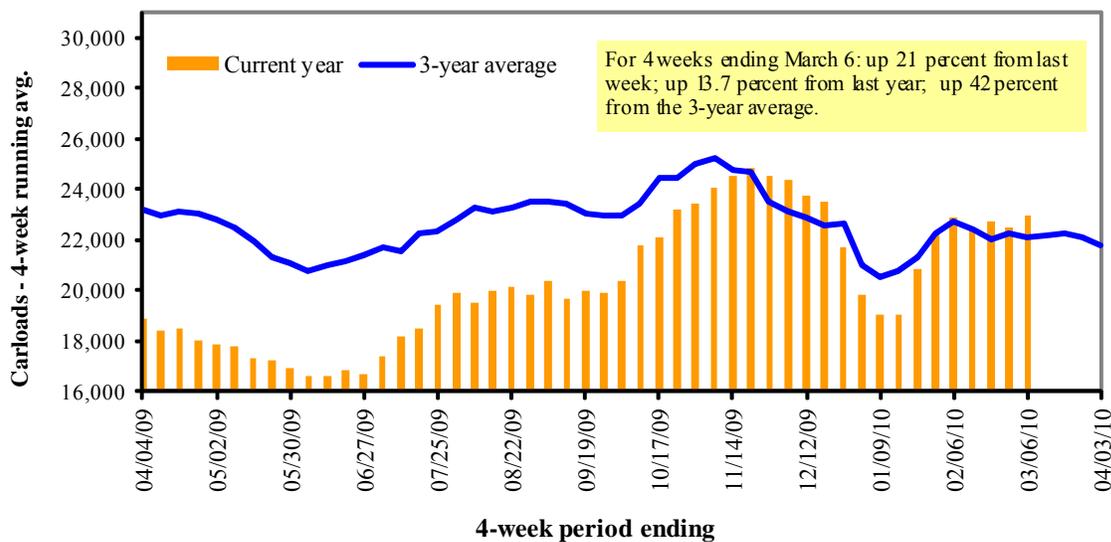
Table 4

Class I Rail Carrier Grain Car Bulletin (grain carloads originated)

Week ending	East		West			U.S. total	Canada	
	CSXT	NS	BNSF	KCS	UP		CN	CP
03/06/10	2,528	3,763	10,631	927	6,003	23,852	3,826	6,003
This week last year	2,776	2,347	9,224	761	5,474	20,582	4,361	6,102
2010 YTD	21,216	27,716	96,797	7,225	50,027	202,981	36,724	45,880
2009 YTD	21,521	23,400	83,127	6,463	45,079	179,590	38,986	48,322
2010 YTD as % of 2009 YTD	99	118	116	112	111	113	94	95
Last 4 weeks as % of 2009 ¹	96	121	116	128	111	114	85	87
Last 4 weeks as % of 3-yr avg. ¹	86	114	107	118	102	104	92	104
Total 2009	105,278	142,254	483,618	36,912	268,811	2036,873	270,871	8,997

¹As a percent of the same period in 2008 and the prior 3-year average. YTD = year-to-date.

Source: Association of American Railroads (www.aar.org)

Figure 3**Total Weekly U.S. Class I Railroad Grain Car Loadings**

Source: Association of American Railroads

Table 5

Rail Car Auction Offerings¹ (\$/car)²

Week ending	Delivery period							
	Mar-10	Mar-09	Apr-10	Apr-09	May-10	May-09	Jun-10	Jun-09
BNSF ³								
COT grain units	no offer	0	13	no bids	0	no bids	0	0
COT grain single-car ⁵	no offer	no bids	4 . . 85	no bids	0 . . 1	no bids	0	0
UP ⁴								
GCAS/Region 1	no bids	no offer	no bids	no bids	no bids	no bids	0	no offer
GCAS/Region 2	1	no offer	no bids	no bids	no bids	no bids	0	no offer

¹Auction offerings are for single-car and unit train shipments only.

²Average premium/discount to tariff, last auction

³BNSF - COT = Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

⁴UP - GCAS = Grain Car Allocation System

Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

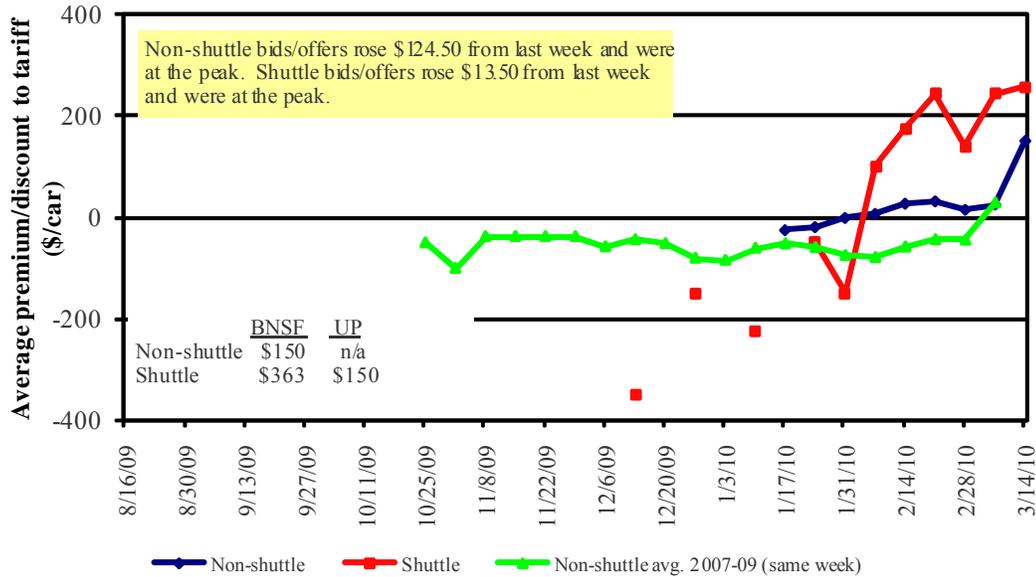
⁵Range is shown because average is not available. Not available = n/a.

Source: Transportation & Marketing Programs/AMS/USDA.

The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/supply.

Figure 4

Bids/Offers for Railcars to be Delivered in March 2010, Secondary Market

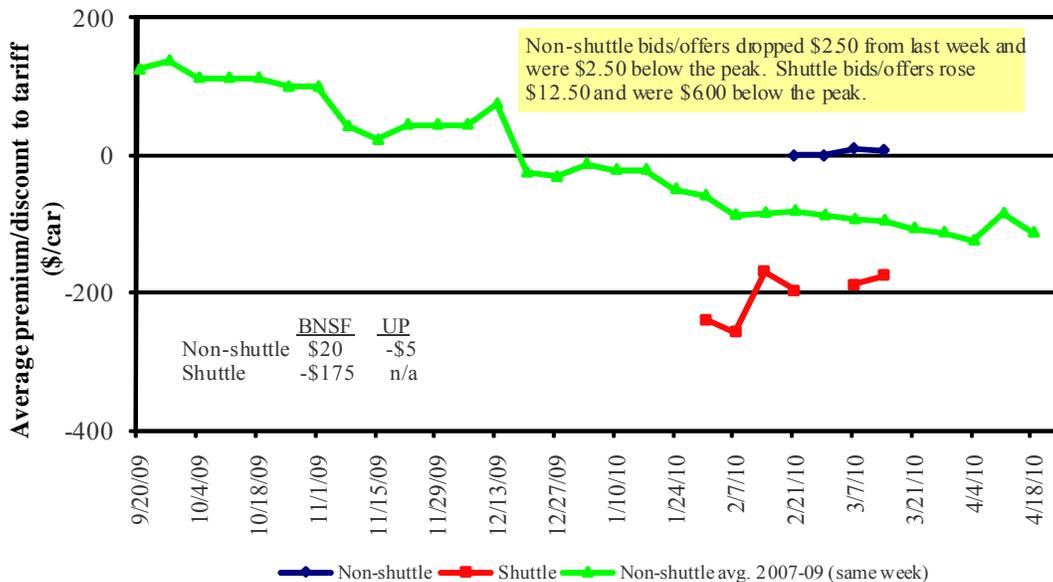


Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: Transportation & Marketing Programs/AMS/USDA

Figure 5

Bids/Offers for Railcars to be Delivered in April 2010, Secondary Market

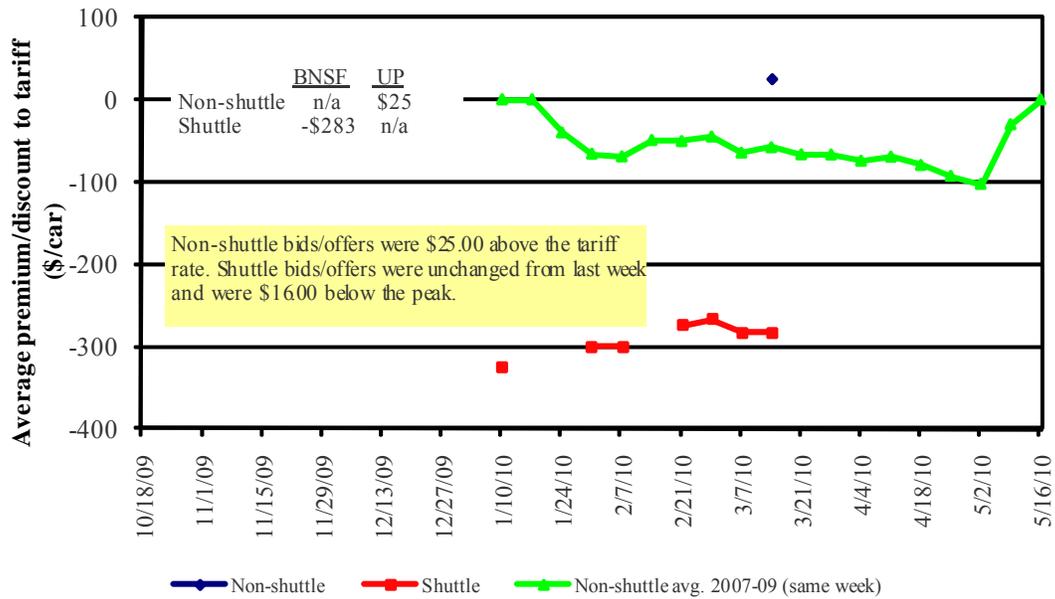


Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: Transportation & Marketing Programs/AMS/USDA

Figure 6

Bids/Offers for Railcars to be Delivered in May 2010, Secondary Market



Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: Transportation & Marketing Programs/AMS/USDA

Table 6

Weekly Secondary Rail Car Market (\$/car)¹

Week ending	Delivery period					
	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10
3/13/2010						
Non-shuttle						
BNSF-GF	150	20	n/a	n/a	n/a	n/a
Change from last week	112	0	n/a	n/a	n/a	n/a
Change from same week 2009	n/a	30	n/a	n/a	n/a	n/a
UP-Pool	n/a	-5	25	n/a	n/a	n/a
Change from last week	n/a	-5	n/a	n/a	n/a	n/a
Change from same week 2009	n/a	19	n/a	n/a	n/a	n/a
Shuttle²						
BNSF-GF	363	-175	-283	-175	n/a	n/a
Change from last week	71	0	0	-9	n/a	n/a
Change from same week 2009	451	0	n/a	n/a	n/a	n/a
UP-Pool	150	n/a	n/a	-175	n/a	n/a
Change from last week	-44	n/a	n/a	25	n/a	n/a
Change from same week 2009	350	n/a	n/a	25	n/a	n/a

¹Average premium/discount to tariff, \$/car-last week

²Shuttle bids are a new data series; prior to this we provided only non-shuttle rates.

Note: Bids listed are market INDICATORS only & are NOT guaranteed prices,

n/a = not available; GF = guaranteed freight; Pool = guaranteed pool

Sources: Transportation and Marketing Programs/AMS/USDA

Data from Atwood/ConAgra, Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.

Table 7

Tariff Rail Rates for Unit and Shuttle Train Shipments¹

Effective date:			Tariff	Fuel	Tariff plus surcharge per:		Percent
3/1/2010	Origin region	Destination region	rate/car	surcharge per car	metric ton	bushel ²	change Y/Y ³
Unit train¹							
Wheat	Chicago, IL	Albany, NY	\$2,622	\$105	\$30.06	\$0.82	8
	Kansas City, MO	Galveston, TX	\$2,753	\$124	\$31.71	\$0.86	14
	South Central, KS	Galveston, TX	\$3,655	\$281	\$43.38	\$1.18	10
	Minneapolis, MN	Houston, TX	\$3,799	\$569	\$48.15	\$1.31	11
	St. Louis, MO	Houston, TX	\$3,565	\$120	\$40.62	\$1.11	11
	South Central, ND	Houston, TX	\$5,478	\$632	\$67.35	\$1.83	7
	Minneapolis, MN	Portland, OR	\$4,200	\$691	\$53.92	\$1.47	11
	South Central, ND	Portland, OR	\$4,200	\$568	\$52.55	\$1.43	10
	Northwest, KS	Portland, OR	\$5,100	\$756	\$64.55	\$1.76	9
	Chicago, IL	Richmond, VA	\$2,834	\$193	\$33.36	\$0.91	15
Corn	Chicago, IL	Baton Rouge, LA	\$2,925	\$152	\$33.91	\$0.86	-2
	Council Bluffs, IA	Baton Rouge, LA	\$3,020	\$162	\$35.07	\$0.89	-1
	Kansas City, MO	Dalhart, TX	\$3,284	\$205	\$38.46	\$0.98	2
	Minneapolis, MN	Portland, OR	\$3,609	\$691	\$47.40	\$1.20	10
	Evansville, IN	Raleigh, NC	\$3,204	\$188	\$37.39	\$0.95	10
	Columbus, OH	Raleigh, NC	\$3,093	\$165	\$35.91	\$0.91	10
	Council Bluffs, IA	Stockton, CA	\$4,900	\$747	\$62.24	\$1.58	-4
Soybeans	Chicago, IL	Baton Rouge, LA	\$3,178	\$152	\$36.70	\$1.00	5
	Council Bluffs, IA	Baton Rouge, LA	\$3,192	\$162	\$36.97	\$1.01	5
	Minneapolis, MN	Portland, OR	\$4,110	\$691	\$52.92	\$1.44	-1
	Evansville, IN	Raleigh, NC	\$3,204	\$188	\$37.39	\$1.02	10
	Chicago, IL	Raleigh, NC	\$3,804	\$234	\$44.51	\$1.21	9
Shuttle Train							
Wheat	St. Louis, MO	Houston, TX	\$2,867	\$120	\$32.93	\$0.90	13
	Minneapolis, MN	Portland, OR	\$3,700	\$691	\$48.40	\$1.32	10
Corn	Fremont, NE	Houston, TX	\$2,520	\$418	\$32.39	\$0.82	5
	Minneapolis, MN	Portland, OR	\$3,528	\$691	\$46.51	\$1.18	11
Soybeans	Council Bluffs, IA	Houston, TX	\$2,787	\$405	\$35.19	\$0.96	4
	Minneapolis, MN	Portland, OR	\$3,774	\$691	\$49.22	\$1.34	13

¹A unit train refers to shipments of at least 52 cars. Shuttle train rates are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements.

²Approximate load per car = 100 short tons (90.72 metric tons): corn 56 lbs./bu., wheat & soybeans 60 lbs./bu.

³Percentage change year over year calculated using tariff rate plus fuel surcharge

Sources: www.bnsf.com, www.cpr.ca, www.csx.com, www.uprr.com

Table 8

Tariff Rail Rates for U.S. Bulk Grain Shipments to Mexico

Effective date: 3/1/2010

Commodity	Origin state	Destination region	Tariff rate/car ¹	Fuel surcharge per car	Tariff plus surcharge per:		Percent change Y/Y ³
					metric ton	bushel ²	
Wheat	MT	Chihuahua, CI	\$6,291	\$643	\$70.85	\$1.93	10
	OK	Cuautitlan, EM	\$5,726	\$494	\$63.55	\$1.73	11
	KS	Guadalajara, JA	\$6,196	\$507	\$68.48	\$1.86	10
	TX	Salinas Victoria, NL	\$3,154	\$162	\$33.88	\$0.92	9
Corn	IA	Guadalajara, JA	\$6,670	\$589	\$74.17	\$2.02	8
	SD	Penjamo, GJ	\$6,440	\$842	\$74.40	\$2.02	6
	NE	Queretaro, QA	\$6,130	\$481	\$67.55	\$1.84	4
	SD	Salinas Victoria, NL	\$4,570	\$640	\$53.23	\$1.45	1
	MO	Tlalnepantla, EM	\$5,318	\$468	\$59.12	\$1.61	4
	SD	Torreon, CU	\$5,330	\$705	\$61.66	\$1.68	4
Soybeans	MO	Bojay (Tula), HG	\$5,994	\$506	\$66.41	\$1.81	7
	NE	Guadalajara, JA	\$6,475	\$580	\$72.09	\$1.96	9
	IA	Penjamo (Celaya), GJ	\$6,590	\$836	\$75.88	\$2.06	12
	KS	Torreon, CU	\$5,180	\$382	\$56.83	\$1.55	7
Sorghum	OK	Cuautitlan, EM	\$4,339	\$639	\$50.86	\$1.38	5
	TX	Guadalajara, JA	\$5,350	\$548	\$60.26	\$1.64	14
	NE	Penjamo, GJ	\$6,395	\$531	\$70.77	\$1.92	7
	KS	Queretaro, QA	\$5,383	\$370	\$58.78	\$1.60	2
	NE	Salinas Victoria, NL	\$4,282	\$386	\$47.69	\$1.30	2
	NE	Torreon, CU	\$5,240	\$437	\$58.00	\$1.58	6

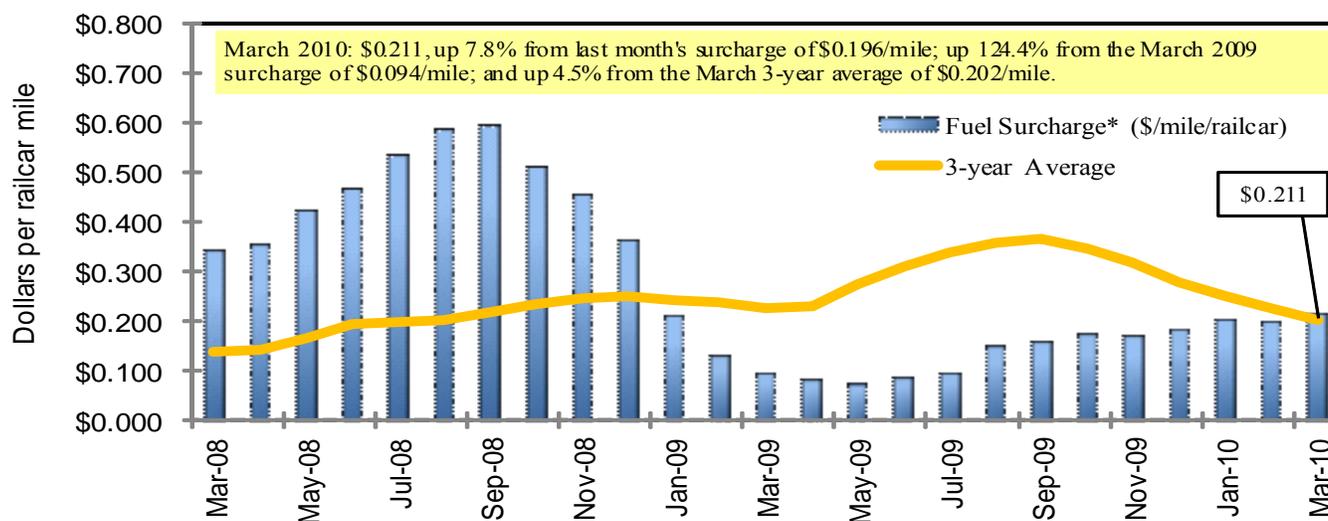
¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75--110 cars that meet railroad efficiency requirements.

²Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

³Percentage change year over year calculated using tariff rate plus fuel surcharge

Sources: www.bnsf.com, www.uprr.com, www.kcsouthern.com

Figure 7

Railroad Fuel Surcharges, North American Weighted Average¹

¹ Weighted by each Class I railroad's proportion of grain traffic for the prior year.

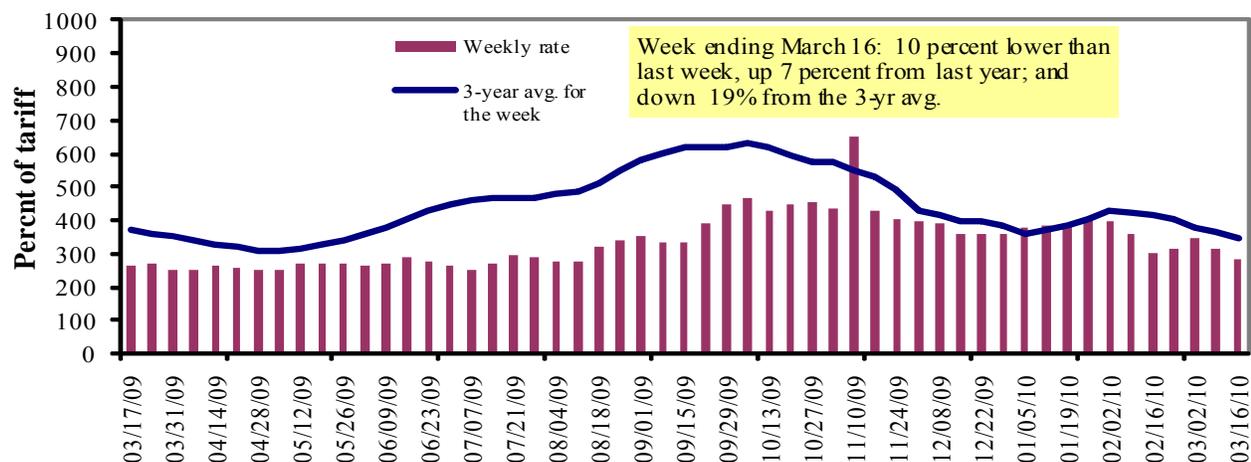
* Mileage-based fuel surcharges for March and April 2007 are estimated. Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

Sources: www.bnsf.com, www.cn.ca, www.cpr.ca, www.csx.com, www.kcsi.com, www.nscorp.com, www.uprr.com

Barge Transportation

Figure 8

Illinois River Barge Freight Rate^{1,2}



¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average of the 3-year average.

Source: Transportation & Marketing Programs/AMS/USDA

Table 9

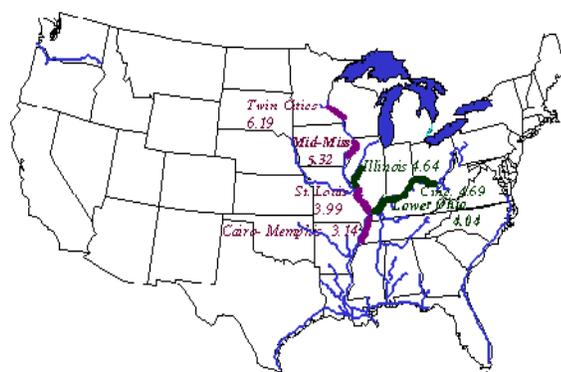
Weekly Barge Freight Rates: Southbound Only

		Twin Cities	Mid-Mississippi	Illinois River	St. Louis	Cincinnati	Lower Ohio	Cairo-Memphis
Rate¹	3/16/2010	-	-	283	200	249	249	186
	3/9/2010	-	-	313	228	270	270	203
\$/ton	3/16/2010	-	-	13.13	7.98	11.68	10.06	5.84
	3/9/2010	-	-	14.52	9.10	12.66	10.91	6.37
Current week % change from the same week:								
	Last year	-	-	7	-9	16	16	-1
	3-year avg. ²	-	-	-19	-27	-12	-13	-22
Rate¹	April	352	313	295	203	248	248	188
	June	347	310	300	223	258	258	220

¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average; ton = 2,000 pounds.

Source: Transportation & Marketing Programs/AMS/USDA

Figure 9
Benchmark tariff rates



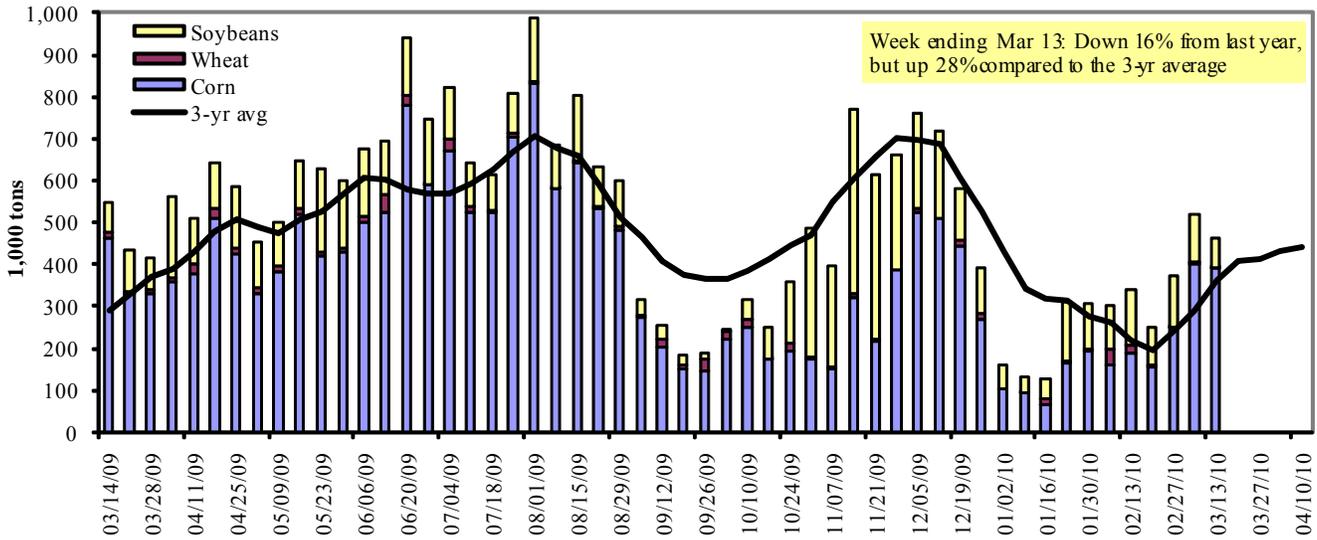
Calculating barge rate per ton:

$(\text{Index} * 1976 \text{ tariff benchmark rate per ton}) / 100$

Select applicable index from market quotes included in tables on this page. The 1976 benchmark rates per ton are provided in map (see figure 9).

Figure 10

Barge Movements on the Mississippi River¹ (Locks 27 - Granite City, IL)



¹ The 3-year average is a 4-week moving average.

Source: U.S. Army Corps of Engineers (www.mvr.usace.army.mil/mvrimi/omni/webrpts/default.asp)

Table 10

Barge Grain Movements (1,000 tons)

Week ending 3/13/2010	Corn	Wheat	Soybeans	Other	Total
Mississippi River					
Rock Island, IL (L15)	0	0	0	0	0
Winfield, MO (L25)	0	0	0	0	0
Alton, IL (L26)	357	3	59	0	419
Granite City, IL (L27)	391	3	69	0	463
Illinois River (L8)	243	3	37	0	283
Ohio River (L52)	279	5	86	0	370
Arkansas River (L1)	0	6	34	5	44
Weekly total - 2010	670	14	189	5	877
Weekly total - 2009	561	41	133	1	736
2010 YTD ¹	3,657	208	2,531	94	6,490
2009 YTD	3,917	168	2,042	60	6,187
2010 as % of 2009 YTD	93	124	124	156	105
Last 4 weeks as % of 2009 ²	94	34	106	61	95
Total 2009	23,424	1,501	10,465	430	35,819

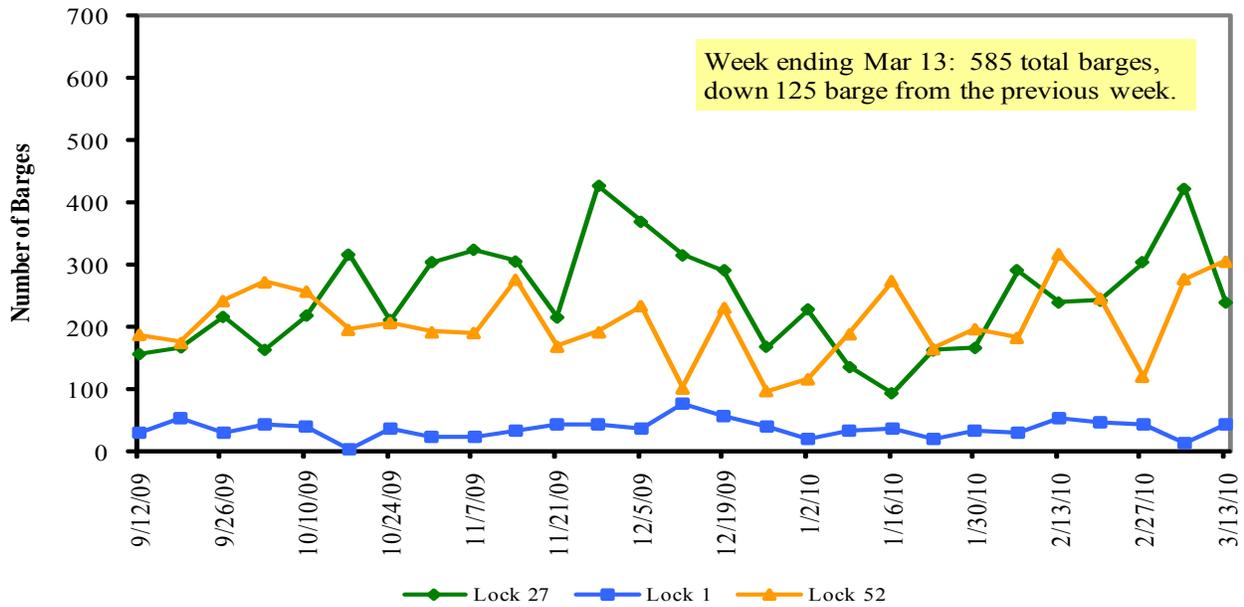
¹ Weekly total, YTD (year-to-date) and calendar year total includes Miss/27, Ohio/52, and Ark/1; "Other" refers to oats, barley, sorghum, and rye.

² As a percent of same period in 2009.

Note: Total may not add exactly, due to rounding

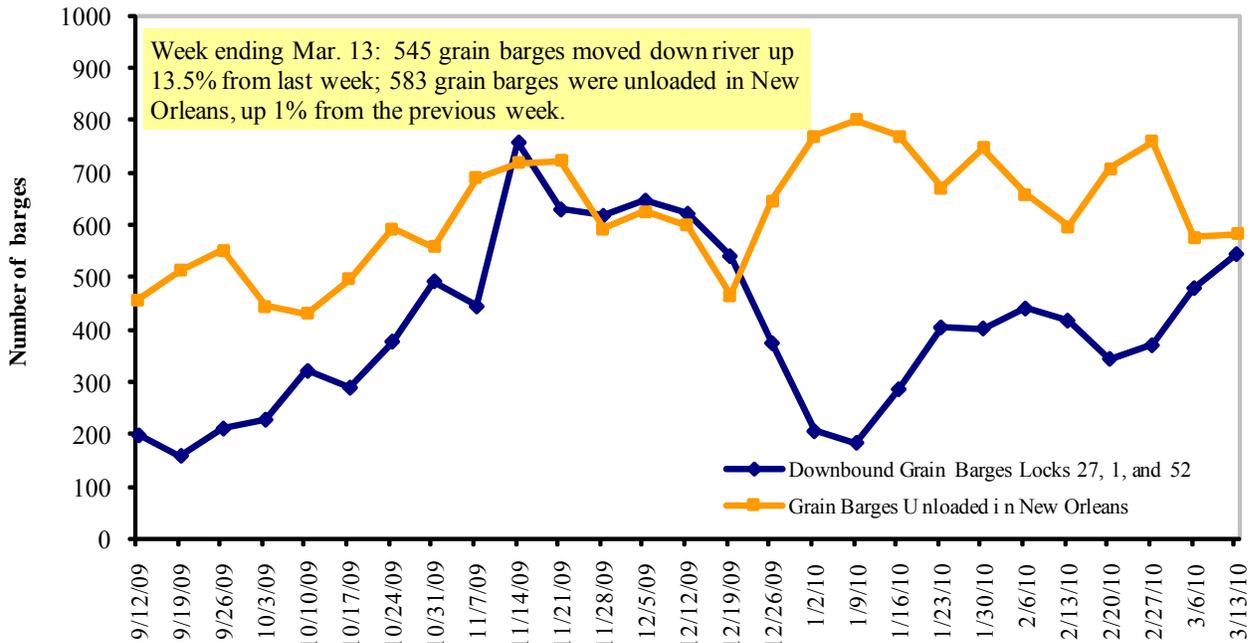
Source: U.S. Army Corps of Engineers (www.mvr.usace.army.mil/mvrimi/omni/webrpts/default.asp)

Figure 11
Upbound Empty Barges Transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Locks and Dam 52



Source: U.S. Army Corps of Engineers

Figure 12
Grain Barges for Export in New Orleans Region



Source: U.S. Army Corps of Engineers and GIPSA

Truck Transportation

The **weekly diesel price** provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

Table 11

Retail on-Highway Diesel Prices¹, Week Ending 3/15/2010 (US\$/gallon)

Region	Location	Price	Change from	
			Week ago	Year ago
I	East Coast	2.948	0.016	0.855
	New England	3.018	0.003	0.615
	Central Atlantic	3.055	0.018	0.801
	Lower Atlantic	2.895	0.015	0.900
II	Midwest ²	2.895	0.024	0.930
III	Gulf Coast ³	2.897	0.024	0.924
IV	Rocky Mountain	2.923	0.033	0.935
V	West Coast	3.005	0.002	0.914
	California	3.065	0.008	1.016
Total	U.S.	2.924	0.020	0.907

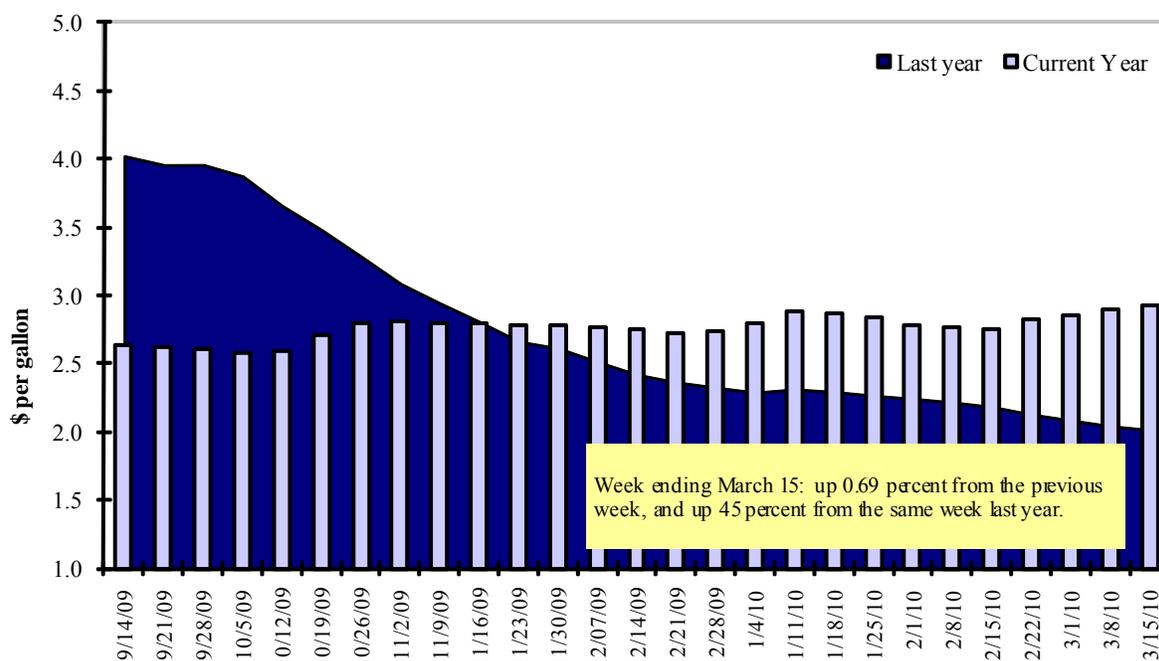
¹Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

²Same as North Central ³Same as South Central

Source: Energy Information Administration/U.S. Department of Energy (www.eia.doe.gov)

Figure 13

Weekly Diesel Fuel Prices, U.S. Average



Source: Retail On-Highway Diesel Prices, Energy Information Administration, Dept. of Energy

Grain exports

Table 12

U.S. Export Balances and Cumulative Exports (1,000 metric tons)

Week ending	Wheat						Corn	Soybeans	Total
	HRW	SRW	HRS	SWW	DUR	All wheat			
Export Balances¹									
3/4/2010	1,524	531	940	638	207	3,838	10,477	4,768	19,083
This week year ago	1,240	758	915	764	79	3,755	9,478	4,656	17,889
Cumulative exports-marketing year²									
2009/10 YTD	6,272	2,168	3,825	3,134	743	16,143	21,859	31,000	69,002
2008/09 YTD	9,640	4,193	4,257	2,436	360	20,885	20,606	23,270	64,761
YTD 2009/10 as % of 2008/09	65	52	90	129	206	77	106	133	107
Last 4 wks as % of same period 2008/09	132	70	111	101	242	110	119	134	121
2008/09 Total	11,244	5,100	5,408	3,420	454	25,626	44,650	33,705	103,981
2007/08 Total	13,709	5,568	7,842	4,191	1,075	32,385	59,666	30,411	122,462

¹ Current unshipped export sales to date

² Shipped export sales to date; new marketing year is now in effect for corn and soybeans

Note: YTD = year-to-date. Marketing Year: wheat = 6/01-5/31, corn & soybeans = 9/01-8/31

Source: Foreign Agricultural Service/USDA (www.fas.usda.gov)

Table 13

Top 5 Importers¹ of U.S. Corn

Week ending 03/04/10	Total Commitments ²		% change current MY from last MY	Exports ³ 2008/09
	2009/10 Current MY	2008/09 Last MY		
	- 1,000 mt -			- 1,000 mt -
Japan	8,881	10,324	(14)	15,910
Mexico	6,277	5,596	12	7,454
Korea	4,398	2,961	49	5,129
Taiwan	2,059	2,133	(3)	3,198
Egypt	1,361	1,212	12	2,233
Top 5 importers	22,975	22,226	3	33,924
Total US corn export sales⁴	32,336	30,085	7	45,214
% of Projected	67%	64%		
Change from Last Week	339	-265		
Top 5 importers' share of U.S. corn export sales	71%	74%		
USDA forecast, March 2010	48,260	47,180	2	
Corn Use for Ethanol USDA forecast, March 2010	109,220	93,396	17	

(n) indicates negative number.

¹ Based on FAS Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year (MY) = Sep 1 - Aug 31.

² Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report.

³ FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm.

Table 14

Top 5 Importers¹ of U.S. Soybeans

Week ending 03/04/10	Total Commitments ²		% change current MY from last MY	Exports ³ 2008/09
	2009/10	2008/09		
	Current MY	Last MY		
	- 1,000 mt -			- 1,000 mt -
China	21,700	16,366	33	18,681
Mexico	2,141	1,919	12	3,098
Japan 1,	811	2,073	(13)	2,410
EU-25	2,532	2,080	22	2,180
Taiwan	1,249	1,151	9	1,592
Top 5 importers	29,434	23,590	25	27,961
Total US soybean export sales	35,768	27,926	28	
% of Projected	94%	80%		
Change from last week	(116)	837		
Top 5 importers' share of U.S. soybean export sales	82%	84%		
USDA forecast, February 2010	38,100	34,930	9	
Soybean Use for Biodiesel USDA forecast, February 2010	5,275	4,566	16	

(n) indicates negative number.

¹Based on FAS 2006/07 Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year (MY) = Sep 1 - Aug 31.²Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report.³FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm.

Table 15

Top 10 Importers¹ of All U.S. Wheat

Week Ending 03/04/2010	Total Commitments ²		% change current MY from last MY	Exports ³ 2008/09
	2009/10	2008/09		
	Current MY	Last MY		
	- 1,000 mt -			- 1,000 mt -
Japan	2,668	2,783	(4)	3,103
Nigeria	3,153	2,416	30	2,661
Mexico	1,778	2,428	(27)	2,423
Egypt 4	56	1,853	(75)	1,928
Philippines	1,564	1,421	10	1,480
Iraq	305	1,205	(75)	1,205
Korea, South	1,045	1,091	(4)	1,127
Brazil	214	773	(72)	789
Colombia	511	740	(31)	749
Taiwan	708	614	15	714
Top 10 importers	12,402	15,323	(19)	16,179
Total US wheat export sales	19,981	24,641	(19)	27,640
% of Projected	89%	89%		
Change from last week	408	363		
Top 10 importers' share of U.S. wheat export sales	62%	62%		
USDA forecast, March 2010	22,450	27,640	(19)	

(n) indicates negative number.

¹Based on FAS 2008/09 Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year = Jun 1 - May 31²Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report.³FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm.

Table 16

Grain Inspections for Export by U.S. Port Region (1,000 metric tons)

Port regions	Week ending 03/11/10	2010 YTD ¹	2009 YTD ¹	2010 YTD as % of 2009 YTD	Last 4-weeks as % of		Total ¹ 2009
					2009	3-yr. avg.	
Pacific Northwest							
Wheat	47	2,010	1,812	111	128	95	10,091
Corn	223	1,660	1,304	127	118	99	8,498
Soybeans	217	2,802	2,233	125	128	132	9,743
Total	487	6,473	5,349	121	125	109	28,332
Mississippi Gulf							
Wheat	41	639	685	93	85	52	4,019
Corn	535	5,149	5,322	97	108	91	28,843
Soybeans	441	6,392	5,832	110	130	125	21,831
Total	1,017	12,180	11,838	103	115	100	54,693
Texas Gulf							
Wheat	143	1,570	978	160	227	178	5,735
Corn	27	403	401	101	75	79	1,968
Soybeans	0	647	400	162	116	233	2,402
Total	170	2,620	1,779	147	159	151	10,105
Great Lakes							
Wheat	0	2	0	600	0	0	990
Corn	0	0	0	n/a	n/a	n/a	353
Soybeans	0	0	0	n/a	n/a	0	781
Total	0	2	0	600	0	0	2,124
Atlantic							
Wheat	0	22	82	26	0	0	552
Corn	0	78	26	297	660	64	472
Soybeans	41	461	290	159	228	338	1,268
Total	41	561	398	141	158	129	2,292
U.S. total from ports²							
Wheat	231	4,243	3,557	119	143	104	21,387
Corn	785	7,291	7,053	103	109	91	40,134
Soybeans	700	10,302	8,754	118	132	134	36,025
Total	1,715	21,836	19,364	113	124	108	97,546

¹ Includes weekly revisions, some regional totals may not add exactly due to rounding.

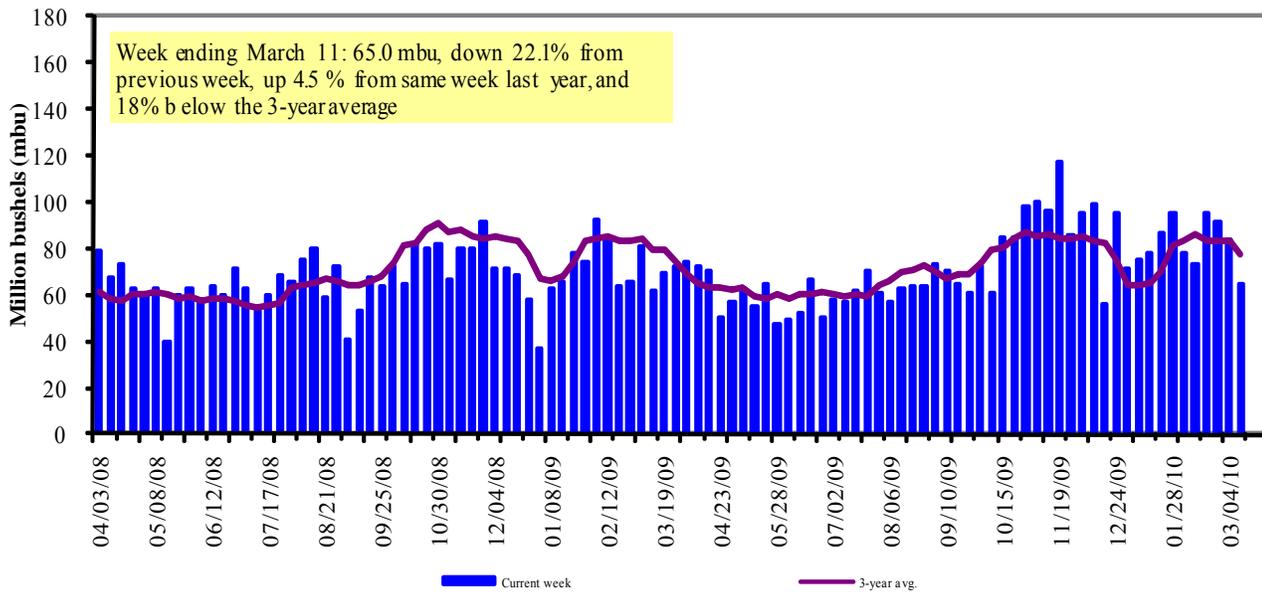
² Total includes only port regions shown above

Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov); YTD= year-to-date; n/a = not applicable

The United States exports approximately 26 percent of the wheat, soybeans, and corn it produces. On average, this includes 50 percent of its wheat, 37 percent of its soybeans, and 18 percent of its corn.

Figure 14

U.S. grain inspected for export (wheat, corn, and soybeans)

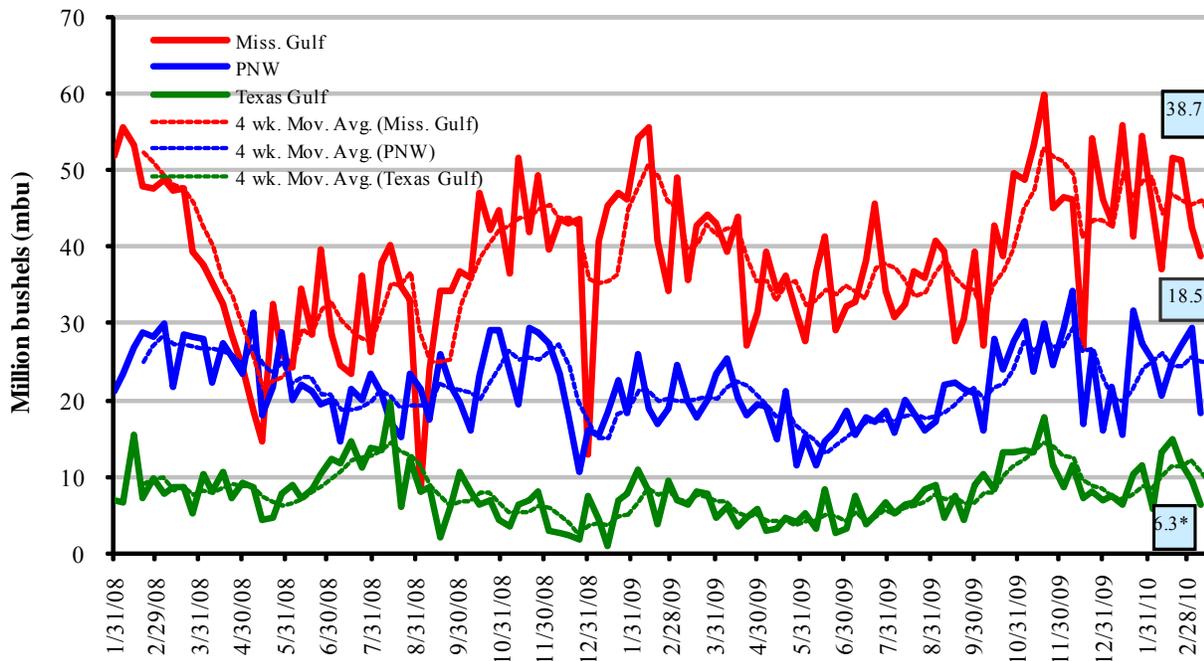


Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)

Note: 3-year average consists of 4-week running average

Figure 15

Weekly U.S. Grain Inspections: U.S. Gulf and PNW (wheat, corn, and soybeans)



Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov): *mbu, this week.

March 11, % change from:	MS Gulf	TX Gulf	U.S. Gulf	PNW
Last week	down 9	down 33	down 13.3	down 37
Last year (same week)	up 8.4	down 4	up 7	down 6.3
3-yr avg. (4-wk mov. avg.)	down 16	down 11	down 15.4	down 6

Ocean Transportation

Table 17

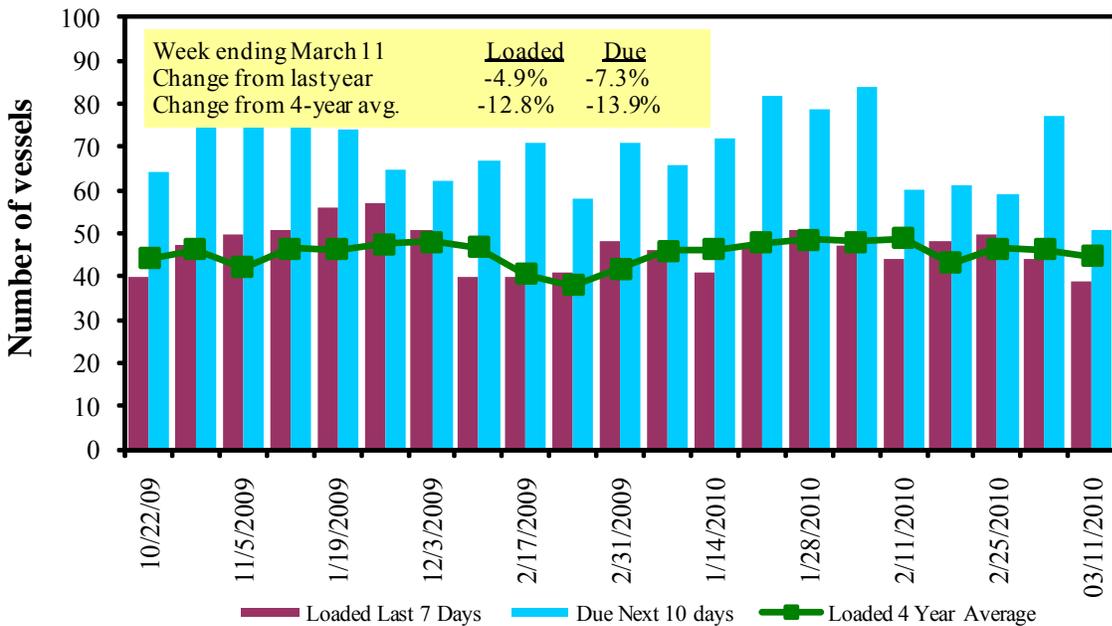
Weekly Port Region Grain Ocean Vessel Activity (number of vessels)

Date	Gulf			Pacific Northwest	Vancouver B.C.
	In port	Loaded 7-days	Due next 10-days	In port	In port
3/11/2010	62	39	51	8	9
3/4/2010	63	44	77	7	15
2009 range	(18..72)	(21..57)	(37..86)	(2..19)	(3..19)
2009 avg.	37	39	55	10	9

Source: Transportation & Marketing Programs/AMS/USDA

Figure 16

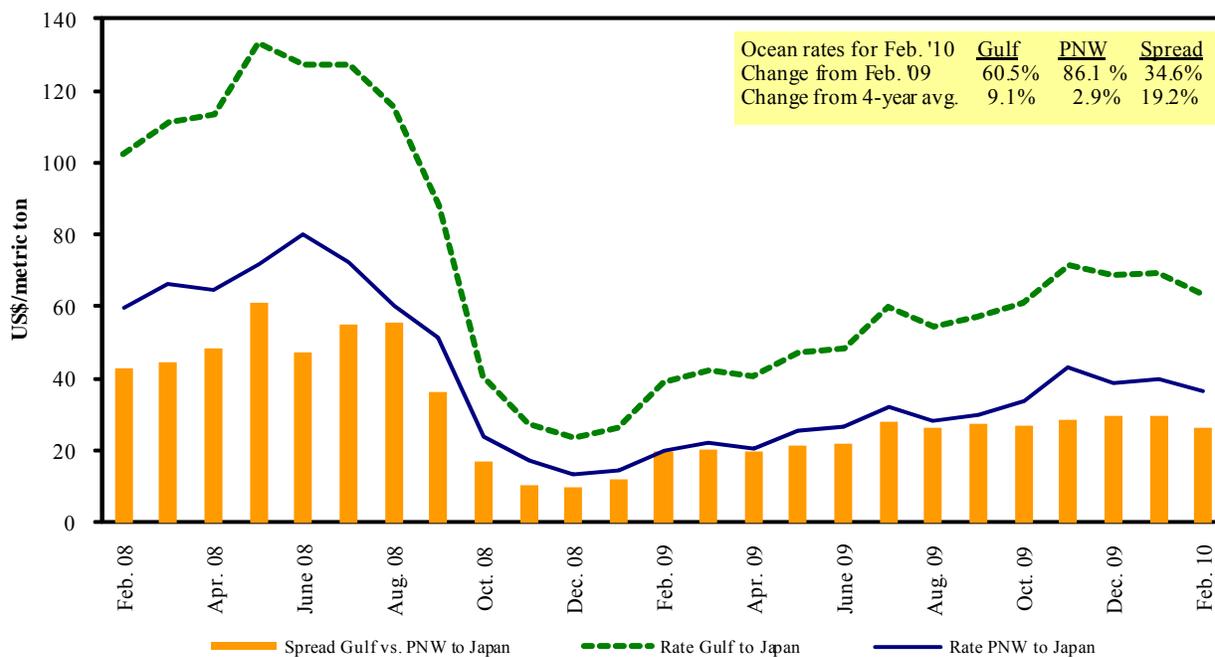
U.S. Gulf¹ Vessel Loading Activity



Source: Transportation & Marketing Programs/AMS/USDA
¹U.S. Gulf includes Mississippi, Texas, and East Gulf.

Figure 17

Grain Vessel Rates, U.S. to Japan



Source: Drewry Shipping Consultants Ltd (www.drewry.co.uk)/O'Neil Commodity Consulting

Table 18

Ocean Freight Rates For Selected Shipments, Week Ending 3/13/2010

Export region	Import region	Grain types	Loading date	Volume loads (metric tons)	Freight rate (US\$/metric ton)
U.S. Atlantic	Poland	Soybeans	Mar 9/15	24,000	50.00
U.S. Gulf	Morocco	Wheat	Mar 15/25	30,000	46.00
U.S. Gulf	Morocco	Wheat	Feb 25/28	30,000	41.00
U.S. Gulf	Morocco	Wheat	Feb 8/10	25,000	46.00
U.S. Gulf	Egyptian Mediterranean	Hvy Grain	Jan 7/12	60,000	39.00
U.S. Gulf	Djibouti ¹	Wheat	Jan 1/10	2,770	114.50
Brazil	Morocco	Corn O	ct 25/Nov 5	25,000	29.00
Ukraine	Kenya	Wheat	Dec 25/30	25,000	52.00
Ukraine	Mediterranean	Wheat	Dec 14/18	30,000	20.00
France	Algeria	Wheat	Nov 5/15	25,000	29.50
France	Algeria	Hvy Grain	Jan 15/20	28,500	28.25
River Plate	Continent	Grain	Dec 20/28	25,000	36.50
River Plate	Continent	Grain	Dec 1/10	25,000	48.00
River Plate	Continent	Grain	Nov 25/30	25,000	40.00

Rates shown are for metric ton (2,204.62 lbs. = 1 metric ton), F.O.B., except where otherwise indicates; op = option

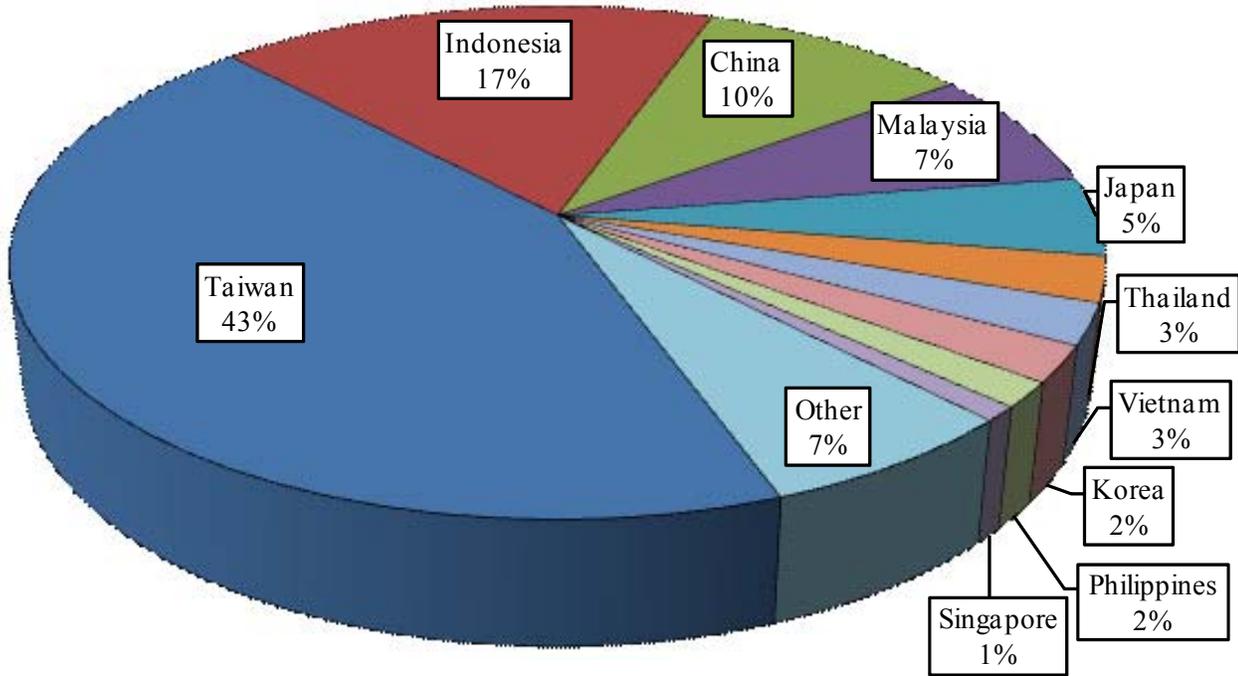
¹75 percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

Source: Maritime Research Inc. (www.maritime-research.com)

In 2009, containers were used to transport 5 percent of total waterborne grain exports, and 6 percent of U.S. grain exports to Asia.

Figure 18

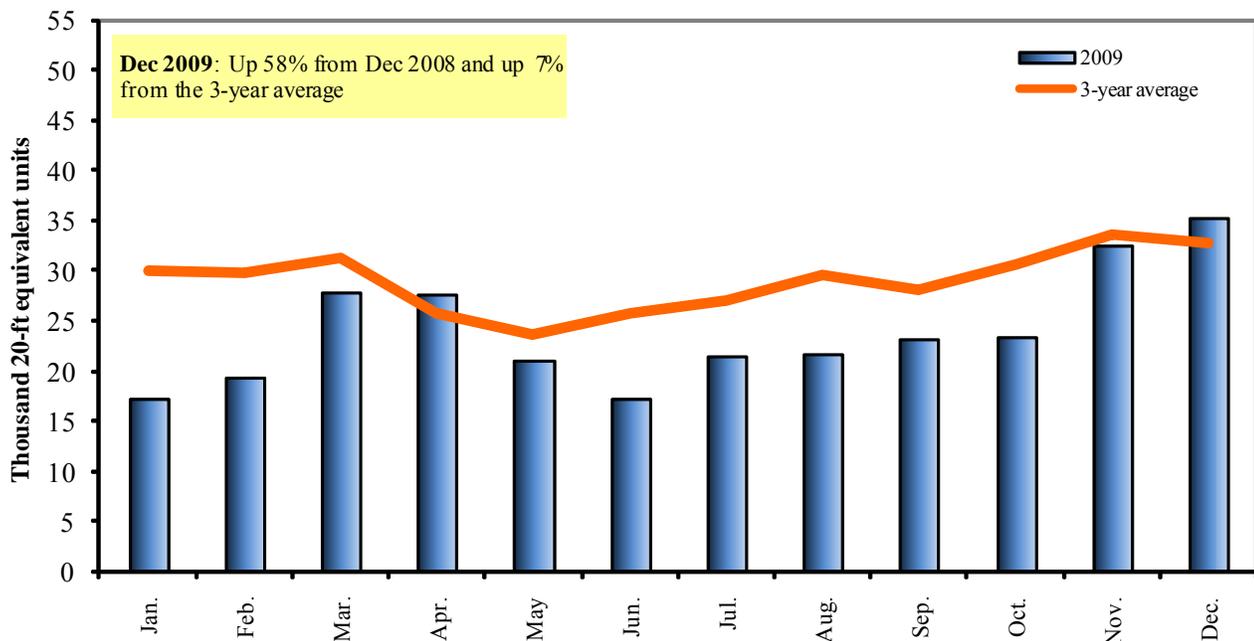
Top 10 Destination Markets for U.S. Containerized Grain Exports, December 2009



Source: Port Import Export Reporting Service (PIERS)

Figure 19

Monthly Shipments of Containerized Grain to Asia



Source: Port Import Export Reporting Service (PIERS), *Journal of Commerce*

Contacts and Links

Coordinators

Surajudeen (Deen) Olowolayemo	surajudeen.olowolayemo@ams.usda.gov	(202) 694 - 3050
Pierre Bahizi	pierre.bahizi@ams.usda.gov	(202) 694 - 2503
Daniel Nibarger	daniel.nibarger@ams.usda.gov	(202) 436 - 9713

Weekly Highlight Editors

Marina Denicoff	marina.denicoff@ams.usda.gov	(202) 694 - 2504
Surajudeen (Deen) Olowolayemo	surajudeen.olowolayemo@ams.usda.gov	(202) 694 - 3050
April Taylor	april.taylor@ams.usda.gov	(202) 295 - 7374
Daniel Nibarger	daniel.nibarger@ams.usda.gov	(202) 436 - 9713

Grain Transportation Indicators

Surajudeen (Deen) Olowolayemo	surajudeen.olowolayemo@ams.usda.gov	(202) 694 - 3050
-------------------------------	--	------------------

Rail Transportation

Marvin Prater	marvin.prater@ams.usda.gov	(202) 694 - 3051
Johnny Hill	johnny.hill@ams.usda.gov	(202) 694 - 2506
Daniel Nibarger	daniel.nibarger@ams.usda.gov	(202) 436 - 9713
Isaac Weingram	isaac.weingram@ams.usda.gov	(202) 694 - 2500

Barge Transportation

Nicholas Marathon	nick.marathon@ams.usda.gov	(202) 694 - 2508
April Taylor	april.taylor@ams.usda.gov	(202) 295 - 7374

Truck Transportation

April Taylor	april.taylor@ams.usda.gov	(202) 295 - 7374
Ron Hagen	ron.hagen@ams.usda.gov	(202) 694 - 2505

Grain Exports

Johnny Hill	johnny.hill@ams.usda.gov	(202) 694 - 2506
Marina Denicoff	marina.denicoff@ams.usda.gov	(202) 694 - 2504

Ocean Transportation

Surajudeen (Deen) Olowolayemo (Freight rates and vessels)	surajudeen.olowolayemo@ams.usda.gov	(202) 694 - 3050
April Taylor (Container rates)	april.taylor@ams.usda.gov	(202) 295 - 7374

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