



## Export/Import Profile

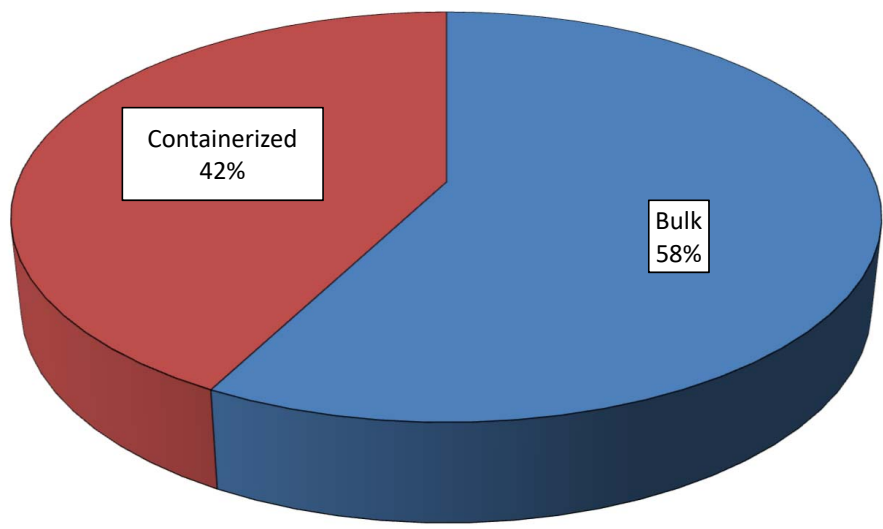
# Seattle, WA

The Port of Seattle, WA, is located in the northwest region of the U.S. West Coast. In August 2015, the ports of Seattle and Tacoma, WA, formed the Northwest Seaport Alliance. The Alliance unified the two ports' marine cargo terminal investments, operations, planning and marketing to strengthen the Puget Sound Gateway and attract more marine cargo to the region. Over 1,900 vessels called the port alliance terminals in 2017 moving more than 27.5 million metric tons of total cargo including more than 3.7 million twenty-foot equivalent units.

### Exports

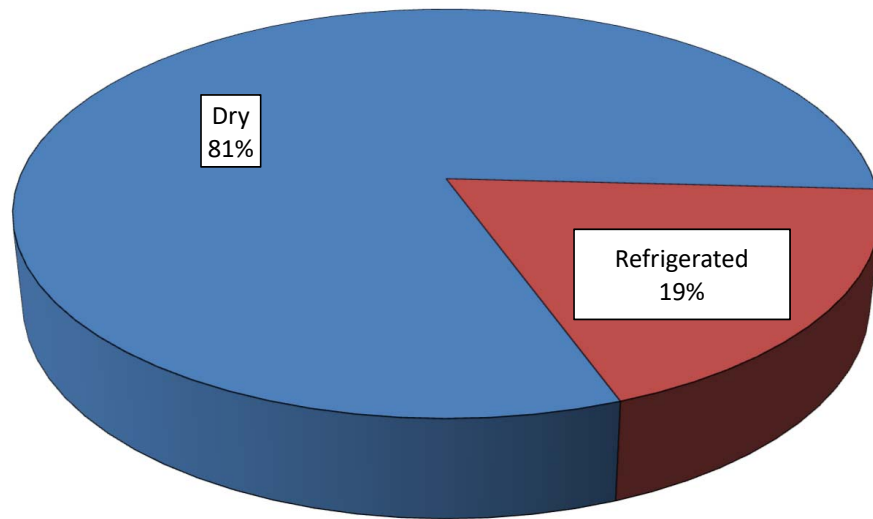
In 2017, the Port of Seattle ranked 5th in the nation for total waterborne agricultural exports and 7th for containerized waterborne agricultural exports. The port moved more than 5.6 million metric tons of waterborne agricultural export cargo in 2017. Approximately 58 percent of these products moved in bulk vessels. Soybeans and grain products, together, represented approximately 59 percent of the port's agricultural exports. Blue Water Shipping Co. handled more than half of agricultural exports from Seattle in 2017. The top destination markets were China, Japan, and South Korea.

**U.S. Waterborne Agricultural Exports Through Seattle, WA, 2017**



Source: IHS Markit/PIERS

## U.S. Waterborne Agricultural Exports Through Seattle, WA, 2017



Source: IHS Markit/PIERS

## U.S. Waterborne Agricultural Exports Through Seattle, WA, 2017

Commodity	Metric Tons	Share	U.S. Share
Soybeans	1,979,664	35%	4%
Grain products, bread, flour	1,342,301	24%	3%
Animal feed	821,474	14%	8%
Vegetables	642,278	11%	32%
Fruit	199,709	4%	16%
Frozen fish	143,900	3%	18%
Meat	106,218	2%	4%
Dairy products	91,078	2%	12%
Grocery items	65,822	1%	2%
Bulbs and seeds	61,282	1%	8%
Other	216,332	4%	
<b>Total</b>	<b>5,670,057</b>	<b>100%</b>	<b>4%</b>

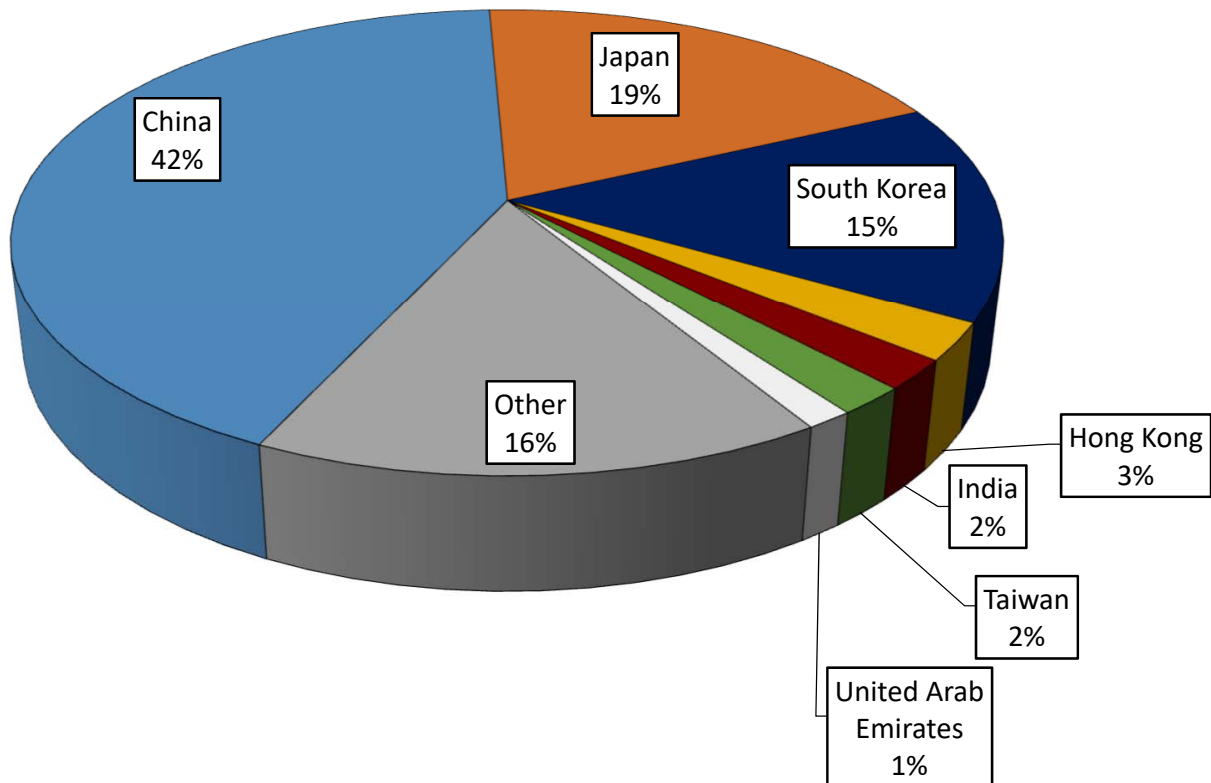
Source: IHS Markit/PIERS

## U.S. Containerized Waterborne Agricultural Exports Through Seattle, WA, 2017

Commodity	Metric Tons	*TEU	Share	U.S. Share
Animal feed	820,175	67,659	34%	11%
Vegetables	641,034	42,454	27%	33%
Fruit	199,081	17,935	8%	21%
Frozen fish	143,661	12,095	6%	19%
Meat	105,806	8,881	4%	4%
Dairy products	90,915	6,775	4%	12%
Grocery items	65,759	6,514	3%	2%
Bulbs and seeds	60,932	4,686	3%	9%
Soybeans	30,802	1,869	1%	1%
Bulk grains	30,206	1,644	1%	14%
Other	209,862	16,795	9%	
<b>Total</b>	<b>2,398,233</b>	<b>187,308</b>	<b>100%</b>	<b>7%</b>

Source: IHS Markit/PIERS  
 \*Twenty-foot equivalent unit (TEU)

## Top Destination Countries for U.S. Waterborne Agricultural Exports Through Seattle, WA, 2017



Source: IHS Markit/PIERS

## Top Shipping Lines Moving U.S. Waterborne Agricultural Exports Through Seattle, WA, 2017

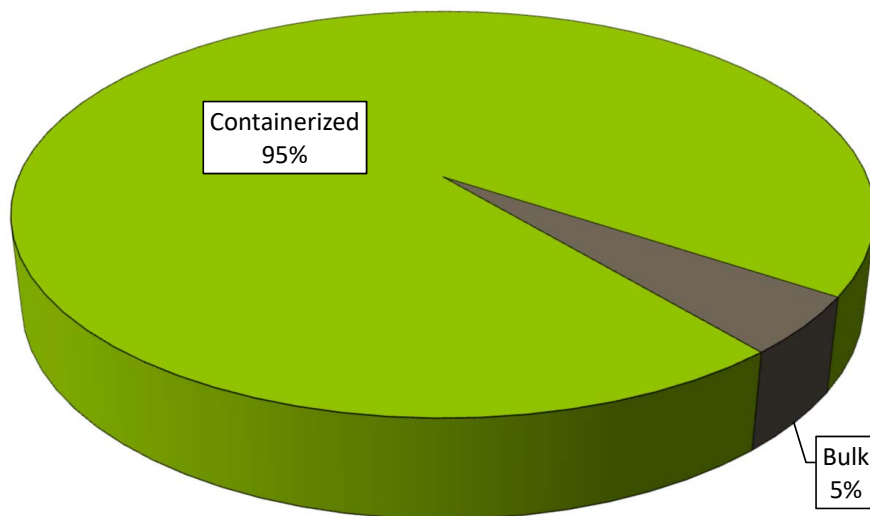
Shipping Line	Metric Tons	Share
Blue Water Shipping Co	3,011,476	53%
Maersk	477,889	8%
Mediterranean Shipping	361,468	6%
COSCO	283,585	5%
APL	222,500	4%
CMA-CGM	178,117	3%
Hamburg Sud	164,944	3%
Hapag Lloyd Line	145,367	3%
OOCL	141,211	2%
Unknown Bulk Carriers	136,412	2%
Other	547,090	10%
<b>Total</b>	<b>5,670,057</b>	<b>100%</b>

Source: IHS Markit/PIERS

## Imports

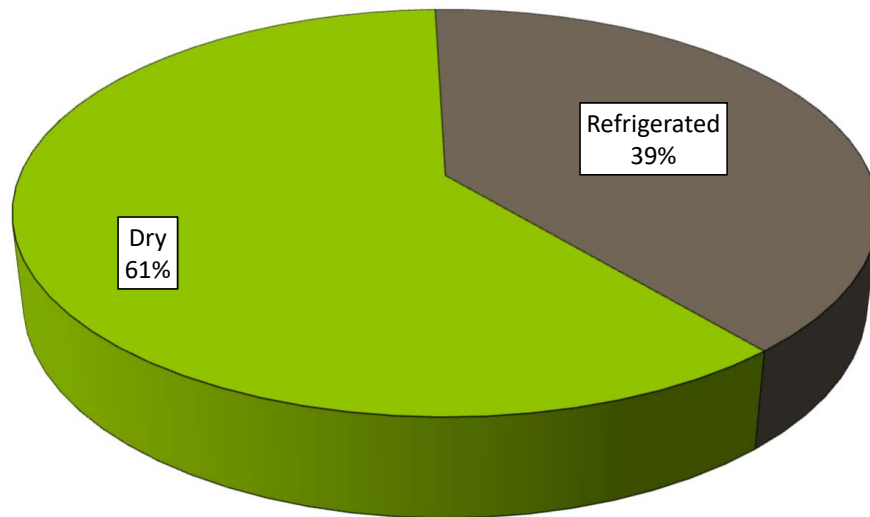
The Port of Seattle moved more than 784,000 metric tons of agricultural import cargo in 2017. Approximately 95 percent of these cargoes moved in containers. Nearly 40 percent of the port's agricultural imports required refrigeration. The top agricultural imports were coffee, bananas, and non-alcoholic beverages. The port's top shipping lines for agricultural imports included Mediterranean Shipping, Hapag Lloyd Line, and Hamburg Sud. The top origin countries were China, Guatemala, and Italy.

## U.S. Waterborne Agricultural Imports Through Seattle, WA, 2017



Source: IHS Markit/PIERS

## U.S. Waterborne Agricultural Imports Through Seattle, WA, 2017



Source: IHS Markit/PIERS

## U.S. Waterborne Agricultural Imports Through Seattle, WA, 2017

Commodity	Metric Tons	Share	U.S. Share
Coffee	90,776	12%	4%
Bananas	84,963	11%	2%
Non-alcoholic beverages	69,585	9%	2%
Fruit	44,433	6%	2%
Wine	40,849	5%	1%
Meat	37,400	5%	4%
Molasses, treacle	36,079	5%	5%
Soybeans	32,482	4%	6%
Frozen fish	30,309	4%	3%
Sugar	28,393	4%	1%
Other	289,126	37%	
<b>Total</b>	<b>784,395</b>	<b>100%</b>	<b>2%</b>

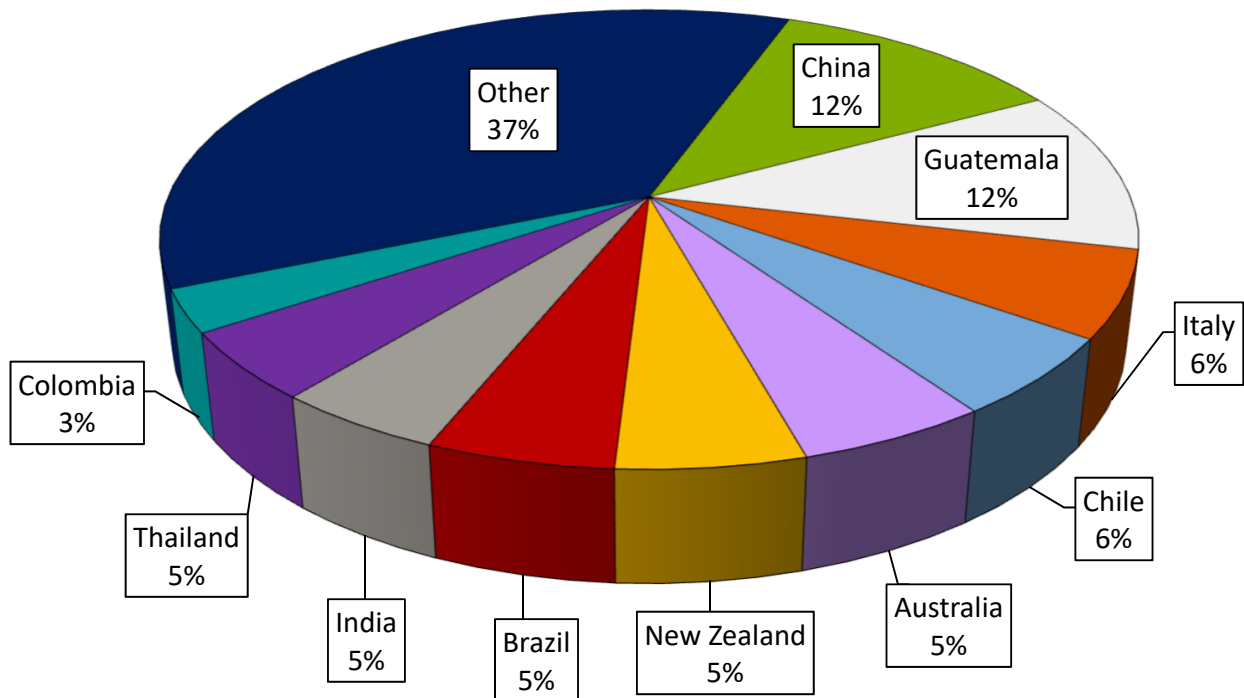
Source: IHS Markit/PIERS

## U.S. Containerized Waterborne Agricultural Imports Through Seattle, WA, 2017

Commodity	Metric Tons	*TEU	Share	U.S. Share
Coffee	90,776	4,999	12%	6%
Bananas	84,963	9,294	11%	2%
Non-alcoholic beverages	69,585	5,721	9%	2%
Fruit	44,433	4,205	6%	2%
Wine	40,622	5,384	5%	2%
Meat	37,400	2,100	5%	4%
Soybeans	32,482	1,703	4%	8%
Frozen fish	30,309	2,860	4%	3%
Sugar	28,393	1,583	4%	6%
Beer, ale	26,780	2,555	4%	1%
Other	262,375	23,081	35%	
<b>Total</b>	<b>748,119</b>	<b>63,486</b>	<b>100%</b>	<b>2%</b>

Source: IHS Markit/PIERS  
 \*Twenty-foot equivalent unit (TEU)

## Top Origin Countries for U.S. Waterborne Agricultural Imports Through Seattle, WA, 2017



Source: IHS Markit/PIERS

**Top Shipping Lines Moving U.S. Waterborne Agricultural Imports  
Through Seattle, WA, 2017**

<b>Shipping Line</b>	<b>Metric Tons</b>	<b>Share</b>
Mediterranean Shpg	216,562	28%
Hapag Lloyd Line	209,415	27%
Hamburg Sud	89,036	11%
Maersk	44,886	6%
APL	33,424	4%
OOCL	31,122	4%
ANL Container Line	23,597	3%
CMA-CGM	20,684	3%
COSCO	18,256	2%
Champion Tankers AS	17,500	2%
Other	79,912	10%
<b>Total</b>	<b>784,395</b>	<b>100%</b>

Source: IHS Markit/PIERS