



Export/Import Profile

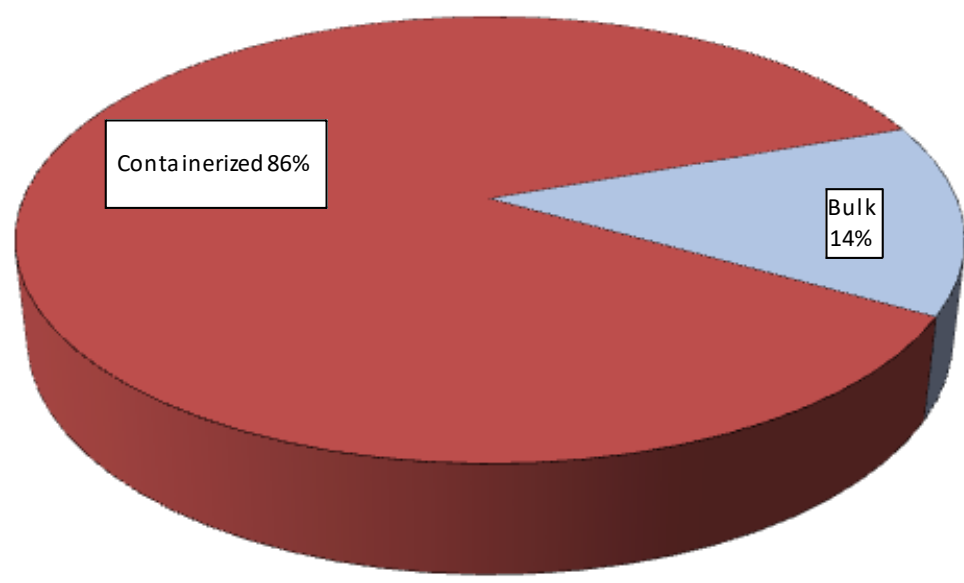
Baltimore, MD

The Port of Baltimore, MD, is located in the Mid-Atlantic region of the United States. Of the East Coast ports, Baltimore is in closest proximity to the Midwest region, which allows it to serve the agricultural heartland with necessary imports and access to export markets. The port handles approximately 38 million tons of cargo annually in total and specializes in roll-on/roll-off transportation for farm and construction equipment as well as automobile trade. Each year, more than 2,000 cargo vessels and cruise ships call on the Port of Baltimore.

Exports

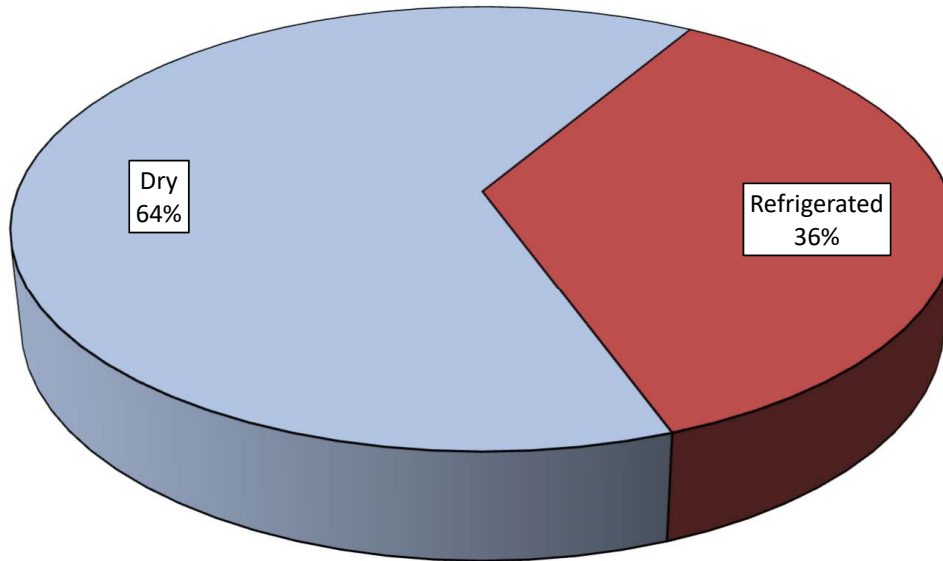
In 2017, the Port of Baltimore ranked 29th in the nation for waterborne agricultural exports, moving more than 213,000 metric tons of agricultural products. Approximately 86 percent of these cargoes moved in containers. The commodities with the largest volume were meat, representing 18 percent and prepared grocery items representing 17 percent of the port's agricultural exports. The top shipping lines included Hapag Lloyd and Evergreen; the top destination markets were Colombia, Israel, Chile and Taiwan.

U.S. Waterborne Agricultural Exports Through Baltimore, MD, 2017



Source: IHS Markit/PIERS

U.S. Waterborne Agricultural Exports Through Baltimore, MD, 2017



Source: IHS Markit/PIERS

U.S. Waterborne Agricultural Exports Through Baltimore, MD, 2017

Commodity	Metric Tons	Share	U.S. Share
Meat	37,628	18%	1%
Grocery items	35,247	17%	1%
Soybeans	31,078	15%	0%
Poultry	23,248	11%	1%
Grain products, bread, flour	19,505	9%	0%
Animal feed	9,968	5%	0%
Bulbs and seeds	7,705	4%	1%
Dairy products	4,766	2%	1%
Candy, confections	4,018	2%	1%
Non-alcoholic beverages	3,986	2%	0%
Other	36,148	17%	
Total	213,299	100%	0.1%

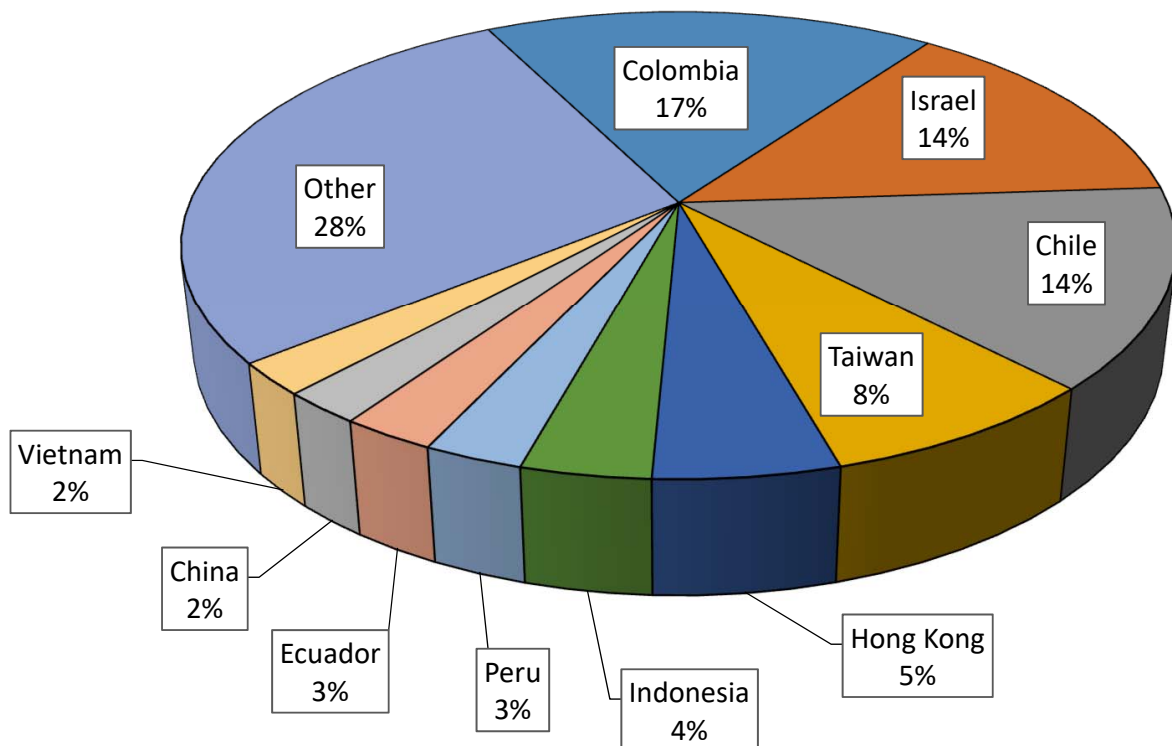
Source: IHS Markit/PIERS

U.S. Containerized Waterborne Agricultural Exports Through Baltimore, MD, 2017

Commodity	Metric Tons	*TEU	Share	U.S. Share
Meat	37,628	2,882	20%	1%
Grocery items	35,049	4,138	19%	1%
Poultry	23,174	1,776	13%	1%
Soybeans	19,070	1,400	10%	1%
Animal feed	9,402	927	5%	0%
Bulbs and seeds	7,705	451	4%	1%
Dairy products	4,763	363	3%	1%
Candy, confections	4,018	530	2%	3%
Non-alcoholic beverages	3,986	357	2%	0%
Grain products, bread, flour	3,594	326	2%	0%
Other	35,355	3,438	19%	
Total	183,746	16,588	100%	1%

Source: IHS Markit/PIERS
 *Twenty-foot equivalent unit (TEU)

Top Destination Countries for U.S. Waterborne Agricultural Exports Through Baltimore, MD, 2017



Source: IHS Markit/PIERS

Top Shipping Lines Moving U.S. Waterborne Agricultural Exports Through Baltimore, MD, 2017

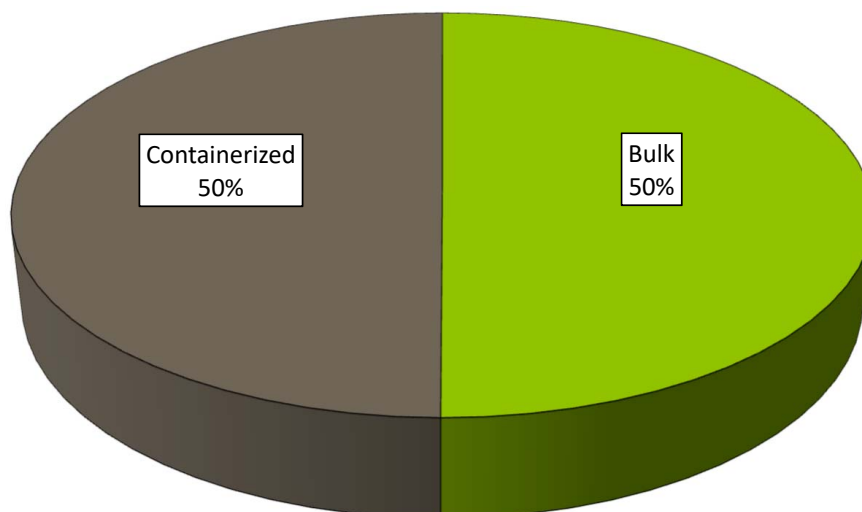
Shipping Line	Metric Tons	Share
Hapag Lloyd Line	37,862	18%
Evergreen	30,437	14%
Unknown Bulk Carriers	27,907	13%
Hamburg Sud	26,526	12%
Maersk	25,805	12%
Mediterranean Shipping	25,159	12%
Compania Chilena De Navegacion Interocean	22,102	10%
CMA-CGM	6,319	3%
Atlantic Container Line	4,509	2%
MOL	1,142	1%
Other	5,530	3%
Total	213,299	100%

Source: IHS Markit/PIERS

Imports

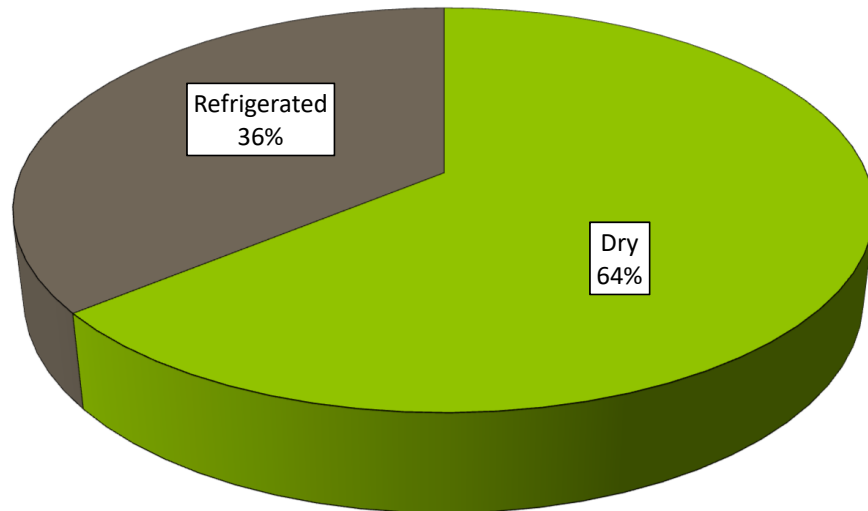
The Port of Baltimore moved nearly 2 million metric tons of agricultural import cargo in 2017. About 50 percent of these cargoes moved in containers. The top agricultural import was sugar representing more than 26 percent of the port's agricultural imports in 2017, and 23 percent of the total U.S. waterborne sugar imports for the year. The port's top shipping lines included Mediterranean Shipping, Dampskibsselskabet Norden, and Maersk; the top origin countries were Brazil, Belgium, and Guatemala.

U.S. Waterborne Agricultural Imports Through Baltimore, MD, 2017



Source: IHS Markit/PIERS

U.S. Waterborne Agricultural Imports Through Baltimore, MD, 2017



Source: IHS Markit/PIERS

U.S. Waterborne Agricultural Imports Through Baltimore, MD, 2017

Commodity	Metric Tons	Share	U.S. Share
Sugar	509,174	26%	23%
Coffee	283,448	14%	12%
Soybeans	179,495	9%	31%
Beer, ale	115,546	6%	6%
Molasses, treacle	98,836	5%	14%
Non-alcoholic beverages	58,566	3%	2%
Grocery items	54,045	3%	3%
Vegetables	53,222	3%	3%
Rice	50,306	3%	5%
Dextrose, glucose	41,744	2%	27%
Other	540,775	27%	
Total	1,985,159	100%	4%

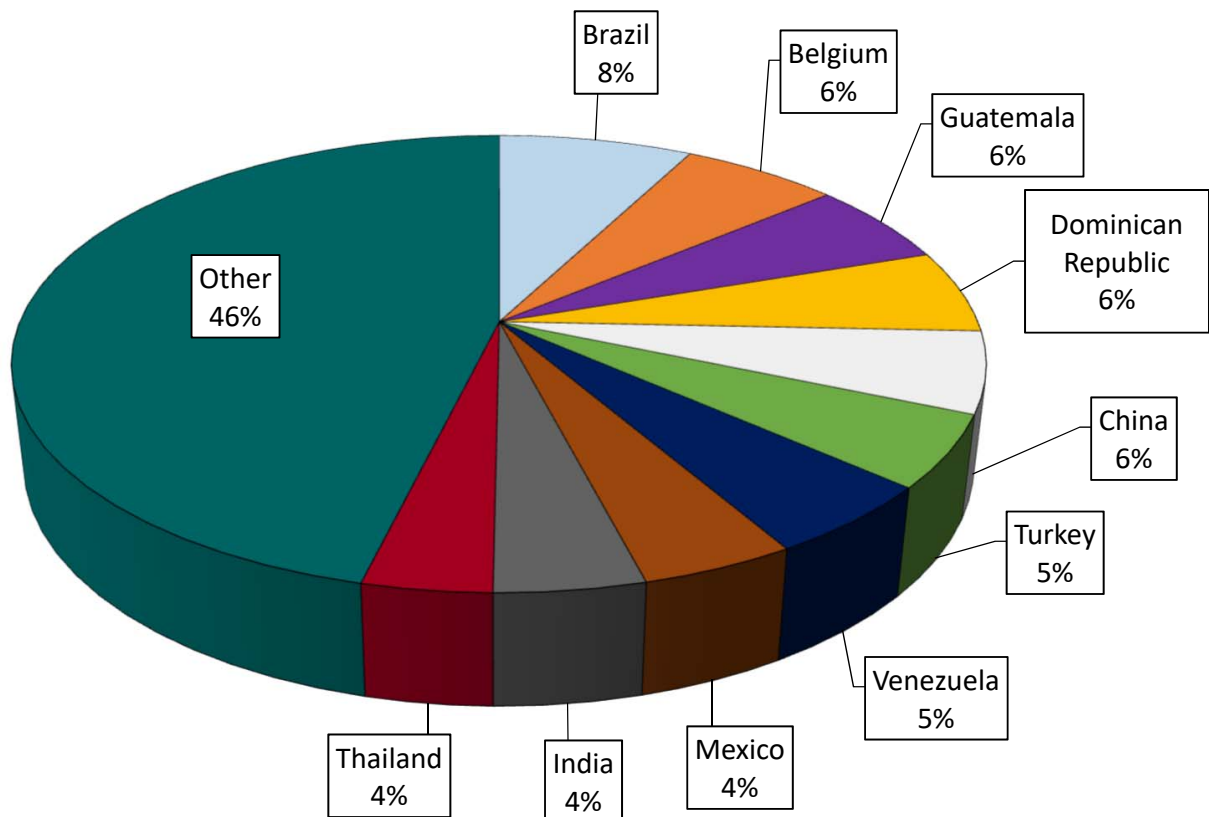
Source: IHS Markit/PIERS

U.S. Containerized Waterborne Agricultural Imports Through Baltimore, MD, 2017

Commodity	Metric Tons	*TEU	Share	U.S. Share
Beer, ale	115,546	9,420	12%	6%
Coffee	101,148	5,497	10%	6%
Soybeans	80,690	4,010	8%	21%
Non-alcoholic beverages	58,566	3,775	6%	2%
Grocery items	50,684	5,079	5%	3%
Rice	50,306	3,932	5%	5%
Vegetables	43,860	3,850	4%	3%
Herbs & spices	36,688	3,181	4%	7%
Candy, confections	35,434	3,355	4%	5%
Wine	33,364	3,345	3%	2%
Other	385,203	28,879	39%	
Total	991,489	74,322	100%	3%

Source: IHS Markit/PIERS
 *Twenty-foot equivalent unit (TEU)

Top Origin Countries for U.S. Waterborne Agricultural Imports Through Baltimore, MD, 2017



Source: IHS Markit/PIERS

**Top Shipping Lines Moving U.S. Waterborne Agricultural Imports
Through Baltimore, MD, 2015**

Shipping Line	Metric Tons	Share
Mediterranean Shpg	415,007	21%
Dampskibsselskabet Norden	251,798	13%
Maersk	217,269	11%
Evergreen	128,270	6%
Clipper Bulk Shpg	126,220	6%
Cargill Intl	94,496	5%
Hamburg Sud	78,956	4%
Hapag Lloyd Line	72,625	4%
Navieras Ultragas Ltda	63,676	3%
Unknown Bulk Carriers	63,263	3%
Other	473,580	24%
Total	1,985,159	100%

Source: IHS Markit/PIERS