



National Monthly Grass Fed Lamb and Goat Report

Negotiated Lamb - Wholesale

Item Description	(\$/lb)	Wtg Avg
Chops		
Loin		N/A
Rib		N/A
Roasts		
Rack		N/A
Shoulder		N/A
Leg, Bone-In		N/A
Leg, Boneless		N/A
Shank		
Ground Lamb		N/A
Stew Meat		N/A

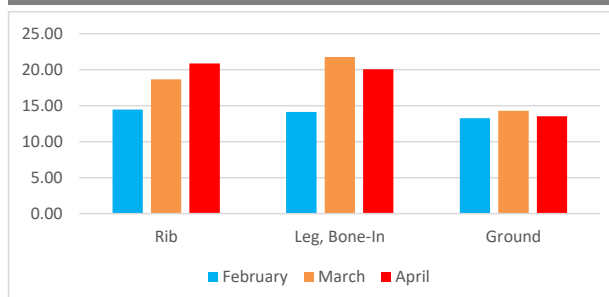
Goat - Direct to Consumer (Retail)

Item Description	(\$/lb)	Wtg Avg
Steaks		
Shank	5.95	20.42
Loin	14.95	39.50
Rib	9.99	30.59
Sirloin	24.99	24.99
Leg, Bone-In	10.95	32.83
Ground Goat	7.85	19.99
Stew Meat	9.95	30.59

Lamb - Direct to Consumer (Retail)

Item Description	(\$/lb)	Wtg Avg
Chops		
Loin	16.00	34.98
Rib	5.49	34.00
Roasts		
Rack	16.99	35.12
Sirloin	11.54	32.95
Shoulder	8.95	31.25
Leg, Bone-In	11.00	26.00
Leg, Boneless	11.99	23.00
Shank		
Ground Lamb	8.00	20.00
Stew Meat	9.50	22.99
Stew Meat	11.00	22.99

Grass Fed Goat Prices



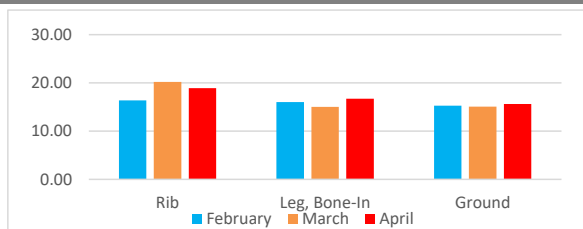
Lamb - Direct to Consumer Carcass³

Item Description	(\$/lb)	Wtg Avg
Whole Carcass	4.95	21.31
Half Carcass		12.86

Goat - Direct to Consumer Carcass

Item Description	(\$/lb)	Wtg Avg
Whole Carcass	8.50	21.00
Half Carcass		26.27

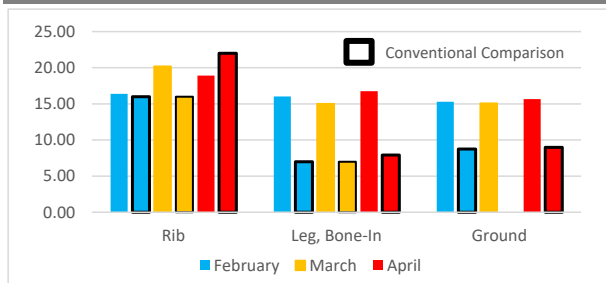
Grass Fed Lamb Prices



Direct to Consumer Carcass Fees⁴

Item Description	Each	Wtg Avg
Deposit		
Whole Carcass	40.00	100.00
Half Carcass		70.00
Processing		
Whole Carcass		65.00
Half Carcass		65.00

Grass Fed Lamb v. Conventional Commodity⁵



Cost of Production⁶

NASS 17 State \$/AUM Grazing Fees 2021 Survey	19.90
Grazing Feed Estimates Based on Grass Hay Prices	
Good Tallgrass Pasture \$/AUM	31.25
Fair to Good Pasture \$/AUM	23.44

1. Prices in dollars per pound unless otherwise noted 2. Data for this report is derived from a sample of producers and retailers 3. Hanging weight price without processing fees 4. Fees are paid by consumers to producers directly for both grass fed lamb and goat 5. Source for Conventional Commodity prices: USDA-AMS Livestock, Poultry, and Grain Market News "National Retail Report-Lamb/Veal" 6. Animal Unit Months (AUM) conversion for goat and sheep can be found at <https://www.extension.iastate.edu/agdm/wholefarm/html/c2-23.html>