

NATIONAL APPLE PROCESSING REPORT



United States
Department of
Agriculture

Agricultural Marketing Service
Specialty Crops Program
Market News Division

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2017 Crop

APPLES UTILIZED FOR PROCESSING IN 2,000 LB (1 TON) UNITS

Week Ending		24-Mar	31-Mar	7-Apr	14-Apr	Total To Date		Final
						2017	2016	
Appalachian (VA - WV - MD - PA)	Juice	423	920	656	298	28,525	44,525	46,523
	Canners	2,513	2,071	2,978	2,660	128,394	126,611	169,597
	Total	2,936	2,991	3,634	2,958	156,919	171,136	216,120
California	Juice	0	0	0	0	229,236	46,606	46,606
	Peelers	0	0	0	0	4,102	4,719	7,782
	Total	0	0	0	0	27,028	51,325	54,388
Washington	Juice	8,502	7,749	6,415	6,511	186,920	180,309	252,534
	Peelers	4,427	4,305	3,685	4,642	142,250	120,040	173,052
	Total	12,929	12,054	10,100	11,153	329,170	300,349	425,586
TOTAL		15,865	15,045	13,734	14,111	513,117	522,810	696,094

APPALACHIAN DISTRICT (VA, WV, MD, PA): Trading very light on light supplies. Some shipper are finished running for the season. Juice stock various varieties per cwt U.S. Cider grade \$12.00-14.00 contracts lower. After a very warm couple of days with highs in the eighties, temperatures dropped 30-40 degrees in the District to cooler than normal temperatures with precipitation. Cherries were starting to bloom in the lower parts of the District and apples were in various stages of green tip depending on variety.

MICHIGAN: Trading is slow for processing grade offerings and fairly slow for light offerings of juice apples. Prices are unchanged with processing grade apples at mostly 16.00 per cwt. and juice apples from 12.00- 13.00, mostly 13.00 per cwt. f.o.b. or picked up at farm. The Michigan Processing Apple Growers Marketing Committee did not negotiate a minimum juice price or for undersize process apples for the 2017 season. MACMA did negotiate the following processing peeler and canner apple prices with several processors for the 2017 crop, 2-1/2 inch and up per cwt.: Idared 14.50, Jonagold and Crispin 14.00, hard varieties (including Jonathan, Empire and Jonathan) 13.00, soft varieties (mostly McIntosh, Red Delicious and summer varieties) 10.50.

NEW YORK: Movement of apples for juice stock from packinghouse sorts is expected to remain about the same. Trading is moderate. Prices Juice Stock from packinghouse sorts higher. Purchase prices listed below are variety, size and quality dependent. Prices for processing apples on Wednesday, April 18, 2018 F.O.B. packing house or receiving station per cwt. 2017 crop: Juice Stock - (Utilizing All Available Varieties from packinghouse sorts) \$13.00-\$16.00 mostly \$14.00-15.00. Prices listed include previous commitments.

WASHINGTON: Offerings to processors heavy. Trading moderate. Prices generally unchanged. Prices for Wednesday, April 18, 2018, F.O.B. Packing house or receiving station per ton 2017 Crop. Fairly wide range in prices. Juice \$70.00-100.00, mostly \$70.00-90.00, some \$40.00-60.00, occasional higher. Peelers \$160.00-190.00, mostly \$160.00-170.00, some \$140.00, occasional higher and lower.

APPLE JUICE CONCENTRATE

-DOMESTIC UNITED STATES: Prices for apple juice concentrate for the period April 12, 2018 - April 18, 2018. Prices represent open (spot) market sales/offerings, F.O.B Shipping Point, Shipping Point Basis with of Acidity 1.0-3.5 percent weight/weight as malic acid, color 40-70 percent, brix minimum of 70.0, various containers (drums, bins, or bulk liquid packaging). May include promotional allowances or other incentives. No consideration is given to after-sale adjustments unless otherwise stated. Brokerage fees paid by the shipper are included in the price reported. Excludes freight charges, containers included unless otherwise stated. Prices offered per gallon basis in U.S. Dollars. United States Sales/Offerings fairly light \$7.75-\$9.00 mostly \$7.75-\$8.50.

-IMPORTS - PORTS OF ENTRY EAST COAST: Prices for apple juice concentrate for the period April 12, 2018 - April 18, 2018. Acidity 1.0-3.5 percent weight/weight as malic acid, color 40-70 percent, brix minimum of 70.0, various containers (drums, bins, or bulk liquid packaging). Sales Ex Doc, excludes freight charges, all duties paid, containers included unless otherwise stated. Prices offered to importers per gallon basis in U.S. Dollars. China Sales/Offerings moderate \$6.50-\$7.50 mostly \$6.50-\$7.00. South America Sales/Offerings insufficient to quote. Europe supplies insufficient to quote.

ORGANIC: South America Sales/Offerings insufficient to quote. Turkey supplies insufficient to quote.

-IMPORTS - PORTS OF ENTRY WEST COAST: Prices for apple juice concentrate for the period April 12, 2018 - April 18, 2018. Acidity 1.0-3.5 percent weight/weight as malic acid, color 40-70 percent, brix minimum of 70.0, various containers (drums, bins, or bulk liquid packaging). Sales Ex Doc, excludes freight charges, all duties paid, containers included unless otherwise stated. Prices offered to importers per gallon basis in U.S. Dollars. China Sales/Offerings moderate \$6.35-\$7.35. South America/Sales Offerings insufficient to quote.

NATIONAL SHIPPING POINT TRENDS

Unless otherwise stated, shipments, crossings or imports are for the **weeks ending March 31, April 07, and 14, 2018** in that order in thousand hundredweight (cwt) or 100,000 pound units. Expected movement is for **the period April 08-21, 2018**. Prices are for **Monday, April 16, 2018 compared to Monday, April 09, 2018**. Unless otherwise stated, sales are F.O.B. Shipping Point Basis (including Delivered Sales, F.O.B. Shipping Point Basis) or port of entry and extra services are included. Prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. No consideration is given to after-sale adjustments unless otherwise stated. Brokerage fees paid by shipper are included in the price reported.

---APPLES: YAKIMA VALLEY AND WENATCHEE DISTRICT WASHINGTON---2017 CROP Shipments 1277-1231-1262 (Includes Exports 442-400-408)---Movement expected about the same. Trading moderate. Prices generally unchanged. Washington Extra Fancy carton tray pack Red Delicious 72s mostly 12.00-14.00, 80-113s mostly 13.00-15.00, 125s 13.00-15.00; Golden Delicious 72-80s mostly 22.00-24.00, 88s mostly 21.00-23.00, 100s mostly 18.00-20.00, 113s mostly 16.00-18.00, 125s 15.00- 17.00; Fuji 72s mostly 18.00-21.00, 80s mostly 20.00-22.00, 88s mostly 17.00-19.00, 100s mostly 14.00- 16.00, 113-125s mostly 13.00-15.00; Granny Smith 72s mostly 30.00-33.00, 80s mostly 25.00-28.00, 88s mostly 23.00-26.00, 100s mostly 17.00-20.00, 113s mostly 16.00-18.00, 125s mostly 13.00-15.00; Gala 64-72s mostly 21.00-23.00, 80s mostly 22.00-24.00, 88s mostly 18.00-21.00, 100s mostly 16.00-18.00, 113s mostly 15.00-17.00, 125s 13.00-15.00; Honeycrisp 72-80s mostly 46.00-50.00, 88s mostly 45.00- 48.00, 100s mostly 32.00-35.00, 113s mostly 25.00-27.00; ORGANIC Gala 72-80s mostly 38.00-42.00, 88s mostly 36.00-40.00, 100s mostly 23.00-27.00, 113s mostly 21.00-25.00

NEW YORK---Shipments 66-64-64---Movement expected to remain about the same. Trading moderate. Prices generally unchanged. Cartons U.S. Extra Fancy 12 3-pound film bags 2 1/2 inch minimum Red Delicious mostly 18.00-19.00; Golden Delicious mostly 21.00-22.00; McIntosh mostly 19.00-22.00; Empire mostly 20.00. Cartons U.S. Extra Fancy tray pack Golden Delicious 72s-88s mostly 24.00-26.00; Fuji 72s-88s mostly 28.00-29.00; McIntosh 72s-88s mostly 25.00-28.00; Empire 72s-88s mostly 23.00-26.00.

CHILE---Imports-23-34-58---Imports via boat. Movement expected to increase. PORT OF ENTRY: PHILADELPHIA AREA. Supply very light. Trading fairly slowly. Prices lower. Cartons tray pack Royal Gala Market Extra Fancy 70s and 80s mostly 22.00-24.00; 90s mostly 20.00-22.00; 100s mostly 20.00.

MICHIGAN---Shipments 40-38*-37---Movement expected about the same. Trading fairly slow. Prices unchanged. Cartons U.S. Extra Fancy 12 3-lb film bags 2-1/2 inch min. Gala mostly 20.00-22.00, Red Delicious mostly 16.00-19.00, Golden Delicious and McIntosh mostly 18.00- 20.00, Fuji mostly 22.00-24.00, Tray pack Gala 88s mostly 28.00-32.00, 125s 20.00-24.00, Red Delicious 88s mostly 21.00-23.00, 125s 17.00-18.00, McIntosh 88s mostly 26.00-28.00, Golden Delicious 88s mostly 24.00- 26.00, Fuji 28.00-32.00. Supply of Fuji and McIntosh light, others fairly light. revised.

APPALACHIAN DISTRICT (MD-PA-VA-WV)---Shipments 16-23-23(Export 1-2-2)---Movement expected about the same. Trading light. Prices unchanged. Cartons tray pack U. S. Extra Fancy Red Delicious 72s-88s mostly \$17.00-18.00; 100s-125s \$17.00-18.00; Golden Delicious 80s- 88s \$24.00-26.00; 100s \$20.00-22.00; Fuji 80s-88s \$28.00-32.00; cartons 12 3-lb film bags 2 1/2 inch min U.S. Extra Fancy Red Delicious \$17.00-18.00; Golden Delicious mostly \$17.00-18.00; Fuji \$22.00- 24.00; McIntosh \$19.00-20.00. Export to India and Israel. After a sunny, warm few days, normal temperatures and rainy weather returned to the District for the start of the week.

NEW ENGLAND---Shipments 6-5-5---Movement expected to remain about the same. Too few open market sales to establish a market.

---BLUEBERRIES FLORIDA CENTRAL AND NORTH---Shipments 8-21-40---Movement expected to remain about the same as the season peaks. Trading moderate. Prices lower. Flats 12 1-pint cups with lids large mostly 38.00, 12 6-ounce cups with lids large mostly 18.00-20.00. Quality good.

MEXICO CROSSINGS THROUGH ARIZONA, CALIFORNIA AND TEXAS---Crossings 33-32*-33---Movement expected to increase. Trading slow. Prices slightly lower. Flats 12 6-ounce cups with lids mostly 18.00. Includes palletizing and cooling. Many present shipments from previous commitments and/or prior bookings. Quality variable. *revised

SOUTH AND CENTRAL DISTRICT CALIFORNIA---Shipments 9-7-9---Movement expected about the same. Supplies insufficient to establish a market. Quality and condition variable. The first F.O.B. report is expected to be issued the week of April 22.

GEORGIA SOUTH---Shipments 0-0-0---Movement expected to increase as harvesting increases. Current supplies are very light and in too few hands to establish a market. Expect the first FOB report within the period.

---PEARS: YAKIMA VALLEY AND WENATCHEE DISTRICT WASHINGTON---2017 CROP Shipments 68-67-75 (Includes Exports 10-14-22) ---Movement of D'Anjou expected about the same. Trading moderate. Prices generally unchanged. 4/5 bushel cartons wrapped D'Anjou U.S. One 70s mostly 22.00- 24.00, 80-100s mostly 23.00-25.00, 110-135s mostly 24.00-26.00; Bosc U.S. One supplies insufficient to establish a market.

CHILE---Imports---18-9-15---Imports via boat. Movement expected to Increase. PORT OF ENTRY PHILADELPHIA AREA. Expect FOB on Bosc variety to begin the week of April 23, 2018.

ARGENTINA---Imports---11-11-13---Imports via boat. Movement expected to Decrease on Williams, but increase on Bosc and Packham's. PORT OF ENTRY PHILADELPHIA AREA. Trading fairly slow. Prices lower. 18 kg containers Williams 70 and 80 size mostly 24.00; 90 size mostly 20.00.

---PLUMS AND PRUNES: CHILE---Imports---35-11-16---Imports via boat. Movement expected to decrease. PORT OF ENTRY PHILADELPHIA AREA. Trading fairly slow. Prices unchanged. Carton 2 layer tray pack Primary Varieties: ANGELENO and BLACK KAT. Marked Black Plum 40s 12.00-14.00; 50s 10.00-12.00.

National Summary of Advertised Retail Prices for Fresh Apples and Apple Juice At Major Retail Supermarket Outlets for sales ending during the period of 04/07 to 04/19.													
FRUITS													
Commodity	Variety	Unit	THIS WEEK		LAST WEEK		LAST YEAR						
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price					
CONVENTIONAL													
Apples, Processed	Juice	64 oz (1/2 gallon)	4,924	2.03	4,215	1.88	2,177	2.18					
Apples, Processed	Juice	128 oz (1 gallon)	58	4.20	5	1.99	64	3.49					
Apples, Processed	Juice Marked Cider	64 oz (1/2 gallon)	33	2.71	242	1.73	55	2.33					
Apples, Processed	Juice Marked Cider	128 oz (1 gallon)	9	3.49			71	4.99					
ORGANIC													
Apples, Processed	Juice	64 oz (1/2 gallon)	1,013	3.02	155	3.80	155	3.41					
REGIONAL DETAILS													
Commodity Variety	Unit	N. EAST				S. EAST				MIDWEST			
		Price Range	Stores With Ads	Wtd Avg Price	% Marked Local	Price Range	Stores With Ads	Wtd Avg Price	% Marked Local	Price Range	Stores With Ads	Wtd Avg Price	% Marked Local
CONVENTIONAL													
Apples, Processed Juice	64 oz (1/2 gallon)	0.99-3.99	1,204	2.10		1.39-2.99	572	1.77		0.78-3.49	592	1.57	3
Apples, Processed Juice	128 oz (1 gallon)	3.99	52	3.99									
Apples, Processed Juice Marked Cider	64 oz (1/2 gallon)	3.99	16	3.99						1.50	17	1.50	
Apples, Processed Juice Marked Cider	128 oz (1 gallon)					3.49	9	3.49					
ORGANIC													
Apples, Processed Juice	64 oz (1/2 gallon)	2.95-2.99	185	2.99		2.79	8	2.79		2.99	116	2.99	
Commodity Variety	Unit	S. CENT				S. WEST				N. WEST			
		Price Range	Stores With Ads	Wtd Avg Price	% Marked Local	Price Range	Stores With Ads	Wtd Avg Price	% Marked Local	Price Range	Stores With Ads	Wtd Avg Price	% Marked Local
CONVENTIONAL													
Apples, Processed Juice	64 oz (1/2 gallon)	0.99-2.00	429	1.56		1.48-2.99	1,702	2.30		1.49-2.50	404	2.19	
ORGANIC													
Apples, Processed Juice	64 oz (1/2 gallon)	2.79	47	2.79		2.99-3.99	656	3.05		3.29	1	3.29	
Commodity Variety	Unit	ALASKA				HAWAII							
		Price Range	Stores With Ads	Wtd Avg Price	% Marked Local	Price Range	Stores With Ads	Wtd Avg Price	% Marked Local				
CONVENTIONAL													
Apples, Processed Juice	64 oz (1/2 gallon)					2.50	21	2.50					
Apples, Processed Juice	128 oz (1 gallon)					5.99	6	5.99					

REGIONAL DEFINITIONS: As used in this report, regions include the following states:

NORTHEAST U.S. Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island and Vermont.

SOUTHEAST U.S. Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia.

MIDWEST U.S. Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin.

SOUTH CENTRAL U.S. Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas.

SOUTHWEST U.S. Arizona, California, Nevada and Utah.

NORTHWEST U.S. Idaho, Montana, Oregon, Washington, and Wyoming.

ALASKA U.S. Alaska.

HAWAII U.S. Hawaii.

Retail prices for Apple Juice and Apple Juice Marked Cider can also be viewed on the National Retail Report at: <http://www.ams.usda.gov/mnreports/fvwretail.pdf>

FRESH APPLE SHIPMENTS BY ORIGINS
(AMOUNTS ARE SHOWN IN UNITS OF 40,000 LBS OR 1,000 40 LB PACKAGES)

COMMODITY	APR 08	APR 01	APR 09	TOTAL THIS	TOTAL LAST	
MODE	APR 14	APR 07	APR 15	SEASON THRU	SEASON THRU	TOTAL
ORIGIN	2018	2018	2017	APR 14 2018	APR 15 2017	LAST SEASON
APPLES						
RAIL						
CALIFORNIA-CENTRAL	-	-	-	-	14	14
OREGON	-	-	-	-	3	3
WASHINGTON	90	86	128	3553	4329	6144
TOTAL	90	86	128	3553	4345	6160
PIGGYBACK						
CALIFORNIA-CENTRAL	-	-	-	21	36	36
OREGON	7	2	6	210	285	332
WASHINGTON	8	-	16	168	383	548
TOTAL	16	2	22	399	704	916
TRUCK						
APPALACHIA	57	58	30	2805	2299	2499
APPALACHIA EXPT	5	4	-	69	44	44
CALIFORNIA-CENTRAL	-	-	-	1230	1349	1349
CALIFORNIA-CENTRAL EXPT	-	-	-	2	-	-
IDAHO	-	-	-	209	352	352
IDAHO EXPT	-	-	-	200	194	194
MICHIGAN	92	99	144	5925	7291	8490
NORTH CAROLINA	-	-	-	322	201	201
NEW ENGLAND	11	13	5	580	476	484
NEW ENGLAND EXPT	-	-	-	6	-	-
NEW YORK	158	154	124	6522	6228	7094
NEW YORK EXPT	2	6	3	112	104	128
OREGON	-	56	47	1244	1780	2226
WASHINGTON	1706	1689	1754	52935	54985	80674
WASHINGTON EXPT	998	982	775	29246	26962	40955
TOTAL	3031	3062	2882	101407	102265	144688
U.S. TOTAL	3136	3150	3032	105358	107313	151764
IMPORT						
ARGENTINA	-	2	6	67	66	504
CANADA	1	2	3	46	94	112
CHILE	147	88	151	406	552	6349
CHINA	1	1	4	203	143	191
FRANCE	-	-	-	1	-	-
ISRAEL	-	-	-	-	1	1
MEXICO	-	-	-	-	6	6
NEW ZEALAND	36	6	23	53	33	2396
SOUTH KOREA	-	-	-	1	3	3
IMPORT TOTAL	185	99	188	777	898	9562
APPLES - ORGANIC						
CALIFORNIA-CENTRAL	-	-	-	107	135	135
CALIFORNIA-CENTRAL EXPT	-	-	-	4	-	-
WASHINGTON	330	301	240	9885	8777	11001
WASHINGTON EXPT	23	18	15	714	415	565
TOTAL	353	319	255	10709	9327	11700
U.S. TOTAL	353	319	255	10709	9327	11700
COMMODITY TOTAL	3673	3567	3474	116844	117538	173026C

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FRESH PEAR SHIPMENTS BY ORIGINS
(AMOUNTS ARE SHOWN IN UNITS OF 45,000 LBS OR 1,000 45 LB PACKAGES)

COMMODITY	APR 08	APR 01	APR 09	TOTAL THIS	TOTAL LAST	
MODE	APR 14	APR 07	APR 15	SEASON THRU	SEASON THRU	TOTAL
ORIGIN	2018	2018	2017	APR 14 2018	APR 15 2017	LAST SEASON
PEARS						
RAIL						
CALIFORNIA-CENTRAL	-	-	-	-	2	2
CALIFORNIA-NORTH	-	-	-	386	-	-
OREGON	-	-	-	22	7	7
TOTAL	-	-	-	408	10	10
PIGGYBACK						
CALIFORNIA-CENTRAL	-	-	-	-	15	15
CALIFORNIA-NORTH	-	-	-	42	22	22
OREGON	1	3	-	95	49	52
WASHINGTON	-	-	-	-	2	2
TOTAL	1	3	-	137	88	91
TRUCK						
CALIFORNIA-NORTH	-	-	-	1971	1949	1949
IDAHO	-	-	-	-	18	18
IDAHO EXPT	-	-	-	-	1	1
OREGON	-	147	125	5047	5103	6061
WASHINGTON	111	110	134	6022	7172	8510
WASHINGTON EXPT	48	31	63	2155	2988	3604
TOTAL	159	289	322	15195	17232	20143
U.S. TOTAL	160	292	322	15740	17330	20244
IMPORT						
ARGENTINA	30	25	23	818	1188	1781
CANADA	-	-	-	-	2	2
CHILE	30	19	38	452	363	699
FRANCE	-	-	-	8	9	9
JAPAN	-	-	-	-	1	1
NEW ZEALAND	11	2	3	13	11	56
SOUTH AFRICA	-	-	-	-	-	29
IMPORT TOTAL	72	46	63	1291	1574	2576
PEARS - ORGANIC						
CALIFORNIA-NORTH	-	-	-	103	41	41
CALIFORNIA-NORTH EXPT	-	-	-	2	-	-
WASHINGTON	7	6	3	1053	1186	1193
WASHINGTON EXPT	-	1	-	69	97	97
TOTAL	7	7	3	1228	1323	1331
U.S. TOTAL	7	7	3	1228	1323	1331
COMMODITY TOTAL	239	345	389	18259	20227	24151

The USDA Agriculture Marketing Service, through the Commodity Procurement Branch of the Fruit and Vegetable Programs, buys fresh and processed fruits, vegetables and specialty items from industry vendors. The service provides people with nutritious food and removes surplus production from the marketplace. Both fresh and processed apples are included in these purchases. Information on commodity purchasing and invitation acceptances can be obtained on the web at: <http://www.ams.usda.gov/AMSV1.0/FVFoodProcurement> Then click on the *Purchase Announcements* or *Weekly Purchase Reports* link in the middle of the page to proceed to the listing of current offers and purchase results.

- [2000005298](#) The Agricultural Marketing Service has issued Solicitation 2000005298 for the procurement Frozen Fruit
- [2000005279](#) The Agricultural Marketing Service has issued Solicitation 2000005279 for the procurement Frozen Juice
- [2000005291](#) The Agricultural Marketing Service has issued Solicitation 2000005291 for the procurement Canned Fruit
- [2000005285](#) The Agricultural Marketing Service has issued Solicitation 2000005285 for the procurement Frozen Fruit
- [2000005282](#) The Agricultural Marketing Service has issued Solicitation 2000005282 for the procurement Canned Fruit
- [2000005284](#) The Agricultural Marketing Service has issued Solicitation 2000005284 for the procurement Frozen Fruit
- [2000005283](#) The Agricultural Marketing Service has issued Solicitation 2000005283 for the procurement Canned Fruit
- [2000005281](#) The Agricultural Marketing Service has issued Solicitation 2000005281 for the procurement Dried Fruit
- [2000005272](#) The Agricultural Marketing Service has issued Solicitation 2000005272 for the procurement Canned Fruit
- [2000005271](#) The Agricultural Marketing Service has issued Solicitation 2000005271 for the procurement of Canned Fruit
- [2000005266](#) The Agricultural Marketing Service has awarded Solicitation 2000005266 for the procurement of Bottled Juice