

**DAIRY MARKET NEWS AT A GLANCE**

**CME GROUP CASH MARKETS (4/20)**

**BUTTER:** Grade AA closed at \$2.3150. The weekly average for Grade AA is \$2.3015(-.0080).

**CHEESE:** Barrels closed at \$1.5000 and 40# blocks at \$1.6025. The weekly average for barrels is \$1.4815(+.0110) and blocks, \$1.6205 (-.0010).

**NONFAT DRY MILK:** Grade A closed at \$.8050. The weekly average for Grade A is \$.7745 (+.0415).

**DRY WHEY:** Extra grade dry whey closed at \$.3150. The weekly average for dry whey is \$.3085 (+.0035).

**BUTTER HIGHLIGHTS:** Throughout the United States, butter production remains steady. However, in the Northeast some contacts report decreasing production as they are selling off available cream. Some Midwest butter producers report limited milk/cream supplies due to transportation issues caused by inclement weather. Overall, cream is readily available for most butter manufacturing needs. Orders for print butter are mixed as some manufacturers report that demand has eased. Butter inventories are steady to growing. Bulk butter prices range from 5 cents under to 8 cents over the market, based on the CME Group with various time periods and averages used. Domestic butter prices remain competitive in international markets, as they are below international butter values. While the butter market remains strong, there are some signs of unsettledness. The CME Group weekly average for Grade AA butter is \$2.3015, compared to \$2.3095, last week's average.

**CHEESE HIGHLIGHTS:** Major roadways were closed this week due to accumulated snow and rain, accompanied by gusty winds, in some areas in the Eastern region. Despite weather conditions, there have not been many reports of milk transportation delays. The spring flush spiked milk production in all regions, forcing production plants to clear more loads of milk. Spot milk loads are regularly seen ranging from \$2 to \$3 under Class. Cheese production nationwide is active with most plants running close to full capacity. Contacts report that the production of hard Italian cheeses slowed down due to long aging times. Cheese inventories are mixed across all regions. In the West, cheese supply is heavy but manageable, while supplies in the

Northeast are in decent shape. Cheese demand is steady to decreasing. The market tone is unsettled for cheese, however there are reports of food service and retail buyers making more consistent purchases. The CME Group weekly average for barrels, \$1.4815, is up \$.0110 from last week's average. The average for blocks, \$1.6205, is down \$.0010

**FLUID MILK:** Across the country, farm milk production is generally steady to higher following the typical seasonal spring flush patterns. Nevertheless, in the Southwest region and Arizona, milk intakes are down due to the warm weather that is affecting cow comfort. Some minor hauling delays were reported in the Midwest and Northeast regions due to an unseasonal blizzard that affected some shipping routes. Bottled/fluid milk sales vary in each region of the country, depending on the immediate needs from retailers, food service, and educational institutions. Nationwide, condensed skim processing is active with fair/good demands from some Class II processors. Meanwhile, several ice cream makers are pulling more cream volumes ahead of the summer season. Cream multiples for all Classes range 1.15-1.26 in the East, 1.16-1.26 in the Midwest, and 1.03-1.24 in the West.

**DRY PRODUCTS:** Low/medium heat NDM supplies are ample across the country while most prices held steady in the Central and East regions, but rose on the West coast. There are mixed thoughts in the industry about the current NDM market conditions which are mainly driven by processors' selling strategies and buyers'/end users' needs. Production is active in all regions. High heat NDM values are steady in the East and Central regions, but shifted up in the West. Drying schedules are based on contractual needs. Meanwhile, some dry buttermilk spot sales pushed up the top price on the western mostly series and the Central/East range. The national dry whole milk market is stable, reflected on the current prices. In the case of dry whey, prices are mostly steady in the West and Northeast regions, but slightly higher in the Central. Nationwide, the market looks to be stable to

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**CME GROUP CASH TRADING**

COMMODITY	MONDAY APR 16	TUESDAY APR 17	WEDNESDAY APR 18	THURSDAY APR 19	FRIDAY APR 20	WEEKLY CHANGE*	WEEKLY AVERAGE#
<b>CHEESE</b>							
BARRELS	\$1.4600 (N.C.)	\$1.4800 (+.0200)	\$1.4800 (N.C.)	\$1.4875 (+.0075)	\$1.5000 (+.0125)	:: (+.0400)	:: \$1.4815 :: (+.0110)
40# BLOCKS	\$1.6050 (N.C.)	\$1.6300 (+.0250)	\$1.6300 (N.C.)	\$1.6350 (+.0050)	\$1.6025 (-.0325)	:: (-.0025)	:: \$1.6205 :: (-.0010)
<b>NONFAT DRY MILK</b>							
GRADE A	\$.7325 (N.C.)	\$.7700 (+.0375)	\$.7750 (+.0050)	\$.7900 (+.0150)	\$.8050 (+.0150)	:: (+.0725)	:: \$.7745 :: (+.0415)
<b>BUTTER</b>							
GRADE AA	\$2.2850 (-.0025)	\$2.2925 (+.0075)	\$2.3075 (+.0150)	\$2.3075 (N.C.)	\$2.3150 (+.0075)	:: (+.0275)	:: \$2.3015 :: (-.0080)
<b>DRY WHEY</b>							
EXTRA GRADE	\$.3050 (N.C.)	\$.3075 (+.0025)	\$.3075 (N.C.)	\$.3075 (N.C.)	\$.3150 (+.0075)	:: (+.0100)	:: \$.3085 :: (+.0035)

CHEESE: carload = 40,000 lbs., BUTTER: carlot = 40,000-43,000 lbs. \*Sum of daily changes. # Weekly averages are simple averages of the daily closing prices for the calendar week. Computed by Dairy Market News for international purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY

DAIRY MARKET NEWS AT A GLANCE

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slowly firming while inventories vary in each region. Values for WPC34% are mostly up as some contacts suggest that the upward NDM price trends are boosting WPC34% values. Production is relatively steady while inventories are mixed. Although some industry participants think that the lactose market is steadily firming, prices are mostly unchanged for this week. Lactose exports are strong while sales in the domestic market are steady.

**ORGANIC DAIRY MARKET NEWS (DMN):** AMS reports total organic milk products sales for February 2018 were 205 million pounds, up 1.0 percent from February 2017 and up 1.7 percent, January-February this year, compared with the same period of 2017. Total organic whole milk products sales for February 2018, 85 million pounds, were up 10.9 percent compared with February last year. Total organic milk products sales for February 2018, 205 million pounds, were up 1.0 percent compared with February last year and up 1.7 percent year to date 2018 compared with 2017. This week, total organic retail ad numbers increased 32 percent. Organic milk ad numbers nearly doubled. The organic retail milk price premium, representing the price difference between half gallons of organic and conventional milk, is \$2.29.

**NATIONAL RETAIL REPORT (DMN):** Total conventional dairy advertisement numbers increased 56 percent from last week. Ads for conventional 1 # butter nearly doubled, while the average advertised price declined to \$2.92. Conventional cheese advertising increased 62 percent. Among surveyed conventional cheese, the largest ad count is for 8 ounce shredded, with an average price of \$2.27. The largest percentage increase in ad numbers, conventional or organic, is for conventional 8 oz. cream cheese.

**MAY FEDERAL MILK ORDER ADVANCED PRICES (FMMO).** Under the Federal milk order pricing system, the base Class I price for May 2018 is \$14.44 per cwt. This price is derived from the advanced Class III skim milk pricing factor of \$5.98 and the advanced butterfat pricing factor of \$2.4777. A Class I differential for each order's principle pricing point (county) is added to the base price to determine the Class I Price. The advanced Class IV skim milk pricing factor is \$4.75. Thus, the Class II skim milk price for May 2018 is \$5.45 per cwt, and the Class II nonfat solids price is \$0.6056. The two-week product price averages for May 2018 are: butter \$2.2175, nonfat dry milk \$0.7004, cheese \$1.5730 and dry whey \$0.2575.

**NOTICE:** The Dairy Market News portal is moving to a new platform - My Market News, <https://mymarketnews.ams.usda.gov/>. This is part of USDA's launch of MARS, Market Analysis and Reporting Services, a state-of-the-art electronic data platform. For a short time, Dairy Market News reports will continue to appear on the existing portal, <https://www.marketnews.usda.gov/mnp/da-home>, and existing bookmarks will work. Dairy Market News suggests readers also create new bookmarks for favorite reports on the My Market News website to maintain easy access to reports. -

MONDAY, APRIL 16, 2018

CHEESE – SALES: 7 CARS BARRELS @ \$1.4600; UNFILLED BIDS: 1 CAR BARRELS @ \$1.3900; UNFILLED OFFERS: 2 CARS BARRELS @ \$1.4775; 2 CARS 40 POUND BLOCKS @ \$1.6500  
 NONFAT DRY MILK – SALES: 3 CARS GRADE A @ \$0.7325; UNFILLED BIDS: 5 CARS GRADE A: 3 @ \$0.7000, 1 @ \$0.7200, 1 @ \$0.7275; UNFILLED OFFERS: 4 CARS GRADE A: 1 @ \$0.7400, 1 @ \$0.7425, 1 @ \$0.7450, 1 @ \$0.7800  
 BUTTER – SALES: 2 CARS GRADE AA @ \$2.2850; UNFILLED BIDS: 1 CAR GRADE AA @ \$2.2800; UNFILLED OFFERS: 2 CARS GRADE AA: 1 @ \$2.2875, 1 @ \$2.2975  
 DRY WHEY – SALES: NONE; UNFILLED BIDS: 2 CARS EXTRA GRADE: 1 @ \$0.2600, 1 @ \$0.2825; UNFILLED OFFERS: NONE

TUESDAY, APRIL 17, 2018

CHEESE – SALES: 13 CARS BARRELS: 4 @ \$1.4600, 1 @ \$1.4700, 2 @ \$1.4775, 6 @ \$1.4800; 1 CAR 40 POUND BLOCKS @ \$1.6075; UNFILLED BIDS: 2 CARS BARRELS: 1 @ \$1.4100, 1 @ \$1.4600; 2 CARS 40 POUND BLOCKS: 1 @ \$1.6000, 1 @ \$1.6300; UNFILLED OFFERS: 4 CARS BARRELS: 1 @ \$1.4800, 1 @ \$1.4900, 1 @ \$1.5000, 1 @ \$1.5100; 4 CARS 40 POUND BLOCKS: 1 @ \$1.6325, 3 @ \$1.6500  
 NONFAT DRY MILK – SALES: 5 CARS GRADE A: 1 @ \$0.7600, 1 @ \$0.7650, 3 @ \$0.7700; UNFILLED BIDS: 10 CARS GRADE A: 1 @ \$0.7000, 1 @ \$0.7100, 1 @ \$0.7200, 1 @ \$0.7300, 1 @ \$0.7325, 1 @ \$0.7500, 2 @ \$0.7525, 1 @ \$0.7575, 1 @ \$0.7625; UNFILLED OFFERS: 15 CARS GRADE A: 1 @ \$0.7750, 3 @ \$0.7800, 1 @ \$0.7900, 10 @ \$0.8150  
 BUTTER – SALES: 7 CARS GRADE AA: 2 @ \$2.2850, 2 @ \$2.2875, 2 @ \$2.2900, 1 @ \$2.2925; UNFILLED BIDS: 4 CARS GRADE AA: 1 @ \$2.2650, 1 @ \$2.2750, 2 @ \$2.2850; UNFILLED OFFERS: 2 CARS GRADE AA @ \$2.2925  
 DRY WHEY – SALES: 1 CAR EXTRA GRADE @ \$0.3100; UNFILLED BIDS: 7 CARS EXTRA GRADE: 1 @ \$0.2825, 1 @ \$0.2850, 1 @ \$0.2875, 3 @ \$0.2900, 1 @ \$0.2950; UNFILLED OFFERS: 2 CARS EXTRA GRADE: 1 @ \$0.3075, 1 @ \$0.3150

WEDNESDAY, APRIL 18, 2018

CHEESE – SALES: 6 CARS BARRELS @ \$1.4800; UNFILLED BIDS: 1 CAR BARRELS @ \$1.3900; 1 CAR 40 POUND BLOCKS @ \$1.6200; UNFILLED OFFERS: 1 CAR BARRELS @ \$1.5300; 1 CAR 40 POUND BLOCKS @ \$1.6500  
 NONFAT DRY MILK – SALES: 15 CARS GRADE A: 7 @ \$0.7625, 6 @ \$0.7650, 2 @ \$0.7700; UNFILLED BIDS: 9 CARS GRADE A: 1 @ \$0.7400, 1 @ \$0.7600, 4 @ \$0.7625, 1 @ \$0.7700, 1 @ \$0.7725, 1 @ \$0.7750; UNFILLED OFFERS: 2 CARS GRADE A: 1 @ \$0.7775, 1 @ \$0.7900  
 BUTTER – SALES: 14 CARS GRADE AA: 2 @ \$2.2925, 1 @ \$2.2950, 2 @ \$2.2975, 1 @ \$2.3000, 2 @ \$2.3025, 4 @ \$2.3050, 2 @ \$2.3075; UNFILLED BIDS: 7 CARS GRADE AA: 1 @ \$2.2925, 1 @ \$2.2950, 1 @ \$2.2975, 1 @ \$2.3000, 2 @ \$2.3025, 1 @ \$2.3050; UNFILLED OFFERS: 5 CARS GRADE AA: 3 @ \$2.3100, 1 @ \$2.3800, 1 @ \$2.3900  
 DRY WHEY – SALES: NONE; UNFILLED BIDS: 4 CARS EXTRA GRADE: 1 @ \$0.2600, 3 @ \$0.3000; UNFILLED OFFERS: 2 CARS EXTRA GRADE: 1 @ \$0.3150, 1 @ \$0.3300

THURSDAY, APRIL 19, 2018

CHEESE – SALES: 14 CARS BARRELS: 9 @ \$1.4800, 1 @ \$1.4825, 2 @ \$1.4850, 2 @ \$1.4875; UNFILLED BIDS: 1 CAR BARRELS @ \$1.4700; 3 CARS 40 POUND BLOCKS: 2 @ \$1.4300, 1 @ \$1.6350; UNFILLED OFFERS: 1 CAR BARRELS @ \$1.5250  
 NONFAT DRY MILK – SALES: 21 CARS GRADE A: 2 @ \$0.7800, 9 @ \$0.7850, 2 @ \$0.7875, 2 @ \$0.7900, 4 @ \$0.7925, 2 @ \$0.7950; UNFILLED BIDS: 6 CARS GRADE A: 1 @ \$0.7500, 2 @ \$0.7750, 1 @ \$0.7775, 1 @ \$0.7850, 1 @ \$0.7875; UNFILLED OFFERS: 5 CARS GRADE A: 1 @ \$0.7900, 1 @ \$0.7925, 1 @ \$0.7950, 2 @ \$0.8000  
 BUTTER – SALES: 2 CARS GRADE AA @ \$2.3075; UNFILLED BIDS: 5 CARS GRADE AA: 1 @ \$2.2800, 1 @ \$2.2900, 1 @ \$2.2950, 1 @ \$2.2975, 1 @ \$2.3000; UNFILLED OFFERS: 2 CARS GRADE AA: 1 @ \$2.3075, 1 @ \$2.3125  
 DRY WHEY – SALES: NONE; UNFILLED BIDS: 6 CARS EXTRA GRADE: 1 @ \$0.2950, 5 @ \$0.2975; UNFILLED OFFERS: NONE

FRIDAY, APRIL 20, 2018

CHEESE – SALES: 15 CARS BARRELS @ \$1.5000; 4 CARS 40 POUND BLOCKS: 1 @ \$1.6025, 1 @ \$1.6075, 1 @ \$1.6250, 1 @ \$1.6350; UNFILLED BIDS: NONE; UNFILLED OFFERS: 2 CARS BARRELS: 1 @ \$1.5100, 1 @ \$1.5200  
 NONFAT DRY MILK – SALES: 13 CARS GRADE A: 3 @ \$0.7975, 2 @ \$0.8025, 8 @ \$0.8050; UNFILLED BIDS: 6 CARS GRADE A: 1 @ \$0.7850, 3 @ \$0.7975, 1 @ \$0.8025, 1 @ \$0.8050; UNFILLED OFFERS: 2 CARS GRADE A: 1 @ \$0.8100, 1 @ \$0.8125  
 BUTTER – SALES: 14 CARS GRADE AA: 7 @ \$2.3075, 2 @ \$2.3100, 2 @ \$2.3125, 3 @ \$2.3150; UNFILLED BIDS: 7 CARS GRADE AA: 1 @ \$2.2800, 1 @ \$2.2900, 1 @ \$2.3000, 1 @ \$2.3025, 1 @ \$2.3050, 1 @ \$2.3075, 1 @ \$2.3125; UNFILLED OFFERS: 2 CARS GRADE AA @ \$2.3175  
 DRY WHEY – SALES: 1 CAR EXTRA GRADE @ \$0.3150; UNFILLED BIDS: 1 CAR EXTRA GRADE @ \$0.3150; UNFILLED OFFERS: 1 CAR EXTRA GRADE @ \$0.3200

**BUTTER MARKETS**

**NORTHEAST**

In the Northeast, salted and unsalted butter production is mixed as some industry contacts report decreased production. Cream is available as it is making its way into churns. However, some contacts note that they are selling off cream stocks. Class IV cream multiples ranged from 1.15 to 1.25. Butter demand continues to meet expectations. Butter orders into the food service sector are strong as schools have reopened after spring break. Inventories are adequate to meet customers' needs. Sales of bulk butter in domestic markets are 4 to 8 cents over the market of the CME Group, with various time periods and averages used. While the butter market remains strong, there are some signs of unsettledness. According to the DMN *National Retail Report-Dairy*, April 13-19, 2018, the Northeast weighted average retail price for 1-pound butter was \$3.82, 59 cents higher than the national price and up 46 cents from last week's regional price. Retail butter markets reported prices ranging \$2.89-\$4.49 in the Northeast.

Prices for: Eastern U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter  
 Bulk Basis Pricing - 80% Butterfat \$/LB: +0.0400 - +0.0800

**CENTRAL**

In the Central region, butter churning is currently variable. Albeit Class II processors are pulling more milk fat volumes, cream is readily available for most butter manufacturing needs. Most regional balancing plant operators are actively producing butter. Nevertheless, in the Midwest, a few butter processors report limited milk/cream supplies due to some hauling delays prompted by the last weekend blizzard. This week, the volumes of post-holiday sales for both print and bulk butter are improving as requests from retailers and food service are steadily inching up while butter inventories are sufficient. Bulk butter prices reported ranged from 2 to 5 cents over the market, with various periods and averages used. The current prices of butter in the U.S. are still below the international butter values, this could represent a possible export opportunity for some domestic processors/traders.

**WEST**

Western butter production continues at a steady clip with ample supplies of cream. Cream volumes have eased slightly in the southern parts of the region, but are still trending higher in northern areas. Manufacturers report orders for print butter have eased since

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**NATIONAL DAIRY PRODUCTS SALES REPORT**  
 U.S. AVERAGES AND TOTAL POUNDS

<u>WEEK ENDING</u>	<u>BUTTER</u>	<u>CHEESE 40# BLOCKS</u>	<u>CHEESE BARRELS 38% MOISTURE</u>	<u>DRY WHEY</u>	<u>NDM</u>
April 14, 2018	2,2559 6,655,090	1,5890 11,772,821	1,5158 12,469,223	0,2594 10,247,368	0,7049 22,832,175

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the passing of spring holiday demand. Bulk butter demand is variable, but butter prices on the commodity markets are supported. Domestic buyers are seeking coverage. And some international buyers are looking at the favorable U.S. butter price points compared to European and Oceania butter prices. Inventories are building. The DMN *National Retail Report-Dairy* for the week of April 13-19 found that the U.S. weighted average advertised price of 1 pound butter is \$3.23 down \$.14 from last week. The U.S. weighted average price was \$2.71 one year ago. The weighted average price in the Southwest is \$1.99, with no price range. The weighted average price in the Northwest is \$3.08, with a price range of \$2.99-\$3.34.

Prices for: Western U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter

Bulk Basis Pricing - 80% Butterfat \$/LB:                    -0.0500 - +0.0650

**Secondary Sourced Information:**

This week, a cooperative export assistance program accepted requests for 639,341 pounds (290 metric tons) of butter. So far this year, the program has assisted member cooperatives who have contracts to sell 7.011 million pounds of butter (82% milkfat) in export markets. The Grade AA butter price at the CME Group on Wednesday closed at \$2.3075, down \$.0125 from a week ago.

## CHEESE MARKETS

## NORTHEAST

Harsh accumulations of snow and rain with gusty winds hovered over some areas in the Eastern region this week. Major roadways were closed, but there have not been many reports of milk transportation delays. Northeast cheese production is close to full capacity as more available milk loads are being cleared into intakes. Inventories are in pretty decent shape as manufacturers report mozzarella and provolone retail orders are good. Domestic cheddar cheese spot prices are fairly steady and cheddar barrel spot sales seem to have more activity this week compared to past weeks and some export cheddar trading prices have increased. Cheddar barrels seemed to garner more interest than cheddar blocks this week. The wholesale price for cheddar and Muenster increased \$0.0625. In addition, the process cheese price shifted higher \$0.0225. The Grade A Swiss price is unchanged. *National Retail Report-Dairy*, for April 13-19, 2018, noted the U.S. weighted average advertised price for 8 ounce cheese block was \$2.06, up 19 cents from the previous week, but down 26 cents from last year. The U.S. weighted average advertised price of 8 ounce cheese shreds was \$2.28, an increase of 35 cents from last week, but down 3 cents from a year ago. Northeast region's weighted average advertised price for 8 ounce cheese blocks was \$2.57, 51 cents above the U.S. average, with a regional price range of \$1.99-\$3.00. The average price for 8 oz. cheese shreds was \$2.59, 31 cents above the national average, with prices ranging \$1.99-\$3.00. In the Southeast region, the average price for 8 oz. cheese blocks was \$2.04, 2 cents below the average U.S. price, with a regional price range of \$1.67-\$2.50. The average price for 8 oz. shreds was \$2.63, 35 cents above the U.S. average, with prices ranging \$1.67-\$3.00.

WHOLESALE SELLING PRICES: DELIVERED  
DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

Cheddar 40 pound Block	2.0750-2.3600
Muenster	2.0600-2.4100
Process American 5 pound Sliced	1.6075-2.0875
Swiss 10-14 pound Cuts	3.0025-3.3250

## Secondary Sourced Information:

This week, a cooperative export assistance program accepted requests for export assistance to sell 1.435 million pounds (651 metric tons) of cheese.

## MIDWEST

Midwest cheese contacts say cheese demand has been solid. It may not be something to write home about, but it is better than a few months ago when winter storms in the Northeast froze out some cheese demand. Food service and retail buyers are now making consistent purchases and that is helping to keep the cheese moving. However, with increasing milk production into the spring flush, and spot milk loads regularly available at \$2 to \$3 under Class, manufacturers report active production. In some cases, cheese makers are using inexpensive nonfat dry milk, when they can make the economics work, for fortification. The end result is inventories that are growing. The market seems to exude vulnerability. Manufacturers express varying levels of angst about the size of the spring flush, the gap between block and barrel prices, whether cheese demand will hold or whether trade will continue to flow smoothly. In addition, current spring weather has not only failed to prompt the grilling season, but has further added costs to transportation and shipping. There is an unsettled market tone for cheese and the larger dairy market. The *DMN National Retail Report-Dairy* shows that April 13-19 Midwest ads for 8 ounce shred cheese have a weighted average advertised price of \$1.83, 45 cents below the national average. Midwest prices range from \$.99-\$2.50. One year ago, the national price was \$2.31. For 8 ounce blocks, the Midwest average price is \$1.49, 82 cents below the national average price. Midwest ads are priced from \$.99-\$2.50. Last year, the national price was \$2.32. Midwestern wholesale prices are unchanged for Swiss cuts, up \$.0225 for process, and up \$.0625 for all other types.

WISCONSIN WHOLESALE SELLING PRICES: DELIVERED  
DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

Blue 5 pounds	2.2500-3.2375
Cheddar 40 pound Block	1.7100-2.1050
Monterey Jack 10 pounds	1.9575-2.1625
Mozzarella 5-6 pounds	1.7825-2.7225
Muenster 5 pounds	1.9825-2.4075
Process American 5 pound Loaf	1.5625-1.9225
Swiss 6-9 pound Cuts	2.5200-2.6375

## Secondary Sourced Information:

This week, a cooperative export assistance program accepted requests for 1.435 million pounds (651 metric tons) of cheese. So far this year, the program has assisted member cooperatives who have contracts to sell 31.848 million pounds of cheese in export markets. In CME Group trading Wednesday, barrels closed at \$1.4800, up \$.0025 from last Wednesday and blocks closed at \$1.6300, down \$.0100 from last Wednesday.

## WEST

In the West, cheese output is active following normal seasonal trends. Most plants are running at full capacity as they are in the spring flush and need to clear many loads of milk. Some reports suggest that the production of hard Italian cheese, such as parmesan, has slowed down because it requires more aging time. Other reports state that a number of processors are switching their output from cheddar to parmesan. Cheese supplies are heavy, but manageable. Although some market participants report a slight slowdown in demand, blocks and barrels are selling well. Cheese trades in the retail sector are uneventful to slightly up. U.S. cheese prices are competitive with international prices. As so, export interest remains active. The *DMN National Retail Report-Dairy* for the week of April 13-19 shows the U.S. weighted average advertised retail price for an 8 ounce pack of natural shredded cheese is \$2.28, up \$.35 from last week. Packs average \$2.00 in the Southwest and \$2.09 in the Northwest. One year ago, the national price was \$2.31. For 8 ounce blocks, the U.S. price is \$2.06, up \$.19 from last week. Blocks average \$1.87 in the Southwest and \$1.92 in the Northwest. One year ago, the national price was \$2.32. In the West, wholesale prices were up \$.0225 for process, and up \$.0625 for cheddar block, cuts and Monterey Jack. Swiss cut wholesale prices are unchanged from the previous week.

WHOLESALE SELLING PRICES: DELIVERED  
DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

Cheddar 10 pound Cuts	1.9225-2.1425
Cheddar 40 pound Block	1.7425-2.1875
Monterey Jack 10 pounds	1.9325-2.0925
Process American 5 pound Loaf	1.5500-1.8075
Swiss 6-9 pound Cuts	2.5800-3.0100

## Secondary Sourced Information:

This week, a cooperative export assistance program accepted requests for export assistance on contracts to sell 1.435 million pounds (651 metric tons) of cheese. So far this year, the program has assisted member cooperatives who have contracts to sell 31.848 million pounds of American-type cheeses in export markets. In CME Group trading Wednesday, barrels closed at \$1.4800, up \$.0025 from a week ago and blocks closed at \$1.6300, down \$.0100.

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## CHEESE MARKETS

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## FOREIGN

Cheese inventories in the European Union (EU) remain lower due to robust demand both in the domestic and export markets. Although semi-hard cheese, cheddar cheese, as well as other cheese types are selling strong in Germany, non-contractual cheese orders are challenging to fulfill. In general, prices for EU cheese have remained higher. However, reports suggest that German cheese items' prices have declined in the retail sector. Cheese production is currently ongoing and might increase in the coming weeks as the EU approaches the spring flush, which was delayed by adverse climatic conditions. In the United States, the prices for wholesale blue, gorgonzola, parmesan, and Romano augmented by \$.0625. All other prices stayed still compared to a week ago.

WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK  
DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS)

VARIETY	: NEW YORK	:	IMPORTED	:	DOMESTIC
Blue	: 2.6400-5.2300	:		:	2.1275-3.6150*
Gorgonzola	: 3.6900-5.7400	:		:	2.6350-3.3525*
Parmesan (Italy)	: -0-	:		:	3.5175-5.6075*
Romano (Cows Milk)	: -0-	:		:	3.3175-5.4675*
Sardo Romano (Argentine)	: 2.8500-4.7800	:		:	-0-
Reggianito (Argentine)	: 3.2900-4.7800	:		:	-0-
Jarlsberg-(Brand)	: 2.9500-6.4500	:		:	-0-
Swiss Cuts Switzerland	: -0-	:		:	3.0400-3.3625
Swiss Cuts Finnish	: 2.6700-2.9300	:		:	-0-

\* = Price change.

## FLUID MILK AND CREAM

## EAST

Milk production in the **Northeast** region is steadily picking up on the farms, however many market participants communicate milk volumes aren't as heavy as they were last year at this time. Harsh spring storm weather occurred this week, closing major highways, however there have not been many reports of milk transportation delays. Class I sales are soft this week. Many manufacturers are running on full capacity production schedules. There are reports of cream salvage and tolling taking place in areas of the Northeast. **Mid-Atlantic** milk production is steady and milk volumes are clearing into balancing plants for the majority of processing needs. **Southeast** milk production is mixed currently. In some areas, production is flat and in other areas, production is decreasing. Some market participants report fluctuating weather conditions could be the reason. Class I sales have increased and bottling orders are taking many milk loads, taking some pressure off balancing operations. **Cream** is fairly available around the region, however many prices are determined based on time and need. Right now, many manufacturers are selling their cream as they see cream demand is higher than their production needs. Cream trades range around **1.15-1.26** this week. **Condensed skim** market conditions are steady to somewhat balanced as there are heavy supplies, however many manufacturers' condensed skim contracts are good.

According to the DMN *National Retail Report-Dairy*, for the period of April 13-19, 2018, the U.S. weighted average advertised price for the half gallon pack size milk was \$2.28, down 11 cents compared to last week and down 5 cents from last year. The Northeast region's weighted average advertised price for the gallon pack size milk was \$2.77, 42 cents above the U.S. average.

## NORTHEASTERN U.S., F.O.B. CONDENSED SKIM

Price Range - Class II; \$/LB Solids: 0.50 - 0.80  
Price Range - Class III; \$/LB Solids: 0.55 - 0.86

## NORTHEASTERN U.S., F.O.B. CREAM

Multiples Range - All Classes: 1.1500 - 1.2600  
Price Range - Class II; \$/LB Butterfat: 2.6559 - 2.9100

## MIDWEST

Farm milk production in the Central region is ramping up, which is usual during the spring flush. Milk intakes are more than adequate to cover most processing needs. In fact, due to the current oversupply of milk, some regional dairy farmers with small operations are opting to close their operations, auctioning off their herds. Meanwhile, shipments to bottling (Class I) are higher as most educational institutions recently reopened. Minor hauling issues were reported this week, due to the last weekend snowstorm. Milk spot loads to cheese makers (Class III) remain active with relatively low prices that can range from \$1.50 to \$3.50 under Class.

## MIDWESTERN U.S., F.O.B. CREAM

Multiples Range - All Classes: 1.1600 - 1.2600  
Price Range - Class II; \$/LB Butterfat: 2.7714 - 2.9010  
Multiples Range - Class II: 1.2000 - 1.2600

## WEST

**California** milk production is active this week, following typical seasonal output levels for this time of the year. Balancing pressure is slowly declining in response to slight drops in milk volumes produced. Some milk is still finding its way out of California to meet tight processing deadlines. Class I sales, as well as the retail sector

sales, are flat. According to some contacts, water reservoirs in California are beyond the previous year's levels. The last winter's record rain as well as the last snows have brought the reservoirs to eighty percent of normal. Milk production is slowly dropping in **Arizona** as the state's climate is warming up and cows are starting to feel the heat. The weather has also been dry and windy to the point where there is a red flag warning for potential fires. Milk supplies are enough to meet all manufacturing needs. Some processors are doing preventive repairs/maintenance work, as well as managing incoming milk loads. Bottling milk intakes have remained steady. Due to aphids and erratic weather conditions, the yields on the first two cuttings of alfalfa hay were low in southern California and in Arizona. In **New Mexico**, milk holdovers are increasing again because maintenance and cleaning schedules have disrupted normal processing schedules. Milk production is slightly up. However, sales are mixed across the Classes of milk. Class I sales are down, but intakes into Class II are up. Class III demand has not changed much from a week ago. The sales of some dairies in California and in other western states did not have much effect on the alfalfa hay market because of tight supplies. In the West, the acres used to grow alfalfa hay are down by 2 percent. Therefore, some market participants believe this will negatively impact 2018 alfalfa hay production. Milk production is generally well-balanced with processing needs in the **Pacific Northwest**. Cow comfort has not been an issue. Even though cool, wet weather covers the region, milk volumes are following seasonal patterns. Bottling demand is steady. Milk production in the mountain states of **Idaho, Utah** and **Colorado** remains strong. Even with the flush at hand in the southern part of the region, loads of milk from surrounding states are finding their way into processors. Milk volumes are climbing steady in the northern areas of the region. Industry contacts are anticipating an early flush. Massive volumes of **condensed skim** continue to clear into nonfat dry milk. Western cream demand has ticked up a bit. **Cream** availability is good, but not as overwhelming as a few weeks ago. Adverse weather conditions are influencing ice cream makers' intakes of cream. Butter producers are still churning, but some have reduced their churning schedules. Cream multiples for all usages range from **1.03 to 1.24**.

According to the DMN *National Retail Report-Dairy* for the week of April 13-19, the national weighted average advertised price for one gallon of milk is \$2.35, down \$0.32 from last week, and down \$1.43 from a year ago. The weighted average regional price in the Southwest is \$2.45 with a price range of \$2.29-\$2.49. The weighted average regional price in the Northwest is \$2.58 with a price range of \$1.99-\$2.99.

## WESTERN U.S., F.O.B. CREAM

Multiples Range - All Classes: 1.0300 - 1.2400

## Secondary Sourced Information:

Milk pooled on the Arizona Order 131 totaled 441.6 million pounds in March 2018. Class I utilization accounted for about 25.1 percent of producer milk. The uniform price was \$14.02, up \$0.11 from last month, but \$2.00 below one year ago.

Milk pooled on the Pacific Northwest Order 124 totaled 635.0 million pounds in March 2018. Class I utilization accounted for about 25.3 percent of producer milk. The uniform price was \$13.88, up \$0.22 from last month, but \$2.05 below one year ago.

## NONFAT DRY MILK, BUTTERMILK &amp; WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

## NONFAT DRY MILK - CENTRAL AND EAST

**CENTRAL:** Low/medium heat nonfat dry milk (NDM) prices in the Central are mostly steady, however the top of the range increased this week. Spot offer prices moved higher throughout the region as pricing indices increased. Moreover, many buyers and end users are somewhat uncertain why prices shot up as NDM supplies are available. Production is steady and strong. The current market conditions are steady to uncertain as prices have increased, despite available supplies around. High heat NDM prices are unchanged on a slow trading week. Current production schedules are based on time and need and inventories are limited. The market undertone for high heat NDM is steady.

**EAST:** Prices for low/medium heat nonfat dry milk (NDM) in the East region are steady to higher as many manufacturers offered loads at increased prices. Many market participants are wondering why the sudden uptick in current pricing occurred. Overall, with pricing indices increased, traders and end users who purchase regular spot loads were willing to purchase higher priced loads this week. Milk volumes are fairly available for production needs. Inventories are around, however there are reports of some limited fresh supply in the East. The market undertone this week is steady to unsettled. High heat NDM prices are steady as spot sales were very quiet. Production, along with supplies, are unchanged compared to recent weeks. The market is fairly quiet as there are not many spot loads to purchase.

Prices for: Eastern and Central U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk  
 Price Range - Low & Medium Heat; \$/LB: .6800 - .7850  
 Mostly Range - Low & Medium Heat; \$/LB: .7000 - .7400

Prices for: Eastern and Central U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk  
 Price Range - High Heat; \$/LB: .8200 - .9800

## NONFAT DRY MILK - WEST

F.O.B. spot prices for western low/medium heat nonfat dry milk (NDM) are steady on the range, but shifted up on the mostly series, in line with upward trends in some variable contract indices and offshore auctions. NDM future values for Q2 and Q3 moved slightly higher, too. For most manufacturers, the NDM market is steadily firming based on a high demand from the domestic and international food processing industry. In fact, NDM/SMP exports principally to Mexico are strong while the domestic interest from cheese makers, confectioneries, and bakers is fair/good. On the other hand, many buyers/end users of NDM do not find any fundamental economic logic for this increase in prices since the current holdings are very broad, sufficient to meet most near term needs. Having said this, some processors are reserving some NDM/SMP volumes from recent production in order to sell it in the near future at a higher price. This is producing an apparent tightness in the spot market, which is triggering an uptick on the values. The production of low/medium nonfat dry milk is very active, sustained by higher farm milk outputs that are at or near to the seasonal peak. Low/medium heat NDM inventories remain ample and steadily building. Prices for high heat NDM are higher on a quiet market. Production is irregular, mostly driven by current contractual requirements. Inventories are in balance with contract needs, but are less available in the spot market.

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk  
 Price Range - Low & Medium Heat; \$/LB: .6800 - .7700  
 Mostly Range - Low & Medium Heat; \$/LB: .7200 - .7500

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk  
 Price Range - High Heat; \$/LB: .9000 - 1.0000

## CALIFORNIA MANUFACTURING PLANTS - NONFAT DRY MILK

WEEK ENDING	PRICE	TOTAL SALES
April 13	\$.7033	15,720,588
April 6	\$.6894	16,491,606

Prices are weighted averages for Extra Grade and Grade A Nonfat Dry Milk, f.o.b. California manufacturing plants. Prices for both periods were influenced by effects of long-term contract sales. Compiled by Dairy Marketing Branch, California Department of Food and Agriculture.

## DRY BUTTERMILK - CENTRAL AND EAST

**CENTRAL:** Dry buttermilk prices in the Central region are steady to a tad higher on the range this week. The majority of spot sales are happening right around the low to mid \$0.70s. Some market participants do not have product to offer at this time. Dry buttermilk production is somewhat limited as other powder productions are more of a current necessity. The market tone is steady to slightly firmer.

**EAST:** Prices for dry buttermilk are a bit higher as some traders are willing to purchase manufacturers' higher priced spot offerings, due to the short supply. Production is limited in many operations, but some manufacturers are taking the time to dry for contract needs. Current market conditions are somewhat showing strength as demand increased prices.

Prices for: Eastern and Central U.S., All First Sales, F.O.B., Conventional, and Edible Buttermilk  
 Price Range ; \$/LB: .6800 - .7900

## DRY BUTTERMILK - WEST

In the west, f.o.b. spot prices for dry buttermilk are unchanged on the range. However, prices in the mostly series are steady to higher, shadowing NDM bullish price trends. This week, the spot trading activity for dry buttermilk is slow as the bulk of sales are based on contractual needs. For most industry participants, the market undertone is stable as supply is in balance with demand. The interest from ice cream/frozen dessert manufacturers is improving as the summer season approaches. Dry buttermilk production is active as heavy cream volumes continue clearing into butter churning. Therefore, inventories are steady to slightly higher.

Prices for: Western U.S., All First Sales, F.O.B., Conventional, and Edible Buttermilk  
 Price Range ; \$/LB: .6800 - .7800  
 Mostly Range - ; \$/LB: .6800 - .7500

## DRY WHOLE MILK - NATIONAL

The national f.o.b. spot prices for dry whole milk are unchanged, in line with international WMP values. Albeit a few processors are offering aged stocks at prices below the bottom of the range, the national dry whole milk market looks to be very stable. Demands from the

-CONTINUED ON PAGE 5A-



## NONFAT DRY MILK, BUTTERMILK &amp; WHOLE MILK

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Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

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**-CONTINUED FROM PAGE 5-**

confectionery and bakery sectors are fair/good. Drying schedules for condensed milk are sporadic as dry whole milk production is mostly driven by contractual needs. At this point, dry whole milk supplies are sufficient to meet most spot needs.

Prices for: U.S., All First Sales, F.O.B., Conventional, and Edible Dry  
Whole Milk

Price Range - 26% Butterfat; \$/LB: 1.4400 - 1.5500

**WHEY, WPC 34%, LACTOSE & CASEIN**

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

**DRY WHEY - CENTRAL**

Central whey prices edged up slightly at the bottom of the range and on both ends of the mostly price series. Multiple contacts detail a quiet market with little activity. However, some buyers report receiving multiple dry whey offers, but declined due to already full inventories. Manufacturer inventories are mixed, ranging from firm to tight. Production is steady, with some producers coasting on current milk supplies. Domestic demand is stagnant. However, some regular customers and feed suppliers that blend in low cost 80% whey protein concentrate are taking in shipments. Animal feed whey prices remain unchanged.

Prices for: Central U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey  
 Price Range - Animal Feed; \$/LB: .1500 - .2200

Prices for: Central U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey  
 Price Range - Non-Hygroscopic; \$/LB: .2150 - .3100  
 Mostly Range - Non-Hygroscopic; \$/LB: .2200 - .2700

**DRY WHEY - NORTHEAST**

Prices for Northeast dry whey remained steady. Although there are higher priced offers in the region, spot purchases are happening in the current range. Dry whey production is ongoing as cheese production is steady and strong in the Northeast. Overall, inventories are sufficient to meet demand. However, some manufacturers report that regular contract shipments are maintaining their stocks at balanced levels. The market undertone is generally steady.

Prices for: Eastern U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey  
 Price Range - Non-Hygroscopic; \$/LB: .2500 - .2900

**Secondary Sourced Information:**

The CME Group price for dry whey on Wednesday closed at \$0.3075, an increase of \$0.0025 compared to the previous Wednesday.

**DRY WHEY - WEST**

Western dry whey prices increased at the bottom of the price range, but held steady anywhere else. Supplies are tightening up in the spot market because of solid demand from buyers. Exports to China and Southeast Asia are snowballing. Dry whey production is lively in line with cheese output levels. The dry whey market seems to be strengthening. However, some market participants fear that market conditions could change in the near future as dry whey production could increase at any given point with the current spring flush still in process.

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey  
 Price Range - Non-Hygroscopic; \$/LB: .2300 - .3225  
 Mostly Range - Non-Hygroscopic; \$/LB: .2400 - .2875

**WHEY PROTEIN CONCENTRATE 34% - CENTRAL AND WEST**

Whey protein concentrate 34% prices moved higher at both ends of the mostly price series, but a few spot sales pulled the bottom of the price range lower. While some industry contacts think the recent gains in the nonfat dry milk price may have created a lift for WPC34% prices, others suggest the WPC34% market is vulnerable and could still founder under the weight of weak prices and heavy inventories of higher whey protein concentrations. At the present time, however, WPC34% is moving more easily than previously. Production is relatively steady. Inventories remain mixed, with

favoured brands and WPC34% that meets infant formula requirements in tight supply, but WPC34% that does not meet those end user specifications more readily available.

Prices for: Central and Western U.S., All First Sales, F.O.B., Extra Grade, Conventional, and Edible Whey Protein Concentrate  
 Price Range - 34% Protein; \$/LB: .5900 - .9400  
 Mostly Range - 34% Protein; \$/LB: .6500 - .7700

**LACTOSE - CENTRAL AND WEST**

Lactose prices moved slightly higher at the bottom of the price range, but otherwise held steady. Industry contacts note the market tone seems to be firming, although significant impacts on price have yet to register. The recent GDT auction results created a buzz among lactose buyers and sellers alike. However, the event did not include a U.S. lactose pool price and contacts are skeptical whether the results fully reflect the current market conditions. That said, manufacturers report export market demand is strong and domestic calls are steady. Some processors say their inventories are lower than they have seen in some time. A number of industry contacts are cautiously optimistic for the lactose market. Quarter 3 contract requests are starting earlier than typical and manufacturers appear to be in a better bargaining position, as a whole, than they have been for some time.

Prices for: Central and Western U.S., Spot Sales And Up 3 Month Contracts, F.O.B., Conventional, and Edible Lactose  
 Price Range - Non Pharmaceutical; \$/LB: .1800 - .3900  
 Mostly Range - Non Pharmaceutical; \$/LB: .2000 - .2600

**Secondary Sourced Information:**

At the GDT Event 210 on April 17, the lactose price for the June contract period was \$0.3116 per pound, up 14.8 percent. There was no U.S. lactose pool average contract price available from GDT Event 210.

**CASEIN - NATIONAL**

Prices for rennet and acid casein are firmer. This is a reflection of less new production available, especially in the Southern Hemisphere where the milk season is waning. However, casein exports from Ireland January-February this year compared with January-February 2017, increased 49.6 percent. Top importers from Ireland and January-February 2018 change from one year ago include the United States, +210 percent; Mexico +214 percent; and Italy, +25.12 percent. Curiously, U.S. total casein imports January-February this year declined 23.1 percent from the same period of 2017. The magnitude of percentage changes should be viewed in the context of only representing a two month slice of a year. Casein exports from Ireland and imports by the U.S. on an annual basis for the last several years generally tend toward less deviation year to year than the two month data compared with one year ago. A number of industry participants believe the two month data is more reflective of pacing of import and exports, then abruptly new annual trends.

Prices for: Spot Sales And Up 3 Month Contracts, Free on Board - Warehouse, Non-Restricted, All Mesh Sizes, Conventional, and Edible Casein

Acid; Price Range - \$/LB: 2.9900-3.2400  
 Rennet; Price Range - \$/LB: 2.6000-2.7600

**Secondary Sourced Information:**

At GDT event 210 on April 17, 2018, the rennet casein all contracts price, \$2.6272, increased 3.1 percent.

**U.S. Dairy Cow Slaughter (1000 head) under Federal Inspection**

WEEK ENDING	2018 WEEKLY DAIRY COWS	2018 CUMULATIVE DAIRY COWS	2017 WEEKLY DAIRY COWS	2017 CUMULATIVE DAIRY COWS
03/31/2018	59.9	837.8	57.7	797.9

WEBSITE: [http://www.ams.usda.gov/mnreports/sj\\_ls714.txt](http://www.ams.usda.gov/mnreports/sj_ls714.txt)

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, The Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA.

**CLASS III MILK PRICES (3.5% Butterfat)**

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2013	18.14	17.25	16.93	17.59	18.52	18.02	17.38	17.91	18.14	18.22	18.83	18.95
2014	21.15	23.35	23.33	24.31	22.57	21.36	21.60	22.25	24.60	23.82	21.94	17.82
2015	16.18	15.46	15.56	15.81	16.19	16.72	16.33	16.27	15.82	15.46	15.30	14.44
2016	13.72	13.80	13.74	13.63	12.76	13.22	15.24	16.91	16.39	14.82	16.76	17.40
2017	16.77	16.88	15.81	15.22	15.57	16.44	15.45	16.57	16.36	16.69	16.88	15.44

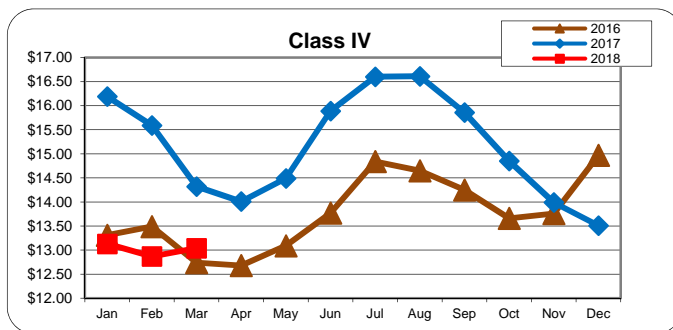
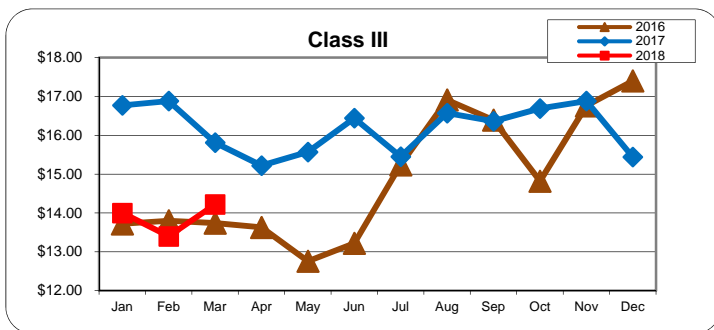
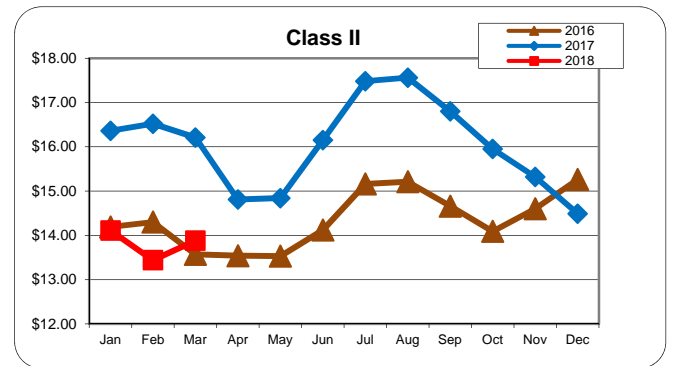
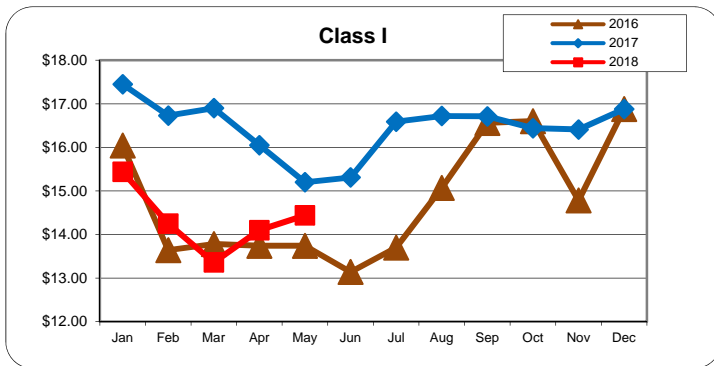
**CLASS IV MILK PRICES (3.5% Butterfat)**

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2013	17.63	17.75	17.75	18.10	18.89	18.88	18.90	19.07	19.43	20.17	20.52	21.54
2014	22.29	23.46	23.66	23.34	22.65	23.13	23.78	23.89	22.58	21.35	18.21	16.70
2015	13.23	13.82	13.80	13.51	13.91	13.90	13.15	12.90	15.08	16.43	16.89	15.52
2016	13.31	13.49	12.74	12.68	13.09	13.77	14.84	14.65	14.25	13.66	13.76	14.97
2017	16.19	15.59	14.32	14.01	14.49	15.89	16.60	16.61	15.86	14.85	13.99	13.51

**FEDERAL MILK ORDER CLASS PRICES FOR 2018 (3.5% Butterfat)**

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I 1/	15.44	14.25	13.36	14.10	14.44							
II	14.11	13.44	13.88									
III	14.00	13.40	14.22									
IV	13.13	12.87	13.04									

1/ S3p03ific order differentials to be added to this base price can be found by going to: [www.ams.usda.gov/DairyMarketingStatistics](http://www.ams.usda.gov/DairyMarketingStatistics); then select "Prices"; and then select "Principal Pricing Points."



ORGANIC DAIRY MARKET NEWS

Information gathered April 9 - 20, 2018

ORGANIC DAIRY FLUID OVERVIEW

**Milk Product Sales.** AMS reports total organic milk products sales for February 2018 were 205 million pounds, up 1.0 percent from February 2017 and up 1.7 percent, January-February this year, compared with the same period of 2017.

Total organic whole milk products sales for February 2018, 85 million pounds, were up 10.9 percent compared with February last year. Total organic milk products sales for February 2018, 205 million pounds, were up 1.0 percent compared with February last year and up 1.7 percent year to date 2018 compared with 2017.

ESTIMATED TOTAL U.S. SALES OF FLUID MILK PRODUCTS, FEBRUARY 2018, WITH COMPARISONS<sup>1/</sup>

Product Name	Sales		Change <sup>2/</sup>	
	FEB. Mil.	Y-T-D Lbs.	Prev Yr. Percent	Y-T-D

ORGANIC PRODUCTION PRACTICE

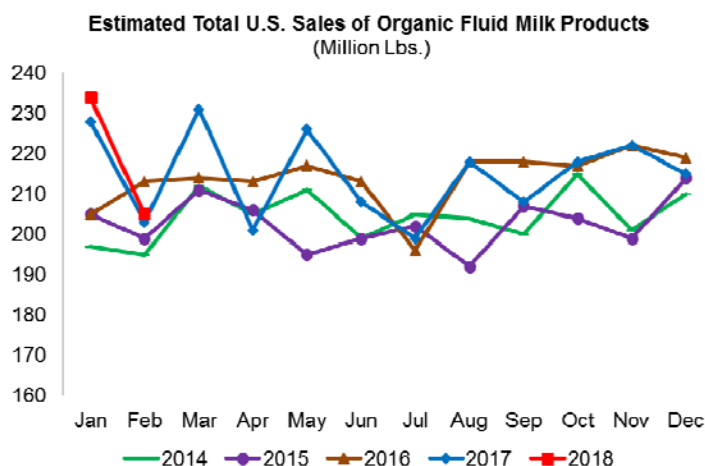
Whole Milk	85	181	10.9	10.9
Reduced Fat Milk (2%)	63	134	1.8	1.2
Low Fat Milk (1%)	29	65	-8.3	-2.8
Fat-Free Milk (Skim)	20	42	-13.4	-12.8
Flavored Fat-Reduced Milk	8	16	-17.5	-19.7
Other Fluid Milk Products	0	0	-94.5	-93.9
Total Fat-Reduced Milk 3/	120	258	-4.9	-3.9
Tot. Organic Milk Products	205	438	1.0	1.7

<sup>1/</sup> These figures are representative of the consumption of fluid milk products in Federal milk order marketing areas and California, which account for approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by interpolating the remaining 8 percent of sales from the Federal milk order and California data.

<sup>2/</sup> Percent changes, as well as sales volumes, unless otherwise noted, are shown on an unadjusted basis;

<sup>3/</sup> Organic fat-reduced milk categories are total of reduced fat, low-fat, skim, and flavored fat reduced milk composition.

The following graph depicts monthly organic milk products sales 2014-2018.



Source: Graph by Dairy Market News; Data by FMMO's

**Spring Organic Pastures:** Pastures are important to organic dairy producers. USDA organic dairy certification requires that organic cows have a **minimum** of 120 days of pasture access annually. The nation's largest organic dairy cooperative just reported that nationwide, its dairy producer members have an annual average of 191 days of pasture access, well in excess of the minimum. Members average using 45 percent of acres for grazing.

Snow and sleet in Wisconsin last week, then last weekend, set back pasture access expectations for some organic dairy producers. Snows were heavier and longer lasting in the northern than southern areas of Wisconsin.

Pasture quality is improving in parts of California, helped by spring rains.

Many Pennsylvania pastures are in good condition. In the important dairy areas of Southeast Pennsylvania, temperatures during the last week have been above normal, up to the 80s, which has helped the majority of pastures move to good condition.

Conditions in New York have been poor for field work to make much progress this spring. Many areas continue to wait for surplus soil moisture to recede.

Pasture development in much of Maryland has been slower than had been hoped for.

Pasture conditions in much of south central Texas are mostly fair to good. Other parts of the state are very dry.

**Organic Market Consolidation in Australia.** A new organic dairy group has been formed in Australia. The group will transition six existing conventional dairy farms to a single organic dairy enterprise and organic brand. The enterprise is in the state of Victoria, comprising 3,600 acres with 3,500 free-range dairy cows.

This effort was motivated by recent declining profitability in conventional Australian milk markets at the same time that nearly half of Australian consumers are now reported to buy organic dairy products. The organic dairy market is growing in Australia. The overall take away from this effort, is a goal of exiting a declining segment where the farms are minor players, into a growing segment where the farms will comprise major players selling branded organic dairy products.

Once fully organic and operational, this enterprise will be among the largest organic dairies in Australia. The enterprise begins with a UHT plant for domestic and export markets and a drying facility to make organic infant formula. It also owns a milk processing facility which current does contract processing for other dairies.

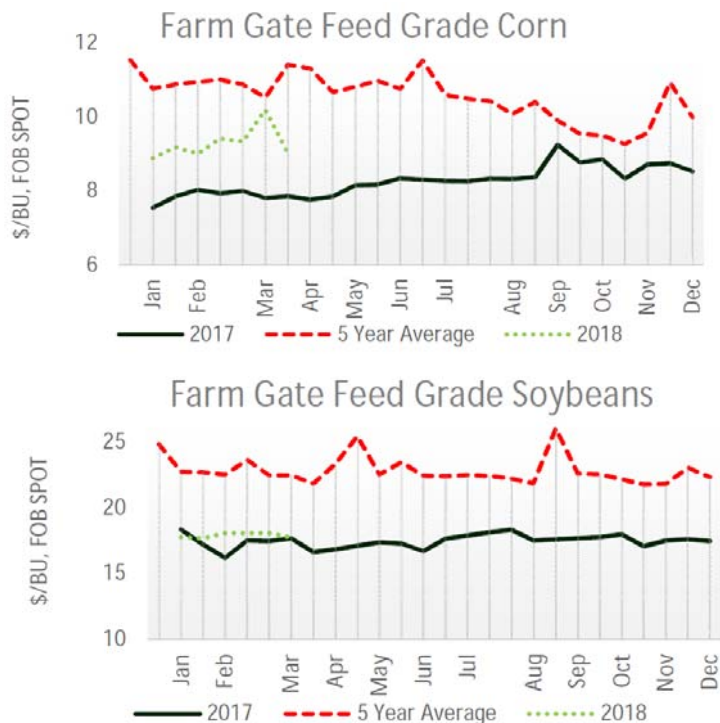
**ORGANIC GRAIN AND FEEDSTUFF MARKETS.** Trading and demand for organic feed grade corn and soybeans is moderate to good. Forward contracting activity for new crop organic feed grade corn and soybeans is limited compared to two weeks ago. Feed grade organic corn prices traded lower. No trend is available for organic feed grade soybeans or wheat. Organic soybean meal and oil activity is light with moderate demand. Bids for organic feed grade organic corn and wheat are increasing as supplies tighten. Trading activity for all other organic grains is too limited to trend. The following graphs show recent and 5 year average spot pricing for organic feed grade corn and soybeans.

CONTINUED ON PAGE -8A-

ORGANIC DAIRY MARKET NEWS

Information gathered April 9 - 20, 2018

CONTINUED FROM PAGE -8-



Source: Graphs by Livestock, Poultry and Grain Market News

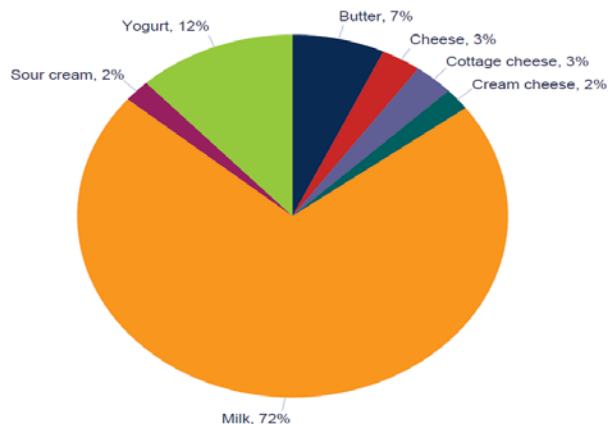
Additional livestock and grain market news information is available at: [www.ams.usda.gov/LSMarketNews](http://www.ams.usda.gov/LSMarketNews)

**ORGANIC DAIRY RETAIL OVERVIEW**

This week, total organic retail ad numbers increased 32 percent. Organic milk ad numbers nearly doubled. The organic retail milk price premium, representing the price difference between half gallons of organic and conventional milk, is \$2.29.

The weekly percentages of advertised organic dairy products, collected from the DMN weekly retail survey, are presented in the following pie chart. To view all the image, please go to the PDF version of this report using the following link. <https://www.ams.usda.gov/mnreports/dybdairyorganic.pdf>

Percentage of Total Organic Ads by Commodity



Data source: USDA Dairy Market News

Advertising information presented is compiled from nearly 23,000 surveyed newspaper supermarket ads. Prices are valid from April 20-26. Retail survey ads reflect “advertised specials” and not the range of non-advertised supermarket cooler prices.

Product pricing information of selected organic dairy commodities, from the current weekly retail survey, is presented in the following table:

**NATIONAL RETAIL ORGANIC DAIRY WEIGHTED AVERAGE ADVERTISED PRICE**  
(Dollars)

Commodity	This Week	Last Week	Last Year
<b>Butter</b>	4.98	5.17	5.11
<b>Milk</b>			
Half Gal.	3.84	3.60	3.99
Gal.	6.88	n.a.	6.49
8 oz.	.97	n.a.	1.00
<b>Yogurt</b>			
4-6 oz. Greek	1.25	1.25	1.39
32 oz. Greek	4.66	5.74	3.82
4-6 oz. Yogurt	1.25	1.25	.80
32 oz. Yogurt	3.50	3.50	2.99

Data source: USDA/AMS/Weekly National Organic Summary

Complete results of the “National Retail Report-Dairy” and “Weekly National Organic Summary” are accessible using the following links:

- <https://www.ams.usda.gov/mnreports/dybretail.pdf>
- <https://www.ams.usda.gov/mnreports/lswnos.pdf>

## May 2018 Highlights

**Base Class I Price:** Under the Federal milk order pricing system, the base Class I price for May 2018 is \$14.44 per cwt. This price is derived from the advanced Class III skim milk pricing factor of \$5.98 and the advanced butterfat pricing factor of \$2.4777. A Class I differential for each order's principle pricing point (county) is added to the base price to determine the Class I Price.

**Class II Price Information:** The advanced Class IV skim milk pricing factor is \$4.75. Thus, the Class II skim milk price for May 2018 is \$5.45 per cwt, and the Class II nonfat solids price is \$0.6056.

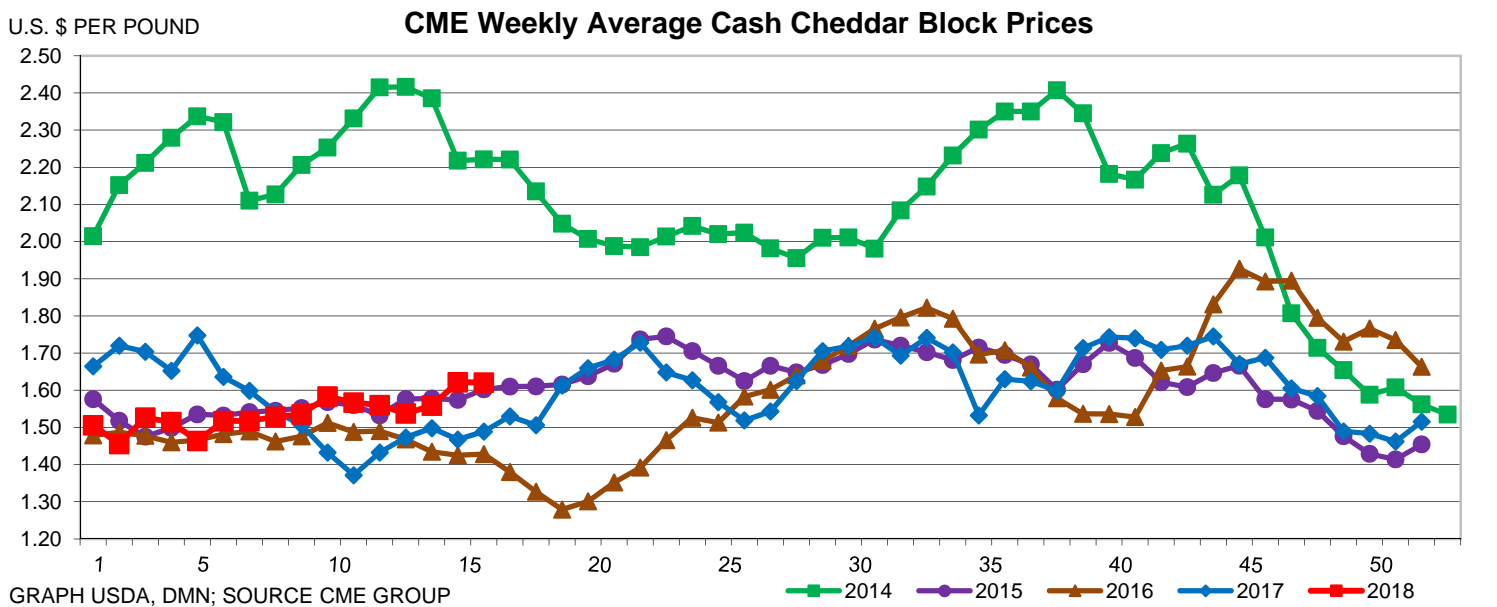
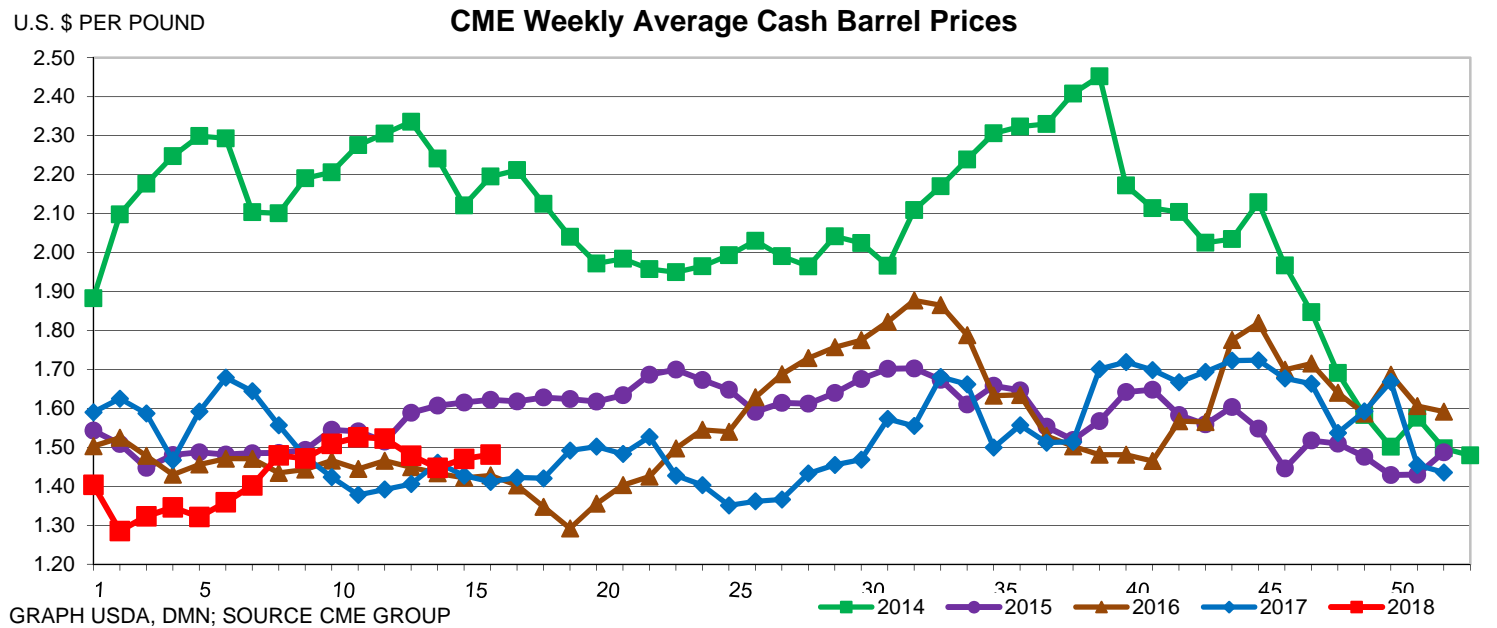
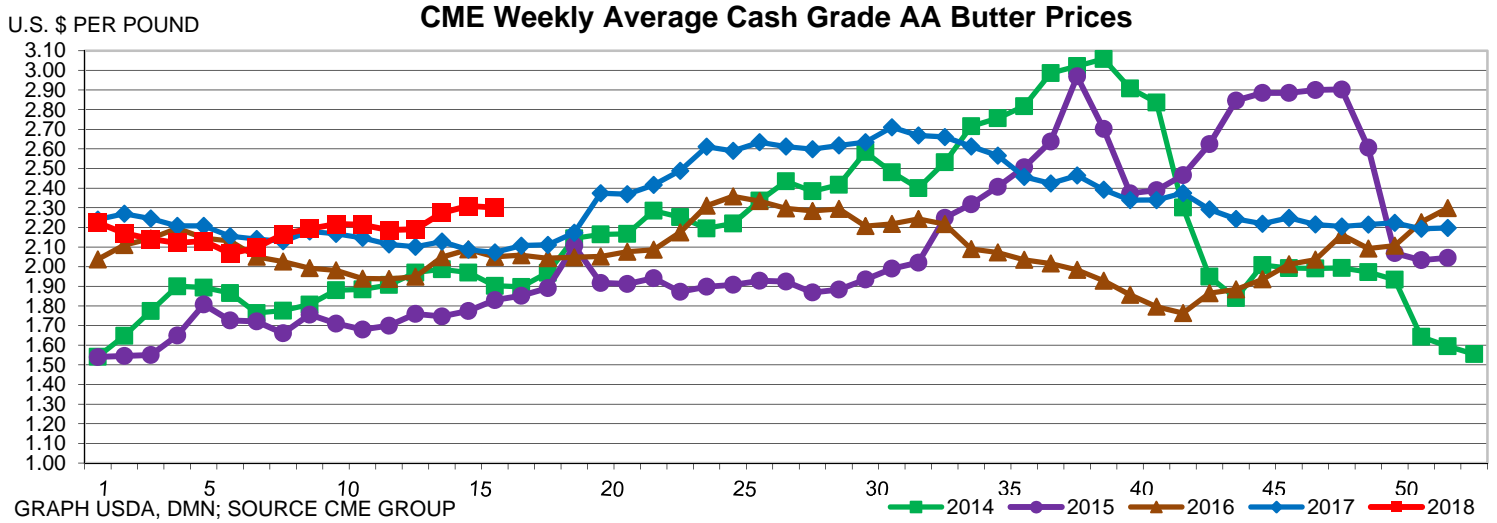
**Product Price Averages:** The two-week product price averages for May 2018 are: butter \$2.2175, nonfat dry milk \$0.7004, cheese \$1.5730 and dry whey \$0.2575.

## Advanced Class Prices for May 2018

### Federal Milk Order Class I Price Information<sup>1,2</sup>

Federal Milk Order Marketing Area <sup>3</sup>	Order Number	May 2018		
		Class I Price (3.5%) <i>(dollars per cwt)</i>	Class I Skim Milk Price <i>(dollars per cwt)</i>	Class I Butterfat Price <i>(dollars per pound)</i>
Northeast (Boston) <sup>4</sup>	001	17.69	9.23	2.5102
Appalachian (Charlotte) <sup>5</sup>	005	17.84	9.38	2.5117
Florida (Tampa) <sup>6</sup>	006	19.84	11.38	2.5317
Southeast (Atlanta) <sup>7</sup>	007	18.24	9.78	2.5127
Upper Midwest (Chicago) <sup>8</sup>	030	16.24	7.78	2.4957
Central (Kansas City) <sup>9</sup>	032	16.44	7.98	2.4977
Mideast (Cleveland) <sup>10</sup>	033	16.44	7.98	2.4977
Pacific Northwest (Seattle) <sup>11</sup>	124	16.34	7.88	2.4967
Southwest (Dallas) <sup>12</sup>	126	17.44	8.98	2.5077
Arizona (Phoenix)	131	16.79	8.33	2.5012
All-Market Average		17.33	8.87	2.5066

<sup>1</sup> To convert the Class I price per 100 pounds to the Class I price per gallon, divide by 11.63 - the approximate number of gallons in 100 pounds of milk. <sup>2</sup> Note: The mandatory \$0.20 per cwt processor assessment under the Fluid Milk Promotion Order is not included in the Class I prices shown on this table. <sup>3</sup> Names in parentheses are the major city in the principal pricing point of the markets. <sup>4</sup> Class I prices at other cities are: New York City, minus \$0.10; Philadelphia, minus \$0.20; Baltimore, minus \$0.25, and Washington, DC, minus \$0.25. <sup>5</sup> Class I prices at other cities are: Knoxville, minus \$0.20 and Louisville, minus \$1.10. <sup>6</sup> Class I prices at other cities are: Orlando, same; Miami, plus \$0.60; and Jacksonville, minus \$0.40. <sup>7</sup> Class I prices at other cities are: New Orleans, same; Memphis, minus \$0.90; Nashville, minus \$0.90; and Springfield, MO, minus \$1.40. <sup>8</sup> Class I prices at other cities are: Milwaukee, minus \$0.05; and Minneapolis, minus \$0.10. <sup>9</sup> Class I prices at other cities are: Des Moines, minus \$0.20; Omaha, minus \$0.15; Oklahoma City, plus \$0.60; St. Louis, same; and Denver, plus \$0.55. <sup>10</sup> Class I prices at other cities are: Indianapolis, same; Cincinnati, plus \$0.20; Pittsburgh, plus \$0.10; and Detroit, minus \$0.20. <sup>11</sup> Class I prices at other cities are: Portland, same; and Spokane, same. <sup>12</sup> Class I prices at other cities are: Houston, plus \$0.60; San Antonio, plus \$0.45; Albuquerque, minus \$0.65; and El Paso, minus \$0.75. Report Contact: Randal Stoker, [randal.stoker@usda.gov](mailto:randal.stoker@usda.gov) or 202-690-1932.





## Dairy Market News Branch

**Agricultural  
Marketing  
Service**

# National Retail Report-Dairy

Websites: <http://www.marketnews.usda.gov/mnp/da-home> and <http://www.ams.usda.gov/mnreports/dybretail.pdf>

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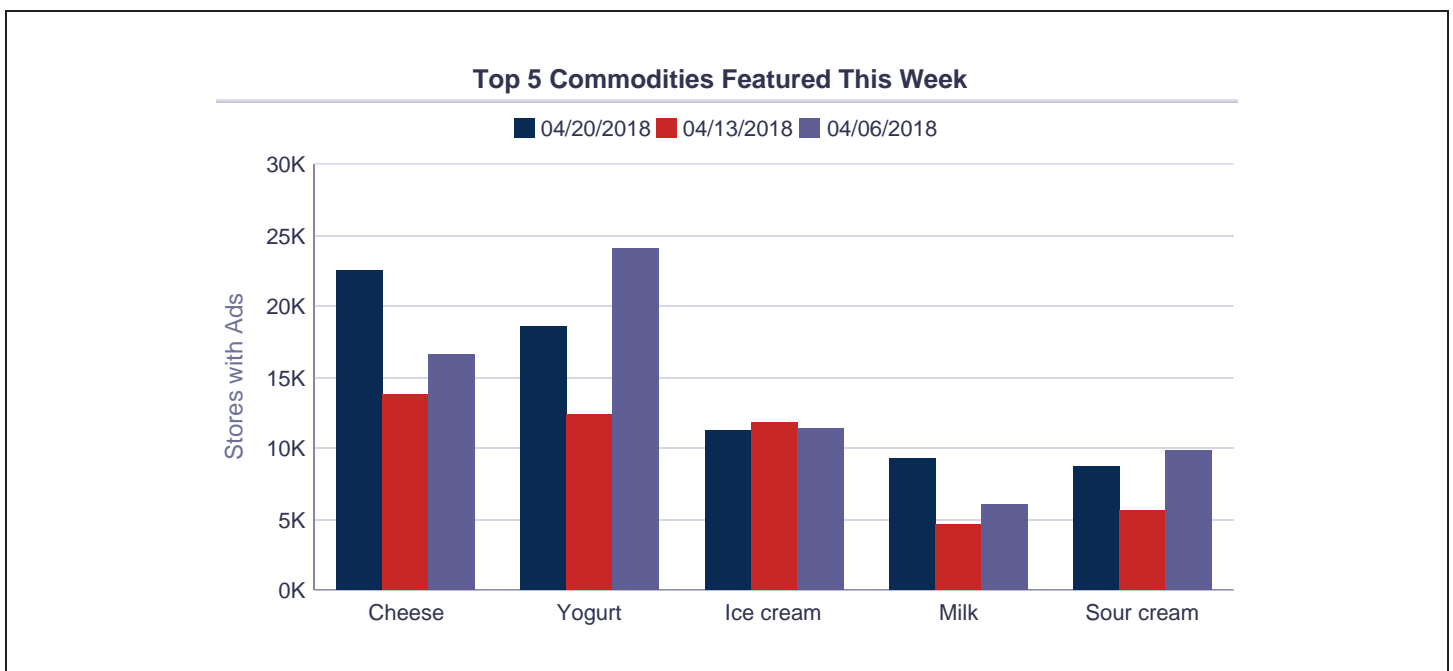
### Advertised Prices for Dairy Products at Major Retail Supermarket Outlets ending during the period of 04/20/2018 to 04/26/2018

Total conventional dairy advertisement numbers increased 56 percent from last week. Organic ad numbers increased 32 percent. There are over ten times as many conventional dairy ads as organic dairy ads this week. Both organic and conventional milk ads are close to doubling this week, but there are almost one third more organic milk ads than conventional milk ads. The organic milk half gallon weighted average advertised price is \$3.84, while conventional milk half gallons average \$1.55, a \$2.29 organic premium.

Ads for conventional 1 # butter nearly doubled, while the average advertised price declined to \$2.92. Organic 1 # butter averaged \$4.98, an organic premium of \$2.06. There are more ads this week for conventional butter than for conventional milk.

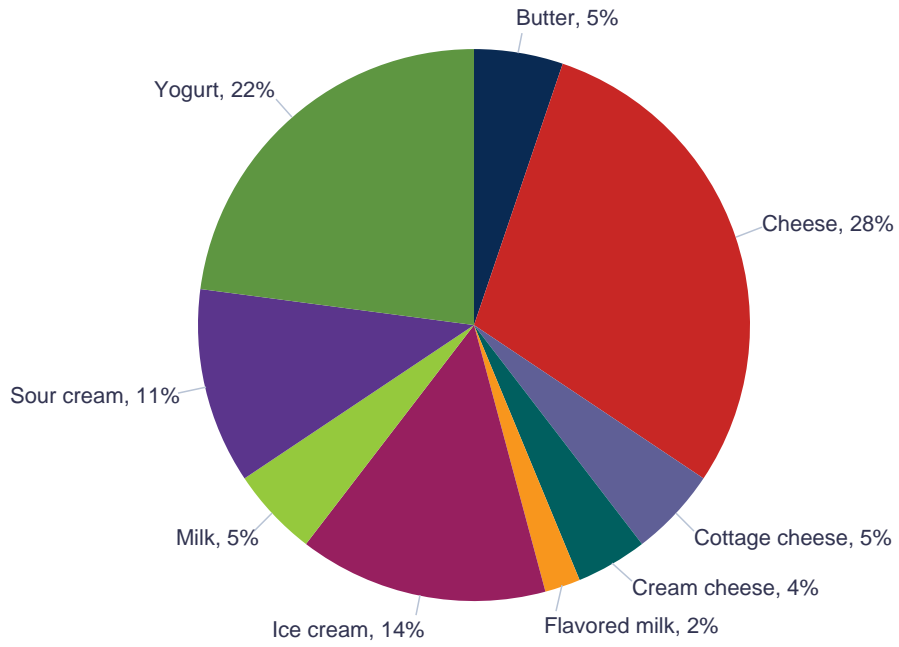
Conventional cheese advertising increased 62 percent. Among surveyed conventional cheese, the largest ad count is for 8 ounce shredded, with an average price of \$2.27. In the organic cheese category, the only ads are for 8 ounce shredded, priced \$3.99, a \$1.72 organic premium.

The largest percentage increase in ad numbers, conventional or organic, is for conventional 8 oz. cream cheese. The average price is \$1.78, even with last week but 68 cents lower than organic 8 oz. cream cheese.

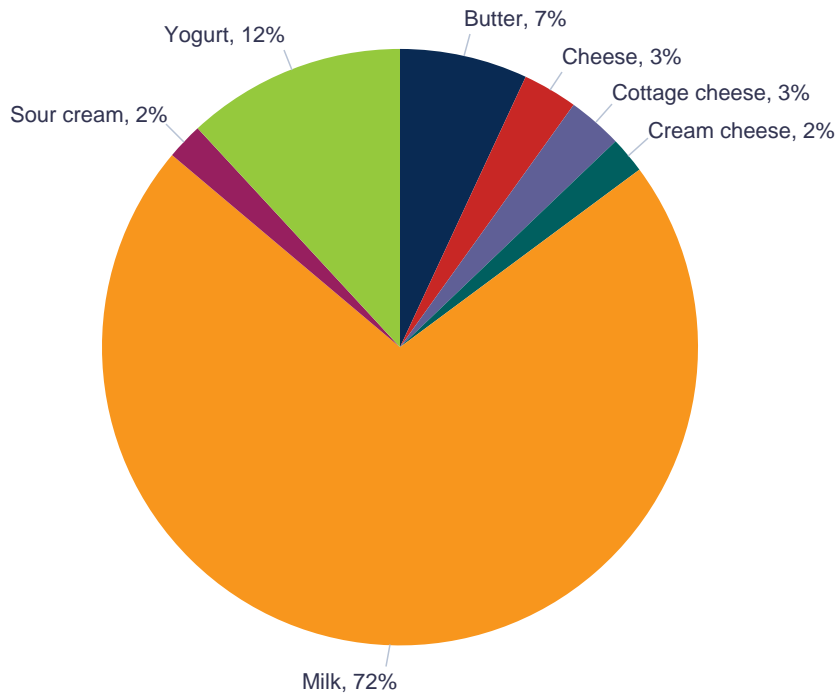




Percentage of Total Conventional Ads by Commodity



Percentage of Total Organic Ads by Commodity





## NATIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	4044	2.92	2046	3.23	4575	2.91
Cheese	Natural Varieties	8 oz block	6309	2.22	4500	2.06	8847	2.19
Cheese	Natural Varieties	1 # block	1525	4.04	812	3.62	1180	3.20
Cheese	Natural Varieties	2 # block	1441	5.56	1573	5.22	705	6.22
Cheese	Natural Varieties	8 oz shred	11342	2.27	6173	2.28	7931	2.19
Cheese	Natural Varieties	1 # shred	1692	4.05	726	3.91	766	3.34
Cottage cheese		16 oz	3979	1.96	1486	2.06	5037	1.78
Cream cheese		8 oz	3161	1.78	1090	1.78	6031	1.86
Flavored milk	All fat tests	half gallon	514	2.26	414	2.02	365	2.03
Flavored milk	All fat tests	gallon	931	2.16	487	2.99	1024	2.30
Ice cream		48-64oz	11266	2.73	10551	2.83	10402	3.02
Milk	All fat tests	half gallon	983	1.55	836	2.28	892	2.47
Milk	All fat tests	gallon	3041	2.42	1219	2.35	3444	2.44
Sour cream		16 oz	8655	1.93	5506	1.85	6896	1.58
Yogurt	Greek	4-6 oz	9549	.97	7189	.91	13132	.98
Yogurt	Greek	32 oz	2167	4.40	809	4.48	3414	4.44
Yogurt	Yogurt	4-6 oz	5784	.49	3288	.48	7656	.60
Yogurt	Yogurt	32 oz	249	2.55	391	1.94	1295	2.48

## REGIONAL -- CONVENTIONAL DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.49-3.49	613	2.96	2.50-2.99	1326	2.89	1.99-3.69	726	2.81
Cheese	Natural Varieties	8 oz block	1.50-3.69	1816	2.44	1.67-2.50	991	1.97	1.50-2.99	1626	2.18
Cheese	Natural Varieties	1 # block	2.99-3.99	657	3.74	2.99-4.49	799	4.37			
Cheese	Natural Varieties	2 # block	5.99-7.99	245	7.11				4.99	458	4.99
Cheese	Natural Varieties	8 oz shred	1.50-3.49	2249	2.29	1.67-2.50	3531	2.27	1.99-3.33	1480	2.36
Cheese	Natural Varieties	1 # shred	1.99-3.99	505	3.19	2.99-4.49	799	4.37	4.49-4.99	319	4.82
Cottage cheese		16 oz	1.66-2.69	1757	2.06	1.50-2.00	1411	1.88	1.29-1.66	304	1.52
Cream cheese		8 oz	1.50-1.99	702	1.71	1.50-1.66	1225	1.60	1.50-2.00	621	1.87
Flavored milk	All fat tests	half gallon	1.99-2.00	261	1.99				2.00	116	2.00
Flavored milk	All fat tests	gallon							2.99	213	2.99
Ice cream		48-64oz	1.88-4.00	2468	2.72	1.99-5.00	2965	2.73	1.97-3.49	2028	2.47
Milk	All fat tests	half gallon				1.25	240	1.25			
Milk	All fat tests	gallon	3.99	137	3.99	2.49-3.99	304	3.55	1.99-2.99	552	2.38
Sour cream		16 oz	1.49-2.50	2233	1.90	1.50-2.00	3564	1.94	1.29-1.98	1045	1.87
Yogurt	Greek	4-6 oz	0.75-1.25	2650	.99	1.00	2847	1.00	0.75-1.00	1366	.97
Yogurt	Greek	32 oz	2.99-4.99	1178	4.42	3.99	210	3.99	4.49	180	4.49

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Yogurt	Yogurt	4-6 oz	0.39-0.88	1713	.53	0.40-0.50	1174	.47	0.29-0.66	801	.44
Yogurt	Yogurt	32 oz	2.50-2.69	119	2.59				2.50	69	2.50

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	2.50-3.49	421	2.96	2.49-3.99	564	3.09	2.50-2.99	394	2.86
Cheese	Natural Varieties	8 oz block	1.66-3.49	1258	2.05	1.99-2.50	455	2.37	1.99-2.50	129	2.23
Cheese	Natural Varieties	1 # block							2.99	69	2.99
Cheese	Natural Varieties	2 # block	4.99	288	4.99	4.99-6.99	334	5.53	5.99	105	5.99
Cheese	Natural Varieties	8 oz shred	1.50-2.50	2383	2.00	1.49-2.99	1322	2.54	1.99-2.99	356	2.49
Cheese	Natural Varieties	1 # shred							2.99	69	2.99
Cottage cheese		16 oz	1.99-2.39	444	2.06	2.50	63	2.50			
Cream cheese		8 oz	2.00-2.29	207	2.10	1.99	309	1.99	2.00	69	2.00
Flavored milk	All fat tests	half gallon				3.00	137	3.00			
Flavored milk	All fat tests	gallon	1.99	210	1.99	1.99	114	1.99	1.79-1.99	394	1.84
Ice cream		48-64oz	1.99-4.99	863	3.28	1.99-3.49	2169	2.83	1.99-3.99	698	2.54
Milk	All fat tests	half gallon	1.00-2.50	321	1.86	1.49	422	1.49			
Milk	All fat tests	gallon	1.99-2.50	503	2.07	1.99-2.49	1151	2.31	1.79-1.99	394	1.84
Sour cream		16 oz	1.89-2.29	1082	1.99	1.98-2.50	407	2.06	1.50-1.98	296	1.71
Yogurt	Greek	4-6 oz	0.88-1.00	860	.96	0.68-1.00	1233	.86	0.88-1.00	593	.97
Yogurt	Greek	32 oz	3.19-4.98	337	4.07	4.99	262	4.99			
Yogurt	Yogurt	4-6 oz	0.33-0.50	630	.39	0.40-0.60	1405	.52	0.60	61	.60
Yogurt	Yogurt	32 oz							2.50	61	2.50

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cheese	Natural Varieties	8 oz block				3.25	34	3.25
Cheese	Natural Varieties	2 # block	5.99	11	5.99			
Cheese	Natural Varieties	8 oz shred	2.49	21	2.49			
Cream cheese		8 oz	3.99	28	3.99			
Ice cream		48-64oz	2.99	21	2.99	2.48-3.50	54	2.99
Sour cream		16 oz	3.49	28	3.49			

**NATIONAL -- ORGANIC DAIRY PRODUCTS**



Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		1 #	534	4.98	579	5.17	791	5.11
Cheese	Natural Varieties	8 oz block					71	4.04
Cheese	Natural Varieties	1 # block					61	4.99
Cheese	Natural Varieties	8 oz shred	186	3.99			69	4.00
Cottage cheese		16 oz	234	3.99	278	3.89	1260	3.93
Cream cheese		8 oz	117	2.46	117	2.46	307	2.89
Flavored milk	All fat tests	half gallon					289	4.59
Ice cream		48-64oz			1200	4.65		
Milk	All fat tests	half gallon	3671	3.84	2609	3.60	5654	3.99
Milk	All fat tests	gallon	641	6.88			180	6.49
Milk	All fat tests	8 oz UHT	968	.97			127	1.00
Sour cream		16 oz	114	3.00			1083	2.99
Yogurt	Greek	4-6 oz	59	1.25	63	1.25	221	1.39
Yogurt	Greek	32 oz	410	4.66	236	5.74	342	3.82
Yogurt	Yogurt	4-6 oz	284	1.25	341	1.25	351	.80
Yogurt	Yogurt	32 oz	108	3.50	108	3.50	588	2.99

### REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	4.69-4.99	402	4.90				4.99	69	4.99
Milk	All fat tests	half gallon	3.50-5.49	792	4.30	3.29-3.99	1159	3.46	3.99-4.49	482	4.11
Milk	All fat tests	gallon	6.49-6.99	641	6.88						
Milk	All fat tests	8 oz UHT	1.00	100	1.00				1.00	116	1.00
Yogurt	Greek	4-6 oz	1.25	59	1.25						
Yogurt	Greek	32 oz	3.49-6.99	196	5.94	3.50	214	3.50			
Yogurt	Yogurt	4-6 oz	1.25	284	1.25						
Yogurt	Yogurt	32 oz	3.50	108	3.50						

Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		1 #	5.49	63	5.49						

Wtd Avg - Simple weighted average



Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Cheese	Natural Varieties	8 oz shred				3.99	117	3.99	3.99	69	3.99
Cottage cheese		16 oz				3.76-4.21	234	3.99			
Cream cheese		8 oz				2.46	117	2.46			
Milk	All fat tests	half gallon	3.49-3.99	744	3.78	3.49-3.99	494	3.82			
Milk	All fat tests	8 oz UHT				0.75-0.83	358	.78	0.83-1.25	394	1.14
Sour cream		16 oz				3.00	114	3.00			

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price

**REGIONAL DEFINITIONS**

As used in this report, regions include the following states:

- NORTHEAST U.S. Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New jersey, New York, Pennsylvania, Rhode Island and Vermont
- SOUTHEAST U.S. Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
- MIDWEST U.S. Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
- SOUTH CENTRAL U.S. Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
- SOUTHWEST U.S. Arizona, California, Nevada and Utah
- NORTHWEST U.S. Idaho, Montana, Oregon, Washington, and Wyoming
- ALASKA Alaska
- HAWAII Hawaii
- NATIONAL Continental United States



# Dairy Market News

United States Department of Agriculture

Agricultural Marketing Service

Dairy Programs

Market Information Branch

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