



Northern Livestock Video/Internet Auction - Billings, MT

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

July 20, 2022

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Livestock Weighted Average Report for 7/18/2022 - 7/20/2022 (Final)

VIDEO AUCTION

	This Week	Last Reported (6/23/2022)
Total Receipts:	126,324	13,562
Feeder Cattle:	125,577 (99.4%)	13,274 (97.9%)
Replacement Cattle:	747 (0.6%)	288 (2.1%)

Northern Livestock video auction held their Annual Summertime classic over the last three days. Demand was good to very good for heavy offerings. Fall delivered calves sold on mostly good to very good demand, while yearling offerings sold on mostly very good demand. With 125,000 head of cattle in the offering buyers consistently returned day after day to buy this years calf and yearling crop. Prices were very consistent throughout the three day sale. Demand for late delivered light weight calves was very good as buyers saw the price yearlings were bringing this year and purchased these offerings in preparation for next summer. Weaned cattle were left untagged. Most of these offerings sold in November and December. Notably, weaned offerings sold with little to no premium this year. Demand for heifers to purchase as replacements was very good as some sets of heifers out sold their steer mates. The percentage of POs was very small this year as prices climbed sharply from last summers values. Only 1.2% of the three day sale was PO'ed. Very good demand was seen for Value Added cattle that were 3rd party verified. Cattle tagged as Value added were enrolled in two or more programs and had to be verified by a 3rd party. The largest premiums given were for cattle sold as All Natural, NHTC and GAP combined. Market activity was very active throughout the three day sale. Supply included: 99% Feeder Cattle (67% Steers, 33% Heifers); 1% Replacement Cattle (25% Bred Cows, 75% Bred Heifers). Feeder cattle over 600 lbs was 62%. Feeder Cattle prices FOB based on net weights after a 0-3% pencil shrink or equivalent, with a 6-19 cent slide > 600 lbs and 10-23 cent slide < 600 lbs.

FEEDER CATTLE

North Central
(CO, IA, MT, ND, NE, SD, WY)

STEERS - Medium and Large 1 (Per Cwt / Est. Wt)

Delivery	Head	Wt Range	Avg Wt	Price Range	Avg Price	
Current	95	560	560	215.00	215.00	Unweaned
	310	600 - 610	603	201.50 - 218.00	212.62	Unweaned
	65	935	935	179.00	179.00	
	560	975	975	180.00	180.00	
Jul-Aug	330	925	925	194.50	194.50	Value Added
	128	975	975	191.00	191.00	Value Added
Aug	75	800	800	201.00	201.00	NHTC
	285	810 - 825	821	195.00 - 200.50	199.07	Value Added
	569	875	875	181.50 - 203.00	200.39	Value Added
	70	880	880	183.00	183.00	NHTC
	308	900 - 935	907	176.50 - 179.50	178.92	



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July 20, 2022

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	750	950 - 975	966	181.00 - 187.50	184.94	Value Added
	58	975	975	184.50	184.50	NHTC
Aug-Sep	350	430	430	250.00	250.00	Unweaned
	65	750	750	201.50	201.50	
	70	800	800	189.00	189.00	Value Added
	370	850	850	206.50	206.50	Value Added
	400	900	900	180.00	180.00	
	330	925	925	183.50	183.50	Value Added
	974	950 - 970	960	176.50 - 178.50	178.25	
Sep	135	335	335	283.00	283.00	Unweaned
	410	435	435	253.00	253.00	Unweaned
	135	470	470	238.00	238.00	Unweaned
	60	520	520	210.00	210.00	Split Loads
	545	520 - 525	522	216.00 - 229.00	223.89	Unweaned
	50	590	590	197.50	197.50	Split Loads
	100	600	600	216.00	216.00	Value Added
	363	600 - 640	616	200.00 - 214.00	207.25	Unweaned
	390	625	625	210.50	210.50	
	225	730 - 740	736	196.00 - 202.00	198.25	Unweaned
	212	750 - 770	756	193.00 - 194.50	194.02	Unweaned
	270	800 - 825	811	205.00 - 206.00	205.55	Value Added
	65	825	825	190.00	190.00	
	60	850	850	195.00	195.00	Value Added
	455	870 - 880	873	179.50 - 198.00	192.67	
	475	900	900	179.00	179.00	NHTC
	1360	900 - 940	918	185.50 - 203.00	194.36	Value Added
	2055	900 - 945	937	179.00 - 187.50	182.33	
	935	950 - 970	965	178.50 - 184.00	179.79	
	1150	975	975	183.00 - 193.50	188.48	Value Added
Sep-Oct	480	440	440	240.00	240.00	Unweaned
	95	525	525	220.00	220.00	Unweaned
	385	550 - 580	564	209.50 - 210.00	209.75	Unweaned
	36	615	615	198.00	198.00	Split Loads
	95	620	620	199.00	199.00	Unweaned
	95	650	650	200.50	200.50	Unweaned
	46	670	670	191.50	191.50	Split Loads
	70	725	725	195.00	195.00	
	140	840	840	189.00	189.00	
Oct	100	435	435	245.00	245.00	Unweaned
	785	450 - 490	468	226.00 - 242.00	234.09	Unweaned
	145	465 - 480	473	217.00	217.00	Split Loads



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July 20, 2022

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	450	495	495	233.00	233.00	NHTC
	2815	500 - 540	525	218.00 - 243.50	227.49	Value Added
	4913	500 - 545	525	216.00 - 231.50	222.73	Unweaned
	100	515	515	218.50	218.50	
	197	520 - 540	528	194.00 - 225.00	210.15	Split Loads
	90	525	525	242.00	242.00	Fancy
	3633	550 - 580	567	214.00 - 246.00	230.51	Value Added
	130	550 - 585	566	189.00 - 206.00	198.07	Split Loads
	4390	550 - 595	568	206.00 - 225.00	215.76	Unweaned
	200	575 - 585	580	218.50 - 223.50	220.90	
	180	590	590	226.00	226.00	NHTC
	312	600 - 615	607	192.00 - 200.00	196.70	Split Loads
	425	600 - 625	614	207.25 - 210.50	208.59	NHTC
	1320	600 - 630	614	203.50 - 222.00	216.71	Value Added
	7107	600 - 640	620	199.00 - 220.00	207.38	Unweaned
	475	610 - 615	614	204.00 - 226.00	222.09	
	175	650	650	214.00	214.00	Value Added
	427	650 - 680	662	195.50 - 201.00	198.56	Split Loads
	3931	650 - 690	660	198.00 - 218.00	205.38	Unweaned
	90	700	700	209.00	209.00	Value Added
	2129	700 - 735	708	192.50 - 206.75	201.34	Unweaned
	190	715	715	193.00	193.00	Split Loads
	170	775	775	191.50	191.50	Unweaned
	225	825	825	198.00	198.00	NHTC
	535	835	835	200.00	200.00	
	905	965 - 975	974	180.00 - 186.00	181.15	
	750	970	970	202.00	202.00	Value Added
Oct-Nov	120	400	400	251.00	251.00	Unweaned
	130	470	470	237.00	237.00	Unweaned
	220	485 - 490	488	226.50 - 235.50	231.02	Value Added
	330	500 - 520	513	220.00 - 232.00	224.26	Value Added
	320	510 - 535	519	229.50 - 230.50	230.15	Unweaned
	118	525	525	225.00	225.00	Natural
	94	550	550	218.00	218.00	NHTC
	50	550	550	206.50	206.50	Split Loads
	1560	550 - 580	562	210.00 - 229.00	217.92	Unweaned
	293	560 - 590	570	213.00 - 238.50	230.12	Value Added
	265	600 - 625	608	206.50 - 213.50	211.19	NHTC
	1416	600 - 640	614	201.00 - 209.50	204.25	Unweaned
	345	620 - 635	624	190.50 - 212.00	206.10	Value Added
	517	665 - 685	678	195.00 - 209.50	203.81	Unweaned
Nov	345	450 - 490	474	221.50 - 235.00	226.14	Unweaned

Source: USDA AMS Livestock, Poultry & Grain Market News

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July 20, 2022

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	60	490	490	226.50	226.50	Split Loads
	1908	500 - 540	513	216.00 - 233.00	228.03	Unweaned
	70	525	525	210.00	210.00	Split Loads
	1320	525 - 535	533	230.00 - 237.50	231.38	Value Added
	100	540	540	207.00	207.00	
	75	550	550	220.00	220.00	Split Loads
	490	550 - 580	562	223.00 - 231.00	227.07	Value Added
	1063	550 - 585	572	184.00 - 229.00	216.61	Unweaned
	100	575	575	215.00	215.00	
	90	585	585	216.00	216.00	NHTC
	1122	600 - 625	613	198.00 - 213.00	205.81	Unweaned
	160	600 - 630	611	190.50 - 195.00	192.24	Split Loads
	1092	600 - 630	619	200.00 - 222.50	211.71	
	630	625 - 630	626	219.00 - 229.00	223.87	Value Added
	725	650	650	207.50 - 220.00	217.40	
	672	650 - 685	666	196.25 - 216.00	207.34	Unweaned
	465	650 - 685	669	212.00 - 217.75	215.23	Value Added
	50	690	690	190.50	190.50	Split Loads
	315	700 - 725	718	202.00 - 203.50	202.42	
	180	750	750	198.00	198.00	
	155	800	800	188.50	188.50	Unweaned
Nov-Dec	180	635	635	206.50	206.50	Unweaned
	432	660 - 675	669	203.00 - 216.00	211.39	
Dec	80	625	625	202.00	202.00	
	190	650	650	218.00	218.00	Value Added
	1649	650 - 690	664	200.00 - 214.50	207.21	
	1968	700 - 740	717	196.50 - 208.00	203.30	
	315	750	750	196.00 - 196.50	196.37	
	63	810	810	183.50	183.50	
Jan	140	800	800	186.00	186.00	

STEERS - Medium and Large 1-2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Current	245	890	890	174.50	174.50	
Sep	68	760	760	179.50	179.50	
	140	900	900	172.50	172.50	
Oct	320	525 - 545	539	212.50 - 213.50	212.80	Unweaned
	572	575 - 590	585	199.50 - 208.50	204.88	Unweaned
	430	600	600	197.00 - 207.50	203.08	Unweaned
	90	650	650	195.00	195.00	Unweaned



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AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

July 20, 2022

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Nov	180	525	525	209.00	209.00	Unweaned
	215	550 - 590	570	204.00 - 213.50	208.69	Unweaned

STEERS - Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Current	110	1010 - 1020	1,015	174.50 - 176.00	175.21	Value Added
	65	1075	1,075	169.00	169.00	
Aug	183	1040	1,040	173.50	173.50	Value Added
	392	1050	1,050	173.00	173.00	NHTC
	58	1075	1,075	162.50	162.50	
Sep	487	1000 - 1025	1,003	164.00 - 176.00	174.69	
Oct	200	540	540	216.50	216.50	Unweaned

STEERS - Large 1-2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Current	60	825	825	157.00	157.00	

STEERS - Medium 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Aug-Sep	70	690	690	192.00	192.00	
Oct	98	630	630	197.00	197.00	Unweaned
	90	650	650	194.50	194.50	Unweaned

STEERS - Medium 2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Nov	110	450	450	276.00	276.00	Value Added

HEIFERS - Medium and Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Current	80	825	825	182.50	182.50	Value Added
	595	850 - 885	876	166.00 - 170.00	169.05	
	53	925	925	168.50	168.50	
	117	980	980	169.00	169.00	
Aug	600	775	775	181.00	181.00	
	330	800	800	182.50 - 183.00	182.88	Value Added
	980	860 - 885	876	167.50 - 174.50	169.85	
	500	875	875	164.50	164.50	Fleshy
	300	900 - 925	915	165.00 - 172.00	169.25	
	115	915	915	176.50	176.50	NHTC



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July 20, 2022

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Aug-Sep	165	400	400	236.00	236.00	Unweaned
	740	775 - 790	782	177.00 - 180.50	178.88	
	135	835	835	164.00	164.00	Fleshy
	180	850	850	164.00	164.00	Fleshy
	250	860	860	186.00	186.00	Value Added
	660	925	925	167.00	167.00	
Sep	140	335	335	258.50	258.50	Unweaned
	340	460 - 490	473	201.00 - 210.00	206.66	Unweaned
	50	490	490	195.00	195.00	Split Loads
	200	550 - 560	555	184.00 - 199.00	191.43	Unweaned
	50	580	580	185.50	185.50	Split Loads
	276	680 - 685	683	178.50 - 185.00	180.83	Unweaned
	1075	725 - 735	729	178.00 - 187.00	182.41	
	150	750	750	191.00	191.00	Value Added
	1050	785 - 790	788	175.00 - 180.50	178.68	
	375	800	800	183.00 - 190.50	188.00	Value Added
	3690	825 - 835	827	171.50 - 181.50	176.56	
	70	850	850	175.50	175.50	NHTC
	650	850 - 890	863	170.50 - 175.00	173.70	
	595	875 - 890	880	174.00 - 184.00	182.19	Value Added
	195	900 - 935	924	182.50 - 183.00	182.85	Value Added
2021	915 - 935	927	167.50 - 171.50	169.15		
67	950	950	180.50	180.50	Value Added	
Sep-Oct	292	500 - 510	507	189.00 - 189.50	189.34	Unweaned
	270	565 - 575	568	181.00 - 198.50	192.92	Unweaned
	66	570 - 575	572	186.00 - 188.00	186.76	Split Loads
	38	620	620	179.50	179.50	Split Loads
	95	625	625	178.00	178.00	Unweaned
	80	700	700	182.00	182.00	
	75	775	775	176.00	176.00	
	130	840	840	179.00	179.00	
	275	850	850	179.50	179.50	
Oct	568	420 - 440	427	209.50 - 228.00	217.85	Unweaned
	145	455 - 490	474	195.00 - 205.00	198.48	Split Loads
	925	460 - 495	480	195.00 - 223.00	204.44	Unweaned
	400	475	475	212.00	212.00	NHTC
	110	490	490	209.50	209.50	Replacement
	105	490	490	209.50	209.50	Value Added
	1410	500 - 525	521	200.00 - 217.00	209.55	Value Added
	1427	500 - 545	514	185.00 - 205.00	194.28	Unweaned
	110	510	510	212.50	212.50	Replacement



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MT Dept. of Ag Market News

July 20, 2022

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	197	510 - 540	523	189.00 - 210.00	196.12	Split Loads
	873	550 - 580	566	194.00 - 217.00	203.51	Replacement
	1364	550 - 585	565	182.00 - 196.00	187.09	Unweaned
	280	560 - 585	574	181.00 - 186.00	183.88	Split Loads
	215	580	580	209.00	209.00	Value Added
	277	600 - 630	618	176.00 - 192.00	183.24	Split Loads
	1160	600 - 640	615	176.00 - 187.50	181.76	Unweaned
	343	600 - 645	618	192.00 - 201.00	199.11	Replacement
	175	610	610	199.50	199.50	Value Added
	100	625	625	193.00	193.00	
	550	650 - 670	660	173.00 - 182.00	176.28	Unweaned
	95	660	660	188.50	188.50	Replacement
	190	685	685	183.00	183.00	Split Loads
	92	700	700	176.00	176.00	Unweaned
	225	750	750	190.00	190.00	
	310	810	810	180.50	180.50	NHTC
	540	825	825	178.50	178.50	
	275	850	850	180.00	180.00	
Oct-Nov	120	400	400	219.00	219.00	Unweaned
	100	475	475	209.00	209.00	Unweaned
	220	490	490	210.00	210.00	Value Added
	790	500 - 540	517	186.00 - 223.00	200.29	Unweaned
	110	510	510	217.00	217.00	Value Added
	50	530	530	191.50	191.50	Split Loads
	499	550 - 575	561	181.00 - 193.00	187.46	Unweaned
	105	580	580	196.00	196.00	Value Added
	85	590	590	191.50	191.50	NHTC
	85	600	600	179.50	179.50	Value Added
	200	610	610	210.00	210.00	Unweaned
	140	825	825	177.00	177.00	
	300	930	930	173.50	173.50	
Nov	250	440 - 445	443	209.00 - 212.00	210.43	Unweaned
	85	460 - 475	465	198.00 - 211.50	206.64	Split Loads
	85	495	495	193.00	193.00	Unweaned
	313	500 - 530	514	188.00 - 200.00	195.80	Unweaned
	110	525	525	216.00	216.00	Value Added
	15	525	525	210.00	210.00	Split Loads
	198	530 - 540	535	186.00 - 200.00	192.86	
	320	550 - 575	567	185.50 - 201.00	190.20	
	85	550 - 580	561	180.50	180.50	Split Loads
	491	560 - 580	576	176.00 - 207.00	187.73	Unweaned
	88	590	590	186.50	186.50	NHTC

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Page 7 of 10

MT Dept of Ag Market News
Billings, MT | (406)210-4792

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	45	615	615	183.00	183.00	Split Loads
	300	625 - 640	635	182.50 - 186.50	183.81	
	175	630	630	181.50	181.50	Unweaned
	45	660	660	175.50	175.50	Split Loads
	180	675 - 690	683	179.00 - 183.00	180.98	
	163	760	760	178.50	178.50	Unweaned
Nov-Dec	100	525	525	192.00	192.00	Unweaned
	95	585	585	181.50	181.50	Unweaned
Dec	190	565	565	188.00	188.00	
	95	580	580	190.00	190.00	Value Added
	170	640	640	187.00	187.00	Replacement
	88	660	660	188.00	188.00	Replacement
	303	670 - 680	674	180.00 - 185.00	182.95	
	235	715	715	181.50	181.50	
Jan	70	700	700	172.50	172.50	

HEIFERS - Medium and Large 1-2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Aug	80	650	650	180.00	180.00	
	135	875	875	166.00	166.00	
Sep	145	740	740	175.00	175.00	
	150	850	850	164.00	164.00	
Oct	190	550 - 570	559	181.00 - 184.00	182.55	Unweaned
Nov	120	485	485	184.50	184.50	Unweaned

HEIFERS - Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Aug	50	1000	1,000	166.00	166.00	
Sep	62	725	725	175.00	175.00	Unweaned

HEIFERS - Large 1-2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Current	80	775	775	150.00	150.00	

HEIFERS - Medium 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Oct	75	580	580	180.00	180.00	Unweaned
	90	620	620	179.00	179.00	Unweaned

West



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(AZ, CA, ID, NV, OR, UT, WA)

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<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Sep	225	725	725	204.00	204.00	Unweaned
	105	920	920	180.50	180.50	
	122	970	970	175.00	175.00	
Oct	100	565	565	210.00	210.00	Unweaned
	85	625	625	183.00	183.00	Unweaned
	275	625	625	214.00	214.00	Value Added
	45	670	670	202.50	202.50	Split Loads
Oct-Nov	55	640	640	185.00	185.00	Split Loads
	186	690	690	202.50	202.50	
Nov	95	525	525	220.00	220.00	NHTC
	30	525	525	203.00	203.00	Split Loads
	90	550	550	236.00	236.00	Value Added
	165	615	615	229.00	229.00	Value Added
	100	625	625	207.00	207.00	
	160	650	650	214.00	214.00	Value Added
	180	700	700	200.00	200.00	
Nov-Dec	110	540	540	226.00	226.00	
	100	600	600	209.50	209.50	
	36	670	670	191.00	191.00	Split Loads
	92	670	670	199.00	199.00	

STEERS - Medium and Large 1-2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Oct	210	650	650	184.50	184.50	Unweaned
Oct-Nov	90	650	650	185.00	185.00	Unweaned

HEIFERS - Medium and Large 1 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Current	181	640	640	183.50	183.50	Replacement
Sep	147	675	675	184.00	184.00	Replacement
	170	890	890	164.50	164.50	
Oct	270	600	600	203.00	203.00	Value Added
	45	635	635	190.50	190.50	Split Loads
Oct-Nov	106	550	550	205.00	205.00	Unweaned
	50	600	600	175.00	175.00	Split Loads



Northern Livestock Video/Internet Auction - Billings, MT

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

July 20, 2022

Email us with accessibility issues with this report.

Nov	106	450	450	210.00	210.00	Unweaned
	200	500	500	219.00	219.00	NHTC
	70	525	525	203.00	203.00	Split Loads
	100	575	575	199.50	199.50	Value Added
Nov-Dec	200	540	540	199.50	199.50	
	58	630	630	181.00	181.00	Split Loads

HEIFERS - Medium and Large 1-2 (Per Cwt / Est. Wt)

<u>Delivery</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>	
Oct-Nov	98	500	500	186.00	186.00	Unweaned
	82	600	600	179.00	179.00	Unweaned

REPLACEMENT CATTLE

North Central
(CO, IA, MT, ND, NE, SD, WY)

BRED COWS - Medium and Large 1 (Per Head / Est. Wt)

<u>Delivery</u>	<u>Age</u>	<u>Stage</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>
Current	2-4	T3	114	1250	1,250	1975.00 - 2025.00	1991.67
	2-8	T3	37	1325	1,325	1950.00	1950.00
	5-8	T3	36	1350	1,350	1825.00	1825.00

BRED HEIFERS - Medium and Large 1 (Per Head / Est. Wt)

<u>Delivery</u>	<u>Age</u>	<u>Stage</u>	<u>Head</u>	<u>Wt Range</u>	<u>Avg Wt</u>	<u>Price Range</u>	<u>Avg Price</u>
Current	<2	T1	560	900	900	1710.00	1710.00

Please Note:

The above USDA LPGMN price report is reflective of the majority of classes and grades of livestock offered for sale. There may be instances where some sales do not fit within reporting guidelines and therefore will not be included in the report. Prices are reported on an FOB basis, unless otherwise noted.

Explanatory Notes

Stage (Cattle): - Represents pregnancy stage (O = open; T1 = 1st Trimester, 1 to 3 months; T1-2 = 1st/2nd trimester, 1 to 6 months; T2 = 2nd Trimester, 4 to 6 months; T2-3 = 2nd/3rd Trimester, 4 to 9 months; T3 = 3rd Trimester, 7 to 9 months; T1-3 = all trimesters, 1 to 9 months; E = Exposed; B = Bred)

Age - Numerical representation of age in years