



## Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News  
MT Dept. of Ag Market News

Fri Mar 1, 2024

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Direct Hay Weighted Average Report for week ending 3/1/2024

Volume			
	This Week	Last Reported (2/19/2024)	Last Year
Tons:			
Hay	1266	522	1374
Total	1266	522	1374

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to last week: Hay sold fully steady. Hay sales were light this week, but heavier than the week prior. Supplies of utility and fair quality hay remain very high. Some ranchers have started to buy loads of hay incase of drought. Several loads of hay were purchased this week for that purpose. High test hay is very short and buyers continue to search for high test hay, particularly for dairy use. The best demand for feeder quality (utility and fair) hay remains around \$150.00-165.00/ton delivered. Demand for straw is light as heavy straw supplies continue to be seen especially in the northern portion of the state. Mild weather and not much snow has kept straw usage low. Single load sales continue to move at steady money from time to time, however many producers have lowered asking prices in an attempt to move volume as supplies remain high. According to the drought monitor 47.30% of the state is in Moderate drought or worse, up 4.58% from last week. 23.26% of the state is in an Severe drought or worse, up 2.25% from last week. 2.36% of the state is in Extreme drought or worse, up 1.01% from last week.

N/A						
Hay (Conventional)						
Alfalfa - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	80	150.00	150.00	F.O.B.		
Large Square 3x4	120	150.00	150.00	F.O.B.-Stables		
Alfalfa - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	50	130.00	130.00	F.O.B.-Stables		
Alfalfa - Fair (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	600	140.00	140.00	F.O.B.		
Large Square 3x4	352	120.00-135.00	133.30	F.O.B.		
Alfalfa - Utility (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	32	100.00	100.00	F.O.B.		

Source: USDA AMS Livestock, Poultry & Grain Market News

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Billings, MT | (406) 210-4792

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### Grass - Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	32	140.00	140.00	F.O.B.-Stables		

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Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>

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