



Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

Fri Jul 11, 2025

Email us with accessibility issues with this report.

Direct Hay Weighted Average Report for week ending 7/11/2025

Compared to last report(6-20-25): Hay sold mostly steady to firm on good to very good demand. The strongest demand was seen from Northern Montana, as buyers were very active in purchasing hay again. Most of the hay sold was purchased delivered for 195.00-210.00. New crop prices continue to establish themselves and some variation in price was seen this secession. Ranchers remain aggressive has they show concerns over the quantity of hay available. Northern Ranchers, which normally put up much of their own hay, were forced to buy a portion of their winter hay this year as both drought conditions and limited irrigation water hindered production. With more cows and heifers retained this year ranchers will have more mouths to feed compared to last winter. Producers in Southern and Eastern Montana are wrapping up first cutting, with some starting 2nd. Central Montana is in the midst of first. Many producers along the highline are trying to get 2nd cutting irrigated before they cut off irrigation water for the year. Market activity was mostly moderate this week. All hay within the report below is new crop hay unless otherwise noted. According to the drought monitor 62.48% of the state is in Moderate drought or worse, up 3.53% from 3 weeks ago. 32.87% of the state is in an Severe drought or worse, up 4.19% from 3 weeks ago. 9.49% of he state is in Extreme drought or worse, up 8.74% from 3 weeks ago. 0% of the state is in Expectational drought, unchanged from 3 weeks ago. Notably, 75.15% of the state is abnormally dry, up 1.37% from 3 weeks ago.

Volume			
	This Week	Last Reported (6/16/2025)	Last Year
Tons:			
Hay	3625	6325	2196
Straw	0	0	40
Total	3625	6325	2236

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

N/A						
Hay (Conventional)						
Alfalfa - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	600	150.00-160.00	155.00	F.O.B.		
Large Square 3x4	100	160.00	160.00	F.O.B.		
Large Round	500	140.00	140.00	F.O.B.	Covered	Old Crop
Large Square 3x4	1500	140.00	140.00	F.O.B.	Covered	Old Crop
Alfalfa - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	300	130.00	130.00	F.O.B.		



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Alfalfa - Fair (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	75	135.00	135.00	F.O.B.	Bleached	

Alfalfa/Grass Mix - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	250	125.00	125.00	F.O.B.		

Alfalfa/Grass Mix - Fair (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	300	95.00	95.00	F.O.B.		Old Crop

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>