Livestock Weighted Average Report for 2/3/2021 - Final

AUCTION

<table>
<thead>
<tr>
<th></th>
<th>This Week</th>
<th>Last Reported 1/27/2021</th>
<th>Last Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Receipts:</td>
<td>317</td>
<td>269</td>
<td>259</td>
</tr>
<tr>
<td>Slaughter Cattle:</td>
<td>148(46.7%)</td>
<td>151(56.1%)</td>
<td>134(51.7%)</td>
</tr>
<tr>
<td>Replacement Dairy Cattle:</td>
<td>38(12.0%)</td>
<td>0(0.0%)</td>
<td>0(0.0%)</td>
</tr>
<tr>
<td>Feeder Dairy Calves:</td>
<td>131(41.3%)</td>
<td>118(43.9%)</td>
<td>125(48.3%)</td>
</tr>
</tbody>
</table>

Compared to the last report, Slaughter Cattle not tested. Slaughter Cows sold steady to 6.00 higher. Organic Slaughter Cows not tested. Slaughter Bulls sold steady. Number 1 and 2 Holstein Bull Calves sold steady to 10.00 higher; other Holstein Bull Calves sold steady. Holstein Heifer Calves not tested. Dairy/Beef Crossbred Bull Calves sold steady to 15.00 higher. Dairy/Beef Crossbred Heifer Calves not tested. Dairy and Feeder Cattle not tested. Demand was moderate. Today's sale included a small herd dispersal and consignments. Supply included: 47% Slaughter Cattle (96% Cows, 4% Bulls); 12% Replacement Dairy Cattle (40% Fresh/Milking Cows, 7% Bred Cows, 40% Springer Cows, 13% Springer Heifers); 41% Feeder Dairy Calves (85% Bulls, 15% Heifers).

SLAUGHTER CATTLE

COWS - Breaker 75-80% (Per Cwt / Actual Wt)

<table>
<thead>
<tr>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
<th>Dressing</th>
</tr>
</thead>
<tbody>
<tr>
<td>24</td>
<td>1578-1938</td>
<td>1725</td>
<td>56.00-63.00</td>
<td>59.75</td>
<td>Average</td>
</tr>
<tr>
<td>14</td>
<td>1638-1976</td>
<td>1784</td>
<td>64.00-71.00</td>
<td>66.30</td>
<td>High</td>
</tr>
<tr>
<td>5</td>
<td>1686-1880</td>
<td>1762</td>
<td>44.50-53.00</td>
<td>50.38</td>
<td>Low</td>
</tr>
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</table>

COWS - Boner 80-85% (Per Cwt / Actual Wt)

<table>
<thead>
<tr>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
<th>Dressing</th>
</tr>
</thead>
<tbody>
<tr>
<td>38</td>
<td>1030-1586</td>
<td>1410</td>
<td>49.00-58.00</td>
<td>54.95</td>
<td>Average</td>
</tr>
<tr>
<td>19</td>
<td>1126-1594</td>
<td>1421</td>
<td>58.50-65.00</td>
<td>60.71</td>
<td>High</td>
</tr>
<tr>
<td>13</td>
<td>908-1542</td>
<td>1278</td>
<td>30.00-48.00</td>
<td>39.42</td>
<td>Low</td>
</tr>
</tbody>
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COWS - Lean 85-90% (Per Cwt / Actual Wt)

<table>
<thead>
<tr>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
<th>Dressing</th>
</tr>
</thead>
<tbody>
<tr>
<td>6</td>
<td>850-1284</td>
<td>993</td>
<td>34.00-41.00</td>
<td>36.59</td>
<td>Average</td>
</tr>
<tr>
<td>10</td>
<td>916-1216</td>
<td>1032</td>
<td>45.00-54.00</td>
<td>48.96</td>
<td>High</td>
</tr>
<tr>
<td>4</td>
<td>1006-1236</td>
<td>1122</td>
<td>20.00-30.00</td>
<td>24.47</td>
<td>Low</td>
</tr>
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</table>

BULLS - 1-2 (Per Cwt / Actual Wt)

<table>
<thead>
<tr>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
<th>Dressing</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>1772</td>
<td>1772</td>
<td>67.00</td>
<td>67.00</td>
<td>Average</td>
</tr>
<tr>
<td>5</td>
<td>1446-2022</td>
<td>1668</td>
<td>75.00-78.50</td>
<td>76.44</td>
<td>High</td>
</tr>
</tbody>
</table>

REPLACEMENT DAIRY CATTLE

Source: USDA AMS Livestock, Poultry & Grain Market News
NY Dept of Ag Market News
Albany, NY | (717) 354-2391 |
www.ams.usda.gov/lpgmn
### FRESH/MILKING COWS (Per Head / No Wt)

<table>
<thead>
<tr>
<th>Quality</th>
<th>Stage</th>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supreme</td>
<td>O</td>
<td>3</td>
<td>900.00-1100.00</td>
<td>900.00-1100.00</td>
<td>975.00</td>
<td></td>
</tr>
<tr>
<td>Approved</td>
<td>O</td>
<td>6</td>
<td>700.00-825.00</td>
<td>700.00-825.00</td>
<td>754.17</td>
<td></td>
</tr>
<tr>
<td>Medium</td>
<td>O</td>
<td>2</td>
<td>600.00-625.00</td>
<td>600.00-625.00</td>
<td>612.50</td>
<td></td>
</tr>
<tr>
<td>Medium</td>
<td>O</td>
<td>1</td>
<td>475.00</td>
<td>475.00</td>
<td>Jersey</td>
<td></td>
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</table>

### BRED COWS (Per Head / No Wt)

<table>
<thead>
<tr>
<th>Quality</th>
<th>Stage</th>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medium</td>
<td>T2</td>
<td>2</td>
<td>600.00-650.00</td>
<td>600.00-650.00</td>
<td>625.00</td>
<td></td>
</tr>
</tbody>
</table>

### SPRINGER COWS (Per Head / No Wt)

<table>
<thead>
<tr>
<th>Quality</th>
<th>Stage</th>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supreme</td>
<td>T3</td>
<td>1</td>
<td>975.00</td>
<td>975.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Supreme</td>
<td>T3</td>
<td>1</td>
<td>700.00</td>
<td>700.00</td>
<td>Brown Swiss</td>
<td></td>
</tr>
<tr>
<td>Supreme</td>
<td>T3</td>
<td>1</td>
<td>750.00</td>
<td>750.00</td>
<td>Crossbred</td>
<td></td>
</tr>
<tr>
<td>Approved</td>
<td>T3</td>
<td>4</td>
<td>775.00-900.00</td>
<td>775.00-900.00</td>
<td>833.75</td>
<td></td>
</tr>
<tr>
<td>Approved</td>
<td>T3</td>
<td>2</td>
<td>500.00-560.00</td>
<td>500.00-560.00</td>
<td>530.00</td>
<td>Jersey</td>
</tr>
<tr>
<td>Medium</td>
<td>T3</td>
<td>3</td>
<td>600.00-710.00</td>
<td>600.00-710.00</td>
<td>665.00</td>
<td></td>
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### SPRINGER HEIFERS (Per Head / No Wt)

<table>
<thead>
<tr>
<th>Quality</th>
<th>Stage</th>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supreme</td>
<td>T3</td>
<td>1</td>
<td>885.00</td>
<td>885.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Approved</td>
<td>T3</td>
<td>1</td>
<td>825.00</td>
<td>825.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Approved</td>
<td>T3</td>
<td>1</td>
<td>610.00</td>
<td>610.00</td>
<td>Crossbred</td>
<td></td>
</tr>
<tr>
<td>Medium</td>
<td>T3</td>
<td>1</td>
<td>600.00</td>
<td>600.00</td>
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### FEEDER DAIRY CALVES

#### BULLS - Number 1 (Per Cwt / Actual Wt)

<table>
<thead>
<tr>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>3</td>
<td>86-88</td>
<td>87</td>
<td>90.00-95.00</td>
<td>91.68</td>
</tr>
<tr>
<td>2</td>
<td>84-88</td>
<td>86</td>
<td>195.00-210.00</td>
<td>202.67</td>
</tr>
<tr>
<td>8</td>
<td>90-98</td>
<td>94</td>
<td>85.00-107.50</td>
<td>96.35</td>
</tr>
<tr>
<td>3</td>
<td>96-98</td>
<td>97</td>
<td>185.00-220.00</td>
<td>201.78</td>
</tr>
<tr>
<td>11</td>
<td>100-104</td>
<td>102</td>
<td>87.50-115.00</td>
<td>103.42</td>
</tr>
<tr>
<td>2</td>
<td>100-102</td>
<td>101</td>
<td>220.00-227.50</td>
<td>223.79</td>
</tr>
<tr>
<td>4</td>
<td>110-114</td>
<td>112</td>
<td>90.00-107.50</td>
<td>97.43</td>
</tr>
<tr>
<td>1</td>
<td>110</td>
<td>110</td>
<td>200.00</td>
<td>200.00</td>
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</table>

#### BULLS - Number 2 (Per Cwt / Actual Wt)

<table>
<thead>
<tr>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Head</td>
<td>Wt Range</td>
<td>Avg Wt</td>
<td>Price Range</td>
<td>Avg Price</td>
</tr>
<tr>
<td>------</td>
<td>----------</td>
<td>--------</td>
<td>-------------</td>
<td>-----------</td>
</tr>
<tr>
<td>4</td>
<td>82-88</td>
<td>84</td>
<td>60.00-80.00</td>
<td>70.18</td>
</tr>
<tr>
<td>8</td>
<td>90-98</td>
<td>93</td>
<td>70.00-82.50</td>
<td>76.54</td>
</tr>
<tr>
<td>1</td>
<td>94</td>
<td>94</td>
<td>165.00</td>
<td>165.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Beef Cross</td>
</tr>
<tr>
<td>1</td>
<td>102</td>
<td>102</td>
<td>172.50</td>
<td>172.50</td>
</tr>
<tr>
<td>1</td>
<td>116</td>
<td>116</td>
<td>80.00</td>
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</tr>
<tr>
<td>1</td>
<td>126</td>
<td>126</td>
<td>75.00</td>
<td>75.00</td>
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</tbody>
</table>

**BULLS - Number 3 (Per Cwt / Actual Wt)**

<table>
<thead>
<tr>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>66</td>
<td>66</td>
<td>100.00</td>
<td>100.00</td>
</tr>
<tr>
<td>3</td>
<td>84-88</td>
<td>86</td>
<td>40.00-60.00</td>
<td>53.33</td>
</tr>
<tr>
<td>3</td>
<td>90-92</td>
<td>91</td>
<td>50.00-60.00</td>
<td>56.64</td>
</tr>
<tr>
<td>3</td>
<td>100-102</td>
<td>101</td>
<td>42.50-60.00</td>
<td>50.89</td>
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</tbody>
</table>

**BULLS - Utility (Per Cwt / Actual Wt)**

<table>
<thead>
<tr>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>60-68</td>
<td>64</td>
<td>2.00-7.50</td>
<td>4.92</td>
</tr>
<tr>
<td>9</td>
<td>70-78</td>
<td>74</td>
<td>5.00-20.00</td>
<td>8.95</td>
</tr>
<tr>
<td>14</td>
<td>80-88</td>
<td>84</td>
<td>5.00-37.50</td>
<td>15.15</td>
</tr>
<tr>
<td>13</td>
<td>90-98</td>
<td>95</td>
<td>10.00-30.00</td>
<td>19.58</td>
</tr>
<tr>
<td>4</td>
<td>100-104</td>
<td>103</td>
<td>15.00-25.00</td>
<td>20.66</td>
</tr>
<tr>
<td>1</td>
<td>110</td>
<td>110</td>
<td>20.00</td>
<td>20.00</td>
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**HEIFERS - Number 1 (Per Cwt / Actual Wt)**

<table>
<thead>
<tr>
<th>Head</th>
<th>Wt Range</th>
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<th>Price Range</th>
<th>Avg Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>90-92</td>
<td>91</td>
<td>180.00-190.00</td>
<td>185.05</td>
</tr>
<tr>
<td>2</td>
<td>102</td>
<td>102</td>
<td>185.00-202.50</td>
<td>193.75</td>
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**HEIFERS - Number 2 (Per Cwt / Actual Wt)**

<table>
<thead>
<tr>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>86</td>
<td>86</td>
<td>100.00</td>
<td>100.00</td>
</tr>
<tr>
<td>2</td>
<td>90-92</td>
<td>91</td>
<td>20.00-22.50</td>
<td>21.26</td>
</tr>
<tr>
<td>1</td>
<td>100</td>
<td>100</td>
<td>22.50</td>
<td>22.50</td>
</tr>
<tr>
<td>1</td>
<td>132</td>
<td>132</td>
<td>22.50</td>
<td>22.50</td>
</tr>
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</table>

**HEIFERS - Number 3 (Per Cwt / Actual Wt)**

<table>
<thead>
<tr>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>3</td>
<td>74-78</td>
<td>76</td>
<td>10.00</td>
<td>10.00</td>
</tr>
<tr>
<td>3</td>
<td>74</td>
<td>74</td>
<td>62.50</td>
<td>62.50</td>
</tr>
<tr>
<td>3</td>
<td>80-82</td>
<td>81</td>
<td>12.50-15.00</td>
<td>13.33</td>
</tr>
<tr>
<td>1</td>
<td>80</td>
<td>80</td>
<td>75.00</td>
<td>75.00</td>
</tr>
</tbody>
</table>

Source: USDA AMS Livestock, Poultry & Grain Market News
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Albany, NY | (717) 354-2391 |
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<table>
<thead>
<tr>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>60</td>
<td>60</td>
<td>7.50</td>
<td>7.50</td>
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</tbody>
</table>

Please Note:
The above USDA LPGMN price report is reflective of the majority of classes and grades of livestock offered for sale. There may be instances where some sales do not fit within reporting guidelines and therefore will not be included in the report. Prices are reported on an FOB basis, unless otherwise noted.

Explanatory Notes:
Stage (Cattle) - Represents pregnancy stage (O = open; T1 = 1st Trimester, 1 to 3 months; T1-2 = 1st/2nd trimester, 1 to 6 months; T2 = 2nd Trimester, 4 to 6 months; T2-3 = 2nd/3rd Trimester, 4 to 9 months; T3 = 3rd Trimester, 7 to 9 months; T1-3 = all trimesters, 1 to 9 months; E = Exposed; B = Bred)

Age - Numerical representation of age in years.