



## Organic Dairy Fluid Overview

Agricultural Marketing Service  
Dairy Market News

Report 28

July 12, 2024

MMN Slug ID 1594 / Slug Name: MD\_DA902

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### ORGANIC MILK EXPORTS

The Foreign Agricultural Service (FAS) releases monthly export data which includes export volumes and values for organic milk categorized as HS-10 code 0401201000. Recently released data for May 2024 indicated organic milk exports were 155,130 liters, up 13.7 percent from the month prior, and up 10.3 percent from 2023. Exports of organic milk from the start of the year through May are up 12.3 percent, compared to the same time period one year ago.

### ORGANIC COW AUCTION PRICES

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows traded higher than conventional cull cows, and the overall average for organic cull cow prices traded higher than the overall average for conventional cull cows. The average price for the top 10 organic cows auctioned was \$176.39 per hundredweight, compared to an average price of \$138.65 per hundredweight for auctioned top 10 conventional cows. The average weight for the top 10 conventional cows was 1435.5 pounds compared to 1621.5 pounds for the top 10 organic cows. The overall price for organic cows auctioned was \$140.08 per hundredweight with an average weight of 1329.6 pounds, while the overall price for conventional cows auctioned was \$101.88 per hundredweight and had an average weight of 1157.6 pounds.

### NATIONAL ORGANIC GRAIN FEEDSTUFF

Compared to last period: Trade was active for organic feed corn, soybeans, and wheat. Demand was light to moderate. Organic feed corn was unchanged delivered elevator with forward contracts delivering Q2 2024 through Q3 2026. Organic feed soybean sold 1.61 lower delivered elevator with forward contracts delivering Q2 2024 through Q3 2026. Organic feed wheat sold 19 cents higher delivered elevator with forward wheat contracts delivering Q2 2024 through Q3 2025. Trade was inactive for all other grains. The next report will release on Wednesday, July 24, 2024.

Information for the period July 1 - 12, 2024, issued biweekly

### Published by:

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