



Organic Dairy Fluid Overview

Agricultural Marketing Service
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ORGANIC MILK UTILIZATION AND FAT CONTENT

Federal Milk Market Order 1, in New England, reports utilization of types of organic milk by pool plants. During January 2024, organic whole milk utilization totaled 19.1 million pounds, up from 17.6 million pounds the previous year. The butterfat content, 3.27 percent, is unchanged from a year ago. The utilization of organic reduced fat milk, 15.8 million pounds, decreased from 19.4 million pounds a year ago. The butterfat content, 1.44 percent, is up from 1.42 percent the previous year.

ORGANIC MILK PRODUCT SALES

The Agricultural Marketing Service (AMS) reported December 2023 estimated fluid product sales. The U.S. sale of total organic milk products was 245 million pounds, up 6.8 percent from the previous year, and down 0.3 percent year-to-date. Organic whole milk sales, 125 million pounds, rose 12.3 percent compared to a year earlier and increased 4.9 percent year-to-date. Reduced fat milk (2%) sales were 81 million pounds, up 5.8 percent from the previous year, and down 2.7 percent year-to-date. Organic flavored whole milk sales, 1 million pounds, increased 23.0 percent from the previous year, but declined 36.5 percent year-to-date.

ORGANIC COW AUCTION PRICES

In a recent report from a Pacific Northwest livestock auction, organic cull cows traded higher than conventional cull cows. The average price for the top 10 organic cows auctioned was \$117.03 per hundredweight, compared to an average price of \$111.61 per hundredweight for auctioned top 10 conventional cows. The average weight for the top 10 conventional cows was 1570.0 pounds compared to 1292.0 pounds for the top 10 organic cows.

NATIONAL ORGANIC GRAIN FEEDSTUFF

Compared to last period: Trade activity and demand moderate on organic feed corn and soybeans. Organic feed corn sold 76 cents lower delivered elevator with forward contracts set to deliver Q1 2024 through Q3 2025. Organic feed soybeans sold 5 cents higher delivered elevator with forward contracts set to deliver Q1 2024 through Q3 2025. Organic soybean meal sold 7.07/ton FOB higher. Organic soybean oil sold 3 cents/lb higher FOB.

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