



National Quarterly Sod Report

Agricultural Marketing Service
Livestock, Poultry, & Grain Market News

Tue April 15, 2025

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Report for 1/1/2025 to 3/31/2025

15 producers participated in this report, representing farm sizes of: 101-200 acres (3 producer), 201-500 acres (3 producers), 501-800 acres (4 producers), >800 acres (5 producers). Participating producers estimated that the most common use for their sod was Landscape Contractors (42%) followed by Athletic Fields/Golf Courses (31%), Developers/Builders (7%), Retail/Garden Centers (9%), Homeowners (8%), and Other (4%). 40% of producers reported that their supplies were at least adequate for their current needs and 40% noted that their supplies were limited. 80% of participating producers plan to maintain their current production acres in the next year. 20% are planning on increasing production acres and 0% are decreasing. Prices in the report are Freight On Board (FOB). However, delivery charges vary by distance and are typically charged per square foot or per delivery. Reported delivery charges per square foot ranged from 7-12 cents/sq. ft. While charges per delivery ranged from 99-650 dollars. The 1st quarter showed good activity and demand. In the Northeast, sales for the season were steady to good. In the Midwest, sales were slow to steady. The drought is causing long-term impacts on growth. In the South, storms slowed down sales and production, but last-minute projects brought in good business. Demand was slow. In the West, supply and demand were moderate to good. Extreme drought played a big role on tight supplies. Quantity listed in units of 1000 square feet. Prices listed as cents per square foot. Prices are FOB. Regions are defined at the bottom of report.

VOLUME			
	This Quarter	Last Reported (10/1/2024 - 12/31/2024)	Last Year
Turf (1K sq ft)			
Cool Season	5,192	13,599	
Warm Season	36,117	34,041	
Total:	41,309	47,640	

COOL SEASON						
Turf (Trade - ¢/Sq Ft)						
<u>Class</u>	<u>Region</u>	<u>Quantity (1K sq ft)</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Comments</u>
Fine Fescue	National	175	37.00 - 46.00	45.44	All	All
Kentucky Bluegrass	National	903	30.00 - 56.00	38.32	All	All
	Northeast	515	36.00 - 46.00	36.58	F.O.B.	
	South	253	31.00 - 50.00	44.76	F.O.B.	
	West	135	30.00 - 56.00	32.89	F.O.B.	
Tall Fescue	National	982	33.00 - 45.00	44.25	All	All
Tall Fescue/Kentucky Bluegrass Mix	National	3,061	35.00 - 50.00	42.10	All	All
	Northeast	904	35.00 - 50.00	35.18	F.O.B.	

WARM SEASON						
Turf (Trade - ¢/Sq Ft)						
<u>Class</u>	<u>Region</u>	<u>Quantity (1K sq ft)</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Comments</u>
Bermudagrass	National	17,511	22.00 - 70.00	32.90	All	All
	South	12,125	22.00 - 34.00	24.99	F.O.B.	
Centipedegrass	National	6,042	27.00 - 35.00	27.79	All	All
	South	6,042	27.00 - 35.00	27.79	F.O.B.	
St. Augustinegrass	National	9,271	23.00 - 49.00	26.15	All	All
Zoysiagrass	National	3,294	50.00 - 56.00	50.37	All	All
	South	3,294	50.00 - 56.00	50.37	F.O.B.	



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Explanatory Notes:

States included in each region:

Northeast: CT, DE, ME, MD, MA, NH, NJ, NY, PA, RI, VT, VA, WV

South: AL, AR, FL, GA, HI, LA, MS, NC, OK, SC, TN, TX

Midwest: IL, IN, IA, KY, MI, MN, MO, NE, ND, OH, SD, WI

West: AK, AZ, CA, CO, ID, MT, NV, NM, OR, UT, WA, WY