



Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

Fri Mar 8, 2024

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Direct Hay Weighted Average Report for week ending 3/8/2024

	Volume		
	This Week	Last Reported (2/26/2024)	Last Year
Tons:			
Hay	1468	1266	1060
Total	1468	1266	1060

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to last week: Hay sold fully steady. Hay sales were light again this week, but similar to the week prior. Supplies of utility and fair quality hay remain very high. Ranchers have started to buy hay in case drought conditions worsen. Several loads of hay were purchased this week for that purpose. Hay testing over 150 relative feed value is selling with the best demand as supplies of Good and higher quality hay are the lightest. High test hay (Premium and Supreme) is in very short supply and buyers continue to search for high test hay, practically for dairy use. Several loads of high test hay were shipped east to Wisconsin and Minnesota dairies this week. The best demand for feeder quality (utility and fair) hay remains around \$150.00/ton delivered. Demand for straw is light as heavy straw supplies continue to be seen especially in the northern portion of the state. Mild weather and not much snow has kept both straw and hay usage low. Single load sales of straw continue to move at steady money from time to time, however many producers have lowered asking prices in an attempt to move volume as supplies remain high. According to the drought monitor 48.60% of the state is in Moderate drought or worse, up 1.30% from last week. 21.98% of the state is in an Severe drought or worse, down 1.28% from last week. 2.36% of the state is in Extreme drought or worse, unchanged from last week.

N/A						
Hay (Conventional)						
Alfalfa - Good/Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	32	160.00	160.00	F.O.B.		
Alfalfa - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	340	150.00-160.00	152.65	F.O.B.		
Alfalfa - Utility (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	120	100.00	100.00	F.O.B.		
Alfalfa/Grass Mix - Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	450	200.00	200.00	F.O.B.-Stables		
Alfalfa/Grass Mix - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	150	160.00	160.00	F.O.B.		



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Small Square	26	250.00	250.00	F.O.B.		
Alfalfa/Grass Mix - Fair (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	100	100.00	100.00	F.O.B.		
Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Medium Square 3x3	120	120.00	120.00	F.O.B.		
Orchard Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	100	160.00	160.00	F.O.B.		
Timothy Grass - Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	30	180.00	180.00	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>