SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS
OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30

<table>
<thead>
<tr>
<th>1. REQUISITION NUMBER</th>
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</thead>
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<tr>
<th>2. CONTRACT NO.</th>
<th>3. AWARD/EFFECTIVE DATE</th>
<th>4. ORDER NUMBER</th>
<th>5. SOLICITATION NUMBER</th>
<th>6. SOLICITATION ISSUE DATE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tbody>
</table>

7. FOR SOLICITATION INFORMATION CALL:
- a. NAME: Christina Sample, Contract Specialist
- b. TELEPHONE NUMBER: 202-260-9184
- 8. OFFER DUE DATE/LOCAL TIME: 06/15/2015, 01:00 pm Central Time
- 9. ISSUED BY CODE: United States Department of Agriculture
  Agricultural Marketing Service, Commodity Procurement Staff
  1400 Independence Avenue, SW
  Room 3522-S, STOP 0239
  Washington, DC 20250-0239

10. THIS ACQUISITION IS
- UNRESTRICTED OR
- SET ASIDE: Partial FOR: See B(1)(b)
- SMALL BUSINESS
- WOMAN-OWNED SMALL BUSINESS (WOSB)
- HUBZONE SMALL BUSINESS
- ECONOMICALLY DISADVANTAGED WOMEN OWNED SMALL BUSINESS (EDWOSB)
- SERVICE-DISABLED VETERAN - 8(A)
- OWNED SMALL BUSINESS

11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED
- SEE SCHEDULE

12. DISCOUNT TERMS
- 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)
- 13b. RATING

14. METHOD OF SOLICITATION
- RFQ
- IFB
- RFP

15. DELIVER TO CODE
- See paragraph B(10)(d)
- CODE
- See Block 9

16. ADMINISTERED BY CODE
- See Block 9

17a. CONTRACTOR/ CODE
- OFFEROR
- FACILITY CODE
- 18a. PAYMENT WILL BE MADE BY CODE
- See Block 9
- TELEPHONE NO.

17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER
- SEE PARAGRAPH C(18)(g)

18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED

19. ITEM NO. | SCHEDULE OF SUPPLIES/SERVICES
|--------------|-----------------------------------------------|
| 1. Product: Canned Fruit and Frozen Fruit (see schedule), per USDA Specification
| 2. Contract Type: Firm-Fixed-Price (FFP), Indefinite Delivery, Indefinite Quantity (IDIQ)
| 3. Period of Performance: Date of Award to 09/30/2017
| 4. See Schedule on the following pages.

25. ACCOUNTING AND APPROPRIATION DATA

26. TOTAL AWARD AMOUNT (For Govt. Use Only)

27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4. FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA ARE NOT ATTACHED

27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED. ADDENDA ARE NOT ATTACHED

28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN ONE COPY TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED

29. AWARD OF CONTRACT: REF.

30a. SIGNATURE OF OFFEROR/CONTRACTOR
- NAME AND TITLE OF SIGNER (Type or print)
- DATE SIGNED

31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)
- NAME OF CONTRACTING OFFICER (Type or print)
- DATE SIGNED

STANDARD FORM 1449 (REV. 3/2005)
Prescribed by GSA - FAR (48 CFR) 53.212

AUTHORIZED FOR LOCAL REPRODUCTION
PREVIOUS EDITION IS NOT USABLE
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Proposal Submission Checklist

☐ SF 1449:

_____ Fill in Block 17a (Contractor Information; Code and Facility Code not required)

_____ Sign in Block 30a, print name in Block 30b, and date in Block 30c

_____ Upload in PDF format into WBSCM

☐ Provide acknowledgement of any/all amendments (SF-30)

_____ Fill in Block 8 (Contractor Information)

_____ Print name in Block 15a, sign in Block 15b, and date in Block 15c

_____ Upload in PDF format into WBSCM

☐ Submit proposal parts required in section E.1 of solicitation

_____ Proposal Part 1 – Technical Information: Plants and Shipping Points uploaded in PDF or Excel format into WBSCM, if applicable.

_____ Proposal Part 2 – Management and Workforce Practices and Policies, uploaded in PDF format into WBSCM.

_____ Proposal Part 3 – Past Performance Information, uploaded in PDF format into WBSCM.

_____ Proposal Part 4 – Prices

______ Offer Prices – Entered directly into WBSCM

______ Constraints – Entered directly into WBSCM

Please verify that you have included the above specified requirements for a complete proposal submission. Failure to include the above specified requirements may deem the offeror non-responsive. If you have any question regarding the specified requirements please refer to the solicitation or contact the contract specialist identified in block 7a and 7b of the SF1449 (first page) of this solicitation.
B) SCHEDULE

1) Contract Line Item Numbers (CLINS)

   a) Please see excel file titled “Part B – Schedule Jan 2017 – Sept 2017” attached to
      the solicitation in WBSCM.

      Note: Pricing shall be the same for all delivery points within each State and be inclusive
      of all delivery charges, including multiple stops. Trucks may have from one to three
      delivery stops. If multiple delivery stops are required and some of the stops are in
      different States, the portion of the load being delivered within each State shall be at the
      price applicable to that State.

   b) Partial Set-Asides are as follows:

<table>
<thead>
<tr>
<th>Material Number</th>
<th>Supplies/Services</th>
<th>Set-Aside</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>100209</td>
<td>APRICOTS HALVES EX LT CAN-6/10</td>
<td>SDVOSB*</td>
<td>10%</td>
</tr>
<tr>
<td>100210</td>
<td>APRICOT HALVES CAN-24/300</td>
<td>SDVOSB*</td>
<td>10%</td>
</tr>
<tr>
<td>100211</td>
<td>MIXED FRUIT CAN-24/300</td>
<td>SDVOSB*</td>
<td>10%</td>
</tr>
<tr>
<td>100212</td>
<td>MIXED FRUIT EX LT CAN-6/10</td>
<td>SDVOSB*</td>
<td>10%</td>
</tr>
<tr>
<td>100216</td>
<td>APRICOTS DICED PEELED EX LT CAN-6/10</td>
<td>SDVOSB*</td>
<td>10%</td>
</tr>
<tr>
<td>100218</td>
<td>PEACHES CLING SLICES CAN-24/300</td>
<td>SDVOSB*</td>
<td>10%</td>
</tr>
<tr>
<td>100219</td>
<td>PEACHES CLING SLICES EX LT CAN-6/10</td>
<td>SDVOSB*</td>
<td>10%</td>
</tr>
<tr>
<td>100220</td>
<td>PEACHES CLING DICED EX LT CAN-6/10</td>
<td>SDVOSB*</td>
<td>10%</td>
</tr>
</tbody>
</table>

*Service Disabled Veteran Owned Small Business

   This acquisition is unrestricted for all other materials.

2) ALL OFFERORS MUST BE QUALIFIED PRIOR TO AWARD AND
   SUBMISSION OF ANY DELIVERABLES UNDER THIS CONTRACT.
   Information concerning qualification requirements can be obtained from the source
   identified in Section C under FAR 52.209-1, Qualification Requirements.

3) All contracts issued will be IDIQ contracts and orders will be placed through the issuance
   of individual delivery orders in accordance with the terms and conditions listed in this
   document. The Guaranteed Minimum (G. Min) quantity will be equal to approximately
   one full truckload, the Estimated Quantities are based on next year’s demands, and the
   Not to Exceed (NTE) quantities are the Estimated Quantities increased by fifteen percent
   (15%). AMS anticipates making multiple awards from each line item without exceeding
   the offerors’ identified delivery constraints. Therefore, award may be made to an offeror
   for all, some, or none of the NTE quantities identified for each line item.

   Delivery orders in excess of the constraint levels identified by offerors will be issued by
   mutual agreement between the Government and the Contractor. The Government
   anticipates purchasing the Estimated Quantities; however, the contractor is cautioned that
   the Government does not guarantee that any product in excess of the G. Min indicated in
   the attached schedule will be ordered under this contract.
Award will be made by individual CLIN based on each offeror’s proposed price, delivery constraints per material, and delivery period identified by each offeror in their proposal.

4) Offerors may enter constraints, to include the total maximum number of truckloads for the life of the contract. Entering constraints per delivery period, as identified in paragraph B.10.c, will be at the discretion of the offeror. Offerors must indicate delivery periods in which shipments cannot be made by entering a constraint of zero, “0”, for that delivery period. If no constraints are entered, AMS will assume that there are no limits to the vendor’s capacity to deliver up to the total amount solicited in any delivery period.

5) Offerors will submit a unit price in WBSCM including all costs associated through final delivery for all contract line items (CLINs) by State, that they propose offering during the period of performance (See “Part B – Schedule Jan 2017 – Sept 2017” for CLINs). Offerors are required to enter a price for each and every State.

6) Award will be made by CLIN in accordance with the offerors identified delivery constraints using the Best Value Trade Off. The Government reserves the right to make multiple awards.

7) USDA will accept product produced in the preceding year as long as it was produced according to the applicable Commodity Specification (see Exhibit 1) and meets the requirements within. Current year production must be shipped as soon as it becomes available.

8) When delivery instructions state that the contractor’s commodity is to be trans-loaded at load port into a 40’ Ocean Container, the contractor is required to configure the commodity being shipped on no more than 20 pallets. If the contractor is shipping in a trailer larger than 40’, they are also required to meet the aforementioned configuration requirement. If the contractor fails to follow these instructions, any damage or charges incurred will be at the contractor’s expense, no exceptions. This includes damage due to improper blocking or bracing during transit and charges for re-stacking/re-configuration of pallets.

9) Some ports may charge wharfage fees. Offerors are responsible for researching and paying all costs associated with transportation fees including wharfage fees.

10) Delivery shall be:
   a) FOB Destination;
   b) Inclusive of all transportation costs, including multiple stops;
   c) Within the period specified in each delivery order. (Delivery orders will be issued for two half-month delivery periods at a time at least 45 days prior to the first day of the first delivery period. Half-month periods will be between the first and fifteenth of the month or the sixteenth to the end of the month.) Also, the contractor shall provide an advance ship notice in compliance with the included “Shipment and Delivery” section; and
   d) Within the states identified in the schedule with specific delivery locations identified in each delivery order.

11) Period of Performance: The period of performance under this contract is the date of award to 09/30/2017.
12) Place of Acceptance: Final acceptance of the product shall be at the destination specified under the contract/purchase order.

13) Questions regarding this solicitation/contract will only be addressed in writing via email to: Christina Sample, Christina.Sample@ams.usda.gov.

C) CONTRACT CLAUSES

1) FAR 52.204-4 Printed or Copied Double-Sided on Postconsumer Fiber Content Paper (May 2011)

2) FAR 52.252-2 Clauses Incorporated by Reference (FEB 1998)
   This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this address:

   https://www.acquisition.gov/

3) FAR 52.212-4 Contract Terms and Conditions – Commercial Items (May 2015)
   - Paragraph (a) of FAR 52.212-4 is superseded by FAR 52.246-2 Inspection of Supplies – Fixed Price (AUG 1996)

   - Paragraph (g) of FAR 52.212-4 is superseded by the “Invoices and Payment Process” identified in the “Invoices and Payment” section of this document.

4) FAR 52.215-2 Audit and Records – Negotiation (OCT 2010)

5) FAR 52.209-1 Qualification Requirements (FEB 1995) (See EXHIBIT 6 – Qualification Requirements for Prospective Contractors Selling Commodities to USDA)
   (a) Definition. “Qualification requirement,” as used in this clause, means a Government requirement for testing or other quality assurance demonstration that must be completed before award.

   (b) One or more qualification requirements apply to the supplies or services covered by this contract. For those supplies or services requiring qualification, whether the covered product or service is an end item under this contract or simply a component of an end item, the product, manufacturer, or source must have demonstrated that it meets the standards prescribed for qualification before award of this contract. The product, manufacturer, or source must be qualified at the time of award whether or not the name of the product, manufacturer, or source is actually included on a qualified products list, qualified manufacturers list, or qualified bidders list. Offerors should contact the agency activity designated below to obtain all requirements that they or their products or services, or their subcontractors or their products or services, must satisfy to become qualified and to arrange for an opportunity to demonstrate their abilities to meet the standards specified for qualification. Please contact:

Page 7

Solicitation 2000004079
(c) If an offeror, manufacturer, source, product or service covered by a qualification requirement has already met the standards specified, the relevant information noted below should be provided.

Offeror’s Name _______________________________
Manufacturer’s Name __N/A_____________________
Source’s Name _______________________________
Item Name ___________________________________
Service Identification __N/A_____________________
Test Number __N/A__________________________ (to the extent known)

(d) Even though a product or service subject to a qualification requirement is not itself an end item under this contract, the product, manufacturer, or source must nevertheless be qualified at the time of award of this contract. This is necessary whether the Contractor or a subcontractor will ultimately provide the product or service in question. If, after award, the Contracting Officer discovers that an applicable qualification requirement was not in fact met at the time of award, the Contracting Officer may either terminate this contract for default or allow performance to continue if adequate consideration is offered and the action is determined to be otherwise in the Government’s best interests.

(e) If an offeror, manufacturer, source, product or service has met the qualification requirement but is not yet on a qualified products list, qualified manufacturers list, or qualified bidders list, the offeror must submit evidence of qualification prior to award of this contract. Unless determined to be in the Government’s interest, award of this contract shall not be delayed to permit an offeror to submit evidence of qualification.

(f) Any change in location or ownership of the plant where a previously qualified product or service was manufactured or performed requires reevaluation of the qualification. Similarly, any change in location or ownership of a previously qualified manufacturer or source requires reevaluation of the qualification. The reevaluation must be accomplished before the date of award.

6) **FAR 52.211-11 Liquidated Damages – Supplies, Services, or Research and Development (SEP 2000)**

(a) If the Contractor fails to deliver the supplies or perform the services within the time specified in this contract, the Contractor shall, in place of actual damages, pay to the Government liquidated damages of **$0.025 per pound** per calendar day of delay, not to exceed 45 days of delay.
(b) If the Government terminates this contract in whole or in part under the Default -- Fixed-Price Supply and Service clause, the Contractor is liable for liquidated damages accruing until the Government reasonably obtains delivery or performance of similar supplies or services. These liquidated damages are in addition to excess costs of repurchase under the Termination clause.

(c) The Contractor will not be charged with liquidated damages when the delay in delivery or performance is beyond the control and without the fault or negligence of the Contractor as defined in the Default -- Fixed-Price Supply and Service clause in this contract.

Act.

7) **FAR 52.232-19 Availability of Funds for the Next Fiscal Year (APR 1984)**

Funds are not presently available for performance under this contract beyond 9/30/2016. The Government’s obligation for performance of this contract beyond that date is contingent upon the availability of appropriated funds from which payment for contract purposes can be made. No legal liability on the part of the Government for any payment may arise for performance under this contract beyond 9/30/2016, until funds are made available to the Contracting Officer for performance and until the Contractor receives notice of availability, to be confirmed in writing by the Contracting Officer.

8) **FAR 52.232-40 Providing Accelerated Payment to Small Business Subcontractors (DEC 2013)**

(a) Upon receipt of accelerated payments from the Government, the Contractor shall make accelerated payments to its small business subcontractors under this contract, to the maximum extent practicable and prior to when such payment is otherwise required under the applicable contract or subcontract, after receipt of a proper invoice and all other required documentation from the small business subcontractor.

(b) The acceleration of payments under this clause does not provide any new rights under the Prompt Payment Act.

(c) Include the substance of this clause, including this paragraph (c), in all subcontracts with small business concerns, including subcontracts with small business concerns for the acquisition of commercial items.

9) **FAR 52.233-2 Service of Protest (SEP 2006)**

Protests, as defined in section 33.101 of the Federal Acquisition Regulations, that are filed directly with an agency, and copies of any protests that are filed with the General Accounting Office (GAO), shall be served on the Contracting Officer (addressed as follows) by obtaining written and dated acknowledgment of receipt from USDA/AMS Commodity Procurement Division, Room 3932, STOP 0256; 1400 Independence Ave, SW, Washington, DC 20250-0256.
The copy of any protest shall be received in the office designated above within 1 day of filing.

10) **FAR 52.252-3 Alterations in Solicitations (APR 1984)**

Portions of this solicitation are altered as follows:

a. **52.246-16 Responsibility for Supplies. (APR 1984)**

Title and risk of loss will pass to USDA on the date of receipt of the product at the destination specified in the contract, as evidenced by suitable dated documentation such as the consignee receipt, commercial bill of lading, warehouse receipt, dock receipt, or other similar signed and dated document evidencing delivery. If the Contractor has the product in storage and transfer of title is requested, title will pass to USDA as evidenced by the consignee receipt or commercial bill of lading or after final certification of the shipping unit by AMS agent. The Contractor is responsible for any shortage or damages as evidenced by the consignee receipt, goods receipt entered in Web Based Supply Chain Management (WBSCM), or other commercial receipt evidencing delivery of product.

Unless the contract specifically provides otherwise, risk of loss or damage to supplies shall remain with the Contractor until, and shall pass to the Government upon--

(1) Delivery of the commodity to a carrier, if contract delivery terms are f.o.b. origin; or

(2) Acceptance by the Government at the destination specified in the contract, if contract delivery terms are f.o.b. destination.

(3) If delivery is f.a.s. vessel, title and risk of loss and damage shall pass to USDA when the commodity is placed:

Alongside vessel within reach of its loading tackle,

or

On the dock designated by USDA if the vessel is not available, unless the Contractor failed to ship pursuant to the shipping instructions and USDA determines that such failure caused the commodity to arrive too late to be loaded aboard the vessel.

11) **FAR 52.247-36 F.a.s. Vessel—Port of Shipment (APR 1984)**

(a) The term “f.a.s. vessel, port of shipment,” as used in this clause, means free of expense to the Government delivered alongside the ocean vessel and within reach of its loading tackle at the specified port of shipment.

(b) The Contractor shall –

(1) (i) Pack and mark the shipment to comply with contract specifications; or
(ii) In the absence of specifications, prepare the shipment for ocean transportation in conformance with carrier requirements to protect the goods and to ensure assessment of the lowest applicable transportation charge;

(2) (i) Deliver the shipment in good order and condition alongside the ocean vessel and within reach of its loading tackle, at the point of delivery and on the date or within the period specified in the contract; and
(ii) Pay and bear all applicable charges, including transportation costs, wharfage, handling, and heavy lift charges, if necessary, up to this point;

(3) Provide a clean dock or ship’s receipt;

(4) Be responsible for any loss of and/or damage to the goods occurring before delivery of the shipment to the point specified in the contract; and

(5) At the Government’s request and expense, assist obtaining the documents required for (i) Exportation; or (ii) Importation at destination.

12) FAR 52.247-48 F.o.b. Destination—Evidence of Shipment (FEB 1999)

If this contract is awarded on a free on board (f.o.b.) destination basis, the Contractor—

Shall not submit an invoice for payment until the supplies covered by the invoice have been delivered to the destination; and

Shall retain, and make available to the Government for review as necessary, the following evidence of shipment documentation for a period of 3 years after final payment under the contract:

If transportation is accomplished by common carrier, a signed copy of the commercial bill of lading for the supplies covered by the Contractor’s invoice, indicating the carrier’s intent to ship the supplies to the destination specified in the contract;

If transportation is accomplished by parcel post, a copy of the certificate of mailing; or

If transportation is accomplished by other than common carrier or parcel post, a copy of the delivery document showing receipt at the destination specified in the contract.

The Contractor is required to submit evidence of shipment and receipt documentation, along with a signed bill of lading with its invoice.

13) FAR 52.212-5 Contract Terms and Conditions Required to Implement Statutes or Executive Orders – Commercial Items (MAR 2016)

(a) The Contractor shall comply with the following Federal Acquisition Regulation (FAR) clauses, which are incorporated in this contract by reference, to implement provisions of law or Executive orders applicable to acquisitions of commercial items:
(1) 52.209-10, Prohibition on Contracting with Inverted Domestic Corporations (Nov 2015)


(b) The Contractor shall comply with the FAR clauses in this paragraph (b) that the contracting officer has indicated as being incorporated in this contract by reference to implement provisions of law or Executive orders applicable to acquisitions of commercial items:

[Contracting Officer check as appropriate.]


___ (5) [Reserved]

___ (6) 52.204-14, Service Contract Reporting Requirements (Jan 2014) (Pub. L. 111-117, section 743 of Div. C).


___ (10) [Reserved]


___ (ii) Alternate I (Nov 2011) of 52.219-3.
X  (12) (i) 52.219-4, Notice of Price Evaluation Preference for HUBZone Small Business Concerns (Oct 2014) (if the offeror elects to waive the preference, it shall so indicate in its offer)(15 U.S.C. 657a).

___ (ii) Alternate I (Jan 2011) of 52.219-4.

___ (13) [Reserved]


___ (ii) Alternate I (Nov 2011).

___ (iii) Alternate II (Nov 2011).


___ (iii) Alternate II (Mar 2004) of 52.219-7.

X  (16) 52.219-8, Utilization of Small Business Concerns (Oct 2014) (15 U.S.C. 637(d)(2) and (3)).


___ (iii) Alternate II (Oct 2001) of 52.219-9.


___ (18) 52.219-13, Notice of Set-Aside of Orders (Nov 2011) (15 U.S.C. 644(r)).

___ (19) 52.219-14, Limitations on Subcontracting (Nov 2011) (15 U.S.C. 637(a)(14)).

X  (20) 52.219-16, Liquidated Damages—Subcontracting Plan (Jan 1999) (15 U.S.C. 637(d)(4)(F)(i)).


X  (22) 52.219-28, Post Award Small Business Program Representation (Jul 2013) (15 U.S.C. 632(a)(2)).

___ (23) 52.219-29, Notice of Set-Aside for, or Sole Source Award to, Economically Disadvantaged Women-Owned Small Business Concerns (Dec 2015) (15 U.S.C. 637(m)).
(24) 52.219-30, Notice of Set-Aside for, or Sole Source Award to, Women-Owned Small Business Concerns Eligible Under the Women-Owned Small Business Program (Dec 2015) (15 U.S.C. 637(m)).


(26) 52.222-19, Child Labor—Cooperation with Authorities and Remedies (Feb 2016) (E.O. 13126).

(27) 52.222-21, Prohibition of Segregated Facilities (Apr 2015).


(31) 52.222-37, Employment Reports on Veterans (Feb 2016) (38 U.S.C. 4212).


(35) (i) 52.222-54, Employment Eligibility Verification (Oct 2015). (E.O. 12989). (Not applicable to the acquisition of commercially available off-the-shelf items or certain other types of commercial items as prescribed in 22.1803.)

(35) (ii) Alternate I (May 2008) of 52.222-9 (42 U.S.C. 6962(i)(2)(C)). (Not applicable to the acquisition of commercially available off-the-shelf items.)

(36) (i) 52.223-13, Acquisition of EPEAT®-Registered Imaging Equipment (Jun 2014) (E.O.s 13423 and 13514)

(37) (i) 52.223-14, Acquisition of EPEAT®-Registered Television (Jun 2014) (E.O.s 13423 and 13514).

(37) (ii) Alternate I (Jun 2014) of 52.223-14.

(39) (i) 52.223-16, Acquisition of EPEAT®-Registered Personal Computer Products (Oct 2015) (E.O.s 13423 and 13514).

(ii) Alternate I (Jun 2014) of 52.223-16.

(40) 52.223-18, Encouraging Contractor Policies to Ban Text Messaging while Driving (Aug 2011) (E.O. 13513).

(41) 52.225-1, Buy American--Supplies (May 2014) (41 U.S.C. chapter 83).


(ii) Alternate I (May 2014) of 52.225-3.

(iii) Alternate II (May 2014) of 52.225-3.

(iv) Alternate III (May 2014) of 52.225-3.


(44) 52.225-13, Restrictions on Certain Foreign Purchases (Jun 2008) (E.O.’s, proclamations, and statutes administered by the Office of Foreign Assets Control of the Department of the Treasury).


(47) 52.226-5, Restrictions on Subcontracting Outside Disaster or Emergency Area (Nov 2007) (42 U.S.C. 5150).


(50) 52.232-33, Payment by Electronic Funds Transfer—System for Award Management (Jul 2013) (31 U.S.C. 3332).
(51) 52.232-34, Payment by Electronic Funds Transfer—Other Than System for Award Management (Jul 2013) (31 U.S.C. 3332).


(54) (i) 52.247-64, Preference for Privately Owned U.S.-Flag Commercial Vessels (Feb 2006) (46 U.S.C. Appx 1241(b) and 10 U.S.C. 2631).

(ii) Alternate I (Apr 2003) of 52.247-64.

(c) The Contractor shall comply with the FAR clauses in this paragraph (c), applicable to commercial services, that the Contracting Officer has indicated as being incorporated in this contract by reference to implement provisions of law or executive orders applicable to acquisitions of commercial items:

[Contracting Officer check as appropriate.]

(1) 52.222-17, Nondisplacement of Qualified Workers (May 2014) (E.O. 13495)


(9) 52.226-6, Promoting Excess Food Donation to Nonprofit Organizations. (May 2014) (42 U.S.C. 1792).

(10) 52.237-11, Accepting and Dispensing of $1 Coin (Sep 2008) (31 U.S.C. 5112(p)(1)).
(d) **Comptroller General Examination of Record** The Contractor shall comply with the provisions of this paragraph (d) if this contract was awarded using other than sealed bid, is in excess of the simplified acquisition threshold, and does not contain the clause at 52.215-2, Audit and Records -- Negotiation.

(1) The Comptroller General of the United States, or an authorized representative of the Comptroller General, shall have access to and right to examine any of the Contractor’s directly pertinent records involving transactions related to this contract.

(2) The Contractor shall make available at its offices at all reasonable times the records, materials, and other evidence for examination, audit, or reproduction, until 3 years after final payment under this contract or for any shorter period specified in FAR Subpart 4.7, Contractor Records Retention, of the other clauses of this contract. If this contract is completely or partially terminated, the records relating to the work terminated shall be made available for 3 years after any resulting final termination settlement. Records relating to appeals under the disputes clause or to litigation or the settlement of claims arising under or relating to this contract shall be made available until such appeals, litigation, or claims are finally resolved.

(3) As used in this clause, records include books, documents, accounting procedures and practices, and other data, regardless of type and regardless of form. This does not require the Contractor to create or maintain any record that the Contractor does not maintain in the ordinary course of business or pursuant to a provision of law.

(e)

(1) Notwithstanding the requirements of the clauses in paragraphs (a), (b), (c) and (d) of this clause, the Contractor is not required to flow down any FAR clause, other than those in this paragraph (e)(1) in a subcontract for commercial items. Unless otherwise indicated below, the extent of the flow down shall be as required by the clause—


(ii) 52.219-8, Utilization of Small Business Concerns (Oct 2014) (15 U.S.C. 637(d)(2) and (3)), in all subcontracts that offer further subcontracting opportunities. If the subcontract (except subcontracts to small business concerns) exceeds $700,000 ($1.5 million for construction of any public facility), the subcontractor must include 52.219-8 in lower tier subcontracts that offer subcontracting opportunities.

(iii) 52.222-17, Nondisplacement of Qualified Workers (May 2014) (E.O. 13495). Flow down required in accordance with paragraph (1) of FAR clause 52.222-17.

(iv) 52.222-21, Prohibition of Segregated Facilities (Apr 2015).


(viii) 52.222-37, Employment Reports on Veterans (Feb 2016) (38 U.S.C. 4212).

(ix) 52.222-40, Notification of Employee Rights Under the National Labor Relations Act (Dec 2010) (E.O. 13496). Flow down required in accordance with paragraph (f) of FAR clause 52.222-40.


(xii) 52.222-51, Exemption from Application of the Service Contract Labor Standards to Contracts for Maintenance, Calibration, or Repair of Certain Equipment--Requirements (May 2014) (41 U.S.C. chapter 67.)


(xiv) 52.222-54, Employment Eligibility Verification (Oct 2015) (E. O. 12989).

(xv) 52.222-55, Minimum Wages Under Executive Order 13658 (Dec 2015).


(xvii) 52.226-6, Promoting Excess Food Donation to Nonprofit Organizations. (May 2014) (42 U.S.C. 1792). Flow down required in accordance with paragraph (e) of FAR clause 52.226-6.

(xviii) 52.247-64, Preference for Privately-Owned U.S. Flag Commercial Vessels (Feb 2006) (46 U.S.C. Appx 1241(b) and 10 U.S.C. 2631). Flow down required in accordance with paragraph (d) of FAR clause 52.247-64.

(2) While not required, the Contractor may include in its subcontracts for commercial items a minimal number of additional clauses necessary to satisfy its contractual obligations.

14) Agricultural Acquisition Regulations (AGAR) Clauses Incorporated by Reference and Full Text

AGAR 452.246-70 Inspection and Acceptance (FEB 1988)
AGAR 452.246-70 Inspection and Acceptance – Alternate I (FEB 1988)
During the period specified in FAR Clause 52.216-18 Ordering, the Government shall place orders totaling a minimum of $26,000, but not in excess of $312,390,000.00. The guaranteed minimum will apply to each contract awarded. The total of all contracts awarded will not exceed the amount shown above.

**AGAR 452.209-71 Assurance Regarding Felony Conviction or Tax Delinquent Status for Corporate Applicants (FEB 2012)**

(a) This award is subject to the provisions contained in sections 738 and 739 of the Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropriations Act, 2012, P.L. No. 112-55, Division A, as amended and/or subsequently enacted, regarding corporate felony convictions and corporate federal tax delinquencies. Accordingly, by accepting this award the contractor acknowledges that it –

(1) does not have a tax delinquency, meaning that it is not subject to any unpaid Federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability, and

(2) has not been convicted (or had an officer or agent acting on its behalf convicted) of a felony criminal violation under any Federal or State law within 24 months preceding the award, unless a suspending and debarring official of the United States Department of Agriculture has considered suspension or debarment of the awardee, or such officer or agent, based on these convictions and/or tax delinquencies and determined that suspension or debarment is not necessary to protect the interests of the Government.

(b) If the awardee fails to comply with these provisions, USDA, AMS, may terminate this contract for default and may recover any funds the awardee has received in violation of sections 738 or 739, as amended and/or subsequently enacted.

**15) FAR 52.216-18 Ordering (OCT 1995)**

(a) Any supplies and services to be furnished under this contract shall be ordered by issuance of delivery orders/purchase orders or task orders by the individuals or activities designated in the Schedule. Such orders may be issued from the date of award through 9/30/2017.

(b) All delivery orders/purchase orders or task orders are subject to the terms and conditions of this contract. In the event of conflict between a delivery order or task order and this contract, the contract shall control.
(c) If mailed, a delivery order/purchase order or task order is considered “issued” when the Government deposits the order in the mail. Orders may be issued orally, by facsimile, or by electronic commerce methods.

16) FAR 52.216-19 Order Limitations (OCT 1995)

(a) Minimum order. When the Government requires supplies or services covered by this contract in an amount of less than 1 Truckload per half-month delivery period, the Government is not obligated to purchase, nor is the Contractor obligated to furnish, those supplies or services under the contract.

(b) Maximum order. The Contractor is not obligated to honor --
(1) Any order for a single item in excess of TBD based on offeror’s constraints;
(2) Any order for a combination of items in excess of TBD based on offeror’s constraints; or
(3) A series of orders from the same ordering office within 15 days that together call for quantities exceeding the limitation in subparagraph (b)(1) or (2) of this section.

(c) If this is a requirements contract (i.e., includes the Requirements clause at subsection 52.216-21 of the Federal Acquisition Regulations (FAR)), the Government is not required to order a part of any one requirement from the Contractor if that requirement exceeds the maximum-order limitations in paragraph (b) of this section.

(d) Notwithstanding paragraphs (b) and (c) of this section, the Contractor shall honor any order exceeding the maximum order limitations in paragraph (b), unless that order (or orders) is returned to the ordering office within 3 days after issuance, with written notice stating the Contractor’s intent not to ship the item (or items) called for and the reasons. Upon receiving this notice, the Government may acquire the supplies or services from another source.

17) FAR 52.216-22 Indefinite Quantity (OCT 1995)

(a) This is an indefinite-quantity contract for the supplies or services specified and effective for the period stated, in the Schedule. The quantities of supplies and services specified in the Schedule are estimates only and are not purchased by this contract.

(b) Delivery or performance shall be made only as authorized by orders issued in accordance with the Ordering clause. The Contractor shall furnish to the Government, when and if ordered, the supplies or services specified in the Schedule up to and including the quantity designated in the Schedule as the “maximum.” The Government shall order at least the quantity of supplies or services designated in the Schedule as the “minimum.”

(c) Except for any limitations on quantities in the Order Limitations clause or in the Schedule, there is no limit on the number of orders that may be issued. The Government may issue orders requiring delivery to multiple destinations or performance at multiple locations.
(d) Any order issued during the effective period of this contract and not completed within that period shall be completed by the Contractor within the time specified in the order. The contract shall govern the Contractor’s and Government’s rights and obligations with respect to that order to the same extent as if the order were completed during the contract’s effective period; provided, that the Contractor shall not be required to make any deliveries under this contract after **45 days following the end of the effective period of this contract**.

18) USDA/AMS Specific Requirements

a. Domestic Products

All products used in fulfilling contracts or delivery orders awarded must be of 100 percent domestic origin, meaning that they are produced and processed from products, which were produced, raised, and processed only in the United States, its territories or possessions, the Commonwealth of Puerto Rico, or the Trust Territories of the Pacific Islands (hereinafter referred to as “the United States”). If the Contractor processes or handles products originating from sources other than the United States, the Contractor must have an acceptable identification and segregation plan for those products to ensure they are not used in commodities under this contract. This plan must be made available to an AMS representative and the Contracting Officer or agent thereof upon request. The Contractor must ensure that the Contractor and any subcontractor(s) maintain records such as invoices, or production and inventory records evidencing product origin, and make such records available for review by the Government in accordance with FAR 52.215-2.

The Contractor agrees to include this domestic origin certification clause in all subcontracts for products used in fulfilling contracts awarded under Contract. The burden of proof of compliance is on the Contractor.

Domestic origin verification requirements must be included in the Contractor’s technical proposal, if applicable. Otherwise, prior to any work performed under the applicable contract or purchase order that was awarded, the attached form (**EXHIBIT 3 – Domestic Origin Certification**) must be completed, and must be presented to an AMS representative, the Contracting Officer, or agent thereof upon request.

b. Food Defense Requirements

Potential Contractor(s) and subcontractor(s) must have a food defense plan that provides for the security of a plant’s production processes and includes the storage and transportation of pre-production raw materials and other ingredients and post-production finished product. The plan shall address the following areas, as applicable: (1) food security plan management; (2) outside and inside security of the production and storage facilities; (3) slaughter and processing, including all raw material sources; (4) shipping and receiving; (5) storage; (6) water and ice supply; (7) mail handling; (8) personnel security; and (9) transportation, shipping, and receiving (includes the sealing of any transport conveyance for truck lot and less-than-truck lot quantities of finished product).
Prior to a contract or purchase order award, the documented and operational food defense plan will be audited by USDA, AMS. For fruit and vegetable products, nonconformance(s) will be addressed prior to contract or purchase order award. Potential Contractors will have an opportunity to correct identified nonconformance(s) and modify their food defense plan. The frequency of any follow-up food defense audits will be determined by the Contracting Officer. Approved food defense audit is valid for twelve (12) months from the date of approval.

Eligible suppliers who receive contracts must have their documented food defense plan and supporting documentation readily available for review by the Contracting Officer or AMS agents. Records may be maintained on hard copy or electronic media. However, records maintained as electronic media will be made available in printed form immediately upon request by AMS or its agents.

All inquiries concerning audit requirements and scheduling should be forwarded to your local Grading Division office for clarification. Furthermore, USDA will not grant/accept any waiver requests for the food defense audits. It is the responsibility of the contractor and/or subcontractor to schedule the audit in a timely manner to ensure it has been completed and approved prior to the award of any contract.

c. Web-Based Supply Chain Management (WBSCM) System

1. WBSCM Registration. Potential new suppliers must complete a WBSCM vendor registration form and meet all financial requirements prior to being entered into WBSCM. In addition, the firm must meet all technical requirements for producing the product prior to being able to submit offers in WBSCM. Refer to **EXHIBIT 6 - Qualification Requirements for Prospective Contractors Selling Commodities to USDA**. Instructions and additional information for new vendors are located on the AMS website at [http://www.ams.usda.gov/commoditypurchasing](http://www.ams.usda.gov/commoditypurchasing).

A new supplier must designate a person(s) who will serve as the Central Vendor Administrator and a person(s) who is authorized to submit offers for the company during the approval process. Once approved, USDA will assign the roles in WBSCM and the vendor will be able to submit offers for those materials (commodities) that they are qualified to supply. In the event a vendor submits offers for materials they are not qualified to supply, the Contracting Officer will rule those offers as non-responsible and the offers will not be considered for those materials.

The Corporate Vendor Administrator’s responsibilities include: 1) entering all plant(s) and shipping point(s) that company plans to utilize for USDA production, 2) assigning plant/headquarter staff member(s) to the appropriate plant(s) and shipping point(s), and 3) assigning the roles to each staff member they will need to perform the various functions required in WBSCM.

Once the supplier has been approved and the proper role(s) assigned, they may access WBSCM to submit offers. The web address is: [https://portal.wbscm.usda.gov/irj/portal](https://portal.wbscm.usda.gov/irj/portal).

2. Submission of Offers in WBSCM. Offers must be submitted via the Internet by accessing the WBSCM. **EXHIBIT 4** provides system and computer setting requirements for accessing WBSCM.
Offers submitted by any means other than WBSCM will be considered nonresponsive.

Once connected to WBSCM, follow the online procedures. Click on the “Help” button for detailed instructions on using the system, or contact the WBSCM Help Desk.

AMS will not be responsible for any failure attributed to the transmission of the offer data prior to being accepted and stored in WBSCM including, but not limited to the following:

1. Any failure of the offeror’s computer hardware or software.
2. Availability of the offeror’s Internet service provider.
3. Delay in transmission due to the speed of the offeror’s modem.
4. Delay in transmission due to excessive volume of Internet traffic.

Offerors are advised to allow sufficient time to input offers on the offer due date due to high volume of internet traffic.

Offers, modifications, or withdrawals of offers must be received in WBSCM by the time prescribed in the applicable Solicitation. Whether an offer, modification, or withdrawal is received within the time limitation will be determined by the latest time recorded in WBSCM.

3. WBSCM OFFER FORM. Offers submitted in WBSCM must consist of the following areas: 1) response to attribute questions associated with the specific solicitation, 2) offer prices(s) on the site number(s) the firm want(s) to be considered for award, and 3) total quantity the company wants to be awarded (constraints in truck-lot or cases). All sections of the offer form must be completed, including prices and constraints, prior to final submission in WBSCM.

In addition, the offeror must attach all required documents to the vendor’s offer in WBSCM, including but not limited to the offeror’s technical proposal, additional cost proposal information and any supporting documents to the cost proposal, and past performance information.

Complete the certifications (attributes questions) using the following as a guide.

1. Offer certifies that the offer is made subject to the USDA Specification; this Solicitation; the Agriculture Acquisition Regulations (AGAR); and the Federal Acquisition Regulations (FAR).

2. Timely Performance Certification: All products required under any existing USDA contract(s)/purchase order(s) or subcontract(s) with a not-later-than delivery date prior to this bid opening. Choose one:

   (a) Have been delivered.
   (b) Have not been delivered.
   (c) Have not been delivered, but the Offeror has notified the Contracting Officer.
   (d) There are no existing contracts.
3. Offeror requests HUBZone small business price evaluation preference (YES) (NO). Applies only to firms certified in the Small Business Administration’s Historically Underutilized Business Zone program (FAR subpart 19.13). Must be the manufacturer/producer of the product to receive a price preference.

4. Furnish name, title, phone number and e-mail address of person submitting this offer (must be an officer of the company or a person authorized to execute contracts on behalf of the offeror).

5. Is the offeror an entity that has filed articles of incorporation in one of the fifty states, the District of Columbia, or the various territories of the United States? (YES) (NO) You must answer the next 3 questions if the answer for this question is yes.

6. Has the offeror been convicted of a felony criminal violation under Federal or State law in the 24 months preceding the date of offer? (YES) (NO)

7. Has the offeror had any officer or agent of offeror convicted of a felony criminal violation for actions taken on behalf of offeror under Federal or State law in the 24 months preceding the date of offer? (YES) (NO)

8. Does the offeror have any unpaid Federal tax liability assessed, which all judicial and administrative remedies have been exhausted/lapsed, that is not being paid in a timely manner pursuant to agreement with the authority responsible for collecting it? (YES) (NO)

Note: There may be additional certification (attribute) questions depending on the material that is being offered.

d. Contract Compliance

The contractor must assure compliance with all requirements of this Contract and/or USDA Commodity Specification(s) prior to delivery of product to USDA for acceptance. Examination and certification by USDA is solely for the benefit of USDA and will not relieve the contractor of its obligation and responsibility to deliver a product which complies with all requirements of this Solicitation and/or Commodity Specification(s). USDA approval of any part of the production process, including but not limited to equipment, will not relieve the contractor of the responsibility for performing in accordance with the contract.

1. A copy of the original USDA Inspection and Grading Certificate issued at time of checkloading must accompany each shipment.

Each shipping container must be identified with a USDA Contract Compliance stamp with the applicable certificate number. A Grader, or other authorized personnel under the
supervision of the Grader, will stamp one end of each shipping container prior to shipment. If there is inadequate space available on either end of the shipping container, the stamp may be applied to a side of the container.

e. Shipment and Delivery

Shipment and delivery must be made in accordance with this Contract, the Commodity Specification, and the applicable Delivery Order. The Contractor must complete the Advance Ship Notice (ASN) in WBSCM prior to delivery of the product to the awarded destination. Contractors are encouraged to create the ASN for the purchase order item number as soon as a delivery appointment has been scheduled, but not less than 24 hours. The Contractor must provide accurate information when creating the ASN. The ASN provides an alert to the appropriate recipient agency that the product will be shipped for a sales order.

The creation of the ASN does not relieve the Contractor or Subcontractor of their responsibility to obtain an unloading appointment. Delivery appointments shall be made as far in advance of expected delivery as possible, but not less than 48 hours prior to delivery.

USDA has provided an excel template in a comma delimited (csv) format that allows the Contractor to upload delivery order line items that will create multiple ASNs.

When notified of shipments, consignees may request upgrading of delivery services or delivery to an alternate warehouse; for example, delivery within the consignee’s premises or to a specific room within a building. Such delivery terms are beyond USDA contractual requirements. Any negotiations to upgrade services are between the Contractor and consignee and any additional charges for special delivery terms are between consignee and Contractor. Any charges invoiced to USDA for additional delivery services will be denied.

When making deliveries to more than one destination from the same railcar, the quantities required at each stop off must be placed in separate compartments under seal. Each railcar compartment must be stacked in a manner that will preclude containers shifting while in transit.

1. Loading and Sealing of Vehicles

Loading must be in accordance with good commercial practices and the sealing must be done at origin under the supervision of a USDA, AMS certification agent or if applicable by a person authorized by the company to act on its behalf. Therefore, all delivery units—truck lot and less-than-truck lot (LTL) quantities—must be secured at all times prior to unloading with tamper-resistant, serially numbered, high-security seals. Suppliers of commodities, products and/or services shall be responsible for placing seal(s) on all doors of each transportation conveyance upon completion of loading or servicing. Seals shall be serially numbered, barrier-type and meet the American Society for Testing and Materials (ASTM) standards (F-1157-04) or the International Organization for Standards (ISO) 17712-2010. Seals shall be 1/8th inch diameter cable, high-security bolt, or equivalent. The contractor must maintain a record of each seal number used per truck lot and LTL delivery unit. Additionally, the contractor must ensure that the applicable seal identification number is on each
bill of lading, shipment manifest, certificate, or delivery documents for each delivery destination.

When LTL delivery units are transported on the same trailer and destined for multiple recipients, the trailer must be sealed after each delivery. The seal number must be recorded on the appropriate delivery documents and correspond with the applied seal at the time of arrival at the next destination. It will be the responsibility of the contractor to provide a sufficient number of seals to the carrier service and to ensure that the trailer is sealed after each delivery destination. Failure to seal the trailer after each stop may result in rejection of the shipment by the recipient agency at the next scheduled stop and rejection of any subsequent deliveries on the trailer.

a. Railcar. Each railcar must be sealed. The contractor is responsible for arranging for railcar deliveries of more than one delivery unit so that each delivery unit contained in the same railcar can be completely separated and sealed.

b. Truck or Piggyback. Truck or piggyback shipments must be sealed at origin. A delivery unit shipped by truck or piggyback which includes split deliveries to multiple destinations will require sealing after each drop in accordance with section 16.f.1. of this Contract.

If the load is rejected by the recipient agency, the Contractor shall return the load to its plant and have the product re-inspected for condition of container, and condition of the product (for frozen products), and reseal the truck in the presence of the USDA, AMS agent. The new seal number must be recorded, and a new certificate for condition of container must be issued and presented to the recipient agency. The Contractor is responsible for all costs (freight, re-inspection fees, etc.) associated with rejected loads.

2. F.O.B. Destination or F.A.S. Vessel

If the commodity offer price is on the basis of delivery f.o.b. cars or trucks at destination or f.a.s. vessel at designated ports and if USDA orders delivery of the commodity in a manner or to destinations other than those stated in the contract, any additional cost of transportation and related services shall be for the account of USDA and any savings will accrue to USDA.

When a place of delivery is changed by USDA, the contract price shall be adjusted for any resulting increase or decrease in the cost of performance in accordance with best available information as determined by USDA. No adjustment shall be made for changes in transportation costs when commodities are identically priced for delivery regionally or nationally and the place of delivery is changed within the area to which the identical price applies. In all other cases, price adjustments due to changes in transportation costs shall be determined by USDA prior to shipment. If USDA orders delivery to a destination other than the original destination named in the contract, transportation costs adjustments will be made by the AMS Contracting Office.
3. Early Delivery

The Contractor may deliver early if the recipient agency agrees to accept early delivery and upon AMS personnel being available to perform any necessary checkloading and final acceptance requirements, if applicable.

4. Compensation for Delays in Delivery

Timely delivery is important to fulfill the nutritional and dietary needs of persons for whom the commodity is intended. Failure to deliver the commodity during the delivery periods, for reasons other than causes beyond the control and without the fault and negligence of the Contractor, may be grounds for termination of that line item, termination of the entire contract, or assessment of liquidated damages.

If a Contractor determines that it will not be able to deliver the commodity by the Not-Later-Than (NLT) delivery date, the Contractor shall notify the contracting officer immediately. If the reason for not meeting the NLT delivery date is beyond the control or negligence of the Contractor, the Contractor is required to submit a waiver request within 2 working days after the scheduled NLT delivery date. Failure to submit a waiver request within the time specified will result in liquidated damages being assessed. Waiver requests submitted after the time specified will not be accepted. See Section C.6 for liquidated damages.

If a Contractor delivered a product and the product is rejected, the Contractor shall deliver an acceptable replacement product prior to the end of the NLT delivery date and liquidated damages will not be assessed. However, if the replacement product will be delivered beyond the NLT delivery date, liquidated damages will be assessed.

When deliveries are made by contract carrier or vendor’s own vehicle, the date shown on the signed commercial bill of lading will be considered the date of delivery.
5. Checkloading

a. The Contractor shall not load the commodity for shipment unless, at the time of such loading, the commodity is checkloaded by USDA or by a person of the inspection or grading service designated by USDA. The Contractor is responsible for giving notice in sufficient time for a USDA agent to be present. The cost of checkloading shall be for the account of the Contractor. Checkloading refers to identifying the commodity which was previously inspected and found to meet contract requirements, examining the commodity at the time of loading or transferring for condition of containers and for compliance with labeling and container marking requirements, and determining the number of containers per car, truck, or lot.

b. Checkloading by persons licensed or authorized by USDA shall not relieve the Contractor of the obligation to affect a delivery of the commodity meeting contract requirements or constitute a waiver of any of USDA's rights under the contract. The certificates issued as a result of such official checkloading shall be only prima facie evidence of the number and condition of containers.

c. The Contractor shall be liable for all shortages which occur before delivery, except that if shipment is by common carrier, the Contractor shall not be liable for a shortage reported at destination unless it can be established, notwithstanding the checkloading certificate, that there was an actual shortage at the time of loading for shipment.

d. This paragraph (d) is not applicable to purchases delivered f.o.b. origin. If the shipment is by truck and USDA specifically requests "Exclusive Use of Vehicle," USDA will reimburse the Contractor for any additional transportation costs due to shipment under "Exclusive Use of Vehicle." The sealing of trucks as part of the checkloading procedure shall not be construed as such a request. In the absence of such a request by USDA, any additional cost of transportation and related services due to shipment under "Exclusive Use of Vehicle" shall be for the Contractor's account. The Contractor shall be responsible for making such arrangements as may be necessary to prevent the application of "Exclusive Use of Vehicle" charges when such charges result in higher transportation costs. The arrangements to be made by the Contractor may include an instruction to the checkloader not to seal the truck when the sealing will result in "Exclusive Use of Vehicle" charges. If, notwithstanding such arrangements, the checkloader seals the truck, the Contractor shall have the responsibility for removing the seals.

6. Obliteration of Markings

The appearance in commercial or other channels of containers and container materials bearing markings required under the contract may cause USDA expense in determining whether commodities have been diverted from authorized use and in answering inquiries. The contractor agrees to take necessary action to prevent the appearance in commercial or other channels of any labels, bags, cans, can lids, cases, or any other type of packaging, either filled or unfilled (hereinafter referred to as...
“containers and container materials”), bearing markings specific to the contract (i.e. the “contract compliance stamp”) including those held by the contractor or others, e.g., overruns. The following actions with respect to all inner and outer containers and container materials will constitute compliance with the intent of this clause: (a) complete obliteration of all markings specific to the contract with a permanent opaque paint, or removal of labels which bear such markings, and overlaying or replacing markings so obliterated or removed with commercial labeling; or (b) any other actions, approved by the Contracting Officer, which accomplish the intent of the foregoing.

f. Liability for Losses Due to Deterioration, Spoilage, or Recall

1. Loss Due to Deterioration or Spoilage

The Contractor shall reimburse USDA for all losses due to deterioration or spoilage sustained by USDA for which the Contractor is responsible, but only if such losses are discovered within a reasonable time, as determined by USDA, after delivery. The Contractor agrees to reimburse USDA for such losses within 10 days after date of billing by USDA. That part of the commodity as to which USDA makes a claim based on deterioration or spoilage shall be held by USDA subject to disposition instructions of the Contractor (unless the nature of the deterioration or spoilage is such as to require condemnation and destruction as determined by USDA or its authorized representative) but need not be held by USDA in excess of 30 days after USDA sends notice of such claim to the Contractor. In lieu of reimbursing USDA, the Contractor may replace the deteriorated or spoiled commodity with an equal quantity of commodity which conforms to all contract requirements and Commodity Specification, if such replacement is agreed to by USDA.

2. Loss Due to Product Recalled for Health or Safety Risk

In the event the commodity or commodity product is recalled due to a health or safety risk, the Contractor is responsible for all costs associated with removal and replacement of recalled commodities or products, and reimbursement of State and local costs incurred as a result of the recall, as outlined in the Food and Nutrition Service’s (FNS) Commodity Hold and Recall Process. A copy of this report can be obtained at: http://www.fns.usda.gov/fdd/foodsafety/hold-recallpros.pdf. These costs include, at a minimum, storage, transportation, processing, and distribution of the commodities or products.

g. Invoices and Payment Process

1. Submission of Invoice in WBSCM.

Invoices requesting payment must be submitted by the Contractor electronically through WBSCM. Invoices for payment must include an electronic copy of the following documents:

   a. An official inspection and checkloading certificate(s), if applicable;
   b. The certificate of conformance, if applicable;
c. The signed bill of lading (BOL) or other commercial receipt signed by a recipient agency evidencing delivery date and quantity of product delivered, or destination USDA inspection certificate or report evidencing delivery of product (Optional);
d. Other required documents identified in the applicable Commodity Specification;
e. Authorization letter from the Contracting Officer for reimbursement of extra cost, if applicable; and
f. Any waivers granted by the Contracting Officer, if applicable.

Invoice must include the quantity of what is awarded on the Purchase Order unless a waiver has been granted by the Contracting Officer. Invoices must be submitted on a full truckload quantity, or multiples thereof; invoices for less than full truckload quantities may not be accepted. Invoice quantity must match the quantity awarded on the Purchase Order unless a waiver has been granted by the Contracting Officer.

Submission of an invoice when all contract terms and conditions have not been satisfied may subject the Contractor to civil and criminal penalties as provided in Titles 15, 18, and 31 of the United States Code. The USDA will make payment to the Contractor of any amounts due with respect to each delivery invoiced.

In order for the contractor to receive payment on an invoice the following three action items must be completed:

1) ASN must be created in WBSCM;
2) Goods Receipt entered by the recipient agency representative; and
3) Invoice submitted in WBSCM with all supporting documents attached.

Payment is due after submission of a properly prepared invoice in WBSCM, with the required supporting documentation, within the time indicated below

<table>
<thead>
<tr>
<th>If the items delivered are:</th>
<th>Payment must be made as close as possible to but not later than:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Processed frozen fruit and vegetable products. As defined in 31 U.S.C. 3902</td>
<td>10th day after product delivery</td>
</tr>
<tr>
<td>Processed canned fruit and vegetable products. As defined in 31 U.S.C. 3902</td>
<td>30th day after product delivery</td>
</tr>
</tbody>
</table>

For the purpose of payment, the date of delivery of each shipment of product will be the date of receipt in WBSCM of a properly documented invoice package and the Goods Receipt entered by recipient agency. In addition to the submission of the invoice package with supporting documents indicated above, the following action must be completed in WBSCM before payment will be made.

Three way match – Delivery Order Item, Goods Receipt, and Invoice with supporting documentation attached.

USDA payments must be made directly to a financial banking institution as listed in the Contractor’s System for Award Management (SAM.gov).
EXHIBIT 1 – COMMODITY SPECIFICATIONS

The following USDA Commodity Specifications are applicable to identified materials for this contract.

Commodity Specification for Canned Fruit, dated September 2014:
Amendment No. 01 dated March 2015:
https://www.ams.usda.gov/sites/default/files/media/Commodity%20Specification%20for%20Canned%20Fruit%20Amendment%201%20March%202015.pdf

<table>
<thead>
<tr>
<th>WBSCM Material</th>
<th>Material Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>100209</td>
<td>APRICOTS HALVES EX LT CAN-6/10</td>
</tr>
<tr>
<td>100210</td>
<td>APRICOT HALVES CAN-24/300</td>
</tr>
<tr>
<td>100211</td>
<td>MIXED FRUIT CAN-24/300</td>
</tr>
<tr>
<td>100212</td>
<td>MIXED FRUIT EX LT CAN-6/10</td>
</tr>
<tr>
<td>100216</td>
<td>APRICOTS DICED PEELED EX LT CAN-6/10</td>
</tr>
<tr>
<td>100218</td>
<td>PEACHES CLING SLICES CAN-24/300</td>
</tr>
<tr>
<td>100219</td>
<td>PEACHES CLING SLICES EX LT CAN-6/10</td>
</tr>
<tr>
<td>100220</td>
<td>PEACHES CLING DICED EX LT CAN-6/10</td>
</tr>
<tr>
<td>100223</td>
<td>PEARS CAN-24/300</td>
</tr>
<tr>
<td>100224</td>
<td>PEARS SLICES EX LT CAN-6/10</td>
</tr>
<tr>
<td>100225</td>
<td>PEARS DICED EX LT CAN-6/10</td>
</tr>
<tr>
<td>100226</td>
<td>PEARS HALVES EX LT CAN-6/10</td>
</tr>
</tbody>
</table>

Commodity Specification for Frozen Fruit, dated Oct 2014:
https://www.ams.usda.gov/sites/default/files/media/Commodity%20Specifications%20for%20Frozen%20Fruit%20October%202014.pdf;
Amendment No. 1, dated June 2015:
https://www.ams.usda.gov/sites/default/files/media/Commodity%20Specifications%20for%20Frozen%20Fruit%20Amendment%201%20June%202015.pdf;
Amendment No. 2, dated May 2016:
https://www.ams.usda.gov/sites/default/files/media/Frz%20Fruit%20Amend%202_5-9-16_F.pdf

<table>
<thead>
<tr>
<th>WBSCM Material</th>
<th>Material Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>100239</td>
<td>PEACHES FREESTONE SLICES FRZ CTN-20 LB</td>
</tr>
<tr>
<td>100241</td>
<td>PEACH FREESTONE DICED FRZ CUP-96/4.4 OZ</td>
</tr>
<tr>
<td>100253</td>
<td>STRAWBERRY FRZ CTN-30 LB</td>
</tr>
<tr>
<td>100254</td>
<td>STRAWBERRY SLICES FRZ CTN-30 LB</td>
</tr>
<tr>
<td>100256</td>
<td>STRAWBERRY FRZ CUP-96/4.5 OZ</td>
</tr>
<tr>
<td>100259</td>
<td>APRICOT SLICED FRZ BOX-20 LB.</td>
</tr>
<tr>
<td>100261</td>
<td>APRICOT FRZ CUP-96/4.5 OZ</td>
</tr>
</tbody>
</table>
EXHIBIT 2 – ESTIMATES BASED ON CURRENT ORDERS FOR CANNED AND FROZEN FRUIT

See attached spreadsheet titled Exhibit 2 – ESTIMATES BASED ON CURRENT ORDERS FOR CANNED AND FROZEN FRUIT

There are 3 tabs on this spreadsheet for the National School Lunch Program (NSLP) and Household Programs.

- Tab 1 Titled – NSLP Demand Jan-June: shows orders currently in the system for January 2017 through June 2017 deliveries.
- Tab 2 Titled – NSLP Demand July-Sept: shows estimated quantities for each delivery period July 2017 through September 2017 and are based on a survey, not real orders.
- Tab 3 Titled – Household Programs Demand: shows orders currently in the system for January 2017 through September 2017 deliveries.

Note: These orders are subject to change and are provided solely for informational purposes.
EXHIBIT 3 - DOMESTIC ORIGIN CERTIFICATION

This form must be completed by an authorized company official or their designee for each contract/purchase order delivery awarded. The completed form must be presented to a representative of the USDA, Agricultural Marketing Service (AMS), certification agent at the processing facility; the completed form must also be presented to the USDA Contracting Officer or agent thereof upon request. If imported product is brought into the facility during the production and shipment of product for this contract, it is the contractor’s responsibility to notify the applicable certification branch. Each contractor and/or processing facility under this contract must have a copy of this form on file.

Solicitation Number: _________________________
Contract/Purchase Order Number: _________________________
Product: _________________________

Does your company process or handle products originating from sources other than the United States, its territories or possessions, Puerto Rico, or the Trust Territories of the Pacific Islands?

☐ YES  ☐ NO  If yes, attach a copy of your segregation plan explaining how such product is stored and processed separate from domestic product.

Do any of your Subcontractor/Suppliers process or handle products originating from sources other than the United States, its territories or possessions, Puerto Rico, or the Trust Territories of the Pacific Islands?

☐ YES  ☐ NO  If yes, attach a copy of each subcontractor’s/supplier’s segregation plan explaining how such product is stored and processed separate from domestic product.

I certify that all products sold to the Department of Agriculture are of 100 percent domestic origin and that all above statements are true. I further certify that traceability documentation will be made available to USDA, Agricultural Marketing Service representatives upon request. WARNING: 18 U.S.C. Part I, Chapter 47, Section 1001 states that “Except as otherwise provided in this section, whoever, in any manner within the jurisdiction of the executive, legislative, or judicial branch of the Government of the United States, knowingly and willfully (1) falsifies, conceals, or covers up by any trick, scheme, or devise a material fact; (2) makes any materially false, fictitious or fraudulent statement or representation; or (3) makes or uses any false writing or document knowing the same to contain materially false, fictitious, or fraudulent statement or entry; shall be fined under this title or imprisoned not more than 5 years, or both.

Knowingly and willingly making false statements may also constitute a violation of the Perishable Agricultural Commodities Act (7 U.S.C., 499a-499t), and may result in monetary penalties or license suspension or revocation.

Signature: ________________________________________
Print and Sign Name (Only authorized signatures)
Title:  ________________________________________
Company: ________________________________________
Date:  ________________________________________
EXHIBIT 4 - WBSCM MINIMUM SYSTEM REQUIREMENTS

Information on applicable WBSCM information and settings to be used can be found at the Website address: https://www.ams.usda.gov/selling-food/wbscm

If one needs WBSCM assistance, please send an e-mail to the WBSCMAMSHelpDesk@ams.usda.gov along with a screen shot of the issue, if applicable.

The site also contains instructions on submitting offers and invoices in WBSCM under the AMS Designated Laboratory Program section.
### EXHIBIT 5 - PAST PERFORMANCE REFERENCE INFORMATION

INSTRUCTIONS: Offerors must submit recent and relevant information concerning contracts and subcontracts (Federal, State, local government or private) which demonstrates their ability to perform the proposed effort. (One contract reference per form. Form may be duplicated):

| Contract Number: | __________________________________________________________ |
| Contractor (Name, Address, Zip Code, Telephone number and Email Address): | __________________________________________________________ |
| Type of Contract: | __________________________________________________________ |
| Contract Dollar Value: | __________________________________________________________ |
| Date of Award: | ____________________ Date Completed: | ____________________ |
| If not completed, provide status: | __________________________________________________________ |
| Type/Extent of Subcontracting: | __________________________________________________________ |
| Product/Service Description, Location & Relevancy of Work: | __________________________________________________________ |
| Percentage of Work Completed by your company: | __________________________________________________________ |
| Name, Address, Telephone Number and Email Address of Contact Person and their position: | __________________________________________________________ |
| Name of Offerors Bank: | __________________________________________________________ |

Address: __________________________________________________________

Point of Contact: __________________________________________________________

Telephone Number: __________________________________________________________
EXHIBIT 6 - QUALIFICATION REQUIREMENTS FOR PROSPECTIVE CONTRACTORS
SELLING COMMODITIES TO USDA
April 2016

I. Introduction

The United States Department of Agriculture (USDA) Agricultural Marketing Service (AMS) procures various domestically produced and processed agricultural products for the National School Lunch Program and other domestic food and nutrition assistance programs.

The qualification requirements requested as part of the application package for a prospective contractor are required by the Federal Acquisition Regulations (FAR) part 9, Vendor Qualifications, and are necessary for AMS to carry out its procurement mission. A prospective contractor shall be determined to be qualified by the Contracting Officer prior to submitting offers under an AMS solicitation. A prospective contractor must complete and submit all materials requested herein to the AMS Commodity Procurement Staff.

The Contracting Officer will review the application package and determine if a prospective contractor is eligible to participate in the USDA, AMS, commodity procurement programs, and can be added to the Qualified Vendors List. Access to the Web-Based Supply Chain Management (WBSCM) system for submission of offers (bids) shall be granted only to Qualified Vendors after the application process has been completed.

Procurement information, including the AMS Master Solicitation for Commodity Procurements, Supplements to the AMS Master Solicitation and USDA Commodity Specifications, information on WBSCM, current Solicitations, and historical contract award information, is located at https://www.ams.usda.gov/selling-food.

A prospective contractor may submit its application package at any time and will be notified whether requirements have been satisfied and approval to bid is granted. A prospective contractor that is a small business concern may be referred to the Small Business Administration (SBA) for a Certificate of Competency, if deemed necessary by the Contracting Officer. There is no established amount of time to submit, review or approve an applicant vendor.

II. Administrative Requirements

Prospective contractors shall be registered in the System for Award Management (SAM), which can be accessed at www.sam.gov. SAM requires a one-time business registration with mandatory annual updates. An expired SAM registration will prohibit a contractor’s ability to enter an offer into WBSCM or to receive payments. The SAM registration is valid for one year from the date of submission and must be updated annually. SAM will notify you 60, 30 and 15 days prior to expiration of your record. SAM allows a prospective contractor to control the accuracy of its own business information. It is the responsibility of the contractor to maintain current SAM registration. There is no fee to register in SAM and the data from registration will be used for procurement and payment purposes.
A. Each prospective contractor shall submit the WBSCM Vendor Registration Form, available at the website referenced above, as part of the application package. Once the prospective contractor is approved, the WBSCM Registration Form will be processed to allow the qualified vendor to submit offers. Access to offer entry in WBSCM is reserved for qualified vendors only. Please send the form once it is completed to the Small Business Coordinator, Andrea Lang at Andrea.Lang@ams.usda.gov.

B. A prospective contractor who is a certified 8(a) and/or HUBZone, but is not certified in SAM as such, must submit a copy of their applicable SBA certificate(s) in order to submit bids as an 8(a) or HUBZone vendor.

III. Capability Requirements

In accordance with FAR 9.104-1 and 9.104-3(b), each prospective contractor shall certify its capability to perform, by including the following in their application package:

A. A written submission on company letterhead with a signature, authenticating the exact legal name, and including the following:

1. A description of historical business experience including the number of years it has sold the specific USDA commodity product(s) or similar product in the commercial marketplace or to governmental organizations.

2. Any additional pertinent information regarding a prospective contractor’s capabilities, such as, but not limited to, a satisfactory record of integrity and business ethics, and verification that it is otherwise qualified and eligible to receive an award under applicable laws and regulations.

B. Three reference letters from customers the prospective contractor has sold similar products to (on letterhead with signatures).

C. In accordance with 13 CFR 121.406, a prospective contractor that is a non-manufacturer must be engaged in the wholesale or retail trade and sell the items being offered to the general public.

1. Non-manufacturer means a small business concern that is primarily engaged in the wholesale or retail trade and normally sell the items being supplied to the general public; and will supply the end item of a small business manufacturer or processor made in the United States.

2. The non-manufacturer must provide a copy of the written agreement in effect between itself and the subcontractor(s) (manufacturer), to certify compliance with federal regulatory requirements and applicable AMS Solicitation requirements. The agreement must be on company letterhead and must be signed by both parties.

3. In addition, non-manufacturers must provide a complaint and dispute resolution proposal for rejected or defective products.
IV. Financial Responsibility

A financial responsibility determination will be made prior to submission of bids.

A. Prospective contractors must provide their most current Dun and Bradstreet (D&B) analysis report. In order to facilitate their responsibility determination, AMS will request and evaluate D&B’s analysis report for each prospective contractor.

B. It is highly recommended that each prospective or qualified contractor review and submit its financial statements to D&B as this information impacts the D&B reports.

1. Please contact the D&B at 866-721-2275 and request the Business Information Report, or the D&B web address is: https://creditreports.dnb.com/m/home#megamenu.html

2. The financial statement submitted to D&B should be the period ending December 31st of the previous year.

C. A prospective contractor shall demonstrate that it has adequate financial resources to perform the contract, or has the ability to obtain them, as required by FAR part 9.104-3(a), including the availability of necessary working capital and satisfactory credit. This may include, but is not limited to, the financial protection against losses as set forth in FAR part 28. Firms that are veteran-owned or service-disabled veteran-owned small businesses (SDVOSB), and those certified under the U.S. Small Business Administration’s 8(a) program, must provide insurance or line of credit equal to, or above, the project contract award total (FAR part 28).

The prospective contractors must provide its most current, complete comparative financial statement.

1. The financial statement must be prepared in accordance with generally accepted accounting principles and be audited or reviewed by an independent certified public accountant in accordance with standards established by the American Institute of Certified Public Accountants.

2. At a minimum, the statement should include a balance sheet, profit and loss statement, statement of cash flows, statement of retained earnings and any notes to the financial statement.

3. For partnerships, the last fiscal year end or current financial statement of the partnership and the personal financial statement of each partner will be required.

4. For individuals, financial statements that include all of his/her personal and business assets and liabilities will be required.

The Contracting Officer shall examine and revalidate all qualified vendors every seven years to assure continued compliance with the requirements of FAR part 9.
V. Food Defense Requirements

All qualified contractors and subcontractors must have a documented and operational food defense plan that provides for the security of a plant’s production processes and includes the storage and transportation of pre-production raw materials and other ingredients and post-production finished products. The plan shall address the following areas, where applicable: (1) food defense plan management; (2) outside and inside security of the production and storage facilities; (3) slaughter and processing, including all raw material sources; (4) controlled access to production and storage areas; (5) storage; (6) water and ice supply; (7) mail handling; (8) personnel security; and (9) transportation, shipping, and receiving (includes the sealing of any transport conveyance for truck lot and less-than-truck lot quantities of finished product).

A. The food defense plans are audited by AMS. Any nonconformance identified must be addressed in writing to both the Contracting Officer and Auditor. Contact the appropriate AMS Audit and Accreditation Programs for information on food defense audit services. Contacts for each commodity area are found on the AMS website at www.ams.usda.gov/isaap under “Contact Us.”


C. For fruits, vegetables, shell eggs, and other food products regulated by the Food and Drug Administration (FDA), reference FDA’s “Food Producers, Processors, and Transporters: Food Security Preventive Measures Guidance” dated October, 2007 at the following website: http://www.fda.gov/food/guidanceregulation/guidancedocumentsregulatoryinformation/ucm083075.htm

VI. Pre-Award Plant Surveys

A. After receiving the qualification information, a pre-award plant survey or capability assessment will be conducted to verify that a prospective contractor meets AMS qualification requirements. The pre-award survey/assessment will be conducted by the applicable AMS Program—Livestock, Poultry and Seed or Fruit and Vegetables—to evaluate technical, production, and transportation capabilities, and quality assurance and production control procedures of the vendor.

B. Specific pre-award plant survey/assessment requirements are referenced in the Supplement and/or Commodity Specification(s) applicable to the commodities the prospective vendor is interested in supplying. These documents can be found on the Commodity Purchasing website at https://www.ams.usda.gov/selling-food. For more information, contact the Commodity Procurement Staff at 202-720-4517.
VII. Contractor Approval

Upon successful submission and review of the application package materials, the contractor is added to the Qualified Bidders List, given a WBSCM Corporate Vendor Administrator role and a Vendor Offeror role, and is ready to submit bids on AMS solicitations.

A prospective contractor is encouraged to submit the application package as soon as possible to allow ample time for the processes of approval and subsequent WBSCM registration prior to the closing date for the targeted solicitation. A checklist (Exhibit 1) is provided to assist the applicant with submission of a complete package. Provide all of the documents outlined in the Vendor Qualifications Requirements (PDF) document to our Small Business Coordinator via email to Andrea.Lang@ams.usda.gov.

Questions regarding this process may be directed to Ms. Lang. Except as provided in FAR Part 24.2 (the “Freedom of Information Act”) qualification information, including the pre-award survey reports, accumulated for purposes of determining the responsibility of a prospective contractor shall not be released or disclosed outside the government. All information provided will be kept confidential to the extent permitted by law.

Under penalty of perjury, each qualification package must be submitted and signed by an individual who has the legal authority to contractually bind a prospective contractor on whose behalf that information package is submitted. If any information provided by a prospective contractor becomes inaccurate, a prospective contractor must immediately notify the contracting officer and provide updated and accurate information in writing. AMS reserves the right to waive minor irregularities and omissions in the information obtained in the qualification package submitted.
Print the following checklist and submit along with the completed application package.

Questions regarding vendor qualifications and approval should be directed to Ms. Andrea Lang at 202-720-4237.

- System for Award Management (SAM) [www.sam.gov](http://www.sam.gov)

- **Business Status.** As indicated in SAM, business status is one of the following:
  - Large Business
  - Small Business
  - Small Disadvantaged Business
  - Women-Owned Business
  - Veteran-Owned Business
  - Service-Disabled Veteran-Owned Business
  - HUBZone Business
  - 8(a) Small Business Development Concern

- Completed [WBSCM Vendor Registration Form](http://www.sam.gov)

- **Company Letter** certifying capability to perform

- **Three (3) Letters of Reference** from customers your company sold the same or similar products to

- **Business Type.** Check one:  
  - Manufacturer □ Non

- **Check one or more as applicable.**  
  - Grower □ Grower/Packer/Shipper  
  - Processor □ Distributor/Wholesaler □ Broker

- **Non-manufacturer SDVOSBs or 8(a)s ONLY,** the following requirements apply:
  - Letter from manufacturer/supplier stating it is willing to provide product that meets the USDA commodity specifications
  - Complaint and dispute resolution proposal

- **Current Dun and Bradstreet Report** (Business Information Report)

- **Most Recent Financial Statements**
E) SOLICITATION PROVISIONS
1) FAR 52.212-1, Instructions to Offerors – Commercial Items (Oct 2015)

The offeror shall submit proposals in four parts: Part 1 - Technical Information, Part 2 - Management and Workforce Practices and Policies, Part 3 – Past Performance, and Part 4 - Price. The format for each proposal part is described below. Offerors shall submit all four parts to be eligible for award. Each part should be separate and complete within itself.

Note: Parts 1, 2, 3, and 4, must be submitted via WBSCM either as an attachment or as part of the WBSCM offer form.

Proposal Part 1: - Technical Information
The offeror shall identify the primary plant and shipping point to be used for their offer, in WBSCM. If the offeror intends to use one or more plants or facilities located at a different address from the address indicated in their WBSCM offer, the offeror shall list all the processing plants and shipping points that it intends to use and upload them in a PDF formatted document or an excel spreadsheet, as an attachment in WBSCM. If the offeror does not submit any additional plants, all products ordered must come from the primary plant identified by the offeror in their WBSCM offer. **Food Defense Audit and Plant PSA Survey must be completed prior to proposal due date.**

Technical compliance will be determined by AMS through verification that: 1) the offeror has complied with the qualification requirements (See Exhibit 6 – Vendor Qualification Requirements April 2016); 2) the contractor has completed all WBSCM (Web Based Supply Chain Management) requirements and is a current user of WBSCM (inquiries concerning WBSCM access can be addressed by sending an email to wbscmamshelpdesk@ams.usda.gov); and 3) at least one processing plant and shipping point to be used are in compliance with USDA audit requirements prior to proposal due date. Offerors will have the opportunity to add additional compliant plants and shipping points during performance.

Proposal Part 2 – Management and Workforce Practices and Policies
Offerors shall upload a document to describe management strategies and control procedures to be used in achieving performance under the contract, such as the management of any subcontractors, strategies to manage risk, and management support and participation in implementation of procedures; specific technical skills to be employed on a full-time, part-time, interim, or temporary basis; plans for initial and on-going training of contractor and subcontractor personnel to ensure tendering of supplies that meet contract requirements; plans for on-going coordination of security clearances, whenever applicable; and the efficacy of policies and procedures in place for the recruitment, development, and retention of a safe, qualified, and diverse workforce.

Proposal Part 3 – Past Performance
Three references must be uploaded in WBSCM which contain the information outlined in Exhibit 5 - Past Performance Reference Information. In order of preference to AMS, offerers may submit references for contracts performed for AMS for the same or similar products, any contracts performed for AMS, contracts performed for another Government agency for the same or similar products, contracts performed for any organization for the same...
or similar products, and any contracts performed that indicate the capability of the company to successfully meet the terms and conditions of the contract.

**Proposal Part 4 – Price**
Offerors shall propose pricing information as specified in Section B.1.

Constraints: Offerors should also indicate the maximum amount of product they are capable of producing during the identified delivery periods (see B.4).

**QUESTIONS regarding this RFP are due on or before 01:00 pm Central Time, on Wednesday, June 1, 2016,** via email, to Christina.Sample@ams.usda.gov and James.Sprandel@ams.usda.gov with “Questions concerning Solicitation 2000004079, Canned & Frozen Fruit IDIQ” in the subject line. AMS will accept and make every attempt to answer questions that are submitted after this date and prior to the due date of the solicitation. However, AMS cannot guarantee that we will be able to answer untimely questions. Answers to questions will be issued in writing via an amendment to the solicitation.

A **CONFERENCE CALL** discussing this RFP will be held, **Thursday, June 2, 2016, at 11:00 a.m. Eastern Standard Time** (10:00 am Central Time). Call in number is (888) 844-9904; Access code is 1693356#.

**OFFER DUE DATE:** **PROPOSALS** are due no later than **01:00 pm Central Time, Wednesday, June 15, 2016.**

**SUBMISSION OF OFFERS:**

A Proposal Submission Checklist has been included on page 4 of this document to assist Offerors in ensuring all submission requirements are met.

Offers must submit the following by the Offer Due Date and Time:

- A complete and **signed** copy of Form SF1449 (See Section A) uploaded in portable document file format (PDF) in WBSCM;

- Acknowledgement of all amendments issued as specified in Block 11 of the amendment form (SF-30), uploaded in PDF format into WBSCM;

- Proposal Part 1 – Technical Information, uploaded in PDF format into WBSCM;

- Proposal Part 2 – Management and Workforce Practices and Policies, uploaded in PDF format into WBSCM;

- Proposal Part 3 – Past Performance Information, uploaded in PDF format into WBSCM;

- Proposal Part 4 - Prices and Constraints entered directly into WBSCM.

**The required subcontracting plan shall be submitted by large firms within 30 days of contract award.**
Contract Award
A notice of award will be issued in the form of a Product Commodity Award (PCA) Report or other public notice.

After award information is posted, inquiries may be made to the Contracting Officer.

Award(s), as specified above, will result in a binding contract without further action by either party. Information on awards is also available electronically through the commodity procurement website at [http://www.ams.usda.gov](http://www.ams.usda.gov) under the “Commodity Purchasing” link after award and the PCA report posted on the WBSCM Public Procurement Page.

2) FAR 52.212-2, Evaluation – Commercial Items (OCT 2014):
(a) The Government will award a contract resulting from this solicitation to the responsible offerors whose offer conforming to the solicitation will be most advantageous to the Government, price and other factors considered. The following factors shall be used to evaluate offers:

**Proposal Part 1: Technical Information**

Technical Acceptability will be determined by AMS through verification that: 1) the offeror has complied with the qualification requirements (See Exhibit 6 – Vendor Qualification Requirements April 2016); 2) that the contractor has completed all WBSCM (Web Based Supply Chain Management) requirements and is a current user of WBSCM (inquiries concerning WBSCM access can be addressed by sending an email to wbscmamshelpdesk@ams.usda.gov), and 3) at least one processing plant and shipping point to be used are in compliance with USDA audit requirements.

**Proposal Part 2: Management Workforce Practices and Policies**

Management Workforce Practices and Policies Approach – Offeror’s ability to develop and maintain a safe, effective, and diverse workforce, including recruitment, retention and development of such a workforce recruitment.

**Proposal Part 3: Past Performance**
Factor 1: Quality of Product
Factor 2: Timeliness of Performance: Late fruit deliveries must be less than 40% of total fruit deliveries from June 1, 2015, to May 15, 2016.
Factor 3: Business Relations/Problem Resolution:
   a) Communication with Commodity Procurement Staff
   b) No Terminations for Cause or Default in the past 2 years
Factor 4: Timely submission of Subcontracting Plans (large businesses only)

Proposal Part 4: Price

AMS will use the Bid Evaluation Optimization Solution (BEOS) System to analyze price. BEOS provides a strategic algorithm that accounts for price and delivery constraints across materials and plants. BEOS aligns complex decision criteria that weighs costs and availability to accommodate AMS’ goals to purchase the maximum quantity possible at the lowest overall cost to the Government. The orders from Exhibit 2 will be processed by BEOS for evaluation purposes.

Offers with pricing based on delivery from different plants will be evaluated as separate proposals.

The evaluation factors are listed in descending order of importance as follows:

1) Technical Information
2) Past Performance
3) Management Workforce Practices and Policies
4) Price

(b) Options. The Government will evaluate offers for award purposes by adding the total price for all options to the total price for the basic requirement. The Government may determine that an offer is unacceptable if the option prices are significantly unbalanced. Evaluation of options shall not obligate the Government to exercise the option(s).

(c) A written notice of award or acceptance of an offer mailed or otherwise furnished to the successful offeror within the time for acceptance specified in the offer, shall result in a binding contract without further action by either party. Before the offer’s specified expiration time, the Government may accept an offer (or part of an offer), whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

Basis for Award: The Government may make award without discussions; therefore, the offeror’s initial offer should contain their best pricing. Award will be based on best value using the trade-off process considering the evaluation factors listed above. Best value may be determined using tradeoffs among the evaluation factors, so the award may be made to other than the lowest-priced or highest technically rated proposal. Please note that all offers which fail to furnish required proposal information or reject the terms and conditions of the solicitation may be excluded from consideration for award.
Adjectival Ratings

The following adjectival ratings will be used to evaluate the offeror’s Technical Compliance.

<table>
<thead>
<tr>
<th>TECHNICAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acceptable</td>
</tr>
<tr>
<td>Not Acceptable</td>
</tr>
</tbody>
</table>

The following adjectival ratings will be used to evaluate the offeror’s Management and Workforce Practices and Policies.

<table>
<thead>
<tr>
<th>MANAGEMENT AND WORKFORCE PRACTICES AND POLICIES EVALUATION RATINGS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acceptable</td>
</tr>
<tr>
<td>Not Acceptable</td>
</tr>
</tbody>
</table>

The following adjectival ratings will be used to evaluate the offerors Past Performance.

<table>
<thead>
<tr>
<th>PERFORMANCE RISK (FOR PAST PERFORMANCE EVALUATION FACTOR )</th>
</tr>
</thead>
<tbody>
<tr>
<td>Low Risk</td>
</tr>
<tr>
<td>Moderate Risk</td>
</tr>
<tr>
<td>High Risk</td>
</tr>
<tr>
<td>Unknown Risk</td>
</tr>
</tbody>
</table>

3) System for Award Management (SAM)

Prospective Contractors shall be registered in the SAM database prior to award of a contract as prescribed in FAR Parts 4.1102 and 4.1103. The SAM database can be accessed at https://www.sam.gov.
4) 52.215-6 Place of Performance (OCT 1997)

(a) The offeror or respondent, in the performance of any contract resulting from this solicitation, does not intend to use one or more plants or facilities located at a different address from the address of the offeror or respondent as indicated in this proposal.

(b) If offeror or respondent intends to use one or more plants or facilities located at a different address from the address indicated in this proposal, the offeror shall list all the processing plants and shipping points that it intends to use in this proposal. The processing plants and shipping points to be used shall be in compliance with the food defense audit required under Section C – Food Defense Requirements of this solicitation.

5) FAR 52.216-1, Type of Contract (APR 1984)

The Government contemplates award of an Indefinite Delivery/Indefinite Quantity, Firm-Fixed-Priced type of contract resulting from this solicitation.

6) FAR 52.212-3, Offeror Representations and Certifications – Commercial Items (Apr 2016):

An offeror shall complete the following paragraphs of this provision if the offeror has completed the annual representations and certificates electronically via http://www.acquisition.gov. If an offeror has not completed the annual representations and certifications electronically at the System for Award Management (SAM) website, the offeror shall complete paragraphs (c) through (o) of this provision. Offeror’s can access this provision at http://www.acquisition.gov.

(1) Annual Representations and Certifications. Any changes provided by the offeror in paragraph (b)(2) of this provision do not automatically change the representations and certifications posted on the SAM.gov website.

(2) The offeror has completed the annual representations and certifications electronically via the SAM website accessed through https://www.acquisition.gov. After reviewing the SAM database information, the offeror verifies by submission of this offer that the representation and certifications currently posted electronically at FAR 52.212-3, Offeror Representations and Certifications—Commercial Items, have been entered or updated in the last 12 months, are current, accurate, complete, and applicable to this solicitation (including the business size standard applicable to the NAICS code referenced for this solicitation), as of the date of this offer and are incorporated in this offer by reference (see FAR 4.1201), except for paragraphs ____________. [Offeror to identify the applicable paragraphs at (c) through (o) of this provision that the offeror has completed for the purposes of this solicitation only, if any. These amended representation(s) and/or certification(s) are also incorporated in this offer and are current, accurate, and complete as of the date of this offer. Any changes provided by the offeror are applicable to this solicitation only, and do not result in an update to the representations and certifications posted electronically on SAM.]
7) AGAR 452.209-70, Representation by Corporations Regarding an Unpaid Delinquent Tax Liability or a Felony Conviction (Deviation 2012-01) (Feb 2012):

(a) Awards made under this solicitation are subject to the provisions contained in the Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropriations Act, 2012 (P.L. No. 112-55), Division A, Sections 738 and 739 regarding corporate felony convictions and corporate federal tax delinquencies. To comply with these provisions, all offerors must complete paragraph (1) of this representation, and all corporate offerors also must complete paragraphs (2) and (3) of this representation.

(b) The Offeror represents that –

(1) The Offeror is [ ], is not [ ] (check one) an entity that has filed articles of incorporation in one of the fifty states, the District of Columbia, or the various territories of the United States including American Samoa, Federated States of Micronesia, Guam, Midway Islands, Northern Mariana Islands, Puerto Rico, Republic of Palau, Republic of the Marshall Islands, U.S. Virgin Islands. (Note that this includes both for-profit and non-profit organizations.)

If the Offeror checked “is” above, the Offeror must complete paragraphs (2) and (3) of the representation. If Offeror checked “is not” above, Offeror may leave the remainder of the representation blank.

(2) (i) The Offeror has [ ], has not [ ] (check one) been convicted of a felony criminal violation under Federal or State law in the 24 months preceding the date of offer.

(ii) The Offeror has [ ], has not [ ] (check one) had any officer or agent of Offeror convicted of a felony criminal violation for actions taken on behalf of Offeror under Federal or State law in the 24 months preceding the date of offer.

(3) The Offeror does [ ], does not [ ] (check one) have any unpaid Federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability.

(End of provision)