



United States
Department of
Agriculture

Agricultural
Marketing
Service

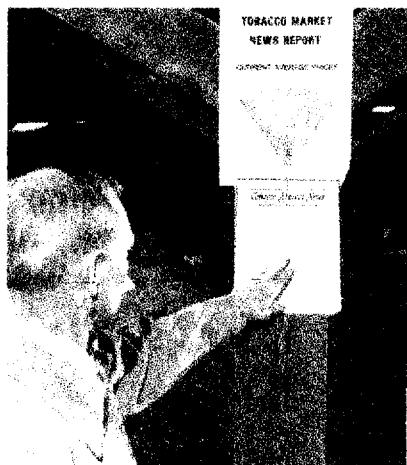
TOB-LA-31

June 1987

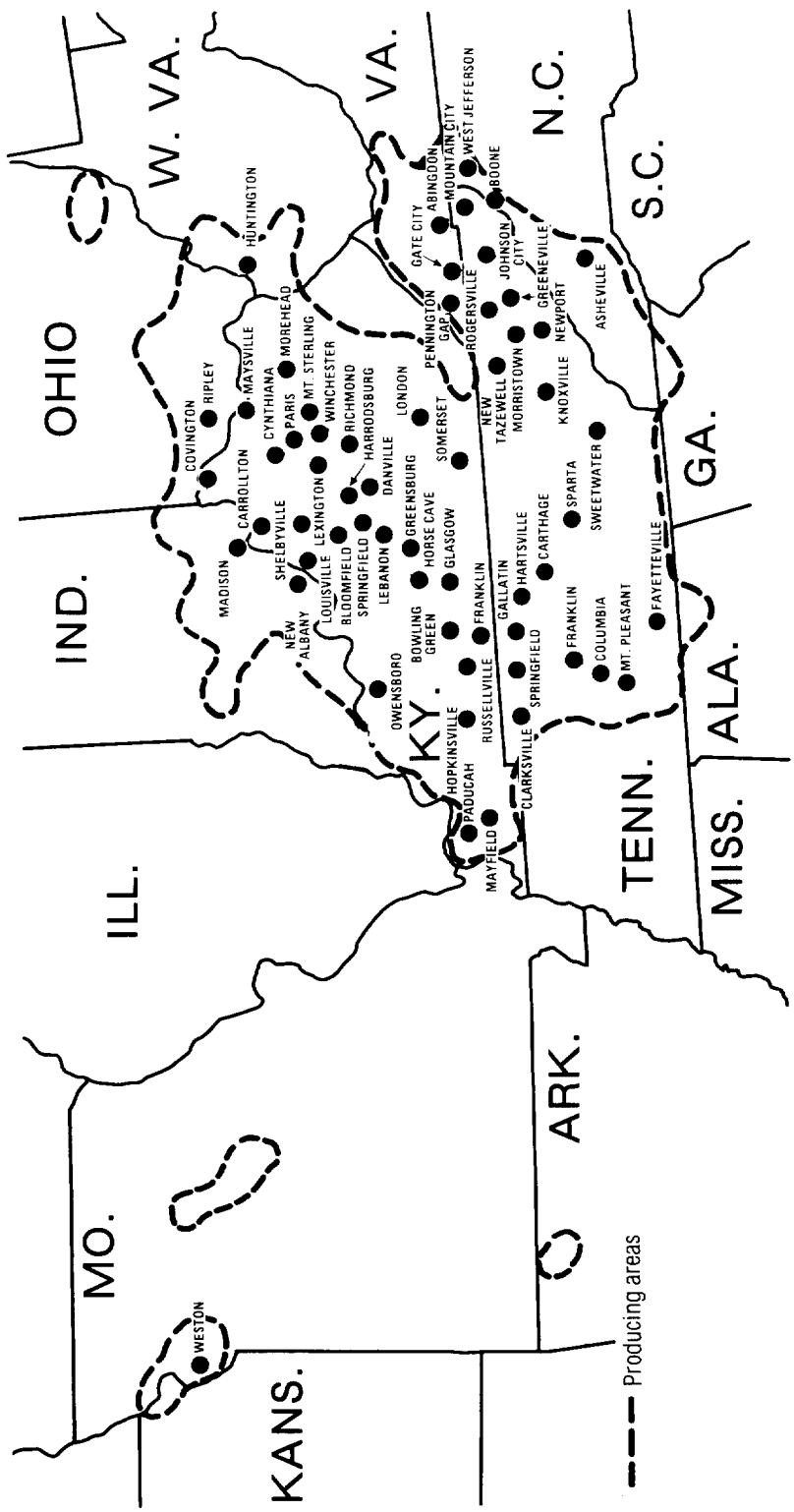
Washington DC

Tobacco Market Review

Burley, 1986 Crop



BURLEY TOBACCO AUCTION MARKETS AND PRODUCING AREAS



— — Producing areas

Contents

	Page
Summary of standard burley tobacco grades	4
Review of the 1986/87 burley tobacco marketing season	5
Review of the 1987 Maryland tobacco marketing season.	18

Tables

Tables

Burley Tobacco

1. Acreage, yield, and production of burley tobacco, 1985/86	5
2. Opening and closing dates, number of sales days and warehouse firms by State and market . .	6-7
3. Number of farm quotas and effective poundage, by States, 1985-87 crops	7
4. Producers' sales at auction, value, and average price by State and crop year	8
5. Gross sales, value, and average price by State and crop year	9
6. Resales, average price and percentage of gross sales by State and crop year	10
7. Warehouse firms and charges for the 1986/87 marketing season	11
8. Gross sales, value, and average price by market	12-13
9. Rank of markets by volume of gross sales for the 1986/87 marketing season	13
10. Movement of tobacco across State lines	14
11. Percentage distribution of gross sales by group, quality, and color by crop year	15
12. Average weight per lot by crop year	15
13. Loan level and receipts of grower cooperatives by crop year	15
14. Season average prices and support rates by individual grades per 100 pounds	16
15. Percentage distribution of gross sales by individual grades, 1984-86 crops	17

Maryland Tobacco

16. Net sales, value and average price, by markets, of Maryland tobacco sold at auction	18
17. Gross sales, value and average price, by markets, of Maryland tobacco sold at auction . . .	18
18. Resales, average price and percentages of gross sales, by markets, of Maryland tobacco sold at auction	18

The statistics on sales and markets in this review were compiled from reports and records of auction sales from the State Departments of Agriculture of Kentucky, Tennessee, North Carolina, Virginia and West Virginia; from data furnished by marketing recorders employed through the offices of the Agricultural Stabilization and Conservation Service (ASCS); and from information received directly from markets and trade sources. The statistics on prices by grades were based on the compilation of auction data recorded from warehouse sales tickets from representative markets in the burley area.

SUMMARY OF STANDARD BURLEY TOBACCO GRADES

Key to Standard Grademarks for Burley Tobacco

<u>Groups</u>	<u>Qualities</u>	<u>Color symbols</u>	
X - Flyings	1 - Choice	L - Buff	M - Mixed
C - Lugs or cutters	2 - Fine	F - Tan	V - Greenish
B - Leaf	3 - Good	FL - Tannish buff	VF - Greenish tan
T - Tips	4 - Fair	FR - Tannish red	VR - Greenish red
M - Mixed group	5 - Low	R - Red	G - Green
N - Nondescript		D - Dark red	GF - Green tan
S - Scrap		K - Variegated	GR - Green red

Special Factor

W - Wet
U - Unsound

Individual Burley Grades

14 Grades of Flyings

X1L
X2L
X3L
X4L
X5L
X1F
X2F
X3F
X4F
X5F
X4M
X5M
X4G
X5G

Lugs - Continued

C4M
C5M
C3V
C4V
C5V
C4G
C5G
39 Grades of Leaf

Leaf - Continued

B4K
B5K
B2M
B3M
B4M
B5M
B3VF
B4VF
B5VF
B3VR
B4VR
B5VR
B3GF
B4GF
B5GF
B5GR
B5GR

Tips - Continued

T5D
T4K
T5K
T4VF
T5VF
T4VR
T5VR
T4GF
T5GF
T4GR
T5GR
8 Grades of Mixed Group

21 Grades of Lugs

C1L
C2L
C3L
C4L
C5L
C1F
C2F
C3F
C4F
C5F
C3K
C4K
C5K
C3M

B3FL

B4FL

B1FR

B2FR

B3FR

B4FR

B5FR

B1R

B2R

B3R

B4R

B5R

B4D

B5D

B3K

21 Grades of Tips

T3F
T4F
T5F
T3FR
T4FR
T5FR
T3R
T4R
T5R
T4D

7 Grades of Nondescript

N1L
N2L
N1F
N1R
N2R
N1G
N2G

Review of the 1986/87 Marketing Season

Volume of the 1986 crop of Burley tobacco sold at auction was the highest since the 1943 crop. This was brought about for the most part by a drought which affected most of the producing area in 1986. Around 85 percent of the crop was sold before the Christmas break. The general average slipped from last season and was the lowest since 1979. The percentage of net sales placed under loan decreased to 9.3 percent and was the lowest since 1981.

Gross auction sales amounted to 480.0 million pounds this season averaging \$156.50 per hundred - down \$2.91 from the previous year. Producers' sales totaled about 417 million pounds averaging \$156.70.

Averages were lower for around 90 percent of the grades compared with last season. Most losses ranged from \$2 to \$4 per hundred. However, larger declines of mainly \$5 to \$7 were recorded for several grades of green cutters, leaf and tips and nondescript. Top price reported this year was \$163 with the practical top around \$161 - \$162 per hundred pounds. Averages ranged from \$163 for grade B1F to \$100 for N2G.

Quality - A larger percentage of low quality and nondescript appeared for sale this year with less tobacco graded good. Fair quality accounted for around 44 percent of volume, low

about 27 percent, good 21 percent, fine and nondescript each about 4 percent. By group, flyings made up about 4 percent of volume, cutters - 20, leaf - 57, tips - 5 and mixed around 6 percent. From a color standpoint, less mixed appeared for sale with an increase in the percentage of tan, tannish red and red.

The Burley Cooperatives accepted 38.8 million pounds or 9.3 percent of net sales this season compared with 15.4 percent last season. Better quality dominated receipts again this year.

Sets of buyers were reduced for the burley area again this year - from 63 to 58. Sales schedules were adjusted to allow sharing of sets between markets.

No net cost assessment remained \$4.00 per hundred. However, for the first time companies were assessed part of the fee - \$1.75 per hundred with growers assessed \$2.25 per hundred. The fee of 55 cents per hundred for grading service of the USDA, Tobacco Division remained the same.

Loan level and 1987 quota. A loan level of \$148.80 per hundred has been announced for the 1987 crop of Burley by the USDA - no change from 1986. The 1987 basic quota is 463.9 million pounds or 6 percent below 1986. However, the effective quota is about 520 million - 32 million pounds above 1986.

Table 1.—Acreage, yield and production of burley tobacco, 1985-86 crops 1/

State	Area harvested		Yield		Production	
	1986	1985	1986	1985	1986	1985
	Acres		Pounds		1,000 pounds	
Indiana	6,000	6,500	2,100	2,240	12,600	14,560
Kentucky	145,000	170,000	2,100	2,325	304,500	395,250
Missouri	2,200	2,500	2,200	2,180	4,884	5,450
North Carolina	8,000	8,700	1,900	2,145	15,200	18,662
Ohio	6,800	7,100	2,100	2,150	14,280	15,265
Tennessee	43,000	49,000	1,700	2,030	73,100	99,470
Virginia	7,000	9,500	1,670	2,240	13,026	21,280
West Virginia	1,600	1,800	1,780	1,880	2,848	3,384
Total	220,400	255,100	1,998	2,247	440,438	573,321

1 / Data taken from "Crop Production", Agricultural Statistics Board, National Agricultural Statistics Service, USDA January 1987.

Table 2.—Opening and closing dates, number of sales days, and warehouse firms by State and Market

State and market	1986/87 1/				1985/86 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
Kentucky								
Bloomfield	11/25	01/12	15	2	11/25	02/06	18	2
Bowling Green	11/24	01/15	23	2	11/25	02/13	28	3
Carrollton	11/24	01/28	28	5	11/25	02/25	34	5
Covington	11/25	01/14	10	1	11/25	02/13	16	1
Cynthiana	11/24	01/21	24	6	11/25	02/20	26	6
Danville	11/24	01/15	23	3	11/25	02/13	25	3
Franklin	11/25	01/22	12	3	11/26	02/13	12	3
Glasgow	11/24	01/14	19	3	11/25	02/12	21	6
Greensburg	11/24	01/08	15	2	11/25	01/09	17	2
Harrodsburg	11/24	01/20	22	6	11/25	02/18	25	6
Hopkinsville	11/24	01/15	16	7	11/25	02/10	17	7
Horse Cave	11/24	01/15	19	3	11/25	02/12	21	6
Lebanon	11/24	01/08	14	4	11/25	02/06	20	5
Lexington	11/24	02/23	34	17	11/25	03/05	37	19
London	11/24	01/12	14	1	11/25	02/06	23	1
Louisville	11/24	01/21	24	2	11/25	02/24	27	2
Mayfield	11/25	01/13	7	3	11/26	02/12	9	3
Maysville	11/24	01/15	23	10	11/25	02/13	29	10
Morehead	11/24	01/14	17	3	11/25	02/13	24	3
Mt. Sterling	11/24	01/12	19	4	11/25	02/11	23	4
Owensboro	11/24	01/22	26	10	11/25	02/13	29	10
Paducah	11/26	01/14	7	1	11/27	02/13	8	1
Paris	11/24	01/13	20	3	11/25	02/19	26	3
Richmond	11/24	01/14	21	3	11/25	02/13	25	3
Russellville	11/24	01/14	14	4	11/25	02/12	15	4
Shelbyville	11/24	01/20	24	6	11/25	02/20	32	8
Somerset	11/24	01/12	15	2	11/25	01/09	17	2
Springfield	11/24	01/13	18	4	11/25	02/12	24	5
Winchester	11/24	01/08	19	3	11/25	02/10	24	3
TOTAL			123				136	
Tennessee								
Carthage	11/24	01/07	15	5	11/25	02/04	16	5
Clarksville	11/24	01/14	10	5	11/25	02/11	12	5
Columbia	11/24	01/12	15	1	11/25	02/12	16	1
Fayetteville	11/25	01/07	7	1	11/26	02/05	8	1
Franklin	11/25	01/08	10	2	11/25	02/11	13	2
Gallatin	11/24	01/07	13	2	11/25	01/06	13	2
Greeneville	11/24	01/12	17	9	11/25	02/06	24	10
Hartsville	11/24	01/08	17	2	11/25	01/08	15	5
Johnson City	11/24	01/14	19	3	11/25	02/06	23	3
Knoxville	11/24	01/12	18	3	11/25	01/14	20	3
Morristown	11/25	01/08	11	2	11/25	01/14	13	2
Mountain City	11/25	01/05	10	1	11/25	01/09	14	2
Mt. Pleasant	11/26	12/15	5	1	11/27	12/19	6	1
Newport	11/24	01/07	12	3	11/25	01/09	14	3
New Tazewell	11/24	01/07	13	4	11/25	01/09	16	4
Rogersville	11/24	01/13	16	3	11/25	02/06	21	3
Sparta	11/24	01/08	13	2	11/26	02/05	14	2
Springfield	11/24	01/15	13	6	11/25	02/11	13	6
Sweetwater	11/24	01/08	14	1	11/25	02/06	17	1
TOTAL			56				61	
Virginia								
Abingdon	11/24	01/08	18	6	11/25	01/09	19	6
Gate City	11/24	01/08	14	2	11/25	01/09	18	2
Pennington Gap	11/24	01/07	14	4	11/25	01/08	17	4
TOTAL			12				12	

Continued

See footnotes at end of table.

**Table 2.—Opening and closing dates, number of sales days, and warehouse firms by State and Market—
—Continued**

State and market	1986/87 1/				1985/86 2/			
	Opening dates	Closing dates	Sales days	Whse. firms	Opening dates	Closing dates	Sales days	Whse. firms
North Carolina								
Asheville	11/24	01/08	18	4	11/25	01/13	20	4
Boone	11/24	01/05	10	1	11/26	02/03	16	1
West Jefferson	11/24	01/08	14	2	11/25	02/04	17	2
TOTAL			7				7	
West Virginia								
Huntington	11/24	01/15	12	1	11/25	02/10	12	1
Indiana								
Madison	11/24	01/15	17	2	11/25	02/12	27	2
New Albany	11/24	01/21	24	1	11/25	02/24	27	1
TOTAL			3				3	
Ohio								
Ripley	11/24	01/15	18	4	11/25	02/13	27	4
Missouri								
Weston	11/24	01/15	23	2	11/25	02/18	24	2
TOTAL ALL STATES			208				226	

1/ Markets closed for Christmas holidays from December 18 to January 5, 1987.

2/ Markets closed for Christmas holidays from December 19 to January 6, 1986.

Table 3.—Number of farm quotas and effective poundage, by States—1985–87 crops

State	1987 1/		1986 1/		1985 1/	
	Farm quotas	1,000 pounds	Farm quotas	1,000 pounds	Farm quotas	1,000 pounds
Alabama	13	33	14	21	12	19
Arkansas	43	69	44	79	43	80
Georgia	206	181	226	178	228	187
Illinois	3	2	3	2	3	2
Indiana	10,449	13,289	10,631	13,020	10,586	14,295
Kansas	51	54	31	62	34	74
Kentucky	149,716	325,032	150,161	311,611	150,138	348,075
Missouri	1,577	4,617	1,619	4,705	1,613	5,376
North Carolina	19,025	21,799	19,324	20,777	19,381	22,569
Ohio	11,039	16,185	11,180	15,514	11,241	26,027
South Carolina	1	1	2	3	2	3
Tennessee	99,093	114,847	99,862	97,668	99,277	107,670
Virginia	16,469	23,795	16,731	19,850	16,784	21,952
West Virginia	4,000	4,619	4,235	4,722	4,268	5,322
TOTAL	311,685	524,523	314,063	488,213	313,610	541,654

1/ Subject to revision—data taken from ASCS records.

Table 4.—Producers' sales at auction, value and average price by State and crop year

Kentucky							
Crop	Sales Pounds	Value Dollars	Price per 100 pounds Dollars	Crop	Sales Pounds	Value Dollars	Price per 100 pounds Dollars
1981	471,998,397	854,427,381	181.02	1984	469,840,787	885,196,076	188.40
1982	519,775,704	950,578,434	182.88	1985	370,991,561	593,488,968	159.97
1983	314,519,391	553,340,711	175.93	1986	297,282,650	466,822,210	157.03
Tennessee							
1981	138,612,682	249,694,804	180.14	1984	119,303,003	221,634,244	185.77
1982	146,813,497	258,971,903	176.40	1985	98,281,756	156,325,783	159.06
1983	101,174,195	181,797,407	179.69	1986	67,410,112	105,077,535	155.88
Virginia							
1981	35,386,851	63,820,186	180.35	1984	25,624,839	47,341,945	184.75
1982	34,959,540	61,784,839	176.73	1985	23,108,676	36,370,693	157.39
1983	26,237,859	48,272,597	183.98	1986	14,248,335	22,144,127	155.42
North Carolina							
1981	24,156,295	43,206,629	178.86	1984	20,064,174	36,952,287	184.17
1982	28,723,503	49,899,543	173.72	1985	17,604,702	27,538,173	156.43
1983	20,524,466	36,668,936	178.66	1986	13,526,468	21,133,600	156.24
West Virginia							
1981	3,086,674	5,510,151	178.51	1984	4,266,388	7,732,237	181.24
1982	5,747,139	10,198,841	177.46	1985	2,748,831	4,282,793	155.80
1983	4,282,972	7,539,093	176.02	1986	2,396,110	3,728,373	155.60
Indiana							
1981	16,627,897	30,079,418	180.90	1984	14,624,530	27,496,315	188.02
1982	15,794,514	28,859,937	182.72	1985	11,383,971	18,113,988	159.12
1983	10,022,961	17,804,185	177.63	1986	9,417,350	14,745,994	156.58
Ohio							
1981	12,233,312	21,921,397	179.19	1984	13,063,938	24,691,569	189.01
1982	16,286,634	29,666,919	182.16	1985	9,450,866	15,007,155	158.79
1983	8,977,846	16,009,740	178.32	1986	8,051,786	12,546,612	155.82
Missouri							
1981	5,989,442	10,735,818	179.25	1984	5,685,377	10,560,936	185.76
1982	5,922,763	10,687,955	180.46	1985	5,282,750	8,346,913	158.00
1983	6,393,973	11,452,939	179.12	1986	4,382,168	6,784,523	154.82
Total burley							
1981	708,091,550	1,279,395,784	180.68	1984	672,473,036	1,261,605,609	187.61
1982	774,023,294	1,400,648,371	180.96	1985	538,853,113	859,474,466	159.50
1983	492,133,663	872,885,608	177.37	1986	416,714,979	652,982,964	156.70

Table 5.—Gross sales, value, and average price, by State and crop year

Kentucky							
Crop	Sales Pounds	Value Dollars	Price per 100 pounds Dollars	Crop	Sales Pounds	Value Dollars	Price per 100 pounds Dollars
1981	537,543,013	973,198,724	181.05	1984	501,549,937	944,148,273	188.25
1982	573,609,527	1,046,686,480	182.47	1985	412,309,654	659,079,086	159.85
1983	334,927,918	588,721,574	175.78	1986	344,902,963	540,915,167	156.83
Tennessee							
1981	151,141,804	272,326,080	180.18	1984	126,910,275	235,587,753	185.63
1982	159,617,952	281,097,860	176.11	1985	108,616,193	172,645,498	158.95
1983	111,594,304	200,170,723	179.37	1986	77,754,850	121,033,524	155.66
Virginia							
1981	38,607,012	69,620,025	180.33	1984	27,067,902	50,000,593	184.72
1982	39,271,510	69,305,377	176.48	1985	25,684,822	40,474,411	157.58
1983	29,035,172	53,206,126	183.25	1986	16,038,785	24,827,140	154.79
North Carolina							
1981	26,197,711	46,850,484	178.83	1984	21,410,643	39,390,239	183.98
1982	31,940,605	55,394,346	173.43	1985	19,295,515	30,175,864	156.39
1983	22,504,491	40,128,274	178.31	1986	15,304,197	23,862,453	155.92
West Virginia							
1981	3,379,626	6,031,606	178.47	1984	4,770,231	8,652,489	181.39
1982	5,995,913	10,624,296	177.19	1985	3,217,027	5,025,149	156.20
1983	4,400,296	7,743,309	175.97	1986	2,797,158	4,355,882	155.73
Indiana							
1981	19,107,111	34,532,046	180.73	1984	15,647,212	29,440,578	188.15
1982	17,565,462	31,965,161	181.98	1985	12,890,838	20,506,655	159.08
1983	10,766,626	19,112,044	177.51	1986	10,522,567	16,464,488	156.47
Ohio							
1981	12,373,898	22,170,227	179.17	1984	13,328,182	25,157,570	188.75
1982	16,475,058	29,996,979	182.08	1985	9,888,812	15,694,213	158.71
1983	9,031,760	16,093,427	178.19	1986	8,615,376	13,409,397	155.64
Missouri							
1981	6,248,937	11,200,314	179.24	1984	5,703,113	10,590,862	185.70
1982	6,123,581	11,039,859	180.28	1985	5,301,394	8,375,131	157.98
1983	6,451,109	11,550,636	179.05	1986	4,480,764	6,936,682	154.81
Total burley							
1981	794,599,112	1,435,929,506	180.71	1984	716,387,495	1,342,968,357	187.46
1982	850,599,608	1,536,110,358	180.59	1985	597,204,255	951,976,007	159.41
1983	528,711,676	936,726,113	177.17	1986	480,416,660	751,804,733	156.49

Table 6.—Resales, average price and percentage of gross sales, by State and crop year

Kentucky							
Crop	Resales	Price per 100 pounds	Percentage of gross sales	Crop	Resales	Price per 100 pounds	Percentage of gross sales
	Pounds	Dollars	Percent		Pounds	Dollars	Percent
1981	65,544,616	181.21	12.2	1984	31,709,150	185.92	6.3
1982	53,833,823	178.53	9.4	1985	41,318,093	158.74	10.0
1983	20,408,527	173.36	6.1	1986	47,620,313	155.59	13.8
Tennessee							
1981	12,529,122	180.63	8.3	1984	7,607,272	183.42	6.0
1982	12,804,455	172.80	8.0	1985	10,334,437	157.92	9.5
1983	10,420,109	176.33	9.3	1986	10,344,738	154.24	13.3
Virginia							
1981	3,220,161	180.27	8.3	1984	1,443,063	184.24	5.3
1982	4,311,970	174.41	11.0	1985	2,576,146	159.30	10.0
1983	2,797,313	176.37	9.6	1986	1,790,450	149.85	11.2
North Carolina							
1981	2,041,416	178.50	7.8	1984	1,346,469	181.06	6.3
1982	3,217,102	170.80	10.1	1985	1,690,813	156.00	8.8
1983	1,980,025	174.71	8.8	1986	1,777,729	153.50	11.6
West Virginia							
1981	292,952	178.00	8.7	1984	503,843	182.65	10.6
1982	248,774	171.02	4.2	1985	468,196	158.56	14.6
1983	117,324	174.06	2.7	1986	401,048	156.47	14.3
Indiana							
1981	2,479,214	179.60	13.0	1984	1,022,682	190.11	6.5
1982	1,770,948	175.34	10.1	1985	1,506,867	158.78	11.7
1983	743,665	175.87	6.9	1986	1,105,217	155.49	10.5
Ohio							
1981	140,586	177.21	1.1	1984	264,244	176.35	2.0
1982	188,424	175.17	1.1	1985	437,946	156.88	4.4
1983	55,914	155.22	0.6	1986	563,590	153.09	6.5
Missouri							
1981	259,495	179.00	4.2	1984	17,736	168.73	0.3
1982	200,818	175.24	3.3	1985	18,644	151.35	0.4
1983	57,136	170.99	0.9	1986	98,596	154.34	2.2
Total burley resales							
1981	86,507,562	180.95	10.9	1984	43,914,459	185.28	6.1
1982	76,576,314	176.90	9.0	1985	58,351,142	158.53	9.8
1983	36,578,013	174.53	6.9	1986	63,701,681	155.13	13.3

Table 7.—Warehouse firms and charges for the 1986/87 marketing season

State and market	Whse firms	Auction fee 1/	Commission on gross sales	State and market	Whse firms	Auction fee 1/	Commission on gross sales
Kentucky							
Bloomfield	1	6.00	—	Richmond	3	—	4.0
	1	--	4.5	Russellville	4	.60	5.0
Bowling Green	1	1.00	4.5	Shelbyville	6	.50	4.5
	1	1.00	5.0	Somerset	2	1.00	4.0
Carrollton	2	7.90	—	Springfield	1	—	5.0
	1	.50	4.0		1	5.00	—
	1	.50	4.5		2	5.50	—
	1	.60	4.25	Winchester	2	—	4.25
Covington	1	.65	4.95		1	.60	4.0
Cynthiana	4	--	4.0	Tennessee			
	1	.35	4.0	Carthage	5	1.00	4.5
	1	.85	3.85	Clarksville	4	—	7.5
Danville	1	.50	3.75		1	.50	4.5
	1	.50	4.5	Columbia	1	1.50	4.5
	1	.50	4.25	Fayetteville	1	1.00	4.5
Franklin	3	.60	4.5	Franklin	2	1.50	4.5
Glasgow	3	1.00	5.5	Gallatin	1	1.00	5.0
Greensburg	2	--	6.0		1	—	5.0
Harrodsburg	2	.75	3.75	Greeneville	8	1.00	4.0
	1	1.00	3.5		1	—	3.5
	1	1.00	3.9	Hartsville	2	1.00	5.0
	1	.95	4.0	Johnson City	3	.50	4.0
	1	.50	3.95	Knoxville	1	1.00	5.0
Hopkinsville	7	--	5.0		1	1.00	4.5
Horse Cave	3	1.00	5.5		1	1.00	4.25
Lebanon	1	6.00	—	Morristown	1	1.00	4.0
	1	5.50	—	Mountain City	1	.25	4.0
	1	5.00	—	Mt. Pleasant	1	1.50	4.5
	1	6.50	—	Newport	2	1.00	4.0
Lexington	9	--	4.0		1	1.75	4.5
	3	.50	4.0	New Tazewell	2	1.00	4.0
	1	5.00	—		2	1.50	4.0
	1	.40	4.0	Rogersville	3	1.50	4.0
	1	.75	4.0	Sparta	2	1.00	5.0
	1	.75	3.5	Springfield	6	8.00	—
	1	--	4.25	Sweetwater	1	1.00	4.5
London	1	1.00	4.25	Virginia 2/			
Louisville	2	1.00	4.5	Abingdon	5	.25*	3.0
Mayfield	3	1.00	5.0	Gate City	2	.25*	3.0
Maysville	2	--	4.5	Pennington Gap	4	.25*	3.0
	1	1.00	5.0	North Carolina 2/			
	1	.95	4.9	Asheville	4	.25*	3.5
	1	3.00	6.0	Boone	1	.25*	3.5
	1	1.95	5.25	West Jefferson	2	.25*	3.5
	1	1.95	4.95	West Virginia			
	1	6.00	—	Huntington	1	.60	5.0
	1	4.95	3.5	Indiana			
	1	1.10	4.95	Madison	1	8.00	—
Morehead	1	1.00	4.75		1	7.95	—
	1	1.25	4.95	New Albany	1	1.00	4.5
	1	1.50	5.5	Ohio	4	1.00	4.5
Mt. Sterling	4	--	4.0	Ripley			
Owensboro	10	1.00	4.5	Missouri			
Paducah	1	1.00	5.0	Weston	2	1.00	4.5
Paris	3	--	4.0				

1/ Rate per 100 pounds; basic charges; some markets have additional charges for weighing small lots, insurance, etc.

2/ Rates are set by state law.

* Rate per lot.

Table 8.—Gross sales, value and average price by State and market

State and market	1986 crop			1985 crop		
	Sales		Price per 100 pounds	Sales		Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Kentucky						
Bloomfield	5,359,577	8,384,856	156.45	6,720,706	10,668,905	158.75
Bowling Green	10,611,274	16,625,672	156.68	12,798,636	20,435,497	159.67
Carrollton	23,833,347	37,327,653	156.62	27,628,029	44,191,298	159.95
Covington	2,915,252	4,471,214	153.37	3,916,923	6,192,874	158.11
Cynthiana	14,348,836	22,541,230	157.09	17,757,954	28,354,794	159.67
Danville	11,769,920	18,342,794	155.84	13,582,703	21,767,673	160.26
Franklin	1,409,759	2,148,113	152.37	2,792,233	4,454,529	159.53
Glasgow	12,382,615	19,630,471	158.53	14,482,734	23,369,692	161.36
Greensburg	7,835,971	12,350,519	157.61	9,238,422	14,829,085	160.52
Harrodsburg	9,493,528	14,870,615	156.64	10,483,068	16,804,769	160.30
Hopkinsville	7,204,276	11,247,945	156.13	8,350,557	13,327,978	159.61
Horse Cave	16,369,645	25,853,342	157.93	17,853,960	28,811,267	161.37
Lebanon	7,858,918	12,397,700	157.75	9,286,475	14,923,215	160.70
Lexington	57,086,260	88,796,756	155.55	72,316,244	115,103,552	159.17
London	6,652,510	10,477,341	157.52	7,427,374	11,893,337	160.13
Louisville	4,818,424	7,542,456	156.53	6,491,626	10,317,789	158.94
Mayfield	2,747,396	4,334,638	157.77	3,223,795	5,122,248	158.89
Maysville	32,417,217	51,011,772	157.36	37,381,925	59,574,381	159.37
Morehead	10,984,576	17,325,794	157.73	11,365,621	18,200,146	160.13
Mt. Sterling	10,264,793	16,261,578	158.42	11,712,074	18,871,604	161.13
Owensboro	14,504,748	22,783,469	157.08	14,590,016	23,253,742	159.38
Paducah	2,411,469	3,772,644	156.45	2,768,366	4,352,527	157.22
Paris	8,830,402	13,836,450	156.69	12,485,062	19,976,003	160.00
Richmond	9,621,550	15,002,595	155.93	13,899,326	22,256,312	160.13
Russellville	4,292,966	6,683,853	155.69	5,130,300	8,206,358	159.96
Shelbyville	25,326,785	39,906,119	157.56	31,747,646	50,816,843	160.06
Somerset	6,329,060	9,933,149	156.95	6,150,042	9,826,494	159.78
Springfield	10,232,544	16,150,940	157.84	11,591,963	18,591,078	160.38
Winchester	6,989,345	10,903,489	156.00	9,135,874	14,585,096	159.65
TOTAL KENTUCKY	344,902,963	540,915,167	156.83	412,309,654	659,079,086	159.85
Tennessee						
Carthage	5,965,897	9,415,020	157.81	8,339,981	13,368,793	160.30
Clarksville	1,989,456	3,066,281	154.13	2,740,497	4,314,857	157.45
Columbia	3,286,124	4,973,789	151.36	5,652,647	8,880,380	157.10
Fayetteville	1,020,348	1,551,064	152.01	1,980,490	3,078,834	155.46
Franklin	2,523,813	3,900,475	154.55	4,146,406	6,593,745	159.02
Gallatin	3,483,642	5,453,228	156.54	4,446,518	7,131,619	160.39
Greeneville	9,209,830	14,312,810	155.41	13,741,002	21,911,749	159.46
Hartsville	6,416,334	10,109,246	157.55	8,621,719	13,886,213	161.06
Johnson City	9,295,540	14,467,224	155.64	9,444,163	14,942,613	158.22
Knoxville	4,768,100	7,394,252	155.08	6,634,094	10,563,092	159.22
Morristown	3,220,243	5,055,641	157.00	4,803,004	7,633,926	158.94
Mountain City	2,064,470	3,213,737	155.67	3,297,084	5,118,006	155.23
Mt. Pleasant	685,969	1,052,087	153.37	1,424,382	2,247,311	157.77
Newport	3,188,399	4,965,689	155.74	4,754,812	7,502,909	157.80
New Tazewell	5,186,146	8,071,796	155.64	7,169,982	11,382,119	158.75
Rogersville	5,349,581	8,418,454	157.37	6,749,014	10,783,628	159.78
Sparta	3,524,717	5,495,108	155.90	5,226,089	8,293,748	158.70
Springfield	3,349,504	5,137,530	153.38	4,377,374	6,970,422	159.24
Sweetwater	3,226,737	4,980,093	154.34	5,066,935	8,041,534	158.71
TOTAL TENNESSEE	77,754,850	121,033,524	155.66	108,616,193	172,645,498	158.95
Virginia						
Abingdon	8,568,967	13,240,669	154.52	13,221,680	20,858,580	157.76
Gate City	3,849,123	5,990,248	155.63	6,477,578	10,166,102	156.94
Pennington Gap	3,620,695	5,596,223	154.56	5,985,564	9,449,729	157.88
TOTAL VIRGINIA	16,038,785	24,827,140	154.79	25,684,822	40,474,411	157.58
North Carolina						
Asheville	10,003,194	15,585,030	155.80	11,458,534	18,089,852	157.87
Boone	2,328,494	3,657,959	157.10	3,291,421	5,102,253	155.02
West Jefferson	2,972,509	4,619,464	155.41	4,545,560	6,983,759	153.64
TOTAL N.C.	15,304,197	23,862,453	155.92	19,295,515	30,175,864	156.39

See footnote at end of table.

Table 8.—Gross sales, value, and average price by State and market—continued

State and market	1986 crop			1985 crop		
	Sales		Price per 100 Pounds	Sales		Price per 100 pounds
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
West Virginia						
Huntington	2,797,158	4,355,882	155.73	3,217,027	5,025,149	156.20
Indiana						
Madison	7,648,733	11,964,191	156.42	9,499,344	15,094,490	158.90
New Albany	2,873,834	4,500,297	156.60	3,391,494	5,412,165	159.58
TOTAL INDIANA	10,522,567	16,464,488	156.47	12,890,838	20,506,655	159.08
Ohio						
Ripley	8,615,376	13,409,397	155.64	9,888,812	15,694,213	158.71
Missouri						
Weston	4,480,764	6,936,682	154.81	5,301,394	8,375,131	157.98
TOTAL GROSS SALES	480,416,660	751,804,733	156.49	597,204,255	951,976,007	159.41

Table 9.—Rank of markets by volume of gross sales for the 1986/87 marketing season

State and market	Rank by			State and market	Rank by		
	Sales	State	Type		Sales	State	Type
	Mil. lbs				Mil. lbs		
Kentucky							
Lexington	57.1	1	1	New Tazewell	5.2	6	33
Maysville	32.4	2	2	Knoxville	4.8	7	35
Shelbyville	25.3	3	3	Sparta	3.5	8	40
Carrollton	23.8	4	4	Gallatin	3.5	9	41
Horse Cave	16.4	5	5	Springfield	3.3	10	42
Owensboro	14.5	6	6	Columbia	3.3	11	43
Cynthiana	14.3	7	7	Sweetwater	3.2	12	44
Glasgow	12.4	8	8	Morristown	3.2	13	45
Danville	11.8	9	9	Newport	3.2	14	46
Morehead	11.0	10	10	Franklin	2.5	15	52
Bowling Green	10.6	11	11	Mountain City	2.1	16	55
Mt. Sterling	10.3	12	12	Clarksville	2.0	17	56
Springfield	10.2	13	13	Fayetteville	1.0	18	58
Richmond	9.6	14	15	Mt. Pleasant	.7	19	59
Harrodsburg	9.5	15	16				
Paris	8.8	16	19	Virginia			
Lebanon	7.9	17	22	Abingdon	8.6	1	21
Greensburg	7.8	18	24	Gate City	3.8	2	38
Hopkinsville	7.2	19	25	Pennington Gap	3.6	3	39
Winchester	7.0	20	26				
London	6.7	21	27	North Carolina			
Somerset	6.3	22	29	Asheville	10.0	1	14
Bloomfield	5.4	23	31	West Jefferson	3.0	2	47
Louisville	4.8	24	34	Boone	2.3	3	54
Russellville	4.3	25	37				
Covington	2.9	26	48	West Virginia			
Mayfield	2.7	27	51	Huntington	2.8	1	50
Paducah	2.4	28	53				
Franklin	1.4	29	57	Indiana			
				Madison	7.6	1	23
Tennessee				New Albany	2.9	2	49
Johnson City	9.3	1	17				
Greeneville	9.2	2	18	Ohio			
Hartsville	6.4	3	28	Ripley	8.6	1	20
Carthage	6.0	4	30				
Rogersville	5.3	5	32	Missouri			
				Weston	4.5	1	36

In instances where gross sales of two or more markets were identical when rounded to millions of pounds, rank was determined from sales on an exact poundage basis.

Table 10.—Movement of tobacco across State lines

State in which produced and marketing season	Total sold out of State Pounds				Sold in Pounds			West Virginia
		Indiana	Kentucky	Missouri	North Carolina	Ohio	Tennessee	
<u>1986/87 1/</u>								
Alabama	1,488			4,686	13,051			1,488
Arkansas	4,686							18,028
Georgia	31,079							
Illinois	1,148			1,148				
Indiana	5,093,724			5,092,050				
Kansas	50,774			50,774				
Kentucky	7,766,933	2,757,646						
Missouri	31,615							
North Carolina	2,069,202							
Ohio	6,039,980							
Tennessee	3,709,645							
Virginia	1,236,374							
West Virginia	842,370							
TOTAL	26,879,018	2,757,646	12,157,948	55,460	1,060,011	523,916	7,312,490	2,394,775
<u>1985/86</u>								
Alabama	13,562							13,562
Arkansas	5,896							16,618
Georgia	56,675							
Illinois	1,306							
Indiana	6,007,176							
Kansas	70,735							
Kentucky	6,724,155	3,183,862						
Missouri	6,71,964							
North Carolina	2,695,585							
Ohio	6,945,117							
Tennessee	6,733,273							
Virginia	1,947,883							
West Virginia	1,257,107							
TOTAL	32,530,434	3,183,862	14,770,067	76,631	1,688,513	698,494	6,846,143	4,552,462
								714,257

1/ Not final--subject to revision

Table 11.—Percentage distribution of gross sales by group, quality and color by crop year

Crop year	Group							miscellaneous
	B leaf	T tips	C lugs	X flyings	M mixed group	N nondescript		
1981	43.0	4.4	14.1	4.6	29.1	1.5	3.3	
1982	45.3	2.9	16.8	4.5	20.2	1.4	8.9	
1983	49.9	12.1	17.0	9.3	6.7	2.6	2.4	
1984	63.6	2.3	23.4	5.3	2.7	1.7	1.0	
1985	67.6	1.1	24.2	2.6	2.5	.4	1.6	
1986	63.7	3.7	19.0	6.6	5.0	1.0	1.0	

Crop year	Quality							miscellaneous
	1 choice	2 fine	3 good	4 fair	5 low	nondescript		
1981	.3	1.8	22.3	49.7	21.1	1.5	3.3	
1982	.7	2.8	18.9	43.6	23.7	1.4	8.9	
1983	.1	.7	12.5	49.7	32.0	2.6	2.4	
1984	.7	5.0	32.3	41.8	17.5	1.7	1.0	
1985	.1	3.3	34.5	43.2	16.9	.4	1.6	
1986	.4	4.6	25.2	45.9	22.0	1.0	1.0	

Crop year	Color										
	L	F	FR	R	D	K	M	V	G	nond.	misc.
1981	.5	48.2	20.3	7.5	.9	4.0	5.4	6.1	2.3	1.5	3.3
1982	.3	36.0	26.7	12.3	1.8	.3	9.8	1.9	.6	1.4	8.9
1983	1.9	37.4	14.0	5.4	.6	5.0	7.9	15.4	7.4	2.6	2.4
1984	1.6	40.5	20.3	10.4	.8	1.6	18.9	2.6	.7	1.7	1.0
1985	.6	40.1	23.3	10.2	.4	.5	18.9	3.0	.9	.4	1.6
1986	.6	43.5	26.8	13.5	.5	.2	7.7	3.6	1.4	1.0	1.0

Color key											
L - buff	R - red	V - greenish									
F - tan	D - dark red	G - green									
FL - tannish buff	K - variegated	N - nondescript									
FR - tannish red	M - mixed	Misc. - No-G, W and U									

Table 12.—Average weight per lot by crop year

Crop	Average weight per lot		Crop	Average weight per lot	
	Pounds	Pounds		Pounds	Pounds
1981	447		1984		428
1982	407		1985		461
1983	385		1986		449

Table 13.—Loan level and receipts of grower cooperatives by crop year

Crop	Loan level	Loan receipts (green weight) 1/	Percentage of net auction sales	Crop	Loan level	Loan receipts (green weight) 1/	Percentage of net auction sales
1981	163.6	802	.1	1984	175.1	200,999	29.9
1982	175.1	268,585	34.7	1985	148.8	82,718	15.4
1983	175.1	255,541	51.9	1986	148.8	38,836	9.3

1/ Commodity Credit Corporation loans made available to growers through Burley Tobacco Growers' Cooperative Association, Lexington, Ky. and Burley Stabilization Corporation, Knoxville, Tenn.

Table 14.—Season average prices and support rates by individual grades, per 100 pounds 1/

Group and grade 2/	1986 crop		Group and grade 2/	1986 crop		Group and grade 2/	1986 crop		
	Season average	Loan rate 3/		Season average	Loan rate 3/		Season average	Loan rate 3/	
	<u>Dollars</u>			<u>Dollars</u>			<u>Dollars</u>		
Flyings									
X1L	-	161	B5F	157	154	T3FR	158	152	
X2L	(158)	158				T4FR	155	147	
X3L	158	156	B2FL	-	155	T5FR	151	141	
X4L	156	152	B3FL	157	153				
X5L	152	146	B4FL	(159)	147	T3R	157	149	
X1F	-	162	B1FR	162	161	T4R	154	146	
X2F	160	159	B2FR	160	159	T5R	150	141	
X3F	159	157	B3FR	159	157	T4D	148	132	
X4F	156	153	B4FR	158	155	T5D	143	124	
X5F	152	148	B5FR	156	153				
X4M	152	145	B1R	-	160	T4K	149	130	
X5M	147	139	B2R	160	157	T5K	(140)	126	
			B3R	159	155	T4VF	148	133	
X4G	139	126	B4R	157	153	T5VF	145	125	
X5G	127	115	B5R	155	149				
Lugs									
C1L	-	161	B4D	152	139	T4VR	148	132	
C2L	-	159	B5D	148	131	T5VR	146	127	
C3L	159	157							
C4L	157	155	B3K	154	144	T4GF	142	123	
C5L	156	150	B4K	151	140	T5GF	139	120	
			B5K	149	135	T4GR	139	125	
C1F	-	162				T5GR	136	122	
C2F	161	160	B2M	158	154				
C3F	159	158	B3M	157	152	Mixed group			
C4F	158	157	B4M	154	147	M3F	156	148	
C5F	156	153	B5M	151	142	M4F	153	145	
						M5F	148	140	
C3K	151	144	B3VF	154	149				
C4K	148	138	B4VF	150	143	M3FR	155	142	
C5K	147	131	B5VF	150	137	M4FR	152	138	
						M5FR	146	134	
C3M	157	152	B3VR	153	147				
C4M	154	146	B4VR	150	142				
C5M	150	139	B5VR	148	136	M4K	-	129	
						M5K	-	123	
C3V	-	151	B3GF	147	138				
C4V	152	145	B4GF	142	135	Nondescript			
C5V	148	139	B5GF	139	131	N1L	134	110	
						N2L	112	0	
C4G	144	132	B3GR	(153)	137	N1F	131	108	
C5G	135	124	B4GR	143	133				
			B5GR	141	128				
Leaf									
B1F	163	162	Tips			N1R	136	111	
B2F	161	160	T3F	-	154	N2R	122	0	
B3F	159	158	T4F	156	148	N1G	118	99	
B4F	158	156	T5F	150	142	N2G	96	0	

1/ Averages are based on auction bids and include baled, tied and sheeted tobacco. Averages are in parentheses in instances where 10 or more but less than 20 lots were recorded during the season; averages are not quoted when less than 10 lots were recorded.

2/ For key to standard grade marks see page 4.

3/ Commodity Credit Corporation loans are made available to growers through the following cooperative associations: Burley Tobacco Growers' Cooperative Association, Lexington, Ky. and Burley Stabilization Corporation, Knoxville, Tennessee.

Tobacco graded "W" (unsafe order), "U" (unsound), No-G (no grade) was not accepted.

Table 15.—Percentage distribution of gross sales by individual grades, 1984–86 crops

Group and grade	Crop of--			Group and grade	Crop of--			Group and grade	Crop of--		
	1984	1985	1986		1984	1985	1986		1984	1985	1986
Flyings				Leaf (cont'd)				Tips (cont'd)			
X1L	.007	—	—	B5F	.365	.540	.674	T5FR	.076	.049	.065
X2L	.026	.004	.013	Total BF	20.704	22.061	20.813	Total TFR	.506	.402	.697
X3L	.142	.047	.101	B2FL	—	—	.005	T3R	.018	.004	.050
X4L	.361	.136	.206	B3FL	—	—	.069	T4R	.719	.322	1.346
X5L	.162	.043	.067	B4FL	—	—	.015	T5R	.198	.059	.226
Total XL	.698	.230	.387	Total BFL	—	—	.089	Total TR	.935	.385	1.622
X1F	—	—	.002	B1FR	.107	.012	.176	T4D	.090	.035	.058
X2F	.064	.039	.084	B2FR	1.366	.937	1.420	T5D	.103	.020	.069
X3F	.662	.308	.977	B3FR	8.016	9.523	8.552	Total TD	.193	.055	.127
X4F	1.887	1.108	2.966	B4FR	7.851	9.907	10.301	T4K	.106	.022	.011
X5F	1.268	.595	1.650	B5FR	1.483	1.625	2.459	T5K	.028	.004	.003
Total XF	3.881	2.050	5.679	Total BFR	18.823	22.004	22.908	Total TK	.134	.026	.014
X4M	.394	.156	.102	B1R	.010	.002	—	T4VF	.022	.017	.114
X5M	.293	.092	.309	B2R	.062	.047	.031	T5VF	.003	.001	.027
Total XM	.687	.248	.411	B3R	1.036	1.291	1.148	Total TVF	.025	.018	.141
X4G	.017	.014	.025	B4R	5.564	6.581	7.107	T4VR	.257	.111	.508
X5G	.032	.011	.050	B5R	2.747	1.930	3.583	T5VR	.043	.021	.138
Total XG	.049	.025	.075	Total BR	9.419	9.851	11.869	Total TVR	.300	.132	.646
Tot. X	5.315	2.553	6.552	B4D	.279	.203	.188	T4GF	.004	.005	.028
Lugs				B5D	.311	.183	.219	T5GF	.004	.003	.021
C1L	—	—	—	Total BD	.590	.386	.407	Total TGF	.008	.008	.049
C2L	—	—	.001	B3K	.225	.061	.030	T4GR	.063	.024	.142
C3L	.025	.019	.022	B4K	.417	.123	.068	T5GR	.058	.018	.154
C4L	.519	.219	.150	B5K	.127	.029	.014	Total TGR	.121	.042	.296
C5L	.360	.159	.086	Total BK	.769	.213	.112	Total T	2.283	1.111	3.692
Total CL	.904	.397	.259	B2M	—	—	.307	Mixed group			
C1F	.004	.001	.006	B3M	6.573	5.518	1.258	M3F	.519	.267	.297
C2F	.031	.041	.105	B4M	3.676	3.847	1.883	M4F	.958	1.180	1.232
C3F	.965	.753	.763	B5M	.598	.560	.619	M5F	.261	.167	.282
C4F	7.047	5.610	6.700	Total BM	10.847	9.925	4.067	Total MF	1.738	1.614	1.811
C5F	6.062	7.854	7.477	B3VF	.368	.842	.288	M3FR	.063	.048	.172
Tot. CF	14.109	14.259	15.051	B4VF	.368	.631	.623	M4FR	.485	.478	1.867
C3K	.084	.028	.025	B5VF	.091	.062	.201	M5FR	.434	.385	1.192
C4K	.394	.124	.033	Total BVF	.827	1.535	1.112	Total MFR	.982	.911	3.231
C5K	.250	.066	.049	B3VR	.125	.083	.071	M4K	—	—	—
Tot. CK	.728	.218	.107	B4VR	.724	.607	.807	M5K	—	—	.001
C3M	1.723	1.417	.352	B5VR	.328	.262	.591	Total MK	—	—	.001
C4M	4.134	5.574	1.771	Total BVR	1.177	.952	1.469	Total M	2.720	2.525	5.043
C5M	1.465	1.735	1.061	B3GF	.045	.053	.031	Nondescript			
Tot. CM	7.322	8.726	3.184	B4GF	.111	.348	.185	N1L	.222	.092	.388
C3V	.018	.012	.003	B5GF	.063	.068	.131	N2L	.047	.016	.067
C4V	.109	.240	.130	Total BGF	.219	.469	.347	N1F	.069	.038	.036
C5V	.095	.148	.142	B3GR	.007	—	.018	N1R	.061	.028	.057
Tot. CV	.222	.400	.275	B4GR	.100	111	.167	N2R	.024	.002	.021
C4G	.031	.094	.043	B5GR	.138	.090	.301	N1G	.216	.180	.293
C5G	.070	.089	.087	Total BGR	.245	.201	.486	N2G	.062	.025	.113
Tot. CG	.101	.183	.130	Total B	63.620	67.597	63.679	Total N	.701	.381	.975
Tot. C	23.386	24.183	19.006	Tips				No-G	.966	.553	.614
Leaf				T3F	.004	.002	.003	"W"	.754	.934	.322
B1F	.555	.120	.211	T4F	.046	.036	.071	"U"	.255	.163	.119
B2F	3.442	2.188	2.590	T5F	.011	.005	.026	Grand total	100.000	100.000	100.000
B3F	11.673	14.239	10.942	Total TF	.061	.043	.100				
B4F	4.669	4.974	6.396	T3FR	—	.015	.023				

Type 32, Maryland

There has been no federal inspection or market news on the four auction markets since 1982 when the producers voted out mandatory USDA inspection of their product.

Growers in Maryland had been receiving free mandatory grading and market news services from USDA since 1948.

The following tables are presented for continuity of the statistical series.

Table 16.—Net sales, value and average price, by markets, of Maryland tobacco sold at auction

Market	1987 season (1986 crop) 1/			1986 season (1985 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	7,869,597	9,202,474	116.93	9,501,454	12,383,477	130.33
La Plata	1,735,398	2,190,289	126.21	2,296,388	3,092,065	134.65
Upper Marlboro	7,535,956	8,664,044	114.96	9,587,001	12,693,114	132.40
Waldorf	3,061,566	3,753,294	122.59	3,874,723	5,239,055	135.21
Total	20,202,517	23,810,101	117.85	25,259,566	33,407,711	132.26

Table 17.—Gross sales, value and average price, by markets, of Maryland tobacco sold at auction

Market	1987 season (1986 crop) 1/			1986 season (1985 crop)		
	Sales	Value	Average price	Sales	Value	Average price
	Pounds	Dollars	Dollars	Pounds	Dollars	Dollars
Hughesville	9,260,176	10,763,733	116.23	11,123,951	14,386,544	129.33
La Plata	1,982,569	2,405,125	121.31	2,607,114	3,427,283	131.46
Upper Marlboro	9,589,008	10,550,909	110.03	12,274,701	15,622,302	127.27
Waldorf	3,505,386	4,142,826	118.18	4,579,474	6,078,651	132.74
Total	24,337,139	27,862,593	114.48	30,585,240	39,514,780	129.20

Table 18.—Resales, average price and percentages of gross sales, by markets, of Maryland tobacco sold at auction

Market	1987 season (1986 crop) 1/			1986 season (1985 crop)		
	Sales	Average price	Percentage of gross sales	Sales	Average price	Percentage of gross sales
	Pounds	Dollars	Percent	Pounds	Dollars	Percent
Hughesville	1,390,579	112.27	15.0	1,622,497	123.46	14.6
La Plata	247,171	86.91	12.5	310,726	107.88	11.9
Upper Marlboro	2,053,052	91.90	21.4	2,687,700	108.98	21.9
Waldorf	443,820	87.76	12.7	704,751	119.13	15.4
Total	4,134,622	98.01	17.0	5,325,674	114.67	17.4

Data for these tables were furnished by the Maryland State Tobacco Authority.

1 / Gross Dollars for one warehouse in Upper Marlboro has been estimated.

U. S DEPARTMENT OF AGRICULTURE
AGRICULTURAL MARKETING SERVICE
WASHINGTON, D. C. 20250

- - -
OFFICIAL BUSINESS

Penalty for private use \$300

Third Class