



# *Ocean Rate Bulletin*

## Soybean:

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during July 1999. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 1999.

### **Market Share-July:**

Each carrier's current market share is based on the number of containers shipped during July 1999. Source: PIERS, July 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for October 15, 1999. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Soybean are quoted on full 20-foot dry containers unless otherwise noted.

Container movements of soybean are defined by the Harmonized Tariff System as "soybeans, whether or not broken ."

### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

West Coast To Tokyo/Yokohama, Japan

Soybean

Monthly Market Share For: July 1999

Month\Year: 771\1,288

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i>  | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| COSCO          | 39%                 | 16%                    | 12 Days              | \$750.00          |            |           |            |            |                |            |                  |             | \$750                |
| Hanjin         | 22%                 | 15%                    | 13 Days              | \$1,101           | \$32       |           | 40%        |            |                |            |                  |             | \$1,573              |
| K Line         | 18%                 | 17%                    | 14 Days <sup>3</sup> | \$1,200           |            |           | 40%        |            |                |            |                  |             | \$1,680              |
| Mitsui OSK     | 10%                 | 14%                    | 19 Days              |                   |            |           |            |            |                |            |                  |             |                      |
| Hyundai        | 4%                  | 10%                    | 11 Days              | \$1,116           |            |           |            |            |                |            |                  |             | \$1,116              |
| Sea-Land       | 3%                  | 1%                     | 10 Days <sup>3</sup> | \$700.00          | \$40       |           | 40%        |            |                |            |                  |             | \$1,090              |
| Senator        | 3%                  | 1%                     | 13 Days              |                   |            |           |            |            |                |            |                  |             |                      |
| APL            | 2%                  | 9%                     | 11 Days              | \$1,101           | \$32       |           | 40%        |            |                |            |                  |             | \$1,573              |
| Evergreen      | 2%                  | 5%                     | 10 Days              | \$1,116           | \$32       |           |            |            |                |            |                  |             | \$1,148              |
| NYK Line       | 0%                  | 4%                     | 11 Days              | \$1,021           | \$16       |           |            | \$0        |                |            |                  |             | \$1,445              |

3 Transit time is based on departure from Tacoma, WA.