

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raisins

Monthly Market Share For: February 1998

Month\Year: 0.1 \ 0.1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	100%	100%	26 Days	\$1,250 ¹	\$64 ¹					\$250 ¹			\$1,564

¹ Rate is per container

Average Container Rate \$1,564

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: February 1998

Month\Year: 4.0 \ 5.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Cho Yang	88%	73%	13 Days	\$1,025									\$1,025
P&O Nedlloyd	13%	2700%	23 Days	\$925									\$925

Average Container Rate \$1,013

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: February 1998

Month\Year: 10.4 \ 19.8

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	44%	42%	14 Days	\$800									\$800
Maersk	26%	22%	14 Days	\$800									\$800
APL	10%	10%	14 Days	\$800									\$800
Zim Line	10%	8%	18 Days	\$595	\$64 ¹			\$267 ¹					\$926
OOCL	5%	10%	14 Days	\$800									\$800
K Line	5%	5%	14 Days	\$800									\$800
Evergreen	0%	7%	19 Days	\$1,394	\$64 ¹								\$1,458
Hyundai	0%	1%	14 Days	\$1,646 ¹	\$64 ¹								\$1,742

¹ Rate is per container

Average Container Rate \$812

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raisins

Monthly Market Share For: February 1998

Month\Year: 4.0 \ 11.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	75%	41%	18 Days										
Yang Ming	13%	32%	17 Days	\$2,400									\$2,400
Maersk	13%	14%	18 Days	\$850	\$64 ¹								\$914
Cho Yang	0%	9%	12 Days	\$1,050									\$1,050
OOCL	0%	5%	15 Days	\$850	\$64							18 KT	\$914

¹ Rate is per container

Average Container Rate \$1,657

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raisins

Monthly Market Share For: February 1998

Month\Year: 4.0 \ 19.2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Senator	100%	100%	27 Days	\$1,621	\$4		9%						\$1,831

Average Container Rate \$1,831

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raisins

Monthly Market Share For: February 1998

Month\Year: 0.5 \ 1.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hyundai	100%	67%	22 Days	\$2,560	\$64 ¹								\$2,624
Cho Yang	0%	33%	20 Days	\$1,075						\$250			\$1,325

¹ Rate is per container

Average Container Rate \$2,624

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L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: February 1998

Month\Year: 0.5 \ 2.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>					<i>Size</i>	<i>ContainerRate</i>		
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Maersk	100%	25%	20 Days	\$1,574	\$4		9%						\$1,780
Cho Yang	0%	50%	18 Days	\$1,075									\$1,075
P&O Nedlloyd	0%	25%	18 Days	\$1,574	\$4		9%						\$1,780

Average Container Rate \$1,780

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Raisins

Monthly Market Share For: February 1998

Month\Year: 25.0 \ 56.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
P&O Nedlloyd	40%	40%	13 Days	\$828	\$64 ¹		35%						\$1,182
Cho Yang	16%	16%	10 Days	\$1,266	\$64								\$1,362
Yang Ming	14%	14%	12 Days	\$166	\$4		35%						\$1,362
K Line	10%	10%	10 Days	\$828	\$64 ¹		35%						\$1,182
NYK Line	6%	6%	12 Days	\$828	\$64 ¹		35%						\$1,182

¹ Rate is per container

Average Container Rate \$1,245