



# *Ocean Rate Bulletin*

## Raisins:

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during August 1999.. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 1999.

### **Market Share-August:**

Each carrier's current market share is based on the number of containers shipped during August 1999. Source: PIERS, August 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for November 30, 1999. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Raisins are quoted on full, 17 KT per 20-foot dry containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raisins

Monthly Market Share For: August 1999

Month\Year: 1\7

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i>  | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| P&O Nedlloyd   | 100%                | 17%                    | 20 Days              |                   |            |           |            |            |                |            |                  |             |                      |
| Sea-Land       | 0%                  | 46%                    | 21 Days              |                   |            |           |            |            |                |            |                  |             |                      |
| Maersk         | 0%                  | 15%                    | 25 Days              | \$1,250           | \$40       |           |            |            |                |            |                  |             | \$1,290              |
| Senator        | 0%                  | 15%                    |                      | \$900.00          |            |           |            |            |                |            |                  |             | \$900                |
| Evergreen      | 0%                  | 3%                     | 30 Days <sup>4</sup> |                   |            |           |            |            |                |            |                  |             |                      |

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: August 1999

Month\Year: 2\39

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk         | 50%                 | 41%                    | 14 Days             | \$750.00          | \$40       |           |            |            |                |            |                  |             | \$790                |
| Cho Yang       | 50%                 | 8%                     | 12 Days             | \$700.00          |            |           |            |            |                |            |                  |             | \$700                |
| Yang Ming      | 0%                  | 28%                    | 16 Days             | \$1,064           |            |           |            |            |                |            |                  |             | \$1,064              |
| COSCO          | 0%                  | 17%                    | 12 Days             |                   |            |           |            |            |                |            |                  |             |                      |
| Zim Line       | 0%                  | 5%                     | 16 Days             | \$800.00          |            |           |            |            |                |            |                  |             | \$800                |

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# *Ocean Rate Bulletin*

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raisins

*Monthly Market Share For: August 1999*

Month\Year: 1\2

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk         | 100%                | 50%                    | 22 Days             | \$1,250           | \$40       |           |            |            |                |            |                  |             | \$1,290              |
| Senator        | 0%                  | 50%                    |                     | \$1,200           |            |           |            |            |                | \$450      |                  |             | \$1,650              |

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: August 1999

Month\Year: 7\46

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk         | 33%                 | 27%                    | 14 Days             | \$750.00          | \$40       |           |            |            |                |            |                  |             | \$790                |
| Mitsui OSK     | 15%                 | 11%                    | 14 Days             | \$625.00          |            |           |            |            |                |            |                  |             | \$625                |
| COSCO          | 15%                 | 2%                     | 16 Days             |                   |            |           |            |            |                |            |                  |             |                      |
| Hanjin         | 15%                 | 2%                     | 14 Days             | \$1,264           | \$32       |           |            |            |                |            |                  |             | \$1,296              |
| Yang Ming      | 15%                 | 2%                     | 16 Days             | \$800.00          |            |           |            |            |                |            |                  |             | \$800                |
| OOCL           | 8%                  | 11%                    | 15 Days             | \$800.00          |            |           |            |            |                |            |                  |             | \$800                |
| Senator        | 0%                  | 11%                    | 14 Days             | \$645.00          |            |           |            |            |                |            |                  |             | \$645                |
| Cho Yang       | 0%                  | 11%                    | 14 Days             | \$625.00          |            |           |            |            |                |            |                  |             | \$625                |
| P&O Nedlloyd   | 0%                  | 9%                     | 15 Days             | \$750.00          | \$40       |           |            |            |                |            |                  |             | \$790                |
| Evergreen      | 0%                  | 9%                     | 16 Days             | \$1,392           | \$32       |           |            |            |                |            |                  |             | \$1,424              |
| Hyundai        | 0%                  | 4%                     | 14 Days             | \$1,646           | \$32       |           |            |            |                |            |                  |             | \$1,678              |

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raisins

Monthly Market Share For: August 1999

Month\Year: 8\105

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Yang Ming      | 60%                 | 25%                    | 16 Days             | \$16.00           |            |           |            |            |                |            |                  |             |                      |
| Maersk         | 24%                 | 16%                    | 13 Days             | \$750.00          | \$40       |           | 5%         |            |                |            |                  |             | \$1,403              |
| Evergreen      | 12%                 | 27%                    | 18 Days             | \$1,295           | \$32       |           | 5%         |            |                |            |                  |             | \$1,392              |
| Hapag-Lloyd    | 5%                  | 0%                     | 13 Days             | \$850.00          |            |           |            |            |                |            |                  |             | \$850                |
| OOCL           | 0%                  | 12%                    | 30 Days             |                   |            |           |            |            |                |            |                  |             |                      |
| K Line         | 0%                  | 9%                     | 15 Days             | \$660.00          |            |           |            |            |                |            |                  |             | \$660                |
| Cho Yang       | 0%                  | 3%                     | 18 Days             | \$800.00          |            |           |            |            |                |            |                  |             | \$800                |

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raisins

Monthly Market Share For: August 1999

Month\Year: 1\32

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk         | 10%                 | 35%                    | 21 Days             | \$1,250           | \$40       |           |            |            |                |            |                  |             | \$1,290              |
| Cho Yang       | 0%                  | 37%                    |                     | \$1,000           |            |           |            |            |                |            |                  |             | \$1,000              |
| COSCO          | 0%                  | 16%                    |                     |                   |            |           |            |            |                |            |                  |             |                      |
| Senator        | 0%                  | 13%                    |                     | \$900.00          |            |           |            |            |                |            |                  |             | \$900                |

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: August 1999

Month\Year: 3\33

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| P&O Nedlloyd   | 38%                 | 13%                    | 21 Days             |                   |            |           |            |            |                |            |                  |             |                      |
| Maersk         | 31%                 | 18%                    | 17 Days             | \$1,250           | \$40       |           | 9%         |            |                |            |                  |             | \$1,403              |
| Hyundai        | 31%                 | 3%                     | 21 Days             | \$2,437           | \$32       |           | 9%         |            |                |            |                  |             | \$2,688              |
| Cho Yang       | 0%                  | 37%                    | 18 Days             | \$1,075           |            |           |            |            |                |            |                  |             | \$1,075              |
| K Line         | 0%                  | 21%                    | 20 Days             | \$950.00          |            |           |            |            |                |            |                  |             | \$950                |
| Evergreen      | 0%                  | 4%                     | 27 Days             | \$1,810           | \$32       |           | 9%         |            |                |            |                  |             | \$2,013              |
| Senator        | 0%                  | 3%                     | 18 Days             | \$1,176           | \$32       |           |            |            |                |            |                  |             | \$1,208              |

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Raisins

Monthly Market Share For: August 1999

Month\Year: 98\851

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| P&O Nedlloyd   | 32%                 | 35%                    | 12 Days             | \$1,085           |            |           |            |            |                |            |                  |             | \$1,085              |
| K Line         | 26%                 | 9%                     | 10 Days             | \$927.00          |            |           |            | \$34       |                |            |                  |             | \$1,380              |
| Hapag-Lloyd    | 25%                 | 3%                     | 11 Days             | \$828.00          |            |           | 43%        | \$34       |                |            |                  |             | \$1,637              |
| Yang Ming      | 7%                  | 17%                    | 10 Days             |                   |            |           |            |            |                |            |                  |             |                      |
| OOCL           | 4%                  | 0%                     | 11 Days             |                   |            |           |            |            |                |            |                  |             |                      |
| Evergreen      | 3%                  | 3%                     | 10 Days             |                   |            |           |            |            |                |            |                  |             |                      |
| Maersk         | 3%                  | 2%                     | 10 Days             | \$750.00          | \$40       |           | 40%        |            |                |            |                  |             | \$1,090              |
| Hanjin         | 1%                  | 4%                     | 19 Days             | \$700.00          | \$2        |           | 40%        | \$34       |                |            |                  |             | \$1,465              |
| NYK Line       | 0%                  | 17%                    | 11 Days             | \$930.00          |            |           |            |            |                |            |                  |             | \$930                |
| Cho Yang       | 0%                  | 7%                     | 9 Days              | \$1,266           | \$16       |           |            |            |                |            |                  |             | \$1,282              |