



# *Ocean Rate Bulletin*

## Raisins:

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during November 1999. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November 1999.

### **Market Share-November:**

Each carrier's current market share is based on the number of containers shipped during November 1999. Source: PIERS, November 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for January 30, 2000. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Raisins are quoted on full, 17 KT per 20-foot dry containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: November 1999

Month\Year: 12.0 \ 59.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	58%	27%	12 Days	\$480	\$16			\$453					\$949
Maersk	25%	34%	14 Days	\$750	\$160								\$910
Hyundai	8%	3%	12 Days	\$1,375	\$128								\$1,503
Hanjin	8%	2%	12 Days	\$700	\$128		50%	\$453					\$1,631
Yang Ming	0%	19%	10 Days	\$16									
COSCO	0%	12%	16 Days										
Zim Line	0%	3%	15 Days	\$800									\$800

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: November 1999

Month\Year: 11.8 \ 73.7

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Maersk	50%	29%	14 Days	\$750	\$150								\$910
COSCO	25%	8%	17 Days										
Cho Yang	8%	15%	14 Days	\$625									\$625
Senator	8%	12%	15 Days	\$800									\$800
Evergreen	8%	8%	15 Days	\$1,522	\$128								\$1,650
OOCL	0%	10%	15 Days	\$800									\$800
Mitsui OSK	0%	7%	14 Days	\$800									\$800
P&O Nedlloyd	0%	6%	17 Days										
Hyundai	0%	3%	14 Days	\$1,646	\$128								\$1,774

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raisins

Monthly Market Share For: November 1999

Month\Year: 26.0 \ 138.6

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	42%	30%	14 Days										
Maersk	27%	19%	13 Days	\$750	\$160			\$38					\$948
Evergreen	23%	24%	18 Days	\$760	\$128								\$888
Cho Yang	4%	4%	12 Days	\$800									\$800
Mitsui OSK	4%	1%	12 Days	\$1,112	\$128								\$1,240
K Line	0%	6%	13 Days										

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raisins

Monthly Market Share For: November 1999

Month\Year: 4.0 \ 35.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	50%	38%	19 Days	\$850	\$16			\$453					\$1,319
Maersk	50%	36%	20 Days	\$1,250	\$160								\$1,410
COSCO	0%	14%											
Senator	0%	11%	20 Days	\$900									\$900

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raisins

Monthly Market Share For: November 1999

Month\Year: 6.0 \ 20.6

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	50%	44%	19 Days	\$1,291									\$1,291
Mitsui OSK	33%	10%	23 Days	\$1,250									\$1,250
Hyundai	17%	15%	28 Days	\$2,089	\$128								\$2,217
P&O Nedlloyd	0%	16%											
Evergreen	0%	11%	26 Days	\$2,144	\$128								\$2,272
Yang Ming	0%	5%	19 Days										

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: November 1999

Month\Year: 3.0 \ 45.9

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	67%	7%	21 Days	\$2,437	\$128		9%						\$2,784
Cho Yang	33%	36%	18 Days	\$1,075									\$1,075
Maersk	0%	15%	19 Days	\$1,250	\$160		9%						\$1,523
COSCO	0%	7%	19 Days										
Senator	0%	4%	19 Days	\$1,116	\$128		9%						\$1,410

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Raisins

Monthly Market Share For: November 1999

Month\Year: 60.0 \ 979.2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	30%	33%	11 Days	\$1,085									\$1,085
Yang Ming	18%	18%	10 Days										
Maersk	13%	3%	10 Days	\$750	\$160		50%						\$1,285
Hanjin	11%	4%	9 Days	\$700	\$128		50%	\$453					\$1,631
K Line	8%	9%	10 Days	\$927				\$453					\$1,380
Hapag-Lloyd	8%	4%	10 Days	\$828			50%	\$453					\$1,637
Cho Yang	7%	7%	9 Days	\$1,266	\$16								\$1,282
Hyundai	5%	2%	11 Days	\$716	\$128		50%	\$453					\$1,655
NYK Line	0%	15%	11 Days										
Evergreen	0%	3%	10 Days	\$1,051	\$128		50%						\$1,705